# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 6-K

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the Month of May, 2007 1-15240 (Commission File Number)

## JAMES HARDIE INDUSTRIES N.V.

(Exact name of Registrant as specified in its charter)

Atrium, 8th floor Strawinskylaan 3077 1077 ZX Amsterdam, The Netherlands (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F ☑ Form 40-F □

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): Not Applicable Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): Not Applicable Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes □ No ☑

(If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): Not Applicable

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#### Safe Harbor Statement

The exhibits attached to this Form 6-K contain forward-looking statements. We may from time to time make forward-looking statements in our periodic reports filed with or furnished to the United States Securities and Exchange Commission on Forms 20-F and 6-K, in our annual reports to shareholders, in offering circulars and prospectuses, in media releases and other written materials and in oral statements made by our officers, directors or employees to analysts, institutional investors, representatives of the media and others. Examples of forward-looking statements include:

- expectations about the timing and amount of payments to the Asbestos Injuries Compensation Fund (AICF), a special purpose fund for the compensation of proven asbestos-related personal injury and death claims;
- expectations with respect to the effect on our financial statements of those payments;
- statements as to the possible consequences of proceedings brought against us and certain of our former directors and officers by the Australian Securities & Investments Commission;
- · expectations that our credit facilities will be extended or renewed;
- projections of our operating results or financial condition;
- · statements regarding our plans, objectives or goals, including those relating to competition, acquisitions, dispositions and our products;
- · statements about our future performance; and
- · statements about product or environmental liabilities.

Words such as "believe," "anticipate," "plan," "expect," "intend," "target," "estimate," "project," "predict," "forecast," "guideline," "should," "aim" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors, some of which are discussed under "Risk Factors" beginning on page 5 of our Form 20-F filed on 29 September 2006 with the Securities and Exchange Commission, include but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former James Hardie subsidiaries; required contributions to the AICF and the effect of foreign exchange on the amount recorded in our financial statements as an asbestos provision; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which we operate; the consequences of product failures or defects; exposure to environmental, asbestos or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; the success of our research and development efforts; our reliance on a small number of product distributors; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; foreign exchange risks; the successful implementation of new software systems; and the successful implementation of the internal control over financial reporting requirements of Section 404 of the Sarbanes-Oxley Act of 2002, as codified by Item 308 of regulation S-K. We caution you that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those in forward-looking statements. Forward-looking statements speak only as of the date they are made.

## **EXHIBIT INDEX**

Exhibit No.	Description
99.1	Preliminary Final Report — Filed with the Australian Stock Exchange on May 28, 2007.
99.2	KPMG Actuaries Valuation Report at 31 March 2007 — Filed with the Australian Stock Exchange on May 28, 2007.
99.3	Appendix 3B — Exercise of Stock Options — Filed with the Australian Stock Exchange on May 24, 2007.
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## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## James Hardie Industries N.V.

By: /s/ Benjamin Butterfield Benjamin Butterfield Secretary Date: May 31, 2007

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#### **Results for Announcement to the Market**

James Hardie Industries N.V. ARBN 097 829 895

## Appendix 4E — Preliminary Final Report Year Ended 31 March 2007

Key Information	Year Ended 31 March				
	2007 US\$M	2006 US\$M	Move	ement	
Net Sales From Ordinary Activities	1,542.9	1,488.5	Up	4%	
Operating Profit (Loss) From Continuing Operations After Tax Attributable to Shareholders	150.8	(506.7)	Up		
Operating Profit (Loss) Including Cumulative Change In Accounting Principle For Stock-Based Compensation	151.7	(506.7)	Up	_	
Net Tangible Assets per Ordinary Share	US\$0.55	US\$0.20	Up		

## **Dividend Information**

- A dividend of US 15.0 cents per share/CUFS is payable to share/CUFS holders on 10 July 2007. A dividend of US 5 cents per share/CUFS was paid on 8 January 2007 and a dividend of US 4 cents per share/CUFS was paid on 6 July 2006.
- Record Date is 14 June 2007 to determine entitlements to the dividend payable to share /CUFS holders on 10 July 2007 (ie, on the basis of proper instruments of transfer received by the Company's registrar, Computershare Investor Services Pty Ltd, Level 3, 60 Carrington Street, Sydney NSW 2000, Australia, by 5:00 pm if securities are not CHESS approved, or security holding balances established by 5:00 pm or such later time permitted by SCH Business Rules if securities are CHESS approved).
- This dividend and future dividends will be unfranked for Australian taxation purposes.
- This dividend is subject to Dutch withholding tax of 15%. For withholding tax information see: <a href="www.Jameshardie.com">www.Jameshardie.com</a> (select Investor Relations, then Shareholder services then Tax Information) or contact Computershare.
- The Australian currency equivalent amount of dividend to be paid to CUFS holders will be announced to the ASX on or about 15 June 2007.
- · No dividend reinvestment plans are available for this dividend.

#### Movements in Controlled Entities during the year ended 31 March 2007

The following entities were liquidated: RIS Irrigation (Portugal) SA (22 June 2006), Harflex Ltd (16 August 2006), Merehurst Europe Ltd (22 February 2007)

#### Audit

The results and financial information included within this Preliminary Final Report have been prepared using US GAAP and have been subject to an independent audit by external auditors.

#### Results for the 4th Quarter and Year Ended 31 March 2007 Contents

- 1. Media Release
- 2. Management's Analysis of Results
- 3. Management Presentation
- 4. Consolidated Financial Statements

James Hardie Industries N.V. is incorporated in The Netherlands with corporate seat in Amsterdam. The liability of members is limited The information contained in the above documents comprise the information required by ASX Listing Rule 4.2A and should be read in conjunction with the James Hardie 2007 Annual Report which can be found on the company website at <a href="https://www.jameshardie.com">www.jameshardie.com</a>.



28 May 2007

Analyst and Media enquiries about results, please contact Steve Ashe on Tel: 61 2 8274 5246; Mob: 61 408 164 011

Full year net operating profit up 6% to US\$222.2m 4th Quarter net operating profit US\$54.4m, down 16% (excluding asbestos adjustments and related tax benefit)

James Hardie today announced a US\$222.2 million net operating profit, excluding asbestos adjustments and related tax benefit, for the full year ended 31 March 2007, an increase of 6% compared to the prior full year.

The fourth quarter net operating profit, excluding asbestos adjustments and related tax benefit, fell 16% compared to the same period last year, from US\$64.7 million to US\$54.4 million.

Including these asbestos adjustments for both fiscal years, net operating profit for the year was US\$151.7 million compared to a net operating loss of US\$506.7 million in fiscal year 2006. For the fourth quarter, net operating profit including these asbestos adjustments was US\$103.1 million compared to a net operating loss of US\$650.9 million for the same quarter last year, when the company established an initial provision of US\$715.6 million in respect of likely asbestos compensation payments in Australia.

The asbestos adjustments are derived from an estimate of future Australian asbestos-related liabilities in accordance with the Amended Final Funding Agreement (Amended FFA) that was signed with the New South Wales (NSW) Government on 21 November 2006 and approved by the company's security holders on 7 February 2007. The adjustments include the "grossing-up" effect of recognising the anticipated tax benefit and other assets and liabilities arising from the asbestos-related payments.

#### **Operating Performance**

Despite residential housing construction activity in the company's main markets continuing to weaken, fourth quarter EBIT excluding asbestos adjustments increased 33%, up from US\$53.0 million to US\$70.5 million. Net sales and gross profit were down 7% and 4%, respectively, to US\$360.9 million and US\$133.8 million, respectively.

For the full year, net sales and gross profit were each up by 4%, to US\$1,542.9 million and US\$573.0 million, respectively. EBIT excluding asbestos adjustments increased by 14% to US\$318.9 million compared to US\$280.7 million for the prior year.

In this Media Release, James Hardie may present financial measures, sales volume terms, financial ratios, and Non-US GAAP financial measures included in the Definitions section of this document starting on page 8. The company presents financial measures that it believes are customarily used by its Australian investors. Specifically, these financial measures include "EBIT", "EBIT margin", "Operating profit" and "Net operating profit". The company may also present other terms for measuring its sales volumes ("million square feet (mmsf)" and "thousand square feet (msf)"); financial ratios ("Gearing ratio", "Net interest expense cover", "Net interest paid cover", "Net debt payback", "Net debt/cash"); and Non-US GAAP financial measures ("EBIT and EBIT margin excluding asbestos adjustments", "EBIT and EBIT margin excluding asbestos adjustments, "EBIT and EBIT margin excluding asbestos adjustments and tax benefit related to asbestos adjustments, impairment charge and SCI and other related expenses", "Net operating profit excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back", "Diluted earnings per share excluding asbestos adjustments, tax benefit related to asbestos adjustments, tax benefit related to asbestos adjustments, "Income tax benefit (expense) excluding tax benefit related to asbestos adjustments, and tax provision write-back", "Operating profit before income taxes excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back", "Effective tax rate excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back", and "EBITDA"). Unless otherwise stated, results and comparisons are of the current 4th quarter and current full year versus the 4th quarter and full year of the prior fiscal year.

Media Release: James Hardie — 4th Quarter and Full Year FY07

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USA Fibre Cement net sales were down 11% for the quarter, as the new housing market continued to deteriorate and affect sales volumes. However, EBIT increased by 2% compared to the corresponding period last year. For the full year, net sales increased 4% and EBIT was up 6% compared to the prior year.

Asia Pacific Fibre Cement net sales were up 12% for the quarter despite weaker market conditions. EBIT for the fourth quarter decreased 5% to US\$8.8 million due to reduced EBIT performance in the Australia and New Zealand Fibre Cement business, partially offset by improved EBIT performance in the Philippines Fibre Cement business and favourable currency movements. For the full year, net sales increased 4%, but EBIT was 6% lower compared to the prior year.

Diluted earnings per share for the quarter increased to US22.0 cents per share in the fourth quarter from a loss per share of US\$1.41 in the same period last year. Diluted earnings per share for fiscal year 2007 increased to US32.5 cents per share from a loss per share of US\$1.10 for fiscal year 2006.

Diluted earnings per share excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, Special Commission of Inquiry (SCI) and other related expenses, make-whole payment and tax provision write-backs, increased by 3% from US11.7 cents to US12.0 cents for the quarter and increased by 8% from US45.7 cents to US49.3 cents for fiscal 2007.

#### 4th Quarter and Full Year at a Glance

US\$ Million	Q4 FY07	Q4 FY06	% Change	FY07	FY06	% Change
Net sales	\$ 360.9	\$ 389.8	(7)	\$ 1,542.9	\$ 1,488.5	4
Gross profit	133.8	139.5	(4)	573.0	550.8	4
SCI and other related expenses	(5.4)	(2.7)	(100)	(13.6)	(17.4)	22
EBIT excluding asbestos adjustments	70.5	53.0	33	318.9	280.7	14
Asbestos adjustments	(286.3)	(715.6)	60	(405.5)	(715.6)	43
EBIT	(215.8)	(662.6)	67	(86.6)	(434.9)	80
Net interest (expense) income	(4.2)	0.7	_	(6.5)	(0.2)	_
Income tax benefit (expense)	323.1	11.0	_	243.9	(71.6)	_
Net operating profit (loss)	103.1	(650.9)	_	151.7	(506.7)	_

The results include SCI and other related expenses of US\$5.4 million for the quarter and US\$13.6 million for the full year (US\$5.0 million and US\$12.6 million after tax, respectively), a tax provision write-back of US\$3.0 million for the quarter and US\$10.4 million for the full year and, for the full year only, a make-whole payment of US\$6.0 million (US\$5.6 million after tax) resulting from the prepayment of US\$-denominated notes in May 2006.

Net operating profit excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, the make-whole payment and the tax provision write-backs, increased 3% for the quarter to US\$56.4 million and increased 8% to US\$230.0 million for the full year, as shown in the following table:

US\$ Million	Q	4 FY07	Q	4 FY06	% Ch	ange	FY07	FY06	% Change
Net operating profit (loss)	\$	103.1	\$	(650.9)		_	\$ 151.7	\$ (506.7)	_
Asbestos adjustments		286.3		715.6		60	405.5	715.6	43
Tax benefit related to asbestos adjustments		(335.0)		_		_	(335.0)	_	_
Net operating profit excluding asbestos adjustments and tax benefit related to									
asbestos adjustments		54.4		64.7		(16)	222.2	208.9	6
Impairment of roofing plant (net of tax)		_		8.0		_	_	8.0	_
SCI and other related expenses (net of tax)		5.0		2.5	(	100)	12.6	16.5	24
Make-whole payment (net of tax)		_		_		_	5.6	_	_
Tax provision write-back		(3.0)		(20.7)		_	(10.4)	(20.7)	(50)
Net operating profit excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment									
and tax provision write-back	\$	56.4	\$	54.5		3	\$ 230.0	\$ 212.7	8

#### Commentary

James Hardie's Chief Executive Officer, Louis Gries said: "A strong bottom line operating performance in USA Fibre Cement, our largest business, helped cap off a very solid set of full year results amidst difficult and challenging market conditions.

"Compared with last year, both revenue and earnings, excluding asbestos adjustments, were stronger despite housing construction activity being considerably weaker in the US and, to a lesser extent, in Australia and New Zealand.

"We have seen some improvement in demand in our US business so far this first quarter, but the outlook for the US housing market continues to carry significant uncertainty," said Mr Gries.

"The adjustments made to our US business in late 2006 and early 2007 have positioned us well for addressing the weaker market conditions. We are well placed to quickly 'flex up' should the market improve.

"The business is continuing to focus on growing demand for fibre cement, on taking market share from alternative materials and on cost management. The underlying fundamentals of the business remain strong.

"In February, shareholders voted overwhelmingly in favour of our voluntary asbestos compensation proposal and the company made its initial payment of A\$184.3 million to the Asbestos Injuries Compensation Fund, which is now up and running," Mr Gries said.

#### Dividend

The company today announced plans for a final dividend of US15 cents a share, an increase of US11 cents on last year's final dividend. The dividend will be paid on 10 July 2007 to shareholders registered on 14 June 2007.

As a consequence, the full year dividend for FY07 will be US20 cents a share; an increase of US12 cents on last year's full year dividend of US8 cents a share.

It is anticipated that the company's future dividend payout ratio will be between 50% and 75% (excluding asbestos adjustments), subject to financing requirements.

#### **USA Fibre Cement**

Fourth quarter net sales were down 11% compared to the same quarter last year, to US\$289.9 million. Sales volume decreased 16% to 484.9 million square feet, and the average net sales price was 6% higher at US\$598 per thousand square feet.

The US housing construction market continued to weaken, with the US Census Bureau reporting that new housing starts were down 25% and 30% respectively for the three months ended 31 December 2006 and 31 March 2007, compared to the corresponding quarters of last year.

The weaker housing market had a significant adverse effect on sales for the quarter, felt mainly in our exterior products category where demand was lower across nearly all regions. Compared to the same period last year, net sales were lower for all products in the exteriors category other than the premium-priced, differentiated products, XLD® trim and the ColorPlus® collection. Sales of our interior products were close to flat compared to the same period last year

For the full year, net sales increased by 4% to US\$1,262.3 million, driven by a 5% increase in the average net selling price to US\$588 per thousand square feet, partially offset by a 2% decrease in sales volumes to 2,148.0 million square feet.

EBIT for the quarter was 2% higher at US\$84.6 million, helped by the improved average sales price, cost efficiencies and a lower accrual for employee bonuses compared to the same quarter last year, and was 6% higher for the full year at US\$362.4 million. The EBIT margin was 29.2% for the quarter and 28.7% for the full year, compared with 25.4% and 28.1%, respectively, for the prior year.

#### **Australia and New Zealand Fibre Cement**

Net sales increased 10% to US\$56.4 million for the quarter, compared to US\$51.1 million in the same period last year. Sales volumes were up by 6% but the average net sales price in Australian dollars was down 2%.

Both the new housing and renovation markets continued to weaken during the quarter, but sales volumes increased as a result of market share gains in the fibre cement segment in both Australia and New Zealand. These gains were achieved through initiatives designed to grow primary demand for fibre cement and increase sales of value-added, differentiated products. Selling prices for non-differentiated products continued to be subject to strong competition, leading to a lower average net sales price.

EBIT was 14% lower for the quarter at US\$7.9 million due to increased manufacturing costs, including inefficiencies associated with the rebuild of inventory following the temporary closure of the Rosehill, NSW plant in December 2006 for asbestos-related reasons and SG&A costs, partially offset by increased sales volume. The EBIT margin was 14.0%.

For the full year, sales increased 2% to US\$223.4 million, compared to US\$218.1 million in the same period last year. EBIT was down 8% to US\$35.7 million. The EBIT margin for the full year was 16.0% compared with 17.8% for the prior year.

#### **Philippines Fibre Cement**

Net sales increased for the quarter and full year compared to the same periods last year, as the business improved its market penetration in the new residential and commercial segments. The business recorded a small positive EBIT for the quarter and full year.

#### **USA Hardie Pipe**

Net sales for the quarter decreased, but increased for the full year, compared to the same periods last year. The business is continuing to focus on growing sales in its core markets and improving profitability. A small negative EBIT for the quarter was recorded, but a small positive EBIT for the full year was achieved.

#### **Europe Fibre Cement**

Sales continued to grow steadily, albeit from a low base.

#### **Asbestos Compensation Funding Arrangement**

As of 31 March 2007, all conditions precedent to the Amended FFA were satisfied and the new compensation funding arrangement was operational.

Readers are referred to Note 12 of the company's 31 March 2007 Financial Report for further information on the voluntary funding proposal, and for information on the SCI and other related matters.

#### Asbestos adjustments

The asbestos provision recorded at 31 March 2006 was made up of a number of components, chiefly the valuation provided by KPMG Actuaries. In line with the terms of the Amended FFA, the actuarial valuation has been updated following an actuarial assessment by KPMG Actuaries at 31 March 2007.

The asbestos adjustments to EBIT comprise the following components for the three months and full year ended 31 March:

	Q4	Q4		
US\$ Million	FY07	FY06	FY07	FY06
Effect of foreign exchange	(17.1)	_	(94.5)	_
Adjustments to net Amended FFA liability at 30 September 2006	_	_	(41.8)	_
Adjustments to net Amended FFA liability at 31 March 2007	70.3	_	70.3	_
Contributions to asbestos research and education	(4.5)	_	(4.5)	_
Impact of tax-effecting the net Amended FFA liability	(335.0)	_	(335.0)	_
Initial recording of provision at 31 March 2006		(715.6)		(715.6)
Asbestos adjustments to EBIT	(286.3)	(715.6)	(405.5)	(715.6)

## **ASIC Proceedings and Investigation**

On 14 February 2007, the Australian Securities & Investments Commission (ASIC) advised the company that it had commenced civil proceedings against JHI NV, a former subsidiary and ten then-serving or former officers and directors of the James Hardie group. The civil proceedings concern alleged contraventions of certain provisions of the Corporations Law and/or the Corporations Act connected with the affairs of the company and certain subsidiaries during the period February 2001 to June 2003.

On 20 February 2007, the company announced that the three serving directors named in the ASIC proceedings had resigned from the Board and Board Committees.

The company has considered the impact of the ASIC proceedings upon its current financial statements and believes that these proceedings will have no material impact. However, there remains considerable uncertainty surrounding the likely outcome of the ASIC proceedings in the longer term and there is a possibility that the related costs to the company could become material. At this stage it is not possible to determine the amount of any such liability.

Readers are referred to Note 12 of the company's 31 March 2007 Financial Report for further information on the ASIC Investigation.

#### Cash Flow

Operating cash flow for the full year fell from cash provided by operating activities of US\$240.6 million to cash used in operating activities of US\$67.1 million. The decrease was primarily due to the A\$191.9 million (US\$154.8 million) ATO deposit payment and the A\$184.3 (US\$148.7 million) initial funding payment made to the AICF. As a result, at 31 March 2007, the company had net debt of US\$153.9 million compared to net cash of US\$12.4 million at 31 March 2006.

Capital expenditures for the purchase of property, plant and equipment decreased from US\$162.0 million to US\$92.6 million for the full year.

#### Outlook

In North America, there is still considerable uncertainty over the outlook for new residential housing construction activity. Recently released housing data shows a continued deterioration in the new housing market, with April 2007 annualised housing starts at an estimated 1,528,000, up slightly (2.5%) from March 2007 but down 16.1% from April 2006. Building permits, an indicator of future activity, deteriorated in April and are running significantly below the pace of a year ago.

Despite the recent slight improvement in new housing starts, the supply of new homes for sale appears to still be greater than demand, and builder confidence levels remain low.

While interest rates continue to be relatively low, tightening of lending standards related to problems of the sub-prime mortgage sector is causing increased uncertainty over the short to medium-term outlook for credit availability and demand for new housing.

The National Association of Home Builders Chief Economist, David Seiders, made the following statement on 16 May 2007: "The pattern of building permits clearly shows that the dramatic downward correction in housing production is still underway. Home buyer demand has been sent into another down leg by the abrupt tightening of mortgage lending standards, and there is an increasingly heavy supply of vacant housing units on the market. Under these conditions, builders are cutting back on new construction and intensifying their efforts to bolster sales and limit cancellations". The NAHB is now projecting that housing production will not begin improving until late this year, and that the early stages of the subsequent recovery will be quite sluggish.

James Hardie's USA Fibre Cement business underwent some re-setting in late 2006, early 200,7 to address the weaker market conditions and remains well positioned to "flex-up" in response to higher-than- anticipated demand.

Sales volumes for the first quarter of fiscal 2008 are expected to be adversely affected by the weaker new housing market, but the business remains focussed on, and has strategies in place to grow, primary demand for fibre cement and take further market share from alternative materials including wood and vinyl siding. It is also continuing to focus on cost management.

The repair and remodelling market is anticipated to remain relatively stable in the short-term and further market share gains for our interior products category are expected.

In the Australia and New Zealand Fibre Cement business, weak market conditions are forecast to continue, but further volume growth is expected from market initiatives aimed at driving primary demand for fibre cement. Prices for non-differentiated products are expected to remain under pressure due to price competition in Australia. Manufacturing and other cost efficiencies are targeted.

In the Philippines, healthy building and construction activity is expected to help domestic demand in the short-term. Competitive pricing pressure is continuing in both the Philippines domestic and export markets.

Changes to the net Amended FFA liability to reflect changes in foreign exchange rates or updates to the actuarial estimate may have a material impact on the company's consolidated financial statements. Refer to note 12 of the company's Financial Report as at 31 March 2007 for more information.

END

## Media/Analyst Enquiries:

Steve Ashe

Vice President Investor Relations

Telephone: 61 2 8274 5246 Mobile: 61 408 164 011

Email: steve.ashe@jameshardie.com.au

Facsimile: 61 2 8274 5218

Media Release: James Hardie — 4th Quarter and Full Year FY07

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This Media Release forms part of a package of information about the company's results. It should be read in conjunction with the other parts of the package, including Management's Analysis of Results, a Management Presentation, and a Financial Report.

These documents, along with an audiocast of the management presentation on 28 May 2007, are available from the Investor Relations section of James Hardie's website at: www.jameshardie.com

The company lodged its annual filing with the SEC on 29 September 2006.

All holders of the company's securities may receive, on request, a hard copy of our complete audited financial statements, free of charge. Requests can be made via the company website or by contacting one of the company's corporate offices — contact details are made available on the company's website.

#### **Definitions**

#### Financial Measures — US GAAP equivalents

EBIT and EBIT margin — EBIT is equivalent to the US GAAP measure of operating income. EBIT margin is defined as EBIT as a percentage of net sales. James Hardie believes EBIT and EBIT margin to be relevant and useful information as these are the primary measures used by management to measure the operating profit or loss of its business. EBIT is one of several metrics used by management to measure the earnings generated by the company's operations, excluding interest and income tax expenses. Additionally, EBIT is believed to be a primary measure and terminology used by its Australian investors. EBIT and EBIT margin should be considered in addition to, but not as a substitute for, other measures of financial performance reported in accordance with accounting principles generally accepted in the United States of America. EBIT and EBIT margin, as the company has defined them, may not be comparable to similarly titled measures reported by other companies.

**Operating profit** — is equivalent to the US GAAP measure of income.

**Net operating profit** — is equivalent to the US GAAP measure of net income.

#### Sales Volumes

mmsf — million square feet, where a square foot is defined as a standard square foot of 5/16" thickness.

msf — thousand square feet, where a square foot is defined as a standard square foot of 5/16" thickness.

#### **Financial Ratios**

**Gearing Ratio** — Net debt/cash divided by net debt/cash plus shareholders' equity.

Net interest expense cover — EBIT divided by net interest expense.

Net interest paid cover — EBIT divided by cash paid during the period for interest, net of amounts capitalised.

Net debt payback — Net debt/cash divided by cash flow from operations.

Net debt/cash — short-term and long-term debt less cash and cash equivalents.

#### Non-US GAAP Financial Measures

<u>EBIT and EBIT margin excluding asbestos adjustments</u> — EBIT and EBIT margin excluding asbestos adjustments are not measures of financial performance under US GAAP and should not be considered to be more meaningful than EBIT and EBIT margin. James Hardie has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. The company uses these non-US GAAP measures for the same purposes.

	Q4	Q4		
US\$ Million	FY07	FY06	FY07	FY06
EBIT	\$ (215.8)	\$ (662.6)	\$ (86.6)	\$ (434.9)
Asbestos adjustments	286.3	715.6	405.5	715.6
EBIT excluding asbestos adjustments	70.5	53.0	318.9	280.7
Net Sales	\$ 360.9	\$ 389.8	\$ 1,542.9	\$ 1,488.5
EBIT margin excluding asbestos adjustments	19.5%	13.6%	20.7%	18.9%

EBIT excluding asbestos adjustments, impairment charge and SCI and other related expenses — EBIT excluding asbestos adjustments, impairment charge and SCI and other related expenses is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than EBIT. James Hardie has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. The company uses this non-US GAAP measure for the same purposes.

	Q4	Q4		
US\$ Million	FY07	FY06	FY07	FY06
EBIT	\$ (215.8)	\$ (662.6)	\$ (86.6)	\$ (434.9)
Asbestos adjustments	286.3	715.6	405.5	715.6
Impairment of roofing plant	_	13.4	_	13.4
SCI and other related expenses	5.4	2.7	13.6	17.4
EBIT excluding asbestos adjustments, impairment charge and SCI and other related				
expenses	\$ 75.9	\$ 69.1	\$ 332.5	\$ 311.5

Net operating profit excluding asbestos adjustments and tax benefit related to asbestos adjustments — Net operating profit excluding asbestos adjustments and tax benefit related to asbestos adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than net income. The company has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. The company uses this non-US GAAP measure for the same purposes.

	Q4	Q4		
US\$ Million	FY07	FY06	FY07	FY06
Net operating profit (loss)	\$ 103.1	\$ (650.9)	\$ 151.7	\$ (506.7)
Asbestos adjustments	286.3	715.6	405.5	715.6
Tax benefit related to asbestos adjustments	(335.0)	_	(335.0)	_
Net operating profit excluding asbestos adjustments and tax benefit related to asbestos				
adjustments	\$ 54.4	\$ 64.7	\$ 222.2	\$ 208.9

Diluted earnings per share excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back — Diluted earnings per share excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than diluted earnings per share. The company has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. The company's management uses this non-US GAAP measure for the same purposes.

	Q4	Q4		
US\$ Million	FY07	FY06	FY07	FY06
Net operating (loss) profit	\$ 103.1	\$ (650.9)	\$ 151.7	\$ (506.7)
Asbestos adjustments	286.3	715.6	405.5	715.6
Tax benefit related to asbestos adjustments	(335.0)	_	(335.0)	_
Impairment of roofing plant (net of tax)	_	8.0	_	8.0
SCI and other related expenses (net of tax)	5.0	2.5	12.6	16.5
Make-whole payment (net of tax)	_	_	5.6	_
Tax provision write-back	(3.0)	(20.7)	(10.4)	(20.7)
Net operating profit excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment				
and tax provision write-back	\$ 56.4	\$ 54.5	\$ 230.0	\$ 212.7
Weighted average common shares outstanding Diluted (millions)	469.0	467.0	466.4	465.0
Diluted earnings per share excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment				
and tax provision write-back (US cents)	12.0	11.7	49.3	45.7

Effective tax rate excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back — Effective tax rate excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than effective tax rate. The company has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. The company's management uses this non-US GAAP measure for the same purposes.

US\$ Million	Q4 FY07	Q4 FY06	FY07	FY06
Operating (loss) profit before income taxes	\$ (220.0)	\$ (661.9)	\$ (93.1)	\$ (435.1)
Asbestos adjustments	286.3	715.6	405.5	715.6
Operating profit before income taxes excluding asbestos adjustments	\$ 66.3	\$ 53.7	\$ 312.4	\$ 280.5
Income tax benefit / (expense)	\$ 323.1	\$ 11.0	\$ 243.9	\$ (71.6)
Tax benefit related to asbestos adjustments	(335.0)	_	(335.0)	_
Tax provision write-back	(3.0)	(20.7)	(10.4)	(20.7)
Income tax benefit / (expense) excluding tax benefit related to asbestos adjustments and	e (140)	e (0.7)	e (101.5)	e (02.2)
tax provision write-back	\$ (14.9)	\$ (9.7)	\$ (101.5)	\$ (92.3)
Effective tax rate excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back	22.5%	18.1%	32.5%	32.9%

EBITDA — is not a measure of financial performance under US GAAP and should not be considered an alternative to, or more meaningful than, income from operations, net income or cash flows as defined by US GAAP or as a measure of profitability or liquidity. Not all companies calculate EBITDA in the same manner as James Hardie has and, accordingly, EBITDA may not be comparable with other companies. The company has included information concerning EBITDA because it believes that this data is commonly used by investors to evaluate the ability of a company's earnings from its core business operations to satisfy its debt, capital expenditure and working capital requirements.

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#### Disclaimer

This Media Release contains forward-looking statements. We may from time to time make forward-looking statements in our periodic reports filed with or furnished to the United States Securities and Exchange Commission on Forms 20-F and 6-K, in our annual reports to shareholders, in offering circulars and prospectuses, in media releases and other written materials and in oral statements made by our officers, directors or employees to analysts, institutional investors, representatives of the media and others. Examples of forward-looking statements include:

- expectations about the timing and amount of payments to the Asbestos Injuries Compensation Fund (AICF), a special purpose fund for the compensation of proven asbestos-related personal injury and death claims;
- expectations with respect to the effect on our financial statements of those payments;
- statements as to the possible consequences of proceedings brought against us and certain of our former directors and officers by the Australian Securities & Investments Commission:
- · expectations that our credit facilities will be extended or renewed;
- · projections of our operating results or financial condition;
- · statements regarding our plans, objectives or goals, including those relating to competition, acquisitions, dispositions and our products;
- · statements about our future performance; and
- · statements about product or environmental liabilities.

Words such as "believe," "anticipate," "epact," "intend," "target," "estimate," "project," "forecast," "guideline," "should," "aim" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors, some of which are discussed under "Risk Factors" beginning on page 5 of our Form 20-F filed on 29 September 2006 with the Securities and Exchange Commission, include but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former James Hardie subsidiaries; required contributions to the AICF and the effect of foreign exchange on the amount recorded in our financial statements as an asbestos liability; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which we operate; the consequences of product failures or defects; exposure to environmental, asbestos or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; the success of our research and development efforts; our reliance on a small number of product distributors; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; foreign exchange risks; the successful implementation of new software systems; and the successful implementation of the internal control over financial reporting requirements of Section 404 of the Sarbanes-Oxley Act of 2002, as codified by Item 308 of regulation S-K. We caution you that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those in forward-looking statements. Forward-looking statements speak only as of the date they are made.



28 May 2007

#### James Hardie Industries N.V. Results for the 4<sup>th</sup> Quarter and Full Year Ended 31 March 2007

#### US GAAP — US\$ Millions

	Three Months and Full Year Ended 31 March					
	O4 FY07	O4 FY06	% Change	FY07	FY06	% Change
Net Sales	Q41107	Q411100	Change	110/	1100	Change
USA Fibre Cement	\$ 289.9	\$ 325.6	(11)	\$ 1,262.3	\$ 1,218.4	4
Asia Pacific Fibre Cement	64.3	57.2	12	251.7	241.8	4
Other	6.7	7.0	(4)	28.9	28.3	2
Total Net Sales	\$ 360.9	\$ 389.8	(7)	\$ 1,542.9	\$ 1,488.5	4
Cost of goods sold	(227.1)	(250.3)	9	(969.9)	(937.7)	(3)
Gross profit	133.8	139.5	(4)	573.0	550.8	4
Selling, general & administrative	155.0	137.3	(4)	373.0	330.0	•
expense	(52.3)	(63.4)	18	(214.6)	(209.8)	(2)
Research & development expense	(5.6)	(7.0)	20	(25.9)	(28.7)	10
Special Commission of Inquiry (SCI) &	(3.11)	()		( )	()	
other related expenses	(5.4)	(2.7)	(100)	(13.6)	(17.4)	22
Impairment of roofing plant	`—	(13.4)	`—	`	(13.4)	_
Asbestos adjustments	(286.3)	(715.6)	60	(405.5)	(715.6)	43
Other operating expense			_	_	(0.8)	_
EBIT	(215.8)	(662.6)	67	(86.6)	(434.9)	80
Net interest (expense) income	(4.2)	0.7	_	(6.5)	(0.2)	_
Operating loss before income taxes	(220.0)	(661.9)	67	(93.1)	(435.1)	79
Income tax benefit (expense)	323.1	11.0	_	243.9	(71.6)	_
Operating profit (loss) before						
cumulative effect of change in						
accounting principle	103.1	(650.9)	_	150.8	(506.7)	_
Cumulative effect of change in						
accounting principle for stock-based						
compensation, net of income tax						
expense of US\$0.4 million		_	_	0.9	_	_
Net operating profit (loss)	\$ 103.1	\$ (650.9)		\$ 151.7	\$ (506.7)	
Earnings (loss) per share — diluted (US						
cents)	22.0	(140.7)	_	32.5	(109.7)	_
Volume (mmsf)						
USA Fibre Cement	484.9	575.1	(16)	2,148.0	2,182.8	(2)
Asia Pacific Fibre Cement	98.2	90.3	9	390.8	368.3	6
Average net sales price per unit (per msf)						
USA Fibre Cement	1100500	IIO¢£((	(	1100500	1100550	_
Asia Pacific Fibre Cement	US\$598 A\$833	US\$566 A\$859	6	US\$588 A\$842	US\$558 A\$872	5
Asia racine fibre Cement	Аф833	A\$839	(3)	A\$842	A\$8/2	(3)

In this Management's Analysis of Results, James Hardie may present financial measures, sales volume terms, financial ratios, and Non-US GAAP financial measures included in the Definitions section of this document starting on page 16. The company presents financial measures that it believes are customarily used by its Australian investors. Specifically, these financial measures include "EBIT", "EBIT margin", "Operating profit" and "Net operating profit". The company may also present other terms for measuring its sales volumes ("million square feet (mmsf)" and "thousand square feet (msf)"); financial ratios ("Gearing ratio", "Net interest expense cover", "Net interest paid cover", "Net debt payback", "Net debt/cash"); and Non-US GAAP financial measures ("EBIT and EBIT margin excluding asbestos adjustments, impairment charge and SCI and other related expenses", "Net operating profit excluding asbestos adjustments and tax benefit related to asbestos adjustments", "Net operating profit excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back", "Diluted earnings per share excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back", "Operating profit before income taxes excluding asbestos adjustments", "Income tax benefit related to asbestos adjustments and tax provision write-back", "Effective tax rate excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back", and "EBITDA"). Unless otherwise stated, results and comparisons are of the current 4th quarter and current full year versus the 4th quarter and full year of the prior fiscal year.

#### **Total Net Sales**

Total net sales for the quarter decreased 7% compared to the same quarter of the previous year, from US\$389.8 million to US\$360.9 million. For the full year, total net sales increased 4% from US\$1,488.5 million to US\$1,542.9 million.

Net sales from USA Fibre Cement for the quarter decreased 11% from US\$325.6 million to US\$289.9 million, due to decreased sales volume which was partially offset by an increased average net sales price. For the full year, net sales from USA Fibre Cement increased 4%, from US\$1,218.4 million to US\$1,262.3 million, due to a higher average net sales price partially offset by decreased sales volume.

Net sales from Asia Pacific Fibre Cement for the quarter increased by 12% from US\$57.2 million to US\$64.3 million and 4% for the full year from US\$241.8 million to US\$251.7 million, due to increased sales volumes and favourable currency exchange rate differences, partially offset by a decreased average net sales price.

Other net sales for the quarter decreased 4% from US\$7.0 million to US\$6.7 million due to a decrease in sales in the USA Hardie Pipe business, partially offset by improved sales performance in the Europe Fibre Cement business. For the full year, Other net sales increased by 2% from US\$28.3 million to US\$28.9 million due to improved sales performance in the USA Hardie Pipe business and the Europe Fibre Cement business partially offset by decreased sales resulting from the sale of the Chile fibre cement business in July 2005.

## **USA Fibre Cement**

#### Quarter

Net sales decreased 11% from US\$325.6 million in the fourth quarter of the prior fiscal year to US\$289.9 million due to decreased sales volume, which was partially offset by an increased average net sales price.

Sales volume decreased 16% from 575.1 million square feet to 484.9 million square feet for the quarter, as base demand for the company's products decreased due to a weaker residential housing construction market.

The average net sales price increased 6% from US\$566 per thousand square feet to US\$598 per thousand square feet due to price increases on certain products implemented during this fiscal year and an increased proportion of higher-priced, differentiated products in the sales mix.

#### Full year

Net sales increased 4% from US\$1,218.4 million to US\$1,262.3 million due to a higher average net sales price, partially offset by decreased sales volume.

Sales volume decreased 2% from 2,182.8 million square feet to 2,148.0 million square feet due mainly to a decrease in base demand for the company's products during the second half of the fiscal year as a result of weaker residential housing construction activity, partially offset by growth in primary demand during the first half of the fiscal year.

The average net sales price increased 5% compared to the same period last year, from US\$558 per thousand square feet to US\$588 per thousand square feet. The increase was due primarily to price increases on certain products implemented during this fiscal year and an increased proportion of higher-priced, differentiated products in the sales mix.

#### Discussion

The new housing construction market continued to weaken, with the US Census Bureau reporting that new housing starts were down 25% and 30% respectively for the three months ended 31 December 2006 and 31 March 2007, compared to the same periods last year.

Despite interest rates remaining relatively low, deepening problems in the sub-prime mortgage market kept builder and consumer confidence at weak levels.

According to Brian Catalde, President of the National Association of Home Builders (NAHB), "Builders, overall, have been systematically cutting back on new building activity for more than a year now. This slowdown is enabling them to reduce their inventory and better position themselves for the balance of the year, especially when faced with uncertainties over the impacts of the sub-prime-related tightening of mortgage lending standards on home sales". Despite this, supply of new residential housing remains greater than demand and industry inventory levels at the end of the quarter continued to be above optimal levels at around 7 to 8 months supply, as reported by the NAHB.

Demand in our exterior products category for the quarter was affected significantly by weaker housing construction activity. The decrease in net sales was due mainly to softer demand in our exterior products category, which spanned all regions except the mid-Atlantic region. Net sales were lower for all products in the exteriors category other than the higher-priced, differentiated products, XLD® trim and the ColorPlus® collection.

With all ColorPlus® lines now complete and operational, including those in our plants in Reno, Nevada and Pulaski, Virginia, the business has commenced launching the ColorPlus® collection of products into both the Western and Southern divisions.

Repair and remodelling activity was relatively steady during the quarter and sales in our interior products category were flat compared to the same period last year. Continued acceptance of Hardibacker 500® as a wet area wall solution helped grow sales for that product during the quarter, almost off-setting weaker sales of our 1/4" Hardibacker® product in a number of our larger markets.

The net sales growth for the full year largely reflects further market penetration against alternative materials, mainly wood and vinyl, across the Northern, Southern and Western Divisions and in the exterior and interior product categories, and an increase in the average net sales price.

#### Asia Pacific Fibre Cement

Net sales for the quarter increased 12% from US\$57.2 million to US\$64.3 million. Net sales increased 5% in Australian dollars largely due to a 9% increase in sales volume, partially offset by a 3% decrease in the average Australian dollar net sales price.

Net sales for the full year increased 4% from US\$241.8 million to US\$251.7 million. Net sales increased 2% in Australian dollars, due to a 6% increase in sales volume from 368.3 million square feet to 390.8 million square feet, partially offset by a 3% decrease in the average Australian dollar net sales price.

#### Australia and New Zealand Fibre Cement

#### Quarter

Net sales for the quarter increased 10% from US\$51.1 million to US\$56.4 million. Net sales increased 4% in Australian dollars due to a 6% increase in sales volume, partially offset by a 2% decrease in the average Australian dollar net sales price.

#### Full year

Net sales for the full year increased 2% from US\$218.1 million to US\$223.4 million. In Australian dollars, net sales increased 1% due to a 5% increase in sales volume, offset by a 4% decrease in the average Australian dollar net sales price.

#### Discussion

In the Australia and New Zealand business, both the new housing and renovation markets continued to weaken during the quarter, but sales volumes increased 6% due to market share gains in the fibre cement segment in both Australia and New Zealand. These gains were achieved through market initiatives designed to grow primary demand for fibre cement and increase sales of value-added, differentiated products. There was strong sales growth in the recently-launched Scyon™ range of premium products and in Linea™ weatherboards. Selling prices for non-differentiated products continue to be subject to strong competitive pressures, leading to a lower average net sales price for the quarter.

For the full year, sales volume was also higher in a softer market compared to the same period last year, due to market initiatives designed to grow primary demand for fibre cement and increase sales of value-added, differentiated products. The average net sales price was also lower for the full year due to competitive pressures.

#### **Philippines Fibre Cement**

Net sales for the quarter increased compared to the same quarter last year due to increased sales volumes and a slight increase in the average net sales price. For the full year, net sales increased due to increased sales volumes, partially offset by a slight decrease in the average Philippine peso net sales price. The increase in sales volume for the quarter and fiscal year was due to stronger domestic building and construction activity and increased export demand.

#### Other

### **USA Hardie Pipe**

Net sales for the quarter decreased compared to the same quarter last year due to lower sales volumes as a result of weaker residential housing activity in Florida, partly offset by an increase in the average net sales price. For the full year, net sales increased due to improved sales volumes and a higher average net sales price. The business continued to focus on building sales volume in core markets and expanding into other strategic markets.

#### **Europe Fibre Cement**

Sales continued to grow steadily, albeit from a low base.

#### **Gross Profit**

#### Quarter

Gross profit decreased 4% from US\$139.5 million to US\$133.8 million. The gross profit margin increased slightly from 35.8% to 37.1%.

USA Fibre Cement gross profit decreased 6% compared to the same quarter last year due to lower sales volumes and higher unit costs, partially offset by a higher average net sales price and lower freight costs. The gross profit margin increased 2.1 percentage points.

Asia Pacific Fibre Cement gross profit increased 6% compared to the same period last year due to favourable currency movements. In Australian dollars, gross profit remained flat due to the improved performance of the Philippines business being offset by reduced profitability of the Australia and New Zealand Fibre Cement business. The gross profit margin decreased 1.4 percentage points.

#### Full year

Gross profit increased 4% from US\$550.8 million to US\$573.0 million. The gross profit margin increased 0.1 percentage points to 37.1%.

USA Fibre Cement gross profit increased 5% compared to the same period last year due mainly to increased net sales and, to a lesser extent, lower freight costs. The gross profit margin increased 0.5 percentage points.

Asia Pacific Fibre Cement gross profit decreased 3% primarily due to reduced profitability in the Australian Fibre Cement business. The decrease was due mainly to a lower average net sales price, increased freight and raw material costs in Australia, costs associated with the start-up of the manufacture of new products, and inefficiencies associated with the rebuild of inventory at the Rosehill, New South Wales plant associated with the plant's temporary closure in December 2006 for asbestos-related reasons. In Australian dollars, gross profit decreased 5%. The gross profit margin decreased 2.2 percentage points.

#### Selling, General and Administrative (SG&A) Expense

SG&A expense decreased 18% for the quarter, from US\$63.4 million to US\$52.3 million, primarily due to reduced sales and marketing spending in the USA Fibre Cement business and a decrease in the accrual for employee bonuses compared to the same period last year. As a percentage of sales, SG&A expense decreased 1.8 percentage points from 16.3% to 14.5%.

For the full year, SG&A expense increased 2% from US\$209.8 million to US\$214.6 million, primarily due to an increase in spending in the USA Fibre Cement business reflecting expenditures on business initiatives including a build-up of organisational infrastructure to drive growth strategies. As a percentage of sales, SG&A expense decreased 0.2 of a percentage point to 13.9%.

#### Research and Development Expense

Research and development expense includes costs associated with "core" research projects that are designed to benefit all business units. These costs are recorded in the Research and Development segment rather than being attributed to individual business units. These costs were 20% lower for the quarter at US\$5.6 million and 10% lower for the full year at US\$25.9 million.

Other research and development costs associated with commercialisation projects in business units are included in the business unit segment results. In total, these costs were 41% lower at US\$2.6 million for the quarter and 21% lower at US\$12.9 million for the full year.

Management's Analysis of Results: James Hardie — 4th Quarter and Full Year FY07

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#### SCI and Other Related Expenses

In February 2004, the Government of New South Wales (NSW) in Australia established a Special Commission of Inquiry (SCI) to investigate, among other matters, the circumstances in which the Medical Research and Compensation Foundation was established in early 2001. Shortly after release of the SCI report on 21 September 2004, the company commenced negotiations with the NSW Government, the Australian Council of Trade Unions (ACTU), UnionsNSW and a representative of asbestos claimants in relation to its offer to the SCI on 14 July 2004 to provide funds voluntarily for proven Australia-based asbestos-related injury and death claims against certain former James Hardie Australian subsidiary companies. On 21 December 2004, James Hardie entered into a Heads of Agreement with the above parties to establish and fund a Special Purpose Fund (the Asbestos Injuries Compensation Foundation or AICF) to provide funding for these claims on a long-term basis. On 1 December 2005, James Hardie, a wholly owned subsidiary of James Hardie (the "Performing Subsidiary") and the NSW Government signed the Final Funding Agreement (Original FFA). An amended version of that agreement (Amended FFA) was executed on 21 November 2006 and approved by the company's shareholders on 7 February 2007.

Costs incurred during the quarter associated with the SCI and other related expenses totalled US\$5.4 million, bringing the total for the full year to US\$13.6 million, compared with US\$17.4 million incurred in the prior fiscal year.

Readers are referred to Note 12 of the company's 31 March 2007 Financial Report for further information on the SCI and other related expenses.

#### **ASIC Proceedings and Investigation**

On 14 February 2007, the Australian Securities & Investments Commission (ASIC) advised the company that it had commenced civil proceedings against JHI NV, a former subsidiary and 10 then-serving or former officers and directors of the James Hardie group. The civil proceedings concern alleged contraventions of certain provisions of the Corporations Law and/or the Corporations Act connected with the affairs of the company and certain subsidiaries during the period February 2001 to June 2003.

On 20 February 2007, the company announced that the three serving directors named in the ASIC proceedings had resigned from the Board and Board Committees.

The company has considered the impact of the ASIC proceedings upon its current financial statements and believes that these proceedings will have no material impact. However, there remains considerable uncertainty surrounding the likely outcome of the ASIC proceedings in the longer term and there is a possibility that the related costs to the company could become material. However, at this stage it is not possible to determine the amount of any such liability.

Readers are referred to Note 12 of the company's 31 March 2007 Financial Report for further information on the ASIC Investigation.

## **Asbestos Compensation Funding Arrangement**

Following receipt of security holders' approval at the company's Extraordinary General Meeting held on 7 February 2007, all conditions precedent to the Amended FFA were satisfied. In accordance with the Amended FFA, James Hardie made an initial contribution of A\$184.3 million (US\$148.7 million) to the AICF on 9 February 2007. The new asbestos compensation funding arrangement is now operational. The AICF had net assets of A\$182.1 million at 31 March 2007

Readers are referred to "SCI and Other Related Expenses" above and Note 12 of the company's 31 March 2007 Financial Report for further information on the voluntary funding proposal, and for information on the SCI and related matters.

## Asbestos Adjustments to EBIT

The asbestos adjustments are derived from an estimate of future Australian asbestos-related liabilities in accordance with the Amended FFA that was signed with the NSW Government on 21 November 2006 and approved by the company's security holders on 7 February 2007. The adjustments include the "grossing-up" effect of recognising the anticipated tax benefit and other liabilities and assets arising from the asbestos related payments.

The asbestos adjustments comprise the following components for the three months and full year ended 31 March:

US\$ Million	Q4 FY07	Q4 FY06	FY07	FY06
Adjustments to the net Amended FFA liability at 30 September 2006	_	_	(41.8)	_
Adjustments to the net Amended FFA liability at 31 March 2007	70.3	_	70.3	_
Impact of tax-effecting the net Amended FFA liability	(335.0)	_	(335.0)	_
Effect of foreign exchange	(17.1)	_	(94.5)	_
Contributions to asbestos research and education	(4.5)	_	(4.5)	_
Initial recording of provision at 31 March 2006		(715.6)		(715.6)
Asbestos adjustments to EBIT	(286.3)	(715.6)	(405.5)	(715.6)

#### Adjustments to the Net Amended FFA liability

The discounted central estimate as calculated by KPMG Actuaries Pty Ltd (KPMG Actuaries) is the main component of the net Amended FFA liability. In addition to the discounted central estimates there are US GAAP adjustments that are required to be made as the standards of US GAAP differ from actuarial standards. KPMG Actuaries Pty Ltd issued two additional reports during fiscal year 2007 (at 30 September 2006 and at 31 March 2007) adjusting the discounted central estimate and other amounts related to the net Amended FFA liability. The following table illustrates the impact on the net Amended FFA liability of the updated KPMG Actuaries' valuations:

## September 2006 Valuation:

(in A\$ millions, except where indicated)	30 September 2006	31 March 2006	Increase / (decrease)
Discounted Central Estimate	A\$1,554.8	A\$1,517.0	A\$37.8
US GAAP Adjustments			
Discounting and inflation allowance	(112.6)	(113.2)	0.6
Uninflated and undiscounted central estimate	1,442.2	1,403.8	38.4
Provision for claims handling costs of AICF	67.7	67.7	_
Other US GAAP adjustments	31.5	28.7	2.8
Net (assets) liabilities of AICF excluding funding payments	(33.0)	(71.6)	38.6
Total net Amended FFA liability pre-tax	1,508.4	1,428.6	79.8
Total net Amended FFA liability post-tax	A\$1,055.9	A\$1,000.0	A\$55.9
Exchange rate — A\$ to US\$- 30 September 2006			1.3365
Increase (decrease) in the net Amended FFA liability (US\$)			US\$41.8

#### March 2007 Valuation:

(in A\$ millions, except where indicated)	31 March 2007	30 September 2006	Increase / (decrease)
Discounted Central Estimate	A\$1,355.1	A\$1,554.8	A\$(199.7)
US GAAP Adjustments			
Discounting and inflation allowance	(82.1)	(112.6)	30.5
Uninflated and undiscounted central estimate	1,273.0	1,442.2	(169.2)
Provision for claims handling costs of AICF	69.2	67.7	1.5
Other US GAAP adjustments	39.6	31.5	8.1
Net (assets) liabilities of AICF excluding funding payments	2.2	(33.0)	35.2
Total net Amended FFA liability pre-tax	1,384.0	1,508.4	(124.4)
Total net Amended FFA liability post-tax	A\$968.8	A\$1,055.9	A\$(87.1)
Exchange rate — A\$ to US\$- 31 March 2007			1.2395
Increase (decrease) in the net Amended FFA liability (US\$)			US\$(70.3)

The uninflated and undiscounted central estimate and the provision for claims handling costs of the AICF are recorded on the balance sheet under the caption asbestos liability. The other US GAAP adjustments, net assets (liabilities) of the AICF, and the tax effect of the net Amended FFA liability are recorded within other captions on the balance sheet; readers are referred to the section *Net Amended FFA Liability* below for further details.

#### Impact of Tax Effecting the Net Amended FFA Liability

Prior to the final approval of the Amended FFA by James Hardie shareholders on 7 February 2007, the net Amended FFA liability had been recorded in the accounts of James Hardie net of the anticipated tax effect on the company of its payments to the AICF. Following approval by shareholders, a deferred tax asset of US\$335.0 million has been recorded to reflect the anticipated tax deductions commensurate with the projected payments under the Amended FFA.

#### Effect of Foreign Exchange

The components of the net Amended FFA liability are denominated in Australian dollars and thus the reported value of the net Amended FFA liability in the company's consolidated balance sheets in US dollars is subject to adjustment depending on the closing exchange rate between the two currencies at the balance sheet date. The effect of foreign exchange rate movements between these currencies has caused an increase in the net Amended FFA liability of US\$17.1 million and US\$94.5 million for the three months and full year ended 31 March 2007, respectively.

#### Contributions to Asbestos Research and Education

Following the adoption of the Amended FFA, a provision of US\$4.5 million was recorded for amounts James Hardie will pay for asbestos medical research funding and an asbestos education campaign over the next ten years based on the provisions of the Amended FFA.

## Net Amended FFA Liability

The net Amended FFA liability is presented in the consolidated balance sheet within the following captions at 31 March 2007:

US\$ Millions	
US\$ Millions	
Insurance receivables — current	\$ 9.4
— non-current	165.1
Workers' compensation receivable — current	2.7
— non-current	76.5
Workers' compensation liability — current	(2.7)
— non-current	(76.5)
Asbestos liability — current	(63.5)
— non-current	(1,225.8)
Deferred tax asset — current	7.8
— non-current	318.2
Income taxes payable (reduction to income tax payable)	9.0
Other net liabilities	 (6.3)
Net Amended FFA liability at 31 March 2007	\$ (786.1)

#### **EBIT**

EBIT increased from a loss of US\$662.6 million for the same quarter last year to a loss of US\$215.8 million for the current quarter. EBIT for the quarter includes asbestos adjustments of US\$286.3 million and SCI and other related expenses of US\$5.4 million, as shown in the table below.

For the full year, EBIT increased from a loss of US\$434.9 million to a loss of US\$86.6 million. EBIT for the fiscal 2007 includes asbestos adjustments of US\$405.5 million and SCI and other related expenses of US\$13.6 million as shown in the table below.

#### EBIT — US\$ millions

			Three Months and Fu	ill Year Ended 31 March		
	Q4 FY07	Q4 FY06	% Change	FY07	FY06	% Change
USA Fibre Cement	\$ 84.6	\$ 82.7	2	\$ 362.4	\$ 342.6	6
Asia Pacific Fibre Cement	8.8	9.3	(5)	39.4	41.7	(6)
Research & Development	(3.5)	(3.9)	10	(17.1)	(15.7)	(9)
Other	(2.7)	(3.8)	29	(9.3)	(13.1)	29
Impairment charge for roofing plant	`—	(13.4)	_	<u> </u>	(13.4)	_
General Corporate	(16.7)	(17.9)	7	(56.5)	(61.4)	8
Asbestos adjustments	(286.3)	(715.6)	60	(405.5)	(715.6)	43
EBIT	(215.8)	(662.6)	67	(86.6)	(434.9)	80
Excluding:						
Impairment charge for roofing plant	_	13.4	_	_	13.4	_
Asbestos adjustments	286.3	715.6	(60)	405.5	715.6	(43)
SCI and other related expenses	5.4	2.7	100	13.6	17.4	22
EBIT excluding asbestos adjustments,						
impairment charge and SCI and other						
related expenses	\$ 75.9	\$ 69.1	10	\$ 332.5	\$ 311.5	7
Net sales	\$ 360.9	\$ 389.8	(7)	\$1,542.9	\$1,488.5	4
EBIT margin excluding asbestos			Ý			
adjustments, impairment charge and						
SCI and other related expenses	21.0%	17.7%		21.6%	20.9%	
•						

#### **USA Fibre Cement EBIT**

USA Fibre Cement EBIT for the quarter increased 2% from US\$82.7 million to US\$84.6 million, primarily due to decreased SG&A spending and lower freight costs, partially offset by the decrease in net sales. For the full year, EBIT increased 6% from US\$342.6 million to US\$362.4 million. The increase was due primarily to increased net sales and lower unit freight costs, partially offset by higher SG&A expenses. The USA Fibre Cement EBIT margin was 3.8 percentage points higher at 29.2% for the quarter and 0.6 of a percentage point higher at 28.7% for the full year.

#### Asia Pacific Fibre Cement EBIT

Asia Pacific Fibre Cement EBIT for the quarter decreased 5% from US\$9.3 million to US\$8.8 million, due to reduced EBIT performance in the Australia and New Zealand Fibre Cement business, partially offset by improved EBIT performance in the Philippines Fibre Cement business and favourable currency movements. In Australian dollars, EBIT for the quarter decreased 11%. For the full year, EBIT decreased 6% from US\$41.7 million to US\$39.4 million, due to reduced EBIT performance in the Australia and New Zealand Fibre Cement business, partially offset by improved EBIT performance in the Philippines Fibre Cement business. In Australian dollars, EBIT for the full year decreased 7%. The EBIT margin decreased 2.6 percentage points to 13.7% for the quarter and decreased 1.5 percentage points to 15.7% for the full year.

Australia and New Zealand Fibre Cement EBIT for the quarter decreased 14% from US\$9.2 million to US\$7.9 million. In Australian dollars, EBIT decreased 21% due to higher SG&A spending, increased manufacturing costs and a lower average net sales price partially offset by increased sales volumes. The EBIT margin decreased 4.1 percentage points to 14.0% for the quarter.

For the full year, EBIT for the Australia and New Zealand Fibre Cement business decreased 8% from US\$38.9 million to US\$35.7 million. In Australian dollars, EBIT decreased 10% due to increased manufacturing costs, including costs associated with the temporary closure of the Rosehill plant in late 2006 and a lower average net sales price, partially offset by an increase in sales volume and decreased SG&A spending. The EBIT margin decreased 1.8 percentage points to 16.0% for the full year.

The Philippines Fibre Cement business recorded an increase in EBIT for the quarter and the full year due to increases in volume and improved operating efficiencies, partially offset by increased SG&A costs.

#### Other EBIT

The USA Hardie Pipe business recorded a small negative EBIT for the quarter and a small positive EBIT for the full year compared to small EBIT losses in the same periods last year.

The Europe Fibre cement business incurred an EBIT loss for the quarter and the full year as it continued to build sales.

Following a review of the results of its roofing product trials in California, the company closed its roofing pilot plant in April 2006. During fiscal 2007, this business incurred closure costs of US\$1.2 million.

#### **General Corporate Costs**

General corporate costs for the quarter decreased by US\$1.2 million from US\$17.9 million to US\$16.7 million. The decrease was primarily due to a decrease of US\$4.1 million in earnings-related employee bonuses, partially offset by an increase in SCI and other related expenses of US\$2.7 million.

For the full year, general corporate costs decreased by U\$\\$4.9 million from U\$\\$61.4 to U\$\\$56.5 million. The reduction was primarily caused by a decrease of U\$\\$6.5 million in earnings-related bonuses and a decrease of U\$\\$3.8 million in SCI and other related expenses, partially offset by an increase of U\$\\$1.0 million in defined benefit pension costs and an increase of U\$\\$4.5 million in other corporate costs.

#### Net Interest (Expense) Income

Net interest expense for the quarter increased US\$4.9 million from net interest income of US\$0.7 million to net interest expense of US\$4.2 million. For the full year, net interest expense increased from US\$0.2 million to US\$6.5 million. The increase in net interest expense was due to the higher average level of net debt outstanding compared to the same periods in the prior year.

#### Income Tax Benefit (Expense)

Income tax benefit for the quarter increased US\$312.1 million from US\$11.0 million to US\$323.1 million primarily due to the US\$335.0 million tax benefit related to asbestos adjustments. In the prior year, the income tax benefit was a result of the release of a tax provision of US\$20.7 million. Excluding the tax benefit related to asbestos adjustments and the tax provision write-back of US\$3.0 million, income tax expense for the quarter was US\$14.9 million. The company's effective tax rate on earnings excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back was 22.5%.

The income tax benefit for the full year increased US\$315.5 million from an income tax expense of US\$71.6 million in fiscal year 2006 to an income tax benefit of US\$243.9 million in fiscal year 2007. The increase is due primarily to the US\$335.0 million tax benefit related to asbestos adjustments and the tax provision write-back of US\$10.4 million, partially offset by the increase in taxable income for the full year and a change in the geographical mix of earnings. The company's effective tax rate on earnings excluding asbestos adjustments, tax benefit related to asbestos adjustments and the write-back of a tax provision was 32.5%.

#### Disputed Amended Australian Income Tax Assessment

As announced on 22 March 2006, RCI Pty Ltd (RCI), a wholly owned subsidiary of the company, received an amended assessment from the Australian Taxation Office (ATO) in respect of RCI's income tax return for the year ended 31 March 1999. The amended assessment relates to the amount of net capital gains arising as a result of an internal corporate restructure carried out in 1998 and has been issued pursuant to the discretion granted to the Commissioner of Taxation under Part IVA of the Income Tax Assessment Act 1936. The original amended assessment issued to RCI was for a total of A\$412.0 million. However, after subsequent remissions of general interest charges by the ATO, the total was changed to A\$368.0 million, comprising A\$172.0 million of primary tax after allowable credits, A\$43.0 million of penalties (representing 25% of primary tax) and A\$153.0 million of general interest charges.

RCI is appealing the amended assessment. On 5 July 2006, pursuant to the agreement negotiated with the ATO and in accordance with the ATO Receivable Policy, the company made a payment of A\$189.0 million (US\$152.5 million). The company also agreed to guarantee the payment of the remaining 50% of the amended assessment should its appeal not be successful and to pay general interest charges accruing on the unpaid balance of the amended assessment in arrears on a quarterly basis. The first payment of accrued general interest charges of A\$2.9 million (US\$2.3 million) was paid on 16 October 2006. However, the company has not recorded any liability at 31 March 2007 for the remainder of the amended assessment because, at this time, the company believes RCI's view of its tax position will be upheld on appeal; therefore no such liability is probable in accordance with US accounting standards.

The company has treated all payments in relation to the disputed assessment as a deposit in the condensed consolidated financial statements and the company currently intends to treat any future payments as a deposit pending resolution of this matter.

Readers are referred to Note 14 of the 31 March 2007 Financial Report for further information on the ATO amended assessment.

#### **Net Operating Profit (Loss)**

Net operating profit (loss) for the quarter increased from a net operating loss of US\$650.9 million in the final quarter of fiscal 2006 to a net operating profit of US\$103.1 million in the fourth quarter of fiscal 2007. Net operating profit for the current period includes asbestos adjustments of US\$286.3 million, a tax benefit related to asbestos adjustments of US\$335.0 million, SCI and other related expenses of US\$5.4 million (US\$5.0 million after tax), and a tax provision write-back of US\$3.0 million. In the comparable period last year, net operating loss included an impairment charge of US\$13.4 million (US\$8.0 million after tax) relating to the closure of the roofing plant, SCI and other related expenses of US\$2.7 million (US\$2.5 million after tax) and a write-back of tax provision of US\$20.7 million. For the quarter, net operating profit excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses and tax provision write-back increased 3% from US\$54.5 million to US\$56.4 million as shown in the table below.

For the full year, net operating profit (loss) decreased from a net operating loss of US\$506.7 million in fiscal year 2006 to a net operating profit of US\$151.7 million in fiscal year 2007 and includes asbestos adjustments for the full year of US\$405.5 million and a tax benefit related to asbestos adjustments of US\$335.0 million. Also included in net operating profit for fiscal year 2007 are SCI and other related expenses of US\$13.6 million (US\$12.6 million after tax), the make-whole payment on the prepayment of US\$ notes of US\$6.0 million (US\$5.6 million after tax) and a tax provision write-back of US\$10.4 million. In the comparable period last year, net operating loss included an impairment charge of US\$13.4 million (US\$8.0 million after tax) relating to the closure of the roofing plant, SCI and other related expenses of US\$17.4 million (US\$16.5 million after tax) and a write-back of tax provision of US\$20.7 million. For the full year, net operating profit excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, the make-whole payment and the tax provision write-back increased 8% to US\$230.0 million as shown in the table below.

#### Net Operating (Loss) Profit — US\$ millions

			Three Months and Ful	l year Ended 31 March		
			%			%
	Q4 FY07	Q4 FY06	Change	FY07	FY06	Change
Net operating profit (loss)	\$ 103.1	\$(650.9)	_	\$ 151.7	\$(506.7)	_
Excluding:						
Impairment charge for roofing plant (net						
of tax)	_	8.0	_	_	8.0	_
Asbestos adjustments	286.3	715.6	60	405.5	715.6	43
Tax benefit related to asbestos						
adjustments	(335.0)	_	_	(335.0)	_	_
SCI and other related expenses (net of						
tax)	5.0	2.5	_	12.6	16.5	24
Make-whole payment (net of tax)	_	_	_	5.6	_	_
Tax provision write-back	(3.0)	(20.7)	_	(10.4)	(20.7)	(50)
Net operating profit excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and						
tax provision write-back	\$ 56.4	\$ 54.5	3	\$ 230.0	\$ 212.7	8

The company has included the above financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations excluding asbestos-related adjustments, the tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, the make-whole payment and the tax provision write-back.

#### **Liquidity and Capital Resources**

The company has historically met its working capital needs and capital expenditure requirements through a combination of cash flow from operations, proceeds from the divestiture of businesses, credit facilities and other borrowings, proceeds from the sale of property, plant and equipment, and proceeds from the redemption of investments. Seasonal fluctuations in working capital generally have not had a significant impact on its short-term or long-term liquidity. The company believes that it can meet its present working capital requirements for at least the next 12 months based on its current capital resources. Any cash commitments arising from the Amended FFA will be met either from cash generated by operating activities or, should this prove insufficient, from borrowings under existing credit facilities.

The company had cash and cash equivalents of US\$34.1 million as of 31 March 2007. At that date it also had credit facilities totalling US\$355.0 million, of which US\$188.0 million was drawn. The credit facilities are all uncollateralised and consist of the following:

At 31 I	March	200
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Description	Effective Interest Rate	Total Facility	Principal Drawn
(US\$ millions)			
US\$364-day facilities, can be drawn in US\$, variable interest rates based on LIBOR plus margin, can be repaid and redrawn until December 2007	5.82%	\$ 110.0	\$ 83.0
US\$ term facilities, can be drawn in US\$, variable interest rates based on LIBOR plus margin, can be repaid and redrawn until June 2010	5.98%	\$ 245.0	\$ 105.0
Total		\$ 355.0	\$ 188.0

At 31 March 2007, the company had net debt of US\$153.9 million, compared with net cash of US\$12.4 million at 31 March 2006.

At 31 March 2007, the company had US\$ 364-day facilities in the amount of US\$110.0 million, which expire in December 2007 and term facilities in the amount of US\$245.0 million, which expire in June 2010. At 31 March 2007, there was US\$188.0 million drawn under the combined facilities and US\$167.0 million was available, but unutilised.

Pursuant to an agreement negotiated with the ATO and in accordance with the ATO Receivable Policy, the company made a payment of A\$189.0 million (US\$152.5 million) along with the provision of a guarantee from JHI NV in favour of the ATO for the unpaid balance of the assessment. The company has also agreed to pay general interest charges accruing on the unpaid balance of the assessment in arrears on a quarterly basis. Even if the company is ultimately successful in its appeal and the cash deposit is refunded, this procedural requirement to post a cash deposit materially and adversely affects the company's financial position and liquidity in the intervening period. See "Disputed Amended Australian Income Tax Assessment" above for further information on the ATO amended assessment.

If the company is unable to extend its credit facilities, or is unable to renew its credit facilities on terms that are substantially similar to the ones it presently has, it may experience liquidity issues and will have to reduce its levels of planned capital expenditures, reduce or eliminate dividend payments or take other measures to conserve cash in order to meet its future cash flow requirements. The company believes it will have sufficient funds to meet its planned working capital and other cash requirements for the next 12 months based on its existing cash balances and anticipated operating cash flows arising during the year.

#### Cash Flow

Operating cash flow for the full year fell from cash provided by operating activities of US\$240.6 million to cash used in operating activities of US\$67.1 million. The decrease was primarily due to the A\$191.9 million (US\$154.8 million) ATO deposit payment and the A\$184.3 (US\$148.7) initial funding payment made to the AICF. As a result, at 31 March 2007, the company had net debt of US\$153.9 million compared to net cash of US\$12.4 million at 31 March 2006.

Capital expenditures for the purchase of property, plant and equipment decreased from US\$162.0 million to US\$92.6 million for the full year.

#### **Asbestos Compensation Funding Arrangement**

In late 2006, the Board of JHI NV approved amendments to the Original FFA to provide long-term funding for proven Australian-based asbestos-related personal injury claims that result from exposure to products made by former James Hardie Australian subsidiaries. Representatives of the company and the NSW Government signed the Amended FFA on 21 November 2006.

The Amended FFA was consistent in all material respects with the terms of the Heads of Agreement signed on 21 December 2004. It is a legally binding agreement and sets out the basis on which James Hardie will provide funding to the AICF. The arrangements include:

- the establishment of the AICF to provide compensation to Australian asbestos-related personal injury claimants with proven claims against the Former James Hardie Companies:
- initial funding of approximately A\$184.3 million provided by the Performing Subsidiary to the AICF, calculated on the basis of an actuarial report prepared by KPMG Actuaries as of 30 September 2006. That report provided an estimate of the discounted net present value of all present and future Australian asbestos-related personal injury claims against the Former James Hardie Companies of A\$1.55 billion (US\$1.25 billion);
- subject to the cap described below, an annual contribution in advance to top up the funds in the AICF to equal the actuarially calculated estimate of expected Australian asbestos-related personal injury claims against the Former James Hardie Companies for the following three years, to be revised annually (so as to create a rolling cash "buffer" in the AICF);
- a cap on the annual payments made by the Performing Subsidiary to the AICF, initially set at 35% of the company's free cash flow (defined as cash from operations in accordance with US GAAP in force at the date of the Original FFA) for the immediately preceding financial year, with provisions for the percentage to decline over time depending upon the company's financial performance (and therefore the contributions already made to the AICF) and the claims outlook;
- an initial term to 31 March 2045, at the end of which time the parties may either agree upon a final payment to be made by the company in satisfaction of any further funding obligations, or have the term automatically extended for further periods of 10 years until such agreement is reached or the relevant asbestos-related liabilities cease to arise;
- the entry by the parties and/or others into agreements ancillary to or connected with the Amended FFA (the "Related Agreements");
- no cap on individual payments to asbestos claimants:
- the Performing Subsidiary's payment obligations are guaranteed by JHI NV;
- · the AICF's claims to the funding payments required under the Amended FFA will be subordinated to the claims of the company's lenders;
- the compensation arrangements will extend to members of the Baryulgil community for asbestos-related claims arising from the activities of a former subsidiary of ABN 60; and

• JHI NV will, for 10 years, provide an annual sum of A\$500,000 for the purpose of medical research into the prevention, treatment and cure of asbestos disease and contribute an annual sum of A\$75,000 towards an education campaign for the benefit of the Australian public on the dangers of asbestos.

In the fourth quarter of fiscal year 2007, all conditions precedent, including the following, were satisfied:

- · receipt of an independent expert's report confirming that the funding proposal is in the best interests of the company and its enterprise as a whole;
- approval of the company's lenders and confirmation satisfactory to the company's Board of Directors, acting reasonably, that the contributions to be made by JHI NV and the Performing Subsidiary under the Amended FFA will be tax deductible;
- confirmation as to the expected tax consequences arising to the AICF and others from implementing the arrangements;
- approval by the company's security holders at an extraordinary general meeting held on 7 February 2007; and
- initial funding payment of A\$184.3 million (US\$148.7 million) to the AICF on 9 February 2007.

The Amended FFA is now in operation. The AICF has net assets at 31 March 2007 of A\$182.1 million.

Readers are referred to "SCI and Other Related Expenses" above and Note 12 of the company's 31 March 2007 Financial Report for further information on the voluntary funding proposal, and for information on the SCI and related matters.

**END** 

## Media/Analyst Enquiries:

Steve Ashe

Vice President Investor Relations Telephone: 61 2 8274 5246 Mobile: 61 0408 164 011

Email: <u>steve.ashe@jameshardie.com.au</u>

Facsimile: 61 2 8274 5218

This Management's Analysis of Results forms part of a package of information about James Hardie's results. It should be read in conjunction with the other parts of this package, including a Media Release, a Management Presentation and a Financial Report.

These documents, along with a webcast of the presentation on 28 May 2007, are available from the Investor Relations area of the James Hardie website at <a href="https://www.jameshardie.com">www.jameshardie.com</a>

The company lodged its annual filing for the year ended 31 March 2006 with the SEC on 29 September 2006.

All holders of the company's securities may receive, on request, a hard copy of our complete audited financial statements, free of charge. Requests can be made via the Investor Relations area of the company website or by contacting one of the company's corporate offices. Contact details are available on the company's website.

#### **Definitions**

#### Financial Measures — US GAAP equivalents

EBIT and EBIT margin — EBIT is equivalent to the US GAAP measure of operating income. EBIT margin is defined as EBIT as a percentage of net sales. James Hardie believes EBIT and EBIT margin to be relevant and useful information as these are the primary measures used by management to measure the operating profit or loss of its business. EBIT is one of several metrics used by management to measure the earnings generated by the company's operations, excluding interest and income tax expenses. Additionally, EBIT is believed to be a primary measure and terminology used by its Australian investors. EBIT and EBIT margin should be considered in addition to, but not as a substitute for, other measures of financial performance reported in accordance with accounting principles generally accepted in the United States of America. EBIT and EBIT margin, as the company has defined them, may not be comparable to similarly titled measures reported by other companies.

**Operating profit** — is equivalent to the US GAAP measure of income.

**Net operating profit** — is equivalent to the US GAAP measure of net income.

#### Sales Volumes

mmsf — million square feet, where a square foot is defined as a standard square foot of 5/16" thickness.

msf — thousand square feet, where a square foot is defined as a standard square foot of 5/16" thickness.

#### **Financial Ratios**

**Gearing Ratio** — Net debt/cash divided by net debt/cash plus shareholders' equity.

Net interest expense cover — EBIT divided by net interest expense.

Net interest paid cover — EBIT divided by cash paid during the period for interest, net of amounts capitalised.

**Net debt payback** — Net debt/cash divided by cash flow from operations.

Net debt/cash — short-term and long-term debt less cash and cash equivalents.

Management's Analysis of Results: James Hardie — 4th Quarter and Full Year FY07

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#### Non-US GAAP Financial Measures

EBIT and EBIT margin excluding asbestos adjustments — EBIT and EBIT margin excluding asbestos adjustments are not measures of financial performance under US GAAP and should not be considered to be more meaningful than EBIT and EBIT margin. James Hardie has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. The company uses these non-US GAAP measures for the same purposes.

	Q4	Q4		
US\$ Million	FY07	FY06	FY07	FY06
EBIT	\$(215.8)	\$(662.6)	\$ (86.6)	\$ (434.9)
Asbestos adjustments	286.3	715.6	405.5	715.6
EBIT excluding asbestos adjustments	70.5	53.0	318.9	280.7
Net Sales	\$ 360.9	\$ 389.8	\$1,542.9	\$1,488.5
EBIT margin excluding asbestos adjustments	19.5%	13.6%	20.7%	18.9%

EBIT excluding asbestos adjustments, impairment charge and SCI and other related expenses — EBIT excluding asbestos adjustments, impairment charge and SCI and other related expenses is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than EBIT. James Hardie has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. The company uses this non-US GAAP measure for the same purposes.

	Q4	Q4		
US\$ Million	FY07	FY06	FY07	FY06
EBIT	\$(215.8)	\$(662.6)	\$ (86.6)	\$(434.9)
Asbestos adjustments	286.3	715.6	405.5	715.6
Impairment of roofing plant	_	13.4	_	13.4
SCI and other related expenses	5.4	2.7	13.6	17.4
EBIT excluding asbestos adjustments, impairment charge and SCI and other				
related expenses	\$ 75.9	\$ 69.1	\$332.5	\$ 311.5

Net operating profit excluding asbestos adjustments and tax benefit related to asbestos adjustments — Net operating profit excluding asbestos adjustments and tax benefit related to asbestos adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than net income. The company has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. The company uses this non-US GAAP measure for the same purposes.

	Q4	Q4		
US\$ Million	FY07	FY06	FY07	FY06
Net operating profit (loss)	\$ 103.1	\$(650.9)	\$ 151.7	\$(506.7)
Asbestos adjustments	286.3	715.6	405.5	715.6
Tax benefit related to asbestos adjustments	(335.0)	_	(335.0)	_
Net operating profit excluding asbestos adjustments and tax benefit related to				
asbestos adjustments	\$ 54.4	\$ 64.7	\$ 222.2	\$ 208.9

Diluted earnings per share excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back — Diluted earnings per share excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than diluted earnings per share. The company has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. The company's management uses this non-US GAAP measure for the same purposes.

	Q4	Q4		
US\$ Million	FY07	FY06	FY07	FY06
Net operating (loss) profit	\$ 103.1	\$(650.9)	\$ 151.7	\$(506.7)
Asbestos adjustments	286.3	715.6	405.5	715.6
Tax benefit related to asbestos adjustments	(335.0)	_	(335.0)	_
Impairment of roofing plant (net of tax)	_	8.0	_	8.0
SCI and other related expenses (net of tax)	5.0	2.5	12.6	16.5
Make-whole payment (net of tax)	_	_	5.6	_
Tax provision write-back	(3.0)	(20.7)	(10.4)	(20.7)
Net operating profit excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back	\$ 56.4	\$ 54.5	\$ 230.0	\$ 212.7
Weighted average common shares outstanding	•	• • • • • • • • • • • • • • • • • • • •	, , , , , ,	•
- Diluted (millions)	469.0	467.0	466.4	465.0
Diluted earnings per share excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back (US cents)	12.0	11.7	49.3	45.7

Effective tax rate excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back — Effective tax rate excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than effective tax rate. The company has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. The company's management uses this non-US GAAP measure for the same purposes.

USS Million	Q4 FY07	Q4 FY06	FY07	FY06
Operating (loss) profit before income taxes	\$(220.0)	\$(661.9)	\$ (93.1)	\$(435.1)
Asbestos adjustments	286.3	715.6	405.5	715.6
Operating profit before income taxes excluding asbestos adjustments	\$ 66.3	\$ 53.7	\$ 312.4	\$ 280.5
Income tax benefit / (expense)	323.1	11.0	243.9	(71.6)
Tax benefit related to asbestos adjustments	(335.0)	_	(335.0)	_
Tax provision write-back	(3.0)	(20.7)	(10.4)	(20.7)
Income tax benefit / (expense) excluding tax benefit related to asbestos adjustments and tax provision write-back	\$ (14.9)	\$ (9.7)	\$(101.5)	\$ (92.3)
Effective tax rate excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back	22.5%	18.1%	32.5%	32.9%

**EBITDA** — is not a measure of financial performance under US GAAP and should not be considered an alternative to, or more meaningful than, income from operations, net income or cash flows as defined by US GAAP or as a measure of profitability or liquidity. Not all companies calculate EBITDA in the same manner as James Hardie has and, accordingly, EBITDA may not be comparable with other companies. The company has included information concerning EBITDA because it believes that this data is commonly used by investors to evaluate the ability of a company's earnings from its core business operations to satisfy its debt, capital expenditure and working capital requirements.

Management's Analysis of Results: James Hardie - 4th Quarter and Full Year FY07

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## **Supplemental Financial Information**

James Hardie's management measures its operating performance and analyses year-over-year changes in operating results with and without the effect of the net Amended FFA liability recorded in the fourth quarter of fiscal year 2006 and believes that security holders will do the same.

As set forth in Note 12 of the 31 March 2007 Financial Report, the net Amended FFA liability, while recurring, is based on periodic actuarial determinations, claims experience and currency fluctuations. It has no relation to the results of the company's operations. Accordingly, management believes that the following information is useful to it and investors in evaluating ongoing operating financial performance.

The following tables are considered non-GAAP and are not intended to be used or viewed in any respect as substitutes for the company's GAAP consolidated financial statements. These non-GAAP measures should only be viewed as a supplement to reported GAAP financials statements, and, in all cases, the corresponding GAAP amounts are shown on the same line as the non-GAAP measure, to avoid any possible confusion.

The following tables should be read in conjunction with JHI NV's financial statements and related notes contained in the 31 March 2007 Financial Report.

## James Hardie Industries N.V. Consolidated Balance Sheet 31 March 2007 (Unaudited)

Total Fibre

CSA Million         Acceptable (Appendix Properties of Appendix Properties of Appe		Cement Operations		
No.   Composition   Composit		- excluding		
Current sach:   Current sach	US\$ Million			As Paparted
Curent assets:         \$ 14.1         \$ 0.0         \$ 34.1           Cash and cash equivalents         5.0         146.9         151.9           Accounts and notes receivable, net of allowance for doubtful accounts of \$1.5m         162.9         0.5         163.4           Inventories         147.6         —         147.6           Prepaid expenses and other current assets         32.3         0.1         32.4           Insurance receivables         —         9.4         9.4           Workers' compensation         —         2.7         2.7           Deferred income taxes         27.3         7.8         35.1           Total current assets         409.2         167.4         376.6           Property, plant and equipment, net         827.3         0.4         827.7           Insurance receivables         —         165.1         165.1           Workers' compensation         —         165.5         165.1           Deferred income taxes         6.9         318.2         325.1           Deferred income taxes         6.9         318.2         325.1           Deferred income taxes         6.9         318.2         325.1           Deferred income taxes         5.0         5.7         7.2 <td></td> <td>Compensation</td> <td>Compensation</td> <td>As reported</td>		Compensation	Compensation	As reported
Cash and cash equivalents         \$ 34.1         \$ —         \$ 34.1           Restricted cash and cash equivalents         5.0         146.9         15.19           Accounts and notes receivable, not of allowance for doubtful accounts of \$1.5m         162.9         0.5         163.4           Inventories         147.6         —         147.6           Prepaid expenses and other current assets         132.3         0.1         32.4           Insurance receivables         —         9.4         9.4           Workers' compensation         —         2.7         2.7         2.7           Deferred mome taxes         27.3         7.8         35.1           Total current assets         409.2         167.4         57.6           Property, plant and equipiment, net         827.3         0.4         827.7           Insurance receivables         —         165.1         165.1           Workers' compensation         6.9         318.2         325.1           Deferred income taxes         6.9         318.2         325.1           Deferred income taxes         2.3         —         2.3           Total assets         5         2.0         5.7         7.6           Other assets asset and accrued liabilities <td></td> <td></td> <td></td> <td></td>				
Restricted cash and cash equivalents		\$ 34.1	<u> </u>	\$ 34.1
Accounts and notes receivable, net of allowance for doubtful accounts of \$1.5m\$   16.29   0.5   16.34     Inventories   147.6     147.6     Prepaid expenses and other current assets   32.3   0.1   32.4     Insurance receivables     9.4   9.4     Workers' compensation     2.7   2.7     Deferred income taxes   27.3   7.8   35.1     Total current assets   409.2   167.4   57.66     Property, plant and equipment, net   827.3   0.4   827.7     Insurance receivables     165.1   165.1     Workers' compensation     76.5   76.5     Property, plant and equipment, net   165.1   165.1     Deferred income taxes     9.9   318.2   325.1     Deferred income taxes     9.9   318.2   325.1     Deposit with Australian Taxation Office   154.8     2.3     Total assets     2.3     2.3     Accounts payable and accrued liabilities     10.5   0.8     Accrued payroll and employee benefits     41.9   0.1   42.0     Accrued payroll and employee benefits     61.5   61.5     Accrued payroll and employee benefits     2.7   2.7     Deferred income taxes     2.7   2.7     Other liabilities     2.7   2.7     Deferred income taxes     2.7   2.7     Other liabilities     2.5   2.5     Deferred income taxes     2.5   2.5     Accrued product warranties     2.5   2.5     Deferred income taxes     2.5   2.5     Accrued product warranties     2.5   2.5     Accrued product warranties     2.5   2.5     Accrued product warranties     2.5   2.5     Deferred income taxes     2.5   2.5     Accrued product warranties     2.5   2.5     Accrued product warranties     2.5   2.5     Accrued product w				
Inventories				
Pepald expenses and other current assets				
Insurance receivables			0.1	
Workers' compensation         —         2.7         2.7           Deferred income taxes         409.2         167.4         576.6           Property, plant and equipment, net         827.3         0.4         827.7           Insurance receivables         —         165.1         165.1           Workers' compensation         —         76.5         76.5           Deferred income taxes         6.9         318.2         325.1           Deposit with Australian Taxation Office         154.8         —         154.8           Other assets         2.2         3         —         2.3           Total assets         \$ 1,400.5         \$ 727.6         \$ 2,128.1           LIABILITIES AND SHAREHOLDERS' EQUITY         Current liabilities         \$ 100.0         \$ 0.8         \$ 100.8           Accrued payroll and employee benefits         41.9         0.1         42.0           Accrued payroll and employee benefits         41.9         0.1         42.0           Accrued product warranties         5.7         —         5.7           Income taxes payable         19.6         9.0         10.6           Abestos liability         —         63.5         63.5           Workers' compensation         —				
Poeferred income taxes		_		
Total current assets         409.2         167.4         576.6           Property, plant and equipment, net         827.3         0.4         827.5           Insurance receivables         —         76.5         165.1           Workers' compensation         —         76.5         76.5           Deferred income taxes         6.9         318.2         325.1           Deposit with Australian Taxation Office         154.8         —         2.3           Other assets         2.3         —         2.3           Total assets         \$1,400.5         \$72.6         \$2,128.1           LARRITION SHAREHOLDERS' EQUITY           Current liabilities         \$100.0         \$0.8         \$100.8           Accorded payroll and earned liabilities         \$100.0         \$0.8         \$100.8           Short-term debt         9.93         43.7         83.0           Accrued product warrantes         5.7         —         5.7           Income taxes payable         9.9         9.0         10.6           Absensia liability         —         63.5         63.5           Workers' compensation         —         9.3         —         9.3           Total current liabilities		27.3		
Property, plant and equipment, net				
Histrance receivables				
Workers' compensation         —         76.5         76.5           Deferred income taxes         6.9         318.2         325.1           Deposit with Australian Taxation Office         154.8         —         154.8           Other assets         2.3         —         2.3           Total assets         \$ 1,400.5         \$ 727.6         \$ 2,128.1           LIABILITIES AND SHAREHOLDERS' EQUITY           Current liabilities:         \$ 100.0         \$ 0.8         \$ 100.8           Accounts payable and accrued liabilities         \$ 100.0         \$ 0.8         \$ 100.8           Short-term debt         39.3         34.3         83.0           Accrued payroll and employee benefits         41.9         0.1         42.0           Accrued product warranties         5.7         —         5.7           Income taxes payable         19.6         6.9.0         10.6           Asbestos liability         —         6.3.5         63.5           Workers' compensation         —         2.7         2.7           Other liabilities         9.3         —         93.8           Accrued product warranties         9.5         —         9.5           Asbestos liability         —				
Deferred income taxes		_		
Deposit with Australian Taxation Office         154.8 Other assets         — 154.8 Other assets         — 2.3         — 2.3           Total assets         \$ 1,400.5         \$ 727.6         \$ 2,128.1           LABILITIES AND SHAREHOLDER'S EQUITY           Current liabilities:           Accounts payable and accrued liabilities         \$ 100.0         \$ 0.8         \$ 100.8           Short-term debt         39.3         43.7         83.0           Accrued payroll and employee benefits         41.9         0.1         42.0           Accrued product warranties         57.7         —         5.7           Income taxes payable         19.6         (9.0)         10.6           Asbestos liability         —         63.5         63.5           Workers' compensation         —         2.7         2.7           Other liabilities         29.3         —         9.3           Total current liabilities         29.3         —         9.3           Accrued product warranties         93.8         —         9.5           Assestos liability         —         105.0         105.0           Deferred income taxes         93.8         —         9.5           Assestos liabilities <t< td=""><td>1</td><td>6.9</td><td></td><td></td></t<>	1	6.9		
Other assets         2.3         —         2.3           Total assets         \$ 1,400.5         \$ 727.6         \$ 2,128.1           LABILITIES AND SHAREHOLDERS' EQUITY           Current liabilities         \$ 100.0         \$ 0.8         \$ 100.8           Accoust payable and accrued liabilities         \$ 100.0         \$ 0.8         \$ 100.8           Short-term debt         30.3         44.7         83.0           Accrued payroll and employee benefits         41.9         0.1         42.0           Accrued product warranties         5.7         —         5.7           Income taxes payable         19.6         (9.0)         10.6           Asbestos liability         —         6.3.5         66.5           Workers' compensation         —         2.7         2.7           Other liabilities         2.1         10.5         10.5           Long-term debt         —         10.5         10.5           Deferred income taxes         93.8         —         93.8           Accrued product warranties         9.5         —         9.5           Workers' compensation         —         1,225.8         125.8           Workers' compensation         —         76.5 <td></td> <td></td> <td>510.2</td> <td></td>			510.2	
Total assets   \$1,400.5   \$727.6   \$2,128.1			_	
Current liabilities			g 727.6	
Current liabilities:	Total assets	\$ 1,400.3	\$ /2/.0	\$ 2,128.1
Current liabilities:	THE DISTRICT AND CHARD PRINCE DEPOSIT FOR HOLD WAY			
Accounts payable and accrued liabilities       \$ 100.0       \$ 0.8       \$ 100.8         Short-term debt       39.3       43.7       83.0         Accrued payroll and employee benefits       41.9       0.1       42.0         Accrued product warranties       5.7       —       5.7         Income taxes payable       19.6       (9.0)       10.6         Asbestos liability       —       63.5       63.5         Workers' compensation       —       2.7       2.7         Other liabilities       215.8       101.8       317.6         Long-term debt       —       105.0       105.0         Deferred income taxes       93.8       —       93.8         Accrued product warranties       9.5       —       9.5         Asbestos liability       —       1,225.8       1,225.8         Workers' compensation       —       76.5       76.5         Other liabilities       36.6       4.6       41.2         Total liabilities       35.7       1,513.7       1,869.4         Commitments and contingencies       35.7       1,513.7       1,869.4         Commitments and contingencies       251.8       —       251.8         Additional paid-				
Short-term debt         39.3         43.7         83.0           Accrued payroll and employee benefits         41.9         0.1         42.0           Accrued product warranties         5.7         —         5.7           Income taxes payable         19.6         (9.0)         10.6           Asbestos liability         —         63.5         63.5           Workers' compensation         —         2.7         2.7           Other liabilities         9.3         —         9.3           Total current labilities         215.8         101.8         317.6           Long-term debt         —         105.0         105.0           Deferred income taxes         93.8         —         93.8           Accrued product warranties         9.5         —         9.5           Asbestos liability         —         1,225.8         1,225.8           Workers' compensation         —         76.5         76.5           Other liabilities         35.7         1,513.7         1,869.4           Total liabilities         35.7         1,513.7         1,869.4           Commitments and contingencies         State of the contingencies         —         251.8           Additional paid-in capital		ф. 100 O	Φ 0.0	Φ 100.0
Accrued payroll and employee benefits       41.9       0.1       42.0         Accrued product warranties       5.7       —       5.7         Income taxes payable       19.6       (9.0)       10.6         Asbestos liability       —       63.5       63.5         Workers' compensation       —       2.7       2.7         Other liabilities       9.3       —       9.3         Total current liabilities       215.8       101.8       317.6         Long-term debt       —       105.0       105.0         Deferred income taxes       93.8       —       93.8         Accrued product warranties       9.5       —       9.5         Asbestos liability       —       1,225.8       1,225.8         Workers' compensation       —       76.5       76.5         Other liabilities       35.7       1,513.7       1,869.4         Commitments and contingencies       355.7       1,513.7       1,869.4         Commitments and contingencies       251.8       —       251.8         Additional paid-in capital       180.2       —       180.2         Retained earnings (Accumulated deficit)       607.4       (786.1)       (178.7)         Ac				
Accrued product warranties         5.7         —         5.7           Income taxes payable         19.6         (9.0)         10.6           Asbestos liability         —         63.5         63.5           Workers' compensation         —         2.7         2.7           Other liabilities         9.3         —         9.3           Total current liabilities         215.8         101.8         317.6           Long-term debt         —         105.0         105.0           Deferred income taxes         93.8         —         93.8           Accrued product warranties         9.5         —         93.8           Accrued product warranties         9.5         —         9.5           Asbestos liability         —         1,225.8         1,225.8           Workers' compensation         —         76.5         76.5           Other liabilities         35.6         4.6         41.2           Total liabilities         355.7         1,513.7         1,869.4           Commitments and contingencies         Shareholders' equity         Shareholders' equity         251.8         —         251.8           Additional paid-in capital         180.2         —         180.2				
Income taxes payable			0.1	
Asbestos liability — 63.5 63.5  Workers' compensation — 2.7 2.7 Other liabilities 9.3 — 9.3  Total current liabilities 215.8 101.8 317.6 Long-term debt — 105.0 105.0 Deferred income taxes 93.8 — 93.8 Accrued product warranties 9.5 — 9.5 Asbestos liability — 1,225.8 1,225.8 Workers' compensation — 76.5 76.5 Other liabilities 36.6 4.6 41.2  Total liabilities 36.6 4.6 41.2  Total liabilities 355.7 1,513.7 1,869.4 Commitments and contingencies  Shareholders' equity Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares issued and outstanding 251.8 — 251.8 Additional paid-in capital 180.2 — 180.2 Retained earnings (Accumulated deficit) 607.4 (786.1) (178.7) Accumulated other comprehensive income 5.4 — 5.4 Total shareholders' equity (786.1) 255.7			(0.0)	
Workers' compensation         —         2.7         2.7           Other liabilities         9.3         —         9.3           Total current liabilities         215.8         101.8         317.6           Long-term debt         —         105.0         105.0           Deferred income taxes         93.8         —         93.8           Accrued product warranties         9.5         —         9.5           Asbestos liability         —         1,225.8         1,225.8           Workers' compensation         —         76.5         76.5           Other liabilities         36.6         4.6         41.2           Total liabilities         355.7         1,513.7         1,869.4           Commitments and contingencies         Shareholders' equity           Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares issued and outstanding         251.8         —         251.8           Additional paid-in capital         180.2         —         180.2           Retained earnings (Accumulated deficit)         607.4         (786.1)         (178.7)           Accumulated other comprehensive income         5.4         —         5.4           Total shareholders' equity         1,044.8         (786.1) <td></td> <td></td> <td>( )</td> <td></td>			( )	
Other liabilities         9.3         —         9.3           Total current liabilities         215.8         101.8         317.6           Long-term debt         —         105.0         105.0           Deferred income taxes         93.8         —         93.8           Accrued product warranties         9.5         —         9.5           Asbestos liability         —         1,225.8         1,225.8           Workers' compensation         —         76.5         76.5           Other liabilities         36.6         4.6         41.2           Total liabilities         355.7         1,513.7         1,869.4           Commitments and contingencies         Shareholders' equity         —         251.8         —         251.8           Additional paid-in capital         180.2         —         180.2         —         180.2         —         180.2         —         180.2         —         5.4         —         5.4           Total shareholders' equity         1,044.8         (786.1)         258.7         —         5.4				
Total current liabilities         215.8         101.8         317.6           Long-term debt         —         105.0         105.0           Deferred income taxes         93.8         —         93.8           Accrued product warranties         9.5         —         9.5           Asbestos liability         —         1,225.8         1,225.8           Workers' compensation         —         76.5         76.5           Other liabilities         36.6         4.6         41.2           Total liabilities         355.7         1,513.7         1,869.4           Commitments and contingencies         Shareholders' equity         251.8         —         251.8           Additional paid-in capital         180.2         —         180.2           Retained earnings (Accumulated deficit)         607.4         (786.1)         (178.7)           Accumulated other comprehensive income         5.4         —         5.4           Total shareholders' equity         1,044.8         (786.1)         258.7	1		2.1	
Long-term debt       —       105.0       105.0         Deferred income taxes       93.8       —       93.8         Accrued product warranties       9.5       —       9.5         Asbestos liability       —       1,225.8       1,225.8         Workers' compensation       —       76.5       76.5         Other liabilities       36.6       4.6       41.2         Total liabilities       355.7       1,513.7       1,869.4         Commitments and contingencies         Shareholders' equity         Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares <ul> <li>issued and outstanding</li> <li>251.8</li> <li>—             251.8               Additional paid-in capital             180.2             —             180.2               Retained earnings (Accumulated deficit)             607.4             (786.1)             (178.7)               Accumulated other comprehensive income             5.4             —             5.4               Total shareholders' equity             1,044.8             (786.1)             258.7</li></ul>			101.0	
Deferred income taxes         93.8         —         93.8           Accrued product warranties         9.5         —         9.5           Asbestos liability         —         1,225.8         1,225.8           Workers' compensation         —         76.5         76.5           Other liabilities         36.6         4.6         41.2           Total liabilities         355.7         1,513.7         1,869.4           Commitments and contingencies           Shareholders' equity           Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares issued and outstanding         251.8         —         251.8           Additional paid-in capital         180.2         —         180.2           Retained earnings (Accumulated deficit)         607.4         (786.1)         (178.7)           Accumulated other comprehensive income         5.4         —         5.4           Total shareholders' equity         1,044.8         (786.1)         258.7		215.8		
Accrued product warranties       9.5       —       9.5         Asbestos liability       —       1,225.8       1,225.8         Workers' compensation       —       76.5       76.5         Other liabilities       36.6       4.6       41.2         Total liabilities       355.7       1,513.7       1,869.4         Commitments and contingencies         Shareholders' equity         Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares issued and outstanding       251.8       —       251.8         Additional paid-in capital       180.2       —       180.2         Retained earnings (Accumulated deficit)       607.4       (786.1)       (178.7)         Accumulated other comprehensive income       5.4       —       5.4         Total shareholders' equity       1,044.8       (786.1)       258.7			105.0	
Asbestos liability       —       1,225.8       1,225.8         Workers' compensation       —       76.5       76.5         Other liabilities       36.6       4.6       41.2         Total liabilities       355.7       1,513.7       1,869.4         Commitments and contingencies         Shareholders' equity         Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares issued and outstanding         Additional paid-in capital       251.8       —       251.8         Additional paid-in capital       180.2       —       180.2         Retained earnings (Accumulated deficit)       607.4       (786.1)       (178.7)         Accumulated other comprehensive income       5.4       —       5.4         Total shareholders' equity       1,044.8       (786.1)       258.7			_	
Workers' compensation         —         76.5         76.5           Other liabilities         36.6         4.6         41.2           Total liabilities         355.7         1,513.7         1,869.4           Commitments and contingencies           Shareholders' equity           Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares issued and outstanding         251.8         —         251.8           Additional paid-in capital         180.2         —         180.2           Retained earnings (Accumulated deficit)         607.4         (786.1)         (178.7)           Accumulated other comprehensive income         5.4         —         5.4           Total shareholders' equity         1,044.8         (786.1)         258.7		9.5	1 225 9	
Other liabilities         36.6         4.6         41.2           Total liabilities         355.7         1,513.7         1,869.4           Commitments and contingencies           Shareholders' equity           Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares issued and outstanding         251.8         —         251.8           Additional paid-in capital         180.2         —         180.2           Retained earnings (Accumulated deficit)         607.4         (786.1)         (178.7)           Accumulated other comprehensive income         5.4         —         5.4           Total shareholders' equity         1,044.8         (786.1)         258.7		_	,	
Total liabilities       355.7       1,513.7       1,869.4         Commitments and contingencies         Shareholders' equity         Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares issued and outstanding       251.8       —       251.8         Additional paid-in capital       180.2       —       180.2         Retained earnings (Accumulated deficit)       607.4       (786.1)       (178.7)         Accumulated other comprehensive income       5.4       —       5.4         Total shareholders' equity       1,044.8       (786.1)       258.7		26.6		
Commitments and contingencies         Shareholders' equity         Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares issued and outstanding       251.8       —       251.8         Additional paid-in capital       180.2       —       180.2         Retained earnings (Accumulated deficit)       607.4       (786.1)       (178.7)         Accumulated other comprehensive income       5.4       —       5.4         Total shareholders' equity       1,044.8       (786.1)       258.7				
Shareholders' equity         Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares issued and outstanding       251.8       —       251.8         Additional paid-in capital       180.2       —       180.2         Retained earnings (Accumulated deficit)       607.4       (786.1)       (178.7)         Accumulated other comprehensive income       5.4       —       5.4         Total shareholders' equity       1,044.8       (786.1)       258.7		355.7	1,513.7	1,869.4
Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares issued and outstanding       251.8       —       251.8         Additional paid-in capital       180.2       —       180.2         Retained earnings (Accumulated deficit)       607.4       (786.1)       (178.7)         Accumulated other comprehensive income       5.4       —       5.4         Total shareholders' equity       1,044.8       (786.1)       258.7	Commitments and contingencies			
Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares issued and outstanding       251.8       —       251.8         Additional paid-in capital       180.2       —       180.2         Retained earnings (Accumulated deficit)       607.4       (786.1)       (178.7)         Accumulated other comprehensive income       5.4       —       5.4         Total shareholders' equity       1,044.8       (786.1)       258.7				
issued and outstanding       251.8       —       251.8         Additional paid-in capital       180.2       —       180.2         Retained earnings (Accumulated deficit)       607.4       (786.1)       (178.7)         Accumulated other comprehensive income       5.4       —       5.4         Total shareholders' equity       1,044.8       (786.1)       258.7				
Additional paid-in capital       180.2       —       180.2         Retained earnings (Accumulated deficit)       607.4       (786.1)       (178.7)         Accumulated other comprehensive income       5.4       —       5.4         Total shareholders' equity       1,044.8       (786.1)       258.7		251.0		251.0
Retained earnings (Accumulated deficit)         607.4         (786.1)         (178.7)           Accumulated other comprehensive income         5.4         —         5.4           Total shareholders' equity         1,044.8         (786.1)         258.7			_	
Accumulated other comprehensive income 5.4 — 5.4  Total shareholders' equity 1,044.8 (786.1) 258.7			(70(1)	
<b>Total shareholders' equity</b> 1,044.8 (786.1) 258.7			(786.1)	
	*			
Total liabilities and shareholders' equity \$ 1,400.5 \$ 727.6 \$ 2,128.1				
	Total liabilities and shareholders' equity	\$ 1,400.5	\$ 727.6	\$ 2,128.1

## James Hardie Industries N.V. Consolidated Statement of Operations For the full year ended 31 March 2007 (Unaudited)

Total Fibre
Cement
Operations
- excluding

US\$ Million	- excluding Asbestos Compensation	Asbestos Compensation	As Reported
N. G.			
Net Sales	Ф. 1.262.2	ф	0.12622
USA Fibre Cement Asia Pacific Fibre Cement	\$ 1,262.3 251.7	\$ —	\$ 1,262.3 251.7
Other	28.9	_	28.9
Other	28.9		28.9
Total Net Sales	1,542.9	_	1,542.9
Cost of goods sold	(969.9)	_	(969.9)
Gross profit	573.0	_	573.0
Selling, general and administrative expenses	(214.6)	_	(214.6)
Research and development expenses	(25.9)	_	(25.9)
SCI and other related expenses	(13.6)	_	(13.6)
Asbestos adjustments		(405.5)	(405.5)
EBIT	318.9	(405.5)	(86.6)
Net interest expense	(6.5)	` <u>_</u>	(6.5)
Operating profit (loss) before income taxes	312.4	(405.5)	(93.1)
Income tax (expense) benefit	(91.1)	335.0	243.9
Operating Profit (loss) Before Cumulative Effect of Change in Accounting Principle	221.3	(70.5)	150.8
Cumulative effect of change in accounting principle for stock-based compensation (net of		(,	
\$0.4 million tax)	0.9	_	0.9
Net Operating Profit (loss)	\$ 222.2	\$ (70.5)	\$ 151.7
Volume (mmsf)			
USA Fibre Cement	2,148.0	_	2,148.0
Asia Pacific Fibre Cement	390.8	_	390.8
Average net sales price per unit (per msf)			
USA Fibre Cement	US\$ 588	_	US\$ 588
Asia Pacific Fibre Cement	US\$ 842		US\$ 842

## James Hardie Industries N.V. Consolidated Statement of Cash Flows For the full year ended 31 March 2007 (Unaudited)

Total Fibre

	Cement		
	Operations		
	- excluding		
	Asbestos	Asbestos	
US \$ Million	Compensation	Compensation	As Reported
Cash Flows From Operating Activities			
Net income (loss)	\$ 222.2	\$ (70.5)	\$ 151.7
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:			
Depreciation and amortisation	50.7	_	50.7
Deferred income taxes	15.6	(326.0)	(310.4)
Prepaid pension cost	(0.4)	_	(0.4)
Stock-based compensation	4.5	_	4.5
Asbestos adjustments	_	405.5	405.5
Effect of cumulative change in accounting principle	(0.9)	_	(0.9)
Deposit with Australian Taxation Office	(154.8)	_	(154.8)
Other	1.3	_	1.3
Changes in operating assets and liabilities:			
Restricted cash and cash equivalents	(5.0)	(146.9)	(151.9)
Accounts and notes receivable	(4.8)	_	(4.8)
Inventories	(19.5)	_	(19.5)
Prepaid expenses and other current assets	(0.1)		(0.1)
Accounts payable and accrued liabilities	(18.4)	_	(18.4)
Other accrued liabilities and other liabilities	(8.8)	(10.8)	(19.6)
			` /
Net cash provided by (used in) operating activities	\$ 81.6	\$ (148.7)	\$ (67.1)
Cash Flows From Investing Activities			
Purchases of property, plant and equipment	(92.6)		(92.6)
Net cash used in investing activities	\$ (92.6)	\$ —	\$ (92.6)
Cash Flows From Financing Activities			
Repayments of short-term borrowings	(98.0)	_	(98.0)
Proceeds from long-term borrowings	105.0	_	105.0
Repayments of long-term borrowings	(121.7)	_	(121.7)
Initial funding of AICF	(148.7)	148.7	`
Proceeds from issuance of shares	18.5	_	18.5
Tax benefit from stock options exercised	1.8	_	1.8
Dividends paid	(42.1)	_	(42.1)
Collections of loans receivable	0.1	_	0.1
Net cash provided by (used in) financing activities	\$ (285.1)	\$ 148.7	\$ (136.4)
rectash provided by (used in) infahenig activities	\$ (265.1)	\$ 170.7	\$ (130.4)
Effects of exchange rate changes on cash	15.1		15.1
Net decrease in cash and cash equivalents	(281.0)	_	(281.0)
Cash and cash equivalents at beginning of period	315.1	_	315.1
Cash and cash equivalents at end of period	\$ 34.1	\$ —	\$ 34.1
Components of Cash and Cash Equivalents	261		Φ. 26.
Cash at bank and on hand	\$ 26.1	_	\$ 26.1
Short-term deposits	8.0	_	8.0
Cash and cash equivalents at end of period	\$ 34.1	\$ —	\$ 34.1

#### Disclaimer

This Management's Analysis of Results contains forward-looking statements. We may from time to time make forward-looking statements in our periodic reports filed with or furnished to the United States Securities and Exchange Commission on Forms 20-F and 6-K, in our annual reports to shareholders, in offering circulars and prospectuses, in media releases and other written materials and in oral statements made by our officers, directors or employees to analysts, institutional investors, representatives of the media and others. Examples of forward-looking statements include:

- expectations about the timing and amount of payments to the Asbestos Injuries Compensation Fund (AICF), a special purpose fund for the compensation of proven asbestos-related personal injury and death claims;
- expectations with respect to the effect on our financial statements of those payments;
- statements as to the possible consequences of proceedings brought against us and certain of our former directors and officers by the Australian Securities & Investments Commission:
- expectations that our credit facilities will be extended or renewed;
- projections of our operating results or financial condition;
- · statements regarding our plans, objectives or goals, including those relating to competition, acquisitions, dispositions and our products;
- statements about our future performance; and
- · statements about product or environmental liabilities.

Words such as "believe," "anticipate," "epan," "expect," "intend," "target," "estimate," "project," "predict," "forecast," "guideline," "should," "aim" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors, some of which are discussed under "Risk Factors" beginning on page 5 of our Form 20-F filed on 29 September 2006 with the Securities and Exchange Commission, include but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former James Hardie subsidiaries; required contributions to the AICF and the effect of foreign exchange on the amount recorded in our financial statements as an asbestos liability; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which we operate; the consequences of product failures or defects; exposure to environmental, asbestos or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; the success of our research and development efforts; our reliance on a small number of product distributors; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; foreign exchange risks; the successful implementation of new software systems; and the successful implementation of the internal control over financial reporting requirements of Section 404 of the Sarbanes-Oxley Act of 2002, as codified by Item 308 of regulation S-K. We caution you that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those in forward-looking statements. Forward-looking statements speak only as of the date they are made.

James Hardie Industries N.V. and Subsidiaries Consolidated Financial Statements As of 31 March 2007 and 2006

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## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of James Hardie Industries N.V. and Subsidiaries

Ficewaterhouse Cooper LLT

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of operations, cash flows, and changes in shareholders' equity present fairly, in all material respects, the financial position of James Hardie Industries N.V. and Subsidiaries at 31 March 2007 and 2006, and the results of their operations and their cash flows for each of the three years in the period ended 31 March 2007 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 2 to the consolidated financial statements, the Company changed its method of accounting for stock-based compensation and defined benefit pension plans.

Los Angeles, California

27 May 2007

Item 1. Financial Statements

## James Hardie Industries N.V. and Subsidiaries Consolidated Balance Sheets

Notes         31 March 2007         31 March 2006	31 March 2007 (Unaudited) A\$42.3 188.3	31 March 2006 (Unaudited)
	A\$42.3	(Chaudicu)
Comment		
Current assets:		
Cash and cash equivalents 3 \$ 34.1 \$ 315.1	188.3	A\$440.4
Restricted cash and cash equivalents 4 151.9 —	10010	_
Accounts and notes receivable, net of allowance for doubtful accounts of \$1.5 million (A\$1.9 million) and \$1.3 million (A\$1.8 million) as of 31 March 2007 and 31 March 2006,		
respectively 5 <b>163.4</b> 153.2	202.5	214.1
Inventories 6 <b>147.6</b> 124.0	183.0	173.3
Prepaid expenses and other current assets 32.4 33.8	40.2	47.2
Insurance receivable — Asbestos 12 9.4 —	11.7	_
Workers' compensation — Asbestos 12 2.7 —	3.3	_
Deferred income taxes 13 27.3 30.7	33.8	42.9
Deferred income taxes — Asbestos 12 7.8 —	<u>9.7</u>	
Total current assets 576.6 656.8	714.8	917.9
Property, plant and equipment, net 7 827.7 775.6	1,025.9	1,083.9
Insurance receivable — Asbestos 12 165.1 —	204.6	_
Workers' compensation — Asbestos 12 <b>76.5</b> —	94.8	_
Deferred income taxes 13 <b>6.9</b> 4.8	8.6	6.7
Deferred income taxes — Asbestos 12 318.2 —	394.4	_
Deposit with Australian Taxation Office 14 154.8 —	191.9	_
Other assets 2.3 8.2	2.9	11.5
Total assets \$ 2,128.1 \$ 1,445.4	A\$2,637.9	A\$2,020.0
Liabilities and Shareholders' Equity		
Current liabilities:		
Accounts payable and accrued liabilities 8 \$ 100.8 \$ 117.8	A\$124.9	A\$164.6
Short-term debt 9 <b>83.0</b> 181.0	102.9	252.9
Current portion of long-term debt 9 — 121.7	_	170.1
Accrued payroll and employee benefits 42.0 46.3	52.1	64.7
Accrued product warranties		
11 5.7 11.4	7.1	15.9
Income taxes payable 13 <b>10.6</b> 24.5	13.1	34.2
Asbestos liability 12 <b>63.5</b> —	78.7	_
Workers' compensation — Asbestos 12 2.7 —	3.3	_
Other liabilities 9.3 3.3	11.5	4.6
Total current liabilities 317.6 506.0	393.6	707.0
Long-term debt 9 105.0 —	130.1	_
Deferred income taxes 13 <b>93.8</b> 79.8	116.3	111.5
Accrued product warranties 11 9.5 4.1	11.8	5.7
Asbestos liability 12 <b>1,225.8</b> 715.6	1,519.4	1,000.0
Workers' compensation — Asbestos 12 <b>76.5</b> —	94.8	_
Other liabilities 10	51.1	62.9
Total liabilities 1,869.4 1,350.5	A\$2,317.1	A\$1,887.1
Commitments and contingencies (Note 12) Shareholders' equity:		
Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 467,295,391 shares issued and outstanding at 31 March 2007 and 463,306,511 shares issued and outstanding at		
31 March 2006 15 <b>251.8</b> 253.2		
Additional paid-in capital 15 <b>180.2</b> 158.4		
Accumulated deficit (178.7) (288.3)		
Accumulated other comprehensive income (loss) 19 <u>5.4</u> (28.4)		
Total shareholders' equity 258.7 94.9		
Total liabilities and shareholders' equity \$ 2,128.1 \$ 1,445.4		

# James Hardie Industries N.V. and Subsidiaries Consolidated Statements of Operations

			Years Ended 31 March	
(Millions of US dollars, except per share data)	Notes	2007	2006	2005
Net sales	18	\$ 1,542.9	\$ 1,488.5	\$ 1,210.4
Cost of goods sold		(969.9)	(937.7)	(784.0)
Gross profit		573.0	550.8	426.4
Selling, general and administrative expenses		(214.6)	(209.8)	(174.5)
Research and development expenses		(25.9)	(28.7)	(21.6)
SCI and other related expenses	12	(13.6)	(17.4)	(28.1)
Impairment of roofing plant		_	(13.4)	_
Asbestos adjustments	12	(405.5)	(715.6)	_
Other operating expense		<u> </u>	(0.8)	(6.0)
Operating (loss) income		(86.6)	(434.9)	196.2
Interest expense		(12.0)	(7.2)	(7.3)
Interest income		5.5	7.0	2.2
Other expense				(1.3)
(Loss) income from continuing operations before income taxes	18	(93.1)	(435.1)	189.8
Income tax benefit (expense)	13	243.9	(71.6)	(61.9)
Income (loss) from continuing operations		150.8	(506.7)	127.9
Discontinued operations:				
Loss from discontinued operations, net of income tax benefit of nil, nil and				
\$0.2 million, respectively	15	_	_	(0.3)
Loss on disposal of discontinued operations		<u> </u>	<u> </u>	(0.7)
Loss from discontinued operations				(1.0)
Income (loss) before cumulative effect of change in accounting principle		150.8	(506.7)	126.9
Cumulative effect of change in accounting principle for stock-based compensation, net				
of income tax expense of \$0.4 million, nil and nil, respectively		0.9		
Net income (loss)		<u>\$ 151.7</u>	<u>\$ (506.7)</u>	\$ 126.9
Net income (loss) per share — basic		\$ 0.33	\$ (1.10)	\$ 0.28
Net income (loss) per share — diluted		\$ 0.33	\$ (1.10)	\$ 0.28
Weighted average common shares outstanding (Millions):				
Basic	2	464.6	461.7	458.9
Diluted	2	466.4	461.7	461.0

# James Hardie Industries N.V. and Subsidiaries Consolidated Statements of Operations

(A\$ Unaudited)

		Years Ended 31 March	
(Millions of Australian dollars, except per share data)	2007	2006	2005
Net sales	A\$2,016.0	A\$1,977.5	A\$1,636.3
Cost of goods sold	(1,267.3)	(1,245.7)	(1,059.9)
Gross profit	748.7	731.8	576.4
Selling, general and administrative expenses	(280.4)	(278.7)	(235.9)
Research and development expenses	(33.8)	(38.1)	(29.2)
SCI and other related expenses	(17.8)	(23.1)	(38.0)
Impairment of roofing plant	_	(17.8)	_
Asbestos adjustments	(529.8)	(1,000.0)	_
Other operating expense		(1.1)	(8.1)
Operating (loss) income	(113.1)	(627.0)	265.2
Interest expense	(15.7)	(9.6)	(9.9)
Interest income	7.2	9.3	3.0
Other expense	_	_	(1.8)
(Loss) income from continuing operations before income taxes	(121.6)	(627.3)	256.5
Income tax benefit (expense)	318.7	(95.1)	(83.7)
Income (loss) from continuing operations	197.1	(722.4)	172.8
Discontinued operations:			
Loss from discontinued operations, net of income tax benefit of nil, nil and A\$0.3 million, respectively	_	_	(0.4)
Loss on disposal of discontinued operations	<u></u> _		(0.9)
Loss from discontinued operations	_	_	(1.3)
Income (loss) before cumulative effect of change in accounting principle	197.1	(722.4)	171.5
Cumulative effect of change in accounting principle for stock-based compensation, net of income tax		(* ' )	
expense of A\$0.5 million, nil and nil, respectively	1.2	_	_
Net income (loss)	A\$198.3	A\$(722.4)	A\$171.5
Net income (loss) per share — basic	A\$0.43	A\$(1.56)	A\$0.38
Net income (loss) per share — diluted	A\$0.43	A\$(1.56)	A\$0.37
Weighted average common shares outstanding (Millions):	7100.73	11ψ(1.50)	1 1ψ0.3 /
Basic	464.6	461.7	458.9
Diluted	466.4	461.7	461.0
Diane	T.00.T	701./	401.0

# James Hardie Industries N.V. and Subsidiaries Consolidated Statements of Cash Flows

Cash Flow From Operating Activities   Not income (loss)   S   S   S   S   S   S   S   S   S			Years Ended 31 March	
Net income (loss)	(Millions of US dollars)	2007	2006	2005
Adjustments to reconcile ent income (loss) to net cash (used in) provided by operating activities:  Loss on disposal of subsidiaries and businesses  Loss on disposal of subsidiaries and businesses  Depreciation and amothisation  Solot 43.3 3.3 3.1 4.1 4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.2	Cash Flows From Operating Activities			
Coss on also of land and buildings	Net income (loss)	<b>\$</b> 151.7	\$ (506.7)	\$ 126.9
Doss of disposal of subsidiaries and businesses	Adjustments to reconcile net income (loss) to net cash (used in) provided by operating activities:			
Depreciation and amortisation	Loss on sale of land and buildings	_	_	0.7
Deferred income taxes		_	_	2.1
Prepaid pension cost         (0.4)         2.9           Tax benefit from stock options exercised         —         2.2           Stock-based compensation         4.5         5.9           Asbestos adjustments         405.5         715.6           Impairment of roofing plant         —         13.4           Cumulative effect of change in accounting principle         (0.9)         —           Other         1.3         1.7           Changes in operating assets and liabilities:         (151.9)         —           Restricted eash and eash equivalents         (161.9)         —           Accounts and notes receivable Inventories         (19.5)         (26.6)         —           Accounts and other current assets         (0.1)         (24.8)         .3         .1           Accounts and other current assets         (0.1)         (24.8)         .3         .2           Other accrued liabilities and other liabilities         (19.6)         .7.0         (1.1           Other accrued liabilities and other liabilities         (19.6)         .7.0         (1.1           Other accrued liabilities and other liabilities and liabilities and liabilities and liabilities and liabilities and liab	1	50.7		36.3
Tax benefit from stock options exercised	Deferred income taxes	(310.4)		11.1
Stock-based compensation   4,5		(0.4)		7.6
Ashestos adjustments		_		0.4
Impairment of roofing plant			,	3.0
Cumulative effect of change in accounting principle				_
Deposit with Australian Taxation Office   1.3   1.7   1.5     Changes in operating assets and liabilities:				_
Dilber		( )		_
Changes in operating assets and liabilities:	i	, ,		
Restricted cash and cash equivalents		1.3	1.7	_
Accounts and notes receivable   (4.8) (24.0)   (26.6)   (10.5) (26.6)   (10.		(4.54.0)		
Inventoriories   (19.5)   (26.6)   Prepaid expenses and other current assets   (0.1)   (24.8)   (3.3)   (3.4)   (24.8)   (3.5)   (3.6)   (1.6)   (3.6)   (3.6)   (1.6)   (3.6)   (3.6)   (1.6)   (3.6)   (3.6)   (1.6)   (3.6)   (3.6)   (1.6)   (3.		( /	(24.0)	
Prepaid expenses and other current assets			( )	(3.7
Accounts payable and accrued liabilities   (184)   244   1.     Other accrued liabilities and other liabilities   (184)   7.0   (11		. ,	( )	4.3
Other accrued liabilities and other liabilities         (19.6)         7.0         (1           Act cash (used in) provided by operating activities         (67.1)         240.6         21           Cash Flows From Investing Activities         Proceeds from sale of property, plant and equipment         (92.6)         (162.0)         (15.7)           Proceeds from sale of property, plant and equipment         —				32.6
Net cash (used in) provided by operating activities         (67.1)         240.6         21           Cash Flows From Investing Activities         Purchases of property, plant and equipment         (92.6)         (162.0)         (15.20)           Proceeds from sale of property, plant and equipment         —	1 7	. ,		15.0
Cash Flows From Investing Activities				(16.5
Purchases of property, plant and equipment   (92.6) (162.0) (152.0)   (152	Net cash (used in) provided by operating activities	(67.1)	240.6	219.8
Proceeds from sale of property, plant and equipment	Cash Flows From Investing Activities			
Proceeds from disposal of subsidiaries and businesses, net of cash divested         —         8.0           Net cash used in investing activities         (92.6)         (154.0)         (144           Cash Flows From Financing Activities         —	Purchases of property, plant and equipment	(92.6)	(162.0)	(153.2
Net cash used in investing activities         (92.6)         (154.0)         (14           Cash Flows From Financing Activities         Section of Proceeds from line of credit         —		_	_	3.4
Cash Flows From Financing Activities           Net proceeds from line of credit         —         —         —         —         —         —         —         Proceeds from line of credit         —         —         —         —         —         —         Proceeds from short-term borrowings         — </td <td>Proceeds from disposal of subsidiaries and businesses, net of cash divested</td> <td></td> <td>8.0</td> <td></td>	Proceeds from disposal of subsidiaries and businesses, net of cash divested		8.0	
Net proceeds from line of credit	Net cash used in investing activities	(92.6)	(154.0)	(149.8
Net proceeds from line of credit	Cash Flows From Financing Activities			
Proceeds from short-term borrowings         —         181.0           Repayments of short-term borrowings         (98.0)         —           Proceeds from long-term borrowings         105.0         —           Repayments of long-term borrowings         (121.7)         (37.6)         (1           Proceeds from issuance of shares         18.5         18.7         —           Tax benefit from stock options exercised         1.8         —         —           Dividends paid         (42.1)         (45.9)         (1           Collections on loans receivable         0.1         0.3         —           Net cash (used in) provided by financing activities         (136.4)         116.5         (2           Effects of exchange rate changes on cash         15.1         (1.5)         (           Net (decrease) increase in cash and cash equivalents         (281.0)         201.6         4           Cash and cash equivalents at beginning of period         315.1         113.5         7           Cash and cash equivalents at end of period         334.1         335.1         \$11           Components of Cash and Cash Equivalents         \$26.1         \$24.9         \$2           Short-term deposits         8.0         290.2         8           Cash and cash e	Net proceeds from line of credit	_	_	0.5
Proceeds from long-term borrowings         105.0         —           Repayments of long-term borrowings         (121.7)         (37.6)         (17.7)           Proceeds from issuance of shares         18.5         18.7         18.7           Tax benefit from stock options exercised         1.8         —           Dividends paid         (42.1)         (45.9)         (17.0)           Collections on loans receivable         0.1         0.3         0.0           Net cash (used in) provided by financing activities         (136.4)         116.5         (2           Effects of exchange rate changes on cash         15.1         (1.5)         (1.5)         (2           Net (decrease) increase in cash and cash equivalents         (281.0)         201.6         4           Cash and cash equivalents at beginning of period         315.1         113.5         7           Cash and cash equivalents at end of period         \$ 34.1         \$ 315.1         \$ 11.           Components of Cash and Cash Equivalents         \$ 26.1         \$ 24.9         \$ 26.1           Cash at bank and on hand         \$ 26.1         \$ 24.9         \$ 26.1           Sash and cash equivalents at end of period         \$ 34.1         \$ 315.1         \$ 11.5           Supplemental Disclosure of Cash Flow Activities </td <td>Proceeds from short-term borrowings</td> <td>_</td> <td>181.0</td> <td>_</td>	Proceeds from short-term borrowings	_	181.0	_
Proceeds from long-term borrowings         105.0         —           Repayments of long-term borrowings         (121.7)         (37.6)         (17.7)           Proceeds from issuance of shares         18.5         18.7         18.7           Tax benefit from stock options exercised         1.8         —           Dividends paid         (42.1)         (45.9)         (1.7           Collections on loans receivable         0.1         0.3         0.0           Net cash (used in) provided by financing activities         (136.4)         116.5         (2           Effects of exchange rate changes on cash         15.1         (1.5)         (           Net (decrease) increase in cash and cash equivalents         (281.0)         201.6         4           Cash and cash equivalents at beginning of period         315.1         113.5         7           Cash and cash equivalents at end of period         \$34.1         \$315.1         \$11.           Components of Cash and Cash Equivalents           Cash ab bank and on hand         \$26.1         \$24.9         \$2           Sash ab bank and on hand         \$8.0         290.2         8           Cash and cash equivalents at end of period         \$34.1         \$315.1         \$11           Supplemental Disclosure	e e e e e e e e e e e e e e e e e e e	(98.0)	_	_
Repayments of long-term borrowings       (121.7)       (37.6)       (17         Proceeds from issuance of shares       18.5       18.7       18.7         Tax benefit from stock options exercised       1.8       —         Dividends paid       (42.1)       (45.9)       (1.0         Collections on loans receivable       0.1       0.3       0.0         Net cash (used in) provided by financing activities       (136.4)       116.5       (2         Effects of exchange rate changes on cash       15.1       (1.5)       (         Net (decrease) increase in cash and cash equivalents       (281.0)       201.6       4         Cash and cash equivalents at beginning of period       315.1       113.5       7         Cash and cash equivalents at end of period       334.1       \$315.1       \$11         Components of Cash and Cash Equivalents       26.1       \$24.9       \$2         Cash at bank and on hand       \$26.1       \$24.9       \$2         Short-term deposits       8.0       290.2       8         Cash and cash equivalents at end of period       34.1       \$315.1       \$11         Supplemental Disclosure of Cash Flow Activities       3.9       \$3.5       \$10	1.	105.0	_	_
Proceeds from issuance of shares         18.5         18.7           Tax benefit from stock options exercised         1.8         —           Dividends paid         (42.1)         (45.9)         (1           Collections on loans receivable         0.1         0.3         —           Net cash (used in) provided by financing activities         (136.4)         116.5         (2           Effects of exchange rate changes on cash         15.1         (1.5)         (           Net (decrease) increase in cash and cash equivalents         (281.0)         201.6         4           Cash and cash equivalents at beginning of period         315.1         113.5         7           Cash and cash equivalents at end of period         \$34.1         \$315.1         \$11           Components of Cash and Cash Equivalents         26.1         \$24.9         \$2           Cash at bank and on hand         \$26.1         \$24.9         \$2           Schort-term deposits         8.0         290.2         8           Cash and cash equivalents at end of period         \$34.1         \$315.1         \$11           Supplemental Disclosure of Cash Flow Activities         \$34.1         \$315.1         \$11           Cash apid during the year for interest, net of amounts capitalised         \$3.9         \$3		(121.7)	(37.6)	(17.6
Dividends paid       (42.1)       (45.9)       (1.1)         Collections on loans receivable       0.1       0.3       0.3         Net cash (used in) provided by financing activities       (136.4)       116.5       (2         Effects of exchange rate changes on cash       15.1       (1.5)       (         Net (decrease) increase in cash and cash equivalents       (281.0)       201.6       4         Cash and cash equivalents at beginning of period       315.1       113.5       7         Cash and cash equivalents at end of period       34.1       315.1       \$ 11         Components of Cash and Cash Equivalents       26.1       \$ 24.9       \$ 25         Short-term deposits       8.0       290.2       8         Cash and cash equivalents at end of period       34.1       315.1       \$ 11         Supplemental Disclosure of Cash Flow Activities         Cash paid during the year for interest, net of amounts capitalised       3.9       3.5       \$ 10	Proceeds from issuance of shares	18.5	18.7	2.6
Collections on loans receivable       0.1       0.3       0.3         Net cash (used in) provided by financing activities       (136.4)       116.5       (2         Effects of exchange rate changes on cash       15.1       (1.5)       (         Net (decrease) increase in cash and cash equivalents       (281.0)       201.6       4         Cash and cash equivalents at beginning of period       315.1       113.5       7         Cash and cash equivalents at end of period       \$34.1       \$315.1       \$11         Components of Cash and Cash Equivalents       \$26.1       \$24.9       \$26.1         Short-term deposits       8.0       290.2       8         Cash and cash equivalents at end of period       \$34.1       \$315.1       \$11.         Supplemental Disclosure of Cash Flow Activities         Cash paid during the year for interest, net of amounts capitalised       \$3.9       \$3.5       \$10.0	Tax benefit from stock options exercised	1.8	_	_
Net cash (used in) provided by financing activities         (136.4)         116.5         (2           Effects of exchange rate changes on cash         15.1         (1.5)         (           Net (decrease) increase in cash and cash equivalents         (281.0)         201.6         4           Cash and cash equivalents at beginning of period         315.1         113.5         7           Cash and cash equivalents at end of period         \$ 34.1         \$ 315.1         \$ 11           Components of Cash and Cash Equivalents         26.1         \$ 24.9         \$ 24.9           Short-term deposits         8.0         290.2         8           Cash and cash equivalents at end of period         \$ 34.1         \$ 315.1         \$ 11           Supplemental Disclosure of Cash Flow Activities         20.2         3.5         \$ 10           Cash paid during the year for interest, net of amounts capitalised         \$ 3.9         \$ 3.5         \$ 10	Dividends paid	(42.1)	(45.9)	(13.7
Effects of exchange rate changes on cash       15.1       (1.5)       (         Net (decrease) increase in cash and cash equivalents       (281.0)       201.6       4         Cash and cash equivalents at beginning of period       315.1       113.5       7         Cash and cash equivalents at end of period       \$ 34.1       \$ 315.1       \$ 11         Components of Cash and Cash Equivalents       26.1       \$ 24.9       \$ 24.9         Short-term deposits       8.0       290.2       8         Cash and cash equivalents at end of period       \$ 34.1       \$ 315.1       \$ 11.         Supplemental Disclosure of Cash Flow Activities       Cash paid during the year for interest, net of amounts capitalised       \$ 3.9       \$ 3.5       \$ 10.0	Collections on loans receivable	0.1	0.3	0.6
Effects of exchange rate changes on cash       15.1       (1.5)       (         Net (decrease) increase in cash and cash equivalents       (281.0)       201.6       4         Cash and cash equivalents at beginning of period       315.1       113.5       7         Cash and cash equivalents at end of period       \$ 34.1       \$ 315.1       \$ 11         Components of Cash and Cash Equivalents       26.1       \$ 24.9       \$ 24.9         Short-term deposits       8.0       290.2       8         Cash and cash equivalents at end of period       \$ 34.1       \$ 315.1       \$ 11.         Supplemental Disclosure of Cash Flow Activities       Cash paid during the year for interest, net of amounts capitalised       \$ 3.9       \$ 3.5       \$ 10.0	Net cash (used in) provided by financing activities	(136.4)	116.5	(27.6
Net (decrease) increase in cash and cash equivalents       (281.0)       201.6       4         Cash and cash equivalents at beginning of period       315.1       113.5       7         Cash and cash equivalents at end of period       \$ 34.1       \$ 315.1       \$ 11         Components of Cash and Cash Equivalents       26.1       \$ 24.9       \$ 25         Cash at bank and on hand       \$ 26.1       \$ 24.9       \$ 25         Short-term deposits       8.0       290.2       8         Cash and cash equivalents at end of period       \$ 34.1       \$ 315.1       \$ 11         Supplemental Disclosure of Cash Flow Activities         Cash paid during the year for interest, net of amounts capitalised       \$ 3.9       \$ 3.5       \$ 10				(1.2
Cash and cash equivalents at beginning of period       315.1       113.5       77.         Cash and cash equivalents at end of period       \$ 34.1       \$ 315.1       \$ 11.         Components of Cash and Cash Equivalents       \$ 26.1       \$ 24.9       \$ 25.0         Cash at bank and on hand       \$ 26.1       \$ 24.9       \$ 25.0         Short-term deposits       8.0       290.2       8.0         Cash and cash equivalents at end of period       \$ 34.1       \$ 315.1       \$ 11.         Supplemental Disclosure of Cash Flow Activities       \$ 3.9       \$ 3.5       \$ 10.0         Cash paid during the year for interest, net of amounts capitalised       \$ 3.9       \$ 3.5       \$ 10.0				41.2
Cash and cash equivalents at end of period         \$ 34.1         \$ 315.1         \$ 11.1           Components of Cash and Cash Equivalents         26.1         \$ 24.9         \$ 25.1           Cash at bank and on hand         \$ 26.1         \$ 24.9         \$ 26.1           Short-term deposits         8.0         290.2         8.0           Cash and cash equivalents at end of period         \$ 34.1         \$ 315.1         \$ 11.5           Supplemental Disclosure of Cash Flow Activities           Cash paid during the year for interest, net of amounts capitalised         \$ 3.9         \$ 3.5         \$ 10.2	1	( /		72.3
Components of Cash and Cash Equivalents  Cash at bank and on hand \$26.1 \$24.9 \$25 Short-term deposits 8.0 290.2 8.  Cash and cash equivalents at end of period \$34.1 \$315.1 \$11.  Supplemental Disclosure of Cash Flow Activities  Cash paid during the year for interest, net of amounts capitalised \$3.9 \$3.5 \$10.				
Cash at bank and on hand       \$ 26.1       \$ 24.9       \$ 25.0         Short-term deposits       8.0       290.2       8.0         Cash and cash equivalents at end of period       \$ 34.1       \$ 315.1       \$ 11.5         Supplemental Disclosure of Cash Flow Activities         Cash paid during the year for interest, net of amounts capitalised       \$ 3.9       \$ 3.5       \$ 10.0	Cash and cash equivalents at end of period	\$ 34.1	\$ 315.1	\$ 113.5
Cash at bank and on hand       \$ 26.1       \$ 24.9       \$ 25.0         Short-term deposits       8.0       290.2       8.0         Cash and cash equivalents at end of period       \$ 34.1       \$ 315.1       \$ 11.5         Supplemental Disclosure of Cash Flow Activities         Cash paid during the year for interest, net of amounts capitalised       \$ 3.9       \$ 3.5       \$ 10.0				
Short-term deposits  Cash and cash equivalents at end of period  Supplemental Disclosure of Cash Flow Activities  Cash paid during the year for interest, net of amounts capitalised  8.0 290.2 8  \$ 34.1 \$ 315.1 \$ 115  \$ 115  \$ 290.2 8  \$ 34.1 \$ 315.1 \$ 115  \$ 34.1 \$ 315.1 \$ 115  \$ 34.1 \$ 315.1 \$ 115  \$ 34.1 \$ 315.1 \$ 315  \$ 34.1 \$ 315.1 \$ 315  \$ 34.1	Components of Cash and Cash Equivalents			
Cash and cash equivalents at end of period  Supplemental Disclosure of Cash Flow Activities Cash paid during the year for interest, net of amounts capitalised  \$ 3.9 \$ 3.5 \$ 10				
Supplemental Disclosure of Cash Flow Activities  Cash paid during the year for interest, net of amounts capitalised \$ 3.9 \$ 3.5 \$ 10	Short-term deposits	8.0	290.2	84.9
Supplemental Disclosure of Cash Flow Activities  Cash paid during the year for interest, net of amounts capitalised \$ 3.9 \$ 3.5 \$ 10	Cash and cash equivalents at end of period	<u>\$</u> 34.1	\$ 315.1	\$ 113.5
Cash paid during the year for interest, net of amounts capitalised \$ 3.9 \$ 3.5 \$ 10	·			
	• •	\$ 3.9	\$ 35	\$ 10.7
Cash haid during the year for income taxes her	Cash paid during the year for income taxes, net	\$ 80.8	\$ 93.4	\$ 15.7

# James Hardie Industries N.V. and Subsidiaries Consolidated Statements of Cash Flows

(A\$ Unaudited)

		Years Ended 31 March	
(Millions of Australian dollars)	2007	2006	2005
Cash Flows From Operating Activities			
Net income (loss)	A\$198.3	A\$(722.4)	A\$171.5
Adjustments to reconcile net income (loss) to net cash (used in) provided by operating activities:			
Loss on sale of land and buildings	_	_	0.9
Loss on disposal of subsidiaries and businesses	_	_	2.8
Depreciation and amortisation	66.2	60.2	49.1
Deferred income taxes	(405.6)	5.7	15.0
Prepaid pension cost	(0.5)	3.9	10.3
Tax benefit from stock options exercised		2.9	0.5
Stock-based compensation	5.9	7.8	4.1
Asbestos adjustments	529.8	1,000.0 17.8	_
Impairment of roofing plant	<u> </u>	17.8	
Cumulative effect of change in accounting principle Deposit with Australian Taxation Office	(1.2) (202.3)	_	_
Other	1.7	2.3	
Changes in operating assets and liabilities:	1./	2.3	_
Restricted cash and cash equivalents	(198.5)	_	_
Accounts and notes receivable	(6.3)	(31.9)	(5.0
Inventories	(25.5)	(35.3)	5.8
Prepaid expenses and other current assets	(0.1)	(32.9)	44.1
Accounts payable and accrued liabilities	(24.0)	32.4	20.3
Other accrued liabilities and other liabilities	(25.6)	9.3	(22.3
Net cash (used in) provided by operating activities	(87.7)	319.8	297.1
Cash Flows From Investing Activities	<u>(07.7</u> )	317.0	277.1
Purchases of property, plant and equipment	(121.0)	(215.2)	(207.1
Proceeds from sale of property, plant and equipment	(121.0)	(213.2)	4.6
Proceeds from disposal of subsidiaries and businesses, net of cash divested	<u>_</u>	10.6	4.0
Net cash used in investing activities	(121.0)	(204.6)	(202.5
Cash Flows From Financing Activities			
Net proceeds from line of credit	<u>_</u>	_	0.7
Proceeds from short-term borrowings	<u> </u>	240.5	-
Repayments of short-term borrowings	(128.0)		_
Proceeds from long-term borrowings	137.2	_	_
Repayments of long-term borrowings	(159.0)	(50.0)	(23.8
	24.2	24.8	3.5
Proceeds from issuance of shares			
Tax benefit from stock options exercised	2.4	_	_
Dividends paid	(55.0)	(61.0)	(18.5
Collections on loans receivable	0.1	0.3	0.8
Net cash (used in) provided by financing activities	(178.1)	154.6	(37.3
Effects of exchange rate changes on cash	(11.3)	23.7	(5.5
Net (decrease) increase in cash and cash equivalents	(398.1)	293.5	51.8
Cash and cash equivalents at beginning of period	440.4	146.9	95.1
Cash and cash equivalents at end of period	A\$42.3	A\$440.4	A\$146.9
Components of Cash and Cash Equivalents			
Cash at bank and on hand	A\$32.4	A\$34.8	A\$37.0
Short-term deposits	9.9	405.6	111.7
Cash and cash equivalents at end of period	A\$42.3	A\$440.4	A\$146.9
	114 1210	120	110.5
Supplemental Disclosure of Cash Flow Activities  Cook poid during the year for interest, not of amounts conitalized.	A\$4.8	A\$4.9	A\$14.5
Cash paid during the year for interest, net of amounts capitalised Cash paid during the year for income taxes, net	A\$4.8 A\$100.2	A\$4.9 A\$130.5	
Cash pard during the year for income taxes, her	A\$100.2	A\$130.3	A\$21.1

## James Hardie Industries N.V. and Subsidiaries Consolidated Statements of Changes in Shareholders' Equity

(Millions of US dollars)

	Common Stock	Additional Paid-in Capital	Accumulated Earnings (Deficit)	Accumulated Other Comprehensive (Loss) Income	Total
Balances as of 31 March 2004	\$ 245.2	\$ 132.7	\$ 151.1	\$ (24.3)	\$ 504.7
Comprehensive income:			1260		1060
Net income	_	_	126.9	_	126.9
Other comprehensive income (loss):  Amortisation of unrealised transition loss on derivative instruments	_	_	_	1.1	1.1
Foreign currency translation loss	_	_	_	(0.9)	(0.9)
Other comprehensive income				0.2	0.2
Total comprehensive income					127.1
Dividends paid	_	_	(13.7)	_	(13.7)
Stock-based compensation	_	3.0	_	_	3.0
Tax benefit from stock options exercised	_	0.4	_	_	0.4
Employee loans repaid	_	0.6	_	_	0.6
Stock options exercised	0.6	2.0	_	_	2.6
Balances as of 31 March 2005	245.8	138.7	264.3	(24.1)	624.7
2000					
Comprehensive loss:					
Net loss	_	_	(506.7)	_	(506.7)
Other comprehensive income (loss):			(* * * * * )		( , , , , ,
Amortisation of unrealised transition loss on derivative					
instruments	_	_	_	0.5	0.5
Foreign currency translation loss	_	_	_	(4.8)	(4.8)
Other comprehensive loss				(4.3)	(4.3)
Total comprehensive loss				` /	(511.0)
Dividends paid	_	_	(45.9)	_	(45.9)
Stock-based compensation	_	5.9	_	_	5.9
Tax benefit from stock options exercised	_	2.2	_	_	2.2
Employee loans repaid	_	0.3	_	_	0.3
Stock options exercised	7.4	11.3	_	_	18.7
Balances as of 31 March 2006	253.2	158.4	(288.3)	(28.4)	94.9
			(20012)		
Comprehensive income:					
Net income	_	_	151.7	_	151.7
Unrecognised pension losses				(2.7)	(2.7)
Foreign currency translation gain	_	_	_	36.5	36.5
Other comprehensive income				33.8	33.8
Total comprehensive income					185.5
Dividends paid	_	_	(42.1)	_	(42.1)
Stock-based compensation	_	4.5		_	4.5
Tax benefit from stock options exercised	_	1.8	_	_	1.8
Employee loans repaid	_	0.1	_	_	0.1
Stock options exercised	3.1	15.4	_	_	18.5
Other	(4.5)	-	_	_	(4.5)
Balances as of 31 March 2007	\$ 251.8	\$ 180.2	\$ (178.7)	\$ 5.4	\$ 258.7
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## 1. Background and Basis of Presentation

#### **Nature of Operations**

The Company manufactures and sells fibre cement building products for interior and exterior building construction applications primarily in the United States, Australia, New Zealand, Philippines and Europe.

#### Background

On 2 July 1998, ABN 60 000 009 263 Pty Ltd, formerly James Hardie Industries Limited ("JHIL"), then a public company organised under the laws of Australia and listed on the Australian Stock Exchange, announced a plan of reorganisation and capital restructuring (the "1998 Reorganisation"). James Hardie N.V. ("JHNV") was incorporated in August 1998, as an intermediary holding company, with all of its common stock owned by indirect subsidiaries of JHIL. On 16 October 1998, JHIL's shareholders approved the 1998 Reorganisation. Effective as of 1 November 1998, JHIL contributed its fibre cement businesses, its US gypsum wallboard business, its Australian and New Zealand building systems businesses and its Australian windows business (collectively, the "Transferred Businesses") to JHNV and its subsidiaries. In connection with the 1998 Reorganisation, JHIL and its non-transferring subsidiaries retained certain unrelated assets and liabilities.

On 24 July 2001, JHIL announced a further plan of reorganisation and capital restructuring (the "2001 Reorganisation"). Completion of the 2001 Reorganisation occurred on 19 October 2001. In connection with the 2001 Reorganisation, James Hardie Industries N.V. ("JHI NV"), formerly RCI Netherlands Holdings B.V., issued common shares represented by CHESS Units of Foreign Securities ("CUFS") on a one for one basis to existing JHIL shareholders in exchange for their shares in JHIL such that JHI NV became the new ultimate holding company for JHIL and JHNV.

Following the 2001 Reorganisation, JHI NV controls the same assets and liabilities as JHIL controlled immediately prior to the 2001 Reorganisation.

Previously deconsolidated entities have been consolidated at 31 March 2007 as part of the accounting for the asbestos liability. Upon approval of the restated and Amended Final Funding Agreement on 7 February 2007 (the "Amended FFA"), the Asbestos Injuries Compensation Fund (the "AICF") was deemed a special purpose entity and, as such, it was consolidated with the results for JHI NV. See Note 2 and Note 12 for additional information.

#### **Basis of Presentation**

The consolidated financial statements represent the financial position, results of operations and cash flows of JHI NV and its current wholly owned subsidiaries and special interest entities, collectively referred to as either the "Company" or "James Hardie" and JHI NV together with its subsidiaries as of the time relevant to the applicable reference, the "James Hardie Group," unless the context indicates otherwise.

The assets, liabilities, income statement and cash flows of the Company have been presented with accompanying Australian dollar (A\$) convenience translations as the majority of the Company's shareholder base is Australian. These A\$ convenience translations are not prepared in accordance with accounting principles generally accepted in the United States of America. The exchange rates used to calculate the convenience translations are as follows:

		31 March		
(US\$1 = A\$)	2007	2006	2005	
Assets and liabilities	1.2395	1.3975	1.2946	
Income statement	1.3066	1.3285	1.3519	
Cash flows — beginning cash	1.3975	1.2946	1.3156	
Cash flows — ending cash	1.2395	1.3975	1.2946	
Cash flows — current period movements	1.3066	1.3285	1.3519	

The Asbestos liability on the A\$ unaudited consolidated statements of operations and A\$ unaudited consolidated statements of cash flows is translated using the assets and liabilities rate at 31 March 2007 and 31 March 2006.

## 2. Summary of Significant Accounting Policies

## **Accounting Principles**

The consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP"). The US dollar is used as the reporting currency. All subsidiaries and special purpose entities are consolidated and all significant intercompany transactions and balances are eliminated.

#### Use of Estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

### Reclassifications

Certain prior year balances have been reclassified to conform with the current year presentation. The reclassifications do not materially impact shareholders' equity.

#### **Foreign Currency Translation**

All assets and liabilities are translated into US dollars at current exchange rates while revenues and expenses are translated at average exchange rates in effect for the period. The effects of foreign currency translation adjustments are included directly in other comprehensive income in shareholders' equity. Gains and losses arising from foreign currency transactions are recognised in income currently.

## **Cash and Cash Equivalents**

Cash and cash equivalents include amounts on deposit in banks and cash invested temporarily in various highly liquid financial instruments with original maturities of three months or less when acquired.

### **Restricted Cash and Cash Equivalents**

Restricted cash includes amounts on deposits with insurance companies and cash on deposit for purposes of meeting claims from asbestos claimants.

#### **Accounts Receivable**

The Company reviews trade receivables and estimates of the allowance for doubtful accounts each period. The allowance is determined by analyzing specific customer accounts and assessing the risk of uncollectability based on insolvency, disputes or other collection issues.

#### Inventories

Inventories are valued at the lower of cost or market. Cost is generally determined under the first-in, first-out method, except that the cost of raw materials and supplies is determined using actual or average costs. Cost includes the costs of materials, labour and applied factory overhead. On a regular basis, the Company evaluates its inventory balances for excess quantities and obsolescence by analyzing demand, inventory on hand, sales levels and other information. Based on these evaluations, inventory balances are written down, if necessary.

## Property, Plant and Equipment

Property, plant and equipment are stated at cost. Property, plant and equipment of businesses acquired are recorded at their estimated cost based on fair value at the date of acquisition. Depreciation of property, plant and equipment is computed using the straight-line method over the following estimated useful lives:

	Years
Buildings	40
Building improvements	5 to 10
Manufacturing machinery	20
General equipment	5 to 10
Computer equipment, software and software development	3 to 7
Office furniture and equipment	3 to 10

The costs of additions and improvements are capitalised, while maintenance and repair costs are expensed as incurred. Interest is capitalised in connection with the construction of major facilities. Capitalised interest is recorded as part of the asset to which it relates and is amortised over the asset's estimated useful life. Retirements, sales and disposals of assets are recorded by removing the cost and accumulated depreciation amounts with any resulting gain or loss reflected in the consolidated statements of operations.

#### Impairment of Long-Lived Assets

In accordance with Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," long-lived assets, such as property, plant and equipment, and purchased intangibles subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of the asset exceeds its estimated future cash flows, an impairment charge is recognised by the amount by which the carrying amount of the asset exceeds the fair value of the assets.

#### Environmental

Environmental remediation expenditures that relate to current operations are expensed or capitalised, as appropriate. Expenditures that relate to an existing condition caused by past operations, and which do not contribute to current or future revenue generation, are expensed. Liabilities are recorded when environmental assessments and/or remedial efforts are probable and the costs can be reasonably estimated. Estimated liabilities are not discounted to present value. Generally, the timing of these accruals coincides with completion of a feasibility study or the Company's commitment to a formal plan of action.

#### **Revenue Recognition**

The Company recognises revenue when the risks and obligations of ownership have been transferred to the customer, which generally occurs at the time of delivery to the customer. The Company records estimated reductions to sales for customer rebates and discounts including volume, promotional, cash and other discounts. Rebates and discounts are recorded based on management's best estimate when products are sold. The estimates are based on historical experience for similar programs and products. Management reviews these rebates and discounts on an ongoing basis and the related accruals are adjusted, if necessary, as additional information becomes available.

#### Cost of Goods Sold

Cost of goods sold is primarily comprised of cost of materials, labour and manufacturing. Cost of goods sold also includes the cost of inbound freight charges, purchasing and receiving costs, inspection costs, warehousing costs, internal transfer costs and shipping and handling costs.

## **Shipping and Handling**

Shipping and handling costs are charged to cost of goods sold as incurred. Recovery of these costs is incorporated in the Company's sales price per unit and is therefore classified as part of net sales.

#### Selling, General and Administrative

Selling, general and administrative expenses primarily include costs related to advertising, marketing, selling, information technology and other general corporate functions. Selling, general and administrative expenses also include certain transportation and logistics expenses associated with the Company's distribution network. Transportation and logistic costs were US\$2.1 million, US\$2.5 million and US\$1.2 million for the years ended 31 March 2007, 2006 and 2005, respectively.

#### Advertising

The Company expenses the production costs of advertising the first time the advertising takes place. Advertising expense was US\$17.0 million, US\$19.1 million and US\$15.7 million during the years ended 31 March 2007, 2006 and 2005, respectively.

#### Research and Development

Research and development costs are charged to expense when incurred.

### **Accrued Product Warranties**

An accrual for estimated future warranty costs is recorded based on an analysis by the Company, including the historical relationship of warranty costs to sales.

#### Income Taxes

The Company accounts for income taxes under the asset and liability method. Under this method, deferred income taxes are recognised by applying enacted statutory rates applicable to future years to differences between the tax bases and financial reporting amounts of existing assets and liabilities. The effect on deferred taxes of a change in tax rates is recognised in income in the period that includes the enactment date. A valuation allowance is provided when it is more likely than not that all or some portion of deferred tax assets will not be realised.

## **Financial Instruments**

To meet the reporting requirements of SFAS No. 107, "Disclosures About Fair Value of Financial Instruments," the Company calculates the fair value of financial instruments and includes this additional information in the notes to the consolidated financial statements when the fair value is different than the carrying value of those financial instruments. When the fair value reasonably approximates the carrying value, no additional disclosure is made. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that the Company could realise in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

Periodically, interest rate swaps, commodity swaps and forward exchange contracts are used to manage market risks and reduce exposure resulting from fluctuations in interest rates, commodity prices and foreign currency exchange rates. Where such contracts are designated as, and are effective as, a hedge, gains and losses arising on such contracts are accounted for in accordance with SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended. Specifically, changes in the fair value of derivative instruments designated as cash flow hedges are deferred and recorded in other comprehensive income. These deferred gains or losses are

recognised in income when the transactions being hedged are completed. The ineffective portion of these hedges is recognised in income currently. Changes in the fair value of derivative instruments designated as fair value hedges are recognised in income, as are changes in the fair value of the hedged item. Changes in the fair value of derivative instruments that are not designated as hedges for accounting purposes are recognised in income. The Company does not use derivatives for trading purposes.

## **Stock-Based Compensation**

The Company implemented the provisions of SFAS No. 123, "Accounting for Stock-Based Compensation," using the retroactive restatement method provided by SFAS No. 148, "Accounting for Stock-Based Compensation — Transition and Disclosure — an amendment of SFAS No. 123." When SFAS No. 123 was adopted, the retroactive restatement method required the restatement of prior periods' reported net income to give effect to the fair value based method of accounting for awards granted, modified or settled in years beginning after 15 December 1994. In adopting this standard, the Company employed the modified prospective transition method.

SFAS No. 123R, "Share-Based Payments" requires that a company estimate forfeitures of stock options at the date of grant rather than allowing a company to account for forfeitures as they occur. At the time the Company adopted SFAS No. 123, it decided to account for forfeitures as they occurred, primarily due to the limited historical data to accurately estimate a forfeiture rate at the date of grant.

The Company recognised stock-based compensation expense (included in selling, general and administrative expense) of US\$5.8 million, US\$5.9 million and US\$3.0 million for the years ended 31 March 2007, 2006 and 2005, respectively. This excludes the forfeiture adjustment of US\$1.3 million (US\$0.9 million net of tax expense) recorded upon adoption of the standard as of 1 April 2006, which is separately disclosed as "Cumulative effect of change in accounting principle for stock-based compensation." The tax benefit related to the forfeiture adjustment was US\$0.4 million for the year ended 31 March 2007.

The Company analysed forfeiture rates on all of the 2001 Stock Option Plan grants for which vesting was complete resulting in an estimated weighted average forfeiture rate of 30.7%. Based on this calculated rate, a cumulative adjustment to stock-based compensation expense of US\$1.3 million was recorded for the year ended 31 March 2007, upon adoption of SFAS No. 123R. The adjustment is presented on the consolidated statements of operations as a cumulative effect of change in accounting principle (net of income tax).

The portion of the cumulative adjustment that relates to USA-based employees caused a reduction in the deferred tax asset previously recorded. The amount of the cumulative adjustment related to USA-based employees was US\$1.0 million. Therefore, the related USA income tax adjustment was US\$0.4 million which was recorded to income tax expense.

## **Employee Retirement Benefit Plans**

The Company implemented the provisions of SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans." The statement requires an employer to (a) recognise the funded status of a benefit plan in its statement of financial position, (b) recognise as a component of other comprehensive income, net of tax, the gains or losses and prior service costs or credits that arise during the period but are not recognised as components of net periodic benefit cost pursuant to SFAS No. 87, "Employers' Accounting for Pensions," or SFAS No. 106, "Employers' Accounting for Postretirement Benefits Other than Pensions," (c) measure defined benefit plan assets and obligations as of the date of the employer's fiscal year end statement of financial position, and (d) disclose in the notes to the financial statements additional information about certain effects on net periodic benefit cost for the next fiscal year that arise from delayed recognition of the gains or losses, prior service costs or credits and transitional asset or obligation. Adopting this standard resulted in the recognition of a loss of US\$2.7 million net of a tax benefit of US\$1.2 million which has been treated as other comprehensive income.

The Company sponsors both defined benefit and defined contribution retirement plans for its employees. Employer contributions to the defined contribution plans are recognised as periodic pension expense in the period that the employees' salaries or wages are earned. The defined benefit plan covers all eligible employees and takes into consideration the following components to calculate net periodic pension expense: (a) service cost; (b) interest cost; (c) expected return on plan assets; (d) amortisation of unrecognised prior service cost; (e) recognition of net actuarial gains or losses; and (f) amortisation of any unrecognised net transition asset. If the amount of the Company's total contribution to its pension plan for the period is not equal to the amount of net periodic pension cost, the Company recognises the difference either as a prepaid or accrued pension cost.

#### **Dividends**

Dividends are recorded as a liability on the date the Board of Directors formally declares the dividend.

#### **Earnings Per Share**

The Company is required to disclose basic and diluted earnings per share ("EPS"). Basic EPS is calculated using income divided by the weighted average number of common shares outstanding during the period. Diluted EPS is similar to basic EPS except that the weighted average number of common shares outstanding is increased to include the number of additional common shares calculated using the treasury method that would have been outstanding if the dilutive potential common shares, such as options, had been issued. Accordingly, basic and dilutive common shares outstanding used in determining net income (loss) per share are as follows:

		Years Ended 31 March	
(Millions of shares)	2007	2006	2005
Basic common shares outstanding	464.6	461.7	458.9
Dilutive effect of stock options	1.8		2.1
Diluted common shares outstanding	<u>466.4</u>	461.7	461.0
	<del></del>	<del></del>	
(US dollars)	2007	2006	2005
Net income (loss) per share — basic	\$ 0.33	\$ (1.10)	\$ 0.28
Net income (loss) per share — diluted	\$ 0.33	\$ (1.10)	\$ 0.28

Potential common shares of 7.7 million, 6.6 million and 8.2 million for the years ended 31 March 2007, 2006 and 2005, respectively, have been excluded from the calculation of diluted common shares outstanding because the effect of their inclusion would be anti-dilutive. Due to the net loss for the year ended 31 March 2006, the assumed net exercise of stock options was excluded, as the effect would have been anti-dilutive.

#### **Accumulated Other Comprehensive Income (Loss)**

Accumulated other comprehensive income (loss) includes foreign currency translation and previously unrecognised pension costs, and is presented as a separate component of shareholders' equity.

## **Accounting for Asbestos-related Liabilities**

Prior to 31 March 2007, the Company's consolidated financial statements included an asbestos provision relating to its anticipated future payments to a Special Purpose Fund ("SPF") based on the terms of the Original Final Funding Agreement ("Original FFA") entered into on 1 December 2005.

In February 2007, the Amended FFA was approved to provide long-term funding to the AICF, a special purpose fund that provides compensation for Australian-related personal injury claims against certain former James Hardie companies (being Amaca Pty Ltd ("Amaca"), Amaba Pty Ltd ("Amaba") and ABN 60 000 009 263 Pty Ltd ("ABN 60") (the "Former James Hardie Companies").

After the Amended FFA was approved, shares in Amaca and Amaba were transferred from the Medical Research and Compensation Foundation to the AICF. In addition, shares in ABN 60 were transferred from the ABN 60 Foundation to the AICF.

Although the Company has no legal ownership in the AICF, it has contractual and pecuniary interests in the AICF as a result of funding arrangements outlined in the Amended FFA. The Amended FFA results in James Hardie 117 Pty Ltd (formerly LGTDD Pty Ltd) (the "Performing Subsidiary") having a contractual liability to pay the initial funding and ongoing annual payments to the AICF. These payments to the AICF will result in the Company having a pecuniary interest in the AICF. The interest is considered variable because the potential impact on us will vary based upon the annual actuarial assessments obtained by the Company with respect to asbestos related claims.

Due to the Company's variable interest in the AICF, it consolidates the AICF in accordance with Financial Accounting Standards Board ("FASB") Interpretation No. 46R, "Consolidation of Variable Interest Entities."

Following rulings received from the Australian Taxation Office, the Performing Subsidiary will be able to claim a taxable deduction for its contributions to the AICF. Consequently, a deferred tax asset has been recorded equivalent to the anticipated tax benefit over the life of the Amended FFA.

The amount of the asbestos liability reflects the terms of the Amended FFA, which has been calculated by reference to (but is not exclusively based upon) the most recent actuarial estimate of projected future cash flows prepared by KPMG Actuaries Pty Ltd ("KPMG Actuaries"). The asbestos liability includes these cash flows as undiscounted and uninflated on the basis that it is inappropriate to discount or inflate future cash flows when the timing and amounts of such cash flows is not fixed or readily determinable.

The asbestos liability also includes an allowance for the future operating costs of the AICF.

An updated actuarial assessment will be performed as of 31 March each year. Any changes in the estimate will be reflected as a charge or credit to the consolidated statements of operations for the year then ended.

## **Quantifying Financial Statement Misstatements**

In September 2006, the Securities and Exchange Commission ("SEC") staff issued Staff Accounting Bulletin ("SAB") No. 108, "Quantifying Financial Statements Misstatements," in order to address the observed diversity in quantification practices with respect to annual financial statements. For a number of years, the SEC staff has expressed concern over the diversity of practice surrounding how public companies (and their auditors) quantify financial statement misstatements.

Under SAB No. 108, the SEC staff establishes an approach that requires quantification of financial statement errors based on the effects of the error on each of the company's financial statements and the related financial statement disclosures. The Company has adopted the provisions of SAB No. 108 as of 31 March 2007 and the adoption did not have an impact on the consolidated financial statements.

#### **Recent Accounting Pronouncements**

Uncertain Tax Positions

In June 2006, the FASB issued FIN 48, "Accounting for Uncertainty in Income Taxes, an interpretation of SFAS No. 109, Accounting for Income Taxes." FIN 48 clarifies the accounting for uncertainty in income taxes recognised in an enterprise's financial statements in accordance with SFAS No. 109. Unlike SFAS No. 109, FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Additionally, FIN 48 provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The Company will adopt the provisions of FIN 48 effective 1 April 2007.

The Company is continuing to evaluate the impact of adopting FIN 48 on its financial statements; however, at this stage, it is not possible to determine whether that impact will be material. The cumulative effect of applying the new standard will be reflected as an adjustment to retained earnings in the period of adoption. The Company expects that the requirements of FIN 48 may add volatility to its effective tax rate, and therefore its income tax expense, in future periods.

## 3. Cash and Cash Equivalents

Cash and cash equivalents include amounts on deposit in banks and cash invested temporarily in various highly liquid financial instruments with original maturities of three months or less.

Cash and cash equivalents consist of the following components:

		31 March
(Millions of US dollars)	2007	2006
Cash at bank and on hand	\$ 26.1	\$ 24.9
Short-term deposits	8.0	290.2
Total cash and cash equivalents	<u>\$ 34.1</u>	\$ 315.1

Short-term deposits are placed at floating interest rates varying between 4.85% to 5.25% and 4.60% to 4.85% as of 31 March 2007 and 2006, respectively.

## 4. Restricted Cash and Cash Equivalents

Included in restricted cash is US\$5.0 million related to an insurance policy as of 31 March 2007 and US\$146.9 million held by the AICF for compensation of asbestos claimants.

#### 5. Accounts and Notes Receivable

Accounts and notes receivable consist of the following components:

	31 Ma	arch
(Millions of US dollars)	2007	2006
Trade receivables	\$ 152.4	\$ 146.5
Other receivables and advances	12.5	8.0
Allowance for doubtful accounts	(1.5)	(1.3)
Total accounts and notes receivable	<b>\$</b> 163.4	\$ 153.2

The collectibility of accounts receivable, consisting mainly of trade receivables, is reviewed on an ongoing basis and an allowance for doubtful accounts is provided for known and estimated bad debts. The following are changes in the allowance for doubtful accounts:

	31	March
(Millions of US dollars)	2007	2006
Balance at beginning of period	\$ 1.3	\$ 1.5
Charged to expense	0.5	0.3
Costs and deductions	(0.3)	(0.5)
Balance at end of period	<u>\$ 1.5</u>	\$ 1.3

## 6. Inventories

Inventories consist of the following components:

		31 March
(Millions of US dollars)	2007	2006
Finished goods	\$ 101.	5 \$ 84.1
Work-in-process	12.	9.2
Raw materials and supplies	37.	8 33.0
Provision for obsolete finished goods and raw materials	(4.	<u>(2.3)</u>
Total inventories	\$ 147.	6 \$ 124.0

## 7. Property, Plant and Equipment

Property, plant and equipment consist of the following components:

			Machinery and	Construction	
(Millions of US dollars)	Land	Buildings	Equipment	in Progress	Total
Balance at 1 April 2005:					
Cost	\$ 11.5	\$ 131.1	\$ 606.6	\$ 176.6	\$ 925.8
Accumulated depreciation		(24.4)	(215.7)		(240.1)
Net book value	11.5	106.7	390.9	176.6	685.7
Changes in net book value:					
Capital expenditures	4.1	16.4	90.8	51.5	162.8
Retirements and sales	_	_	(8.9)	_	(8.9)
Depreciation	_	(7.3)	(38.0)	_	(45.3)
Impairment	_	_	(13.4)	_	(13.4)
Other movements	_	_	(0.9)	_	(0.9)
Foreign currency translation adjustments			(4.4)		(4.4)
Total changes	4.1	9.1	25.2	51.5	89.9
Balance at 31 March 2006:					
Cost	15.6	147.5	669.8	228.1	1,061.0
Accumulated depreciation	_	(31.7)	(253.7)	_	(285.4)
Net book value	\$ 15.6	\$ 115.8	\$ 416.1	\$ 228.1	\$ 775.6
	Land	Buildings	Machinery and Equipment	Construction in Progress	Total
Balance at 1 April 2006:					
Cost	\$ 15.6	\$ 147.5	\$ 669.8	\$ 228.1	\$ 1,061.0
Accumulated depreciation	_	(31.7)	(253.7)	_	(285.4)
Net book value	15.6	115.8	416.1	228.1	775.6
Changes in net book value:					
Capital expenditures	1.3	70.8	131.3	(110.8)	92.6
Retirements and sales	_	_	(0.6)		(0.6)
Depreciation	_	(8.3)	(42.4)	_	(50.7)
Other movements	_	`—	0.6	_	0.6
Foreign currency translation adjustments	_	_	10.2	_	10.2
e ,			<u>10.2</u> 99.1		
Foreign currency translation adjustments  Total changes  Balance at 31 March 2007:	1.3	62.5		(110.8)	<u>10.2</u> 52.1
Total changes					
Total changes Balance at 31 March 2007:		62.5	99.1	(110.8)	52.1

Construction in progress consists of plant expansions and upgrades.

Interest related to the construction of major facilities is capitalised and included in the cost of the asset to which it relates. Interest capitalised was US\$5.3 million, US\$5.7 million and US\$5.9 million for the years ended 31 March 2007, 2006 and 2005, respectively. Depreciation expense for continuing operations was US\$50.7 million, US\$45.3 million and US\$36.3 million for the years ended 31 March 2007, 2006 and 2005, respectively. The impairment charge for the pilot roofing plant was US\$13.4 million for the year ended 31 March 2006.

Included in property, plant and equipment are restricted assets with a net book value of US\$0.4 million for the year ended 31 March 2007.

## 8. Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities consist of the following components:

	3	1 March
(Millions of US dollars)	2007	2006
Trade creditors	\$ 57.7	\$ 66.0
Other creditors and accruals	43.1	51.8
Total accounts payable and accrued liabilities	\$ 100.8	\$ 117.8

## 9. Short and Long-Term Debt

Debt consists of the following components:

	3	1 March
(Millions of US dollars)	2007	2006
Short-term debt Long-term debt	\$ 83.0 105.0	\$ 302.7
	\$ 188.0	\$ 302.7

Total debt at 5.91% and 7.11% weighted average rates, respectively.

The Company's credit facilities currently consist of 364-day facilities in the amount of US\$110.0 million, which as of 31 March 2007, all had a maturity date of December 2007. In May 2007, the maturity date of US\$38.3 million of the US\$110.0 million was extended to June 2008. The Company is in discussions with its lenders to extend the maturity date to June 2008 for the remainder of the facilities. The Company also has term facilities in the amount of US\$245.0 million, which had an original maturity date of March 2007. Upon satisfaction of the conditions precedent to the full implementation of the Amended FFA, which occurred on 7 February 2007 with shareholder approval, the maturity date of the term facilities was automatically extended to June 2010. For both facilities, interest is calculated at the commencement of each draw-down period based on the US\$ London Interbank Offered Rate ("LIBOR") plus the margins of individual lenders, and is payable at the end of each draw-down period. The Company paid commitment fees in the amount of US\$0.7 million for the years ended 31 March 2007 and 2006. At 31 March 2007, there was US\$188.0 million drawn under the combined facilities and US\$167.0 million was available.

Short-term debt at 31 March 2007 comprised US\$83.0 drawn under the 364-day facilities.

Long-term debt at 31 March 2007 comprised US\$105.0 million drawn under the term facilities.

At 31 March 2007, management believes that the Company was in compliance with all restrictive covenants contained in its credit facility agreements. Under the most restrictive of these covenants, the Company is required to maintain certain ratios of debt to equity and net worth and levels of earnings before interest and taxes and has limits on how much it can spend on an annual basis in relation to asbestos payments to the AICF.

Debt at 31 March 2006 comprised US\$ non-collateralised notes which formed part of a seven tranche private placement facility which provided for maximum borrowings of US\$165.0 million. Principal repayments were due in seven installments that commenced on 5 November 2004 and were to end on 5 November 2013. The tranches had fixed interest rates of 6.86%, 6.92%, 6.99%, 7.05%, 7.12%, 7.24% and 7.42%. Interest was payable 5 May and 5 November each year.

As a result of recording the asbestos provision at 31 March 2006, and the Supervisory Board's approval on 12 May 2006 of the recording of this provision, the Company would not have been in compliance with certain of the restrictive covenants in respect of the US\$ non-collateralised notes. However, under the terms of the non-collateralised notes agreement, prepayment of these notes was permitted, and on 28 April 2006, the Company issued a notice to all noteholders to prepay in full all outstanding notes on 8 May 2006. On that date, the US\$ non-collateralised notes were prepaid in full, incurring a make-whole payment of US\$6.0 million. This make-whole payment is included in interest expense in the consolidated statements of operations for the year ended 31 March 2007.

The Company anticipates being able to meet its future payment obligations from existing cash, unutilised committed facilities and future net operating cash flows. At 31 March 2007, the Company entered into a forward rate agreement of US\$25.0 million with a fixed rate of 5.07% excluding the margin from February 2007 to February 2008. The contract is accounted for as a financial derivative and is marked to market every month.

## 10. Non-Current Other Liabilities

Non-current other liabilities consist of the following components:

		31 March
(Millions of US dollars)	2007	2006
Employee entitlements	\$ 11.9	\$ 17.0
Other	29.3	28.0
Total non-current other liabilities	\$ 41.2	\$ 45.0

#### 11. Product Warranties

The Company offers various warranties on its products, including a 50-year limited warranty on certain of its fibre cement siding products in the United States. A typical warranty program requires the Company to replace defective products within a specified time period from the date of sale. The Company records an estimate for future warranty related costs based on an analysis of actual historical warranty costs as they relate to sales. Based on this analysis and other factors, the adequacy of the Company's warranty provisions are adjusted as necessary. While the Company's warranty costs have historically been within its calculated estimates, it is possible that future warranty costs could differ from those estimates.

Additionally, the Company includes in its accrual for product warranties amounts for a Class Action Settlement Agreement (the "Settlement Agreement") related to its previous roofing products, which are no longer manufactured in the United States. On 14 February 2002, the Company signed the Settlement Agreement for all product, warranty and property related liability claims associated with these previously manufactured roofing products. These products were removed from the marketplace between 1995 and 1998 in areas where there had been any alleged problems. The total amount included in the product warranty provision relating to the Settlement Agreement is US\$3.5 million and US\$5.7 million as of 31 March 2007 and 2006, respectively.

The following are the changes in the product warranty provision:

		s Ended March	
(Millions of US dollars)	 2007		2006
Balance at beginning of period	\$ 15.5	\$	12.9
Accruals for product warranties	4.4		6.2
Settlements made in cash or in kind	(4.9)		(3.4)
Foreign currency translation adjustments	 0.2		(0.2)
Balance at end of period	\$ 15.2	\$	15.5

The "Accruals for product warranties" line item above includes an additional accrual of US\$2.0 million and US\$0.6 million for the years ended 31 March 2007 and 2006, respectively, related to the Settlement Agreement. This increase reflects the results of the Company's most recent estimate of its total exposure. The "Settlements made in cash or in kind" line item above includes settlements related to the Settlement Agreement of US\$0.2 million and US\$0.7 million for the years ended 31 March 2007 and 2006, respectively.

### 12. Commitments and Contingencies

## Commitment to provide funding on a long-term basis in respect of asbestos-related liabilities of former subsidiaries

On 21 November 2006, the Company signed the Amended FFA with the NSW Government to provide long-term funding to the AICF that will provide compensation for Australian asbestos-related personal injury claims against Former James Hardie Companies. While the Amended FFA is consistent in all material respects with the terms of the Final Funding Agreement entered into on 1 December 2005 among the Company, the NSW Government and a wholly owned Australian subsidiary of the Company, the Performing Subsidiary, the Amended FFA set forth certain changes to the original proposed arrangements as approved by the Company's Managing and Supervisory Boards of Directors.

In summary, the Amended FFA provided for the following key steps to occur if the remaining conditions precedent to that agreement be satisfied or waived in writing by the parties:

- the establishment of the AICF to provide compensation to Australian asbestos-related personal injury claimants with proven claims against the Former James Hardie Companies;
- initial funding of approximately A\$184.3 million provided by the Performing Subsidiary to the AICF, calculated on the basis of an actuarial report prepared by KPMG Actuaries as of 30 September 2006. That report provided an estimate of the discounted net present value of all present and future Australian asbestos-related personal injury claims against the Former James Hardie Companies of A\$1.55 billion (US\$1.25 billion);
- subject to the cap described below, an annual contribution in advance to top up the funds in the AICF to equal the actuarially calculated estimate of expected Australian asbestos-related personal injury claims against the Former James Hardie Companies for the following three years, to be revised annually (so as to create a rolling cash "buffer" in the AICF);
- a cap on the annual payments made by the Performing Subsidiary to the AICF, initially set at 35% of the Company's free cash flow (defined as cash from operations in accordance with US GAAP in force at the date of the Original FFA) for the immediately preceding financial year, with provisions for the percentage to decline over time depending upon the Company's financial performance (and therefore the contributions already made to the AICF) and the claims outlook;

- an initial term to 31 March 2045, at the end of which time the parties may either agree upon a final payment to be made by the Company in satisfaction of any further funding obligations, or have the term automatically extended for further periods of 10 years until such agreement is reached or the relevant asbestos-related liabilities cease to arise;
- the entry by the parties and/or others into agreements ancillary to or connected with the Amended FFA (the "Related Agreements");
- · no cap on individual payments to asbestos claimants;
- the Performing Subsidiary's payment obligations are guaranteed by James Hardie Industries N.V.;
- the AICF's claims to the funding payments required under the Amended FFA will be subordinated to the claims of the Company's lenders;
- the compensation arrangements will extend to members of the Baryulgil community for asbestos-related claims arising from the activities of a former subsidiary of ABN 60; and
- James Hardie Industries N.V. will, for ten years, provide an annual sum of A\$0.5 million for the purpose of medical research into the prevention, treatment and cure of asbestos disease and contribute an annual sum of A\$0.075 million towards an education campaign for the benefit of the Australian public on the dangers of asbestos.

On 9 November 2006, James Hardie announced that it, the AICF and others had received private binding rulings relating to the expected tax consequences arising to the AICF and others in connection with the Amended FFA. In the Amended FFA, all parties to the Amended FFA agreed to these rulings resulting in the tax conditions precedent set out in that agreement.

In the fourth quarter of fiscal year 2007, the following conditions precedent were satisfied:

- receipt of an independent expert's report confirming that the funding proposal is in the best interests of the Company and its enterprise as a whole;
- approval of the Company's lenders and confirmation satisfactory to the Company's Board of Directors, acting reasonably, that the contributions to be
  made by JHI NV and the Performing Subsidiary under the Amended FFA will be tax deductible;
- confirmation as to the expected tax consequences arising to the AICF and others from implementing the arrangements;
- approval of the Company's shareholders at the Extraordinary General Meeting held on 7 February 2007; and
- initial funding payment of A\$184.3 million paid to the AICF on 9 February 2007.

In addition to entering into the Amended FFA, one or more of the Company, the Performing Subsidiary, the AICF and the NSW Government have entered into a number of Related Agreements, including a trust deed (for a trust known as the AICF, referred to as the Trust Deed), for the establishment of the AICF; a deed of guarantee under which James Hardie Industries N.V. provides the guarantee described above; intercreditor deeds to achieve the subordination arrangements described above; and deeds of release in connection with the releases from civil liability described below.

The Performing Subsidiary also signed an Interim Funding Deed with Amaca to provide funding to Amaca of up to A\$24.1 million in the event that Amaca's finances are otherwise exhausted before the Amended FFA was implemented in full. The commercial terms of such funding were settled and the Performing Subsidiary entered into interim funding documentation dated 16 November 2006. An interim funding payment of A\$9.0 million (US\$7.1 million) was made to Amaca in December 2006.

That sum was subsequently repaid by Amaca out of part of the proceeds of the initial funding on 12 February 2007.

Actuarial Study; Claims Estimate

The AICF commissioned an updated actuarial study of potential asbestos-related liabilities as of 31 March 2007. Based on the results of these studies, it is estimated that the discounted value of the central estimate for claims against the Former James Hardie Companies was approximately A\$1.4 billion (US\$1.1 billion). The undiscounted value of the central estimate of the asbestos-related liabilities of Amaca and Amaba as determined by KPMG Actuaries was approximately A\$2.8 billion (US\$2.3 billion). Actual liabilities of those companies for such claims could vary, perhaps materially, from the central estimate described above. This central estimate is calculated in accordance with Australian Actuarial Standards, which differ from accounting principles generally accepted in the United States of America. The asbestos liability includes projected future cash flows as undiscounted and uninflated on the basis that it is inappropriate to discount or inflate future cash flows when the timing and amounts of such cash flows is not fixed or readily determinable.

The tables below are designed to show the various components and effective grossing up of the net Amended FFA liability at 31 March 2007.

The asbestos liability has been revised to reflect the most recent actuarial estimate prepared by KPMG Actuaries as of 31 March 2007 and to adjust for payments made to claimants during the year then ended.

Adjustments to the net Amended FFA liability are shown in the table below:

	US\$ millions	A\$ millions
At 31 March 2006	\$ (715.6)	A\$(1,000.0)
Effect of changes in foreign exchange rates	(94.5)	_
Other adjustments to net Amended FFA liability	24.0	25.7
Net Amended FFA liability at 31 March 2007	\$ (786.1)	A\$(974.3)
Components of the net Amended FFA liability:		
Insurance receivables — current	\$ 9.4	A\$11.7
Workers' compensation — Asbestos — current	2.7	3.4
Deferred tax assets — current	7.8	9.7
Income tax payable (reduction to income tax payable)	9.0	11.2
Insurance receivables — non-current	165.1	204.6
Workers' compensation — Asbestos — non-current	76.5	94.8
Deferred tax assets — non-current	318.2	394.4
Workers' compensation liabilities — current	(2.7)	(3.4)
Asbestos liability — current	(63.5)	(78.7)
Asbestos liability — non-current	(1,225.8)	(1,519.4)
Workers' compensation liabilities — non-current	(76.5)	(94.8)
Other net liabilities	(6.3)	(7.8)
Net Amended FFA liability at 31 March 2007	\$ (786.1)	A\$(974.3)

In estimating the potential financial exposure, KPMG Actuaries made assumptions related to the total number of claims which were reasonably estimated to be asserted through 2071, the typical cost of settlement (which is sensitive to, among other factors, the industry in which a plaintiff claims exposure, the alleged disease type and the jurisdiction in which the action is brought), the legal costs incurred in the litigation of such claims, the rate of receipt of claims, the settlement strategy in dealing with outstanding claims and the timing of settlements.

Further, KPMG Actuaries relied on the data and information provided by the AICF and Amaca Claims Services, Amaca Pty Ltd (under NSW External Administration) ("ACS") and assumed that it is accurate and complete in all material respects. The actuaries have not verified the information independently nor established the accuracy or completeness of the data and information provided or used for the preparation of the report.

Due to inherent uncertainties in the legal and medical environment, the number and timing of future claim notifications and settlements, the recoverability of claims against insurance contracts, and estimates of future trends in average claim awards, as well as the extent to which the above named entities will contribute to the overall settlements, the actual amount of liability could differ materially from that which is currently projected.

A sensitivity analysis has been performed to determine how the actuarial estimates would change if certain assumptions (i.e., the rate of inflation and superimposed inflation, the average costs of claims and legal fees, and the projected numbers of claims) were different from the assumptions used to determine the central estimates. This analysis shows that the discounted central estimates could be in a range of A\$0.9 billion (US\$0.7 billion) to A\$2.0 billion (US\$1.6 billion) (undiscounted estimates of A\$1.6 billion (US\$1.3 billion) to A\$5.1 billion (US\$4.1 billion) as of 31 March 2007. It should be noted that the actual cost of the liabilities could be outside of that range depending on the results of actual experience relative to the assumptions made.

The potential range of costs as estimated by KPMG Actuaries is affected by a number of variables such as nil settlement rates (where no settlement is payable by the Former James Hardie Companies because the claim settlement is borne by other asbestos defendants (other than the former James Hardie subsidiaries) which are held liable), peak year of claims, past history of claims numbers, average settlement rates, past history of Australian asbestos-related medical injuries, current number of claims, average defence and plaintiff legal costs, base wage inflation and superimposed inflation. The potential range of losses disclosed includes both asserted and unasserted claims. While no assurances can be provided, the Company believes that it is likely to be able to partially recover losses from various insurance carriers. As of 31 March 2007, KPMG Actuaries' undiscounted central estimate of asbestos-related liabilities was A\$2.8 billion (US\$2.3 billion). This undiscounted central estimate is net of expected insurance recoveries of A\$488.1 million (US\$393.8 million) after making a general credit risk allowance for bad debt insurance carriers and an allowance for A\$91.6 million (US\$73.9 million) of "by claim" or subrogation recoveries from other third parties.

#### Claims Data

The following table, provided by KPMG Actuaries, shows the number of claims pending as of 31 March 2007 and 2006:

	31 March	
	2007	2006(1)
Australia	490	556
New Zealand	_	_
Unknown — Court Not Identified	13	20
USA	1	1

<sup>(1)</sup> Information includes claims data for only 11 months ended 28 February 2006. Claims data for the 12 months ended 31 March 2006 was not available at the time our financial statements were prepared.

For the years ended 31 March 2007, 2006 and 2005, the following tables, provided by KPMG Actuaries, show the claims filed, the number of claims dismissed, settled or otherwise resolved for each period, and the average settlement amount per claim.

	2007	Years Ended 31 March 2006(1)	2005
Number of claims filed	463	346	489
Number of claims dismissed	121	97	62
Number of claims settled or otherwise resolved	416	405	402
Average settlement amount per settled claim	A\$ 166,164	A\$ 151,883	A\$ 157,594
Average settlement amount per settled claim	US\$ 127,165	US\$ 114,322	US\$ 116,572
	2007	Unknown - Court Not Identif Years Ended 31 March 2006(1)	fied 2005
Number of claims filed		6	7
Number of claims dismissed	3	10	20
Number of claims settled or otherwise resolved	5	12	2
Average settlement amount per settled claim	A\$ 12,165	A\$ 198,892	A\$ 47,000
Average settlement amount per settled claim	US\$ 9,310	US\$ 149,706	US\$ 34,766
Average seatement amount per seated claim	2007	USA Years Ended 31 Mai 2006(1)	ŕ
	200 /	2000(1)	2003
Number of claims filed	1		
Number of claims filed Number of claims dismissed	1	_	3
Number of claims dismissed  Number of claims settled or otherwise resolved	1		3
	_	— —	1 A.C. 229 202
Average settlement amount per settled claim	A\$ —	A\$ —	A\$ 228,293
Average settlement amount per settled claim	US\$—	US\$—	US\$ 168,868

The following table, provided by KPMG Actuaries, shows the activity related to the numbers of open claims, new claims and closed claims during each of the past five years and the average settlement per settled claim and case closed.

	2007	2006(1)	2005	2004	2003
Number of open claims at beginning of year	586	749	743	814	671
Number of new claims	464	352	496	380	409
Number of closed claims	546	524	490	451	266
Number of open claims at year-end	504	577	749	743	814
Average settlement amount per settled claim	A\$ 164,335	A\$ 153,236	A\$ 157,223	A\$ 167,450	A\$ 201,200
Average settlement amount per case closed	A\$ 126,713	A\$ 121,945	A\$129,949	A\$ 117,327	A\$ 177,752
Average settlement amount per settled claim	US\$ 125,766	US\$ 115,341	US\$ 116,298	US\$ 116,127	US\$ 112,974
Average settlement amount per case closed	US\$ 96,973	US\$ 91,788	US\$ 96,123	US\$ 81,366	US\$ 99,808

<sup>(1)</sup> Information includes claims data for only 11 months ended 28 February 2006. Claims data for the 12 months ended 31 March 2006 was not available at the time our financial statements were prepared.

The Company did not have any responsibility or involvement in the management of claims against ABN 60 between the time ABN 60 left the James Hardie Group in March 2003 and February 2007 when the Amended FFA was approved. Since February 2001, when Amaca and Amaba were separated from the James Hardie Group, neither the Company nor any of its current subsidiaries had any responsibility or involvement in the management of claims against those entities. Prior to February 2001, the principal entity potentially involved in relation to such claims was ABN 60, which was not a member of the James Hardie Group between March 2003 and February 2007. However, the Amended FFA and associated New South Wales legislation provides that the AICF will have both the responsibility for, and management of claims against, the Former James Hardie Companies, and that the Company will have the right to appoint a majority of the directors of the AICF, unless a special default or insolvency event arises.

On 26 October 2004, the Company, the Medical Research and Compensation Fund ("MRCF") and KPMG Actuaries entered into an agreement under which the Company would be entitled to obtain a copy of the actuarial report prepared by KPMG Actuaries in relation to the claims liabilities of the MRCF and Amaba and Amaca, and would be entitled to publicly release the final version of such reports. Under the terms of the Amended FFA, the Company has obtained similar rights of access to actuarial information produced for the AICF by the actuary to be appointed by the AICF (the "Approved Actuary"). The Company's future disclosures with respect to claims statistics is subject to it obtaining such information from the Approved Actuary. The Company has had no general right (and has not obtained any right under the Amended FFA) to audit or otherwise require independent verification of such information or the methodologies to be adopted by the Approved Actuary. As such the Company will need to rely on the accuracy and completeness of the information and analysis of the Approved Actuary when making future disclosures with respect to claims statistics.

### SCI and Other Related Expenses

The Company has incurred substantial costs associated with the Special Commission of Inquiry ("SCI") and may incur material costs in the future related to the SCI or subsequent legal proceedings.

The following are the components of SCI and other related expenses:

(Millions of US dollars)	2007	Years Ended 31 March 2006	2005
(withous of C3 donais)	2007	2000	2003
SCI	<b>\$</b> —	\$ —	\$ 6.8
Internal investigation		_	4.9
ASIC investigation	1.7	0.8	1.2
Severance and consulting	0.2	0.1	6.0
Resolution advisory fees	8.8	9.8	6.4
Funding advice	0.7	2.9	0.6
Other	2.2	3.8	2.2
Total SCI and other related expenses	<u>\$ 13.6</u>	\$ 17.4	\$ 28.1

Internal investigation costs reflect costs incurred by the Company in connection with an internal investigation conducted by independent legal advisors to investigate allegations raised during the SCI and the preparation and filing of the Company's annual financial statements in the United States.

## Australian Securities and Investments Commission ("ASIC") Proceedings and Investigation

On 14 February 2007, ASIC commenced civil proceedings in the Supreme Court of New South Wales (the "Court") against the Company, ABN 60 and ten thenpresent or former officers and directors of the James Hardie Group. While the subject matter of the allegations varies between individual defendants, the allegations against the Company are confined to alleged contraventions of provisions of the Australian Corporations Act/Law relating to continuous disclosure, a director's duty of care and diligence, and engaging in misleading or deceptive conduct in respect of a security.

In the proceedings, ASIC seeks:

- declarations regarding the alleged contraventions;
- orders for pecuniary penalties in such amount as the Court thinks fit up to the limits specified in the Corporations Act;
- orders that Michael Brown, Michael Gillfillan, Meredith Hellicar, Martin Koffel, Peter Macdonald, Philip Morley, Geoffrey O'Brien, Peter Shafron, Gregory Terry and Peter Willcox be prohibited from managing an Australian corporation for such period as the Court thinks fit;
- an order that the Company execute a deed of indemnity in favour of ABN 60 Pty Limited in the amount of A\$1.9 billion or such amount as ABN 60 or its
  directors consider is necessary to ensure that ABN 60 remains solvent; and
- its costs of the proceedings.

ASIC stated in February 2007 that it would not pursue the claim for indemnity if the conditions precedent to the Original FFA as announced on 1 December 2005 were satisfied. The Company and the other parties to the agreement provided certification to ASIC in March 2007 that the conditions precedent to the Amended FFA dated 21 November 2006 have been satisfied. ASIC is considering its position and has not yet taken any step to withdraw the indemnity claim.

ASIC has indicated that its investigations continue and may result in further actions, both civil and criminal. However, it has not indicated the possible defendants to any such actions.

On 20 February 2007, the Company announced that the three serving directors named in the ASIC proceedings had resigned from the Board and Board committees.

The Company has entered into deeds of indemnity with certain of its directors and officers as is common practice for publicly listed companies. The Company's articles of association also contain an indemnity for directors and officers and the Company has granted indemnities to certain of its former related corporate bodies which may require the Company to indemnify those entities against indemnities they have granted their directors and officers. To date, claims for payments of expenses incurred have been received from certain former directors and officers in relation to the ASIC investigation, and in relation to the examination of these persons by ASIC delegates, the amount of which is not significant. Now that proceedings have been brought against former directors and officers of the James Hardie Group, the Company is likely to incur further liabilities under these indemnities. Initially, the Company has obligations, or has offered, to advance funds in respect of defence costs and depending on the outcome of the proceedings, may be or become responsible for these and other amounts. Any obligations of the Company in this regard are expected to be substantially recovered through the Company's insurance.

There remains considerable uncertainty surrounding the likely outcome of the ASIC proceedings in the longer term and there is a possibility that the related costs to the Company could be material. However, at this stage, it is not possible to determine the amount of any such liability. Therefore, the Company believes that both the probable and estimable requirements under SFAS No. 5, "Accounting for Contingencies," for recording a liability have not been met.

#### **Environmental and Legal**

The operations of the Company, like those of other companies engaged in similar businesses, are subject to a number of federal, state and local laws and regulations on air and water quality, waste handling and disposal. The Company's policy is to accrue for environmental costs when it is determined that it is probable that an obligation exists and the amount can be reasonably estimated. In the opinion of management, based on information presently known except as set forth above, the ultimate liability for such matters should not have a material adverse effect on either the Company's consolidated financial position, results of operations or cash flows.

The Company is involved from time to time in various legal proceedings and administrative actions incidental or related to the normal conduct of its business. Although it is impossible to predict the

outcome of any pending legal proceeding, management believes that such proceedings and actions should not, except as it relates to asbestos as described above, individually or in the aggregate, have a material adverse effect on its consolidated financial position, statement of operations or cash flows.

#### Operating Lease

As the lessee, the Company principally enters into property, building and equipment leases. The following are future minimum lease payments for non-cancellable operating leases having a remaining term in excess of one year at 31 March 2007:

Years ending 31 March:	(Millions of US dolla	lars)
2008	\$ 1	15.0
2009	1	14.6
2010	1	12.5
2011	1	12.6
2012		9.0
Thereafter	7	73.3
Total	\$ 13	37.0

Rental expense amounted to US\$12.1 million, US\$12.5 million and US\$9.1 million for the years ended 31 March 2007, 2006 and 2005, respectively.

#### **Capital Commitments**

Commitments for the acquisition of plant and equipment and other purchase obligations, primarily in the United States, contracted for but not recognised as liabilities and generally payable within one year, were US\$12.2 million at 31 March 2007.

#### 13. Income Taxes

Income tax expense includes income taxes currently payable and those deferred because of temporary differences between the financial statement and tax bases of assets and liabilities. Income tax benefit (expense) for continuing operations consists of the following components:

(Millions of US dollars)	2007	Years Ended 31 March 2006	2005
(Millions of OS donais)	2007	2000	2003
(Loss) income from continuing operations before income taxes:			
Domestic <sup>1</sup>	\$ 110.9	\$ 113.7	\$ 90.5
Foreign	(204.0)	(548.8)	99.3
(Loss) income from continuing operations before income taxes	<u>\$ (93.1)</u>	<u>\$ (435.1)</u>	\$ 189.8
Income tax expense (benefit):			
Current:			
Domestic <sup>1</sup>	\$ 0.4	\$ (9.0)	\$ (14.1)
Foreign	(63.7)	(91.5)	(37.1)
Current income tax benefit	(63.3)	(100.5)	(51.2)
Deferred:			
Domestic1	0.1	(0.3)	5.0
Foreign	307.1	29.2	(15.7)
Deferred income tax benefit (expense)	307.2	28.9	(10.7)
Total income tax benefit (expense) for continuing operations	\$ 243.9	\$ (71.6)	\$ (61.9)

Since JHI NV is the Dutch parent holding company, domestic represents The Netherlands.

Income tax benefit (expense) computed at the statutory rates represents taxes on income applicable to all jurisdictions in which the Company conducts business, calculated as the statutory income tax rate in each jurisdiction multiplied by the pre-tax income attributable to that jurisdiction. Income tax benefit (expense) from continuing operations is reconciled to the tax at the statutory rates as follows:

	•••	Years Ended 31 March	
(Millions of US dollars)	2007	2006	2005
Income tax benefit (expense) computed at statutory tax rates	\$ 16.2	\$ 121.0	\$ (65.3)
US state income taxes, net of the federal benefit	(6.5)	(7.1)	(5.3)
Asbestos adjustment	242.0	(214.7)	_
Asbestos — effect of foreign exchange	(24.1)	_	_
Benefit from Dutch financial risk reserve regime	8.1	12.7	18.1
Expenses not deductible	(1.7)	(3.4)	(2.3)
Non-assessable items	1.8	1.4	_
Losses not available for carryforward	(3.2)	(2.6)	(2.4)
Change in reserves	10.4	20.7	(3.7)
Change in tax law	3.0	_	_
Other items	(2.1)	0.4	(1.0)
Total income tax benefit (expense)	\$ 243.9	\$ (71.6)	\$ (61.9)
Effective tax rate	262.0%	<u>16.5</u> %	32.6%

Deferred tax balances consist of the following components:

		March
(Millions of US dollars)	2007	2006
Deferred tax assets:		
Asbestos liability	\$ 326.0	\$ —
Other provisions and accruals	33.3	33.2
Net operating loss carryforwards	7.8	8.9
Capital loss carryforwards	35.2	31.2
Taxes on intellectual property transfer	6.5	6.0
Other	7.5	2.3
Total deferred tax assets	416.3	81.6
Valuation allowance	(39.7)	(35.2)
Total deferred tax assets, net of valuation allowance	<u>376.6</u>	46.4
Deferred tax liabilities:		
Property, plant and equipment	(108.4)	(91.7)
Prepaid pension cost	_	(1.8)
Foreign currency movements	(5.2)	2.8
Other	(0.1)	
Total deferred tax liabilities	(113.7)	(90.7)
Net deferred tax liabilities	\$ 262.9	<u>\$ (44.3)</u>

Under SFAS No. 109, "Accounting for Income Taxes," the Company establishes a valuation allowance against a deferred tax asset if it is more likely than not that some portion or all of the deferred tax asset will not be realised. The Company has established a valuation allowance pertaining to a portion of its Australian net operating loss carryforwards and all of its Australian capital loss carryforwards. The valuation allowance increased by US\$4.5 million during fiscal year 2007 due to foreign currency movements.

At 31 March 2007, the Company had Australian tax loss carryforwards of approximately US\$24.9 million that will never expire. At 31 March 2007, the Company had a US\$15.5 million valuation allowance against the Australian tax loss carryforwards.

At 31 March 2007, the Company had US\$117.2 million in Australian capital loss carryforwards which will never expire. At 31 March 2007, the Company had a 100% valuation allowance against the Australian capital loss carryforwards.

At 31 March 2007, the undistributed earnings of non-Dutch subsidiaries approximated US\$639.8 million. The Company intends to indefinitely reinvest these earnings, and accordingly, has not provided for taxes that would be payable upon remittance of those earnings. The amount of the potential deferred tax liability related to undistributed earnings is impracticable to determine at this time.

Due to the size of the Company and the nature of its business, the Company is subject to ongoing reviews by taxing jurisdictions on various tax matters, including challenges to various positions the Company asserts on its income tax returns. The Company accrues for tax contingencies based upon its best estimate of the taxes ultimately expected to be paid, which it updates over time as more information becomes available. Such amounts are included in taxes payable or other non-current liabilities, as appropriate. If the Company ultimately determines that payment of these amounts is unnecessary, the Company reverses the liability and recognises a tax benefit during the period in which the Company determines that the liability is no longer necessary. The Company records additional tax expense in the period in which it determines that the recorded tax liability is less than the ultimate assessment it expects.

In fiscal years 2007, 2006 and 2005, the Company recorded income tax benefit of US\$10.4 million, US\$20.7 million and US\$2.5 million, respectively, as a result of the finalization of certain tax audits (whereby certain matters were settled), the expiration of the statute related to certain tax positions and adjustments to income tax balances based on the filing of amended income tax returns, which give rise to the benefit recorded by the Company.

Relevant tax authorities from various jurisdictions in which the Company operates are in the process of auditing the Company's respective jurisdictional income tax returns for various ranges of years. In particular, the Australian Taxation Office (ATO) is auditing the Company's Australian income tax return for the year ended 31 March 2002. The ATO has indicated that further investigation is required and is working with the Company and the Company's advisors to conclude its inquiries.

Of the audits currently being conducted, none have progressed sufficiently to predict their ultimate outcome. The Company accrues income tax liabilities for these audits based upon knowledge of all relevant facts and circumstances, taking into account existing tax laws, its experience with previous audits and settlements, the status of current tax examinations and how the tax authorities view certain issues.

The Company currently derives significant tax benefits under the US-Netherlands tax treaty. The treaty was amended during fiscal year 2005 and became effective for the Company on 1 February 2006. The amended treaty provides, among other things, new requirements that the Company must meet for the Company to continue to qualify for treaty benefits and its effective income tax rate. During fiscal year 2006, the Company made changes to its organisational and operational structure to satisfy the requirements of the amended treaty and believes that it is now in compliance and should continue qualifying for treaty benefits. However, if during a subsequent tax audit or related process, the Internal Revenue Service ("IRS") determines that these changes do not meet the new requirements, the Company may not qualify for treaty benefits, its effective income tax rate could significantly increase beginning in the fiscal year that such determination is made and it could be liable for taxes owed from the effective date of the amended treaty provisions.

#### 14. Amended ATO Assessment

In March 2006, RCI Pty Ltd ("RCI"), a wholly owned subsidiary of the Company, received an amended assessment from the ATO in respect of RCI's income tax return for the year ended 31 March 1999. The amended assessment relates to the amount of net capital gains arising as a result of an internal corporate restructure carried out in 1998 and has been issued pursuant to the discretion granted to the Commissioner of Taxation under Part IVA of the Income Tax Assessment Act 1936. The original amended assessment issued to RCI was for a total of A\$412.0 million. However, after two subsequent remissions of general interest charges by the ATO, the total was revised to A\$368.0 million and is comprised of the following as of 31 March 2007:

(Millions of dollars)	US\$(1)	A\$
Primary tax after allowable credits	\$ 138.8	A\$ 172.0
Penalties (2)	34.7	43.0
General interest charges	123.4	153.0
Total amended assessment	\$ 296.9	A\$ 368.0

- (1) US\$ amounts calculated using the A\$/US\$ foreign exchange spot rate at 31 March 2007.
- (2) Represents 25% of primary tax.

On 23 June 2006, following negotiation with the ATO regarding payment options for the amended assessment, the Company was advised by the ATO that, in accordance with the ATO Receivable policy, it was able to make a payment of 50% of the total amended assessment then due of A\$378.0 million (US\$305.0 million), being A\$189.0 million (US\$152.5 million), and provide a guarantee from James Hardie Industries N.V. in favour of the ATO for the remaining unpaid 50% of the amended assessment, pending outcome of the appeal of the amended assessment. Payment of 50% of the amended assessment became due and was paid on 5 July 2006. The Company also agreed to pay general interest charges ("GIC") accruing on the unpaid balance of the amended assessment in arrears on a quarterly basis. The first payment of accrued GIC was paid on 16 October 2006 in respect of the quarter ended 30 September 2006.

On 10 November 2006, the ATO granted a further remission of GIC reducing total GIC on the amended assessment from A\$163.0 million to A\$153.0 million and thereby reducing the total amount due under the amended assessment from A\$378.0 million to A\$368.0 million. The reduction in the total amount due under the amended assessment resulted in a reduction in the 50% payment required under the agreement with the ATO from A\$189.0 million to A\$184.0 million. This gave rise to an amount of A\$5.0 million being available for offset against future GIC accruing on the unpaid balance of the amended assessment. Accordingly, no GIC was required to be paid in respect of the quarter ended 31 December 2006 and a reduced amount of GIC of A\$1.2 million was paid in respect of the quarter ended 31 March 2007.

RCI strongly disputes the amended assessment and is pursuing all avenues of objection and appeal to contest the ATO's position in this matter. The ATO has confirmed that RCI has a reasonably arguable position that the amount of net capital gains arising as a result of the corporate restructure carried out in 1998 has been reported correctly in the fiscal year 1999 tax return and that Part IVA does not apply. As a result, the ATO reduced the amount of penalty from an automatic 50% of primary tax that would otherwise apply in these circumstances, to 25% of primary tax. In Australia, a reasonably arguable position means that the tax position is about as likely to be correct as it is not correct. The Company and RCI received legal and tax advice at the time of the transaction, during the ATO enquiries and following receipt of the amended assessment. The Company believes that the tax position reported in RCI's tax return for the 1999 fiscal year will be upheld on appeal. Therefore, the Company believes that the probable requirements under SFAS No. 5, "Accounting for Contingencies," for recording a liability have not been met and therefore it has not recorded any liability at 31 March 2007 for the remainder of the amended assessment.

The Company expects that amounts paid on 5 July 2006 and, any later time, would be recovered by RCI (with interest) at the time RCI is successful in its appeal against the amended assessment. As a result, the Company has treated the payments on 5 July 2006 and 16 October 2006 as a deposit and it is the Company's intention to treat any payments to be made at a later date as a deposit.

### 15. Discontinued Operations

#### **Chile Fibre Cement**

In June 2005, the Company approved a plan to dispose of its Chile Fibre Cement business to Compania Industrial El Volcan S.A. (Volcan). The sale closed on 8 July 2005. The Company received net proceeds of US\$3.9 million and recorded a loss on disposal of US\$0.8 million. This loss on disposal was included in other operating expense in the Company's consolidated statements of operations for the year ended 31 March 2006.

As part of the terms of the sale of the Chile Fibre Cement business to Volcan, the Company entered into a two-year take or pay purchase contract for fibre cement product manufactured by Volcan. The first year of the contract amounted to a purchase commitment of approximately US\$2.8 million and the second year amounted to a purchase commitment of approximately US\$2.1 million. As this contract qualified as continuing involvement per SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," the operating results and loss on disposal of the Chile Fibre Cement business are included in the Company's income (loss) from continuing operations and are comprised of the following components:

			Ended ⁄arch	
(Millions of US dollars)	20	006		2005
Chile Fibre Cement				
Net sales	\$	5.1	\$	13.3
Cost of goods sold		(3.5)	_	(10.1)
Gross profit		1.6		3.2
Selling, general and administrative expenses		(1.2)		(2.0)
Loss on disposal of business		(0.8)		
Operating (loss) income		(0.4)		1.2
Interest expense		(0.2)		(0.4)
Net (loss) income	\$	(0.6)	\$	0.8

The following are the results of operations of discontinued businesses:

(Millions of US dollars)	Year Ended 31 March 2005
Building Services	
Loss before income taxes	(0.5)
Income tax benefit	0.2
Loss before discontinued operations	(0.3)
Loss on disposal, net of income taxes	(0.7)
Loss from discontinued operations	\$ (1.0)

#### 16. Stock-Based Compensation

At 31 March 2007, the Company had the following stock-based compensation plans: the Executive Share Purchase Plan; the Managing Board Transitional Stock Option Plan; the JHI NV 2001 Equity Incentive Plan; the JHI NV Stock Appreciation Rights Incentive Plan; the Supervisory Board Share Plan; the Supervisory Board Share Plan 2006 and the Long-Term Incentive Plan. As of 31 March 2006, the Company had no units outstanding under the following stock-based compensation plans: the Peter Donald Macdonald Share Option Plan, the Peter Donald Macdonald Share Option Plan 2002 (collectively the "Peter Donald Macdonald Share Option Plans").

### Executive Share Purchase Plan

Prior to July 1998, James Hardie Industries Limited ("JHIL") issued stock under an Executive Share Purchase Plan (the "Plan"). Under the terms of the Plan, eligible executives purchased JHIL shares at their market price when issued. Executives funded purchases of JHIL shares with non-recourse, interest-free loans provided by JHIL and collateralised by the shares. In such cases, the amount of indebtedness is reduced by any amounts payable by JHIL in respect of such shares, including dividends and capital returns. These loans are generally repayable within two years after termination of an executive's employment. Variable plan accounting under the provisions of Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees," has been applied to the Executive Share Purchase Plan shares granted prior to 1 April 1995 and fair value accounting, pursuant to the requirements of SFAS No. 123R, has been applied to shares granted after 31 March 1995. The Company recorded no compensation expense during the years ended 31 March 2007, 2006 and 2005. No shares were issued under this plan during years ended 31 March 2007, 2006 and 2005.

#### Managing Board Transitional Stock Option Plan

The Managing Board Transitional Stock Option Plan provides an incentive to the members of the Managing Board. The maximum number of ordinary shares that may be issued and outstanding or subject to outstanding options under this plan shall not exceed 1,380,000 shares. At 31 March 2007, there were 1,320,000 options outstanding under this plan.

On 22 November 2005, the Company granted options to purchase 1,320,000 shares of the Company's common stock at an exercise price per share equal to A\$8.53 to the Managing Directors under the Managing Board Transitional Stock Option Plan. As set out in the plan rules, the exercise price and the number of shares available on exercise may be adjusted on the occurrence of certain events, including new issues, share splits, rights issues and capital reconstructions. 50% of these options become exercisable on the first business day on or after 22 November 2008 if the total shareholder returns ("TSR") (essentially its dividend yield and common stock performance) from 22 November 2005 to that date were at least equal to the median TSR for the companies comprising the Company's peer group, as set out in the plan. In addition, for each 1% increment that the Company's TSR is above the median TSR, an additional 2% of the options become exercisable. If any options remain unvested on the last business day of each six month period following 22 November 2008 and 22 November 2010, the Company will reapply the vesting criteria to those options on that business day.

#### JHI NV 2001 Equity Incentive Plan

On 19 October 2001 (the grant date), JHI NV granted a total of 5,468,829 stock options under the JHI NV 2001 Equity Incentive Plan (the "2001 Equity Incentive Plan") to key US executives in exchange for their previously granted Key Management Equity Incentive Plan ("KMEIP") shadow shares that were originally granted in November 2000 and 1999 by JHIL. These options may be exercised in five equal tranches (20% each year) starting with the first anniversary of the original shadow share grant.

		October 2001		
	Original	Number	Option	
Original Shadow	Exercise	of Options	Expiration	
Share Grant Date	Price	Granted	Date	
November 1999	A\$3.82	1,968,544	November 2009	
November 2000	A\$3.78	3,500,285	November 2010	

As set out in the plan rules, the exercise prices and the number of shares available on exercise are adjusted on the occurrence of certain events, including new issues, share splits, rights issues and capital reconstructions. Consequently, the exercise prices were reduced by A\$0.21, A\$0.38 and A\$0.10 for the November 2003, November 2002 and December 2001 returns of capital, respectively.

Under the 2001 Equity Incentive Plan, additional grants have been made at fair market value to management and other employees of the Company. Each option confers the right to subscribe for one ordinary share in the capital of JHI NV. The options may be exercised as follows: 25% after the first year; 25% after the second year; and 50% after the third year. All unexercised options expire 10 years from the date of issue or 90 days after the employee ceases to be employed by the Company.

The following table summarises the additional option grants:

Share Grant Date	Original Exercise Price	Number of Options Granted	Option Expiration Date
December 2001	A\$5.65	4,248,417	December 2011
December 2002	A\$6.66	4,037,000	December 2012
December 2003	A\$7.05	6,179,583	December 2013
December 2004	A\$5.99	5,391,100	December 2014
February 2005	A\$6.30	273,000	February 2015
December 2005	A\$8.90	5,224,100	December 2015
March 2006	A\$9.50	40,200	March 2016
November 2006	A\$8.40	3,499,490	November 2016
March 2007	A\$8.90	179,500	March 2017
March 2007	A\$8.35	151,400	March 2017

As set out in the plan rules, the exercise prices and the number of shares available on exercise may be adjusted on the occurrence of certain events, including new issues, share splits, rights issues and capital reconstructions. Consequently, the exercise prices on the December 2002 and December 2001 option grants were reduced by A\$0.21 for the November 2003 return of capital and the December 2001 option grant was reduced by A\$0.38 for the November 2002 return of capital.

The Company is authorised to issue 45,077,100 shares under the 2001 Equity Incentive Plan.

### JHI NV Stock Appreciation Rights Incentive Plan

On 14 December 2004, 527,000 stock appreciation rights were granted under the terms and conditions of the JHI NV Stock Appreciation Rights Incentive Plan ("Stock Appreciation Rights Plan") with an exercise price of A\$5.99. All of these stock appreciation rights were outstanding as of 31 March 2005. In April 2005, 27,000 stock appreciation rights were cancelled. In December 2006, 250,000 of these stock appreciation rights vested and were exercised at A\$8.99, the closing price of the Company's stock on the exercise day. These rights have been accounted for as stock appreciation rights under SFAS No. 123R and, accordingly, compensation expense of US\$0.5

million, US\$0.5 million and nil was recognised in the years ended 31 March 2007, 2006 and 2005, respectively.

#### Supervisory Board Share Plan

At the 2002 Annual General Meeting, the shareholders approved a Supervisory Board Share Plan ("SBSP"), which required that all non-executive directors on the Joint Board and Supervisory Board receive shares of the Company's common stock as payment for a portion of their director fees. The SBSP required that the directors take at least US\$10,000 of their fees in shares and allowed directors to receive additional shares in lieu of fees at their discretion. Shares issued under the US\$10,000 compulsory component of the SBSP are subject to a two-year escrow that requires members of the Supervisory Board to retain those shares for at least two years following issue. The issue price for the shares is the market value at the time of issue. No loans were entered into by the Company in relation to the grant of shares pursuant to the SBSP. During fiscal year 2007, this plan was replaced with the Supervisory Board Share Plan 2006. At 31 March 2007, there were 6,063 shares still subject to escrow under this plan.

#### Supervisory Board Share Plan 2006

At the 2006 Annual General Meeting, the Company's shareholders approved the replacement of its SBSP with a new plan called the Supervisory Board Share Plan 2006 ("SBSP 2006"). Participation by members of the Supervisory Board in the SBSP 2006 is not mandatory. The SBSP 2006 allows the Company to issue new shares or acquire shares on the market on behalf of the participant. The total remuneration of a Supervisory Board member will take into account any participation in the SBSP 2006 and shares under the SBSP 2006. At 31 March 2007, 5,039 shares had been acquired under this plan.

#### Long-Term Incentive Plan

At the 2006 Annual General Meeting, the Company's shareholders approved the establishment of a Long-Term Incentive Plan ("LTIP") to provide incentives to members of the Company's Managing Board and to certain members of its management ("Executives"). The shareholders also approved, in accordance with certain LTIP rules, the issue of certain options or other rights over, or interest in, ordinary fully-paid shares in the Company ("Shares"), the issue and/or transfer of Shares under them, and the grant of cash awards to members of the Company's Managing Board and to Executives. At the same meeting, the shareholders approved participation in the LTIP and issue of options to the Managing Board to a maximum of 1,418,000 options. In November 2006, 1,132,000 options were granted under the LTIP to the Managing Board. The vesting of these options are subject to 'performance hurdles' as outlined in the LTIP rules. Unexercised options expire 10 years from the date of issue. At 31 March 2007, there were 1,132,000 options outstanding under this plan.

### Peter Donald Macdonald Share Option Plans

The Company granted Mr Macdonald options to purchase 1,200,000 shares, 624,000 shares and 1,950,000 shares under the Peter Donald Macdonald Share Option Plan, Peter Donald Macdonald Share Option Plan 2001 and Peter Donald Macdonald Share Option Plan 2002, respectively. In April 2005, Mr Macdonald exercised all options granted under the Peter Donald Macdonald Share Option Plan. Such shares had an original exercise price of A\$3.87 per share. However, the exercise price was reduced by A\$0.21, A\$0.38 and A\$0.10 for the November 2003, November 2002 and December 2001 returns of capital, respectively. All 624,000 shares and 1,950,000 shares in the other two plans expired in April 2005 and October 2005, respectively, as the performance hurdles were not met.

### Valuation and Expense Information Under SFAS No. 123R

The Company accounts for stock options in accordance with the fair value provisions of SFAS No. 123R, which requires the Company to estimate the value of stock options issued based upon an option-pricing model and recognise this estimated value as compensation expense over the periods in which the options vest.

The Company estimates the fair value of each option grant on the date of grant using either the Black-Scholes option-pricing model or a lattice model that incorporates a Monte Carlo Simulation

(the "Monte Carlo method"). Options granted under the 2001 Equity Incentive Plan and the Managing Board Transitional Stock Option Plan are valued using the Black-Scholes option-pricing model since the vesting of these options is based solely on a requisite service condition. Options granted under the LTIP were valued using the Monte Carlo method since vesting of these options requires that certain target market conditions are achieved.

The determination of the fair value of stock-based payment awards on the date of grant using an option-pricing model is affected by our stock price as well as assumptions regarding a number of complex and subjective variables. These variables include our expected stock price volatility over the term of the awards, actual and projected employee stock option exercise behaviors, risk-free rate and expected dividends. We estimate the expected term of options granted by calculating the average term from our historical stock option exercise experience. We estimate the volatility of our common stock based on historical daily stock price volatility. We base the risk-free interest rate on US Treasury notes with terms similar to the expected term of the options. We calculate dividend yield using the current management dividend policy at the time of option grant.

The following table includes the weighted average assumptions and weighted average fair values used for grants valued using the Black-Scholes option-pricing model during the year ended 31 March:

	2007	2006	2005
Dividend yield	1.5%	0.9%	1.1%
Expected volatility	28.1%	27.9%	29.1%
Risk-free interest rate	4.6%	4.5%	3.2%
Expected life in years	5.1	5.6	3.3
Weighted average fair value at grant date	A\$2.40	A\$2.78	A\$1.35
Number of stock options	3,830,390	6,584,300	5,664,100

The following table includes the weighted average assumptions and weighted average fair values used for grants valued using the Monte Carlo method during the year ended 31 March:

	2007	2006	2005
Dividend yield	1.6%	N/A	N/A
Expected volatility	28.1%	N/A	N/A
Risk-free interest rate	4.6%	N/A	N/A
Weighted average fair value at grant date	A\$3.30	N/A	N/A
Number of stock options	1,132,000	N/A	N/A

Compensation expense arising from stock option grants as estimated using option-pricing models was US\$5.8 million, US\$5.9 million and US\$3.0 million for the years ended 31 March 2007, 2006 and 2005, respectively. As of 31 March 2007, the unrecorded deferred stock-based compensation balance related to stock options was US\$10.5 million after estimated forfeitures and will be recognised over an estimated weighted average amortisation period of 1.5 years.

General Share-Based Award Information

The following table summarises all of the Company's shares available for grant and the movement in all of the Company's outstanding options:

		Outstanding	Options
	Shares Available for Grant	Number	Weighted Average Exercise Price
Balance at 1 April 2005	24,340,258	20,128,610	A\$5.75
Newly Authorised Granted	1,380,000 (6,584,300)	6,584,300	A\$8.83
Exercised		(3,925,378)	A\$4.79
Forfeited	3,274,275	(3,274,275)	A\$5.68
Expired	(2,574,000)		
Balance at 1 April 2006	19,836,233	19,513,257	A\$6.99
Newly Authorised Granted Exercised Forfeited	3,000,000 (4,962,390) — 1,546,950	4,962,390 (3,988,880) (1,546,950)	A\$8.42 A\$5.96 A\$7.70
Balance at 31 March 2007	19,420,793	18,939,817	A\$7.52

The total intrinsic value of stock options exercised was A\$10.3 million, A\$11.5 million and A\$1.7 million for the years ended 31 March 2007, 2006 and 2005, respectively.

The weighted average grant-date fair value of stock options granted was A\$2.61, A\$2.78 and A\$1.35 during the years ended 31 March 2007, 2006 and 2005, respectively.

Windfall tax benefits realised in the United States from stock options exercised and included in cash flows from financing activities in the consolidated statements of cash flows were US\$1.8 million for the year ended 31 March 2007. Tax benefits of US\$2.2 million and US\$0.4 million for the years ended 31 March 2006 and 2005, respectively, are included in cash flows from operating activities in the consolidated statements of cash flows.

The following table summarises outstanding and exercisable options as of 31 March 2007:

			Option	s Outstand		Options Exercisable				
Exercise Price		Number	Weighted Average Remaining Life (in Years)	A E	eighted verage xercise Price	Aggregate Intrinsic Value	Number	Av Ex	eighted verage ercise Price	Aggregate Intrinsic Value
A\$	3.09	423,723	3.6	\$	A3.09	A\$ 2,233,020	423,723	A\$	3.09	A\$ 2,233,020
	3.13	100,435	2.6		3.13	525,275	100,435		3.13	525,275
	5.06	712,419	4.7		5.06	2,350,983	712,419		5.06	2,350,983
	5.99	3,367,425	7.7		5.99	7,980,797	1,344,125		5.99	3,185,576
	6.30	273,000	7.9		6.30	562,380	136,500		6.30	281,190
	6.45	1,012,000	5.7		6.45	1,932,920	1,012,000		6.45	1,932,920
	7.05	2,461,000	6.7		7.05	3,223,910	2,461,000		7.05	3,223,910
	8.35	151,400	9.9		8.35	1,514	_		8.35	_
	8.40	4,365,615	9.6		8.40	_	7,025		8.40	_
	8.53	1,320,000	8.7		8.53	_	_		8.53	_
	8.90	4,712,600	8.7		8.90	_	1,139,650		8.90	_
A\$	9.50	40,200	8.9		9.50	_	10,050		9.50	_
	Total	18,939,817	8.2	A\$	7.52	A\$ 18,810,799	7,346,927	A\$	6.56	A\$13,732,874

The aggregate intrinsic value in the preceding table represents the total pre-tax intrinsic value based on stock options with an exercise price less than the Company's closing stock price of A\$8.36 as of 31 March 2007, which would have been received by the option holders had those option holders exercised their options as of that date, although a significant portion had not vested.

### 17. Financial Instruments

#### Foreign Currency

As a multinational corporation, the Company maintains significant operations in foreign countries. As a result of these activities, the Company is exposed to changes in exchange rates which affect its results of operations and cash flows.

The Company purchases raw materials and fixed assets and sells some finished product for amounts denominated in currencies other than the functional currency of the business in which the related transaction is generated. In order to protect against foreign exchange rate movements, the Company may enter into forward exchange contracts timed to mature when settlement of the underlying transaction is due to occur. At 31 March 2006, there were no material contracts outstanding.

#### Credit Risk

Financial instruments which potentially subject the Company to credit risk consist primarily of cash and cash equivalents, investments and trade accounts receivable.

The Company maintains cash and cash equivalents, investments and certain other financial instruments with various major financial institutions. At times, these financial instruments may be in excess of insured limits. To minimise this risk, the Company performs periodic evaluations of the relative credit standing of these financial institutions and, where appropriate, places limits on the amount of credit exposure with any one institution.

For off-balance sheet financial instruments, including derivatives, credit risk also arises from the potential failure of counterparties to meet their obligations under the respective contracts at maturity.

The Company controls risk through the use of credit ratings and reviews of appropriately assessed authority limits.

The Company is exposed to losses on forward exchange contracts in the event that counterparties fail to deliver the contracted amount. The credit exposure to the Company is calculated as the mark-to-market value of all contracts outstanding with that counterparty. At 31 March 2007 and 2006, total credit exposure arising from forward exchange contracts was not material.

Credit risk with respect to trade accounts receivable is concentrated due to the concentration of the distribution channels for the Company's fibre cement products. Credit is extended based on an evaluation of each customer's financial condition and, generally, collateral is not required. The Company has historically not incurred significant credit losses.

#### Fair Values

The carrying values of cash and cash equivalents, marketable securities, accounts receivable, short-term borrowings and accounts payable and accrued liabilities are a reasonable estimate of their fair value due to the short-term nature of these instruments. The following table summarises the estimated fair value of the Company's long-term debt (including current portion of long-term debt):

31 March					
20	2006				
Carrying	Fair	Carrying	Fair		
Value	Value	Value	Value		
\$ 105.0	\$ 105.0	\$ —	\$ —		
_	_	121.7	133.8		
\$ 105.0	\$ 105.0	\$ 121.7	\$ 133.8		
	Carrying Value  \$ 105.0	2007     Fair   Value     Value	Z007         20           Carrying Value         Fair Value         Carrying Value           \$ 105.0         \$ 105.0         \$		

Fair values of long-term debt were determined by reference to the 31 March 2007 and 2006 market values for comparably rated debt instruments.

### 18. Operating Segment Information and Concentrations of Risk

The Company has reported its operating segment information in the format that the operating segment information is available to and evaluated by the Board of Directors. USA Fibre Cement manufactures and sells fibre cement interior linings, exterior siding and related accessories products in the United States. Asia Pacific Fibre Cement includes all fibre cement manufactured in Australia, New Zealand and the Philippines and sold in Australia, New Zealand and Asia. Research and Development represents the cost incurred by the research and development centres. Other includes the manufacture and sale of fibre cement products in Chile (fiscal year 2005 only), the manufacture and sale of fibre cement reinforced pipes in the United States, fibre cement operations in Europe and roofing operations in the United States. The roofing plant was closed and the business ceased operations in April 2006. The Company's operating segments are strategic operating units that are managed separately due to their different products and/or geographical location.

**Operating Segments**The following are the Company's operating segments and geographical information:

		Net Sales to Customers Years Ended 31 March	
(Millions of US dollars)	2007	2006	2005
**************************************			
USA Fibre Cement	\$ 1,262.3	\$ 1,218.4	\$ 939.2
Asia Pacific Fibre Cement	251.7	241.8	236.1
Other	28.9	28.3	35.1
Worldwide total from continuing operations	<u>\$ 1,542.9</u>	<u>\$ 1,488.5</u>	<u>\$ 1,210.4</u>
	(Loss) In	ncome from Continuing Op	erations
		Before Income Taxes	
- m		Years Ended 31 March	
(Millions of US dollars)	2007	2006	2005
USA Fibre Cement <sup>2</sup>	0 262.4	Ф 242.6	Φ 241.5
Asia Pacific Fibre Cement	\$ 362.4 39.4	\$ 342.6 41.7	\$ 241.5 46.8
Research and Development <sup>2</sup>	(17.1)	(15.7)	(17.5)
Other	. ,	· /	. ,
	(9.3)	(26.5)	(11.8)
Segments total	375.4	342.1	259.0
General Corporate <sup>3,4,8</sup>	(462.0)	(777.0)	(62.8)
Total operating (loss) income	(86.6)	(434.9)	196.2
Net interest expense <sup>5</sup>	(6.5)	(0.2)	(5.1)
Other expense	<u></u>		(1.3)
Worldwide total from continuing operations	<u>\$ (93.1)</u>	<u>\$ (435.1)</u>	\$ 189.8
		Total Identif	
(Millions of US dollars)		2007	2006
			_
USA Fibre Cement		\$ 893.0	\$ 826.0
Asia Pacific Fibre Cement		199.3	170.4
Other		52.5	54.8
Segments total		1,144.8	1,051.2
General Corporate <sup>6,8</sup>		983.3	394.2
Worldwide total		\$ 2,128.1	\$ 1,445.4
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May   May		2007	Additions to Property, Plant and Equipment <sup>7</sup> Years Ended 31 March	2005
Asia Pacific Fibre Cement Other         10.5 (a.)         6.6 (b.)         4.1 (b.)           Other Other         1.2 (b.)         1.2 (b.)         1.2 (b.)         4.1 (b.)	(Millions of US dollars)	2007	2006	2005
Asia Pacific Fibre Cement Other         10.5 (a.)         6.6 (b.)         4.1 (b.)           Other Other         1.2 (b.)         1.2 (b.)         1.2 (b.)         4.1 (b.)	USA Fibre Cement	\$ 80.3	\$ 154.5	\$ 144.8
Other         1.3         1.7         4.1           Worldwide total         \$ 92.1         \$ 162.8         \$ 153.0           Millions of US dollars)         2007         2008         2008           USA Fibre Cement         \$ 37.8         \$ 32.4         \$ 23.1           Asia pacific Fibre Cement         10.1         10.0         10.1           Other         2.8         2.9         3.1           Worldwide total         \$ 50.7         \$ 45.2         \$ 36.3           Cographic Area         2007         2006         2005           USA         \$ 1,279.4         \$ 23.37         \$ 95.7           Australia         \$ 1,279.4         \$ 23.37         \$ 95.7           Australia         \$ 1,279.4         \$ 13.3         \$ 95.7           Other Countries         \$ 1,279.4         \$ 13.3         \$ 95.7           Worldwide total from continuing operations         \$ 1,279.4         \$ 13.3         \$ 95.7           More Countries         \$ 1,542.9         \$ 1,488.5         \$ 1,210.4           More Countries         \$ 1,542.9         \$ 1,488.5         \$ 1,210.4           More Countries         \$ 2,313.1         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4				
Worldwide total         \$ 92.1         \$ 162.8         \$ 133.8           Light control         2007         2008         2009           USA Fibre Cement         \$ 37.8         \$ 32.4         \$ 23.1           Asia Pacific Fibre Cement         10.1         10.0         10.1           Other         2.8         2.9         3.1           Worldwide total         \$ 50.7         \$ 45.3         \$ 36.0           Cographic Area         2007         2006         2005           USA         \$ 1,279.4         \$ 1,233.7         \$ 95.7           Australia         160.0         164.5         160.5           New Zealad         \$ 1,44.4         53.6         44.6           Worldwide total from continuing operation         \$ 1,54.2         \$ 1,210.4         \$ 1,210.4           Worldwide total from continuing operations         \$ 1,54.2         \$ 1,210.4         \$ 1,210.4           Worldwide total from continuing operations         \$ 1,54.2         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4         \$ 1,210.4				
Millions of Us dellars)         Depreciate and Amortisation Processing of State (All Marchisation)         2007         2005         2005           USA Fibre Cement         \$37.8         \$32.4         \$23.1           Asia Pacific Fibre Cement         10.1         10.0         10.1           Other         2.8         2.9         3.1           Worldwide total         \$50.7         \$45.3         \$36.3           Segraphic Area         \$10.0         10.0         10.0           USA         \$20.7         20.6         20.5           USA         \$1,279.4         \$1,233.7         \$95.7           Australia         169.0         164.5         \$16.0           Other Countries         40.1         36.7         \$4.0           Worldwide total from continuing operations         \$1,542.9         \$1,488.5         \$1,210.4           Willians of Us dellars)         \$1,542.9         \$1,488.5         \$1,210.4           Worldwide total from continuing operations         \$1,542.9         \$1,488.5         \$1,210.4           Worldwide total from continuing operations         \$1,542.9         \$1,488.5         \$1,210.4           Worldwide total from continuing operations         \$1,542.9         \$1,488.5         \$1,201.4           <	Worldwide total			
Millions of US delians)         Total Identifiables           USA Fibre Cement         \$ 37.8         \$ 32.4         \$ 23.1           Asia Pacific Fibre Cement         10.1         10.0         10.1           Other         2.8         2.9         3.1           Worldwide total         \$ 50.7         \$ 45.3         \$ 36.3           Cographic Area         2007         2006         2005           Willions of US dellars)         2007         2006         2005           USA         \$ 1,279.4         \$ 1,233.7         \$ 95.7           Australia         16.0         164.5         160.5           New Zealand         \$ 14.7         \$ 1,233.7         \$ 95.7           Worldwide total from continuing operations         \$ 14.6         \$ 16.0         \$ 16.0           Worldwide total from continuing operations         \$ 1,542.9         \$ 1,485.5         \$ 2,104.6           Worldwide total from continuing operations         \$ 1,542.9         \$ 1,485.5         \$ 2,104.6           Worldwide total from continuing operations         \$ 1,542.9         \$ 1,485.5         \$ 2,104.6           Worldwide total from continuing operations         \$ 1,542.9         \$ 1,485.5         \$ 2,104.6           Worldwide total from continuing operations		<u></u>	<u> </u>	
Millions of US dallars)         2007         2006         2005           USA Fibre Cement         \$37.8         \$32.4         \$23.1           Asia Pacific Fibre Cement         10.1         10.0         10.1           Other         2.8         2.9         3.1           Worldwide total         \$50.7         \$45.3         \$36.3           Ceographic Areas         Net Salesto Customers Parameters           Millions of US dallars)         2007         2006         2005           USA         \$1,279.4         \$1,233.7         \$95.7           Australia         169.0         164.5         160.5           New Zealand         54.4         55.6         49.6           Other Countries         40.1         36.7         44.6           Worldwide total from continuing operations         \$1,542.9         \$1,488.5         \$1,210.4           Willions of US dallars)         \$1,542.9         \$1,488.5         \$1,210.4           Worldwide total from continuing operations         \$1,542.9         \$1,488.5         \$1,210.4           Willions of US dallars)         \$93.5.7         \$870.3         \$870.8           Millions of US dallars)         \$93.5.7         \$870.3         \$870.8				n
Asia Pacific Fibre Cement         10.1         10.0         10.1           Other         2.8         2.9         3.1           Worldwide total         \$ 50.7         \$ 45.3         \$ 36.3           Geographic Areas         Net Salzer Customers I verser Field 31 March           (Millions of US dollars)         2007         2006         2005           USA         \$ 1,279.4         \$ 1,233.7         \$ 95.7           Australia         169.0         164.5         160.5           New Zealand         54.4         53.6         49.6           Worldwide total from continuing operations         \$ 1,542.9         \$ 1,488.5         \$ 1,210.4           Worldwide total from continuing operations         \$ 1,542.9         \$ 1,488.5         \$ 1,210.4           Worldwide total from continuing operations         \$ 1,542.9         \$ 1,488.5         \$ 1,210.4           Worldwide total from continuing operations         \$ 2007         2006           USA         \$ 935.7         \$ 870.3           Australia         \$ 935.7         \$ 870.3           Australia         \$ 127.1         108.5           New Zealand         \$ 23.1         18.7           Other Countries         \$ 23.1         18.7	(Millions of US dollars)	2007		2005
Asia Pacific Fibre Cement         10.1         10.0         10.1           Other         2.8         2.9         3.1           Worldwide total         \$ 50.7         \$ 45.3         \$ 36.3           Geographic Areas         Net Salzer Customers I verser Field 31 March           (Millions of US dollars)         2007         2006         2005           USA         \$ 1,279.4         \$ 1,233.7         \$ 95.7           Australia         169.0         164.5         160.5           New Zealand         54.4         53.6         49.6           Worldwide total from continuing operations         \$ 1,542.9         \$ 1,488.5         \$ 1,210.4           Worldwide total from continuing operations         \$ 1,542.9         \$ 1,488.5         \$ 1,210.4           Worldwide total from continuing operations         \$ 1,542.9         \$ 1,488.5         \$ 1,210.4           Worldwide total from continuing operations         \$ 2007         2006           USA         \$ 935.7         \$ 870.3           Australia         \$ 935.7         \$ 870.3           Australia         \$ 127.1         108.5           New Zealand         \$ 23.1         18.7           Other Countries         \$ 23.1         18.7				
Other         2.8         2.9         3.1           Worldwide total         \$50.7         \$45.3         \$36.3           Ceographic Area         Net Sales to Customers   Vecur Ended 31 March           (Millions of US dollars)         2007         2006         2005           USA         \$1,279.4         \$1,233.7         \$95.7           Australia         169.0         164.5         160.5           New Zealand         40.1         36.7         44.6           Other Countries         40.1         36.7         \$1,210.4           Worldwide total from continuing operations         \$1,542.9         \$1,488.5         \$1,210.4           Mullions of US dollars)         \$935.7         \$870.3           Australia         \$935.7         \$870.3           Australia         \$127.1         108.5           New Zealand         \$23.1         18.7           Other Countries         \$35.7         \$37.7           Segment total         \$1,144.8         1,015.2           General Corporate,68         \$983.3         394.2	USA Fibre Cement	\$ 37.8	\$ 32.4	\$ 23.1
Worldwide total         \$ 50.7         \$ 45.3         \$ 36.3           Geographic Areas         Net Sales to Customers I Years Ended 31 March           (Millions of US dollars)         2007         2006         2005           USA         \$ 1,279,4         \$ 1,233,7         \$ 955,7           Australia         169,0         164,5         160,5           New Zealand         \$4,4         53.6         49,6           Worldwide total from continuing operations         \$ 1,542,9         \$ 1,488,5         \$ 1,210,4           Worldwide total from continuing operations         \$ 1,542,9         \$ 1,488,5         \$ 1,210,4           Worldwide total from continuing operations         \$ 1,542,9         \$ 1,488,5         \$ 1,210,4           Worldwide total from continuing operations         \$ 1,210,4         \$ 1,210,4         \$ 1,210,4           Worldwide total from continuing operations         \$ 935,7         \$ 870,3         \$ 2,00           Worldwide total from continuing operations         \$ 23,1         \$ 1,87         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00         \$ 2,00 <td>Asia Pacific Fibre Cement</td> <td>10.1</td> <td>10.0</td> <td>10.1</td>	Asia Pacific Fibre Cement	10.1	10.0	10.1
Geographic Areas         Net Sales to Customers 1 Versur Ended 31 March           (Millions of US dollars)         2007         2006         2005           USA         \$ 1,279.4         \$ 1,233.7         \$ 955.7           Australia         160.0         164.5         160.5           New Zealand         54.4         53.6         49.6           Other Countries         40.1         36.7         44.6           Worldwide total from continuing operations         \$ 1,542.9         \$ 1,488.5         \$ 1,210.4           (Millions of US dollars)         2007         2006           USA         \$ 935.7         \$ 870.3           Australia         \$ 1,271.1         108.5           Australia         \$ 127.1         108.5           New Zealand         \$ 23.1         18.7           Other Countries         \$ 23.1         18.7           Segments total         \$ 23.1         18.7           Segments total         \$ 1,144.8         1,051.2           General Corporate6.8         \$ 983.3         394.2	Other	2.8	2.9	3.1
Millions of US dollars)         Tested 31 March (as properties)         2007         2006         2005           USA         \$1,279.4         \$1,233.7         \$955.7           Australia         169.0         164.5         160.5           New Zealand         54.4         53.6         49.6           Other Countries         40.1         36.7         34.6           Worldwide total from continuing operations         \$1,542.9         \$1,488.5         \$1,210.4           Willions of US dollars)         2007         2006           USA         \$935.7         \$870.3           Australia         \$127.1         108.5           New Zealand         23.1         18.7           Other Countries         58.9         53.7           Segments total         58.9         53.7           Segments total         1,144.8         1,051.2           General Corporate6,8         983.3         394.2	Worldwide total	<u>\$ 50.7</u>	\$ 45.3	\$ 36.3
Killions of US dollars)         2007         2006         2005           USA         \$1,279.4         \$1,233.7         \$955.7           Australia         169.0         164.5         160.5           New Zealand         54.4         53.6         49.6           Other Countries         40.1         36.7         44.6           Worldwide total from continuing operations         \$1,542.9         \$1,488.5         \$1,210.4           Worldwide total from continuing operations         2007         2006           (Millions of US dollars)         2007         2006           USA         \$935.7         \$870.3           Australia         127.1         108.5           New Zealand         23.1         18.7           Other Countries         58.9         53.7           Segments total         1,144.8         1,051.2           General Corporate6.8         983.3         394.2	Geographic Areas		Net Sales to Customers 1	
USA         \$1,279.4         \$1,233.7         \$955.7           Australia         169.0         164.5         160.5           New Zealand         54.4         53.6         49.6           Other Countries         40.1         36.7         44.6           Worldwide total from continuing operations         \$1,542.9         \$1,488.5         \$1,210.4           USA         \$935.7         \$870.3           Australia         127.1         108.5           New Zealand         23.1         18.7           Other Countries         58.9         53.7           Segments total         1,144.8         1,051.2           General Corporate <sup>6,8</sup> 983.3         394.2				
Australia       169.0       164.5       160.5         New Zealand       54.4       53.6       49.6         Other Countries       40.1       36.7       44.6         Worldwide total from continuing operations       \$1,542.9       \$1,488.5       \$1,210.4         Worldwide total from continuing operations       Total Identifiable Assets 31 March         Willions of US dollars)       2007       2006         USA       \$935.7       \$870.3         Australia       127.1       108.5         New Zealand       127.1       108.5         Other Countries       58.9       53.7         Segments total       1,144.8       1,051.2         General Corporate6,8       983.3       394.2	(Millions of US dollars)	2007	2006	2005
Australia       169.0       164.5       160.5         New Zealand       54.4       53.6       49.6         Other Countries       40.1       36.7       44.6         Worldwide total from continuing operations       \$1,542.9       \$1,488.5       \$1,210.4         Worldwide total from continuing operations       \$1,542.9       \$1,488.5       \$1,210.4         Worldwide total from continuing operations       \$2007       2006         USA       \$935.7       \$870.3         Australia       \$127.1       \$108.5         New Zealand       \$127.1       \$108.5         Other Countries       \$3.7       \$8.7         Segments total       \$3.7       \$3.7         General Corporate6,8       \$98.3       394.2	TIC A	\$ 1 270 4	¢ 1 222 7	¢ 055.7
New Zealand         54.4         53.6         49.6           Other Countries         40.1         36.7         44.6           Worldwide total from continuing operations         \$1,542.9         \$1,488.5         \$1,210.4           (Millions of US dollars)         Total Identifiable Assets 31 March           USA         2007         2006           New Zealand         127.1         108.5           New Zealand         23.1         18.7           Other Countries         58.9         53.7           Segments total         1,144.8         1,051.2           General Corporate6,8         983.3         394.2				
Other Countries         40.1         36.7         44.6           Worldwide total from continuing operations         Total Identifiable Assets \$1,210.4           (Millions of US dollars)         Total Identifiable Assets 31 March           USA         \$935.7         \$870.3           Australia         127.1         108.5           New Zealand         23.1         18.7           Other Countries         58.9         53.7           Segments total         1,144.8         1,051.2           General Corporate <sup>6,8</sup> 983.3         394.2				
Worldwide total from continuing operations         \$ 1,542.9         \$ 1,488.5         \$ 1,210.4           Total Identifiable Assets 31 March           2007         2006           USA         \$ 935.7         \$ 870.3           Australia         127.1         108.5           New Zealand         23.1         18.7           Other Countries         58.9         53.7           Segments total         1,144.8         1,051.2           General Corporate <sup>6,8</sup> 983.3         394.2				
(Millions of US dollars)         Total Identifiable Assets 31 March           USA         \$935.7         \$870.3           Australia         127.1         108.5           New Zealand         23.1         18.7           Other Countries         58.9         53.7           Segments total         1,144.8         1,051.2           General Corporate <sup>6,8</sup> 983.3         394.2				
(Millions of US dollars)         31 March           USA         \$935.7         \$870.3           Australia         127.1         108.5           New Zealand         23.1         18.7           Other Countries         58.9         53.7           Segments total         1,144.8         1,051.2           General Corporate <sup>6,8</sup> 983.3         394.2	Worldwide total from continuing operations	<u> </u>	<u> </u>	ψ 1,210.1
(Millions of US dollars)         2007         2006           USA         \$ 935.7         \$ 870.3           Australia         127.1         108.5           New Zealand         23.1         18.7           Other Countries         58.9         53.7           Segments total         1,144.8         1,051.2           General Corporate <sup>6,8</sup> 983.3         394.2				
USA       \$ 935.7       \$ 870.3         Australia       127.1       108.5         New Zealand       23.1       18.7         Other Countries       58.9       53.7         Segments total       1,144.8       1,051.2         General Corporate <sup>6,8</sup> 983.3       394.2	(Millions of US dollars)			
Australia       127.1       108.5         New Zealand       23.1       18.7         Other Countries       58.9       53.7         Segments total       1,144.8       1,051.2         General Corporate <sup>6,8</sup> 983.3       394.2	(Willions of OS donars)		2007	2000
Australia       127.1       108.5         New Zealand       23.1       18.7         Other Countries       58.9       53.7         Segments total       1,144.8       1,051.2         General Corporate <sup>6,8</sup> 983.3       394.2	USA		\$ 935.7	\$ 870.3
Other Countries         58.9         53.7           Segments total         1,144.8         1,051.2           General Corporate <sup>6,8</sup> 983.3         394.2			•	
Other Countries         58.9         53.7           Segments total         1,144.8         1,051.2           General Corporate <sup>6,8</sup> 983.3         394.2				
General Corporate <sup>6,8</sup> 983.3 394.2	Other Countries		58.9	
General Corporate <sup>6,8</sup> 983.3 394.2	Segments total		1,144.8	1.051.2
<u> </u>				
	Worldwide total		\$ 2,128.1	\$ 1,445.4

Export sales and inter-segmental sales are not significant.

Research and development costs of US\$10.8 million, US\$13.2 million and US\$7.6 million in fiscal years 2007, 2006 and 2005, respectively, were expensed in the USA Fibre Cement operating segment. Research and development costs of US\$1.8 million, US\$2.3 million and US\$1.9 million in fiscal years 2007, 2006 and 2005, respectively, were expensed in the Asia Pacific Fibre Cement segment. Research and development costs of US\$13.0 million, US\$12.3 million and US\$12.0 million in fiscal year 2007, 2006 and 2005, respectively, were expensed in the Research and Development segment. Research and Development costs of US\$0.3 million, US\$0.9 million and US\$0.1 million in

fiscal year 2007, 2006 and 2005, respectively, were expensed in other segment. The Research and Development segment also included selling, general and administrative expenses of US\$4.1 million, US\$3.4 million and US\$5.5 million in fiscal year 2007, 2006 and 2005, respectively.

Research and development expenditures are expensed as incurred and in total amounted to US\$25.9 million, US\$28.7 million and US\$21.6 million for the years ended 31 March 2007, 2006 and 2005, respectively.

- 3 The principal components of General Corporate are officer and employee compensation and related benefits, professional and legal fees, administrative costs and rental expense, net of rental income, on the Company's corporate offices.
- Includes costs of US\$13.6 million, US\$17.4 million and US\$28.1 million for SCI and other related expenses in fiscal years 2007, 2006 and 2005, respectively. See Note 12.
- 5 The Company does not report net interest expense for each operating segment as operating segments are not held directly accountable for interest expense.
- The Company does not report deferred tax assets and liabilities for each operating segment as operating segments are not held directly accountable for deferred income taxes. All deferred income taxes are included in General Corporate.
- Additions to property, plant and equipment are calculated on an accrual basis, and therefore differ from property, plant and equipment in the consolidated statements of cash flows.
- Included in General Corporate are asbestos adjustments of US\$405.5 million and US\$579.7 million for the years ended 31 March 2007 and 2006, respectively. Asbestos related assets at 31 March 2007 are US\$727.6 million and are included in the General Corporate segment. See Note 12.

#### Concentrations of Risk

The distribution channels for the Company's fibre cement products are concentrated. If the Company were to lose one or more of its major customers, there can be no assurance that the Company will be able to find a replacement. Therefore, the loss of one or more customers could have a material adverse effect on the Company's consolidated financial position, results of operations and cash flows. The Company has three major customers that individually account for over 10% of the Company's gross sales.

These three customers' accounts receivable represented 58% and 60% of the Company's trade accounts receivable at 31 March 2007 and 2006, respectively. The following are gross sales generated by these three customers, which are all from the USA Fibre Cement segment:

		Years Ended 31 March					
(Millions of US dollars)		2007		2006		2005	
		%		%		%	
Customer A	\$ 446.3	26.7	\$ 426.2	35.0	\$ 295.4	31.4	
Customer B	172.3	10.3	168.5	13.8	131.8	14.0	
Customer C	168.9	10.1	156.6	12.9	131.7	14.0	
Total	<b>\$</b> 787.5		\$ 751.3		\$ 558.9		

Approximately 17% of the Company's fiscal year 2007 net sales from continuing operations were derived from outside the United States. Consequently, changes in the value of foreign currencies could significantly affect the consolidated financial position, results of operations and cash flows of the Company's non-US operations on translation into US dollars.

#### 19. Accumulated Other Comprehensive Income (Loss)

Accumulated other comprehensive income (loss) as reported in the consolidated balance sheets is US\$5.4 million and US\$(28.4) million as of 31 March 2007 and 2006, respectively, and includes US\$(2.7) million, net of tax benefit of US\$1.2 million, relating to the cumulative adjustment of unrecognised pension losses and cumulative foreign currency gains of US\$8.1 million, without any associated tax impact. The balance sheet at 31 March 2006 is comprised of cumulative foreign currency losses.

### 20. Related Party Transactions

### JHI NV Directors' and Former Directors' Securities Transactions

The Company's Directors and Former Directors' and their director-related entities held an aggregate of 210,530 ordinary shares and 271,561 ordinary shares at 31 March 2007 and 2006, respectively, and 3,914,544 options and 2,782,544 options at 31 March 2007 and 2006, respectively.

Supervisory Board members on 12 December 2006 and 26 March 2007 participated in an acquisition of shares at A\$8.39 and A\$8.50, respectively, under the terms of the Supervisory Board Share Plan 2006 which was approved by JHI NV shareholders on 25 September 2006. Directors' acquisitions were as follows:

Director	Shares Issued/Acquired
	Issueu/Acquireu
D DeFosset	_
B Anderson	_
DG McGauchie AO	_
J Barr(1)	1,651
JRH Loudon	_
M Hammes	_
R van der Meer	_
Former Directors	
M Hellicar(2)	3,388
GJ Clark	_
MJ Gillfillan	_
MR Brown	_
Total	5,039

<sup>(1) 779</sup> shares at A\$8.39 and 872 shares at A\$8.50

### (2) 3,388 shares at A\$8.39

The JHI NV dividends paid on 6 July 2006 and 8 January 2007 to Directors and their related entities was on the same terms and conditions that applied to other holders.

### ${\bf Existing\ Loans\ to\ the\ Company's\ Directors\ and\ Directors\ of\ James\ Hardie\ Subsidiaries}$

At 31 March 2007 and 2006, loans totaling US\$30,774, and US\$30,466, respectively, were outstanding from certain executive directors or former directors of subsidiaries of JHI NV under the terms and conditions of the Executive Share Purchase Plan (the "Plan"). Loans under the Plan are interest free and repayable from dividend income earned by, or capital returns from, securities acquired under the Plan. The loans are collateralised by CUFS under the Plan. No new loans to Directors or executive officers of JHI NV, under the plan or otherwise, and no modifications to existing loans have been made since December 1997.

During fiscal years 2007 and 2006, repayments totaling US\$3,517 and US\$1,892, respectively, were received in respect of the Plan from AT Kneeshaw, PD Macdonald, PG Morley and DAJ Salter. During fiscal year 2005, an executive director of a subsidiary resigned with loans outstanding of US\$117,688. Under the terms of the plan, this director had two years from the date of his resignation to repay such loan. The loan was repaid in full in the year ended 31 March 2007.

### Payments Made to Directors and Director Related Entities of JHI NV during the Year

In August 2004, Former Chairman M Hellicar was appointed to a role as Chairman of a special committee of the Board of Directors. The special committee was established to oversee the Company's asbestos matters and was dissolved on 31 March 2005. In this role, she received a fee of nil and US\$33,777 for the years ended 31 March 2007 and 2006, respectively.

Former Supervisory Board Director GJ Clark is a director of ANZ Banking Group Limited with whom the Company transacts banking business. Deputy Chairman DG McGauchie AO is a director of Telstra Corporation Limited from whom the Company purchases communications services. All transactions were in accordance with normal commercial terms and conditions. It is not considered that these Directors had significant influence over these transactions.

In February 2004, a subsidiary of the Company entered into a consulting agreement in usual commercial terms and conditions with The Gries Group in respect to professional services. The principal of The Gries Group, James P. Gries, is Mr L Gries' brother. The agreement expired in June 2005 and payments of nil and US\$50,876 were made for the years ended 31 March 2007 and 2006, respectively. Mr L Gries has no economic interest in The Gries Group.

#### Payments made to Director and Director Related Entities of Subsidiaries of JHI NV

The Company has subsidiaries located in various countries, many of which require that at least one director be a local resident. All payments described below arise because of these requirements.

Payments of US\$4,507 and US\$8,829 for the years ended 31 March 2007 and 2006, respectively, were made to Grech, Vella, Tortell & Hyzler Advocates. Dr JJ Vella was a director of one of the Company's subsidiaries. The payments were in respect of legal services and were negotiated in accordance with usual commercial terms and conditions.

Payments totaling nil and US\$78,496 for the years ended 31 March 2007 and 2006, respectively, were made to M Helyar, R Le Tocq and N Wild who were directors of a subsidiary of the Company. The payments were in respect of professional services and were negotiated in accordance with usual commercial terms and conditions.

Payments totaling US\$5,364 and US\$4,984 for the years ended 31 March 2007 and 2006, respectively, were made to Bernaldo, Mirador and Directo Law Offices. R Bernaldo is a director of a subsidiary of the Company. The payments were in respect of professional services and were negotiated in accordance with usual commercial terms and conditions.

This Financial Report forms part of a package of information about the Company's results. It should be read in conjunction with the other parts of this package, including the Media Release, Management Presentation and Management's Analysis of Results.

#### Disclaime

This Financial Report of results contains forward-looking statements. James Hardie may from time to time make forward-looking statements in its periodic reports filed with or furnished to the United States Securities and Exchange Commission on Forms 20-F and 6-K, in the annual reports to shareholders, in offering circulars and prospectuses, in media releases and other written materials and in oral statements made by the Company's officers, directors or employees to analysts, institutional investors, representatives of the media and others. Examples of forward-looking statements include:

- expectations about the timing and amount of payments to the Asbestos Injuries Compensation Fund (AICF), a special purpose fund for the compensation of proven asbestos-related personal injury and death claims;
- expectations with respect to the effect on the Company's financial statements of those payments;
- statements as to the possible consequences of proceedings brought against the Company and certain of its former directors and officers by the Australian Securities and Investments Commission;
- projections of the Company's operating results or financial condition;
- statements regarding the Company's plans, objectives or goals, including those relating to competition, acquisitions, dispositions and the Company's products;
- · statements about the Company's future performance; and
- statements about product or environmental liabilities.

Words such as "believe," "anticipate," "plan," "expect," "intend," "target," "estimate," "project," "predict," "forecast," "guideline," "should," "aim" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve inherent risks and uncertainties. The Company cautions that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors include, but are not limited to, the risk factors discussed under "Risk Factors" beginning on page 5 of the Form 20-F filed on 29 September 2006 with the Securities and Exchange Commission, include but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former James Hardie subsidiaries; required contributions to the AICF and the effect of foreign exchange on the amount recorded in our financial statements as an asbestos liability; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which the Company operates; the consequences of product failures or defects; exposure to environmental, asbestos or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; the success of research and development efforts; reliance on a small number of product distributors; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; foreign exchange risks; the successful implementation of new software systems; and the successful implementation of the internal control over financial reporting requirements of Section 404 of the Sarbanes-Oxley Act of 2002, as codified by Item 308 of Regulation S-K. The Company cautions that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those in forward-looking statements. Forward-looking statements speak only as of the date they are made.





### FY07 4<sup>th</sup> Quarter and Full Year Results 28 May 2007

In this Management Presentation, James Hardie may present financial measures, sales volume terms, financial ratios, and Non-US GAAP financial measures included in the Definitions section of this document starting on page 56. The company presents financial measures that it believes are customarily used by its Australian investors. Specifically, these financial measures include "BBIT," "EBIT margin;" "Operating proff" and "the operating proff" to company may also present other terms for measuring its sales volumes ("million square feet (mmst)" and "thousand square feet (mst)"); financial ratios ("Gearing ratio", "Net interest expense cover", "Net interest paid cover", "Net debt payback", "Net debt dossith"); and thor-US GAAP financial measures ("BBIT and EBIT margin excluding asbestos adjustments," "EBIT and EBIT margin excluding asbestos adjustments," "The partial profit excluding asbestos adjustments and tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make whole payment and tax provision wite-back", "Diluted earnings per stare excluding asbestos adjustments, tax benefit related to asbestos adjustments, tax benefit related to asbestos adjustments, and tax provision wite-back", "Diluted earnings per stare excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision wite-back", "Operating profit before income taxes excluding asbestos adjustments," "Income tax benefit (expense) excluding tax benefit related to asbestos adjustments and tax provision wite-back", "Effective tax rate excluding asbestos adjustments, tax benefit felated to asbestos adjustments and tax provision wite-back", "Effective tax rate excluding asbestos adjustment and current full year versus the 4h quader and full year of the prior fiscal year.



- Overview and Operating Review Louis Gries, CEO
- Financial Review Russell Chenu, CFO
- Questions and Answers



- 4th Quarter and Full Year results affected by asbestos adjustments
- Very solid net operating profit excluding adjustments for items noted below, particularly given weaker markets in the US, Australia and New Zealand

US\$ Million	Q4 FY07	Q4 FY <b>0</b> 6	% Change	FY07	FY06	% Change
Net operating profit (loss)	103.1	(650.9)	-	151.7	(506.7)	-
Net operating profit excluding asbestos adjustments and tax benefit related to asbestos adjustments	54.4	64.7	(16)	222.2	208.9	6
Net operating profit excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge <sup>a</sup> , SCI and other related expenses, make-whole payment <sup>a</sup> and tax provision write-back	56.4	54.5	3	230.0	212.7	8

Charge in Q4 and full year 2006 only.Charge in full year 2007 results only.



### 4th Quarter

- USA Fibre Cement strong bottom line performance with EBIT up despite sales being affected by a significantly weaker housing market
- Asia Pacific Fibre Cement sales up despite weaker Australian and New Zealand housing and renovation markets, but EBIT lower due to a lower average sales price and higher manufacturing costs in Australia
- Business continued to generate strong operating cash flows



### Full Year

- USA Fibre Cement strong operating performance with both sales and EBIT up in a significantly weaker US housing market, especially in the 2<sup>nd</sup> half
- Asia Pacific Fibre Cement sales up, but EBIT lower due to higher manufacturing costs
- · Strong operating cash flows



- Shareholders approved asbestos compensation funding proposal in February – Asbestos Injuries Compensation Fund now operational
- Don DeFosset announced as new Chairman in April, replacing John Barr who was Acting Chairman following the resignation of Meredith Hellicar in February
- · Significantly increased dividend announced

	FY'07 <u>Actual</u>	3-year Compound Average <u>Growth Rate</u>	Long-Term <u>Target</u>
Revenue Growth	4%	16%	>15% pa
EBIT <sup>1</sup> /Sales	22%		>15% pa
Return on Assets <sup>2</sup>	16%		>15% pa
Net Debt Payback <sup>3</sup>	1.9 years		<5 years
Net Interest Expense Cover <sup>1</sup>	51.2 times		>3 times

<sup>1</sup> Excludes asbestos adjustments and SCI and other related expenses

<sup>&</sup>lt;sup>2</sup> Net income (excluding asbestos adjustments, tax benefit related to asbestos adjustments, SCI and other related expenses, make-whole payment and tax provision write-back) divided by average total assets (excluding asbestos-related assets)

 $<sup>^{3}\,\</sup>mbox{Excluding payments under the Amended FFA}$ 





# Operating Review Louis Gries, CEO









### 4th Quarter Result - Weaker US Housing Market

Net Sales down 11% to US\$289.9 million

Sales Volume down 16% to 484.9 mmsf

Average Price up 6% to US\$598 per msf

EBIT up 2% to US\$84.6 million

EBIT Margin up 3.8 pts to 29.2%



### 4th Quarter Market Conditions

- · Further weakening in new housing construction activity
  - Starts down 25% and 30% for December and March quarters, respectively
- Tightening of mortgage lending standards mortgage foreclosures up
- Supply continued to be greater than demand for new houses
- Builder confidence lower
- Repair and remodelling activity relatively steady



### **Key Points**

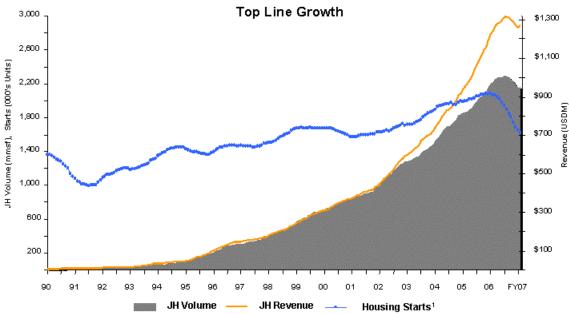
- Demand in exterior products category affected by weaker new housing market
- Weaker demand for exterior products across nearly all key regions
- Within exterior products, sales up for XLD® trim and ColorPlus®
- Commenced launch of ColorPlus® products in Western and Southern Divisions
- Sales for interior products category flat
- Higher average sales price
- Margin improvement
- Full year sales up 4%, EBIT up 6%, EBIT margin 28.7%



### Outlook

- Increased uncertainty due to tightening of lending standards for subprime borrowers
- New permit data suggests some further weakness likely short-term
- Repair and remodelling activity expected to remain relatively stable
- · Continued investment in growth initiatives
- Focus remains on cost management and market share gains against alternative materials

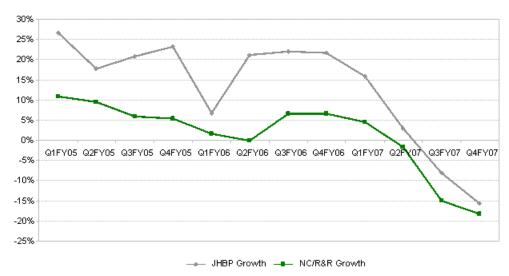




<sup>1</sup> Rolling 12 month average of seasonally adjusted estimate of housing starts by US Census Bureau.



### **Primary Growth Performance**



Source NAHB, and US Census Bureau

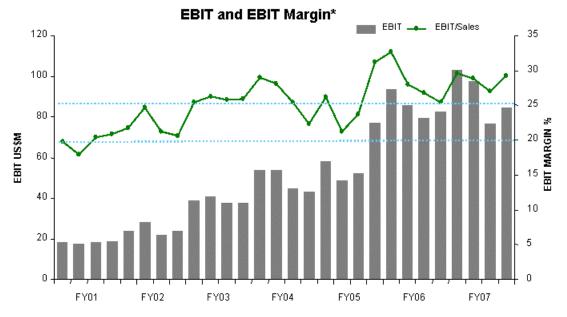


### **Average Selling Price** 620 -600 580 -560 -560 -540 -520 -500 -480 -460 440 420 -400 -380 -360 FY00 FY01 FY02 FY03 FY04 FY05 FY06 FY07



### Strategy

- Aggressively grow demand for our products in targeted market segments
- Grow our overall market position while defending our share in existing market segments
- Offer products with superior value to that of our competitors, introducing differentiated products to reduce direct price competition



\*Excludes restructuring and other operating expenses of US\$12.6 million in Q3'FY02





### 4<sup>th</sup> Quarter Result

Net Sales up 12% to US\$64.3 million

Sales Volume up 9% to 98.2 mmsf

EBIT down 5% to US\$8.8 million

EBIT Margin down 2.6 pts to 13.7%



### Strategy

- Grow primary demand for our products
- Leverage our superior technology to offer differentiated products and systems with superior value to those of competitors
- Promote a smarter way to build composite construction houses using our products
- · Vigorously defend our position in existing market segments



### **Key Points**

- Further weakness in new housing and renovations markets in Australia and New Zealand; Philippines continued to improve
- ANZ Q4 net sales up 10% (4% in A\$), volumes up 6% due to market share gains, prices down slightly due to competition
- ANZ EBIT down 14% (21% in A\$) due largely to increased manufacturing costs at Rosehill, NSW; EBIT margin 14%
- · Philippines remained EBIT positive for the quarter and full year
- Full year Asia Pacific Fibre Cement sales up 4%; EBIT down 6% due to higher manufacturing costs; EBIT margin 15.7%



### Outlook

### Australia and New Zealand

- No near-term improvement expected in new housing and renovations activity
- Further growth in primary demand for fibre cement
- · Market share gains
- Manufacturing and other cost efficiencies

### **Philippines**

· Healthy level of building and construction activity expected short-term



### **USA Hardie Pipe**

- Q4 net sales lower due to weaker residential housing activity in Florida
- Impact of lower volumes partly offset by higher average net sales price
- Small EBIT loss for the quarter, but positive for the full year

### **Europe Fibre Cement**

· Sales continuing to grow steadily



### **USA Fibre Cement**

- Uncertainty over when new housing market will improve, but some further softening expected in the short-term
- Expect to continue outperforming the market overall

### **Asia Pacific Fibre Cement**

Market conditions to remain challenging, but further growth in primary demand expected





# Financial Review Russell Chenu, CFO



Results significantly affected by asbestos adjustments

### Background

- March 06 booked asbestos provision of US\$716m (net basis)
- September 06 new actuarial estimate, US\$ provision adjusted to US\$790m (net basis)
- February 07 shareholder approval of voluntary compensation funding proposal
- March 07 new actuarial estimate, moved to gross accounting (FAS 5) as foreshadowed in Explanatory Memorandum

## Asbestos Adjustments

US\$ Millions	Q4 FY07	Q4 FY06	FY07	FY06
Adjustments to net Amended FFA liability at 30 September 2006*	-	-	(41.8)	-
Adjustments to net Amended FFA liability at 31 March 2007*	70.3	-	70.3	-
Impact of tax-effecting the net Amended FFA liability	(335.0)	-	(335.0)	-
Impact of foreign exchange	(17.1)	-	(94.5)	-
Contributions to asbestos research and education	(4.5)	-	(4.5)	-
Initial recording of asbestos provision at 31 March 2006	-	(715.6)	-	(715.6)
Net impact on EBIT	(286.3)	(715.6)	(405.5)	(715.6)
Tax benefit related to asbestos adjustments	335.0	-	335.0	-
Net impact on Net Operating Profit	48.7	(715.6)	(70.5)	(715.6)

<sup>\*</sup>Adjustments reflect changes in the KPMG Actuaries actuarial assessment, US GAAP adjustments and the net assets of the AICF.



- Balance sheet remains very strong excluding net Amended FFA liability
  - Net debt US\$153.9m
  - Cash and unused term facilities US\$201.1m
- Initial payment to Asbestos Injuries Compensation Fund (AICF) of A\$184.3 million made on 9 February 2007
- Annual contribution amount due 1 July 2007. Cash flow cap will apply



- Increased dividend
  - Final dividend US 15 cents a share. Full year dividend US 20 cents a share – up US 12 cents a share
  - Increase due to:
    - Reduced capital expenditure requirements
    - Finalisation of asbestos compensation funding arrangement
  - Record date 12 June 2007
  - Payable 10 July 2007
- Anticipated dividend payout ratio going forward of between 50% and 75%, subject to funding requirements



US\$ Million	Q4'07	Q4'06	% Change
Net sales	360.9	389.8	(7)
Gross profit	133.8	139.5	(4)
SG&A expenses	(52.3)	(63.4)	18
Research & development expense	(5.6)	(7.0)	20
Impairment of roofing plant	-	(13.4)	-
SCI and other related expenses	(5.4)	(2.7)	(100)
Asbestos adjustments	(286.3)	(715.6)	60
EBIT	(215.8)	(662.6)	67
Net interest (expense) income	(4.2)	0.7	-
Income tax benefit	323.1	11.0	-
Net operating profit (loss)	103.1	(650.9)	-

US\$ Million	<u>Q4'07</u>	<u>Q4'06</u>	% Change
Net operating profit (loss)	103.1	(650.9)	-
Asbestos adjustments	286.3	715.6	60
Tax benefit related to asbestos adjustments	(335.0)	-	-
Net operating profit excluding asbestos adjustments and tax benefit related to asbestos adjustments	54.4	64.7	(16)
Impairment of roofing plant (net of tax)	-	8.0	-
SCI and other related expenses (net of tax)	5.0	2.5	(100)
Tax provision write-back	(3.0)	(20.7)	-
Net operating profit excluding asbestos adjustments, tax benefit related to asbestos adjustments, SCI and other related expenses and tax provision write-back	56.4	54.5	3

US\$ Million	FY '07	FY '06	% Change
Net sales	1,542.9	1,488.5	4
Gross profit	573.0	550.8	4
SG&A expenses	(214.6)	(209.8)	(2)
Research & development expense	(25.9)	(28.7)	10
Impairment of roofing plant	-	(13.4)	-
SCI and other related expenses	(13.6)	(17.4)	22
Other operating expense	-	(0.8)	-
Asbestos adjustments	(405.5)	(715.6)	43
EBIT	(86.6)	(434.9)	80
Net interest expense	(6.5)	(0.2)	-
Income tax benefit (expense)	243.9	(71.6)	-
Effect of change in accounting principle	0.9	-	<u>-</u>
Net operating profit (loss)	151.7	(506.7)	- 33



US\$ Million	FY '07	FY '06	% Change
Net operating profit (loss)	151.7	(506.7)	-
Asbestos adjustment	405.5	715.6	43
Tax benefit related to asbestos adjustments	(335.0)	-	-
Net operating profit excluding asbestos adjustments and tax benefit related to asbestos adjustments	222.2	208.9	6
Impairment of roofing plant (net of tax)	-	8.0	-
SCI and other related expenses (net of tax)	12.6	16.5	24
Make-whole payment (net of tax)	5.6	-	-
Tax provision write-back	(10.4)	(20.7)	(50)
Net operating profit excluding asbestos adjustments, tax benefit related to asbestos adjustments, SCI and other related expenses and tax provision write-back	230.0	212.7	8

US\$ Million	Q4 '07	<u>Q4 '06</u>	% Change
USA Fibre Cement	289.9	325.6	(11)
Asia Pacific Fibre Cement	64.3	57.2	12
Other	6.7	7.0	(4)
Total	360.9	389.8	(7)

US\$ Million	FY '07	FY '06	% Change
USA Fibre Cement	1,262.3	1,218.4	4
Asia Pacific Fibre Cement	251.7	241.8	4
Other	28.9	28.3	2
Total	1,542.9	1,488.5	4

US\$ Million	<u>Q4 '07</u>	<u>Q4 '06</u>	% Change
USA Fibre Cement	84.6	82.7	2
Asia Pacific Fibre Cement	8.8	9.3	(5)
Other	(2.7)	(3.8)	29
R&D	(3.5)	(3.9)	10
Total Segment EBIT	87.2	84.3	3
Impairment of roofing plant	-	(13.4)	-
General Corporate	(16.7)	(17.9)	7
Total EBIT excluding asbestos adjustments	70.5	53.0	33
Asbestos adjustments	(286.3)	(715.6)	60
Total EBIT	(215.8)	(662.6)	67
R&D includes "core" R&D expenses and administrative expenses, but excludes product development expenses			



US\$ Million	<u>FY '07</u>	<u>FY '06</u>	% Change
USA Fibre Cement	362.4	342.6	6
Asia Pacific Fibre Cement	39.4	41.7	(6)
Other	(9.3)	(13.1)	29
R&D	(17.1)	(15.7)	(9)
Total Segment EBIT	375.4	355.5	6
Impairment of roofing plant	-	(13.4)	-
General Corporate	(56.5)	(61.4)	8
Total EBIT excluding asbestos adjustments	318.9	280.7	14
Asbestos adjustments	(405.5)	(715.6)	43
Total EBIT	(86.6)	(434.9)	80
R&D includes "core" R&D expenses and administrative expenses	, but excludes product deve	lopment expenses	

US\$ Million	Q4' 07	Q4' 06	% Change
Stock compensation expense	1.7	2.2	23
Australian pension plan	0.5	1.3	62
SCI and other related expenses	5.4	2.7	(100)
Earnings-related bonus	0.9	5.0	82
Other costs	8.2	6.7	(22)
Total	16.7	17.9	7

US\$ Million	FY '07	FY '06	% Change
Stock compensation expense	5.8	5.9	2
Australian pension plan	2.8	1.8	(56)
SCI and other related expenses	13.6	17.4	22
Earnings-related bonus	3.0	9.5	68
Other costs	31.3	26.8	(17)
Total	56.5	61.4	8

 US\$ Million
 Q4 '07
 Q4 '06

 Net interest (expense) income
 (4.2)
 0.7

 FY '07
 FY '06

 Net interest expense
 (6.5)
 (0.2)

FY07 includes a US\$6.0 million make-whole payment



US\$ Million	<u>Q4'07</u>	<u>Q4'06</u>
Operating loss before income taxes	(220.0)	(661.9)
Asbestos adjustments	286.3	715.6
Operating profit before income taxes excluding asbestos adjustments	66.3	53.7
Income tax benefit	323.1	11.0
Tax benefit related to asbestos adjustments	(335.0)	-
Tax provision write-back	(3.0)	(20.7)
Income tax expense excluding tax benefit related to asbestos adjustments and tax provision write-back	(14.9)	(9.7)
Effective tax rate excluding asbestos adjustments	22.5%	18.1%



<u>US\$ Million</u>	FY'07	FY'06
Operating loss before income taxes	(93.1)	(435.1)
Asbestos adjustments	405.5	715.6
Operating profit before income taxes excluding asbestos adjustments	312.4	280.5
Income tax benefit (expense)	243.9	(71.6)
Tax benefit related to asbestos adjustments	(335.0)	-
Tax provision write-back	(10.4)	(20.7)
Income tax expense excluding tax benefit related to asbestos adjustments and tax provision write-back	(101.5)	(92.3)
Effective tax rate excluding asbestos adjustments	32.5%	32.9%

US\$ Million	<u>Q4'07</u>	Q4'06	% Change
EBIT			
USA Fibre Cement	84.6	82.7	2
Asia Pacific Fibre Cement	8.8	9.3	(5)
Other	(2.7)	(17.2)	84
R&D	(3.5)	(3.9)	10
General Corporate	(16.7)	(17.9)	9
Depreciation and Amortisation			
USA Fibre Cement	10.2	8.2	(24)
Asia Pacific Fibre Cement	2.6	2.6	-
Other	0.8	0.7	(14)
Total EBITDA before asbestos adjustments	84.1	64.5	30
Asbestos adjustments	(286.3)	(715.6)	-
Total EBITDA including asbestos adjustments	(202.2)	(651.1)	69 <b>44</b>

US\$ Million	FY '07	FY '06	% Change
EBIT			
USA Fibre Cement	362.4	342.6	6
Asia Pacific Fibre Cement	39.4	41.7	(6)
Other	(9.3)	(26.5)	65
R&D	(17.1)	(15.7)	(9)
General Corporate	(56.5)	(61.4)	8
Depreciation and Amortisation			
USA Fibre Cement	37.8	32.4	(17)
Asia Pacific Fibre Cement	10.1	10.0	(1)
Other	2.8	2.9	3
Total EBITDA before asbestos adjustments	369.6	326.0	13
Asbestos adjustments	(405.5)	(715.6)	43
Total EBITDA including asbestos adjustments	(35.9)	(389.6)	91 <b>45</b>



US\$ Millions	FY '07	FY '06	% Change
EBIT	(86.6)	(434.9)	80
Non-Cash Items			
- Asbestos adjustments	405.5	715.6	(43)
- Other Non-Cash Items	54.8	54.1	1
Net Working Capital Movements	(52.6)	2.7	-
Cash Flow from Operations	321.1	337.5	(5)
Tax Payments	(80.8)	(93.4)	13
Deposit with ATO	(154.8)	-	-
Initial Funding Payment to AICF	(148.7)	-	-
Interest Paid (net)	(3.9)	(3.5)	(11)
Net Operating Cash Flow	(67.1)	240.6	
Purchases of Property, Plant & Equipment	(92.6)	(162.0)	43
Dividends Paid	(42.1)	(45.9)	8
Equity Issued	18.5	18.7	(1)
Other	17.0	6.8	-
Movement in Net Cash (Debt)	(166.3)	58.2	- -
Net Cash (Debt) – 31 March – Beginning of Year	12.4	(45.8)	_
Net Cash (Debt) – 31 March – End of Year	(153.9)	12.4	- 46



US\$ Million	<u>FY '07</u>	<u>FY '06</u>	% Change
USA Fibre Cement	78.8	154.5	49
Asia Pacific Fibre Cement	10.5	6.2	(69)
Other	3.3	1.3	-
Total	92.6	162.0	43



	FY '07	FY '06	FY '05
EPS (Diluted) <sup>1</sup>	49.3c	45.7c	32.6c
Dividend Paid per share	9.0c	10.0c	3.0c
Return on Shareholders' Funds <sup>1</sup>	24.0%	28.7%	25.9%
Return on Capital Employed <sup>2</sup>	27.7%	32.0%	26.9%
EBIT/ Sales (EBIT margin) <sup>2</sup>	21.6%	20.9%	18.5%
Gearing Ratio <sup>1</sup>	12.5%	(1.5)%	6.6%
Net Interest Expense Cover <sup>2</sup>	51.2x	-	44.0x
Net Interest Paid Cover 2	65.2x	89.0x	21.0x
Net Debt Payback <sup>3</sup>	1.9 yrs	-	0.2 yrs

<sup>&</sup>lt;sup>1</sup> Excludes asbestos adjustments, tax benefit related to asbestos adjustments, SCI and other related expenses, impairment charge, make-whole navment and tax provision write-back.

payment and tax provision write-back.  $^2\,\rm Excludes$  asbestos adjustments, SCI and other related expense, and impairment .

 $<sup>^{\</sup>rm 3}$  Excluding payments under the Amended FFA



- Shareholders voted overwhelmingly in favour of funding proposal on 7 February
- Initial payment of A\$184.3m made to AICF on 9 February 2007
- Updated actuarial report completed as at 31 March 2007
- Annual contribution to AICF due 1 July 2007 cash flow cap will apply



### A\$ Millions

KPMG Actuaries P/L expected estimate for 31 March 2007, based on 30 September 2006 estimate (allowing for cost savings in NSW only)	A\$1,567.3	
Change in discount rate	(62.7)	
	1,504.6	
Reduced by:		
Reduction in average claims cost and legal costs	(34.7)	
Reduction in claim numbers	(90.9)	
Emerging claims experience	(10.1)	
Insurance recoveries	(2.6)	
Cross claim recoveries	(14.4)	
Nil cost claims	3.2	
Total depletion in net liability	(149.5)	_
Actuarial estimate at 31 March 2007	A\$1,355.1	



### Net accounting liability under Amended FFA

A\$ millions (except where stated)	31 March 2006	31 March 2007	
Central Estimate – Discounted	1,517.0	1,355.1	
Discounting and inflation allowance	(113.2)	(82.1)	
Provision for claims handling costs of AICF	67.7	69.2	
Other US GAAP adjustments	28.7	39.6	
Net (assets) liabilities of AICF (excl funding payment)	(71.6)	2.2	
Contributions to asbestos research and education	-	5.6	
Effect of tax	(428.6)	(415.2)	
Net post-tax liability	1,000.0	974.4	
Exchange rate A\$ to US\$	1.3975	1.2395	
Net post-tax liability in US\$ millions	715.6	786.1	
			5

### Comparison

A\$ Billions	<u>30 Jun 04</u>	<u>31 Mar 05</u>	<u>30 Jun 05</u>	31 Mar 06	30 Sept 06	<u>31 Mar 07</u>
Central Estimate – Discounted	1.536	1.685	1.568 <sup>1</sup>	1.517 <sup>1</sup>	1.555 <sup>1</sup>	1.355 <sup>1</sup>
Central Estimate – Undiscounted	3.586	3.604	3.131 <sup>1</sup>	3.079 <sup>1</sup>	3.169 <sup>1</sup>	2.811 <sup>1</sup>
Range - Undiscounted	2.0 - 5.7	2.0 - 5.9	1.5 - 5.5 <sup>1</sup>	1.7 - 5.3 <sup>1</sup>	1.8 - 5.7 <sup>1</sup>	1.6 - 5.1 <sup>1</sup>

<sup>&</sup>lt;sup>1</sup> Includes estimated legal cost savings for NSW only



- · Very solid overall operating performance for quarter and full year
- · Asbestos compensation funding arrangement now operational
- The company's financial position remains strong
- Results subject to fluctuation in A\$: US\$ exchange rate for foreseeable future
- Increased dividend



# Questions & Answers



This Management Presentation contains forward-looking statements. We may from time to time make forward-looking statements in our periodic reports filed with or furnished to the United States Securities and Exchange Commission on Forms 20-F and 6-K, in our annual reports to shareholders, in offering circulars and prospectuses, in media releases and other written materials and in oral statements made by our officers, directors or employees to analysts, institutional investors, representatives of the media and others. Examples of forward-looking statements

- expectations about the timing and amount of payments to the Asbestos Injuries Compensation Fund (AICF), a special purpose fund for the
  compensation of proven asbestos-related personal injury and death claims;
- expectations with respect to the effect on our financial statements of those payments;
- statements as to the possible consequences of proceedings brought against us and certain of our former directors and officers by the Australian Securities & Investments Commission:
- expectations that our credit facilities will be extended or renewed,
- projections of our operating results or financial condition;
   statements regarding our plans, objectives or goals, including those relating to competition, acquisitions, dispositions and our products;
   statements about our future performance; and
   statements about product or environmental liabilities.

Words such as "believe," "anticipate," "plan," "expect," "Intend," "target," "estimate," "project," "predict," "precast," "guideline," "should," "aim" and simil ar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-tooking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors, some of which are discussed under "Risk Factors" beginning on page 5 of our Form 20-F filed on 29 September 2006 with the Securities and Exchange Commission, include but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former James Hardie subsidiaries; required contributions to the AICF and the effect of foreign exchange on the amount recorded in our financial statements as an asbestos liability; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which we operate; the consequences of product failures or defects; exposure to environmental, astestos or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; the success of our research and development efforts; our reliance on a small number of product distributors; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; foreign exchange risks; the successful implementation of new software systems; and the successful implementation of the internal control over financial reporting requirements of Section 404 of the Sarbanes-Oxley Act of 2002, as codified by tem 308 of regulation S-K. We caution you that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those in forward-looking statements. Forward-looking statements speak only as of the date they are made.



This Management Presentation forms part of a package of information about the company's results. It should be read in conjunction with the other parts of this package, including Management's Analysis of Results, a Media Release and a Financial Report.

#### Definitions

### Financial Measures - US GAAP equivalents

EBIT and EBIT Margin - EBIT is defined as operating income. EBIT margin is defined as EBIT as a percentage of our net sales. We believe EBIT and EBIT margin to be relevant and useful information as these are the primary measures used by our management to measure the operating profit or loss of our business. EBIT is one of several metrics used by our management to measure the cash generated from our operations, excluding interest and income tax expenses. Additionally, EBIT is believed to be a primary measure and terminology used by our Australian investors. EBIT and EBIT margin should be considered in addition to, but not as a substitute for, other measures of financial performance reported in accordance with accounting principles generally accepted in the United States of America. EBIT and EBIT margin, as we have defined them, may not be comparable to similarly titled measures reported by other comparable.

EBIT and EBIT margin, as used in this document, are equivalent to the US GAAP measures of operating income and operating income margin.

<u>Operating profit</u> - is equivalent to the US GAAP measure of income.

<u>Net operating profit</u> - is equivalent to the US GAAP measure of net income.

<u>Sales Volumes</u> <u>mmsf</u> – million square feet <u>msf</u> – thousand square feet



# **Financial Ratios**

Gearing Ratio — Net debt/cash divided by net debt/cash plus shareholders' equity.

Net interest expense cover — EBIT divided by net interest expense.

Net interest paid cover — EBIT divided by cash paid during the period for interest, net of amounts capitalised.

Net debt payback — Net debt/cash divided by cash flow from operations.

Net debt/cash — Short-term and long-term debt less cash and cash equivalents.



EBIT and EBIT margin excluding asbestos adjustments — EBIT and EBIT margin excluding asbestos adjustments are not measures of financial performance under US GAAP and should not be considered to be more meaningful than EBIT and EBIT margin. James Hardie has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. The company uses these non-US GAAP measures for the same purposes.

US\$ Million	Q4 FY07	Q4 FY06	FY07	FY06
EBIT	\$(215.8)	\$(662.6)	\$(86.6)	\$(434.9)
Asbestos adjustments	286.3	715.6	405.5	715.6
EBIT excluding asbestos adjustments	70.5	53.0	318.9	280.7
Net Sales	\$360.9	\$389.8	\$1,542.9	\$1,488.5
EBIT margin excluding asbestos adjustments	19.5%	13.6%	20.7%	18.9%



EBIT excluding asbestos adjustments, impairment charge and SCI and other related expenses — EBIT excluding asbestos adjustments, impairment charge and SCI and other related expenses is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than EBIT. James Hardie has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. The company uses this non-US GAAP measure for the same purposes.

Q4 FY07	Q4 FY06	FY07	FY06
\$(215.8)	\$(662.6)	\$(86.6)	\$(434.9)
286.3	715.6	405.5	715.6
-	13.4	-	13.4
5.4	2.7	13.6	17.4
\$75.9	\$69.1	\$332.5	\$311.5
	\$(215.8) 286.3 - 5.4	\$(215.8) \$(662.6) 286.3 715.6 - 13.4 5.4 2.7	FY07         FY06         FY07           \$(215.8)         \$(662.6)         \$(86.6)           286.3         715.6         405.5           -         13.4         -           5.4         2.7         13.6



Net operating profit excluding asbestos adjustments and tax benefit related to asbestos adjustments — Net operating profit excluding asbestos adjustments and tax benefit related to asbestos adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than net income. The company has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. The company uses this non-US GAAP measure for the same purposes.

US\$ Million	Q4 FY07	Q4 FY06	FY07	FY06
Net operating profit (loss)	\$103.1	\$(650.9)	\$151.7	\$(506.7)
Asbestos adjustments	286.3	715.6	405.5	715.6
Tax benefit related to asbestos adjustments	(335.0)	-	(335.0)	-
Net operating profit excluding asbestos adjustments and tax benefit related to asbestos adjustments	\$54.4	\$64.7	\$222.2	\$208.9



<u>Diluted earnings per share excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back — Diluted earnings per share excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than diluted earnings per share. The company has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. The company's management uses this non-US GAAP measure for the same purposes.</u>

Details next slide.



Diluted earnings per share excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back

US\$ Million	Q4 FY07	Q4 FY06	FY07	FY06
Net operating (loss) profit	\$103.1	\$(650.9)	\$151.7	\$(506.7)
Asbestos adjustments	286.3	715.6	405.5	715.6
Tax benefit related to asbestos adjustments	(335.0)	•	(335.0)	
Impairment of roofing plant (net of tax)	•	8.0	•	8.0
SCI and other related expenses (net of tax)	5.0	2.5	12.6	16.5
Make-whole payment (net of tax)		-	5.6	
Tax provision write-back	(3.0)	(20.7)	(10.4)	(20.7)
Net operating profit excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write- back	\$56.4	\$54.5	\$230.0	\$212.7
Weighted average common shares outstanding - Diluted (millions)	469.0	467.0	466.4	465.0
Diluted earnings per share excluding asbestos adjustments, tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back (US cents)	12.0	11.7	49.3	45.7

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Effective tax rate excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back — Effective tax rate excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than effective tax rate. The company has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. The company's management uses this non-US GAAP measure for the same purposes.

US\$ Million	Q4 FY07	Q4 FY06	FY07	FY06
Operating (loss) profit before income taxes	\$(220.0)	\$(661.9)	\$(93.1)	\$(435.1)
Asbestos adjustments	286.3	715.6	405.5	715.6
Operating profit before income taxes excluding asbestos adjustments	\$66.3	\$53.7	\$312.4	\$280.5
Income tax benefit / (expense)	323.1	11.0	243.9	(71.6)
Tax benefit related to asbestos adjustments	(335.0)	-	(335.0)	-
Tax provision write-back	(3.0)	(20.7)	(10.4)	(20.7)
Income tax benefit / (expense) excluding tax benefit related to asbestos adjustments and tax provision write-back	\$(14.9)	\$(9.7)	\$(101.5)	\$(92.3)
Effective tax rate excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back	22.5%	18.1%	32.5%	32.9%

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**EBITDA** — is not a measure of financial performance under US GAAP and should not be considered an alternative to, or more meaningful than, income from operations, net income or cash flows as defined by US GAAP or as a measure of profitability or liquidity. Not all companies calculate EBITDA in the same manner as James Hardie has and, accordingly, EBITDA may not be comparable with other companies. The company has included information concerning EBITDA because it believes that this data is commonly used by investors to evaluate the ability of a company's earnings from its core business operations to satisfy its debt, capital expenditure and working capital requirements.





# FY07 4<sup>th</sup> Quarter and Full Year Results 28 May 2007

In this Management Presertation, James Hardie may present financial measures, sales volume terms, financial ratios, and Non-US GAAP financial measures included in the Definitions section of this document starting on page 57. The company presents financial measures that it believes are customarily used by its Australian investors. Specifically, these financial measures include "EBIT", "EBIT margin", "Operating profit" and "Not operating profit". The company may also present other terms for measuring its sales volumes (million square feet [mmsf]" and thousand square feet [mmsf]"), financial ratios ("Gearing ratio", "Not interest paid cover," What debt payloads," The debtoshsh") and Non-US GAAP financial measures ("EBIT and EBIT margin excluding asbestos adjustments, impairment charge and SCI and other related expenses," "Not operating profit excluding asbestos adjustments and tax benefit related to asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back", "Operating profit before income taxes excluding asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back", "Operating profit before income taxes excluding asbestos adjustments, impairment charge, SCI and other related expenses, make-whole payment and tax provision write-back", "Operating profit before income taxes excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back", "Effective tax rate excluding asbestos adjustments, tax benefit related to asbestos adjustments and tax provision write-back", und "EBITEA"). Unless otherwise stated, results and comparisons are of the current 4th quader and current full year versus the 4th quader and full year of the prior fiscal year.



# **KPMG Actuaries Pty Limited**

Australian Financial Services Licence No: 227 328

10 Shelley Street Sydney NSW 2000 Australia PO Box H67 Australia Square Sydney NSW 1213 Australia ABN: 77 002 882 000

Telephone: +61 2 9335 8900 Facsimile: +61 2 9335 8911 Email: actuaries@kpmg.com.au

# VALUATION OF ASBESTOS RELATED DISEASE LIABILITIES OF FORMER JAMES HARDIE ENTITIES ("THE LIABLE ENTITIES") TO BE MET BY THE AICF TRUST

**EFFECTIVE AS AT 31 MARCH 2007** 

PREPARED FOR ASBESTOS INJURIES COMPENSATION FUND LIMITED (AICFL)

# 28 May 2007

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# **KPMG Actuaries Pty Limited**

Australian Financial Services Licence No: 227 328

10 Shelley Street Sydney NSW 2000 Australia PO Box H67 Australia Square Sydney NSW 1213 Australia Telephone: + 61 2 9335 8900 Facsimile: + 61 2 9335 8911 Email: actuaries@kpmg.com.au

ABN: 77 002 882 000

28 May 2007

Peter Baker Chairman of the Board Asbestos Injuries Compensation Fund Limited Level 3, 22 Pitt Street Sydney NSW 2000

Cc Russell Chenu, Chief Financial Officer, James Hardie Industries NV Leigh Sanderson, Deputy-Director General (Legal), The State of New South Wales, c/- The Cabinet Office

#### TO THE BOARD OF DIRECTORS

# Valuation of asbestos-related disease liabilities of former James Hardie entities ("The Liable Entities") to be met by the AICF Trust

We are pleased to provide you with our actuarial valuation report relating to the asbestos-related disease liabilities of the Liable Entities which are to be met by the AICF Trust.

This report is effective as at 31 March 2007 and has taken into account claims data and information provided to us by AICFL as at 31 March 2007.

If you have any questions with respect to the contents of this report, please do not hesitate to contact us.

Yours sincerely

Richard Wilkinson BSc FIA FIAA

Director

KPMG Actuaries Pty Limited Fellow of the Institute of Actuaries

(London)

Fellow of the Institute of Actuaries of

Australia

Neil Donlevy MA FIA FIAA

N Donlung

Director

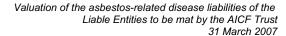
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(London)

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Australia

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#### **EXECUTIVE SUMMARY**

#### Important Note: Basis of Report

This valuation report ("the Report") has been prepared by KPMG Actuaries Pty Limited (A.B.N. 77 002 882 000) ("KPMG Actuaries") in accordance with an "Amended and Restated Final Funding Agreement in respect of the provision of long- term funding for compensation arrangements for certain victims of Asbestos-related diseases in Australia" (hereafter referred to as "the Amended Final Funding Agreement") between James Hardie Industries NV ("JHINV"), James Hardie 117 Pty Limited, the State of New South Wales and Asbestos Injuries Compensation Fund Limited ("AICFL") which was signed on 21 November 2006.

This Report is intended to meet the requirements of the Amended Final Funding Agreement and values the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust.

This Report is not intended to be used for any other purpose and may not be suitable, and should not be used, for any other purpose. Opinions and estimates contained in the Report constitute our judgement as of the date of the Report.

In preparing the Report, KPMG Actuaries has relied on information supplied to it from various sources and has assumed that that information is accurate and complete in all material respects. KPMG Actuaries has not independently verified the accuracy or completeness of the data and information used for this Report.

Except insofar as liability under statute cannot be excluded, KPMG Actuaries, its directors, employees and agents will not be held liable for any loss or damage of any kind arising as a consequence of any use of the Report or purported reliance on the Report including any errors in, or omissions from, the valuation models.

The Report must be read in its entirety. Individual sections of the Report, including the Executive Summary, could be misleading if considered in isolation. In particular, the opinions expressed in the Report are based on a number of assumptions and qualifications which are set out in the full Report.

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#### Introduction

The Amended Final Funding Agreement requires the completion of an Annual Actuarial Report evaluating the potential asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust. KPMG Actuaries has been retained by AICFL to provide this actuarial valuation report as required under the Amended Final Funding Agreement.

The Liable Entities are defined as being the following entities:

- Amaca Pty Ltd (formerly James Hardie & Coy);
- Amaba Pty Ltd (formerly Jsekarb, James Hardie Brakes and Better Brakes); and
- ABN60 Pty Ltd (formerly James Hardie Industries Ltd).

In addition, the Board of JHINV agreed that Personal Asbestos Claims arising out of mining activities at Baryulgil would also be met by the AICF Trust (these liabilities are referred to in the Amended Final Funding Agreement as liabilities in relation to Marlew Claims and they are deemed to be liabilities of Amaca).

Our valuation is on a central estimate basis and is intended to be effective as at 31 March 2007. It has been based on claims data and information as at 31 March 2007 provided to us by AICFL.

#### **Overview of Recent Claims Experience**

#### Claim Numbers

Claims reporting for mesothelioma has shown a second annual fall. There were 202 claims reported in 2006/07 (being the year ending 31 March 2007) compared with 212 claims in 2005/06 and 263 claims in 2004/05.

The most significant source of this reduction has been the level of claims activity in NSW where claims reporting has fallen from 98 claims in 2005/06 to 84 claims in 2006/07.

At the same time, asbestosis has shown a significant increase in activity, from 102 claims in 2005/06 to 155 claims in 2006/07. The majority of the increase has arisen in NSW and Queensland.

The increased number of asbestosis claims and the lower number of mesothelioma claims in 2006/07 have been systemic to known overall Australian experience rather than specifically related to the experience of the Liable Entities.

31 March 2007



However, it is not clear what the drivers are that have given rise to this somewhat unexpected trend.

Overall, there were 464 claims reported in 2006/07, up from 399 in 2005/06. However, claims reporting activity has still not returned to the levels seen in 2004/05, when there were 508 claims reported.

#### Average Claim A wards

Claim awards for mesothelioma have shown a degree of stability in the last three years. For other disease types, average claim awards have exhibited greater volatility, which is not unexpected given the smaller numbers of claim settlements of those disease types.

There have been five large mesothelioma claim settlements (being claims in excess of \$1m) in 2006/07, slightly higher than our previous expectation of 3 to 4 large claims.

Average defence legal costs incurred by the Liable Entities have continued to show some reduction over the last 6 months. This is partly due to internal cost saving initiatives by Amaca Claims Service ("ACS") and partly due to the continuing impact of the NSW Dust Diseases Tribunal reforms.

#### Recoveries

Recoveries (being cross-claim recoveries and insurance recoveries) have stabilised since January 2006. In the 2006/07 financial year, recoveries were \$18m, with around \$15m arising from collections from insurers of the Liable Entities and \$3m arising from cross-claim recoveries.

Some of the insurance-related recoveries have resulted from schemes of arrangement and represent full and final settlement of the potential future liabilities of certain solvent and insolvent insurers of the Liable Entities. This is, in effect, an acceleration of payments that would ultimately have been made to the Liable Entities over the next 40 years.

However, ongoing collections from solvent, trading insurers continues to be a significant component of the collection activity with the main sources being Equitas and ACE Insurance.

Cross-claim recoveries from third parties have shown a significant increase in the last two years, with notable contributions from CSR, both directly and as a result of the Hardie-BI Joint Venture. Cross-claim recoveries over the last two financial years have totalled more than \$9m.



#### Projected timing of peak incidence in mesothelioma claims reporting

We have read the paper "Actuarial projections for mesothelioma: an epidemiological perspective" by Clements, Berry and Shi ("Clements et al" or "the Clements paper") presented at the XIth Accident Compensation Seminar in Melbourne on 2 April 2007.

The Clements paper presents a model for projecting the incidence of mesothelioma in Australia and asserts the peak incidence of mesothelioma will arise in 2017 in Australia and 2014 in NSW.

In the paper, Clements et al applied the KPMG Actuaries model (as contained within this and previous valuation reports) to a national incidence projection, implying KPMG Actuaries assumed a peak of incidence of mesothelioma in Australia of 2010 and that the number of deaths we projected would arise from mesothelioma would be half the level that was estimated by Clements et al.

For reasons outlined in Section 7.8.4 of this valuation report, we do not believe the projections contained within the Clements paper are currently appropriate for the Liable Entities' population of potential claimants.

#### **Liability Assessment**

At 31 March 2007, our central estimate of the liabilities of the Liable Entities (the Discounted Central Estimate) to be met by the AICF Trust taking credit for the anticipated cost savings from the implementation of procedural reforms resulting from the NSW Dust Diseases Tribunal reforms is \$1,355.1rn (September 2006: \$1,554.8m).

Within that assessment, we have estimated the future cost savings arising from the procedural reforms in NSW as being \$29.5m (September 2006: \$35.2m). The reduction is partly due to a reduction in the gross liabilities and partly due to some of the previously projected savings having now been crystallised.

We have also estimated the savings that could arise if similar reforms were introduced (where applicable) across the other States. We estimate this potential saving at \$19.6m (September 2006: \$23.3m).

All of the above liability figures are discounted and are net of cross-claim recoveries and Insurance Recoveries.

We have not allowed for the future Operating Expenses of the AICF Trust or the Liable Entities in the liability assessments.



The following table shows a summary of our central estimate liability assessment and compares the current assessment with our previous valuation.

Table E.1: Comparison of central estimate of liabilities

	1	March 2007 \$m		September 2006 \$m	March 2006 \$m
	Gross of insurance recoveries	Insurance recoveries	Net of insurance recoveries	Net of insurance recoveries	Net of insurance recoveries
Total projected cashflows (uninflated)	1,489.3	216.3	1,273.0	1,442.3	1,401.7
Future inflation allowance	1,809.6	271.8	1,537.8	1,726.6	1,677.4
Total projected cash-flows with inflation	3,298.9	488.1	2,810.8	3,168.9	3,079.2
Discounting allowance	(1,727.8)	(272.1)	(1,455.6)	(1,614.0)	(1,562.2)
Net present value liabilities	1,571.2	216.0	1,355.1	1,554.8	1,517.0

Note: This table has been restated compared with previous valuation reports. Our base scenario is now "net of NSW cost savings". Previously, the base scenario was "before NSW cost savings". Accordingly the figures for 30 September 2006 and 31 March 2006 have changed compared with those disclosed in previous valuation reports.



### Comparison with previous valuation

In the absence of any change to the claim projection assumptions from our 30 September 2006 valuation, other than allowing for the changes in the discount rate, we would have projected a Discounted Central Estimate liability of \$1,504.6m (net of NSW cost savings) as at 31 March 2007.

Consequently, our revised assessment at 31 March 2007 represents a decrease of \$149.5m from that assessment.

The decrease in that net liability estimate is principally a consequence of:

- · A reduction in the projected number of future mesothelioma claims recognising the lower reporting activity in the last two years;
- A reduction in average claim awards and legal costs for some disease types;
- · An increase in the assumed rate of recovery from cross-claims; and
- Actual experience in the 6 month period being better than forecast, with fewer claims reported at a lower cost as well as savings being achieved on claims which
  were not settled as at 30 September 2006;

#### offset by

- · An increase in the projected number of future asbestosis claims recognising the experience in the last twelve months; and
- An increase in the assumed future incidence of large (>\$1m) mesothelioma claims.

The following table shows an analysis of the change in our liability assessments from September 2006 to March 2007.

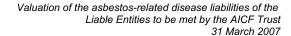
For comparison, we have also shown the change in our liability assessment over the previous six month period to 30 September 2006 and the total change over the last financial year.



Table E.2: Analysis of change: March 2006 to September 2006 and March 2007

	March 2006 to Sept 2006 \$m	Sept 2006 to March 2007 \$m	March 2006 to March 2007 \$m
Net liability at start of valuation period allowing for cost savings in NSW only	1,517.0	1,554.8	1,517.0
Expected net claims payments	(35.1)	(33.2)	(68.3)
Unwind of discount / interest charge	41.0	45.7	86.7
Expected liability at end of valuation period	1,522.9	1,567.3	1,535.4
Change in discount rate	(0.4)	(62.7)	(63.1)
Expected net liability at end of valuation period adjusted for discount rate	1,522.5	1,504.6	1,472.3
Impact of Change in valuation bases:			
- Claim numbers	62.6	(90.9)	(28.3)
- Nil settlement rate	(8.5)	3.2	(5.3)
- Average claims costs and legal costs	(50.2)	(34.7)	(84.9)
- Claim inflation	43.4		43.4
- Cross claim recoveries		(14.4)	(14.4)
- Insurance recoveries (bad debt allowance)		(2.6)	(2.6)
- Emerging experience on reported claims and pending claims	(15.0)	(10.1)	(25.1)
Total development in net liability	32.3	(149.5)	(117.2)
Net liability at end of valuation period allowing for cost savings in NSW only	1,554.8	1,355.1	1,355.1

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#### **Amended Final Funding Agreement calculations**

The Amended Final Funding Agreement sets out the basis on which payments will be made to the AICF Trust.

Additionally, there are a number of other figures specified within the Amended Final Funding Agreement that we are required to calculate. These are 1:

- Discounted Central Estimate;
- Term Central Estimate; and
- and Period Actuarial Estimate.

# Table E.3: Amended Final Funding Agreement calculations (\$m)

	(\$m)
Discounted Central Estimate (net of cross-claim recoveries, Insurance and Other Recoveries)	1,355.1
Period Actuarial Estimate (net of cross-claim recoveries, gross of Insurance and Other Recoveries) comprising:	229.8
Discounted value of cashflow in 2007/08	73.8
Discounted value of cashflow in 2008/09	76.8
Discounted value of cashflow in 2009/10	79.1
Term Central Estimate (net of cross-claim recoveries, Insurance and Other Recoveries)	1,352.6

It should be noted that the actual funding required at a particular date will depend upon a number of factors, including:

- the net asset position of the AICF Trust at that time;
- · the free cash flow amount of the JHINV Group in the preceding financial year; and
- the Period Actuarial Estimate in the latest Annual Actuarial Report.

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<sup>1</sup> See Glossary of Terms in Appendix J for description of these items



#### Uncertainty

Estimates of asbestos-related disease liabilities are subject to considerable uncertainty. This includes uncertainty due to:

- The difficulty in quantifying the extent and pattern of past asbestos exposures and the number and incidence of the ultimate number of lives that may be affected by asbestos related diseases arising from such past asbestos exposures;
- The propensity of individuals affected by diseases arising from such exposure to file common law claims against defendants;
- The extent to which the Liable Entities will be joined in such future common law claims:
- The fact that the ultimate severity of the impact of the disease and the quantum of the claims that will be awarded will be subject to the outcome of events that have not yet occurred, including:
  - medical and epidemiological developments;
  - · court interpretations;
  - legislative changes;
  - · changes to the form and range of benefits for which compensation may be awarded ("heads of damage");
  - public attitudes to claiming;
  - the potential for future procedural reforms in NSW and other States affecting the legal costs incurred in managing and settling claims;
  - · potential third-wave exposures; and
  - · social and economic conditions such as inflation.

It should therefore be expected that the actual emergence of the liabilities will vary from any estimate. As indicated in Figure E.1, depending on the actual out-turn of experience relative to that currently forecast the variation could potentially be substantial. Thus, no assurance can be given that the actual liabilities of the Liable Entities to be met by the AICF Trust will not ultimately exceed the estimates contained in this report and any such variation may be significant.

Given this, we provide the following sensitivity tests of the actuarial assessment of the liabilities to changes in some key assumptions.



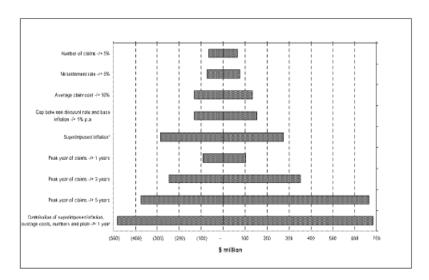


Figure: E.1 Sensitivity testing results — impact around the Discounted Central Estimate (in \$m)

The above chart implies that the single most sensitive assumption is potentially the peak year of mesothelioma claims reporting against the Liable Entities. Shifting the peak year of mesothelioma claims reporting by 5 years from 2010/11 to 2015/2016 for mesothelioma would imply an increase in the future number of mesothelioma claims reported of around 50%.

Table E.4: Summary results of sensitivity analysis

Undiscoun	ted Discounted
Central estimate \$2.81bi	n \$1.36bn
Range around the central estimate -\$1.2bn to +\$	\$2.3bn -\$0.5bn to +\$0.7bn
Range of liability estimates \$1.6bn to \$:	5.1bn \$0.9bn to \$2.0bn

<sup>\*</sup> The superimposed inflation sensitivity tests are for 6.25% per annum for 5 years reducing to 2.25% per annum; and 2.25% per annum for 5 years reducing to -2% per annum.



Whilst the table above indicates a range around the discounted central estimate of liabilities of - -\$500m and +\$700m, the actual cost of liabilities could fall outside that range depending on the out-turn of the actual experience.

#### **Data, Reliances and Limitations**

We have been provided with the following information by AICFL:

- Claims database at 31 March 2007 with individual claims listings;
- Accounting database at 31 March 2007 (which includes individual claims payment details);
- Monthly Management Information Reports to 31 March 2007;
- Home Renovator Reports at various dates; and
- Detailed insurance bordereaux information (being a listing of claims filed with the insurers of the Liable Entities) produced by Capita Insurance Services (London) as at 31 March 2007.

While we have tested the consistency of the various data sets provided, we have not otherwise verified the data nor have we undertaken any auditing of the data at source. We have relied on the data provided as being complete and accurate in all material respects. Consequently, should there be material errors or incompleteness in the data, our assessment could be affected materially.

#### **Executive Summary Not Report**

Please note that this executive summary is intended as a brief overview of our report. To properly understand our analysis and the basis of our liability assessment requires examination of our report in full.

χi



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#### SCOPE AND PURPOSE

#### Important Note: Basis of Report

This valuation report ("the Report") has been prepared by KPMG Actuaries Pty Limited (A.B.N. 77 002 882 000) ("KPMG Actuaries") in accordance with an "Amended and Restated Final Funding Agreement in respect of the provision of long-term funding for compensation arrangements for certain victims of Asbestos-related diseases in Australia" (hereafter referred to as "the Amended Final Funding Agreement") between James Hardie Industries NV ("JHINV"), James Hardie 117 Pty Limited, the State of New South Wales and Asbestos Injuries Compensation Fund Limited ("AICFL"), which was signed on 21 November 2006.

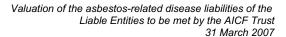
This Report is intended to meet the requirements of the Amended Final Funding Agreement and values the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust.

This Report is not intended to be used for any other purpose and may not be suitable, and should not be used, for any other purpose. Opinions and estimates contained in the Report constitute our judgement as of the date of the Report.

In preparing the Report, KPMG Actuaries has relied on information supplied to it from various sources and has assumed that that information is accurate and complete in all material respects. KPMG Actuaries has not independently verified the accuracy or completeness of the data and information used for this Report.

Except insofar as liability under statute cannot be excluded, KPMG Actuaries, its directors, employees and agents will not be held liable for any loss or damage of any kind arising as a consequence of any use of the Report or purported reliance on the Report including any errors in, or omissions from, the valuation models.

The Report must be read in its entirety. Individual sections of the Report, including the Executive Summary, could be misleading if considered in isolation. In particular, the opinions expressed in the Report are based on a number of assumptions and qualifications which are set out in the full Report.





#### 1.1 Introduction

#### 1.1.1. Chronology of events

In February 2001, the Medical Research & Compensation Foundation ("MRCF") was established as a charitable trust to meet the asbestos-related liabilities of two former subsidiaries of the James Hardie Group of Companies, namely Amaca Pty Ltd and Amaba Pty Ltd.

In February 2004, the NSW Government established the Special Commission of Inquiry into the Establishment of the MRCF. In September 2004, one of the findings of the Inquiry was that the MRCF was under-funded insofar as it would not have sufficient assets to meet its expected future liabilities.

During the Special Commission of Inquiry, JHINV made an offer to fund the liabilities of the Liable Entities subject to certain conditions and shareholder approval. Subsequent to the Special Commission of Inquiry's findings, negotiations began to establish the basis on which the funding may take place.

A "Heads of Agreement" was signed on 21 December 2004 between JHINV, the ACTU, a representative of the Asbestos Victims Groups, UnionsNSW and the NSW Government. This was a non-binding agreement which set out the principles upon which the Final Funding Agreement would be based.

The Final Funding Agreement was signed by JHINV and the NSW Government on 1 December 2005.

On 21 November 2006 the parties executed the Amended Final Funding Agreement.

On 7 February 2007, at an Extraordinary General Meeting held in Amsterdam, JHINV security holders approved the Amended Final Funding Agreement and the voluntary funding proposal.

On 9 February 2007, an initial payment of \$184.3m was made by JHINV.

#### 1.1.2 Liability assessments undertaken by KPMG Actuaries

KPMG Actuaries was retained by JHINV and Allens Arthur Robinson ("AAR") during the Special Commission of Inquiry to provide an assessment of the asbestos-related disease liabilities of the MRCF at 30 June 2003.



Within the valuation as at 30 June 2003, KPMG Actuaries estimated the discounted value of the quantifiable liabilities of the MRCF on a "central estimate" basis as \$1,573.4m (equivalent to an undiscounted estimate of \$3,403.1m), based on the then current economic and legal environment, net of insurance recoveries and after allowance for claims-related legal costs.

Since that time, KPMG Actuaries has been retained to provide updated assessments of the liabilities at various dates.

The following table shows the previous valuation assessments made by KPMG Actuaries.

Table 1.1: Summary of valuation assessments by KPMG Actuaries

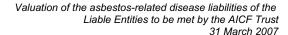
Valuation Date	Based on data as at	Report release date	Discounted Central Estimate (\$m)	Undiscounted central estimate (\$m)
30/06/03	30/06/03	07/06/04	1,573.4	3,403.1
30/06/04	18/10/04	21/11/04	1,536.0	3,585.6
31/03/05	31/03/05	14/05/05	1,684.9	3,603.7
30/06/05 (a)	24/06/05	01/12/05	1,568.4	3,131.0
31/03/06 (a)	28/02/06 (a)	15/05/06	1,517.0	3,079.2
30/09/06 (a)	30/09/06	13/11/06	1,554.8	3,168.9
31/03/07 (a)	31/03/07	28/05/07	1,355.1	2,810.8

#### Notes:

- (a) The valuations since 30 June 2005 have included an allowance for cost savings in NSW.
- (b) The valuation at 31 March 2006 included supplemental claims and accounting information to 31 March2006.

The precise scope of the liability assessment of the various historic reports has varied, including varying from the scope of this Report which quantifies the liabilities which are to be met by the AICF Trust as set out in the Amended Final Funding Agreement. The reports at 30 June 2005, 31 March 2006 and 30 September 2006 were prepared in accordance with the Final Funding Agreement.

Accordingly, comparison between the various estimates of liabilities requires some care and should be regarded as indicative only.





#### 1.2 Purpose of this report

The Amended Final Funding Agreement requires the completion of an Annual Actuarial Report evaluating the potential asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust.

#### 1.2.1 Liable Entities

The Liable Entities are defined as being the following entities:

- Amaca Pty Ltd (formerly James Hardie & Coy);
- Amaba Pty Ltd (formerly Jsekarb, James Hardie Brakes and Better Brakes); and
- ABN60 Pty Ltd (formerly James Hardie Industries Ltd).

In addition, the Board of JHINV agreed that Personal Asbestos Claims arising out of mining activities at Baryulgil would also be met by the AICF Trust (these liabilities are referred to in the Amended Final Funding Agreement as liabilities in relation to Marlew Claims and are deemed to be liabilities of Amaca).

#### 1.2.2 Personal asbestos claims

Under the Amended Final Funding Agreement, the liabilities to be met by the AICF Trust relate to personal asbestos-related disease liabilities of the Liable Entities.

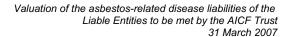
Such claims must relate to exposure which took place in Australia and which have been brought in a Court in Australia.

The precise scope of the liabilities is detailed in Section 1.3 and in Appendix J.

#### 1.2.3 Purpose of report

KPMG Actuaries has been retained by AICFL to provide an actuarial valuation report as required under the Amended Final Funding Agreement. The prior written consent of KPMG Actuaries is required for any other use of this report or the information contained in it.

Our valuation is intended to be effective as at 31 March 2007 and has been based on claims data and information as at 31 March 2007 provided to us by AICFL.





#### 1.3 Scope of report

We have been requested to provide an actuarial assessment as at 31 March 2007 of the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust, consistent with the terms of the Amended Final Funding Agreement.

The assessment is on a central estimate basis and is based on the claims experience as at 31 March 2007.

A "central estimate" liability assessment is an estimate of the expected value of the range of potential future liability outcomes. In other words, if all the possible values of the liabilities are expressed as a statistical distribution, the central estimate is an estimate of the mean of that distribution.

In broad terms, the central estimate is a liability value such that there is an equal chance that the actual outcome of experience will be higher or lower than the estimate.

It is of note that our liability assessment:

- Relates to the Liable Entities and Marlew (in relation to Marlew Claims arising from asbestos mining activities at Baryulgil).
- Is intended to cover:
  - The amount of settlements, judgments or awards for all Personal Asbestos Claims.
  - Claims Legal Costs incurred by the AICF Trust in connection with the settlement of Personal Asbestos Claims.
- Is not intended to cover:
  - Personal injury or death claims arising from exposure to asbestos which took glace outside Australia.
  - · Personal injury or death claims, arising from exposure to Asbestos, which are brought in Courts outside Australia.
  - · Claims for economic loss, other than any economic loss forming part of an award for damages for personal injury and/or death.
  - Claims for loss of property, including those relating to land remediation.



- The costs of asbestos or asbestos product removal relating to asbestos or asbestos products manufactured or used by or on behalf of the Liable Entities.
- includes an allowance for:
  - Compensation to the NSW Dust Diseases Board or a Workers Compensation Scheme by way of a claim by such parties for contribution or reimbursement from the Liable Entities, but only to the extent that the cost of such claims is less than the limits of funding for such claims as outlined within the Amended Final Funding Agreement.
  - Workers Compensation claims, being claims from current and former employees of the Liable Entities, but only to the extent that such liabilities are not met by a Workers Compensation Scheme or Policy (see section 1.3.1).
- Assumes that the product and public liability insurance policies of the Liable Entities will continue to respond to claims as and when they fall due. We have
  not made any allowance for the impact of any disputation concerning Insurance Recoveries nor of any legal costs that may be incurred in resolving such
  disputes.
- Makes no allowance for potential Insurance Recoveries that could be made on product and public liability insurance contracts placed from 1986 onwards which were placed on a "claims made" basis.
- Makes no allowance for the future Operating Expenses of the Liable Entities or the AICF Trust. Separate allowance for future Operating Expenses needs to be made by the management of AICFL.
- Assumes a continuation of the existing legal environment in relation to claims settlements.
- Makes no additional allowance for the inherent uncertainty of the liability assessment. That is, no additional provision has been included in excess of a central estimate
- Makes allowance for an estimate of the potential savings arising from the NSW Dust Diseases Tribunal reforms which became effective on 1 July 2005.

Readers of this report may refer to our previous reports (as set out in Section 1.1.2) which are available at <a href="www.ir.iameshardie.com.au">www.ir.iameshardie.com.au</a>.

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#### 1.3.1 Workers Compensation

Workers Compensation claims are claims made by current and former employees of the Liable Entities. Such past, current and future reported claims were insured with, amongst others, Allianz Australia Limited ("Allianz") and the various State-based Workers Compensation Schemes.

Under the Amended Final Funding Agreement, the part of future Workers Compensation claims that are met by a Workers Compensation Scheme or Policy of the Liable Entities are outside of the AICF Trust. The AICF Trust is, however, to provide for any part of a claim not covered by a Workers Compensation Scheme or Policy (e.g. as a result of the existence of limits of indemnity and policy deductibles on those contracts of insurance).

On this basis our liability assessment in relation to Workers Compensation claims and which relates to the AICF Trust, includes only the amount borne by the Liable Entities in excess of the anticipated recoveries due from a Workers Compensation Scheme or Policy.

In making our assessment we have assumed that the Workers Compensation insurance programme will continue to respond to claims by current and former employees of the Liable Entities as and when they fall due. To the extent that they were not to respond owing to (say) insurer insolvency, Insurer Guarantee Funds should be available to meet such obligations.

#### 1.3.2 Dust Diseases Board and Other Reimbursements

There exists a right under Section 8E (Reimbursement Provisions) of the Dust Diseases Act 1942 for the NSW Dust Diseases Board ("DDB") to recover certain costs from common law defendants, excluding the employer of the claimant.

This component of cost is implicitly included within our liability assessment as the claims awards made in recent periods and in recent settlements contain allowance for DDB reimbursement where applicable. Furthermore, currently reported open claims have allowance within their case estimates for the costs of DDB reimbursement where relevant and applicable.

The Amended Final Funding Agreement indicates that the AICF Trust is intended to meet Personal Asbestos Claims and that claims by the DDB or a Workers Compensation Scheme for reimbursement will only be met up to a certain specified limit, being:

• In the first financial year (2006/07) a limit of \$750,000 will apply;



- In respect of each future financial year, that limit will be indexed annually in line with the Consumer Price index;
- There will be an overall unindexed aggregate cap of \$30m.

Owing to the inclusion of past DDB payments in historic claims data, and given the absence of sufficiently detailed "head of damage" claim data to separate the components of past DDB reimbursements from historic claims awards, it is impractical for us to separately model this component of claims cost within our liability assessment by direct assessment.

We have estimated the component of product and public liability claims awards which relate implicitly to DDB reimbursements to be approximately 1.5% of gross product and public liability claims costs.

We have calculated the implicit reimbursement component otherwise included within our liability assessment (on the basis of this 1.5% estimate) and applied the capping rules outlined above to determine the projected payments in relation to reimbursements that will be met by the AICF Trust.

The cashflow and liability figures contained within this report have already removed that component of reimbursements that will not be met by the AICF Trust.

#### 1.3.3 Baryulgil ("Marlew Claims")

In light of the agreement by the Board of JHINV to incorporate claims arising from mining activities at Baryulgil (called "Marlew Claims" in the Amended Final Funding Agreement) into the AICF Trust, where they are not otherwise recoverable from other sources, we have made separate allowance for the potential liabilities arising from exposure at Baryulgil, specifically:

- Claims made against Amaca Pty Ltd or ABN60 resulting from their past ownership of the mine, or in the case of Amaca also in relation to their joint venture with Wunderlich, are to be covered by the AICF Trust.
- Claims made against the subsequent owner of the mine (following its sale by James Hardie Industries to Woodsreef in 1976, being Marlew Mining Pty Ltd
  ("Marlew") which is in liquidation, are to be met by the AICF Trust except where such claims are Excluded Marlew Claims, which are recoverable by the
  Claimant from other sources.

These claims are discussed further in Section 7.10.



### 1.3.4 Risk Margins

It has been common practice for insurance companies, and in some cases non-insurance companies, to hold claims provisions at a level above the central estimate basis to reflect the uncertainty attaching to the liability assessment and to include an allowance in respect of that uncertainty.

A risk margin is an additional amount held, above the central estimate, which is held so as to increase the likelihood of adequacy of the provisions to meet the ultimate cost of settlement of those liabilities.

We note that the Amended Final Funding Agreement envisages the ongoing financing of the AICF Trust is to be based on a "central estimate" approach and that the Annual Actuarial Report should provide a Discounted Central Estimate valuation.

Accordingly, we have made no allowance for any risk margins within this Report.

#### 1.3.5 Cost savings

Our 31 March 2007 liability assessment includes an allowance for an estimate of the future cost savings anticipated from the procedural reforms in NSW.

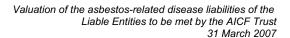
The NSW Dust Diseases Tribunal reforms were introduced following the NSW Government Review which was conducted by Mr Laurie Glanfield AM, Director-General of the Attorney General's Department and Ms Leigh Sanderson, Deputy Director-General of the Cabinet Office. They became an Act on 26 May 2005 and became effective on 1 July 2005.

Our report makes allowance for the estimated future impact of the NSW reforms and for the cost savings that have already emerged to date, whether as a result of cost savings initiatives implemented by ACS or the impact to date of the NSW reforms.

A further review of the Dust Diseases Claims Resolution Process was announced in October 2006 ("the 2006 Review").

The 2006 Review did not seek to substantially modify the existing procedures for administering and settling claims, although it did propose a regular review of the system and ongoing reporting of performance of the system.

At this stage, we have made no allowance for any potential impact of the 2006 Review to reduce legal costs further than the extent to which reductions were envisaged at the time of the introduction of the NSW Dust Diseases Tribunal reforms.





## 1.3.6 Discounting

We have determined a Discounted Central Estimate in this report by discounting the projected future cashflows to 31 March 2007 using yields on Commonwealth Government Bonds.

Conceptually, the Discounted Central Estimate therefore represents an amount of money which, if fully provided in advance and invested in risk-free assets (such as Commonwealth Government Bonds) of term and currency appropriate to the liabilities, would generate the necessary investment income such that (together with the capital value of those assets) would be expected to be sufficient to pay for the liabilities as they fall due.

To the extent that the actual investments are:

- of different terms; and/or
- in different currencies; and/or
- provide different expected rates of return

investment profits or losses would emerge.

In this regard, we also note that the actual funding mechanism under the Amended Final Funding Agreement only provides for three years' worth of projected Claims and Claims Legal Costs expenditure and one year's worth of Operating Expenses at any one time.

### 1.4 Areas of potential exposure not included

As identified in Section 1.3, there are other potential sources of claims exposure beyond those directly considered within this report. However, while many of them are possible they are by no means certain and in a number of cases they are unquantifiable even if they have the potential to generate claims. This is especially the case for those sources of future claim where there has been no evidence of claims to date.

Areas of potential changes in claims exposure we have not explicitly allowed for in our valuation include:

- Future significant individual landmark and precedent-setting judicial decisions;
- Significant medical advancements;
- Unimpaired claims, i.e. claims for fear, stress, pure nervous shock or psychological illness;

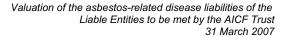


- · A change in the basis of compensation for asymptomatic pleural plaques for which no associated physical impairment is exhibited;
- A proliferation of "third-wave" claims, i.e. claims arising as a result of indirect exposure such as home renovation, washing clothes of family members that
  worked with asbestos, or from workers involved in removal of asbestos or demolition of buildings containing asbestos;
- Changes in legislation, especially those relating to tort reform for asbestos sufferers;
- introduction of new, or elimination of existing, heads of damage:
- · Exemplary and aggravated or punitive damages (being damages awarded for personal injuries caused as a result of negligence or reckless conduct);
- · Changes in the basis of apportionment of awards for asbestos-related diseases for claimants who have smoked;
- Any changes to GST or other taxes; and
- Future bankruptcies of other asbestos claim defendants (i.e. other liable manufacturers or distributors).

Nonetheless, some implicit allowance is made in respect of some of these items in the allowance for superimposed inflation included in our liability assessment and to the extent that some of these have emerged in past claims experience.

We have made no allowance for the risk of further development in relation to New Zealand exposures and the rights of claims from New Zealand claimants in Australian courts (as per *Frost vs. Amaca Pty Ltd* (2005), NSWDDT 36 although this decision was successfully appealed in August 2006 but an application for Special Leave to Appeal has been granted) nor for the risk of additional exposures from overseas. This is because, as noted in Section 1.3, the AICF Trust will not meet the cost of these claims as they are Excluded Claims.

We discuss these matters further in Section 3.2.1.





### 1.5 Data reliances and limitations

KPMG Actuaries has relied upon the accuracy and completeness of the data with which it has been provided. KPMG Actuaries has not verified the accuracy or completeness of the data, although we have undertaken steps to ensure its consistency with data previously received. However, KPMG Actuaries has placed reliance on the data previously received, and currently provided, as being accurate and complete in all material respects.

#### 1.6 Uncertainty

It must be understood that estimates of asbestos-related disease liabilities are subject to considerable uncertainty.

This is due to the fact that the ultimate disposition of future claims will be subject to the outcome of events that have not yet occurred. Examples of these events, as noted in Section 1.4, include jury decisions, court interpretations, legislative changes, epidemiological developments, medical advancements, public attitudes, potential third-wave exposures and social and economic conditions such as inflation.

It should therefore be expected that the actual emergence of the liabilities will vary, perhaps materially, from any estimate. Thus, no assurance can be given that the actual liabilities of the Liable Entities to be met by the AICF Trust will not ultimately exceed the estimates contained herein and any such variation may be significant.

Nonetheless, we provide our liability estimate based on our current expectations of future such events.

#### 1.7 Distribution and use

The purpose of this report is as stated in Sections 1.2 and 1.3. This report should not be used for any purpose other than those specified.

This report is to be provided to the Board and management of AICFL. We understand this report will be provided to the Board and management of JHINV, the NSW Government, and to PricewaterhouseCoopers in their capacity as auditors to both JHINV and AICFL.

We understand that this report will be filed with the ASX and placed on JHINV's website in its entirety.

KPMG Actuaries provide our consent for this report to be made available to the above-mentioned parties and for the report to be distributed in the manner described above.



To the extent permitted by law, KPMG Actuaries will not be responsible to third parties for the consequences of any actions they take based upon the opinions expressed within this report, including any use of or purported reliance upon this report not contemplated in Sections 1.2 and 1.3.

Where distribution of this report is permitted by KPMG Actuaries, the report may only be distributed in its entirety and judgements about the conclusions and comments drawn from this report should only be made after considering the report in its entirety and with necessary consultation with KPMG Actuaries.

### 1.8 Author of the report

This report is signed by Richard Wilkinson, a Director of KPMG Actuaries, a Fellow of the Institute of Actuaries (London) and a Fellow of the Institute of Actuaries of Australia

This report is co-signed by Neil Donlevy, a Director of KPMG Actuaries, a Fellow of the Institute of Actuaries (London) and a Fellow of the Institute of Actuaries of Australia.

### 1.9 Professional standards and compliance

This report details a valuation of the outstanding claims liabilities of entities which hold liabilities with features similar to general insurance liabilities as a self-insured entity, and which has purchased related insurance protection.

This report complies with the current version of Professional Standard 300 of the Institute of Actuaries of Australia ("PS300"), "Actuarial Reports and Advice on General Insurance Technical Liabilities". The effective date of the current version of PS300 is April 2002.

However, as we note in Section 1.3, this report does not include an allowance for the future Operating Expenses of the AICF Trust and nor does it include any allowance for a risk margin to reflect the inherent uncertainty in the liability assessment.



### EXPOSURE HISTORY OF JAMES HARDIE'S FORMER SUBSIDIARIES<sup>2</sup>

### 2.1 Overview

In 1916, James Hardie opened its first asbestos factory at Camellia in Sydney. Between 1916 and 1987, James Hardie and its subsidiaries produced and developed a variety of products containing asbestos including:

- Cement pipes;
- Cement sheeting and building products;
- · Lagging and other insulation products; and
- Brake linings and other friction products.

# 2.2 Baryulgil mining activities<sup>3</sup>

Asbestos Mines Pty Limited owned and operated a small chrysotile (white asbestos) mine at Baryulgil NSW. We understand the history of the Baryulgil mine to be briefly as follows:

# Table 2.1: History of Baryulgil mine

1940	Wunderlich Ltd begins developing the asbestos deposits.
1944	Wunderlich Ltd and James Hardie & Coy (now Amaca Pty Ltd) commence a joint venture to operate the mine at Baryulgil in the name of Asbestos Mines Pty Ltd.
1953	James Hardie & Coy purchases the remaining 50% interest in Asbestos Mines Pty Ltd from Wunderlich Ltd.
1954	Ownership of Asbestos Mines Pty Ltd is transferred to James Hardie Asbestos Ltd (subsequently renamed James Hardie Industries Ltd, now known as ABN60)
1976	Asbestos Mines Pty Ltd, later Marlew Mining Pty Ltd (now in liquidation), is sold by James Hardie Asbestos Ltd to Woodsreef Mines Ltd, which continued to operate the mine.
1979	Woodsreef ceased mining operations at Baryulgil.

This section is substantially based on a paper submitted to the Special Commission of Inquiry and was included as the Special Commission of Inquiry Appendix J, Paper entitled "James Hardie and Asbestos" (15 January 2001) prepared by Mr Wayne Attrill, a former employee of James Hardie Industries Ltd.

It is supplemented with disclosures in the JHINV Explanatory Memorandum dated 12 December 2006.

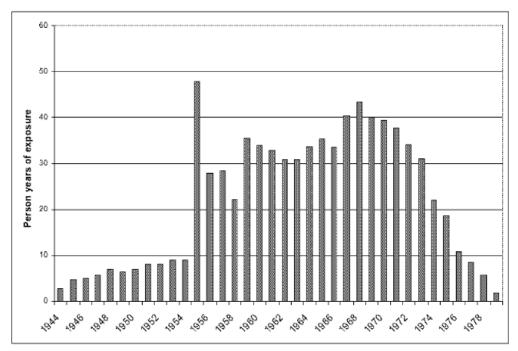
This section is substantially based on the press release from James Hardie dated 24 March 2005 and on workforce statistics and information we were provided with.



It has been stated that the Baryulgil mine workforce was never more than approximately 40 people at any one time and that through the early 1940s to the closure of the mine in 1979 the employees included approximately 350 people in aggregate.

The chart below shows the number of person years of exposure for workers in each year based on the data provided and agreed upon during the Parliamentary Inquiry in 1984.

Figure 2.1: Person years of exposure by year of exposure for Baryulgil mine workers: 1944 to 1979



It can be seen that there appears to be a spike in 1955. We believe this is due to some prior data in relation to the workers' period of employment not being available and a dummy value (1955) being adopted in the database of workers submitted to the Parliamentary Inquiry.

What this means is that the number of workers in 1955 is over-stated and those in prior years is likely to be under-stated slightly.

The chart shows that there were up to 40 people working in the mine each year, and an overall average of 20-25 people, which is consistent with the commentary provided by James Hardie.



The database also shows that there were about 350 workers who ever worked at the mine. This implies that over the 35 year period, the average length of service was about 2 years per individual. However, we note that there are some workers who worked at the mine for only a matter of weeks.

### 2.3 Asbestos cement

Production of asbestos cement based products was James Hardie & Coy's primary business. The products it produced came in the form of building products and asbestos cement pipes.

Production of asbestos cement pipes began in 1926 but the use of asbestos cement pressure pipes for water and sewerage use did not become widespread until autoclaving of pipes was introduced in the early 1950s.

Prior to the mid-1980s, James Hardie & Coy manufactured flat and corrugated asbestos cement sheets for internal and external wall cladding in buildings and for roofs, and asbestos cement water and sewer pipes.

The major fibre used in the manufacture of asbestos cement products was chrysotile.

Amosite (brown asbestos) was not used in James Hardie & Coy products until the 1950s, and small quantities of amosite continued to be used in asbestos cement products until about 1980.

James Hardie & Coy also used crocidolite (blue asbestos) in pressure pipes and building products, such as roofing products, from the mid-1950s until about 1968. The crocidolite was sourced from the CSR mine at Wittenoom.

Asbestos content of pipes was approximately 15% of which about 12% was chrysotile and the remainder amosite. During the period 1956-1968, crocidolite was also used (about 2%).

The asbestos content of James Hardie & Coy's asbestos cement sheet ranged from 8% to 15%, and was predominantly chrysotile with small amounts of amosite and crocidolite, with crocidolite only used up to 1968.

The building products business ceased using asbestos in 1985 and the pipes business ceased using asbestos in 1987.

### 2.4 Insulation products

Asbestos containing insulation products were first manufactured by James Hardie & Coy in the 1930s, and by the 1950s James Hardie & Coy had established itself in the market with a product called 85% Magnesia.



In 1964 James Hardie & Coy formed a joint venture with CSR and Bradford Insulation known as Hardie-BL Company to make and market insulation products.

Major products produced were 85% Magnesia and K-Lite. Both products contained about 15% amosite. The partnership was dissolved in 1974 and James Hardie & Coy ceased production of asbestos thermal insulation products at that time.

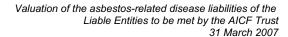
# 2.5 Brake linings

James Hardie & Coy had initially entered the brakes and friction products market in the early 1930s and had a well-established business by 1950 under the brand name "Five Star".

In 1963 James Hardie & Coy entered into the Hardie-Ferodo joint venture with Ferodo of the UK. Hardie-Ferodo carried out considerable product development work, particularly with regard to railway rolling stock brakes. The partnership dissolved in 1978 and the business was renamed Better Brakes (and later became known as Jsekarb).

Jsekarb manufactured brake linings for motor vehicles, railway wagons and locomotives, and ceased using asbestos in their manufacturing process in 1984 and was sold in 1987.

The only asbestos used in friction products was chrysotile.





### 3 AREAS OF POTENTIAL EXPOSURE

#### 3.1 Overview

In Section 1.4, we identified some sources of potential exposure that may not explicitly, or implicitly, be factored into our valuation. The impact of the emergence of these might be to increase, or decrease, the future number of claims or the overall costs in relation to the liabilities of the Liable Entities.

### 3.2 Potential changes to the number of future claims

### 3.2.1 Overseas exposures

Whilst overseas exposures remain a source of potential exposure for the Liable Entities, they will not impact the liabilities of the Liable Entities to be met by the AICF Trust as the AICF Trust will not meet claims relating to:

- Exposure to asbestos to the extent it took place overseas; and/or
- Claims made overseas relating to asbestos exposure (regardless of the place of exposure).

We note, in any event, that there have been few claims reported to date and that it is currently envisaged that the number of claims from overseas exposures should remain low given the significantly lower levels of asbestos products produced by the Liable Entities which were exported overseas.

We understand 1 claim was reported from the United States during the 2006/07 financial year.

### 3.2.2 Third-wave claims

We have made some implicit allowance for so-called "third-wave" claims. These are claims for personal injury and / or death arising from asbestos exposure during home renovations by individuals or to builders involved in such renovations. Such claims are allowed for within the projections to the extent to which they have arisen to date and to the extent our exposure model factors in such tertiary exposures in its extrapolation.

Over the last five years, pure home renovator claims have made up approximately 12% of mesothelioma claims by number, with around 20-30 claims being reported annually. The reporting activity of home renovator claims has not shown any significant upward trend over the period.



We have not allowed for a surge in such claims in the future arising from renovations, but conversely we have not allowed for a tempering of those third-wave claims already included within our projection as a result of improved education of individuals of the risks of such home renovations, or of any local Councils or State Governments passing laws in this regard.

It should be noted that claims for the cost of asbestos or asbestos product removal from homes and properties or any claims for economic loss arising from asbestos or asbestos products being within such homes and properties will not be met by the AICF Trust.

### 3.2.3 Unimpaired claims

Unimpaired claims are claims made by plaintiffs where the plaintiff does not exhibit any physical symptoms of injury or damage. This would include claims for fear and stress.

In the case of *Thompson vs. CSR* (NSWDDT 7/2003), the estate of Mr Thompson made a retrospective claim for fear of contracting mesothelioma 14 years before onset. In this case, Judge O'Meally ruled that the fear was not compensable. The NSW Court of Appeal ((2003) 59 NSWLR 77) upheld that fear was not compensable.

This case was appealed by the estate of Mr Thompson to the High Court of Australia (where it became CSR vs. Eddy) but the issue of whether fear was compensable was not the subject of that appeal.

We have not allowed for the admissibility of "unimpaired claims" within the Australian Court system.

#### 3.2.4 Pure nervous shock claims

"Pure" nervous shock claims are claims which are unrelated to an underlying disease. Where there is a psychiatric illness, general damages may be payable and economic loss may also be payable where the inability to work is a result of the psychiatric illness.

In Western Australia in October 2004, an appeal case concerning Arturo Della Maddalena, a past employee of CSR at Wittenoom mine was heard. Mr Della Maddalena worked at Wittenoom, owned by CSR, from 1961 until it closed in 1966. During this period he was exposed to blue asbestos dust.

An investigation of 42 of Mr Della Maddalena's former workmates found 39 of them had died from asbestos-related diseases.



In the first Court hearing, the primary judge's determination was that he did not accept there to be evidence of psychiatric illness, or evidence that it arose from asbestos exposure.

However, on appeal the second judge rejected the primary judge's decision as to the acceptability of the evidence placed before him. The Court of Appeal accepted Mr Maddalena's claim for psychiatric illness.

The defendants to the claim appealed the case to the High Court of Australia on two narrow points of law:

- Whether an appellate court is entitled to substitute its own findings as to the credibility of a witness for that of the trial judge; and
- Whether the appellate court had breached procedural fairness in expressing a preference for evidence of a particular expert witness described as being "well known to the Court".

On 2 February 2006, the High Court of Australia ordered that a new trial be held.

However, we understand the case was settled out of court in October 2006, although the terms of the settlement were confidential.

To the extent that other such cases arise in the future, in many cases they would likely represent a bringing forward of some future eventual claims, rather than outright additional claims.

We have assumed that stress or fear from potential exposure, which is not accompanied by a disease, will not result in a material additional net cost of claims for compensation.

### 3.2.5 Pleural plaques

Pleural plaques are formations of scarred tissue which form on the inside of the chest wall. They are usually benign and take about 20 years to emerge following exposure to asbestos but symptoms are rarely associated with pleural plaques. Current medical opinion is that pleural plaques do not shorten life and that their existence does not increase the possibility of developing an asbestos-related disease but rather acts as an indicator that exposure to asbestos has taken place.

If an individual presents benign pleural plaques without any demonstrable physical impairment, the individual would not currently be compensated within Australia for the existence of pleural plaques (see for example *Torrens vs. James Hardie* [1990] NSWDDT 6).



Pleural plaques which are associated with a certain level of physical impairment, such as reduced "total lung capacity" or "forced vital capacity", diffuse pleural thickening or where the plaques cause pain could be compensated within Australia (see for example *Abraham vs. Wallaby Grip & Ors* [2006] NSWDDT 22).

Our liability assessment makes no allowance for benign pleural plaque claims without any associated physical impairment.

In relation to pleural plaques with associated physical injury, such claims have arisen in the past and are included within our disease category "ARPD & Other". Accordingly, we have allowed for these within our liability assessment based on past experience of such claims activity.

### 3.3 Potential changes to claims costs

### 3.3.1 Legal environment

We have not explicitly allowed for the emergence of new heads of damage or the significant extension of current heads of damage, or for any overturn or restriction of current heads of damage.

However, allowance for these is, in part, implicit within the rate of superimposed inflation we have assumed.

### 3.3.2 Exemplary and aggravated or punitive damages

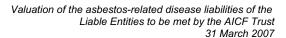
To date, there have been no awards for exemplary or punitive damages against the Liable Entities as a result of asbestos-related disease claims.

To the extent that such awards are possible and could arise in the future such awards would increase the liability assessment.

Of particular note is the South Australian legislation, The Dust Diseases Act 2005 (SA) Bill, which directs the Courts to consider exemplary damage awards.

We have made some allowance for the potential for exemplary damages awards in South Australia through our assumed average award size. This has been based on anecdotal evidence and views as to the potential size of exemplary awards were such awards to be made.

However, we note that in relation to the potential for exemplary damage awards in other States, the liability that could arise, or would arise were such claims to eventuate, is unquantifiable and has not been included in our liability assessment.





### 3.3.3 Smoking-related diseases

There have been some notable cases involving the emergence of lung cancers from people with asbestos exposure but who have also smoked cigarettes.

There are two prevailing views of the interaction of smoking and asbestos exposure:

- That the emergence of asbestosis is a necessary precursor to lung cancer caused by asbestos exposure ("the necessary precursor hypothesis" as put forward by Hans Weill amongst others).
- That providing there has been exposure to asbestos sufficient to cause asbestosis it is reasonable to attribute a causal contribution to the asbestos exposure ("the fibre burden hypothesis").

It is generally accepted that the risk of developing cancer after asbestos exposure is increased in the case of a smoker (see papers by Sir Richard Doll in 1985 amongst others).

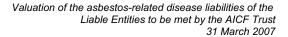
We have continued to assume that the precedents set in Judd vs. Amaca (2002) (NSWDDT 25) and McDonald vs. State Rail Authority (1998) (16 NSWCCR 695) will continue and also that the thresholds required to attribute lung cancer to asbestos exposure will be maintained. In these circumstances we have assumed continuation of the current level of awards for asbestos-related lung cancer claims.

#### 3.3.4 Future bankruptcies

As bankruptcies and insolvencies amongst defendants occur, there is a concentration of the costs of claims amongst a decreasing pool of defendants. This would be expected to lead to an increase in the proportion of claims borne by each of the remaining solvent defendants.

Allowance might be made for such bankruptcies by way of using general credit risk methods, or by reduction in the discount rate, but such allowance would require a full model of the liabilities of Australia by entity, including the interactions between entities. This is not adequately determinable at present.

Consequently, within our central estimate assessment, we have not allowed for the future failure of any of the substantial asbestos defendants, insurers or governments who bear a share of the asbestos-related liabilities of Australia.





### 3.4 Medical developments

Medical developments have the potential to affect claim costs, although it is uncertain as to whether such developments would likely increase or decrease claims costs. In these circumstances, we have taken what we believe to be a central estimate view.

For example, there may be drugs developed which increase costs and extend life without curing mesothelioma: this might increase overall claim amounts. On the other hand, a total cure for mesothelioma would be more likely to reduce overall claim amounts.

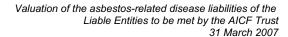
Examples of drugs or treatments that are currently (or may be) used for people diagnosed with mesothelioma include:

- Alimta:
- Coramsine;
- Surgery; and
- Radiotherapy or Chemotherapy.

Additionally, there continue to be new blood tests developed which may give rise to earlier diagnosis of mesothelioma (e.g. SMRP serum). Such tests have the potential to result in a change in the pattern of reporting of future claims by accelerating diagnosis of these claims. Furthermore depending on how the courts would treat claims settlement in relation to these earlier diagnoses, it could also be associated with a change in the profile of claims payments.

At this stage there is no evidence of the success of any treatments to cure mesothelioma, or of SMRP to provide earlier diagnosis.

Accordingly, we have made no allowance for the potential impact of such diagnostic or medical developments within the current valuation.





### 4 DATA

### 4.1 Data provided to KPMG Actuaries

We have been provided with the following information:

- Claims database at 31 March 2007 with individual claims listings;
- Accounting database at 31 March 2007 (which includes individual claims payment details);
- Monthly Management Information Reports to 31 March 2007;
- Home Renovator Reports at various dates; and
- Detailed insurance bordereaux information (being a listing of claims filed with the insurers of the Liable Entities) produced by Capita Insurance Services (London) as at 31 March 2007.

We have allowed for the benefits of the product and public liability insurance policies of the Liable Entities based on information provided to us by AICFL relating to the insurance programme's structure, coverage and layers.

We have also considered the claims data listings which formed the basis of our previous valuation assessments.

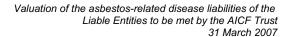
### 4.2 Data limitations

We have tested the consistency of the various data sets provided to us at different valuation dates, as noted in Section 4.3 which outlines the nature of the testing and verification process undertaken. However, we have not otherwise verified the data and have instead relied on the data provided as being complete and accurate in all material respects. We have relied upon the robustness of AICFL's operational processes and systems as to the completeness of the data provided.

Consequently, should there be material errors or incompleteness in the data, our assessment could also be affected materially.

## 4.3 Data verification

We have undertaken a number of tests and reconciliations to verify the accuracy of the data to the extent possible, noting the limitations outlined above.





### 4.3.1 Reconciliation with previous valuation's data

We have performed a reconciliation of the claims database as at 31 March 2007 with that provided at 30 September 2006.

We have reviewed the consistency of a number of key fields, on a claim-by-claim basis, including:

- Claim notification date;
- Claim settlement date;
- Disease type; and
- Settlement amounts (award and legal costs separately).

We note that there are some movements in the historic data between valuations. The following summarise the results of that reconciliation process:

- 7 claims have changed their date of reporting with 6 of them changing their report date by an inconsequential amount. Additionally, 4 other claims have now been assigned a report date;
- 12 claims have changed their disease type: 4 to mesothelioma, 7 to asbestosis and 1 to lung cancer; and
- 3 claims have changed their settlement date

We understand that a change in disease type is often due to the data being updated over time, often as more information comes to light as to the nature of the disease, or through the correcting of any previous data errors which have emerged.

Changes in the date of settlement can often arise because the previous settlement date recorded relates to the settlement with some, but not all, parties to the claim and that this information is updated when all parties have settled.

As such, changing data is not unexpected or to be considered as adverse. Indeed, changing data is common to all claims administration systems.

At this valuation, we have continued to note that new claim records have been created in respect of some historic claims and some claim numbers have changed. We understand these changes have been made to aid operational procedures in regard to pursuing cross-claims recoveries for individual claims.



The effect of this operational change is to increase the numbers of claims reported relative to those quoted in our previous valuation report (although it should be noted that the effect is small and varies by individual claim year).

A consequential effect of this is that the average cost of claims shows some compensatory reductions and nil settlement rates have also reduced.

We have identified these changes, discussed and reviewed them in conjunction with AICFL and considered the extent of their impact on the data.

Overall, the effect of this change is minimal in the context of the overall liability assessment.

### 4.3.2 Reconciliation between claims and accounting databases

We have compared the claims awards, the legal costs and the recoveries amounts between the claims database and the accounting database from the earliest date to the current file position. Table 4.1 shows the results of this reconciliation for all claims to date.

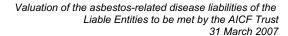
Table 4.1: Comparison of amounts from claims and accounting databases at 31 March 2007

	Claims database \$m	Accounting database \$m	Difference \$m	Difference %
Gross settlement amounts	443.4	442.3	1.1	0.2%
Cross claim recoveries	(14.6)	(14.1)	(0.5)	3.5%
Met settlement amounts	428.8	428.2	0.6	0.1%

Overall, the data appears to reconcile reasonably well in aggregate, with the gross claim settlement amounts from the two data sources differing by only 0.2%.

Our approach for each claim record has been to take the maximum value of the two databases for each claim record.

This approach is likely to result in some minor prudence in our overall analysis although the amount of prudence is not material in the context of the size of the potential liabilities and the underlying uncertainty in any valuation estimating future claims costs over the next 40 years or more.



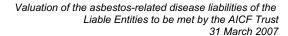


# 4.4 Data conclusion

We have noted above that we have not verified the data but have instead tested the data for internal consistency with the data provided at previous valuations.

Based on that testing and reconciliation, and subject to the limitations described in Section 1.5, we have formed the view that notwithstanding those limitations:

- The data is generally consistent between valuations, with any differences in the data being readily explained;
- The data appears to reconcile reasonably between the two data sources (the claims database and the accounting database);
- · Any data issues that have emerged are not material in relation to the size of the liabilities; and
- The data is therefore appropriate for use.





### 5 VALUATION METHODOLOGY AND APPROACH

### 5.1 Previous valuation work and methodology changes

We have maintained the core valuation methodology that we adopted at our previous valuations since 30 June 2004, although the exact scope of the valuation has changed over time. The data and tables in this report are generally comparable with those previous reports.

The only significant change in methodology that has taken place in recent valuations was implemented at 30 September 2006, when we made allowance for the potential for savings to result from case estimates based on past observed experience (see Section 5.8).

### 5.2 Overview of current: methodology

The methodology involves assessing the liabilities in two separate components, being:

- · Allowance for the cost of settling claims which have already been reported but have not yet been settled ("pending claims"); and
- Allowance for the cost of settling claims which have not yet been reported but are expected to arise out of past exposure ("Incurred But Not Reported" or "IBNR" claims).

For pending claims, we have used the case estimates (where available) with some adjustments to reflect the extent to which they tend to overstate the ultimate cost, whilst for IBNR claims we have used what can best be described as an "average cost per claim method".

In brief, the overall methodology may be summarised as follows:

Project the future number of claims expected to be reported in each future year by disease type (for product and public liability) and for Workers
Compensation and Wharf claims taking into account the past rate of co-joining of the Liable Entities and the expected future incidence of mesothelioma and
other diseases;



- Analyse past average attritional claim costs of non-nil claims in current money terms. We have defined attritional claims to be claims which are less than \$1m in 2005/06 money terms. We estimate a baseline attritional non-nil average claim cost in 2006/07 (current) money terms. This represents the Liable Entities' share of a claim rather than the total claim settlement. For Workers Compensation claims, the average cost represents only that part of a claim which is borne by the Liable Entities (i.e. it excludes any insurance proceeds from a Workers Compensation Scheme or Policy);
- Adjust historic average claim costs to recognise the impact of DDB reimbursements upon the average cost awards;
- Analyse past historic average plaintiff and defendant legal costs for non-nil claim settlements;
- · Analyse past historic average defendant legal costs for nil claim settlements (which includes costs incurred in defending and repudiating liability);
- Estimate a "large claims loading" for mesothelioma claims by estimating the frequency, or incidence rate, and average claim and legal cost sizes of such claims (being claims which are in excess of \$1m in 2005/06 money terms);
- Project the pattern and incidence of future claims settlements from the claims reporting profile projected. This is done by using a settlement pattern derived
  from consideration of past experience of the pattern of delay between claim reporting and claim settlement for each disease type;
- Estimate the proportion of claims which will be settled with no liability against the Liable Entities by reference to past proportions of claims settled for nil claim cost (we refer to this as the "nil settlement rate");
- inflate average claim, plaintiff and defence legal costs and large claim costs to the date of settlement of claims allowing for base inflation and superimposed inflation;
- Multiply the claims numbers which are expected to be settled for non-nil amounts in a period by the inflated average non-nil claim costs (including the "large claims loading") and plaintiff and defence legal costs for that period;

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- Make allowance in defence legal costs for that proportion of settled claims which are expected to be settled for no liability but for which defence costs will be incurred in disputing liability or contribution;
- Inflate average defence legal costs of nil claims to the date of settlement of claims allowing for base inflation and superimposed inflation;
- Multiply the claims numbers which are expected to be settled for nil amounts in a period by the inflated average defence legal costs for nil claims for that
  period;
- Add the expected claims and legal payments on pending claims (after allowance for the potential savings on case estimates);
- This gives the projected future gross cashflow for each future financial year;
- · Estimate the recoveries resulting from cross-claims made by the Liable Entities against other parties ("cross-claim recoveries");
- Project Insurance Recoveries to establish the net cashflows;
- Discount the cashflows using a yield curve derived from yields on Commonwealth fixed interest bonds to arrive at our present value liability assessment.

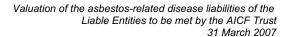
It should be noted that this description is an outline and is not intended to be exhaustive in consideration of all the stages we consider. Those ether stages are outlined in more detail elsewhere in this report and readers are advised to refer to those sections for a more detailed understanding of the process undertaken.

As discussed elsewhere, the liabilities are established on a central estimate basis.

In our analyses, the "year" we refer to aligns with the financial year of JHINV and runs from 1 April to 31 March, so that a 2005 reported claim would be a claim notified in the period 1 April 2005 to 31 March 2006. Similarly a 2006 settlement would be a claim settled in the period 1 April 2006 to 31 March 2007.

## 5.3 Disease type and class subdivision

It is critical when modelling the future liabilities to sub-divide the data into groups which exhibit similar characteristics, i.e. into homogeneous groups.





We have split the claims into the following groups:

- Product and Public Liability;
- Workers Compensation, being claims by current and former employees of the Liable Entities;
- Wharf claims; and
- Cross-claims brought by one or more Liable Entities.

We have separated the Workers Compensation claims from product and public liability claims because claim payments from Workers Compensation claims do not generate recoveries under the product and public liability insurance cover, so that in order to value those contracts we need to separately identify the cashflows from product and public liability claims and the cashflows from Workers Compensation claims.

We have separated out wharfside workers claims because of their significantly different claim sizes relative to other classes.

## 5.3.1 Categories of disease

For product and public liability claims, we have separately considered the individual disease types.

We have split the data by disease because it displays substantially different average claim sizes and because the incidence pattern of future notifications is also expected to vary considerably between the different disease types. As product and public liability claims are financially significant to the overall total of the liabilities and there is significant available data, the sub-division by disease type is appropriate.

We have not divided the Workers Compensation claims data by disease type given its relatively low financial significance and the low credibility of the data if subdivided by disease type.

For the purposes of our analysis, we have allocated each claim once and therefore to one disease. We have selected the following order of priority, based on the relative severity of the disease:

- · Mesothelioma;
- Lung cancer / Other cancer;
- Asbestosis; and then
- Asbestos-Related Pleural Disease and Other ("ARPD & Other").



This means that if a claim has mesothelioma as one of its listed diseases, it is automatically included as a mesothelioma claim. If a claim has lung or other cancer as one of its listed diseases (but not mesothelioma), it is included as a lung cancer claim. If a claim has asbestosis as one of its listed diseases, it is only coded as asbestosis if it has no reference to mesothelioma, lung cancer or other cancer as one of its diseases.

### 5.3.2 Claims excluded

The following claims are excluded from our analysis:

- Cross-claims brought by the Liable Entities against other defendants. Where the cross-claim is brought as part of the main proceedings the claim is automatically counted in our analysis of the number of claims. However, where the cross-claim by the Liable Entities is severed from the main proceedings, the existence of a separate record on the claims file does not indicate an additional claim (or liability against the Liable Entities). In these circumstances such claims records are not counted in our analysis.
- Claims with a blank report year. These are in the nature of "provisional loss advices" and are only included once a date of notification has been allocated to the claims. However, at 31 March 2007, all claims had an assigned report date.

We have, however, included claims which arise as contribution claims against the Liable Entities, and we have also included (as separate claims counts) multiple claims filed against the Liable Entities arising from the same event or individual's exposure. As such, there can be multiple claims in relation to an individual claimant. We note that as a consequence the "number of claims" projected will exceed the number of individual people affected.

### 5.4 Numbers of future claims notifications

We begin by first estimating the incidence of future notifications of claims.

We have based this on the use of what we have termed an "exposure model", which we have constructed in relation to Australian usage of asbestos.

We do not have detailed individual exposure information for the Liable Entities, its products or where the products were used and how many people were exposed to those products. However, given the market share of James Hardie over the years (through to 1987) and its relative stability, we have used a national pattern of usage as a reasonable proxy for the Liable Entities.



We start by constructing an index from the annual consumption of asbestos within Australia from 1900-2002. 4 We split this between the various asbestos types and by year of consumption.

We have not allowed for multiple exposures with respect to the Liable Entities from each unit of asbestos consumed, e.g. where the Liable Entities were both mining and milling the same asbestos. While there was some (moderate) mining at Baryulgil, in relative terms it is not significant. Nonetheless, we have made separate allowance for mining activities at Baryulgil within our liability assessment.

With the exposure index that we have derived, we then allow for the latency period from the average date of exposure to claims notification.

### Our model is that claims will:

- · emerge proportional to past asbestos exposure measured by asbestos consumption (in metric tonnage); and
- have a latency pattern that is statistically normally distributed.

### Our current assumptions are that:

- The historic asbestos consumption shown in Figure 7.9 gives our assumed past asbestos exposure.
- The latency pattern (from average date of exposure) for mesothelioma has a mean of 35 years and a standard deviation of 10 years. This appears to be generally supported by analyses and comments by Professor Berry et al5, by Jim Leigh et al6 and by Yeung et al7. Latency pattern assumptions for mesothelioma and other diseases have also been set with consideration of the Liable Entities' own experience to date.
- World Mineral Statistics Dataset, British Geological Survey, www.mineralsuk.com
   US Geological Survey Worldwide Asbestos Supply and Consumption Trends 1900 to 2000; Robert L. Virta (2003)
- Malignant pleural and peritoneal mesotheliomas in former miners and millers of crocidolite at Wittenoom, Western Australia; G Berry, N H de Klerk, et al (2004)
- 6 Malignant Mesothelioma in Australia: 1945-2000; J. Leigh et al (2002)
- Distribution of Mesothelioma Cases in Different Occupational Groups and Industries, 1979-1995; P. Yeung, A. Rogers, A. Johnson (1999)



Our methodology is to take each year of exposure, weighted by "average consumption" of asbestos in tonnage for that year, and project an index of the number of claims emerging in each future reporting year resulting from that exposure year using the latency distribution. We then aggregate the index of claims projected across all exposure years to derive an overall index of the number of future claims by report year.

This methodology provides not only the shape of claims reporting as an index but it also derives the peak year of incidence of mesothelioma claims reported to the Liable Entities to be 2010/2011.

For the other claim types, we allow for those diseases having different average latency periods to that of mesothelioma. This results in different projected peak years for the different diseases.

From this claims index we then project the future number of claims by calibrating the index derived to the current level of claims emerging.

### 5.5 Numbers of claim settlements from future claim notifications

We derive a settlement pattern by considering triangulations of the numbers of settlements by delay from the year of notification.

The following triangles provide an illustrative example of how we perform this:

Figure 5.1: Settlement pattern derivation for mesothelioma claims

## Number of claims settled by the end of each year

### Delay to settlement (years)

Reporting Year	0	1	2	3	4	5	6	7	8	9	10	Number of claims reported
1996	46	78	83	84	84	84	84	84	84	84	84	84
1997	64	93	93	95	96	99	99	100	101	101		111
1998	57	78	82	84	86	86	88	88	88			93
1999	51	85	88	89	90	92	94	95				95
2000	75	112	118	121	121	121	123					126
2001	85	138	145	150	151	156						161
2002	99	161	173	173	173							179
2003	104	161	173	178								186
2004	143	221	232									263
2005	107	175										212
2006	101											202

### Proportion of claims settled by the end of each year

### Delay to settlement (years)

Reporting Year	0	1	2	3	4	5	6	7	8	9	10
1996	55%	93%	99%	100%	100%	100%	100%	100%	100%	100%	100%
1997	58%	84%	84%	86%	86%	89%	89%	90%	91%	91%	
1998	61%	84%	88%	90%	92%	92%	95%	95%	95%		
1999	54%	89%	93%	94%	95%	97%	99%	100%			
2000	60%	89%	94%	96%	96%	96%	98%				
2001	53%	86%	90%	93%	94%	97%					
2002	55%	90%	97%	97%	97%						
2003	56%	87%	93%	96%							
2004	54%	84%	88%								
2005	50%	83%									
2006	50%										
Pattern assumed	54.9%	87.9%	93.3%	95.0%	96.3%	97.2%	98.5%	99.2%	99.7%	100.0%	100.0%

Owing to limited data volumes, we have modelled "non-mesothelioma" claims as one cohort for determining claims settlement patterns.



Figure 5.2: Settlement pattern derivation for non-mesothelioma claims

# Number of claims settled by the end of each year

## Delay to settlement (years)

												Number of
Reporting Year	0	1	2	3	4	5	6	7	8	9	10	claims reported
1996	31	60	81	92	96	98	100	103	106	108	109	112
1997	32	68	91	103	109	110	115	117	117	177		121
1998	28	47	59	67	70	73	74	76	77			83
1999	38	82	99	104	114	116	117	118				122
2000	38	91	112	143	144	147	154					161
2001	64	122	188	195	204	209						222
2002	51	148	185	202	219							235
2003	45	125	162	176								199
2004	57	142	198									245
2005	36	131										187
2006	54											262

# Proportion of claims settled by the end of each year

# Delay to settlement (years)

Reporting Year	0	1	2	3	4	5	6	7	8	9	10
1996	28%	54%	72%	82%	86%	88%	89%	92%	95%	96%	97%
1997	26%	56%	75%	85%	90%	91%	95%	97%	97%	97%	
1998	34%	57%	71%	81%	84%	88%	89%	92%	93%		
1999	31%	67%	81%	85%	93%	95%	96%	97%			
2000	24%	57%	70%	89%	89%	91%	96%				
2001	29%	55%	85%	88%	92%	94%					
2002	22%	63%	79%	88%	93%						
2003	23%	63%	81%	88%							
2004	23%	58%	81%								
2005	19%	70%									
2006	21%										
Pattern assumed	21.7%	58.5%	77.2%	85.4%	88.4%	90.2%	91.6%	93.0%	93.9%	95.0%	96.0%

From these settlement pattern analyses, we have estimated the pace at which claims notified in the future will settle, and used this to project the future number of settlements in each financial year for each disease type.

We have estimated the settlement pattern from claim reporting to be as follows:



Table 5.1: Settlement pattern of claims awards by delay from claim reporting

			Lung	ARPD &
Delay (years)	Mesothelioma	Asbestosis	Cancer	Other
0	54.9 %	21.7 %	21.7 %	21.7 %
1	33.0 %	36.8 %	36.8 %	36.8 %
2	5.4%	18.7 %	18.7 %	18.7 %
3	1.7%	8.2 %	8.2 %	8.2 %
4	1.3 %	3.0%	3.0%	3.0%
5	0.9%	1.8%	1.8%	1.8%
6	1.3 %	1.4%	1.4%	1.4%
7	0.7%	1.4%	1.4%	1.4%
8	0.6%	0.9 %	0.9 %	0.9 %
9	0.3 %	1.1%	1.1 %	1.1%
Future	0.0%	5.0%	5.0 %	5.0%

These assumed settlements patterns are unchanged since our previous valuation.

### 5.6 Proportion of claims settled for nil amounts

We apply a "nil settlement rate" to the overall number of settlements to estimate the number of claims which will be settled for nil claim cost (i.e. other than in relation to legal costs) and those which will be settled for a non-nil claim cost.

Nil settlement claims can arise for a number of reasons and these include:

- · Claims made against the Liable Entities by plaintiffs where the claim is ultimately determined by a Court to not be compensable. This can arise:
  - because the "injury" for which the claimant seeks compensation is not compensable (e.g. asymptomatic pleural plaques without any physical impairment); or



- because the "injury" is not proven to be a result of asbestos-related exposure (e.g. smoking-related lung cancer with no evidence of asbestos exposure).
- Claims made against the Liable Entities by plaintiffs which are ultimately not pursued by the plaintiff. This would include claims where the plaintiff discontinues a claim:
  - Either in relation to the entire claim being discontinued by the plaintiff; or
  - In relation to the claim against the Liable Entity being discontinued by the plaintiff (but that the claim continues against other defendants).
- Claims made against the Liable Entities by plaintiffs but where liability against the Liable Entities is ultimately declined by the Court. This would, for
  example, include circumstances where the plaintiff joins the Liable Entity in a claim but it is later shown that the Liable Entity is not a relevant defendant and
  that another defendant is liable. This would, for example, cover:
  - Circumstances where it is demonstrated that that the product used which is alleged to have contributed to asbestos exposure and the subsequent claim
    was proven not to be a product manufactured or used by a Liable Entity.
  - Circumstances where through indemnity or contractual obligations another party is ultimately held liable for that element of the claim in which the Liable Entities were previously held liable.

The prospective nil settlement rate is estimated by reference to past trends in the rate of nil settlements.

# 5.7 Average claim costs of IBNR claims

### 5.7.1 Attritional claims

We need to separately consider average settlement costs in respect of future claims and average legal costs of the defendants.

We have estimated the following five components to the average cost assessment:

Average award (sometimes including plaintiff legal costs) of a non-nil "attritional" claim.

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- Average plaintiff legal costs of a non-nil "attritional" claim.
- Average defendant legal costs of a non-nil "attritional" claim.
- Average defendant legal costs of a nil claim.
- Large claim awards and legal cost allowances.

All of our analyses have been constructed using past average awards, which have been inflated to current money terms using a base inflation index. This compensates for basic inflation effects when identifying trends in historic average settlements. We then determine a prospective average cost in current money terms.

We perform the same exercise for the defence and plaintiff's legal costs in respect of nun-nil claims, and for defence costs for nil claims (together "Claims Legal Costs").

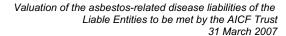
### 5.7.2 Large claims loading

We define a large claim as those for which the award is greater than or equal to \$1m in2005/06 money terms (this equates to approximately \$1.043m in 2006/07 money terms). We define an attritional claim as a non-nil, non-large claim. We define a nil claim as one for which the award payable by the relevant Liable Entity is zero.

We analyse the historic incidence rate of large claims (being measured as the ratio of the number of large claims to the total number of nun-nil claims), and the average claim and legal costs of these claims. We have determined a prospective incidence rate and average cost in current money terms to arrive at a "per claim" loading (being the average cost multiplied by the incidence rate per claim) being the additional amount we need to add to our attritional average claim size to allow for large claims.

# 5.7.3 Future inflation of claim sizes

Allowance for future claim cost inflation is made. This is modelled as a combination of base inflation plus superimposed inflation. This enables us to project future average settlement costs in each future year, which can then be applied to the IBNR claims as they settle in each future year.





### 5.8 Pending claims

### 5.8.1 Definition of pending claims

At 31 March 2007, there are 504 claims for which claim awards have not yet been settled by the Liable Entities. Additionally, there are a number of other claims for which defence legal costs have not yet been settled, even though the awards have been settled.

We have adopted 3 definitions of settlement status:

- Where there is a closure date, there are not expected to be any further award or legal costs incurred.
- When there is no closure date but the claim has a settlement date, there is a possibility of further emerging defendant legal costs, even though the claim award has been settled.
- When there is no settlement date, there is a possibility of award, plaintiff legal costs and defendant legal costs still being incurred.

### 5.8.2 Evaluating the liability for pending claims

The excess amount of the liability for pending claims, over the case estimates held, is what the insurance industry term Incurred But Not Enough Reported ("IBNER").

Depending on the case estimation procedure of the company and the nature of the liabilities, IBNER can be either positive or negative, with a negative IBNER implying that the ultimate cost of settling claims will be less than case estimates, i.e. that there is some degree of redundancy in case estimates.

In assessing the degree of redundancy in case estimates, we have undertaken a projection of the future settlement cost of pending claims and compared this to the case estimates for such claims. Our projection is based on a blending of the following actuarial techniques:

- Projection of future claim payments by year of notification using triangulation techniques as described in section 5.5 and compare with the case estimates for those claims; and
- Projection of future average cost per claim for reported, but not finalised claims. The average cost is assessed by reference to the delay from when the claim was reported to when the claim settles (this method is known as the PPCF method).



Mesothelioma claims were projected separately from other disease types due to differing reporting and settlement patterns as well as differing average claim awards.

Workers Compensation claims were excluded from the analysis owing to limited data volumes and due to the impact of Workers Compensation insurance upon the data.

### 5.8.3 Findings

Our analysis has indicated that there is a degree of redundancy in case estimates.

Amaca's own analysis suggests that actual savings have been of the order of at least 20% in most months and that the average level of savings is around 25% of case estimates.

The comparison of current case estimates with actuarially-projected future settlement costs for claims reported to date suggests that potential savings from case estimates in relation to the award component could be of the order of 15%.

Taking these two different results into account, we have increased our assumption for the level of redundancy in case estimates on currently reported claims to 20% at this valuation (September 2006: 15%).

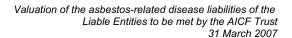
The increase since the last valuation reflect increasing evidence of the existence of such savings, given at the last valuation the allowance for potential savings was the first time such allowance had been made.

With case estimates for claim awards of the order of \$60m, the impact of a change in the assumption of the level of savings from 15% to 20% equates to around \$3m in undiscounted money terms.

It should also be noted that making allowance for savings from case estimates is expected to have the most impact on the near term cash flows and a lesser impact on the longer-term cashflows, with 90% of the cost of pending claims expected to be settled within the next six years.

#### 5.9 Insurance Recoveries

Insurance Recoveries are defined as proceeds which are estimated to be recoverable under the product and public liability insurance policies of the Liable Entities, and therefore exclude any such proceeds from a Workers Compensation Scheme or Policy in which the Liable Entities participate or which the Liable Entities hold.





In applying the insurance programme we consider only the projected gross cashflows relating to product and public liability.

We split out product liability cashflows from public liability cashflows as they are covered by different sections of the insurance policy under different bases:

- · Product liability claims are covered by an aggregate policy which provides cover for all claims up to an overall aggregate limit; and
- · Public liability claims are covered by an "each and every loss" policy which provides cover for each claim up to an individual limit for each claim.

Historical analysis of the claims data suggests that 95% of all liability claims, by number, have been product liability claims.

We make no allowance for the Workers Compensation cashflows in estimating the Insurance Recoveries, as the insurance programme only provides insurance cover to product and public liability exposures.

The insurance cover, for any policy year, consists of a number of consecutive layers of cover. By way of illustration, an insurance programme might be structured as follows:

- Primary \$2m covering the first \$2m of claims costs; and
- \$3m xs \$2m covering the next \$3m of claims costs, once the \$2m cover is fully utilised. If the \$2m layer below this cover is not fully utilised then this cover would also not be utilised.

#### 5.9.1 Allocation of cashflows

We allocate the gross projected cashflow for Claims and Claims Legal Costs separately to product liability and public liability, assuming that 95% of future cashflows in each year will relate to product liability and 5% of future cashflows in each year will relate to public liability.

We then allocate these costs to each individual exposure year. This is based on a projection of how the pattern of exposure has changed in past years and is estimated to change in future years. In this regard, your attention is drawn to Section 7.8 which shows a recent history of how the allocation to each exposure year has changed with time.



We separate the cashflow into claims costs, plaintiff legal costs and defence legal costs. This is because we understand that defence legal costs do not contribute to the erosion of the insurance cover but that such legal costs are recoverable in addition to recoveries from claims settlements.

For the purposes of the valuation, we have assumed that plaintiff legal costs contribute to the erosion of the insurance cover. Our decision is an actuarial one and is not based on legal opinion, although we note that it appears that plaintiff legal costs may (in common with defence legal costs) not contribute to the erosion of the insurance cover. If this latter view is the case, the value of the insurance assets may increase relative to that which we have assumed within this valuation report.

From this, we then model the future Insurance Recoveries by exposure (policy) year.

We map the Insurance Recoveries to each layer of the historic insurance programme and thereby to each insurer and reinsurer to determine an estimate of the recoveries (both in timing and amount) due from each insurer and reinsurer.

As noted in Section 10, no allowance has been made for any potential Insurance Recoveries in relation to the period from 1986/87 to 1996/97, when insurance was placed on a claims made basis.

# 5.9.2 Product liability recoveries

In relation to product liability, given the nature of the cover being on an "in the aggregate" basis, it is likely that the majority of the cover (both the primary and umbrella) covers will be utilised given that we are projecting more than \$3.3bn of future gross claim costs in actual money terms.

We anticipate that all insurance covers, other than the highest layer of insurance cover for some of the policy years, will be fully utilised.

### 5.9.3 Public liability recoveries

In relation to public liability, given that the cover is "each and every loss", it is not likely that layers above the primary layer (\$1 m) will be substantially impacted. It is possible that the non-primary layers could be triggered, although we recognise that this would require:

• a large public liability claim in excess of A\$1m; and



 that the period of exposure be of sufficient brevity or sufficiently concentrated that the allocated cost of the claim to any one year would be in excess of A\$1m.

Whilst it is possible that such claims may arise in the future, to date there has been no such evidence of a claim above \$1m in any one exposure year. Indeed, the largest allocation to any one exposure year has been approximately \$920,000 in relation to a claim with a total cost of \$1,068,000 which was spread over two exposure years.

This is not unsurprising as the average exposure period for mesothelioma claims has historically been approximately 16 years.

Accordingly, at this time we have made no allowance for any layer above the primary layer to generate public liability recoveries.

### 5.10 Bad debt allowance

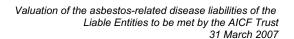
We have made an allowance for general credit risk based on the credit rating of insurers of the Liable Entities using Standard & Poor's default rates.

We assume that insurance recoveries from syndicates of Lloyd's of London, which are reinsured by Equita§ (amounting to 45% of the coverage in the claims occurring period), will have 100% recoverability and that no credit risk charge is made against those recoveries. For the remaining companies, we have allowed for credit risk costs on the Insurance Recoveries.

We have estimated this credit risk cost by using the Standard & Poor's credit ratings of the insurers of the Liable Entities as at 31 March 2007 and the Standard & Poor's default rates by credit rating and duration (at December 2006), as shown in Appendix A, to estimate the cost of credit risk for each of the insurers and reinsurers.

Where additional information regarding the expected payout rates of solvent and insolvent Schemes of Arrangement is available we have instead taken the expected payout rates to assess the credit risk allowance to be made in our liability assessment.

The announcement by Berkshire Hathaway on 20 October 2006 that it would take over management of Equitas and provide additional capital (by way of a \$7bn reinsurance contract from Berkshire Hathaway to Equitas) appears to reduce the risk of insolvency to Equitas considerably at this time. Berkshire Hathaway is AAA rated by Standard & Poor's. Indications are that Berkshire Hathaway will ultimately assume the liabilities of Equitas, subject to regulatory approval.





### 5.11 Cross-claim recoveries

A cross-claim can be brought by, or against, one or more Liable Entities. Cross-claims brought against a Liable Entity ("Contribution Claims") are included in our analysis of claims and such claims are treated as if the Liable Entities were joined by the plaintiff in the main proceedings as a joint defendant to the claim, as opposed to being joined as a cross-defendant by another defendant.

Cross-claims brought by a Liable Entity relate to circumstances where the Liable Entity seeks to join (as a cross-defendant) another party to the claim in which the Liable Entity is already joined.

To the extent that the Liable Entities are successful in joining such other parties to a claim, the contribution to the settlement by the Liable Entities will reduce accordingly.

Within our valuation, we have treated such recoveries as being analogous to the cross-defendant being joined in the main proceedings and the liability of the Liable Entities being reduced.

Our approach in the valuation has been to separately value the rate of recovery ("cross-claims recovery rate") as a percentage of the award based on historic experience of such recoveries.

We have valued these recoveries assuming that they become payable at the time of the claim.

The majority of cross-claim recoveries have been in relation to the Hardie-BI Joint Venture with CSR, including more than \$3M paid in 2005/06 in relation to a one-off clearance of cross-claims against CSR and Bradford Insulation in relation to the Hardie-BI Joint Venture.

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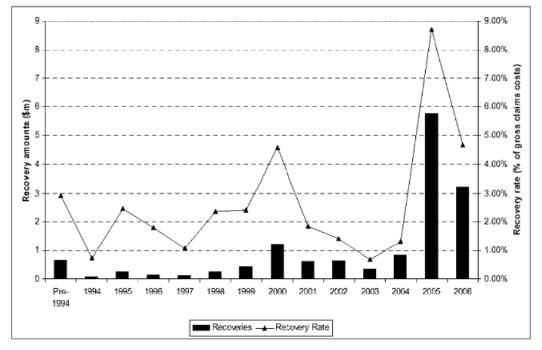


Figure 5.3: Cross-claim recovery experience

Given the observations that 2005/06 (\$5.8m) and 2006/07 (\$3.2m) have been impacted by significant recoveries from CSR and also due to the impact of the Hardie-BI Joint Venture, and given that such recoveries in part relate to recoveries that ought to have been made earlier, the rate of recovery exhibited over the last two years is currently not believed to be a good guide to the future level of recovery.

The recent trend in recoveries has been aberrationally high, insofar that it reflects a catch-up of recoveries that should have been made earlier. We have therefore given greater regard to the overall experience to date rather than the trends in recent periods. We note in particular that the average rate of recovery from all years has been 3.3%, being \$14.6m from gross claim costs of \$443m (see Table 4.1).

Taking all of the above factors into account, we have assumed that future levels of cross-claim recoveries will be 3.0% of the average award. This is increased from our previous assumption of 2% and reflects increased understanding of the drivers of the recovery activity to date.

# 5.12 Allowance for legal cost savings

Within our valuation at 31 March 2007, we have made allowance for an estimate of the total cost savings anticipated to be achieved from the NSW Dust Diseases Tribunal reforms.



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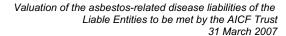
Our report makes allowance within our base valuation assumptions for the cost savings that have arisen to date, whether as a result of the cost savings initiatives implemented by ACS or the impact to date of the NSW Dust Diseases Tribunal reforms together with an estimate of the further savings that are yet to eventuate from those reforms.

# 5.13 Discounting cashflows

Cashflows are discounted on the basis of yields available on Commonwealth government bonds of varying coupon rates and durations to maturity (matched to the liability cashflows).

It should be recognised that the yield curves and therefore the discount rates applied can vary considerably between valuations and can, and do, contribute significant volatility to the present value of the liability at different assessment dates.

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# 6 ECONOMIC ASSUMPTIONS

#### 6.1 Overview

The two main economic assumptions required for our valuation are:

- The underlying claims inflation assumptions adopted to project the future claims settlement amounts and related costs.
- The discount rate adopted for the present value determinations.

These are considered in turn below.

#### 6.2 Claims inflation

We are required to make assumptions about the future rate of inflation of claims costs. We have adopted a standard Australian actuarial claims inflation model for liabilities of the type considered in this report that is based on:

- · An underlying, or base, rate of general economic inflation relevant to the liabilities, in this case based on wage/salary (earnings) inflation; and
- A rate of superimposed inflation, i.e. the rate at which claims costs inflation exceeds base inflation.

# 6.2.1 Base inflation basis

Ideally, we would aim to derive our long term base inflation assumptions based on observable market indicators or other economic benchmarks. Unfortunately, such indicators and benchmarks typically focus on inflation measures such as CPI (e.g. CPI index bond yields and RBA inflation targets).

We have therefore derived our base inflation assumption from CPI based indicators and long term CPI / AWOTE relativities.

# 6.2.2 CPI assumption

We have considered two indicators for our CPI assumption:

- Market implied CPI measures.
- RBA CPI inflation targets.

<sup>9</sup> AWOTE = Average Weekly Ordinary Time Earnings



We have measured the financial market implied expectations of the longer-term rate of CPI by reference to the gap between the yield on government bonds and the real yield on government CPI index-linked bonds.

The chart below shows the yields available for 10-year Commonwealth Bonds and Index-linked bonds. The gap between the two represents the implied market expectation for CPI at the time.

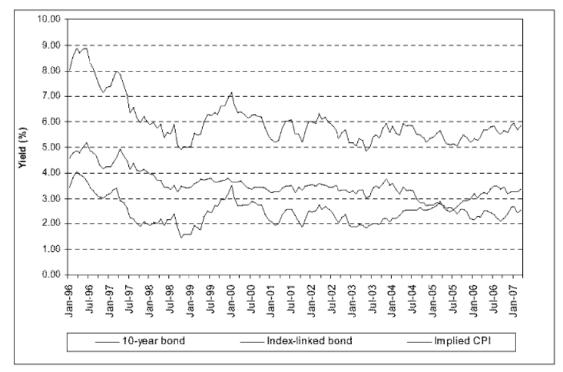


Figure 6.1: Trends in Bond Yields: 1996 - 2007

Source: http://www.rba.gov.au/Statistics/Bulletin/index.html

It can be seen that the implied rate of CPI has varied between 1.5% per annum and 4% per annum during the last 10 years, although it broadly remained between 2% and 3% per annum from March 2000 to January 2006.

Currently, the effective annual yield on long-term government bonds is approximately 5.9% p.a. and the equivalent effective real yields on long-term index-linked bonds is approximately 2.5% per annum. This would imply current market expectations for the long-term rate of CPI were of the order of 3.4% per annum.

In considering this result we note that:

• The implied CPI rate varied significantly over the eighteen months to September 2006 (e.g. from around 2.5% as at 30 June 2005 to 3.4% at September 2006).



Valuation of the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust 31 March 2007

- The implied CPI rate has remained broadly stable, at between 3.2% and 3.4% per annum, over the last six months since September 2006.
- The yields on both nominal and CPI-linked government bonds are driven by supply and demand, and both are in increasingly short supply in the market. The yields on both, and their relativities, are subject to some volatility and likely some short term distortion.
- The RBA's long term target is for CPI to be maintained between 2% and 3% per annum.
- While the RBA has been relatively successful with this target over the recent past, over the longer term future the risk of events leading to inflation emerging
  occasionally outside this range needs to be allowed. Given a likely upside bias to such events, longer term inflation at the higher end of the RBA's range
  would not be unexpected.

Weighing this evidence together, this suggests a long term CPI inflation benchmark of 2.75% to 3.00% per annum.

# 6.2.3 Wages (AWOTE) / CPl relativity

The following table summarises the average annualised rates of AWOTE and CPI inflation, and their relativities, for various historic periods:

# Table 6.1: Annualised rates of CPI and AWOTE

	AWOTE	CPI	AWOTE - CPI
1970-2006	7.81%	6.19%	1.62%
1980-2006	5.72%	4.56%	1.16%
1990-2006	4.11%	2.42%	1.69%
1995-2006	4.38%	2.50%	1.88%
2000-2006	4.71%	2.86%	1.85%

Figure 6.2 shows these yearly results, graphically, for the 1970 to 2006 period.

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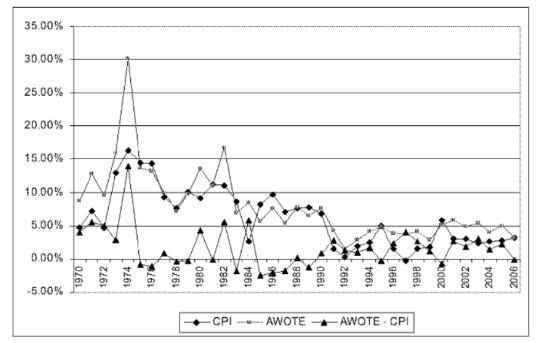


Figure 6.2: Trends in CPI and AWOTE: 1970 - 2006

In considering the above, we note:

- The last period from 1995 reflects largely a continuous period of economic growth which may not be reflective of longer term trends.
- The longer periods cover a range of business cycles, albeit that the period from 1970 includes the unique events of the early 1970's (i.e. general inflationary pressures, both locally and worldwide, and the impact of high oil prices owing to the Oil Crisis in 1973).

Allowing for these factors, the historic data suggests a CPI / AWOTE relativity, or gap, of 1.5% to 1.75%.

On this basis, given a longer term CPI benchmark of 2.75% to 3.00%, it would suggest a longer-term wage inflation (AWOTE) assumption of 4.25% to 4.75% p.a.

We note that such an assumption is not inconsistent with actual wage inflation over recent years (see Table 6.1 above) which has arisen during economic conditions not dissimilar to those reflected in the current market interest rates looking forward.



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# 6.2.4 Impact of claimant ageing and non-AWOTE inflation effects

The overall age profile of claimants is expected to rise over future years with the consequent impact that, other factors held constant, claims amounts should tend to increase more slowly than average wage inflation (excluding any societal changes, e.g. changes in retirement age). This is due to both reduced compensation for years of income or life lost and a tendency for post retirement age benefits to possibly increase closer to CPI than AWOTE.

Furthermore, we note that some heads of damage would be expected to rise at CPI or lower, such as general damages and compensation for loss of expectation of life, owing to the age profile of claimants showing a continuing upward trend in average ages. Other heads of damage, including loss of earnings, would be expected to rise at AWOTE (ignoring the ageing effect); whilst medical expenses and care costs would be expected to rise in line with medical cost inflation which in recent times has been in excess of AWOTE.

Taking these factors into account, we have reduced our base inflation assumption by 0.25% to 0.50% p.a. from the AWOTE rate indicated above for the combined effect of ageing and other non-AWOTE inflation drivers of the benefits.

Weighing all of this together, we have adopted a base inflation assumption of 4.25% p.a.

#### 6.2.5 Superimposed inflation

As discussed later in Section 8, actual claims inflation has been approximately 6.3% per annum historically. This rate of claim inflation has prevailed against a backdrop of general wage inflation (making some minor allowance for ageing effects as above) over the same period of approximately 4% per annum. This implies average superimposed inflation has been approximately 2.2% per annum.

Prospectively, we have assumed that superimposed inflation will be 2.25% per annum over the long-term, although it should be noted that the actual rate of claim inflation exhibited in any one year will be inherently volatile.

In addition, the 2.25% per annum superimposed inflation allowance is not inconsistent with superimposed inflation experience we have seen under other relevant liability portfolios.

We discuss the claims inflation assumptions further in Section 8.



# 6.2.6 Summary of claims inflation assumptions

The table below summarises the claims inflation assumptions we have used within our current and previous liability assessments.

# Table 6.2: Claims inflation assumptions

	Current	Previous
	valuation	valuation
Base inflation	4.25%	4.25%
Superimposed inflation	2.25%	2.25%
Claim cost inflation*	6.60%	6.60%

<sup>\*</sup> Base and superimposed inflation are applied multiplicatively in our models so that claim cost inflation is calculated as 1.0425 \* 1.0225 - 1

# 6.3 Discount rates: Commonwealth bond zero coupon yields

We have adopted the zero coupon yield curve at 31 March 2007, underlying the prices, coupons and durations of certain Australian government bonds for the purpose of discounting the liabilities for this report.

The use of such discount rates is consistent with standard Australian actuarial practice for such liabilities, is in accordance with Professional Standard PS300 and is also consistent with our understanding of the Australian accounting standards in this regard.

Table 6.3 shows the zero coupon yields adopted for each duration of cashflows.

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Table 6.3: Zero coupon yield curve by duration

Year	Current valuation	Previous valuation
1	6.36%	6.02% 5.84%
2	6.27%	5.84%
3	6.14%	5.69%
4	6.02%	5.57%
5	5.91%	5.48%
6	5.82%	5.42%
7	5.76%	5.38%
8	5.71%	5.37%
9+	5.67%	5.37%

The equivalent single uniform discount rate, based on cashflows weighted by term, is 5.88% per annum at 31 March 2007 (30 September 2006: 5.51% per annum).

# 6.4 Consistency of economic assumptions

An important consideration to bear in mind when setting economic assumptions is the consistency of the various assumptions. For a valuation involving the long-term inflating of cashflows and then discounting these cashflows to current money terms, a key consideration is the relativity between the inflation rate and discount rate assumptions.

Whilst future investment yields on government bonds will change, so too will the rate of future wage inflation and consequently also the overall rate of claims inflation. The key factor is whether the gap between the two factors remains reasonable.

Within our current valuation, we have allowed for base inflation at 4.25% per annum, superimposed inflation at 2.25% per annum, and average yields at 31 March 2007 of 5.88% per annum. As such, the gap between claims inflation and the yield is 0.72% per annum (being 6.60% — 5.88%).



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This compares with our valuation at 30 September 2006 where the gap was 1.09% per annum (being 6.60% - 5.51%).

Taking the current and prospective economic environment into consideration, a reduction (of 37 basis points) in the gap between claims inflation and the yield on long-term government bonds appears reasonable.

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# 7 ANALYSIS OF CLAIMS EXPERIENCE — CLAIM NUMBERS

# 7.1 Overview

We have begun by analysing the pattern of notifications of claims as shown in Table 7.1. This table shows the claim notifications by year.

Table 7.1: Number of claims reported annually

Report Year	Mesothel ioma	Asbestos is	Lung Cancer	ARPD & Other	Wharf	Workers Compen sation	All claims
1994/95	81	14	8	14	4	30	151
1995/96	72	24	16	23	3	32	170
1996/97	84	36	15	19	2	40	196
1997/98	111	32	20	17	2	50	232
1998/99	93	25	12	13	3	30	176
1999/00	95	41	16	12	14	39	217
2000/01	126	46	30	21	26	38	287
2001/02	161	91	24	29	17	61	383
2002/03	179	92	36	41	15	51	414
2003/04	186	100	26	27	10	36	385
2004/05	263	119	32	27	6	61	508
2005/06	212	102	30	16	6	33	399
2006/07	202	155	30	29	5	43	464
All Years (incl. pre-1994)	2,057	996	335	367	128	1,024	4,907

Note: Throughout this section the date convention used in tables and charts is that (for example) 2006/07 indicates the financial year running from 1 April 2006 to 31 March 2007. Furthermore, unless clearly identifying a calendar year the label "2006" in charts would indicate the financial year running from 1 April 2006 to 31 March 2007



It can be seen that in recent years, mesothelioma has accounted for more than 40% of claims, and that this percentage increased from 42% in 2001/02 through to 2005/06 when mesothelioma claims represented 53% of claims by number.

In 2006/07, mesothelioma claims have accounted for 44% of claims, with asbestosis showing a significant increase (from 26% in 2005/06 to 33% of claims in 2006/07).

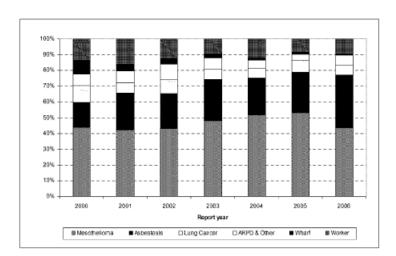


Figure 7.1: Proportion of claims by disease type

#### 7.2 Mesothelioma claims

It can be seen that for mesothelioma, the incidence of notifications showed a step change upwards from 1999/00 through to 2001/02 and a steady rate of increase to the 2003/04 financial year, to 186 claims, with a further upward step in claim numbers during 2004/05 with 263 claims reported in the year.

There were 212 claims reported during 2005/06 and there have been 202 claims reported in 2006/07.

# 7.2.1 Monthly analysis of notifications

We have examined the mesothelioma claims reported on a monthly basis to better understand the nature of the trends.



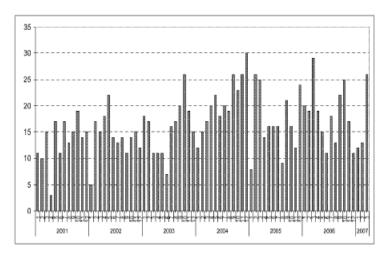


Figure 7.2: Monthly notifications of mesothelioma claims

We have previously noted that high trend of 2004/05 had appeared to have abated somewhat during 2005/06. This lower trend of claims reporting appears to have continued during 2006/07.

There has been a degree of volatility in monthly reporting, with March 2007 showing a particularly high level of claims reporting (26 claims). That said, there is a degree of seasonality in claims reporting. For example, March has been high for each of the last three financial years (with 29 and 25 claims reported in the previous 2 years).

# 7.2.2 Rolling averages

We have also reviewed the number of mesothelioma claims reported on a monthly basis and reviewed the rolling 3-month, 6-month and 12-month averages in recent periods.



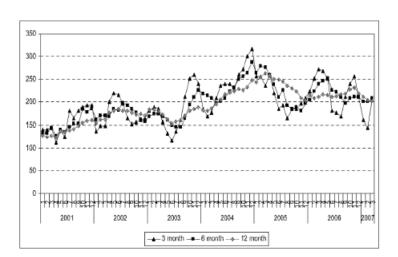


Figure 7.3: Rolling annualised averages of mesothelioma claim notifications

It can be seen that the current annualised rolling averages are between 202 (12 month average) and 208 (6 month average).

Generally, over the last two years, the 6-month and 12-month averages have remained within the range of 200 to 250 claims per annum.

The 3-month averages have, not surprisingly, shown more volatility, varying between 150 and 250 over the last twelve months.

# 7.2.3 Seasonality of claims reporting

Claim reporting has a degree of seasonality to it, with more of the claims activity in the second half of the financial year, as shown in the chart below.



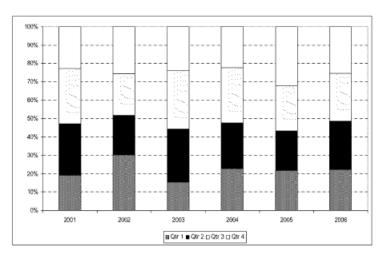


Figure 7.4: Quarterly reporting pattern of mesothelioma claims

It can be inferred from the chart that (other than for 2002) around 46% of mesothelioma claims are typically reported in the first half of the financial year.

It appears that the 2006/07 financial year has followed a similar trend and, as such, the lower claim reporting in 2006/07 has been systemic across the whole year rather than any particular quarter being aberrationally low.

# 7.2.4 Claims notifications by State

We have monitored the claims notifications patterns by State in which the claim is filed. Table 7.2 shows the number of claims notified by year by state.



Table 7.2: Number of mesothelioma claims by location of claim filing

Report								
Year	NSW	VIC	WA	QLD	SA	USA	Other	Total
1994/95	57	18		2			4	81
1995/96	48	17	2	3			2	72
1996/97	55	11	9	2			7	84
1997/98	83	16	4	3			5	111
1998/99	61	24	4	2			2	93
1999/00	58	21	8	2		1	5	95
2000/01	70	28	14			7	7	126
2001/02	104	28	21			2	6	161
2002/03	111	41	23	2			2	179
2003/04	113	47	26				0	186
2004/05	113	92	33	19	1		5	263
2005/06	98	58	35	6	11		4	212
2006/07	84	67	27	12	9	1	2	202
All Years								
(incl. pre-1994)	1,163	521	232	54	21	12	54	2,057

It is of note that for 2006/07:

- Experience in NSW is lower than previous years;
- Experience in Victoria and WA have overall been broadly similar to 2005/06;
- Experience in Queensland has reverted closer to levels previously observed in 2004/05, with a number of claims from WorkCover Queensland reported on the same day.

In part these trends in claims activity in the various States will also have been contributed to by the decisions of BHP vs. Schultz, which will lead to claims being more regularly heard in the State of exposure rather than NSW.



It is not clear what is causing the reduction in mesothelioma claims activity in NSW (notwithstanding the likely impact of BHP vs, Schultz) although we understand this experience is being observed for other defendants and also in the insurance industry.

# 7.2.5 Delay from diagnosis to notification

We have reviewed the delay from diagnosis to notification to understand whether the reduction in claims reporting could be due to backlogs emerging in claim reporting.

Figure 7.5: Delay from diagnosis to notification: mesothelioma claims

The chart suggests that there has been an acceleration in reporting over the last three years as the delay from diagnosis to notification has reduced by around 100 days over the last three years. This does not seem to indicate that there is a backlog developing in claims reporting.

The current delay is approximately 8 months.

# 7.2.6 Base valuation assumption

In setting a base valuation assumption for 2007/08, we need to consider whether the observations in the last two years were one-off fluctuations or were part of a new trend.



Valuation of the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust 31 March 2007

We are of the opinion that the sharp increase in claim reporting activity in the latter part of 2004 and early part of 2005 were a function of accelerated reporting by plaintiff lawyers in order to preserve the rights of their clients to claim against the Liable Entities, owing to concerns at that time over the financial position of the MRCF and the ability of the MRCF to continue to meet its liabilities.

As a consequence, the surge in claims activity in the fatter part of 2004/05 represented a "bringing forward" of claims that would otherwise have been reported in the early part of 2005/06.

#### Base mesothelioma valuation assumption adopted

In setting an assumption for mesothelioma activity in 2007/08, we have taken into account the experience in 2005/06 and 2006/07.

We have also allowed for the late processing that we have observed in the last two financial years, which have shown an increase of around 10 claims after the financial year-end.

At the previous two valuations, our projected level of claims activity for 2007/08 onwards was set by giving equal credibility to 2004/05 and 2005/06, being the two most recent complete years. In our September 2006 valuation, we gave little additional credibility to the trends in the first six months of 2006/07 because it was a period of only 6 months.

However, at this valuation, we are now faced with having had two consecutive and complete years of claims reporting much lower than that observed in 2004/05.

In setting our valuation assumption for 2007/08 we have given increased credibility to the emerging experience in the last two years and this has resulted in a 10% reduction in future claim numbers.

Our revised projection for 2007/08 equates to a future reporting activity of 18.5 claims per month for the next 12 months, or 222 claims. This compares with our previous estimate, at 30 September 2006, of the number of claims reported in 2007/08 of 245 claims.

#### 7.3 Asbestosis claims

It can be seen in Table 7.1 that for asbestosis, the incidence of notifications has shown a step change upwards since 2000/01 and a gradual increase to 2003/04.



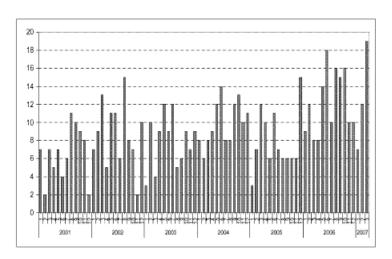
The number of asbestosis claims increased substantially from 100 in 2003/04 to 119 in 2004/05 and then fell back to 102 claims in 2005/06.

There have been 155 claims reported in 2006/07, which is considerably above previous experience and prior expectations.

# 7.3.1 Monthly analysis of notifications

We have examined claims on a monthly basis to better understand the nature of the trends.

Figure 7.6: Monthly notifications of asbestosis claims



# It is observed that:

- The first and second quarters of 2006/07 showed a significant increase in claims reporting compared to 2005/06;
- · The third quarter of 2006/07 showed a degree of slow-down, although the level of reporting activity was still above prior expectations; and
- This level of reporting activity was last observed during the first and third quarters of 2004/05 which were associated with significant publicity surrounding
  the Special Commission of Inquiry and the subsequent concerns over the ability of the MRCF to meet liabilities when they fall due.

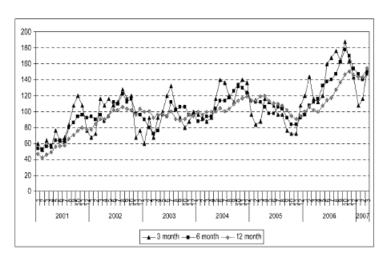


It appears that the increase in asbestosis activity has arisen at the same time that mesothelioma activity has fallen, and by broadly similar numbers.

# 7.3.2 Rolling averages

As with mesothelioma, we have considered rolling 3-month, 6-month and 12-month averages in considering the projected level of claims activity in 2006/07.

Figure 7.7: Rolling annualised averages of asbestosis claim notifications



It is not surprising that asbestosis shows greater volatility than mesothelioma, given the smaller number of claims involved. It can be seen that recent 3 month averages have varied between 108 and 188 claims per annum, with it currently running at 152 claims per annum.

The 6-month and 12-month averages are currently running at around 148 and 155 claims per annum respectively.

#### 7.3.3 Claims notifications by State

It has been observed that the number of claims being filed in Victoria (see below) showed a considerable increase in 2004/05 and 2005/06, whilst activity in NSW fell considerably in 2005/06 only to return to a more usual level of activity during 2006/07.



Claims activity in Queensland in 2006/07 has been considerably greater than in previous years, whilst South Australia has also shown an increase in reporting activity (although it currently contributes less than 10% of claims by number).

Table 7.3: Number of asbestosis claims by location of claim filing

Report Year	NSW	VIC	WA	QLD	SA	USA	Other	Grand Total
1994/95	11	3						14
1995/96	19	3			1		1	24
1996/97	27	8	1					36
1997/98	28	4						32
1998/99	21	3					1	25
1999/00	28	12				1		41
2000/01	36	7				2	1	46
2001/02	75	15			1			91
2002/03	79	9			3		1	92
2003/04	75	21	3	1				100
2004/05	80	26	4	7	1		1	119
2005/06	35	39	2	20	5		1	102
2006/07	62	37	3	37	14		2	155
All Years								
(incl. pre-1994)	641	229	20	65	25	4	12	996

There was a step-change in the level of asbestosis claims activity from 2000/01 to 2001/02 in NSW with claims activity more than doubling in that year.



Activity in NSW fell considerably in 2005/06 although it appears that part of that reduction could be explained as being the impact oBHP vs. Schultz, such that claims were increasingly filed in Queensland or South Australia as opposed to the previous practice of such claims being heard in the Dust Diseases Tribunal.

However, in 2006/07 the level of claims activity in NSW has shown a significant increase, reverting closer to levels experienced prior to 2005/06. At the same time, Queensland and South Australia have shown further increases in claim numbers.

We have reviewed the sources of asbestosis claims in 2006/07 to assess whether the significant escalation in claims activity has arisen from one source or involving a number of cross-claims from one particular entity. However, our analysis indicates that there were no discernable trends.

# 7.3.4 Delay from diagnosis to notification

We have reviewed the delay from diagnosis to notification to understand whether the increased reporting was a function of changes in procedures by plaintiff law firms.

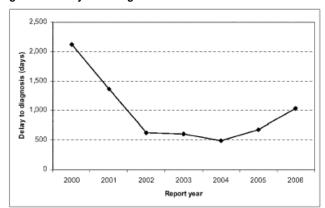


Figure 7.8: Delay from diagnosis to notification: asbestosis claims

The chart indicates that for claims reported in 2006/07, the average delay has increased by more than 300 days this year.



This suggests that a number of the claims reported to the Liable Entities in 2006/07 were "in the system" for a long while before the claim was filed against the relevant Liable Entity.

We therefore believe that some of the increase in activity in 2006/07 has been due to a "backlog clearance" by plaintiff law firms of claims that were already advised to them.

We believe the chart helps to explain one possible cause of the increase in reporting activity in 2006/07.

# 7.3.5 Base valuation assumption

For 2006/07, claims reporting was 155 claims. However, as we have noted previously, we believe some of this was a clearance of backlog in the system based on our analysis of the delays from diagnosis to notification.

It is not clear whether such a trend in late processing and emergence of claims will continue in the future but at this time we feel it appropriate to assume there will be some continuation of this in the near term, particularly if mesothelioma claims reporting remains low.

We have therefore estimated 156 claims to be reported in 2007/08. This is an increase of 18% compared with our previous estimate for 2007/08 of 132 claims.

# 7.4 Lung cancer claims

For lung cancer claims, claim notifications have been steady and do not appear to have shown the same pattern of notification as mesothelioma and asbestosis. There were 30 claims reported during 2005/06 and 30 reported in 2006/07.

We have estimated 30 claims to be reported in 2007/08.

#### 7.5 ARPD & Other claims

For ARPD & Other claims, the number of claims have been volatile, with 41 reported in 2002/03, 16 claims reported in 2005/06 and 29 claims reported in 2006/07. We have estimated 30 claims to be reported in 2007/08.

# 7.6 Workers Compensation and wharf claims

The number of Workers Compensation claims, including those met in full by the Liable Entities' Workers Compensation insurers, has exhibited some degree of volatility ranging from 33 claims to 61 claims in the last six years.

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In 2005/06, there were 33 claims reported and in 2006/07 there were 43 claims reported.

We note that if the underlying level of claims activity was expected to be 48 claims per annum, the range of observations would be 34 to 62 claims (broadly representing a 95% confidence interval). It is therefore quite likely that the experience in the last five years simply reflects statistical variation.

We have estimated 48 claims to be reported in 2007/08.

It should be noted that the financial impact of this source of claim is not substantial given the proportion of claims which are settled for nil liability against the Liable Entities (in excess of 90%), which results from the insurance arrangements in place.

For wharf claims, we have projected 6 claims to be notified in 2007/08. Again, the financial impact of this source of claim is not material.

# 7.7 Summary of base claims numbers assumptions

In forming a view on the numbers of claims in 2007/08, we have taken into account the emerging experience in the latest financial year (2006/07) and a revised view of the expected numbers of claims reported monthly based on recent trends.

In forming a view as to the base number of claims in 2007/08 from which we calibrate the curve of claims notifications, we have also considered the extent to which the 2004/05 and 2005/06 experience, or previous trends in claims numbers, will continue.

As outlined in Sections 7.2 to 7.6, our assumptions as to the levels of claims numbers to assume are as follows:

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Table 7.4: Base claim numbers assumptions

	Average 2004/05 and 2005/06	First half- year of 2006/07 (annualised)	Second half- year of 2007/07 (annualised)	2007/08 (projected)
Mesothelioma	237	196	208	222
Asbestosis	111	162	148	156
Lung Cancer	31	20	40	30
ARPD & Other	21	34	24	30
Wharf claims	6	4	6	6
Workers Compensation	47	46	40	48
Total	453	462	466	492

Note: Annualised figures do not make allowance for any seasonality of reporting or for late processing adjustments. They are calculated by multiplying the half-year experience by a factor of 2.

It can be seen that the first half and second half of 2006/07 have been very similar in terms of overall activity, although the mix of claims by disease type has shown a degree of variation.

Our projection for 2007/08 compares with a previous projection (as at 30 September 2006) for 507 claims in 2007/08.

The reduction in the assumption predominantly reflects the low mesothelioma claims reporting now being given credibility after two successive years of lower reporting than was otherwise expected.

# 7.8 Exposure and latency information

To project the pattern of incidence of claims again the Liable Entities, we have constructed a model which utilises the following inputs:

- The exposure to asbestos in Australia, adjusted to allow for the Liable Entities particular incidence of usage, noting that for the period to 1987 they had approximately a uniform market share but thereafter were not involved in asbestos products;
- The average period over which claimants are typically exposed; and

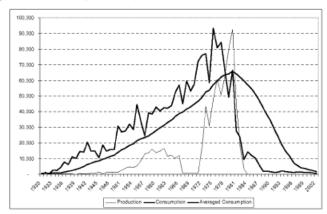


• The distribution of the latency period from average exposure for each disease type.

# 7.8.1 Australian use of asbestos

Figure 3.9 shows measures of the production and consumption of asbestos in Australia in the period 1920 to 2002. It can be seen that the exposure, being measured in net consumption, appeared to peak in the early to mid 1970s. It can also be seen that for Australia as a whole, asbestos consumption continued at significant levels until the mid 1980s and then began to fall, but nonetheless continued through to 2002.

Figure 7.9: Consumption and production indices — Australia 1920-2002



Source: World Mineral Statistics Dataset, British Geological Survey, www.mineralsuk.com R Virta, USGS Website Annual Yearbook

The data underlying this chart is shown in Appendix I.

The "averaged consumption" is derived as the consumption averaged over the prior 16-year period. The 16-year assumption for "averaging" the exposure is based on experience specific to the Liable Entities and reflects that, for the Liable Entities, claims have (on average) related to 16 years of exposure.

It is the averaged consumption which is used as a basis for projecting future mesothelioma claims numbers.



The following chart show the derivation and support for the assertion that claims have resulted from, on average, 16 years of exposure.

Figure 7.10: Mix of claims by duration of exposure (years): 1996-2006

It can be seen that the average duration of exposure has generally varied between 16 years and 19 years, with an average of 16.8 years over the last five years and 17.1 years over the last ten years.

The general trend has been downwards in recent years, indicating that recently reported claims have arisen from shorter periods of exposure.

This analysis justifies our current model assumption that the averaging exposure period for the Liable Entities is approximately 16 years.

The following chart shows the timeline of exposure, diagnosis and claims reporting.



Figure 7.11: Timeline of exposure and claim reporting



# 7.8.2 Exposure information from current claims

We have also reviewed the actual exposure information available in relation to claims notified to date. This has been conducted by using the exposure dates stored in the claims database at an individual claim level and identifying the number of person-years of exposure in each exposure year. We have reviewed the pattern of exposure for each of the disease types separately, although we note that they tend to follow similar patterns for each disease type.

Figure 7.12: Exposure (person-years) of all Liable Entities' claimants to date

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The chart shows that the peak of exposure from claims reported to date has so far arisen in 1968. It should be recognised that there is a significant degree of bias in this analysis in that the claims notified to date will tend to have arisen from the earlier periods of exposure.

Over time, one would expect this curve to develop to the right hand side and the peak year of exposure to trend towards the early to mid 1970s, whilst also increasing in absolute levels at all periods of exposure as more claims are notified and the associated exposures from these are included in the analysis.

The relatively low level of exposure from 1987 onwards (about 3% of the total) is not unexpected given that products ceased to be manufactured in 1987 but the exposure after that date likely results from usage of products already produced and sold before that date.

This chart is a cumulative chart of the position to date and does not show temporal trends in the allocation of claims to exposure years.

For example, one would expect that more recently reported claims should be associated with, on average, later exposures; and that claims reported in future years would continue that trend to later exposure periods. If this did not occur, it would suggest mean latency periods would increase substantially over time and that the claimant's age at diagnosis would also rise considerably. This does not appear to be commensurate with trends to date or for that matter with epidemiological research of mesothelioma.

To understand better these temporal trends, we have modelled claimants' exposures for each past claim report year since 1990/91 to 2006/07 separately.



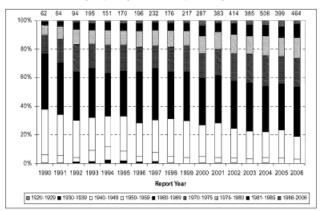


Figure 7.13: Exposure (person years) of all claimants to date by report year and exposure year

As can be seen in the above chart, there has been a general increasing shift towards the 1970-1985 period, evident by the downwards trends in the chart from left to right indicating that an increasing proportion of the claimants' exposure relates to more recent exposure periods.

We would expect that such a trend should continue for some time to come and that an increasing proportion of the exposure will relate to the period 1981 to 1985.

# 7.8.3 Latency model

Our method for projecting claim numbers is described in Section 5.4.

In brief terms, we use the exposure curve (averaged consumption) together with a model of the latency period of claims to derive an index of future claim notifications. We then calibrate this index to a base number of claims notifications to estimate the future incidence of claims reporting.

Our latency model for mesothelioma is for latency from the average date of exposure to be normally distributed with a mean latency of 35 years and a standard deviation of 10 years.

We have monitored the latency period of the claims of the Liable Entities in order to test the validity of those assumptions.



We have measured the mean latency period from the average date of exposure to the date of notification of a claim.

In strict epidemiological terms, the latency period should be measured from the date of first exposure to the date of diagnosis.

Because our model utilises latency assumptions from the average date of exposure, the latency period reported in the following charts is not directly comparable with that referred to in epidemiological literature.

As indicated in Figure 7.11, the average period of exposure for claimants against the Liable Entities is around 16 years. This means the actual latency period from the date of first exposure is around 8 years more than indicated in the following charts.

Given that the date of notification lags the date of diagnosis by around 8 months for mesothelioma and by about 2 to 3 years for non-mesothelioma disease types, the latency trends shown in the following charts might slightly overstate the latency to diagnosis (by around 4 months for mesothelioma and by around 1 to 1.5 years for non-mesothelioma).

The charts below show the average (mean) latency and the 25th percentile and 75th percentile observations.

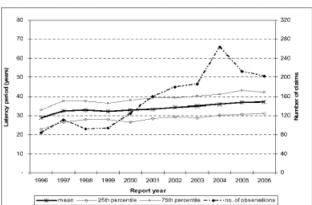


Figure 7.14: Latency of mesothelioma claims

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The above charts indicate that the average latency period from the average exposure is around 35 years for mesothelioma.

Epidemiological studies tend to suggest that the observed latency period (from first exposure) for mesothelioma is between 4 and 75 years, with an average latency of around 35 to 40 years.

Given that the average period of exposure is 16 years, this implies our latency assumption from the date of first exposure is approximately 43 years (being 35 1/2\*16). Our model therefore accords with epidemiological literature and, if anything, implies slightly longer latencies than epidemiological studies suggest.

It is not surprising that the average latency period observed is showing an upward trend. This is because an analysis of the latency period would be biased in early years as the claims that are reported in the earlier years must necessarily result from earlier exposures (e.g. 1940s) and be associated with shorter latency. By contrast, claims reported in the later years (e.g. 2040 onwards) will likely result from later exposure (e.g. in the 1980s) and be associated with longer latency.

The currently observed standard deviation of the latency period is about 9 years.

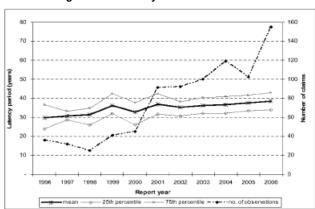


Figure 7.15: Latency of asbestosis claims



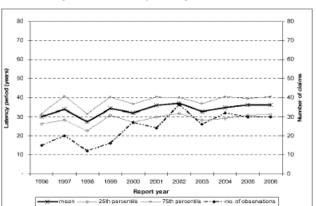
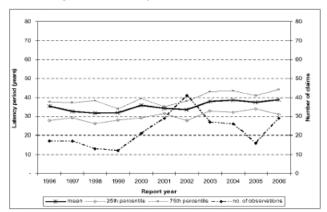


Figure 7.16: Latency of lung cancer claims

Figure 7.17: Latency of ARPD & Other claims



The latency periods for the other disease types shows a more surprising trend.



The actual latency periods experienced for these disease types appears longer than epidemiological literature has tended to suggest (particularly when adjusting our information to the latency from first exposure).

This longer latency is factored into our considerations when determining the projected peak and pattern of incidence for the other disease types.

At present, given that we are some 30 to 40 years after the main period of exposure, claims currently being reported reflect a broad mix of claims of varying latencies. Accordingly, any analysis of the latency period during the most recent 5 to 10 years:

- Should provide a good indicator of the underlying average latency period of each disease type; and
- Should show some slight upwards trends given the fall-off in exposure in the late 1970s and 1980s.

Accordingly, at this time the claims experience provides support to our assumption as to the mean latency period of mesothelioma claims and seems to accord with epidemiological research in relation to mesothelioma, once the relevant adjustments to standardise onto a consistent terminology are made.

A summary of our overall latency assumptions by disease type are shown below.

# Table 7.5 Assumed latency periods by disease type from average date of exposure to notification

	Mean (years)	Std Dev (years)
Mesothelioma	35	10
Asbestosis	30	10
Lung Cancer	35	10
ARPD & Other	30	11
Wharf	n/a	n/a
Workers Compensation	n/a	n/a



#### 7.8.4 The Clements paper

We have read the paper "Actuarial projections for mesothelioma: an epidemiological perspective" by Clements, Berry and Shi ("Clements et al" or "the Clements paper") presented at the XIth Accident Compensation Seminar in Melbourne on 2 April 2007.

The Clements paper presents a model for projecting the incidence of mesothelioma in NSW and Australia (specifically for males) based on actual levels of incidence to 2001. The Clements paper projects the peak incidence of mesothelioma in Australia will arise in 2017 and peak incidence in NSW will arise in 2014.

in considering the relevant of the findings of the Clements paper we note the following:

- The model used by Clements et al is an Australia-wide model of incidence of people who may develop mesothelioma based on the exposures that took
  place in Australia. Australia continued importing and using Chrysotile asbestos until 31 December 2003, when a ban came into effect.
- The KPMG Actuaries model is a model for the Liable Entities', and not the whole of Australia's, exposures. Our model recognises the timing of the involvement of the former James Hardie entities with asbestos. The insulation business was closed in 1974; the building products business ceased using asbestos in 1985; the pipes business ceased using asbestos in 1987; and the brakes business ceased using asbestos in 1984 and was sold in 1987.
- The national model of incidence derived by Clements et al is not relevant to individual populations of claimants, as recognised by the authors of the paper who state in their paper:

"Importantly, these predictions may not be useful for specific industries that do not follow the population-wide risk profile; as an example, the predictions are inappropriate for the mining industry, where mining of asbestos ceased 10-20 years earlier than the consumption of asbestos products."

Given the models are produced for different purposes and are projecting different claimant populations, they are not directly comparable.



Valuation of the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust 31 March 2007

- It should be of no surprise that Clements et al are projecting a later peak for the nation (and NSW) as a whole than KPMG Actuaries have projected within this report given that the Clements et al projection involves a population with a later and more prolonged exposure than that of the Liable Entities which was curtated some 15 years earlier.
- There remains a wide range of views (ranging from 2010 to later than 2020, rather than consensus, amongst epidemiologists as to when peak incidence of mesothelioma will arise in Australia as a whole.

A later peak in claims reporting against the Liable Entities is a possibility, and one which we have always commented upon in the uncertainty and sensitivity testing section of our report. However, such scenarios do not reflect our central estimate projection.

We continue to monitor those parameters (mean latency, standard deviation of latency and the average period of exposure of claimants) which form the basis of our incidence model to verify whether the actual experience continues to support the current assumptions and the derivation of the timing of the peak of incidence.

# 7.9 Peak year of claims and estimated future notifications

Based on the application of our exposure model and our latency model, and also taking into account various epidemiological views from both Australia and the UK, recognising that there are conflicting and widely diverging views as to when the peak might arise, the peak year of notification of claims reporting against the Liable Entities for each disease type is assumed to be as follows:

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Table 7.6: Peak year of claim notifications

	Current	Previous
	valuation	valuation
	assumption	assumption
Mesothelioma	2010/11	2010/11
Asbestosis	2006/07	2006/07
Lung Cancer	2010/11	2010/11
ARPD & Other	2006/07	2006/07
Wharf claims	2000/01	2000/01
Workers Compensation	2006/07	2006/07

We have projected the future number of claim notifications from the curve we have derived using our exposure model and our latency model. We have applied this curve to the base number of claims we have estimated for 2007/08 as summarised in Section 7.7.

Figure 7.18 shows the pattern of future notifications which have resulted from the application of our exposure and latency model and the recalibration of the curve to our expectations for 2007/08.



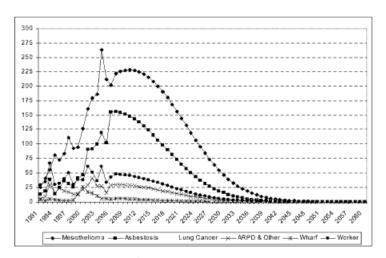


Figure 7.18: Expected future claim notifications by disease type

The number of future claim notifications and the ultimate number of claims is shown below, both at our previous valuation and at this valuation.

Table 7.7: Number of claim notifications by disease type

		Current number projection		s number ection
	2007 onwards	Ultimate	2007 onwards	Ultimate
Mesothelioma	4,023	6,080	4,446	6,510
Asbestosis	2,138	3,134	1,809	2,791
Lung Cancer	544	879	562	893
ARPD & Other	411	738	535	915
Wharf claims	57	185	57	186
Workers Compensation	658	1,682	740	1,772
All claim types	7.832	12 739	8 149	13.068

Note: "Ultimate" is the number of claims we project will be reported to the Liable Entities from 1967 to 2060.



Valuation of the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust 31 March 2007

It can be seen that the recognition of the emerging experience to 31 March 2007 has reduced our projected ultimate number of claims compared with our previous valuation by 329 claims, the majority of which results from mesothelioma (430) offset by asbestosis (an increase of 343) and other more minor changes in relation to the other disease types.

### 7.10 Baryulgil

To date, there have been 38 product and public liability claims (relating to 28 separate claimants) filed against the Liable Entities costing \$1.4m, inclusive of legal costs of \$0.7m

Of these 38 claims, 15 claims were settled with no liability against the Liable Entities and 6 remain unsettled.

During the last financial year, there have been 5 claims reported, all of which were lodged on one day. These 5 claims remain unsettled.

Baryulgil claims have not generated substantial claims costs historically because most of the claims were settled in the 1980s when awards were considerably lower than current levels.

It is also of note that the Liable Entities tended to bear only around one-third to one-half of the liability, reflecting the contribution by other defendants to the overall settlement (including those which have since been placed in liquidation).

For the purposes of our valuation, we have estimated there to be a further 27 future claims, comprising 10 mesothelioma claims, 8 other product and public liability claims and 9 Workers Compensation claims.

We have assumed average claims and legal costs, net of Workers Compensation insurances, broadly in line with those described in Section 8.

Our liability assessment at 31 March 2007 of the additional provision (for claims not yet reported) that could potentially be required is an undiscounted liability of \$8.6m and a discounted liability of \$5.5m, all of which is deemed to be a liability of Amaca.



### 8 ANALYSIS OF EXPERIENCE — AVERAGE CLAIMS COSTS

#### 8.1 Overview

We have modelled the average claim awards and plaintiff and defendant legal costs (where separately disclosed) by disease type in arriving at our valuation assumptions.

Average attritional claim awards (which we have defined to be claims below \$1m in 2005/06 money terms) may vary considerably with the development of new heads of damage.

Past examples include the decision in relation to *Sullivan vs. Gordon* (1999) (47 NSWLR 31, [1999] NSWCA 338), the offsetting decision in *CSR vs. Eddy* [2005] HCA64 and the Civil Liability Amendment Bill 2006 which sought to restore the entitlement to Sullivan vs. Gordon benefits following the decision in *CSR vs Eddy*.

The Civil Liability Amendment Bill 2006 and the South Australia (Dust Diseases) Act 2005 have come into force that may affect future awards relative to that experienced in prior years (i.e. increase them).

Table 8.1 shows how the average settlement costs for nun-nil attritional claims have varied by plaintiff settlement year. All data have been converted into 2006/07 money terms using base inflation at 4% per annum.

The reader's attention is drawn to the fact that the average amounts shown hereafter relate to the average amounts of the contribution made by the Liable Entities, and do not reflect the total award payable to the plaintiff unless this is dearly stated to be the case.

In particular, for Workers Compensation the average awards reflect the average contribution by the Liable Entities for claims in which they are joined but relate only to that amount of the award determined against the Liable Entities which is not met by a Workers Compensation Scheme or Policy



Table 8.1: Average attritional non-nil claim award (inflated to 2006/07 money terms)

Plaintiff				4 DDD - 0		***
settlement Year	Mesothelioma	Asbestosis	Lung Cancer	ARPD & Other	Wharf	Workers Compensation
1994/95	228,021	128,476	48,581	260,973	39,425	122,010
1995/96	171,345	64,343	98,273	202,395	10,006	73,266
1996/97	173,566	72,400	48,646	29,188	0	64,838
1997/98	172,407	70,609	42,951	72,560	71,166	121,473
1998/99	185,811	46,261	34,452	117,016	0	48,355
1999/00	206,809	69,861	74,419	124,101	71,993	114,492
2000/01	233,512	73,103	91,738	80,021	87,518	64,333
2001/02	273,744	87,580	112,942	103,129	59,798	51,708
2002/03	248,406	93,342	82,941	81,113	144,078	108,407
2003/04	233,633	107,100	98,030	90,911	125,695	93,584
2004/05	245,799	82,693	147,085	80,260	77,283	137,538
2005/06	244,452	86,832	84,829	90,256	74,487	99,876
2006/07	246,902	92,327	124,021	67,775	116,142	92,667

Note: Throughout this section the date convention used in tables and charts is that (for example) 2006/07 indicates the financial year running from 1 April 2006 to 31 March 2007. Furthermore, the label "2006" (for example) in charts would indicate the financial year running from 1 April 2006 to 31 March 2007

Some of the average award information on the above table has changed from the previous report.

As noted at our previous valuation, there remains some additional processing of claims resulting in the creation of new claims records for some historic claims. This has resulted in more claims being counted without changing the overall quantum of awards and has therefore reduced the average claim size of a non-nil claim (see section 4.3.1).



# 8.2 Mesothelioma claims

For mesothelioma, the year 2001/02 resulted in the highest annual average cost. The step changes in 1999/00 through 2001/02 would appear to reflect in part legislative changes that occurred as well as in the percentage of the total award which the Liable Entities were required to contribute.

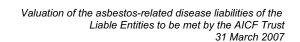
### 8.2.1 Contribution rate

We have estimated the percentage share which the Liable Entities have taken of the gross settlements. The following table shows that share, for those claims where such information is available, and how it has changed over time.

Table 8.2: Contribution rate for direct mesothelioma claims: 1994-2006

Plaintiff Settlement Year	Total award settlement	Liable Entities' contribution	Percentage Share
1994/95	9,422,500	5,285,097	56.1%
1995/96	13,479,092	6,619,729	49.1%
1996/97	7,797,708	5,287,684	67.8%
1997/98	11,085,298	8,789,560	79.3%
1998/99	10,949,146	7,774,456	71 .0%
1999/00	12,840,235	10,628,167	82.8%
2000/01	26,069,726	21,107,679	81.0%
2001/02	31,425,551	26,254,603	83.5%
2002/03	39,815,605	35,002,391	87.9%
2003/04	41,759,715	32,463,911	77.7%
2004/05	57,399,174	44,537,980	77.6%
2005/06	52,970,860	45,108,401	85.2%
2006/07	55,532,017	45,914,347	82.7%
Total (1994-2006)	370,546,628	294,774,005	79.6%

The step change in the average costs from the levels exhibited between 1995/96 and 1998/99 and those exhibited after 1998/99 may, in part, be a result of the change in the percentage shares contributed by the Liable Entities as well as the introduction of new heads of damage.





We have investigated the reason for the increase in the contribution rate. It appears that the main driver of this has been an increasing frequency of claims where the Liable Entities bear 100% of the contribution, which has shown a step-change since 1999. Currently around 50% to 60% of all claims by number show a contribution rate of 100% of the award, up from around 30% of claims prior to 1999.

Figure 8.1 : Distribution of contribution rates for direct mesothelioma claims

### 8.2.2 Distribution of claim sizes for mesothelioma claims

We have analysed the make-up of the average costs for mesothelioma claims by banding claims into cohorts of 10% groups. That is, identifying the contribution to the overall average cost from the smallest 10% of non-nil claims by size, then the contribution from the smallest 20% of claims by size etc.

By way of illustration, the amount for the 10%-20% band is measured as the average cost of the smallest 20% of claims less the average cost of the smallest 10% of claims.

The aim of this is two-fold:

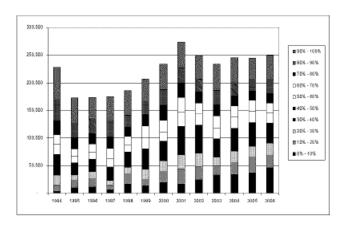
To understand the trends in the average costs; and



To identify if the change in mix of claims by size has contributed to the observed level of superimposed inflation.

Figure 8.2 shows the relative contribution of the various bands to the overall average costs identified in Table 8.1.

Figure 8.2: Contribution of individual bands of claims to overall average attritional mesothelioma claim costs (inflated to 2006/07 money terms)



This chart shows that the key drivers to the pattern in inflated average claims costs, in recent years, are largely the "smaller sized" and "medium sized" claims, and not the "large sized" claims.

The chart shows that the 2001 settlement year appears to have a much heavier proportion of larger claims, with the largest 40% of claims by size contributing around \$125,000 to the overall average claim size.

The chart also shows that for the last three years the mix of claims has been broadly stable (other than in relation to the smallest 10% of claims by size).

An alternative way of looking at this is to consider the distribution of claims by size.



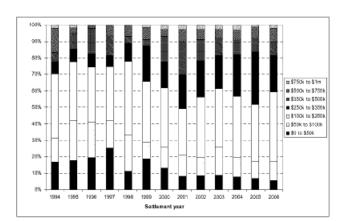


Figure 8.3: Distribution of claims awards for attritional non-nil mesothelioma claims (inflated to 2006/07 money terms)

The chart confirms that the primary driver for the high average award in 2001 was the high proportion of larger claims (i.e. around 30% of non-nil claims were over \$350k).

# 8.2.3 Trends in average awards

In setting our assumption for mesothelioma, we have considered average awards over the last 3, 4 and 5 years in arriving at our valuation assumption.



300,000 - 250,000 - 200,000 - 200 | 250,000 - 200 | 250,000 - 200 | 250,000 - 200,000 | 250,000 - 200,000 | 250,000 - 200,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000 | 250,000

Figure 8.4: Inflated average awards and number of non-nil claims settlements for mesothelioma claims: 1994 to 2006

The chart above shows the historic variability in average claim sizes for mesothelioma varying from \$170,000 to \$270,000 in 2006/07 money terms.

The average of the last three years (to 2006/07) is \$246,000; the average of the last four years is \$243,000 and the average of the last five years is \$244,000.

We have already noted that the experience in recent years will understate, to some extent, future experience owing to changes in legislation affecting the level of awards. In relation to the revised NSW legislation, 2005/06 will have been affected (reduced) by the decision in *CSR vs. Eddy* which was subsequently overturned by the Civil Liability Amendment Bill. In relation to the recent South Australia reforms, mesothelioma awards may increase owing to the inclusion of Sullivan vs. Gordon benefits and exemplary damages.

Settlement year

Inflated Average Attritional Award — Number of non-rill settlements

Taking these averages and the underlying trends into consideration, we have adopted a valuation assumption of \$250,000 for mesothelioma claims in 2006/07 money terms.

This compares with our previous valuation assumption of \$260,000 in 2006/07 money terms. This represents a 4% reduction in inflation adjusted terms.



Table 8.3: Average mesothelioma claims assumptions

	Claim set	tlement year
Valuation Report	2005/06	2006/07
31 March 2006	260,000	276,500
30 September 2006	n/a	260,000
31 March 2007	n/a	250,000

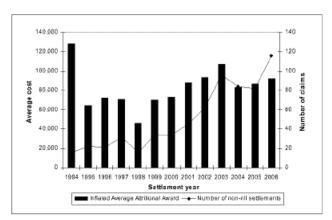
Note: 2005/06 settlements are in 2005/06 dollars whilst 2006/07 settlements are in 2006/07 dollars.

### 8.3 Asbestosis claims

For asbestosis, it can be seen from Table 8.1 that in 2003 the average settlement was high relative to recent experience.

In setting our assumption for asbestosis, we have considered average awards over the last 3, 4 and 5 years in arriving at our valuation assumption.

Figure 8.5: Inflated average awards and number of non-nil claims settlements for asbestosis claims: 1994 to 2006



The chart shows the substantial variation in average awards though in part this is affected by the low numbers of claims settled in the earlier years.



Valuation of the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust 31 March 2007

The average of the last three years (to 2006/07) is \$88,000; the average of the last four and five years is \$93,000. These are not surprising given the relatively high average cost in 2003 and the substantial increase in claim numbers thereby giving greater weight to the recent years' experience.

We have reduced our assumption to \$95,000 in light of this recent experience, whilst still giving some credibility to the experience in 2003. This represents a 3% reduction in inflation adjusted terms.

# Table 8.4: Average asbestosis claims assumptions

	Claim settle	ment year
Valuation Report	2005/06	2006/07
31 March 2006	100,000	106,300
30 September 2006	n/a	97,500
31 March 2007	n/a	95,000

 $Note: 2005/06 \ settlements \ are \ in \ 2005/06 \ dollars \ whilst \ 2006/07 \ settlements \ are \ in \ 2006/07 \ dollars.$ 

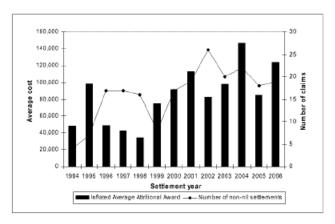
#### 8.4 Lung cancer claims

Lung cancer average claims costs appear to have experienced some volatility in the last five years, although this is not unexpected given the small volume of claim settlements (usually approximately 20 per annum).

Average claim costs observed in 2001, 2004 and 2006 were high relative to previous and more recent experience, mainly due to a number of claims settlements being made which were in excess of \$200,000.



Figure 8.6: Inflated average awards and number of non-nil claims settlements for lung cancer claims: 1994 to 2006



The average of the last three years (to 2006/07) is \$121,000; the average of the last four years is \$115,000 and the average of the last five years is \$107,000.

At this valuation, we have adopted an average award size of \$125,000, taking into account the recent downward trend in experience but recognising the volatility in past experience and the high average awards in 2001, 2004 and 2006. This is unchanged from our previous assumption.

Table 8.5: Average lung cancer claims assumptions

	Claim settlen	ient year
Valuation Report	2005/06	2006/07
31 March 2006	135,000	143,600
30 September 2006	n/a	125,000
31 March 2007	n/a	125,000

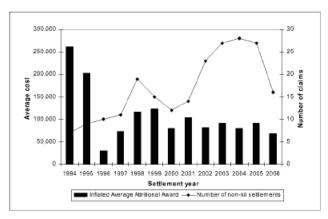
Note: 2005/06 settlements are in 2005/06 dollars whilst 2006/07 settlements are in 2006/07 dollars.



# 8.5 ARPD & Other claims

Historically, average awards have been volatile owing to the low number of claims. However, the past few years have shown a degree of stability.

Figure 8.7: Inflated average awards and number of non-nil claims settlements for ARPD & Other claims: 1994 to 2006



For ARPD & other claims, the average of the last three years (to 2006/07) is \$81,000; the average of the last four years is \$84,000 and the average of the last five years is \$83,000.

We have adopted an average award size of \$90,000 recognising the experience between 2003 and 2005 (and ignoring the experience in 2006 owing to the lower number of claim settlements). This is unchanged from our previous assumption.



Table 8.6: Average ARPD & Other claims assumptions

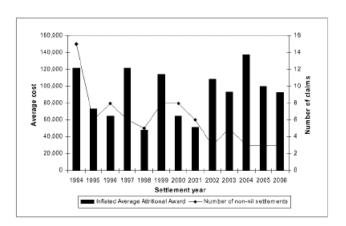
	Claim settl	ement year
Valuation Report	2005/06	2006/07
31 March 2006	90,000	95,700
30 September 2006	n/a	90,000
31 March 2007	n/a	90,000

Note: 2005/06 settlements are in 2005/06 dollars whilst 2006/07 settlements are in 2006/07 dollars.

# 8.6 Workers Compensation claims

The average award for non-nil Workers Compensation claims has shown a degree of volatility and has reduced from the level observed in 2004/05 through to 2006/07, although it should be noted that with just 3 non-nil claims settlements per annum, there is limited credibility that can be attached to the experience.

Figure 8.8: Inflated average awards and number of non-nil claims settlements for Workers Compensation claims: 1994 to 2006





Valuation of the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust 31 March 2007

The average of the last three years (to 2006/07) is \$110,000; the average of the last four years is \$104,000 and the average of the last five years is \$105,000.

The average award for 2006/07 settlements has fallen relative to the previous valuation owing to the emergence of two further claims (totaling \$70,000) in additional to the one claim settled in the first six months at a cost of \$210,000.

We have adopted \$125,000 as our valuation assumption for Workers Compensation claims in 2006/07 money terms, noting the variability in these claims which is not surprising given the small volume of claims and the high nil settlement rate. This represents a 7% reduction in the assumption in inflation adjusted terms.

# Table 8.7: Average Workers Compensation claims assumptions

		Claim settlement	t year
Valuation Report	2005/	06	2006/07
31 March 2006	135.	,000	143,600
30 September 2006		n/a	135,000
31 March 2007		n/a	125,000

Note: 2005/06 settlements are in 2005/06 dollars whilst 2006/07 settlements are in 2006/07 dollars.

#### 8.7 Wharf claims

For wharf claims, the average of the last three years (to 2006/07) has been \$91,000; the average of the last four years has been \$98,000 and the average of the last five years has been \$105,000.



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Figure 8.9: Inflated average awards and number of non-nil claims settlements for Wharf claims: 1994 to 2006

We have adopted a valuation assumption of \$100,000 in 2006/07 money terms. This is unchanged from our previous assumption.

Table 8.8: Average wharf claims assumptions

	Cl	aim settlement ;	year
Valuation Report	2005/06	_	2006/07
31 March 2006	90,00	)0	95,700
30 September 2006	n	/a	100,000
31 March 2007	n	/a	100,000

Note: 2005/06 settlements are in 2005/06 dollars whilst 2006/07 settlements are in 2006/07 dollars.

# 8.8 Large claim size and incidence rates

There have been 25 settled claims with claims awards in excess of \$1m in 2005/06 money terms. All of these claims are product and public liability claims and the disease diagnosed in every case is mesothelioma.



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In aggregate they have been settled for \$38m in current money terms, at an average cost of approximately \$1.52m. We have noted one claim of almost \$4m in current money terms.

The incidence rate of large claims to non-nil settlements has been variable, dependent on the random incidence of large claims by settlement year:

- Over the period 1990-2006 there have been 25 large claims compared with 1,609 non-nil non-large claims settlements. This gives an incidence rate of 1.53%.
- Over the period 1990-1999 there were 5 large claims compared with 497 non-nil non-large settlements, an incidence rate of about 1.00%.
- Over the period 2000-2006 there have been 20 large claims compared with 1,112 non-nil non-large settlements, an incidence rate of about 1.77%.
- There have been 5 large claims settled in 2006/07.

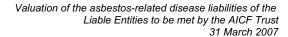
We have assumed that there will be a large claim incidence rate of 2.00% prospectively over all future years, increased from our previous assumption of 1.6%.

With approximately 200-250 mesothelioma claims settlements per annum, we are therefore projecting to observe approximately 4 or 5 large claims per annum.

In setting this assumption, we have had regard to the recent experience; most notably the number of large claims settled in 2006/07, the incidence rate over the last six years and also the number of large pending claims.

There remain six claims open with award sizes case-estimated at in excess of \$700,000. In particular, there remain 5 claims which are case-estimated at in excess of \$1m.

We have taken the average costs from all years as our base assumption, given the small volume of such claims. This has been assumed to be \$1.6m for the award and \$50,000 for plaintiff legal costs with separate allowance also made for defendant legal costs of \$100,000 per claim. Implicitly this allows for the occasional \$3.5m to \$4m claim at an incidence rate broadly equivalent to past experience





As a consequence, the overall loading per non-nil mesothelioma claim (including plaintiff legal costs) to make allowance for large claims is \$33,000 (being 2.0% x \$1,650,000) and this equates to an allowance of over \$7m in 2007/08 for claims in excess of \$1m (in 2005/06 money terms).

We note that the actual incidence of, and settlement of, large claims is not readily predictable and it should be expected that deviations will occur from year to year due to random fluctuations because of the small numbers of large claims (about 5 per annum).

For other disease types, there have been no claims settled which have exceeded \$600,000 in actual money terms. Therefore we have made no allowance for large claims for other disease types.

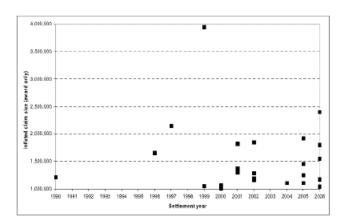


Figure 8.10: Scatter plot of large claims by settlement year

# 8.9 Average defendant legal cost for non-nil and nil claim settlements (before allowance for cost savings)

As with the average awards, we have modelled defendant legal costs separately. We have also modelled nil claims and non-nil claims separately as they should portray different characteristics in relation to their legal costs.

We have again removed large claims from the analysis and treated them separately, applying a large claim loading and an incidence rate consistent with the underlying large claims.

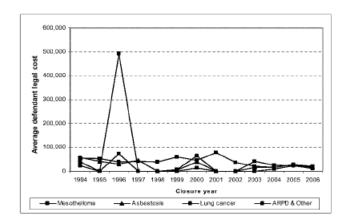


We have used closure year as the base definition to allocate costs into years and given the lag between the award settlement and the closure year, distortions can arise from year to year depending on closure activity of claims files.

### 8.9.1 Non-nil claims

The following chart shows the pattern of average defendant legal costs of the Liable Entities by disease type for non-nil claims, inflated to 2006/07 money terms over recent years. We have not included Wharf claims or Workers Compensation claims in the chart as the data is more sparse and exhibits considerable volatility.

Figure 8.11: Inflated average defendant legal costs for non-nil claims by closure year



The aberrational average legal cost observed for lung cancer in 1996 is mainly a result of a single claim for which a high level of legal costs were incurred in defence against that claim.

For mesothelioma, we have determined an average base defendant legal cost of \$22,500. This is a reduction relative to that previously assumed and reflects the ongoing downward trends in recent defence costs for mesothelioma. This is providing support to the assertion that legal costs have been reducing as a result of the NSW Dust Diseases Tribunal reforms and as a result of internal cost saving initiatives by ACS.



For asbestosis, we have determined an average of \$22,500 recognising the recent stability in defence costs at around \$22,500 per claim.

For lung cancer, we have selected \$20,000 although there is sparse data from which to estimate this amount. We recognise that there have been substantial average defence costs incurred in some years, especially in 1993 and 1996, but we are aware that these have been a result of precedent-setting cases, or matters involving key principles of law. It should also be recognised that the financial materiality of such an assumption is not expected to be significant given the low number of lung cancer claims and the relatively high nil settlement rate.

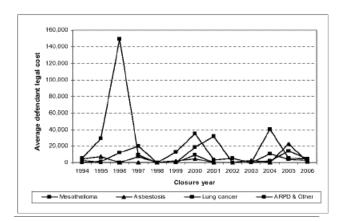
For ARPD & Other claims, we have selected \$20,000 based on an average of the last three years.

For Workers Compensation and Wharf claims we have selected \$15,000.

#### 8.9.2 Nil claims

The following chart shows the pattern of average defendant legal costs of the Liable Entities by disease type for nil claims, inflated to 2006/07 money terms over recent years. We have not included Wharf claims or Workers Compensation claims in the chart as the data is more sparse and exhibits considerable volatility.

Figure 8.12: Inflated average defendant legal costs for nil claims by closure year



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The aberrational legal cost observed for mesothelioma in 1996 is mainly a result of a single claim for which a high level of legal costs was incurred in defence against that claim. The claim related to a New Zealand exposure for which the claim had been brought in the NSW Dust Diseases Tribunal.

For mesothelioma, we have selected an average of \$15,000, a slight reduction from the previous valuation.

For asbestosis, we have selected an average of \$15,000 unchanged from the previous assumption. Given the low nil settlement rate for asbestosis, however, this assumption is not overly significant.

For lung cancer, again there is scarcity of data, but we have selected \$7,500 as our assumption, unchanged from our previous valuation. We note that there have been a small number of precedent-setting cases for which significant legal costs have been incurred but where the claim has not been closed.

For ARPD & Other claims, we have selected \$10,000 based on an examination of the average of the last three, four and five years.

For Workers Compensation and Wharf claims we have selected \$2,500.

### 8.10 Superimposed inflation

#### 8.10.1 Overview

At our previous valuation, we indicated that an allowance of 2.25% per annum for superimposed inflation was appropriate. We identified a number of factors we considered in setting this assumption.

#### These included:

- · The rate of pure (judicial) inflation reflecting the natural tendency for personal injury claim awards to rise at a rate higher than wage inflation;
- The impact of medical or other developments;
- The emergence of new heads of damage, or the expansion of existing heads of damage; and
- The mix of claims costs by different heads of damage.

Additionally, we have considered the potential for these factors to be offset to some extent by:

• The potential for existing heads of damage to be removed, or for the contraction of these heads of damage (e.g.CSR vs. Eddy); and



• The effect of an ageing population of claimants on the rate of inflation of overall damages, a component of which relates to economic loss.

Whilst the future rate of superimposed inflation is uncertain, and not predictable from one year to the next, it is of note that the average claim costs appear to have been stable in the last few years, although the emergence of new or expanding heads of damage does not tend to proceed smoothly but rather is more "lumpy".

#### 8.10.2 Analysis of past rates of superimposed inflation

We have reviewed the rate of inflation of claims costs by settlement year for the last 10 years for mesothelioma claims. We have inflated claim costs to current money terms by base inflation of 4% per annum.

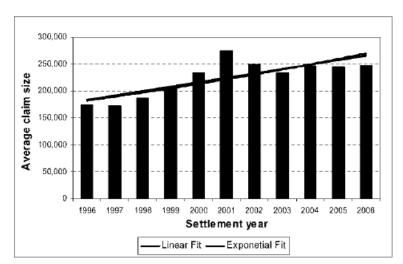


Figure 8.13: Inflated average mesothelioma awards: 1996 to 2006

The chart can be used to imply the rate of inflation of claim awards over and above base inflation (i.e. it measures the rate of superimposed inflation) in any one year or an annualised rate of superimposed inflation over a longer-term.

The chart shows the "best fit" of the rate of growth of inflated claim awards using two possible models:



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- A linear fit which assumes that the average inflated award is a linearly increasing function (such that the monetary increase from year to year is fixed);
   and
- An exponential fit which assumes that the rate of increase in the average inflated awards (i.e. the rate of superimposed inflation) is constant.

It should be noted that the actual rate of inflation within any one year, and the extent to which superimposed inflation arises in any one year is not in itself readily estimable but rather is a function of a whole range of factors. It can be inferred from Table 8.1 and Figure 8.13, that the average rate of inflation can be extremely volatile from year to year, with figures as low as -9% and as high as +17%.

The actuarial approach for this report is to take an average view to be applied over the long-term noting that there will necessarily be deviations from this average on an annual basis.

Using the chart and these models of best fit, we have the following observations in relation to the rate of superimposed inflation:

- The linear fit of the last 10 years' experience implies a rate of superimposed inflation of around 3.3% per annum;
- The exponential fit of the last 10 years' experience implies the rate of superimposed inflation to be around 4.0% per annum;
- Over the last five years, the annualised rate of superimposed inflation has been 0%:
- In the last three years, there has been almost no superimposed inflation, largely due to the contraction in certain heads of damage;
- Over a more prolonged period (e.g. 15 years) the rate of inflation of claims costs has been about 2% lower than that over the last 10 years. That is, implied superimposed inflation has been around 1.5% per annum; and
- Step changes in average claim costs typically reflect the impact of:
  - · Emerging new heads of damage (such as Sullivan vs. Gordon and Griffiths vs. Kerkemeyer); and
  - Changes in the contribution rate of the Liable Entities to the overall settlements.



Weighing all of this evidence together, we have adopted an assumed rate of future superimposed inflation of 2.25% per annum, noting in particular that this rate is intended to be a longer-term rate of inflation.

# 8.11 Ageing of claimants

We have analysed the age pattern of the claimants to understand how this is trending over time. This is important in consideration of the extent of both base and superimposed inflation in claims costs as a result of the age of claimants. Young claimants will be associated with higher awards, owing to the earnings replacement component. Furthermore, greater awards for loss of expectation of life would be expected.

Within our assessment of a reasonable level of base inflation to assume in Section 6.2.4 we noted the impact of claimant ageing as one factor leading to lower base inflation than is strictly implied by the financial markets.

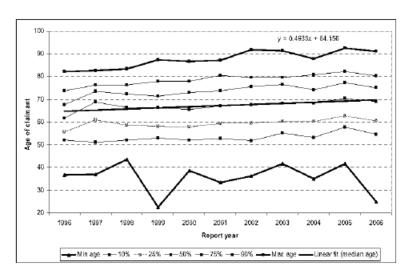


Figure 8.14: Age profile of mesothelioma claimants by report year

The chart indicates that claimants are generally continuing to age. The claims experience does not indicate a considerable increase in the number (and proportion) of younger claimants. We note the claim reported in 2006/07 involving a 25-year old claimant. However, the chart indicates that the trend for all of the lines in the graph (other than the minimum age) is upwards indicating that there is a gradual ageing of the population of claimants.



The chart also indicates that the average age of claimants is increasing by around 0.5 years each year, with the average age now about 70 years.

This has the effect of negating some aspects of emerging claims inflation. This is because part of the award relates to economic loss and loss of expectation of life and awards for these are in part a function of age.

We observe the fall in average ages between 2005/06 and 2006/07. However, this appears to be due to 2005/06 comprising a considerably different age demographic of claimants than other years, as seen by the following chart.

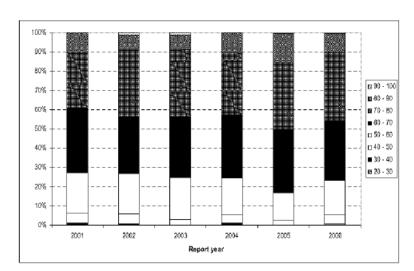


Figure 8.15: Age cohorting of mesothelioma claimants by decade of age

### 8.12 Summary assumptions

The following table provides a summary of our average claim cost assumptions at this valuation, and those assumed at the previous valuation.



Table 8.9: Summary average claim cost assumptions

	Current valuation assumption	Previous valuation assumption
Mesothelioma	250,000	260,000
Asbestosis	95,000	97,500
Lung Cancer	125,000	125,000
ARPD & Other	90,000	90,000
Wharf	100,000	100,000
Workers Compensation	125,000	135,000
Mesothelioma large claims allowance	Average size = \$1.65m	Average size = \$1.65m
(excl. defendant legal costs)	Frequency = 2.0%	Frequency = 1.6%
	Loading = \$33,000 per claim	Loading = \$26,400 per claim



# 9 ANALYSIS OF CLAIMS EXPERIENCE — NIL SETTLEMENT RATES

#### 9.1 Nil settlement rate

We have modelled the nil settlement rates, being the number of nil settlements expressed as a percentage of the total number of settlements (nil and non-nil). The following table shows the observed nil settlement rates by disease type and by settlement year.

Table 9.1: Nil settlement rates by class and disease type

Plaintiff Settlement Year	Mesothelioma	Asbestosis	Lung Cancer	ARPD & Other	Wharf	Workers Compensation
1994/95	18%	24%	43%	50%	43%	53%
1995/96	17%	8%	36%	25%	33%	80%
1996/97	20%	32%	19%	33%	100%	71%
1997/98	33%	20%	23%	59%	0%	84%
1998/99	26%	50%	11%	30%	100%	90%
1999/00	10%	15%	27%	17%	17%	77%
2000/01	6%	11%	6%	14%	45%	83%
2001/02	16%	13%	30%	13%	25%	86%
2002/03	9%	3%	19%	15%	50%	80%
2003/04	10%	3%	26%	7%	54%	95%
2004/05	9%	14%	24%	10%	0%	94%
2005/06	12%	8%	40%	27%	18%	93%
2006/07	15%	13%	32%	54%	0%	95%

Note: Throughout this section the date convention used in tables and charts is that (for example) 2006/07 indicates the financial year running from 1 April 2006 to 31 March 2007. Furthermore, the label "2006" (for example) in charts would indicate the financial year running from 1 April 2006 to 31 March 2007



It should be noted that some of the nil settlement rate in these tables have changed since the last valuation report (particularly for the more recent years). This reflects ongoing activity on the claims files that can be re-opened with settlement and recovery amounts modified over time.

It also reflects the impact of ACS splitting claims and creation of new claim records previously referred to. This is because such splitting of claims has the effect of increasing the number of settlements without necessarily increasing the number of nil settlements, since the splitting relates to claims where cross-claim recoveries can be pursued.

This means that for any given year, the number of nil claims does not change but the total number of claims increases, thereby reducing the observed nil rate.

#### 9.2 Mesothelioma claims

The nil settlement rates for mesothelioma have shown some degree of volatility between settlement years.

Figure 9.1 shows the number of claims settled for nil cost, the total number of claims settled and the implied nil settlement rate for each settlement year.

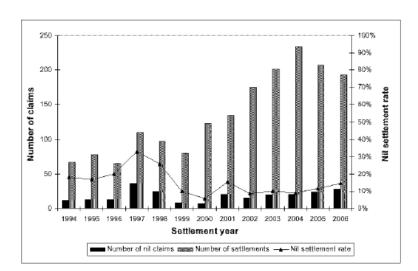


Figure 9.1: Mesothelioma nil claims experience: 1994 to 2006



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During the last seven years, the rate has varied between 6% and 16%

In considering the future nil settlement rate assumption, we note the following:

- Based on the current data, the last three years (to 2006/07) have averaged 12%, the last four years have averaged 11% and the last five years have averaged 11%;
- The experience in 2006/07 has shown an increased nil settlement rate to 15%;
- As noted in the footnote to Table 9.1, data has developed since our last valuation and the trend has been downwards; and
- Overall, the claims experience has been suggestive of some downwards trends, except in relation to the actual experience in 2006/07.

Furthermore, in setting our assumption for the future nil settlement rate, we have also had regard to the average claim cost assumptions we have adopted.

We have done this because the nil settlement rate and the average cost per non-nil claim are inextricably inter-linked. In setting the nil settlement rate we have considered the impact this has on the implied average cost per attritional claim for each settlement year. This could also be thought of, for a given settlement year, as:

### Average cost per non-nil claim x (1 – nil settlement rate)

It is the combination of the two assumptions which ultimately determines the overall cost of the liabilities and we have therefore given consideration to each of the assumptions separately, and in combination, when determining our valuation assumptions.

The following table shows the trends in this "average cost per claim" measure since 1994/95, in inflated money terms.



Table 9.2: Average cost per attritional mesothelioma claim

Plaintiff Settlement Year	Average cost per non-nil claim	Nil settlement rate	Average cost per claim
1994/95	228,021	18%	187,182
1995/96	171,345	17%	142,788
1996/97	173,566	20%	138,853
1997/98	172,407	33%	115,983
1998/99	185,811	26%	137,922
1999/00	206,809	10%	186,128
2000/01	233,512	6%	220,223
2001/02	273,744	16%	231,162
2002/03	248,406	9%	227,114
2003/04	233,633	10%	210,386
2004/05	245,799	9%	223,740
2005/06	244,452	12%	216,110
2006/07	246,902	15%	211,082

Overall this average cost per claim has been a little more stable than each of the underlying elements separately. The overall average cost per claim has varied between \$210,000 and \$231,000 over the last six years in 2006/07 money terms.

Taking all of these factors into consideration we have reduced the assumed future nil settlement rate to 11.5%. A reduction in the nil settlement rate increases the liability.

Combining the assumed nil settlement rate of 11.5% with the assumed average cost per attritional non-nil claim of \$250,000 we imply an average cost per claim of \$221,250 for the 2006/07 year. This is a reduction of approximately 3% relative to that implied at the previous valuation, \$228,800.

In determining the appropriateness of this implied assumption, we note in particular that:

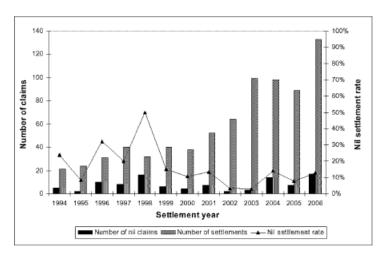


- The most recent complete year's experience (2006/07) has been \$211,000;
- Recent experience over the last few years may be slightly understated, owing to the impact oCSR vs. Eddy upon past settlement awards, as Sullivan vs.
  Gordon benefits were reintroduced in the NSW Government legislation, the Civil Liability Amendment Bill 2006; and
- Historic experience could be understated slightly owing to the impact of the South Australia reforms.

#### 9.3 Asbestosis claims

As with mesothelioma, the historic asbestosis nil settlement rates have been fairly volatile.

Figure 9.2: Asbestosis nil claims experience: 1994 to 2006



We have reviewed the averages rate over the last 3, 4 and 5 years in determining our assumption.

The last three years (to 2006/07) have averaged 12%, the last four years have averaged 10% and the last five years have averaged 9%.

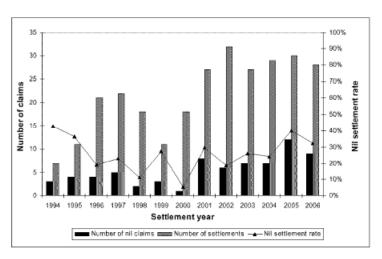
In these circumstances we have assumed a nil settlement rate of 9.5%, unchanged from our previous valuation.



### 9.4 Lung cancer claims

As with mesothelioma, the historic asbestosis nil settlement rates have been fairly volatile.

Figure 9.3: Lung cancer nil claims experience: 1994 to 2006



The average of the last three years (to 2006/07) for lung cancer claims has been 32%, the last four years have averaged 31% and the last five years have averaged 28%.

The nil settlement rate observed in these averages is influenced by the high nil settlement rate for 2005/06 (40%) and 2006/07 (32%) which are higher than the rates observed since 1994/95. In these circumstances we have selected 32% as the future nil settlement rate. This is an increase from the assumption made at the previous valuation.

We note that this rate could be affected in the future by legal changes to the division and acceptability of claims in relation to claimants who have also smoked and the contribution of smoking to the incidence of lung cancer. At this time, we have no evidence to make any specific adjustment to the assumption for that factor.



### 9.5 ARPD & Other claims

As with other disease types, there has been significant volatility in the historic nil settlement rates, given the low numbers of claims for this disease.

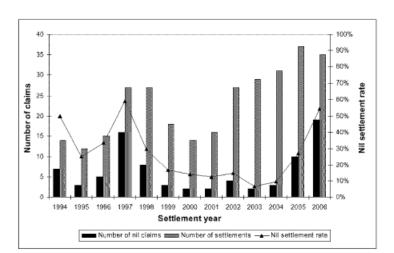


Figure 9.4: ARPD & Other nil claims experience: 1994 to 2006

The average for the last three years (to 2006/07) for ARPD & Other claims has been 31%, the average for the last four years has been 26% and the average for the last five years has been 24%.

The nil settlement rate observed for 2006/07 is 54%. We have not placed significant credibility on the most recent year (2006/07) in selecting our nil settlement rate assumption at this stage.

In these circumstances, we have selected 20% as our nil settlement rate assumption for this class of disease. This is unchanged from our previous assumption.

### 9.6 Workers Compensation claims

The nil settlement rates for Workers Compensation are high and are reflective of the portion of claims whose costs are fully met by a Workers Compensation Scheme or Policy. The proportion of such claims which are fully met by insurance will have increased over time and are likely to continue to do so in the future.



This trend can be observed in the following chart, which shows that the nil settlement rate has risen from 50% in 1994 to in excess of 90% for each of the last four years.

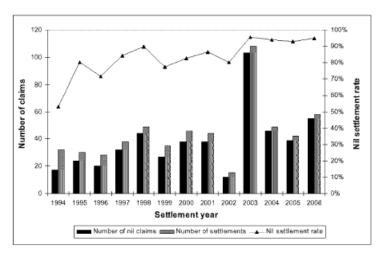


Figure 9.5: Workers Compensation nil claims experience: 1994 to 2006

The average nil settlement rate of the last three years (to 2006/07) is 94%, the average of the last four years is 95% and the average of the last five years is 94%.

Based on continuing upward trends in the nil settlement rate, we have selected a rate of 93% at this valuation, slightly increased from our previous assumption of 92%.

# 9.7 Wharf claims

For wharf claims, the average of the last three years is 8%, the average of the last four years is 23% and the average of the last five years is 29%. We have selected 25% as our valuation assumption which is unchanged from our previous assumption. Given the low volume of claims activity for Wharf claims, this assumption is not material to the liability assessment.



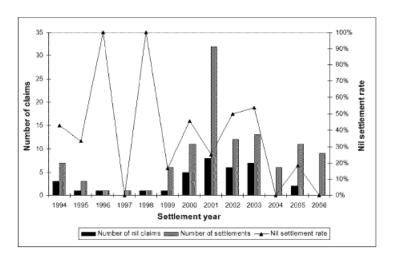


Figure 9.6: Wharf nil claims experience: 1994 to 2006

# 9.8 Summary assumptions

The following table provides a summary of our nil settlement rate assumptions at this valuation, and those assumed at the previous valuation.

Table 9.3: Summary nil settlement rate assumptions

	Current valuation	Previous valuation
	assumption	assumption
Mesothelioma	11.5%	12%
Asbestosis	9.5%	9.5%
Lung Cancer	32%	30%
ARPD & Other	20%	20%
Wharf	25%	25%
Workers Compensation	93%	92%

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### 10 PRODUCT AND PUBLIC LIABILITY INSURANCE PROGRAMME

#### 10.1 Overview

Until 31 March 1985, the Liable Entities had in place General and Products liability insurance covers with a \$1m primary policy layer.

In addition, until 31 May 1986, the Liable Entities maintained further "umbrella" insurance contracts, with varying retentions and policy limits. That is, the contracts paid all costs arising from claims with exposure in a specified year from the retention up to the relevant policy limit. All claim costs in relation to a given exposure year in excess of the limit would be retained by the Liable Entities.

Product liability claims were insured under these contracts on an "in the aggregate" basis whilst public liability claims were insured on an "each and every loss" basis.

These contracts were placed amongst a number of insurance providers on a claims occurring basis.

From 31 May 1986, the insurance contracts were placed on a claims made basis in relation to asbestos-related product and public liability cover.

The umbrella policies were placed as follows:

- For the period up to June 1976, the insurance policies were written on a claims occurring basis. The insurance was provided by QBE but the cover provided by these policies was commuted in June 2000 for a consideration of \$3.1m per annum for the following 15 years.
- For the period from June 1976 to 31 May 1986, the insurance policies were written on a claims occurring basis. CE Heath acted as the underwriting agent and insured the risk in Australia and also into Lloyd's of London and the London Market. However, during this period both CE Heath Underwriting Agencies Pty Ltd (CEHUA) and CE Heath Underwriting & Insurance (Australia) Pty Ltd (CEH U&I) also insured some of the risk, reinsuring their placement on a facultative basis.
- For the period 1986/87 to 1989/90, the insurance policies were written on a claims made basis. CE Heath acted as the underwriting agent and insured the risk into Lloyd's of London and the London Market.



• For the period 1990/91 to 1996/97, the insurance policies were written on a claims made basis. However, CE Heath Casualty & General Insurance Ltd (later HIH Casualty & General) acted as the insurer of the programme and reinsured it on a facultative basis into Lloyd's of London and the London Market. CE Heath Casualty & General retained some share on some of the layers.

We understand that defence legal costs are additional to the cover.

We have allowed for the benefits of the insurance arrangements of the Liable Entities based on information provided to us by AICFL relating to the insurance programme.

The methodology describing our approach for valuing the Insurance Recoveries is detailed in Section 5.9.

### 10.2 Allowance for Insurance Recoveries

It should be noted that only product and public liability Insurance Recoveries are allowed for within our liability assessment, and only in relation to the period of exposure and insurance placement up to 31 May 1986.

Insurance protection purchased from 31 May 1986 onwards was placed on a "claims made" basis and as such may not provide protection or recoveries against the cost of future claim notifications made by claimants against the Liable Entities. We have therefore, for the purposes of this report, made no allowance for the value of insurance contracts placed from 1986 onwards in our liability assessment.

We note that a claim of approximately \$66m has been made by Amaca on behalf of the Liable Entities against HIH and related entities in relation to the insurance programme for the 1990/91 to 1996/97 years. This claim is presently being considered by the liquidators of HIH and we have not, for the purposes of this report, attempted to estimate any recovery for it at this time.

It should be noted that our decision is an actuarial one and is not based on consideration of the legal arguments that might be presented by Amaca, by HIH or by the reinsurers. We present no legal opinion, and have not based our assessment on any such legal opinion, as to the admissibility of the claim or the expected recovery under the claim.

To the extent recovery is made against this claim, the net asset position of the AICF Trust would improve and would reduce the future funding requirement by JHINV.



We have allowed for the value of the QBE commutation entered into in June 2000 which involves the payment of a consideration of \$3.1m per annum for 15 years to 30 June 2014.

Where a claim filed under a Scheme of Arrangement has been accepted and payment made, we have assumed that the insurance liabilities of that entity to the Liable Entities have been fully discharged and no further recoveries fall due.

### 10.3 Bad debt allowance on Insurance Recoveries

We have made allowance for bad debts on future Insurance Recoveries within our valuation by use of the default rates in Appendix A. These have been sourced from Standard & Poor's Global Fixed Income Research, January 2007 and are based on bond default rates.

Where additional information regarding the expected payout rates of solvent and insolvent Schemes of Arrangement is available we have instead taken the expected payout rates to assess the credit risk allowance to be made in our liability assessment.

We have considered the credit rating of the insurers of the Liable Entities as at March 2007 and applied the relevant credit rating default rates to the expected future cashflows by year, treaty and insurer.

In relation to those claims occurring contracts where CEHUA or CEH U&I insured some of the risks (and then facultatively reinsured that risk), we have assumed, for the purposes of this report, that cut-through from the reinsurers directly to the Liable Entities will not take place and that these Insurance Recoveries will therefore rank alongside other creditors of the HIH Group. We note that this assumption is not based on legal opinion and we pass no such opinion.

Were cut-through to be achieved, whether under Section 562A(4) of the Corporations Act or under Section 6 of the Law Reform (Miscellaneous Provisions) Act or on some other basis, this would be expected to increase the level of Insurance Recoveries, as the financial health of the reinsurers to the HIH Group is generally better than that of the HIH Group itself, so that a lower bad debt charge would apply.

We understand that various legal issues associated with the applicability of Section 562 of the Corporations Act to reinsurance recoveries of the HIH Liquidator is currently the subject of an appeal to the House of Lords in the UK. The appeal is set down for hearing in December 2007 and a decision is not expected until early 2008.



### 10.4 Expected Insurance Recoveries

The following table shows the Insurance Recoveries and the bad debt allowances that we have made within our valuation assessment on both a discounted and an undiscounted basis.

Table 10.1: Insurance recoveries at 31 March 2007

	Undiscounted	Discounted
	(\$m)	(\$m)
Gross Liability	3,298.9	1,571.2
QBE Recoveries	(24.8)	(19.7)
Product and Public liability recoveries	(545.9)	(234.1)
Bad Debt Allowance	82.5	37.8
Net Liability after Bad Debt	2,810.8	1,355.1

As such, Insurance Recoveries (after allowing for bad debt) support approximately 14% of the gross liabilities.

The overall bad debt allowance amounts to around 15% of the expected Insurance Recoveries.

In determining our net liability assessment, we have assumed that the insurance policies of the Liable Entities will continue to respond to relevant claims we have projected as they fall due. Other than making a general credit risk ("bad debt") allowance in valuing the Insurance Recoveries, we have assumed they will otherwise be fully recovered.

#### To the extent that:

- one or more significant insurers fail in the future; and/or
- insurers dispute payments due to the Liable Entities; and/or
- · legal cases change the way in which insurances respond to claims (e.g. due to changing legal interpretations of the "date of loss"); and/or
- insurance assets may be subject to claims by non-Australian claimants: and/or



• insurers negotiate commutations of their obligations to the Liable Entities for more or less than our valuation allowance;

the net liabilities of the Liable Entities would vary accordingly. For example an event resulting in a loss of 10% of the anticipated Insurance Recoveries included in our valuation (in addition to the general bad debt allowance) would increase the net liability by approximately \$20 million.



### 11 VALUATION RESULTS

#### 11.1 Central estimate liability

At 31 March 2007, our central estimate of the liabilities of the Liable Entities (the Discounted Central Estimate) to be met by the AICF Trust taking credit for the anticipated cost savings from the implementation of procedural reforms resulting from the NSW Dust Diseases Tribunal reforms is \$1,355.1m (September 2006: \$1,554.8m).

Within that assessment, we have estimated the future cost savings arising from the procedural reforms in NSW as being \$29.5m (September 2006: \$35.2m). The reduction is partly due to the reduction in the gross liabilities and partly due to some of the previously projected savings having now been crystallised.

We have also estimated the savings that could arise if similar reforms were introduced (where applicable) across the other States. We estimate this potential saving at \$19.6m (September 2006: \$23.3m).

All of the above liability figures are discounted and are net of cross-claim recoveries and Insurance Recoveries.

We have not allowed for the future Operating Expenses of the AICF Trust or the Liable Entities in the liability assessments.

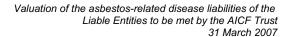
The following table shows a summary of our central estimate liability assessment and compares the current assessment with our previous valuation.



Table 11.1: Comparison of central estimate of liabilities

				September	March
		March 2007		2006	2006
		\$m		\$m	\$m
	Gross of		Net of	Net of	Net of
	insurance	Insurance	insurance	insurance	insurance
	recoveries	recoveries	recoveries	recoveries	recoveries
Total projected cashflows (uninflated)	1,489.3	216.3	1,273.0	1,442.3	1,401.7
Future inflation allowance	1,809.6	271.8	1,537.8	1,726.6	1,677.4
Total projected cash-flows with inflation	3,298.9	488.1	2,810.8	3,168.9	3,079.2
Discounting allowance	(1,727.8)	(272.1)	(1,455.6)	(1,614.0)	(1,562.2)
Net present value liabilities	1,571.2	216.0	1,355.1	1,554.8	1,517.0

Note: This table has been restated compared with previous valuation reports. Our base scenario is now "net of NSW cost savings". Previously, the base scenario was "before NSW cost savings". Accordingly the figures for 30 September 2006 and 31 March 2006 have changed compared with those disclosed in previous valuation reports.





### 11.2 Comparison with previous valuation

fin the absence of any change to the claim projection assumptions from our 30 September 2006 valuation, other than allowing for the changes in the discount rate, we would have projected a Discounted Central Estimate liability of \$1,504.6m (net of NSW cost savings) as at 31 March 2007.

Consequently, our revised assessment at 31 March 2007 represents a decrease of \$149.5m from that assessment.

The decrease in that net liability estimate is principally a consequence of:

- · A reduction in the projected number of future mesothelioma claims recognising the lower reporting activity in the last two years;
- A reduction in average claim awards and legal costs for some disease types;
- · An increase in the assumed rate of recovery from cross-claims; and
- Actual experience in the 6-month period being better than forecast, with fewer claims reported at a lower cost as well as savings being achieved on claims
  which were not settled as at 30 September 2006;

#### offset by

- · An increase in the projected number of future asbestosis claims recognising the experience in the last twelve months; and
- An increase in the assumed incidence of large (>\$1m) mesothelioma claims.

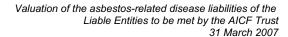
The following table shows an analysis of the change in our liability assessments from September 2006 to March 2007.

For comparison, we have also shown the change in our liability assessment over the previous six month period to 30 September 2006 and the total change over the last financial year.



Table 11.2: Analysis of change: March 2006 to September 2006 and March 2007

	March 2006 to Sept 2006 \$m	Sept 2006 to March 2007 \$m	March 2006 to March 2007 \$m
Net liability at start of valuation period allowing for cost savings in NSW only	1,517.0	1,554.8	1,517.0
Expected net claims payments	(35.1)	(33.2)	(68.3)
Unwind of discount / interest charge	41.0	45.7	86.7
Expected liability at end of valuation period	1,522.9	1,567.3	1,535.4
Change in discount rate	(0.4)	(62.7)	(63.1)
Expected net liability at end of valuation period adjusted fur discount rate	1,522.5	1,504.6	1,472.3
Impact of Change in valuation bases:			
- Claim numbers	62.6	(90.9)	(28.3)
- Nil settlement rate	(8.5)	3.2	(5.3)
- Average claims costs and legal costs	(50.2)	(34.7)	(84.9)
- Claim inflation	43.4		43.4
- Cross claim recoveries		(14.4)	(14.4)
- Insurance recoveries (bad debt allowance)		(2.6)	(2.6)
- Emerging experience on reported claims and pending claims	(15.0)	(10.1)	(25.1)
Total development En net liability	32.3	(149.5)	(117.2)
Met liability at end of valuation period allowing for cost savings in NSW only	1,554.8	1,355.1	1,355.1





### 11.3 Claims and legal costs

We have estimated the amount of plaintiff legal costs contained within settlements made on an "inclusive" basis and plaintiff and defence legal costs that have been separately identified.

We have estimated that legal costs currently represent approximately 21% of the total gross expenditure, or 26% of the gross claims settlement amounts.

Applying these to our valuation projections result in \$286.3m of legal costs (net of future cost savings in NSW).

### Table 11.3: Breakdown of components of net central estimate liabilities

	March 2007 \$m	Sept 2006 \$m
Net claim costs (excl Claims Legal Costs)	1,068.8	1,230.3
Total Claims Legal Costs (plaintiff and defendant costs)	286.3	324.5
Net Liability	1,355.1	1,554.8
Claims Legal Costs, as % of gross costs of settlements	22.2%	22.1%
Claims Legal Costs, as % of net costs of settlements	26.8%	26.4%

Note: The net present value of the Insurance Recoveries have been assessed as \$216.0m for the March 2007 valuation; \$237.9m for the September 2006 valuation; \$241.2m for the March 2006 valuation.



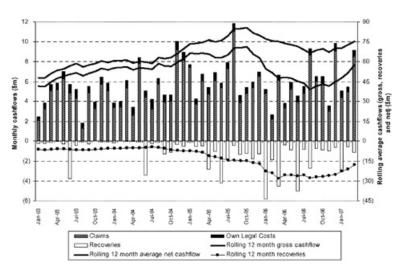
### 11.4 Cashflow projections

### 11.4.1 Past cashflow expenditure

It is worth contextualising the projected rate of future expenditure with that exhibited in the past.

The following chart shows the monthly rate of expenditure relating to asbestos-related claim settlements over the last four years.

Figure 11.1: Past claim-related expenditure of the Liable Entities: 1 January 2003 to 31 March 2007



Cashflow payments in the 12 months to 31 March 2007 were approximately \$75m gross of insurance and other recoveries and \$57m net of insurance and other recoveries.

By comparison, cashflow payments in the 12 months to 31 March 2006 were approximately \$75m gross of insurance and other recoveries and \$48m net of insurance and other recoveries; whilst in the 12-month period to 31 March 2005, the comparative cashflow figures were \$74m and \$66m respectively.

It should be noted that the above chart is compiled on a "cash basis" rather than an "accruals basis" so that the figures are not directly applicable to the actuarial basis of projection. However, the difference in timing should be relatively small (i.e. of the order of 1-2 months generally).



### 11.4.2 Future cashflow projections

Figure 11.2 shows a comparison of the actual annual net cashflows for all financial years since 2000/01, the projected net cashflows underlying our 31 March 2007 valuation and the projected net cashflow projection underlying our previous valuation.

Figure 11.2: Annual cashflow projections — 31 March 2007 (\$m)

The underlying projected cashflows for this chart are detailed in Appendix B.

The fall in projected future cashflow between the previous valuation and our current valuation is predominantly a result of the lower number of future mesothelioma claims which we are now assuming.

With a 10% reduction in the projected future number of mesothelioma claims, the proportionate fall in cashflow across most future years is also broadly 10%.

The peak cashflow is projected to arise in 2018/19, which is later than the projected peak in reporting of claims (2010/11 for mesothelioma). This lag reflects:

• the delay between claims reporting and claims settlement of approximately 1 year for mesothelioma and 2.5 years for non-mesothelioma; and



• the impact of claims inflation upon cashflow. Cashflow is a function of claim numbers and average costs. Until 2018/19, claim numbers reduce at a rate less than 6.6%, so that claims inflation more than offsets the fall in claim numbers and projected cashflow still increases.

Given the extremely long-tail nature of asbestos-related liabilities, a small change in an individual assumption can have a significant impact upon the cashflow profile of the liabilities.

### 11.5 Amended Final Funding Agreement calculations

The Amended Final Funding Agreement sets out the basis on which payments will be made to the AICF Trust.

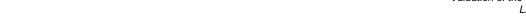
Additionally, there are a number of other figures specified within the Amended Final Funding Agreement that we are required to calculate. These are 0:

- Discounted Central Estimate;
- Term Central Estimate; and
- Period Actuarial Estimate.

Table 11.4: Amended Final Funding Agreement calculations at 31 March 2007 \$m)

	<u>\$m</u>
Discounted Central Estimate (net of cross-claim recoveries, Insurance and Other Recoveries)	1,355.1
Period Actuarial Estimate (net of cross-claim recoveries, gross of Insurance and Other Recoveries) comprising:	229.8
Discounted value of cashflow in 2007/08	73.8
Discounted value of cashflow in 2008/09	76.8
Discounted value of cashflow in 2009/10	79.1
Term Central Estimate (net of cross-claim recoveries, Insurance and Other Recoveries)	1,352.6

<sup>10</sup> See Glossary of Terms in Appendix J for description of these items



It should be noted that the actual funding required at a particular date will depend upon a number of factors, including:

- the net asset position of the AICF Trust at that time;
- · the free cash flow amount of the JHINV Group in the preceding financial year; and
- the Period Actuarial Estimate in the latest Annual Actuarial Report.

### 11.6 Accounting liability calculations: JHINV

The accounting liabilities for JHINV are determined in accordance with US GAAP which differs from Australian actuarial standards of liability determination.

The determination of the accounting liability to be established by JHINV is ultimately a decision for the Board of JHINV.

However, the Board of JHINV have indicated that the calculation of the accounting liability will, in part, be based upon the liabilities we have estimated within this report.

We set out below the basis upon which we have been advised the US GAAP accounting liability is to be calculated.

### 11.6.1 US GAAP adjustments

The cashflows used in the derivation of the accounting liability are "uninflated and undiscounted" ("UIUD").

No credit is taken within the determination of the accounting liability under US GAAP for "cross claim recoveries" from third parties until such recoveries have been received.

Previously, an adjustment was also made in relation to an additional bad debt charge for Equitas. However, given the recent announcement by Berkshire Hathaway to acquire Equitas' liabilities, this adjustment is no longer required and the accounting liability therefore assumes full recovery of any insurances held by Equitas.

Adjustments are then made by to allow for:

- The expected future direct claims handling costs projected to be incurred in settling all future claims;
- The net assets or liabilities of the AICF; and
- Tax deductibility of contributions by JHINV.



Appendix E contains a step-by-step analysis of the basis of derivation of the accounting liability of JHINV from our Discounted Central Estimate.

#### 11.6.2 Results

The net accounting liability, in Australian Dollars, has reduced from A\$1,055.9m at 30 September 2006 to A\$968.8m at 31 March 2007.

This reduction in the accounting liability of A\$87.1m over the last six months is entirely due to changes in the actuarial valuation at 31 March 2007.

### 11.6.3 Explanation of change in JHINV accounting liability due to actuarial valuation

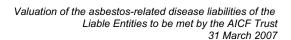
The impact of the actuarial valuation upon the accounting liability has been to generate an after-tax release of A\$87.1m in the last six months.

By contrast, our discounted central estimate valuation, as shown in Table 11.2, indicates a reduction of A\$199.7m (being A\$1,554.8m less A\$1,355.1m) over the same period.

Appendix E shows how the various liability assessments compare but in particular in the following table we explain the reasons why the movement in the JHINV accounting provision which results from the actuarial valuation changes is not as significant as the A\$199.7m.

Table 11.5: Explaining the movement in the JHINV Accounting Provision by reference to the reduction in the Discounted Central Estimate (A\$m)

	Increase / (Decrease) A\$m
Change in Discounted Central Estimate	(199.7)
Impact of inflation and discounting	30.4
Change in uninflated and undiscounted central estimate	(169.3)
Provision for claims handling costs	1.5
Other US GAAP adjustments	8.2
Changes to net assets of AICF (including actual payments made)	(35.2)
Change in net accounting provision (pre-tax)	(124.5)
Change in net accounting provision (post-tax)	(87.1)





### 11.7 AICFL: Allocation of central estimate liabilities to Liable Entities

The accounting liabilities for AICFL are determined in accordance with Australian GAAP which differs from US GAAP and is more closely aligned with the Australian actuarial standards of liability determination.

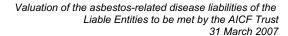
The determination of the accounting liabilities of AICFL is ultimately a decision for the Board of AICFL.

However, we have been requested to provide an actuarially-assessed allocation of the central estimate liabilities set out in this report to each of the three entities (namely Amaca, Amaba and ABN60) to assist AICFL in completing their statutory financial statements.

The central estimate liabilities for each entity have been assessed on the basis of the overall figures contained within this report, with a separate allocation to each entity as follows:

- Gross liabilities (net of cross-claim recoveries),
- Allocation of insurance recoveries (separating QBE and other insurance recoveries); and
- Split between current and non-current liabilities.

Our approach in making this allocation, and the results of the central estimate allocation, are shown in Appendix F.





### 12 UNCERTAINTY

#### 12.1 Overview

There is uncertainty involved in any valuation of the liabilities of an insurance company or a self-insurer. The sources of such uncertainty include:

- Parameter error this is the risk that the parameters and assumptions chosen ultimately prove not to be reflective of future experience.
- Model error this is the risk that the model selected for the valuation of the liabilities ultimately proves not to be adequate for the projection of the liabilities.
- Legal and social developments this is the risk that the legal environment in which claims are settled changes relative to its current and historic position thereby causing significantly different awards.
- Future actual rates of inflation.
- The general economic environment.
- Potential sources of exposure this is the risk that there exist sources of exposure which are as yet unknown or unquantifiable, or for which no liabilities have yet been observed, but which may trigger future claims.

In the case of asbestos liabilities, these uncertainties are exacerbated by the extremely long latency period from exposure to onset of disease and notification of a claim. Asbestos-related claims often take in excess of 40 years from original exposure or event, compared with 4-5 years for many other compensation-type liabilities such as Comprehensive Third-Party injury liabilities or other Workers Compensation liabilities. Specific forms of uncertainty relating to asbestos-related disease liabilities include:

- The difficulty in quantifying the extent and pattern of past asbestos exposures and the number and incidence of the ultimate number of lives that may be affected by asbestos related diseases arising from such past asbestos exposures;
- The propensity of individuals affected by diseases arising from such exposure to file common law claims against defendants;
- The extent to which the Liable Entities will be joined in such future common law claims;



- The fact that the ultimate severity of the impact of the disease and the quantum of the claims that will be awarded will be subject to the outcome of events that have not yet occurred, including:
  - medical and epidemiological developments;
  - court interpretations;
  - legislative changes;
  - changes to the form and range of benefits for which compensation may be awarded ("heads of damage");
  - public attitudes to claiming;
  - the potential for future procedural reforms in NSW and other States affecting the legal costs incurred in managing and settling claims;
  - · potential third-wave exposures; and
  - social and economic conditions such as inflation.

#### 12.2 Sensitivity testing

As we have noted above, there are many sources of uncertainty. Actuaries often perform "sensitivity testing" to identify the impact of different assumptions as to future experience, thereby providing an indication of the degree of parameter error risk to which the valuation assessment is exposed.

Sensitivity testing may be considered as being a mechanism for testing "what will the liabilities be if instead of choosing [x] for assumption [a] we chose [y]?" It is also a mechanism for identifying how the result will change if experience turns out different in a particular way relative to that which underlies the central estimate expectations. As such, it provides an indication of the level of variability inherent in the valuation.

We have performed some sensitivity tests of the results of our central estimate valuation. We have sensitivity tested the following factors:

- *nil settlement rate:* 5 percentage points above and below our best estimate assumption.
- average claim cost of a non-nil claim: 10% above and below our best estimate assumption.
- peak year of claims: increase/decrease by 1, 3 and 5 years.



- number of claims notified: 5% above and below our best estimate assumption.
- superimposed inflation: 2.25% per annum superimposed inflation for 5 years reducing to -2% per annum after a further five years and remaining at -2% per annum thereafter; and 6.25% per annum superimposed inflation for the next five years, linearly reducing to 2.25% per annum after a further five years and remaining at 2.25% per annum thereafter.
- discount rates: 1 percentage point above and below our best estimate assumption.
- base inflation: 1 percentage point above and below our best estimate assumption.

There are other factors which influence the liability assessment and which could be sensitivity tested, including:

- The cross-claim recovery rate;
- The pattern of claim notifications; and
- The pattern and delay of claim settlements from claim notification.

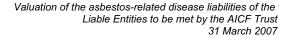
We have not sensitivity tested these factors noting them to be of less financial significance or uncertainty individually, although in aggregate they could be of more significance.

We have not sensitivity tested the value of Insurance Recoveries as these uncertainties relate to legal risks and disputation risks, and it is not possible to parameterise a sensitivity test in an informed manner.

### 12.3 Results of sensitivity testing

Figure 12.1 shows the impact of various individual sensitivity tests on the Discounted Central Estimate of the liabilities, and of a combined sensitivity test of a number of factors.

It should be noted that although we have tested multiple scenarios of each assumption, one cannot gauge an overall potential range by simply adding these tests together.

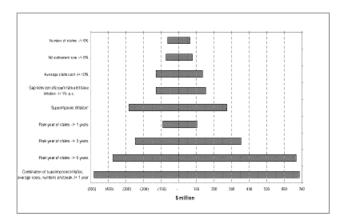




It should also be noted that because of the interactions between assumptions, the maximum range will not be the sum of the constituent parts. Rather it is important to recognise that it is unlikely that all assumptions would deteriorate together, and there are often compensating upsides to the downsides that can arise. This is especially so when considering the inter-dependencies and correlations between parameters, such as higher inflation often being associated with higher discount rates: the former would increase the liabilities whilst the latter would decrease the liabilities.

As such, in the figure below, we have considered the relationship between base inflation and the discount rate as the key sensitivity test rather than each assumption independently.

Figure 12.1: Sensitivity testing results — Impact around the Discounted Central Estimate (in \$m)



\* The superimposed inflation sensitivity tests are for 6.25% per annum for 5 years reducing to 2.25% per annum; and 2.25% per annum for 5 years reducing to -2% per annum

Whilst our combined sensitivity test of a number of factors (including superimposed inflation, average claim costs and numbers of claims) indicates a range around the Discounted Central Estimate of liabilities of -\$500m to +\$700m (i.e. \$0.9bn to \$2.0bn), the actual cost of liabilities could fall outside that range depending on the out-turn of the actual experience.

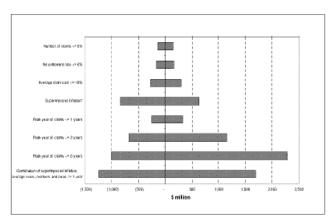


31 March 2007

The above chart implies that the single most sensitive assumption is potentially the peak year of mesothelioma claims reporting against the Liable Entities. Shifting the peak year of mesothelioma claims reporting by 5 years from 2010/11 to 2015/2016 for mesothelioma would imply an increase in the future number of mesothelioma claims reported of around 50%.

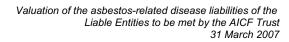
We have also performed the sensitivity analysis on the undiscounted cashflows. The chart below shows how the results change for the undiscounted cashflow projections for each of the scenarios.

Figure 12.2: Sensitivity testing results — impact around the central estimate (undiscounted) (in \$m)



\* The superimposed inflation sensitivity tests are for 6.25% per annum for 5 years reducing to 2.25% per annum; and 2.25% per annum for 5 years reducing to -2% per annum.

Whilst our combined sensitivity test of a number of factors (including superimposed inflation, average claim costs and numbers of claims) indicates a range around the central estimate of liabilities on an undiscounted basis of -\$1.2bn to +\$2.3bn (i.e. \$1.6bn to \$5.1bn), the actual cost of liabilities could fall outside that range depending on the out-turn of the actual experience.



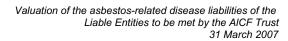


## Table 12.1: Summary results of sensitivity analysis

	Undiscounted	Discounted
Central estimate	\$2.81bn	\$1.36bn
	-\$1.2bn to	-\$0.5bn to
Range around the central estimate	+\$2.3bn	+\$0.7bn
	\$1.6bn to	\$0.9bn to
Range of liability estimates	\$5.1bn	\$2.0bn



### **APPENDICES**





### A. Credit rating default rates by duration

Rating	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8	Yr. 9	Yr. 10	Yr. 11	Yr. 12	Yr. 13	Yr. 14	Yr. 15
AAA	0.00%	0.00%	0.09%	0.19%	0.29%	0.43%	0.50%	0.62%	0.66%	0.70%	0.70%	0.70%	0.70%	0.76%	0.83%
AA+	0.00%	0.07%	0.07%	0.14%	0.21%	0.29%	0.37%	0.37%	0.37%	0.37%	0.37%	0.37%	0.37%	0.37%	0.37%
AA	0.00%	0.00%	0.00%	0.09%	0.21%	0.29%	0.39%	0.53%	0.65%	0.78%	0.88%	0.96%	1.11%	1.19%	1.24%
AA-	0.02%	0.09%	0.21%	0.34%	0.48%	0.65%	0.81%	0.95%	1.07%	1.20%	1.34%	1.51%	1.57%	1.71%	1.79%
A+	0.05%	0.10%	0.26%	0.47%	0.63%	0.80%	1.02%	1.18%	1.38%	1.57%	1.79%	2.03%	2.26%	2.51%	2.73%
A	0.07%	0.19%	0.32%	0.44%	0.63%	0.85%	1.06%	1.29%	1.52%	1.85%	2.12%	2.27%	2.43%	2.52%	2.82%
A-	0.06%	0.22%	0.35%	0.53%	0.79%	1.11%	1.57%	1.87%	2.14%	2.33%	2.42%	2.56%	2.67%	2.80%	2.93%
BBB+	0.16%	0.50%	1.00%	1.43%	1.92%	2.46%	2.86%	3.23%	3.74%	4.14%	4.54%	4.77%	5.16%	5.74%	6.39%
BBB	0.25%	0.59%	0.93%	1.52%	2.14%	2.72%	3.25%	3.84%	4.34%	4.90%	5.53%	6.02%	6.55%	6.77%	7.19%
BBB-	0.33%	1.11%	1.94%	3.04%	4.07%	5.04%	5.77%	6.47%	7.00%	7.67%	8.26%	8.84%	9.42%	10.26%	10.90%
BB+	0.57%	1.54%	3.12%	4.62%	5.94%	7.36%	8.65%	9.25%	10.32%	11.18%	11.76%	12.31%	12.80%	13.37%	14.17%
BB	0.86%	2.67%	4.92%	6.99%	9.02%	10.92%	12.36%	13.73%	14.81%	15.70%	16.88%	17.81%	18.24%	18.34%	18.44%
BB-	1.54%	4.47%	7.62%	10.72%	13.39%	15.86%	17.76%	19.68%	21.34%	22.57%	23.58%	24.32%	25.30%	26.01%	26.62%
B+	2.70%	7.46%	12.04%	15.91%	18.75%	20.87%	22.86%	24.53%	25.95%	27.41%	28.62%	29.59%	30.64%	31.71%	32.59%
В	7.10%	14.23%	19.47%	23.21%	25.77%	28.03%	29.45%	30.56%	31.48%	32.48%	33.42%	34.45%	35.58%	36.39%	37.26%
B-	10.11%	18.61%	24.89%	29.10%	32.20%	34.48%	36.44%	37.67%	38.44%	38.94%	39.48%	39.87%	40.09%	40.32%	40.58%
CCC+	26.29%	34.73%	39.96%	43.19%	46.22%	47.49%	48.61%	49.23%	50.95%	51.83%	52.57%	53.34%	53.95%	54.59%	54.59%
L	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
NR	4.39%	8.66%	12.47%	15.59%	18.07%	20.13%	21.81%	23.20%	24.48%	25.60%	26.59%	27.43%	28.25%	28.94%	29.55%
CEHUA	75.00%	75.00%	75.00%	75.00%	75.00%	75.00%	75.00%	75.00%	75.00%	75.00%	75.00%	75.00%	75.00%	75.00%	75.00%
CEHU&I	95.00%	95.00%	95.00%	95.00%	95.00%	95.00%	95.00%	95.00%	95.00%	95.00%	95.00%	95.00%	95.00%	95.00%	95.00%
CIC	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%
R	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Source: Standard and Poor's Global Fixed Income Research, January 2007.

 $CEHUA, CEHU\& I \ and \ CIC \ default \ rates \ have \ been \ estimated \ by \ KPMG \ Actuaries \ based \ on \ HIH \ Scheme \ Information, available \ at \underline{www.hih.com.au}$ 



### Notes:

These rates are not used for those solvent and insolvent Schemes of Arrangement where the payout rates are known or have been estimated. In those cases, the payout rate has been used to determine the credit rating default rates.

L relates to Lloyds' of London and Equitas.

NR relates to companies which are Not Rated.

R relates to companies which have been subject to Regulatory Action regarding solvency.

The credit ratings used for individual companies are as at March 2007.



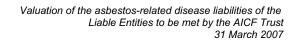
### B. Actuarial valuation assumptions

## B.1 Total number of claims notifications (past & future)

	Current	Previous
	valuation	valuation
Mesothelioma	6,080	6,510
Asbestosis	3,134	2,791
Lung Cancer	879	893
ARPD & Other	778	915
Wharf	185	186
Workers Compensation	1,682	1,772

## **B.2 Latency model (from mid-point of exposure)**

		rent ation		rious ation
	Mean (years)	Std Dev (years)	Mean (years)	Std Dev (years)
Mesothelioma	35	10	35	10
Asbestosis	30	10	30	10
Lung Cancer	35	10	35	10
ARPD & Other	30	11	30	11
Wharf	n/a	n/a	n/a	n/a
Workers Compensation	n/a	n/a	n/a	n/a





## B.3 Peak year of claim notifications

	Current valuation	Previous valuation
Mesothelioma	2010/11	2010/11
Asbestosis	2006/07	2006/07
Lung Cancer	2010/11	2010/11
ARPD & Other	2006/07	2006/07
Wharf	2000/01	2000/01
Workers Compensation	2006/07	2006/07

## Notes for B.4 to B.6:

- <sup>1</sup> Average costs for the current valuation are in mid 2006/07 money terms
- $^{2}$  Average costs for the previous valuation are in mid 2006/07 money terms



## B.4 Projected average Liable Entities' share of claim award costs of non-nil settlements (pre cost savings)

	Current	Previous
	valuation 1	valuation <sup>2</sup>
Mesothelioma	250,000	260,000
Asbestosis	95,000	97,500
Lung Cancer	125,000	125,000
ARPD & Other	90,000	90,000
Wharf	100,000	100,000
Workers Compensation	125,000	135,000
Mesothelioma large	\$1,650,000	\$1,650,000
claims allowance	average size	average size
	2.0% incidence	1.6% incidence
	rate	rate
	\$33,000 per	\$26,400 per
	claim	claim
	Vidini	Cidilli

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## B.5 Projected average Liable Entities' defendant costs of nil settlements (pre cost savings)

	Current valuation 1	Previous valuation2
Mesothelioma	15,000	17,500
Asbestosis	15,000	15,000
Lung Cancer	7,500	7,500
ARPD & Other	10,000	10,000
Wharf	2,500	2,500
Workers Compensation	2,500	2,500

## B.6 Projected average Liable Entities' share of defendant claims legal costs of non-nil settlements (pre cost savings)

	Current valuation1	Previous valuation <sup>2</sup>					
Mesothelioma	22,500	25,000					
Asbestosis	22,500	25,000					
Lung Cancer	20,000	20,000					
ARPD & Other	20,000	25,000					
Wharf	15,000	15,000					
Workers Compensation	15,000	15,000					
Page 145							



### B.7 Nil claim settlement: rate

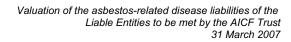
	Current valuation	Previous valuation
Mesothelioma	11.5%	12%
Asbestosis	9.5%	9.5%
Lung Cancer	32%	30%
ARPD & Other	20%	20%
Wharf	25%	25%
Workers Compensation	93%	92%

### B.8 Cross-claim recoveries and Other Recoveries rate

	Current	Previous
	valuation	valuation
Cross-claim recoveries rate	3.00%	2.00%
Other Recoveries rate	0.00%	0.00%
Total recoveries rate	3.00%	2.00%

### **B.9 Margin in case estimates**

	Current	Previous
	valuation	valuation
Assumed surplus as a %	20.0% of the	15.0% of the
of case estimates	award amount	award amount
	Page 146	





## **B.10** Economic assumptions excluding discount rate

	Current	Previous
	valuation	valuation
Base inflation	4.25% per annum	4.25% per annum
Superimposed inflation	2.25% per annum	2.25% per annum
Total claim inflation	6.60% per annum	6.60% per annum

## **B.11 Discount rate by year**

	Current	Previous
Year	valuation	valuation
1	6.36%	6.02%
2	6.27%	5.84%
3	6.14%	5.69%
4	6.02%	5.57%
5	5.91%	5.48%
6	5.82%	5.42%
7	5.76%	5.38%
8	5.71%	5.37%
9+	5.67%	5.37%

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## C. Projected cashflows (\$m)

Payment Year	Mesothelioma	Asbestosis	Lung Cancer	ARPD & Other	Defendant Legal Costs	Workers Compensation Claims	Workers Compensation Legal Costs	Wharf Claims	Wharf Legal Costs	Barvulgil	Cross Claim Recoveries	Gross	Insurance	Net
2007/2008	55.2	10.9	3.1	1.7	5.5	0.4	0.1	0.6	0.0	0.6	2.1	76.2	11.9	64.3
2008/2009	60.4	12.9	3.1	2.1	6.3	0.4	0.1	0.6	0.0	0.6	2.3	84.2	12.2	72.0
2009/2010	66.0	14.4	3.1	2.3	6.9	0.5	0.1	0.7	0.1	0.6	2.6	92.1	13.4	78.7
2010/2011 2011/2012	71.4	15.5	3.3	2.5	7.4	0.5 0.5	0.1	0.7	0.1	0.6	2.8 3.0	99.4	14.1	85.3
2012/2013	76.6 81.6	16.4 17.2	3.6 3.8	2.7 2.8	8.1 8.9	0.5	0.1 0.1	0.8 0.7	0.1 0.1	0.6 0.5	3.1	106.3 113.1	14.8 15.7	91.6 97.3
2013/2014	86.3	17.8	4.1	2.9	9.6	0.6	0.1	0.7	0.1	0.5	3.3	119.4	15.6	103.8
2014/2015	90.4	18.3	4.3	3.0	10.1	0.6	0.1	0.7	0.1	0.5	3.4	124.5	16.0	105.5
2015/2016	94.0	18.7	4.5	3.0	10.4	0.6	0.2	0.6	0.1	0.4	3.6	128.8	13.8	115.1
2016/2017	96.9	19.0	4.7	3.1	10.6	0.6	0.2	0.6	0.1	0.4	3.7	132.3	14.6	117.8
2017/2018	99.0	19.1	4.8	3.1	10.8	0.6	0.2	0.5	0.1	0.4	3.7	134.6	15.5	119.3
2018/2019 2019/2020	100.3 100.8	19.1 19.0	5.0	3.1	11.0 11.0	0.6	0.2 0.2	0.5	0.1	0.4	3.8	135.3 135.8	16.2 16.9	120.1 119.9
2019/2020 2020/2021	100.8	18.8	5.1 5.2	3.1 3.1	11.0	0.6 0.6	0.2	0.4	0.1 0.1	0.3 0.3	3.8 3.8	135.8	17.3	119.9
2021/2022	99.5	18.4	5.2	3.0	10.8	0.6	0.2	0.4	0.0	0.3	3.7	134.5	17.5	117.0
2022/2023	97.7	17.8	5.2	2.9	10.5	0.6	0.2	0.3	0.0	0.2	3.7	131.8	15.4	116.4
2023/2024	95.1	17.1	5.1	2.8	10.2	0.5	0.1	0.3	0.0	0.2	3.6	128.0	15.4	112.6
2024/2025	91.8	16.3	5.0	2.7	9.8	0.5	0.1	0.3	0.0	0.2	3.4	123.3	15.7	107.6
2025/2026	88.0	15.4	4.9	2.5	9.3	0.5	0.1	0.3	0.0	0.2	3.3	117.8	15.7	102.1
2026/2027	83.5	14.4	4.7	2.4	8.8	0.5	0.1	0.2	0.0	0.1	3.1	111.7	15.4	96.3
2027/2028	78.7	13.4	4.5	2.2	8.3	0.4	0.1	0.2	0.0	0.1	2.9	105.0	15.0	90.0
2028/2029 2029/2030	73.4 67.9	12.3 11.3	4.3 4.0	2.0 1.8	7.7 7.1	0.4 0.4	0.1 0.1	0.2	0.0	0.1 0.1	2.7 2.5	97.8 90.4	14.6 14.0	83.3 76.3
2030/2031	62.3	10.3	3.8	1.7	6.5	0.4	0.1	0.2	0.0	0.1	2.3	82.8	13.5	69.3
2031/2032	56.6	9.3	3.5	1.5	5.9	0.3	0.1	0.1	0.0	0.1	2.1	75.3	12.7	62.5
2032/2033	51.0	8.3	3.2	1.4	5.3	0.3	0.1	0.1	0.0	0.1	1.9	67.8	12.1	55.7
2033/2034	45.6	7.4	3.0	1.2	4.8	0.2	0.1	0.1	0.0	0.0	1.7	60.6	11.5	49.1
2034/2035	40.4	6.5	2.7	1.1	4.2	0.2	0.1	0.1	0.0	0.0	1.5	53.8	10.8	43.0
2035/2036	35.5	5.7	2.4	0.9	3.7	0.2	0.1	0.1	0.0	0.0	1.3	47.3	10.1	37.2
2036/2037	30.9	5.0	2.2	0.8	3.3	0.2	0.0	0.1	0.0	0.0	1.1	41.2	9.3	31.9
2037/2038	26.6	4.3	1.9	0.7	2.8	0.1	0.0	0.0	0.0	0.0	1.0	35.6	8.6	27.1
2038/2039 2039/2040	22.8 19.3	3.7 3.1	1.7 1.5	0.6 0.5	2.4 2.1	0.1 0.1	0.0	0.0	0.0	0.0	0.9 0.7	30.6 26.0	7.8 7.1	22.8 18.9
2040/2041	16.2	2.7	1.3	0.4	1.8	0.1	0.0	0.0	0.0	0.0	0.6	22.0	6.4	15.6
2041/2042	13.5	2.2	1.1	0.4	1.5	0.1	0.0	0.0	0.0	0.0	0.5	18.4	5.7	12.7
2042/2043	11.2	1.9	1.0	0.3	1.2	0.1	0.0	0.0	0.0	0.0	0.4	15.3	4.9	10.3
2043/2044	9.2	1.6	0.8	0.3	1.0	0.0	0.0	0.0	0.0	0.0	0.3	12.6	4.2	8.3
2044/2045	7.4	1.3	0.7	0.2	0.8	0.0	0.0	0.0	0.0	0.0	0.3	10.3	3.5	6.7
2045/2046	6.0	1.1	0.6	0.2	0.7	0.0	0.0	0.0	0.0	0.0	0.2	8.3	2.9	5.4
2046/2047 2047/2048	4.8	0.9	0.5	0.1	0.6	0.0	0.0	0.0	0.0	0.0	0.2 0.1	6.7	2.3	4.4 3.5
2048/2049	3.8 3.0	0.7 0.6	0.4	0.1 0.1	0.4 0.4	0.0	0.0 0.0	0.0	0.0	0.0	0.1	5.3 4.2	1.8 1.4	2.8
2049/2050	2.3	0.4	0.3	0.1	0.3	0.0	0.0	0.0	0.0	0.0	0.1	3.3	1.1	2.2
2050/2051	1.8	0.4	0.2	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.1	2.6	0.9	1.7
2051/2052	1.4	0.3	0.2	0.0	0.2	0.0	0.0	0.0	0.0	0.0	0.1	2.0	0.7	1.3
2052/2053	1.0	0.2	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	1.5	0.5	1.0
2053/2054	0.8	0.2	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	1.2	0.4	0.8
2054/2055	0.6	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.9	0.3	0.6
2055/2056	0.4	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.7	0.2	0.4
2056/2057 2057/2058	0.3 0.2	0.1 0.1	0.1	0.0	0.0	0.0	0.0 0.0	0.0	0.0	0.0	0.0	0.5 0.4	0.2	0.3
2058/2059	0.2	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.4	0.1	0.2
2059/2060	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.1	0.1
2060/2061	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.1	0.1
2061/2062	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.1
2062/2063	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0
2063/2064	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2064/2065	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2065/2066	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2066/2067 2067/2068	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2068/2069	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2069/2070	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2070/2071	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2071/2072	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2072/2073	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TOTAL	2,430.3	451.8	134.6	73.6	260.6	14.4	3.8	11.7	1.2	8.6	91.6	3,298.9	488.1	2,810.8

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## D. Projected discounted cashflows (\$m)

Payment Year	Mesothelioma	Asbestosis	Lung Cancer	ARPD &	Defendant Legal Costs	Workers Compensation Claims	Workers Compensation Legal Costs	Wharf Claims	Wharf Legal Costs	Baryulgil	Cross Claim Recoveries	Gross	Insurance	Net
2007/2008	53.5	Aspestosis 10.6	3.0	1.6	5.4	0.4	0.1	0.6	0.8	0.6	2.0	73.8	11.5	62.3
2008/2009	55.1	11.8	2.8	1.9	5.7	0.4	0.1	0.6	0.0	0.6	2.1	76.8	11.1	65.7
2009/2010	56.6	12.4	2.7	2.0	5.9	0.4	0.1	0.6	0.0	0.5	2.2	79.1	11.5	67.6
2010/2011	57.8	12.6	2.7	2.0	6.0	0.4	0.1	0.6	0.0	0.5	2.2	80.5	11.4	69.1
2011/2012	58.5	12.5	2.7	2.0	6.2	0.4	0.1	0.6	0.0	0.4	2.3	81.2	11.3	70.5
2012/2013	58.9	12.4	2.8	2.0	6.4	0.4	0.1	0.5	0.0	0.3	2.3	81.6	11.4	70.2
2013/2014 2014/2015	58.9 58.3	12.1 11.8	2.8 2.8	2.0 1.9	6.6 6.5	0.4 0.4	0.1 0.1	0.5 0.4	0.0	0.3	2.3 2.2	81.4 80.3	10.6 10.4	70.8 70.0
2015/2016	57.4	11.4	2.7	1.9	6.3	0.4	0.1	0.4	0.0	0.3	2.2	78.7	8.4	70.3
2016/2017	56.0	11.0	2.7	1.8	6.1	0.3	0.1	0.3	0.0	0.2	2.1	76.5	8.4	68.0
2017/2018	54.1	10.4	2.6	1.7	5.8	0.3	0.1	0.3	0.0	0.2	2.0	73.7	6.5	65.2
2018/2019	51.9	9.9	2.6	1.6	5.7	0.3	0.1	0.2	0.0	0.2	2.0	70.5	8.5	62.1
2019/2020	49.4	9.3	2.5	1.5	5.4	0.3	0.1	0.2	0.0	0.2	1.9	67.0	8.4	50.7
2020/2021	46.6	8.7	2.4	1.4	5.1	0.3	0.1	0.2	0.0	0.1	1.8	63.1	8.0	55.1
2021/2022 2022/2023	43.6 40.5	8.0 7.4	2.3 2.1	1.3 1.2	4.7 4.4	0.3 0.2	0.1 0.1	0.2	0.0	0.1 0.1	1.6	59.0 54.7	7.7 6.4	51.3 48.3
2023/2024	37.3	6.7	2.0	1.1	4.4	0.2	0.1	0.1	0.0	0.1	1.5 1.4	50.3	6.1	44.2
2024/2025	34.1	6.0	1.9	1.0	3.6	0.2	0.1	0.1	0.0	0.1	1.3	45.8	5.8	40.0
2025/2026	30.9	5.4	1.7	0.9	3.3	0.2	0.0	0.1	0.0	0.1	1.2	41.4	5.5	35.9
2026/2027	27.8	4.8	1.6	0.8	2.9	0.2	0.0	0.1	0.0	0.0	1.0	37.2	5.1	32.0
2027/2028	24.8	4.2	1.4	0.7	2.6	0.1	0.0	0.1	0.0	0.0	0.9	33.1	4.7	28.3
2028/2029	21.9	3.7	1.3	0.6	2.3	0.1	0.0	0.0	0.0	0.0	0.8	29.2	4.3	24.8
2029/2030	19.2	3.2	1.1	0.5	2.0	0.1	0.0	0.1	0.0	0.0	0.7	25.5	4.0	21.5
2030/2031 2031/2032	16.6 14.3	2.7 2.3	1.0 0.9	0.4	1.7 1.5	0.1 0.1	0.0	0.0	0.0	0.0	0.6 0.5	22.1 19.0	3.6 3.2	18.5 15.8
2032/2033	12.2	2.0	0.9	0.4	1.3	0.1	0.0	0.0	0.0	0.0	0.5	16.2	2.9	13.3
2033/2034	10.3	1.7	0.7	0.3	1.1	0.1	0.0	0.0	0.0	0.0	0.4	13.7	2.6	11.1
2034/2035	8.6	1.4	0.6	0.2	0.9	0.0	0.0	0.0	0.0	0.0	0.3	11.5	2.3	9.2
2035/2036	7.2	1.2	0.5	0.2	0.8	0.0	0.0	0.0	0.0	0.0	0.3	9.6	2.0	7.5
2036/2037	5.9	1.0	0.4	0.2	0.6	0.0	0.0	0.0	0.0	0.0	0.2	7.9	1.8	6.1
2037/2038	4.8	0.8	0.4	0.1	0.6	0.0	0.0	0.0	0.0	0.0	0.2	6.5	1.6	4.9
2038/2039 2039/2040	3.9 3.1	0.6 0.5	0.3 0.2	0.1	0.4	0.0	0.0	0.0	0.0	0.0	0.1 0.1	5.2 4.2	1.3 1.2	3.9 3.1
2040/2041	2.5	0.4	0.2	0.1 0.1	0.3	0.0	0.0	0.0	0.0	0.0	0.1	3.4	1.0	2.4
2041/2042	2.0	0.3	0.2	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.1	2.7	0.8	1.9
2042/2043	1.5	0.3	0.1	0.0	0.2	0.0	0.0	0.0	0.0	0.0	0.1	2.1	0.7	1.4
2043/2044	1.2	0.2	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	1.6	0.6	1.1
2044/2045	0.9	0.2	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	1.3	0.4	0.8
2045/2046	0.7	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	1.0	0.3	0.6
2046/2047 2047/2048	0.5	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.7	0.3 0.2	0.5 0.4
2048/2049	0.4 0.3	0.1	0.0	0.0	0.0	0.0 0.8	0.0	0.0	0.8	0.0	0.0	0.6 0.4	0.2	0.4
2049/2050	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.1	0.2
2050/2051	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.1	0.2
2051/2052	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.1	0.1
2052/2053	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.1
2053/2054	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.1
2054/2055	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0
2055/2056 2056/2057	0.0 0.0	0.0	0.0	0.0	0.0	0.0 0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2057/2058	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2058/2059	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2059/2060	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2060/2061	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2061/2062	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2062/2063	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2063/2064	0.0 0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2064/2065 2065/2066	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2066/2067	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0
2067/2068	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0
2068/2069	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0
2069/2070	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0
2070/2071	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0
2071/2072	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0
2072/2073	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0
TOTAL	1,150.9	222.4	59.9	36.1	123.4	7.2	1.8	7.0	0.7	5.5	43.6	1,571.2	216.0	1,355.1



# E. Derivation of US GAAP accounting liability of JHINV

The following tables show how the US GAAP accounting liability established by JHINV is derived from the valuation estimates contained within this report. For comparison, we have shown the derivation of the net liability figures for 30 September 2006 and 31 March 2006 also.

## <u>Step 1 — KPMGA estimate of uninflated and undiscounted liabilities (AUD)</u>

The first step is to derive the uninflated and undiscounted liability from the Discounted Central Estimate.

This is shown in Section 11 of this report to be derived as follows:

	3	31 March 2007 Valuation			31 March 2006
	Gross	Insurance	Net	Net	Net
Discounted Central Estimate	1,571.2	216.0	1,355.1	1,554.8	1,517.0
Discounting allowance	1,727.8	272.1	1,455.6	1,614.0	1,562.2
Inflated, Undiscounted Central Estimate	3,298.9	488.1	2,810.8	3,168.9	3,079.2
Inflation allowance	(1,809.6)	(271.8)	(1,537.8)	(1,726.6)	(1,677.4)
Uninflated and Undiscounted liability	1.489.3	216.3	1,273.0	1,442.3	1,401.7

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### Step 2 — US GAAP adjustments (AUD)

These include adjustments for:

- Removal of recoveries arising from cross-claims;
- Future direct claims handling allowance on uninflated & undiscounted basis; and
- Gross-up for recoveries from workers compensation insurers although the net liability impact is zero;
- Net assets (or net liabilities) of AICF.

		31 March 2007 Valuation	30 Sept 2006	31 March 2006	
	Gross	Insurance	Net	Net	Net
Uninflated, Undiscounted liabilities	1,489.3	216.3	1,273.0	1,442.3	1401.7
Cross-claim recoveries (on UIUD basis)	39.6	0.0	39.6	29.1	28.7
Equitas bad debt charge	0.0	0.0	0.0	2.3	2.0
Claims handling costs	69.2	0.0	69.2	67.7	67.7
Asbestos liability	1,598.1	216.3	1,381.8	1,539.6	1,500.2
Workers Compensation Additional Liability	98.2	98.2	0.0	0.0	0.0
Net Liabilities / (Assets) of AICF	2.2	0.0	2.2	(33.0)	(71.6)
Accounting Liability (pre-tax)	1,698.5	314.5	1,384.0	1,508.4	1,428.6

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### Step 3 — Identification of tax asset (AUD)

		31 March 2007 Valuation	30 Sept 2006	31 March 2006	
	Gross	Insurance	Net	Net	Net
Accounting Liability (pre tax)	1,698.5	314.5	1,384.0	1,508.4	1,428.6
Deferred tax asset (30%)	509.5	94.4	415.2	425.5	428.6
Net accounting liability (post tax)	1,189.0	220.2	968.8	1,055.9	1,000.0

### Step 4 — Conversion to US Dollars

		31 March 2007 Valuation			31 March 2006
	Gross	Insurance	Net	Net	Net
Net accounting liability (post tax) — AUD	1,189.0	220.2	968.8	1,055.9	1,000.0
Exchange rate	1.2395	1.2395	1.2395	1.3365	1.3975
Net accounting liability (post tax) — USD	959.2	177.6	781.6	790.0	715.6

Note: The net accounting liability figures of A\$1,055.9m and US\$790.0m at 30 September 2006 were quoted in the JHINV Q2 2007 "Management's Analysis of Results" released on 13 November 2006.

Note: The net accounting liability figures of A\$1,000.0m and US\$715.6m at 31 March 2006 were quoted in the JHINV Q4 2006 "Management's Analysis of Results" released on 15 May 2006.



#### F. Allocation of central estimate of liabilities between Liable Entities

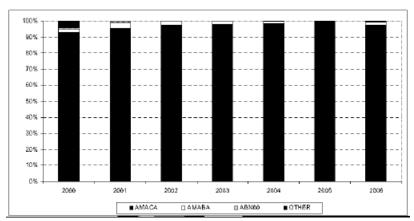
#### **Approach**

Our approach has been to separately allocate the liabilities between the following components:

- · Open (or pending) claims;
- IBNR claims; and
- Baryulgil ("Marlew Claims").

For open claims we are able to directly allocate the cost of claims to individual entities.

For IBNR claims, we have based our allocation on the recent mix of claims reporting by entity. The chart below shows that more than 96% of claims relate to Amaca at present.



For Baryulgil claims, historically the mix has been 70% related to Amaca and 30% related to ABN60. However, we understand that the legislation treats any Marlew Claims as a claim against Amaca. We have therefore allocated all potential future costs in relation to Baryulgil as Amaca-related claims.



For insurance (other than QBE) and cross-claim recoveries, we have allocated these recoveries to each entity in proportion to the allocated gross liabilities.

#### Allocation Assumptions

Our allocation assumptions for each of the categories of claim are as follows:

	Open claims	Gross IBNR	Baryulgil	QBE recoveries
Amaca Pty Ltd	98.49%	97.65%	100.00%	96.00%
Amaba Pty Ltd	1.49%	2.20%	0.00%	4.00%
ABN60 Pty Ltd	0.02%	0.15%	0.00%	0.00%

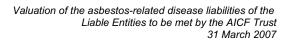
#### <u>Results</u>

The tables below provide our analysis separately for discounted central estimate liabilities split by:

- · Gross, insurance and net liabilities; and
- Current and non-current liabilities (being liabilities due payable in the next 12 months and those due payable after more than 12 months).

We have allocated and identified QBE separately to other insurance recoveries for A-IFRS purposes.

Note that these figures do not include any claims handling expenses and separate allowance for this is required to be made by AICFL.





#### Discounted central estimate of liabilities

	QBE			
	Gross	receivable	Insurance	Net
	(\$m)	(\$m)	(\$m)	(\$m)
Amaca Pty Ltd	1,535.0	18.9	191.8	1,324.3
Amaba Pty Ltd	33.9	0.8	4.2	28.9
ABN60 Pty Ltd	2.3	0.0	0.3	2.0
Total	1,571.2	19.7	196.3	1,355.1

#### **Current liabilities**

		QBE		
	Gross	receivable	Insurance	Net
	(\$m)	(\$m)	(\$m)	(\$m)
Amaca Pty Ltd	72.4	2.9	8.3	61.2
Amaba Pty Ltd	1.3	0.1	0.2	1.1
ABN60 Pty Ltd	0.0	0.0	0.0	0.0
Total	73.7	3.0	8.5	62.2

#### Non-current liabilities

	QBE			
	Gross	receivable	Insurance	Net
	(\$m)	(\$m)	(\$m)	(\$m)
Amaca Pty Ltd	1,462.6	16.1	183.4	1,263.1
Amaba Pty Ltd	32.6	0.7	4.1	27.8
ABN60 Pty Ltd	2.3	0.0	0.3	2.0
Total	1,497.4	16.7	187.8	1,292.9



These results imply that approximately 98% of costs are projected to relate to Amaca; approximately 2% are projected to relate to Amaba; and approximately 0.1% are projected to relate to ABNGO.

#### Uncertainties in by-entity projections

As already indicated within this report, the projection of future asbestos liabilities is subject to significant uncertainty.

The allocation of the overall liability projections between individual entities adds an additional level of uncertainty, which arises because the subdivision of data to each entity reduces the credibility of the projection even further.

Additionally, the projection of which of the Liable Entities will be joined in future claims is all the more uncertain as it is influenced by the action of plaintiff lawyers as to whom they name in a "Statement of Claim".

Accordingly, such estimates are less readily predictable and deviations from the estimates by entity as contained above should therefore be expected.

Australia



#### G. Additional claims information disclosures at 31 March 2007

			Australia		
			Twelve months ended		
N. 1. C.1. C.1.	March 31, 2007	March 31, 2006	March 31, 2005	March 31, 2004	March 31, 2003
Number of claims filed	463	346	489	379	402
Number of claims dismissed Number of claims settled or otherwise resolved	121 416	97 405	62 402	119 316	29
					231
Average settlement amount per claim (AU\$)	166,164	151,883	157,594	167,450	204,194
			New Zealand		
			Twelve months ended		
	March 31, 2007	March 31, 2006	March 31, 2005	March 31, 2004	March 31, 2003
Number of claims filed	0	0	0	0	0
Number of claims dismissed	0	0	0	0	2
Number of claims settled or otherwise resolved	0	0	0	0	1
Average settlement amount per claim (AU\$)	0	0	0	0	2,000
		Uı	nknown Court not identif	ied	
	March 31, 2007	March 31, 2006	Twelve months ended March 31, 2005	March 31, 2004	March 31, 2003
Number of claims filed	0	6	7	1	7
Number of claims filed Number of claims dismissed	3	10	20	15	0
Number of claims distrissed  Number of claims settled or otherwise resolved	5	12	20	0	3
Average settlement amount per claim (AU\$)	12,165	198,892	47,000	0	37,090
Average settlement amount per claim (AO\$)	12,103	170,072	47,000	O	37,070
			USA		
			Twelve months ended		
	March 31, 2007	March 31, 2006	March 31, 2005	March 31, 2004	March 31, 2003
Number of claims filed	1	0	0	0	0
Number of claims dismissed	1	0	3	1	0
Number of claims settled or otherwise resolved	0	0	1	0	0
Average settlement amount per claim (AU\$)	0	0	228,293	0	0
	March 31, 2007	Australia March 31, 2006	March 31, 2005		
Number of claims nonding	490	556	712		
Number of claims pending	490	330	/12		
		New Zealand			
	March 31, 2007	March 31, 2006	March 31, 2005		
Number of claims pending	<del></del> _				
		nknown - Court not iden			
	March 31, 2007	March 31, 2006	March 31, 2005		
Number of claims pending	13	20	36		
		T10.			
	75 1 21 2005	USA	35 1 21 2005		
Number of claims nonding	March 31, 2007	March 31, 2006	March 31, 2005		
Number of claims pending	1	1	1		
			As of		
	March 31, 2007	March 31, 2006	March 31, 2005	March 31, 2004	March 31, 2003
Number of open cases at beginning of year	586	749	743	814	671
Number of new cases	464	352	496	380	409
Number of closed cases	546	524	490	451	266
Number of open cases at end of year	504	577	749	743	814
Average Settlement per Settled Claim (AU\$)	164,335	153,236	157,223	167,450	201,200
Average Settlement per Closed Claim (AU\$)	126,713	121,945	129,949	117,327	177,752
=					

#### Notes

- 1. Data for 2006 only relates to 11 months data as that was the information upon which the 31 March 2006 valuation report was based and the 12 months data was not available at the time of release of the financial statements of James Hardie Industries NV
- 2. The location of the court has been used as the location indicator with any Australian state implying "Australia". "Unknown Court not Identified" refers to claims where the location of the court is blank or described as "Other" in the current claims database.
- 3. The "Average Settlement per Settled Claim (AU\$)" is defined as the sum of settlement amount divided by the number of claims settled where the settlement amount does not equal zero.
- 4. The "Average Settlement per Closed Claim (AU\$)" is the sum of settlement amount divided by the number of closed claims, so including claims where the settlement amount is equal to zero.
- 5. A claim being dismissed relates to the case being closed and the Liable Entities' share of the settlement amount being equal to zero.
- 6. The settlement amount is equal to the Liable Entities' share of the plaintiff award and plaintiff legal fees, so this excludes any legal costs relating to defence by the Liable Entities.



#### H. Pending claims reserve adequacy additional analysis

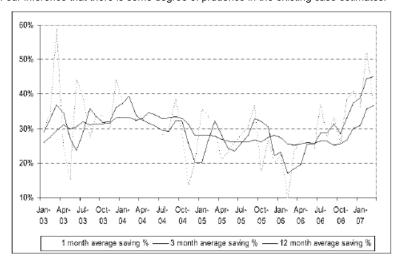
#### H.1 Amaca's own analysis

The following chart shows the results of Amaca's own analysis of the past adequacy of case estimates (on a case-by-case basis).

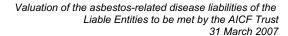
The analysis seems to suggest that historically the level of savings that have eventuated from case estimates have been as high as 35% (averaged over a 12 month period) during 2004 although this has generally been stable at around 27% during 2006 and has shown a slight rise towards 30% in the fatter part of 2006 and early part of 2007.

The chart shows the savings averaged over a 3-month, a 12-month and 1-month period.

The chart seems to be supportive of our inference that there is some degree of prudence in the existing case estimates.



Note: Based on Amaca Monthly Management Reports to 31 March 2007





#### H.2 Actuarial estimate of future savings on pending claims

In assessing the degree of redundancy in case reserves, we have undertaken a projection of the future settlement cost of pending claims and compared this to the case reserves for such claims. Our projection is based on a blending of the following actuarial techniques:

- Projection of future claim payments by year of notification using triangulation techniques as described in Section 5.5 and compare with the case reserves for those claims; and
- Projection of future average cost per claim for reported, but not finalised claims, by year of notification. The average cost is assessed by reference to the delay from when the claim was reported to when the claim settles (this method is known as the PPCF method).

The results of our analysis are shown in the following tables:

#### Estimated savings on pending claims — Mesothelioma

		Projected	% projected
Notification Year	Case Estimate	Estimate	saving
Pre-2003	762,076	337,725	56%
2003	728,895	733,197	-1%
2004	1,833,104	1,233,070	33%
2005	3,908,481	3,342,453	14%
2006	20,749,739	17,999,963	13%
Total	27,982,295	23,646,409	15%



#### Estimated savings on pending claims — Non-mesothelioma

		Projected	% projected
Notification Year	Case Estimate	Estimate	saving
Pre-2003	6,337,718	4,385,420	31%
2003	1,033,974	737,743	29%
2004	2,883,677	2,607,708	10%
2005	3,610,786	3,234,240	10%
2006	13,889,653	12,845,348	8%
Total	27,755,808	23,810,458	14%

#### Estimated savings on pending claims — All

Notification Year	Case Estimate	Projected Estimate	% projected saving
Pre-2003	7,099,794	4,723,144	33%
2003	1,762,869	1,470,940	17%
2004	4,716,781	3,840,778	19%
2005	7,519,267	6,576,693	13%
2006	34,639,392	30,845,311	11%
Total	55,738,103	47,456,867	15%



#### I. Australian asbestos consumption and production data: 1920-2002

Figures in this table are in 000's metric tonnes

Year	Production	Import	Export	Consumption
1920	0	0	0	0
1921	1,182	0	0	1,182
1922	742	0	0	742
1923	217	0	0	217
1924	78	0	0	78
1925	51	0	0	51
1926	0	0	0	0
1927	11	0	0	11
1928	12	0	0	12
1929	255	3,679	0	3,934
1930	82	0	0	82
1931	128	1,200	0	1,328
1932	130	0	0	130
1933	279	2,676	0	2,955
1934	170	2,471	0	2,641
1935	170	4,423	0	4,593
1936	239	7,817	0	8,056
1937	298	6,199	0	6,497
1938	173	11,179	0	11,352
1939	78	10,081	0	10,159
1940	489	14,097	0	14,586
1941	251	14,220	0	14,471
1942	331	20,176	0	20,507
1943	678	14,229	0	14,907
1944	764	14,091	0	14,855
1944			32	
	1,629	9,131		10,728
1946	620	18,697	496	18,821
1947	1,377	14,246	652	14,971
1948	1,327	14,857	278	15,906
1949	1,645	14,767	346	16,066
1950	1,617	29,536	385	30,768
1951	2,558	25,289	588	27,259
1952	4,059	24,686	868	27,877
1953	4,970	28,784	1,631	32,123
1954	4,713	26,406	2,298	28,821
1955	5,352	42,677	3,287	44,742
1956	8,670	32,219	6,859	34,030
1957	13,098	23,235	11,644	24,689
1958				
	13,900	34,721	9,315	39,306
1959	15,959	34,223	11,584	38,598
1960	13,940	36,609	7,410	43,139
1961	14,952	32,947	7,196	40,703
1962	16,443	34,915	8,695	42,663
1963	11,941	32,704	2,347	42,298
1964	12,191	38,299	6,500	43,990
1965	10,326	46,179	4,295	52,210
1966	12,024	49,243	4,146	57,121
1967	647	46,950	2,254	45,343
1968	799	59,590	718	59,671
1969	734	52,739	162	53,311
1970	739	57,250	367	57,622
1971	756	71,777	174	72,359
1972	16,884	61,682	2,387	76,179
1973	43,529	61,373	27,810	77,092
1974	30,863	57,051	29,191	58,723
1975	47,922	69,794	24,524	93,192
1976	60,642	60,490	40,145	80,987
1977	50,601	54,267	20,510	84,358
1978	62,383	42,061	37,094	67,350
1979	79,721	23,735	54,041	49,415
1980	92,418	25,239	51,172	66,485
1981	45,494	20,960	38,576	27,878
1982	18,587	20,853	15,578	23,862
1983	3,909	10,113	4,460	9,562
1984	0	14,432	22	14,410
1985	0	12,194	0	12,194
1986	0	10,597	0	10,597
	0	6,294	0	6,294
1987				
1987 1988	0	2,072	0	2,072
			0 0	

1991	0	1,342	0	1,342
1992	0	1,533	0	1,533
1993	0	2,198	0	2,198
1994	0	1,843	0	1,843
1995	0	1,488	0	1,488
1996	0	1,366	0	1,366
1997	0	1,556	0	1,556
1998	0	1,471	0	1,471
1999	0	1,316	0	1,316
2000	0	1,246	0	1,246
2001	0	945	0	945
2002	0	515	0	515

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#### J. Glossary of terms

The following provides a glossary of terms upon which we have relied in preparing our report.

The operation of these definitions cannot be considered in isolation but instead need to be considered in the context of the totality of the Amended Final Funding Agreement.

**AICF** means the trustee of the Asbestos Injuries Compensation Fund from time to time, in its capacity as trustee, initially being Asbestos Injuries Compensation Fund Limited.

#### AICF Funded Liability means:

- (a) any Proven Claim;
- (b) Operating Expenses;
- (c) Claims Legal Costs;
- (d) any claim that was made or brought in legal proceedings against a Former James Hardie Company commenced before 1 December 2005;
- (e) Statutory Recoveries within the meaning and subject to the limits set out in the Amended Final Funding Agreement;
- (f) a claim or category of claim which James Hardie and the NSW Government agree in writing is a "AICF Funded Liability" or a category of "AICF Funded Liability".

but in the cases of paragraphs (a), (c) and (d) excludes any such liabilities or claims to the extent that they have been recovered or are recoverable under a Worker's Compensation Scheme or Policy

Claims Legal Costs means all costs, charges, expenses and outgoings incurred or expected to be borne by AICF or the Former James Hardie Companies, in respect of legal advisors, other advisors, experts, court proceedings and other dispute resolution methods in connection with Personal Asbestos Claims and Marlew Claims but in all cases excluding any costs included as a component of calculating a Proven Claim.



Concurrent Wrongdoer in relation to a personal injury or death claim for damages under common law or other law (excluding any law introduced or imposed in breach of the restrictions on adverse regulatory or legislative action against the James Hardie Group under the Amended Final Funding Agreement, and which breach has been notified to the NSW Government in accordance with Amended Final Funding Agreement), means a person whose acts or omissions, together with the acts or omissions of one or more Former James Hardie Companies or Marlew or any member of the James Hardie Group (whether or not together with any other persons) caused, independently of each other or jointly, the damage or loss to another person that is the subject of that claim.

Contribution Claim means a cross-claim or other claim under common law or other law (excluding any law introduced or imposed in breach of the restrictions on adverse regulatory or legislative action against the James Hardie Group under the Amended Final Funding Agreement, and which breach has been notified to the NSW Government in accordance with Amended Final Funding Agreement):

- (a) for contribution by a Concurrent Wrongdoer against a Former James Hardie Company or a member of the James Hardie Group in relation to facts or circumstances which give rise to a right of a person to make a Personal Asbestos Claim or a Marlew Claim; or
- (b) by another person who is entitled under common law (including by way of contract) to be subrogated to such a first mentioned cross-claim or other claim;

Discounted Central Estimate means the central estimate of the present value (determined using the discount rate used within the relevant actuarial report) of the liabilities of the Former James Hardie Companies and Marlew in respect of expected Proven Claims and Claims Legal Costs, calculated in accordance with the Amended Final Funding Agreement.

Excluded Claims are any of the following liabilities of the Former James Hardie Companies:

- (i) personal injury or death claims arising from exposure to Asbestos outside Australia;
- (ii) personal injury or death claims arising from exposure to Asbestos made outside Australia;
- (iii) claims for economic loss (other than any economic loss forming part of the calculation of an award of damages for personal injury or death) or loss of property, including those relating to land remediation and/or Asbestos or Asbestos products removal, arising out of or in connection



with Asbestos or Asbestos products manufactured, sold, distributed or used by or on behalf of the Liable Entities;

- (iv) any Excluded Marlew Claim;
- (v) any liabilities of the Liable Entities other than AICF Funded Liabilities.

#### Excluded Marlew Claim means a Marlew Claim:

- (a) covered by the indemnities granted by the Minister of Mineral Resources under the deed between the Minister, Fuller Earthmoving Pty Limited and James Hardie Industries Limited dated 11 March 1996; or
- (b) by a current or former employee of Marlew in relation to an exposure to Asbestos in the course of such employment to the extent:
  - (i) the loss is recoverable under a Worker's Compensation Scheme or Policy; or
  - (ii) the Claimant is not unable to recover damages from a Marlew Joint Tortfeasor in accordance with the Marlew Legislation;
- (c) by an individual who was or is an employee of a person other than Marlew arising from exposure to Asbestos in the course of such employment by that other person where such loss is recoverable from that person or under a Worker's Compensation Scheme or Policy; or
- (d) in which another defendant (or its insurer) is a Marlew Joint Tortfeasor from whom the plaintiff is entitled to recover compensation in proceedings in the Dust Diseases Tribunal, and the Claimant is not unable to recover damages from that Marlew Joint Tortfeasor in accordance with the Marlew Legislation.

Former James Hardie Companies means Amaca, Amaba and ABN 60.

Insurance and Other Recoveries means any proceeds which may reasonably be expected to be recovered or recoverable for the account of a Former James Hardie Company or to result in the satisfaction (in whole or part) of a liability of a Former James Hardie Company (of any nature) to a third party, under any product liability insurance policy or public liability insurance policy or commutation of such policy or under any other contract, including any contract of indemnity, but excluding any such amount recovered or recoverable under a Worker's Compensation Scheme or Policy.

Liable Entities see Former James Hardie Companies

Marlew means Marlew Mining Pty Ltd (in liquidation), ACN 000 049 650, previously known as Asbestos Mines Pty Ltd.



Marlew Claim means, subject to the limitation on Statutory Recoveries, a claim which satisfies one of the following paragraphs and which is not an Excluded Marlew Claim:

- (a) any present or future personal injury or death claim by an individual or the legal personal representative of an individual, for damages under common law or other law (excluding any law introduced or imposed in breach of the restrictions on adverse regulatory or legislative action against the James Hardie Group under the Amended Final Funding Agreement, and which breach has been notified to the NSW Government in accordance with the Amended Final Funding Agreement) which:
  - (i) arose or arises from exposure to Asbestos in the Baryulgil region from Asbestos Mining Activities at Baryulgil conducted by Marlew, provided that:
    - A. the individual's exposure to Asbestos occurred wholly within Australia; or
    - B. where the individual has been exposed to Asbestos both within and outside Australia, the amount of damages included in the Marlew Claim shall be limited to the amount attributable to the proportion of the exposure which caused or contributed to the loss or damage giving rise to the Marlew Claim which occurred in Australia;
  - (ii) is commenced in New South Wales in the Dust Diseases Tribunal; and
  - (iii) is or could have been made against Marlew had Marlew not been in external administration or wound up, or could be made against Marlew on the assumption (other than as contemplated under the Marlew legislation) that Marlew will not be in the future in external administration;
- (b) any claim made under compensation to relatives legislation by a relative of a deceased individual (or personal representative of such a relative) or (where permitted by law) the legal personal representative of a deceased individual in each case where the individual, but for such individual's death, would have been entitled to bring a claim of the kind described in paragraph (a); or
- (c) a Contribution Claim relating to a claim described in paragraphs (a) or (b).



Marlew Joint Tortfeasor means any person who is or would be jointly and severally liable with Marlew in respect of a Marlew Claim, had Marlew not been in external administration or wound up, or on the assumption that Marlew will not in the future be, in external administration or wound up other than as contemplated under the Marlew Legislation.

#### Payable Liability means any of the following:

- (a) any Proven Claim (whether arising before or after the date of this deed);
- (b) Operating Expenses;
- (c) Claims Legal Costs;
- (d) any liability of a Former James Hardie Company to the AICFL, however arising, in respect of any amounts paid by the AICFL in respect of any liability or otherwise on behalf of the Former James Hardie Company;
- (e) any claim that was made or brought in legal proceedings against a Former James Hardie Company commenced before 1 December 2005;
- (f) if regulations are made pursuant to section 30 of the Transaction Legislation and if and to the extent the AICFL and James Hardie have notified the NSW Government that any such liability is to be included in the scope of Payable Liability, any liability of a Former James Hardie Company to pay amounts received by it from an insurer in respect of a liability to a third party incurred by it for which it is or was insured under a contract of insurance entered into before 2 December 2005; and
- (g) Statutory Recoveries within the meaning and subject to the limits set out in the Amended Final Funding Agreement,

but in the cases of paragraphs (a), (c) and (e) excludes any such liabilities or claims to the extent that they have been recovered or are recoverable under a Worker's Compensation Scheme or Policy.



**Period Actuarial Estimate** means, in respect of a period, the central estimate of the present value (determined using the discount rate used in the relevant actuarial report) of the liabilities of the Former James Hardie Companies and Marlew in respect of expected Proven Claims and Claims Legal Costs (in each case which are reasonably expected to become payable in that period), before allowing for Insurance and Other Recoveries, calculated in accordance with the Amended Final Funding Agreement.

**Personal Asbestos Claim** means any present or future personal injury or death claim by an individual or the legal personal representative of an individual, for damages under common law or under other law (excluding any law introduced or imposed in breach of the restrictions on adverse regulatory or legislative action against the James Hardie Group under the Amended Final Funding Agreement, and which breach has been notified to the NSW Government under the Amended Final Funding Agreement) which:

- (a) arises from exposure to Asbestos occurring in Australia, provided that:
  - (i) the individual's exposure to Asbestos occurred wholly within Australia; or
  - (ii) where the individual has been exposed to Asbestos both within and outside Australia, damages included in the Marlew Claim shall be limited to the amount attributable to the proportion of the exposure which caused or contributed to the loss or damage giving rise to the Personal Asbestos Claim which occurred in Australia;
- (b) is made in proceedings in an Australian court or tribunal; and
- (c) is made against:
  - (i) all or any of the Liable Entities; or
  - (ii) any member of the James Hardie Group from time to time;
- (d) any claim made under compensation to relatives legislation by a relative of a deceased individual (or personal representative of such a relative) or (where permitted by law) the legal personal representative of a deceased individual in each case where the individual, but for such individual's death, would have been entitled to bring a claim of the kind described in paragraph (a); or
- (e) a Contribution Claim made in relation to a claim described in paragraph (a) or (b)

but excludes all claims covered by a Worker's Compensation Scheme or Policy.



**Proven Claim** means a proven Personal Asbestos Claim in respect of which final judgment has been given against, or a binding settlement has been entered into by, a Former James Hardie Company, to the extent to which that entity incurs liability under that judgment or settlement, or a Proven Marlew Claim.

Statutory Recoveries means any statutory entitlement of the NSW Government or any Other Government or any governmental agency or authority of any such government ("Relevant Body") to impose liability on or to recover an amount or amounts from any person in respect of any payments made or to be made or benefits provided by a Relevant Body in respect of claims (other than as a defendant or in settlement of any claim, including a cross-claim or claim for contribution).

#### Term means the period

- (i) from the date on which the principal obligations under the Amended Final Funding Agreement will commence to 31 March 2045,
- (ii) as may be extended in accordance with the terms of the Amended Final Funding Agreement.

Term Central Estimate means the central estimate of the present value (determined using the discount rate used in the relevant Annual Actuarial Report) of the liabilities of the Former James Hardie Companies and Marlew in respect of expected Proven Claims and Claims Legal Costs (in each case reasonably expected to become payable in the relevant period) after allowing for Insurance and Other Recoveries during that period, from and including the day following the end of the Financial Year preceding that Payment Date up to and including the last day of the Term (excluding any automatic or potential extension of the Term, unless or until the Term has been extended).

#### Workers Compensation Scheme or Policy means any of the following:

- (a) any worker's compensation scheme established by any law of the Commonwealth or of any State or Territory;
- (b) any fund established to cover liabilities under insurance policies upon the actual or prospective insolvency of the insurer (including without limitation the Insurer Guarantee Fund established under the Worker's Compensation Act 1987 (NSW)); and
- (c) any policy of insurance issued under or pursuant to such a scheme.

Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public. Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003, 24/10/2005.

Name of entity	
James Hardie Industries N.V.	
ARBN	
097 829 895	

#### Part 1 — All issues

We (the entity) give ASX the following information.

You must complete the relevant sections (attach sheets if there is not enough space).

1	+Class of +securities issued or to be issued	Ordinary shares/CUFS
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	64,250 ordinary shares/CUFS
3	Principal terms of the *securities (eg, if options, exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion)	64,250 ordinary shares/CUFS issued on exercise of options

<sup>+</sup> See chapter 19 for defined terms.

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#### Appendix 3B

#### New issue announcement

Do the +securities rank equally in all respects from the date of allotment with Yes, rank equally with issued ordinary shares/CUFS an existing +class of quoted +securities? If the additional securities do not rank equally, please state: the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment 5 Issue price or consideration Allotment of shares/CUFS on exercise of 9,500 options at A\$6.449 each; 24,750 options at A\$7.05 each; 30,000 options at A\$5.99 each. Purpose of the issue (If issued as consideration for the acquisition of assets, Exercise of options clearly identify those assets) Dates of entering +securities into uncertificated holdings or despatch of 24 May 2007 certificates Number +Class 467,396,066 Number and +class of all +securities quoted on ASX (including the securities in shares/CUFS clause 2 if applicable)

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<sup>+</sup> See chapter 19 for defined terms.

		Number	+Class
9	Number and +class of all +securities not quoted on ASX (including the securities in clause 2 if applicable)	The following options have been cancelled at each exercise price: 38,300 at A\$5.99 each; 43,250 at A\$8.90 each; 44,250 at A\$8.40 each.	Options

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

Rank for dividends equally with issued ordinary shares/CUFS

### Part 2 — Bonus issue or pro rata issue

11	Is security holder approval required?	Not applicable
12	Is the issue renounceable or non-renounceable?	Not applicable
13	Ratio in which the +securities will be offered	Not applicable
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	Not applicable
15	+Record date to determine entitlements	Not applicable
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	Not applicable
17	Policy for deciding entitlements in relation to fractions	Not applicable
18	Names of countries in which the entity has +security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.	Not applicable
	Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	Not applicable

<sup>+</sup> See chapter 19 for defined terms.

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## Appendix 3B New issue announcement

20	Names of any underwriters	Not applicable
21	Amount of any underwriting fee or commission	Not applicable
22	Names of any brokers to the issue	Not applicable
23	Fee or commission payable to the broker to the issue	Not applicable
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders	Not applicable
25	If the issue is contingent on *security holders' approval, the date of the meeting	Not applicable
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	Not applicable
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	Not applicable
28	Date rights trading will begin (if applicable)	Not applicable
29	Date rights trading will end (if applicable)	Not applicable
30	How do +security holders sell their entitlements in full through a broker?	Not applicable
31	How do +security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	Not applicable

<sup>+</sup> See chapter 19 for defined terms.

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32	How d a broke	o +security holders dispose of their entitlements (except by sale through er)?	Not applicable	
33	+Despa	atch date	Not applicable	
		Quotation of securities  mplete this section if you are applying for quotation of securities		
34	Type of (tick one	of securities one)		
(a)	X	Securities described in Part 1		
(b)		All other securities		
		Example: restricted securities at the end of the escrowed period, partly paid securities that on expiry or conversion of convertible securities	t become fully paid, employee incentive share securities when restriction ends, securities issued	
Entit	ies tha	t have ticked box 34(a)		
Additi	onal sec	curities forming a new class of securities		
Tick to	indicate	you are providing the information or documents		
35		If the +securities are +equity securities, the names of the 20 largest holders of the additional+securities, and the number and percentage of additional +securities held by those holders		
36		If the +securities are +equity securities, a distribution schedule of the additio $1-1,000$ $1,001-5,000$ $5,001-10,000$ $10,001-100,000$ $100,001$ and over	nal+securities setting out the number of holders in the categories	
37		A copy of any trust deed for the additional+securities		
+ See c	hapter 19	for defined terms.		

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#### Appendix 3B New issue announcement

#### Entities that have ticked box 34(b) 38 Number of securities for which +quotation is sought 39 Class of +securities for which quotation is sought 40 Do the +securities rank equally in all respects from the date of allotment with an existing +class of quoted +securities? If the additional securities do not rank equally, please state: • the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment 41 Reason for request for quotation now Example: In the case of restricted securities, end of restriction period (if issued upon conversion of another security, clearly identify that other security) Number +Class

clause 38)

42

Number and +class of all +securities quoted on ASX (including the securities in

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<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those+securities should not be granted+quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.
    - Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty
  - Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
  - If we are a trust, we warrant that no person has the right to return the securities to be quoted under section 1019B of the Corporations Act at the time that we request that the securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before+quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:	/s/ Benjamin Butterfield (Director/Company secretary)	Date:	24 May 2007
Print name:	Benjamin Butterfield		
	== == == ==		

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<sup>+</sup> See chapter 19 for defined terms.