# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 under the Securities Exchange Act of 1934

For the Month of May 2013

1-15240 (Commission File Number)

# JAMES HARDIE INDUSTRIES plc (F/K/A "JAMES HARDIE INDUSTRIES SE")

(Translation of registrant's name into English)

Europa House, Second Floor Harcourt Centre Harcourt Street, Dublin 2, Ireland (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F 🗵 Form 40-F 🗆

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): Not Applicable

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): Not Applicable

Safe Harbor Statement Exhibit Index Signatures

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## Safe Harbor Statements

This Form 6-K contains forward-looking statements. James Hardie may from time to time make forward-looking statements in its periodic reports filed with or furnished to the SEC, on Forms 20-F and 6-K, in its annual reports to shareholders, in offering circulars, invitation memoranda and prospectuses, in media releases and other written materials and in oral statements made by the company's officers, directors or employees to analysts, institutional investors, existing and potential lenders, representatives of the media and others. Statements that are not historical facts are forward-looking statements and such forward-looking statements are statements made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995.

Examples of forward-looking statements include:

- statements about the company's future performance;
- projections of the company's results of operations or financial condition;
- statements regarding the company's plans, objectives or goals, including those relating to strategies, initiatives, competition, acquisitions, dispositions and/or our products;
- expectations concerning the costs associated with the suspension or closure of operations at any of the company's plants and future plans with respect to any such plants;
- expectations regarding the extension or renewal of the company's credit facilities including changes to terms, covenants or ratios;
- expectations concerning dividend payments and share buy-backs;
- statements concerning the company's corporate and tax domiciles and structures and potential changes to them, including potential tax charges;
- · statements regarding tax liabilities and related audits, reviews and proceedings;
- statements as to the possible consequences of proceedings brought against the company and certain of its former directors and officers by the Australian Securities and Investments Commission (ASIC);
- statements regarding the possible consequences and/or potential outcome of the legal proceedings brought against two of the company's subsidiaries by the New Zealand Ministry of Education and the potential product liabilities, if any, associated with such proceedings;
- expectations about the timing and amount of contributions to Asbestos Injuries Compensation Fund (AICF), a special purpose fund for the compensation of proven Australian asbestos-related personal injury and death claims;
- expectations concerning indemnification obligations;
- expectations concerning the adequacy of the company's warranty provisions and estimates for future warranty-related costs;
- statements regarding the company's ability to manage legal and regulatory matters (including but not limited to product liability, environmental, intellectual property and competition law matters) and to resolve any such pending legal and regulatory matters within current estimates and in anticipation of certain third-party recoveries; and
- statements about economic conditions, such as economic or housing recovery, the levels of new home construction and home renovations, unemployment levels, changes
  in consumer income, changes or stability in housing values, the availability of mortgages and other financing, mortgage and other interest rates, housing affordability and
  supply, the levels of foreclosures and home resales, currency exchange rates, and builder and consumer confidence.

Words such as "believe," "anticipate," "plan," "expect," "intend," "target," "estimate," "project," "predict," "forecast," "guideline," "aim," "will," "should," "likely," "continue," "may," "objective," "outlook" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Readers are cautioned not to place undue reliance on these forward-looking statements and all such forward-looking statements are qualified in their entirety by reference to the following cautionary statements.

Forward-looking statements are based on the company's current expectations, estimates and assumptions and because forward-looking statements address future results, events and conditions, they, by their very nature, involve inherent risks and uncertainties, many of which are unforeseeable and beyond the company's control. Such known and unknown risks, uncertainties and other factors may cause actual results, performance or other achievements to differ materially from the anticipated results, performance or achievements expressed, projected or implied by these forward-looking statements. These factors, some of which are discussed under "Risks Factors" in Section 3 of the Form 20-F filed with the Securities and Exchange Commission on 2 July 2012, include, but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former James Hardie subsidiaries; required contributions to AICF, any shortfall in AICF and the effect of currency exchange rate movements on the amount recorded in the company's financial statements as an asbestos liability; governmental loan facility to AICF; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which the company operates; the consequences of product failures or defects; exposure to environmental, asbestos, putative consumer class action or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; possible increases in competition and the potential that competitors could copy the company's products; reliance on a small number of customer's inability to pay; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; the effect of the transfer of the company's corporate domicile from The Netherlands to Ireland, changes in corporate governance and potential tax benefits; currency exchange risks; dependence on customer preference and the concentration of the company's customer base on large format retail customers, distributors and dealers; dependence on residential and commercial construction markets; the effect of adverse changes in climate or weather patterns; possible inability to renew credit facilities on terms favourable to the company, or at all; acquisition or sale of businesses and business segments; changes in the company's key management personnel; inherent limitations on internal controls; use of accounting estimates; and all other risks identified in the company's reports filed with Australian, Irish and US securities agencies and exchanges (as appropriate). The company cautions you that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those in forward-looking statements. Forward-looking statements speak only as of the date they are made and are statements of the company's current expectations concerning future results, events and conditions. The company assumes no obligation to update any forward-looking statements or information except as required by law.

# EXHIBIT INDEX

Exhibit No.	Description
99.1	ASX Cover Page - 23 May 2013
99.2	Q4 FY13 Media Release - 23 May 2013
99.3	Q4 FY13 Management Analysis - 23 May 2013
99.4	Q4 FY13 Results Presentation - 23 May 2013
99.5	Q4 FY13 Financial Documents - 23 May 2013
99.6	Appendix 3F - 23 May 2013
99.7	Appendix 3C - 23 May 2013
99.8	KPMG Report - 23 May 2013

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: 24 May 2013

# James Hardie Industries plc

By: /s/ Marcin Firek

Marcin Firek Company Secretary

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Q4 FY13 Financial Documents - 23 May 2013
Appendix 3F - 23 May 2013
Appendix 3C - 23 May 2013

99.8 KPMG Report - 23 May 2013

#### Results for Announcement to the Market James Hardie Industries plc ARBN 097 829 895

Appendix 4E – Preliminary Final Report Year Ended 31 March 2013

Key Information		Year Ended 31 March			
	2013	2012			
	US\$M	US\$M	Movem	nent	
Net Sales From Ordinary Activities	1,321.3	1,237.5	Up	7%	
Profit From Ordinary Activities After Tax Attributable to Shareholders	45.5	604.3	Down	92%	
Net Profit Attributable to Shareholders	45.5	604.3	Down	92%	
Net Tangible Assets per Ordinary Share	US\$ 0.04	US\$ 0.29	Down	86%	

# **Dividend Information**

- A FY2012 second half dividend (FY2012 second half dividend) of US38.0 cents per security was paid to CUFS holders on 23 July 2012.
- A FY2013 first half dividend (FY2013 first half dividend) of US5.0 cents per security was paid to CUFS holders on 25 January 2013.
- A FY2013 second half ordinary dividend (FY2013 second half dividend) of US13.0 cents per share/CUFS and a FY2013 special dividend (FY2013 special dividend) of US24.0 cents per share/CUFS are payable to CUFS holders on 26 July 2013.
- Record date is 28 June 2013 to determine entitlements to the FY2013 second half dividend and FY2013 special dividend (i.e. on the basis of proper instruments of transfer received by the Company's registrar, Computershare Investor Services Pty Ltd, Level 4, 60 Carrington Street, Sydney NSW 2000, Australia, by 5:00pm if securities are not CHESS approved, or security holding balances established by 5:00pm or such later time permitted by ASTC Operating Rules if securities are CHESS approved).
- This FY2013 second half dividend, FY2013 special dividend and future dividends will be unfranked for Australian taxation purposes.
- The FY2013 second half dividend and FY2013 special dividend will be paid free of Irish 20% withholding tax to CUFS holders with a registered address that is in a country that has a double tax treaty with Ireland, which includes Australia.
- The Australian currency equivalent amount of the FY2013 second half dividend and FY2013 special dividend to be paid to CUFS holders will be announced after the record date. The amount payable to shareholders who have elected to receive their dividend in NZ dollars or British pounds will also be announced on the same date.
- No dividend reinvestment plan is in operation for this FY2013 second half dividend or FY2013 special dividend.

# Movements in Controlled Entities during the year ended 31 March 2013

The following entity was de-registered during the year ended 31 March 2013:

• James Hardie Aust Investments No 1 Pty Ltd (5 June 2012)

The following entity was added during the year ended 31 March 2013:

• MSEJH LLC was incorporated as a Delaware company (11 March 2013)

#### Audit

The results and financial information included within this Preliminary Final Report have been prepared using US GAAP and have been subject to an independent audit by external auditors.

# Results for the 4th Quarter and Year Ended 31 March 2013

Contents

- 1. Media Release
- 2. Management's Analysis of Results
- 3. Management Presentation
- 4. Consolidated Financial Statements

James Hardie Industries plc is incorporated under the laws of Ireland with its corporate seat in Dublin, Ireland. The liability of members is limited. The information contained in the above documents should be read in conjunction with the James Hardie 2012 Annual Report which can be found on the company website at <u>www.jameshardie.com</u>.



23 May 2013

For analyst and media enquiries, please call Sean O'Sullivan on +61 2 8845 3352

4th quarter net operating profit US\$30.7m Year net operating profit US\$140.8m

(excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments)

# James Hardie announces 2013 second half dividends of US37.0 cents, taking total financial year 2013 dividends to US42.0 cents per security

James Hardie today announced a US\$30.7 million net operating profit, excluding asbestos, asset impairments, Australian Securities and Investments Commission ("ASIC") expenses, New Zealand product liability expenses and tax adjustments, for the quarter ended 31 March 2013, compared to US\$34.5 million in the prior corresponding quarter.

Net operating profit including asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments decreased to a loss of US\$69.5 million, compared to a profit of US\$480.7 million in the prior corresponding quarter, as discussed below.

For the year, net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments decreased 2% to US\$140.8 million, compared to US\$144.3 million in the prior corresponding period. The year result reflects, on a pre-tax basis, a US\$5.5 million foreign exchange gain and a US\$2.7 million legal cost recovery.

Net operating profit including asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments decreased 92% from US\$604.3 million in the prior corresponding period to US\$45.5 million, as discussed below.

#### **CEO** Commentary

"Fourth quarter sales volume and revenues increased in both the USA and Europe segment and the Asia Pacific Fibre Cement segment. During the quarter, the average net sales price increased in the Asia Pacific business, but declined slightly in our USA and Europe business," said James Hardie CEO Louis Gries.

In this Media Release, James Hardie may present financial measures, sales volume terms, financial ratios, and Non-US GAAP financial measures included in the Definitions section of this document starting on page 9. The company presents financial measures that it believes are customarily used by its Australian investors. Specifically, these financial measures, which are equivalent to or derived from certain US GAAP measures as explained in the definitions, include "EBIT", "EBIT margin", "Operating profit before income taxes" and "Net operating profit". The company may also present other terms for measuring its sales volume ("million square feet" or "mmsf" and "thousand square feet" or "msf"); financial ratios ("Gearing ratio", "Net interest expense cover", "Net interest paid cover", "Net debt payback", "Net debt (cash)"); and Non-US GAAP financial measures ("EBIT excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses", "EBIT margin excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses, "Deviating and the definition spontents, ASIC expenses, New Zealand product liability expenses", "Deviating asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses, "EBIT margin excluding asbestos, asset impairments, and New Zealand product liability expenses, New Zealand product liability expenses, "Deviating asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses, "EBIT margin excluding asbestos, asset impairments, and New Zealand product liability expenses,", "EBIT margin excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses, "EBIT margin excluding asbestos, asset impairments, ASIC expenses,", "EBIT margin excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses, "EBIT margin excluding asbestos, asset impairments, ASIC expenses, "Ealand product liability expenses, and tax adjustments", "Operating profit before income tax

"The fiscal year 2013 operating earnings of our USA and Europe Fibre Cement segment were stable compared to the prior year, due to higher sales volume and improved conditions in the US housing market. In addition, we have committed capital to the re-commissioning of idled production assets at a number of our US plants," added Louis Gries.

"During the year we funded initiatives in the US business to support market and organisational development based on our belief that a sustainable housing market recovery is well underway. However, the increased spending on market and organisational initiatives constrained the impact of the strong USA and Europe business' top line performance on the overall profitability of the group," said Mr Gries.

"When compared to the prior year, our Asia Pacific Fibre Cement business contributed lower operating earnings, reflecting an increasingly competitive operating environment. The Australian and Phillipines businesses delivered lower contributions to group earnings when compared with the prior year, due to subdued operating environments in those countries. The New Zealand business delivered improved results when compared to the prior year," said Louis Gries.

# **USA and Europe Fibre Cement**

Net sales in the USA and Europe business increased during both the quarter and year due to an increase in sales volume, partially offset by a decrease in the average net sales prices. The increase in net sales reflects an improved operating environment in the US housing market, compared to the prior corresponding periods.

According to the US Census Bureau, single family housing starts, which are one of the key drivers of the company's performance, were 135,200 in the March 2013 quarter, 28% above the March 2012 quarter. Industry data indicates that gains in both single-family and multi-family production are expected to continue to improve during calendar year 2013. This continued increase in activity in the US housing market follows consistent gains in builder and consumer confidence. The company continues to expect improvement in the US housing market to occur steadily over a protracted period.

# Asia Pacific Fibre Cement

Sales volume in the Australian business increased in the quarter compared with the previous corresponding quarter, but decreased in the year ended 31 March 2013. The lower sales revenues of the Australian business relative to the prior corresponding year continue to reflect an increasingly competitive operating environment.

According to Australian Bureau of Statistics data, the total number of dwellings approved for the quarter ended 31 March 2013 were 34,300, 5% above the prior corresponding period. For the year, the total number of dwellings approved were 155,100, an increase of 4% compared with the prior year. However, approvals for detached houses, which are the primary driver of the Asia Pacific business' net sales, were 21,000 and 89,700 for the quarter and year, a decrease of 3% and 5% in the quarter and year, respectively, when compared to the prior corresponding periods.

For both the quarter and year, excluding New Zealand product liability expenses, the New Zealand business' earnings increased when compared to the prior corresponding periods. The New Zealand business' results reflect an improved operating environment and it is positioned to take advantage of an expected increase in market demand in future periods.

The Philippines business' sales volume decreased slightly in the quarter, but increased in the year ended 31 March 2013, compared to the prior corresponding periods. The average net sales price for both the quarter and year increased slightly compared to the prior corresponding quarter and year. The Philippines business contributed lower operating earnings during both the quarter and year, compared to the prior corresponding periods.

# **Operating Performance**

For the quarter, EBIT excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses decreased 12% to US\$37.0 million compared to the prior corresponding quarter. EBIT including asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses decreased from a loss of US\$7.4 million in the fourth quarter of the prior year to a loss of US\$108.3 million.

For the year, EBIT excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses decreased 7% to US\$181.0 million and reflects, on a pretax basis, a foreign exchange gain of US\$5.5 million and a legal cost recovery of US\$2.7 million, as explained below. EBIT including asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses decreased 81% from US\$155.5 million in the prior year to US\$29.5 million.

# 4th Quarter and Year Results at a Glance

USS Millions	Q4 FY 2013	Q4 FY 2012	% Change	FY 2013	FY 2012	% Change
Net sales	\$ 326.8	\$309.3	6	\$1,321.3	\$1,237.5	7
Gross profit	101.8	95.6	6	419.3	407.0	3
EBIT excluding asbestos, ASIC expenses, asset impairments and New Zealand product liability expenses	37.0	41.9	(12)	181.0	194.9	(7)
AICF SG&A expenses	(0.5)	(0.5)	—	(1.7)	(2.8)	39
Asbestos adjustments	(131.6)	(31.0)	—	(117.1)	(15.8)	—
ASIC expenses	(2.1)	(0.1)	—	(2.6)	(1.1)	_
New Zealand product liability expenses	_	(3.4)	_	(13.2)	(5.4)	_
Asset impairments	(11.1)	(14.3)	22	(16.9)	(14.3)	(18)
EBIT	(108.3)	(7.4)		29.5	155.5	(81)
Net interest income (expense)	0.1	(3.7)	—	2.4	(7.4)	_
Other income	0.6	3.5	(83)	1.8	3.0	(40)
Income tax benefit	38.1	488.3	(92)	11.8	453.2	(97)
Net operating (loss) profit	(69.5)	480.7	—	45.5	604.3	(92)
Diluted (loss) earnings per share (US cents)	(15.8)	109.8	_	10.3	138.0	(93)

For the quarter, net operating profit decreased from US\$480.7 million in the prior corresponding quarter to a loss of US\$69.5 million. Net operating profit for the quarter included unfavourable asbestos adjustments of US\$131.6 million, asset impairment charges of US\$11.1 million and New Zealand product liability expenses of nil. During the prior corresponding quarter, net operating profit included unfavourable asbestos adjustments of US\$31.0 million, asset impairment charges of US\$31.0 million, asset impairment charges of US\$14.3 million and New Zealand product liability expenses of US\$3.4 million.

For the year, net operating profit decreased 92% from US\$604.3 million in the prior corresponding period to US\$45.5 million. Net operating profit for the year included unfavourable asbestos adjustments of US\$117.1 million, asset impairment charges of

US\$16.9 million and New Zealand product liability expenses of US\$13.2 million. Net operating profit for the year was also favourably impacted by, on a pre-tax basis, a US\$5.5 million foreign exchange gain on an Australian dollar intercompany loan and a recovery of US\$2.7 million for legal costs associated with the conclusion of RCI Pty Ltd's ("RCI") disputed amended tax assessment from the Australian Taxation Office ("ATO").

During the prior year, net operating profit included unfavourable asbestos adjustments of US\$15.8 million, asset impairment charges of US\$14.3 million and New Zealand product liability expenses of US\$5.4 million. Additionally, net operating profit in the prior corresponding quarter and prior year included an income tax benefit of US\$485.2 million arising from RCI's successful appeal of a disputed amended tax assessment from the ATO, partially offset by income taxes payable in respect of the reversal of general interest charges previously recognised as deductible.

US\$ Millions	Q4 FY 2013	Q4 FY 2012	% Change	FY 2013	FY 2012	% Change
Net operating (loss) profit	\$(69.5)	\$ 480.7	—	\$ 45.5	\$ 604.3	(92)
Excluding:						
Asbestos:						
Asbestos adjustments	131.6	31.0	_	117.1	15.8	_
AICF SG&A expenses	0.5	0.5	—	1.7	2.8	(39)
AICF interest income	(1.4)	(1.1)	(27)	(7.0)	(3.3)	—
Tax benefit related to asbestos adjustments	(38.0)	(2.6)	—	(32.9)	(2.7)	
Asset impairment charges	11.1	14.3	(22)	16.9	14.3	(18)
ASIC expenses	2.1	0.1	—	2.6	1.1	
New Zealand product liability expenses	_	3.4	—	13.2	5.4	—
Tax adjustments'	(5.7)	(491.8)	(99)	(16.3)	(493.4)	(97)
Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product						
liability expenses and tax adjustments	<u>\$ 30.7</u>	<u>\$ 34.5</u>	(11)	\$140.8	<u>\$ 144.3</u>	(2)
Diluted earnings per share excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments (US cents)	6.9	7.9	(13)	32.0	32.9	(3)

<sup>1</sup> The prior corresponding quarter and year includes an income tax benefit of US\$485.2 million recognised upon RCI's successful appeal of the ATO's disputed 1999 amended assessment. Readers are referred to Note 14 of the 31 March 2012 Consolidated Financial Statements for further information.

# **Cash Flow**

Net operating cash flow decreased from US\$387.2 million in the corresponding period of the prior year to US\$109.3 million for the year. The movement in net operating cash flow was primarily driven by the company's current year tax payment of US\$81.3 million in respect of the 2012 financial year compared to a cash refund of US\$396.3 million which was received in the prior year. Both the tax payment and the cash refund arose from the conclusion of RCI's disputed amended tax assessment with the ATO. Additionally, the company made a contribution to AICF of US\$45.4 million (A\$45.2 million) in July 2012, compared to the prior year contribution of US\$51.5 million (A\$48.9 million) and early contribution of US\$138.7 million (A\$132.3 million). The early contribution was reflected as restricted cash at 31 March 2012.

Further, net operating cash flows in the prior year included a tax refund of US\$12.3 million and a payment of withholding taxes of US\$35.5 million, arising from the company's corporate structure simplification as announced on 17 May 2011, of which US\$32.6 million was recognised as an expense in the final quarter of financial year 2011.

For the year ended 31 March 2013, net capital expenditures for the purchase of property, plant and equipment increased to US\$59.7 million, compared to US\$35.5 million in the prior year. The increase in capital expenditures is largely a result of investments made to fund facility upgrades and refurbishments of idled equipment in anticipation of a continuing recovery in the US housing market.

Dividends paid during the year increased to US\$188.5 million, reflecting a payment of US43.0 cents per security. During the prior corresponding year, the company paid a dividend to shareholders of US\$17.4 million, reflecting a payment of US4.0 cents per security.

#### Outlook

The US operating environment continues to reflect an increasing number of housing starts and improving house values. According to the National Association of Home Builders ("NAHB"), single-family building permits in calendar year 2012 were up 24%, with multi-family building permits up 53%, relative to the prior calendar year. In addition, the NAHB suggests that activity in the US repair and remodel market has increased during the quarter and year ended 31 March 2013 relative to the prior corresponding periods. The NAHB expects growth of the repair and remodel market to continue into calendar year 2013, albeit at a slower rate than the new housing market.

The company expects that the improvement in the US operating environment reflects a sustainable recovery in US housing, although the recovery is expected to occur over a protracted period. In anticipation of the ongoing recovery, the company is investing in capacity expansions through the re-commissioning of idled facilities, as well as funding market and organisational development.

If the underlying market demand and average net sales price in the US business improve as expected, the company anticipates that EBIT to revenue margin in financial year 2014 will increase as the growth in sales revenue exceeds spending on organisational initiatives. These gains are expected to result in an EBIT to revenue margin above 20% in the USA and Europe Fibre Cement segment.

The operating environment in Australia is likely to remain relatively subdued and the company is not anticipating any substantial increase in net sales this calendar year. However, the strong upward trends in the New Zealand construction market that were experienced in fiscal year 2013 are expected to continue. The Philippines operating environment is likely to remain robust and the business is expected to contribute improved operating earnings over the next twelve months.

# New Australian Manufacturing Capacity

James Hardie has entered into a contract to acquire the land upon which its existing Carole Park, Brisbane manufacturing facility is located, together with the buildings on the site. In addition, the company will construct new manufacturing capacity on the site. Capital expenditure for the purchase of the property and the construction of new manufacturing capacity is estimated to be A\$89 million.

The company expects to incur these capital expenditures over a two year period, with construction of the new manufacturing capacity commencing at the end of the first quarter of calendar year 2014, with production facilities projected to be fully operational in the first half of calendar year 2015.

The decision to invest in additional Australian fibre cement manufacturing capacity is in response to a long term trend in the Australian residential and commercial construction industries towards greater usage of composite building materials, of which James Hardie is a major beneficiary. The company expects that this capital expenditure will allow it to service expected increases in demand for its products and also enable further incremental capacity expansions in the Asia Pacific business at low capital costs in the medium term if required to meet future market demand.

The Carole Park facility was chosen as the preferred location for expansion as south-east Queensland delivers freight advantages, particularly as James Hardie enjoys strong market penetration in Queensland. Other expected benefits of the investment in the Carole Park facility include enhanced product differentiation and increased operating efficiencies, which are expected to result in manufacturing cost savings.

Production of building materials at our Rosehill plant in Sydney and of pipes at our Meeandah, Brisbane site will continue.

The company does not expect the planned capital expenditure to impact the amounts payable to the Asbestos Injuries Compensation Fund ("AICF") in the short term. However, in the medium to long term, the company expects the increased capacity to generate increased earnings, and as a consequence, lead to increased net operating cashflows which will ultimately be to the benefit of AICF and asbestos claimants.

# **Dividend and Future Shareholder Returns**

The company today announced an ordinary dividend of US13.0 cents per security ("FY2013 second half dividend") and a special dividend of US24.0 cents per security ("FY2013 special dividend"). The FY2013 second half dividend and the FY2013 special dividend are declared in US currency and will be paid on 26 July 2013, with a record date of 28 June 2013.

The FY2013 second half dividend and the FY2013 special dividend, together totaling US37.0 cents per security, when added to the FY2013 first half ordinary dividend of US5.0 cents per security paid from earnings in the first-half of financial year 2013, brings the full year dividend to US42.0 cents per security (approximately US\$185.5 million). This equals the prior full year dividend of US42.0 cents per security (US\$183.8 million).

The FY 2013 second half dividend announced today represents an early increase in the company's dividend payout ratio from between 20% and 30% to between 30% and 50% of net operating profit (excluding asbestos adjustments) which was announced in November 2012 to apply for financial year 2014 onwards. The FY2013 special dividend represents amounts that were not utilised in the company's share buyback program which expired in May 2013.

The company also announced today a new share buyback program to acquire up to 5% of its issued capital. The actual shares that the company may buyback will be subject to share price levels, consideration of the effect of the share buyback on return on equity, and capital requirements.

If and to the extent the company does not undertake share buybacks during FY2014 the company will consider further distributions to shareholders over and above those contemplated under the company's dividend policy subject to:

- · an assessment of the current and expected industry conditions in the group's major markets of the US and Australia;
- an assessment of the group's capital requirements, especially for funding of expansion and growth initiatives;
- global economic conditions and outlook; and
- total net operating profit (excluding asbestos adjustments) for financial year 2014.

The company paid a dividend to shareholders of US38.0 cents per security ("FY2012 second half dividend") on 23 July 2012. The total amount of the FY2012 second half dividend was US\$166.4 million.

The company paid a dividend to shareholders of US5.0 cents per security on 25 January 2013 ("FY2013 first half dividend"). The total amount of the FY2013 first half dividend was US\$22.1 million.

# Further Information

Readers are referred to the company's Consolidated Financial Statements and Management's Analysis of Results for the period ended 31 March 2013 for additional information regarding the company's results, including information regarding income taxes, the asbestos liability, asset impairments and contingent liabilities.

Changes in the company's asbestos liability (including to reflect changes in foreign exchange rates), New Zealand product liability, income tax related issues and other matters referred to in the disclaimer at the end of this document may have a material impact on the company's Consolidated Financial Statements.

Readers are referred to Notes 7, 11, 13 and 14 of the company's 31 March 2013 Consolidated Financial Statements for more information regarding the company's asset impairments, asbestos liability, ASIC proceedings, New Zealand product liability and income tax related issues, respectively.

END

#### Media/Analyst Enquiries:

Sean O' Sullivan Vice President Investor and Media Relations Telephone: +61 2 8845 3352 Email: <u>media@jameshardie.com.au</u>

This Media Release forms part of a package of information about the company's results. It should be read in conjunction with the other parts of the package, including Management's Analysis of Results, the Management Presentation and the Consolidated Financial Statements. These documents, along with an audio webcast of the Management Presentation of 23 May 2013, are available from the Investor Relations area of James Hardie's website at: <a href="https://www.jameshardie.com">www.jameshardie.com</a>

The company routinely posts information that may be of importance to investors in the Investor Relations section of its website, including press releases, financial results and other information. The company encourages investors to consult this section of its website regularly.

The company filed its annual report on Form 20-F for the year ended 31 March 2012 with the SEC on 2 July 2012.

All holders of the company's securities may receive, on request, a hard copy of our complete audited consolidated financial statements, free of charge. Requests can be made via the Investor Relations area of the company's website or by contacting one of the company's corporate offices. Contact details are available on the company's website.

# Definitions

# Non-financial Terms

ABS - Australian Bureau of Statistics.

AFFA - Amended and Restated Final Funding Agreement.

AICF - Asbestos Injuries Compensation Fund Ltd.

ASIC - Australian Securities and Investments Commission.

ATO - Australian Taxation Office.

NBSK - Northern Bleached Softwood Kraft; the company's benchmark grade of pulp.

# Financial Measures - US GAAP equivalents

This document contains financial statement line item descriptions that are considered to be non-US GAAP, but are consistent with those used by Australian companies. Because the company prepares its consolidated financial statements under US GAAP, the following table cross-references each non-US GAAP line item description, as used in Management's Analysis of Results and Media Release, to the equivalent US GAAP financial statement line item description used in the company's consolidated financial statements:

# Management's Analysis of Results and Media Release

Net sales Cost of goods sold Gross profit Selling, general and administrative expenses Research and development expenses Asbestos adjustments EBIT\* Net interest income (expense)\* Other income (expense) Operating profit (loss) before income taxes\*

Income tax (expense) benefit

Net operating profit (loss)\*

\*- Represents non-U.S. GAAP descriptions used by Australian companies.

**EBIT margin** – EBIT margin is defined as EBIT as a percentage of net sales.

# Consolidated Statements of Operations and Other Comprehensive Income (Loss) (US GAAP)

9

Net sales Cost of goods sold Gross profit

Selling, general and administrative expenses Research and development expenses Asbestos adjustments Operating income (loss)

Sum of interest expense and interest income Other income (expense) Income (loss) before income taxes

Income tax (expense) benefit

Net income (loss)

# Sales Volume

<u>mmsf</u> – million square feet, where a square foot is defined as a standard square foot of 5/16" thickness.

 $\underline{msf}$  – thousand square feet, where a square foot is defined as a standard square foot of 5/16" thickness.

# **Financial Ratios**

Gearing ratio – Net debt (cash) divided by net debt (cash) plus shareholders' equity.

Net interest expense cover - EBIT divided by net interest expense (excluding loan establishment fees).

<u>Net interest paid cover</u> – EBIT divided by cash paid during the period for interest, net of amounts capitalised.

 $\underline{\textbf{Net debt payback}}$  – Net debt (cash) divided by cash flow from operations.

Net debt (cash) - short-term and long-term debt less cash and cash equivalents.

<u>**Return on capital employed**</u> – EBIT divided by gross capital employed.

# Non-US GAAP Financial Measures

EBIT and EBIT margin excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses- EBIT and EBIT margin excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses are not measures of financial performance under US GAAP and should not be considered to be more meaningful than EBIT and EBIT margin. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes.

USS Millions	Q4 FY 2013	Q4 <u>FY 2012</u>	FY 2013	FY 2012
EBIT	\$(108.3)	\$ (7.4)	\$ 29.5	\$ 155.5
Asbestos:				
Asbestos adjustments	131.6	31.0	117.1	15.8
AICF SG&A expenses	0.5	0.5	1.7	2.8
Asset impairments	11.1	14.3	16.9	14.3
ASIC expenses	2.1	0.1	2.6	1.1
New Zealand product liability expenses	_	3.4	13.2	5.4
EBIT excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability				
expenses	37.0	41.9	181.0	194.9
Net sales	\$ 326.8	\$309.3	\$1,321.3	\$1,237.5
EBIT margin excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses	11.3%	13.5%	13.7%	15.7%

<u>Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments</u>— Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than net operating profit. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes.

US\$ Millions	Q4 FY 2013	Q4 FY 2012	FY 2013	FY 2012
Net operating (loss) profit	\$ (69.5)	\$ 480.7	\$ 45.5	\$ 604.3
Asbestos:				
Asbestos adjustments	131.6	31.0	117.1	15.8
AICF SG&A expenses	0.5	0.5	1.7	2.8
AICF interest income	(1.4)	(1.1)	(7.0)	(3.3)
Tax benefit related to asbestos adjustments	(38.0)	(2.6)	(32.9)	(2.7)
Asset impairments	11.1	14.3	16.9	14.3
ASIC expenses	2.1	0.1	2.6	1.1
New Zealand product liability expenses		3.4	13.2	5.4
Tax adjustments	(5.7)	(491.8)	(16.3)	(493.4)
Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments	<u>\$ 30.7</u>	<u>\$ 34.5</u>	<u>\$140.8</u>	<u>\$ 144.3</u>

Media Release: James Hardie - 4th Quarter and Full Year FY13

Diluted earnings per share excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments– Diluted earnings per share excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than diluted earnings per share. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes.

US\$ Millions	Q4 FY 2013	Q4 FY 2012	FY 2013	FY 2012
Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability	<u> </u>	<u> </u>		
expenses and tax adjustments	\$ 30.7	\$ 34.5	\$140.8	\$144.3
Weighted average common shares outstanding - Diluted (millions)	442.6	437.5	440.6	437.9
Diluted earnings per share excluding asbestos, asset impairments, ASIC expenses, New Zealand product				
liability expenses and tax adjustments (US cents)	6.9	7.9	32.0	32.9

Effective tax rate excluding asbestos, asset impairments, New Zealand product liability expenses and tax adjustments– Effective tax rate excluding asbestos, asset impairments, New Zealand product liability expenses and tax adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than effective tax rate. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes.

US\$ Millions	Q4 FY 2013	Q4 FY 2012	FY 2013	FY 2012
Operating (loss) profit before income taxes	\$(107.6)	\$ (7.6)	\$ 33.7	\$ 151.1
Asbestos:				
Asbestos adjustments	131.6	31.0	117.1	15.8
AICF SG&A expenses	0.5	0.5	1.7	2.8
AICF interest income	(1.4)	(1.1)	(7.0)	(3.3)
Asset impairments	11.1	14.3	16.9	14.3
New Zealand product liability expenses		3.4	13.2	5.4
Operating profit before income taxes excluding asbestos, asset impairments and New Zealand product liability expenses	<u>\$ 34.2</u>	<u>\$ 40.5</u>	<u>\$175.6</u>	<u>\$ 186.1</u>
Income tax benefit	38.1	488.3	11.8	453.2
Asbestos:				
Tax benefit related to asbestos adjustments	(38.0)	(2.6)	(32.9)	(2.7)
Tax adjustments	(5.7)	(491.8)	(16.3)	(493.4)
Income tax expense excluding asbestos and tax adjustments	(5.6)	(6.1)	(37.4)	(42.9)
Effective tax (benefit) rate	35.4%	6425.0%	(35.0%)	(299.9%)
Effective tax rate excluding asbestos, asset impairments, New Zealand product liability expenses and tax adjustments	<u>16.4</u> %	15.0%	21.3%	23.1%

Adjusted EBITDA – is not a measure of financial performance under US GAAP and should not be considered an alternative to, or more meaningful than, income from operations, net income or cash flows as defined by US GAAP or as a measure of profitability or liquidity. Not all companies calculate Adjusted EBITDA in the same manner as James Hardie has and, accordingly, Adjusted EBITDA may not be comparable with other companies. Management has included information concerning Adjusted EBITDA because it believes that this data is commonly used by investors to evaluate the ability of a company's earnings from its core business operations to satisfy its debt, capital expenditure and working capital requirements.

	Q4	Q4		
US\$ Millions	FY 2013	FY 2012	FY 2013	FY 2012
EBIT	\$(108.3)	\$ (7.4)	\$ 29.5	\$155.5
Depreciation and amortisation	13.2	17.4	61.2	65.2
Adjusted EBITDA	<u>\$ (95.1)</u>	\$ 10.0	<u>\$ 90.7</u>	\$220.7

General corporate costs excluding ASIC expenses, intercompany foreign exchange gain and recovery of RCI legal costs – General corporate costs excluding ASIC expenses, intercompany foreign exchange gain and recovery of RCI legal costs not a measure of financial performance under US GAAP and should not be considered to be more meaningful than general corporate costs. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes.

FY 2013	FY 2012	FY 2013	FY 2012
\$ 12.7	\$ 6.8	\$ 33.0	\$ 33.9
(2.1)	(0.1)	(2.6)	(1.1)
		5.5	
		2.7	
<u>\$ 10.6</u>	<u>\$ 6.7</u>	\$ 38.6	\$ 32.8
	\$ 12.7 (2.1) 	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	\$ 12.7       \$ 6.8       \$ 33.0         (2.1)       (0.1)       (2.6) $  5.5$ $ 2.7$

Selling. general and administrative expenses excluding New Zealand product liability expenses – Selling, general and administrative expenses excluding New Zealand product liability expenses – Selling, general and administrative expenses excluding New Zealand administrative expenses is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than selling, general and administrative expenses. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focused on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes.

US\$ Millions	Q4 FY 2013	Q4 FY 2012	FY 2013	FY 2012
Selling, general and administrative expenses	\$ 58.0	\$ 48.9	\$ 218.6	\$ 191.0
Excluding:				
New Zealand product liability expenses		(3.4)	(13.2)	(5.4)
Selling, general and administrative expenses excluding New Zealand product liability				
expenses	\$ 58.0	\$ 45.5	\$ 205.4	\$ 185.6
Net Sales	\$326.8	\$309.3	\$1,321.3	\$1,237.5
Selling, general and administrative expenses as a percentage of net sales	17.7%	15.8%	16.5%	15.4%
Selling, general and administrative expenses excluding New Zealand product liability				
expenses as a percentage of net sales	17.7%	14.7%	15.5%	15.0%

# Forward-Looking Statements

This Media Release contains forward-looking statements. James Hardie may from time to time make forward-looking statements in its periodic reports filed with or furnished to the SEC, on Forms 20-F and 6-K, in its annual reports to shareholders, in offering circulars, invitation memoranda and prospectuses, in media releases and other written materials and in oral statements made by the company's officers, directors or employees to analysts, institutional investors, existing and potential lenders, representatives of the media and others. Statements that are not historical facts are forward-looking statements and such forward-looking statements are statements made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995.

Examples of forward-looking statements include:

- statements about the company's future performance;
- projections of the company's results of operations or financial condition;
- statements regarding the company's plans, objectives or goals, including those relating to strategies, initiatives, competition, acquisitions, dispositions and/or our products;
- expectations concerning the costs associated with the suspension or closure of operations at any of the company's plants and future plans with respect to any such plants;
- expectations regarding the extension or renewal of the company's credit facilities including changes to terms, covenants or ratios;
- expectations concerning dividend payments and share buy-backs;
- statements concerning the company's corporate and tax domiciles and structures and potential changes to them, including potential tax charges;
- statements regarding tax liabilities and related audits, reviews and proceedings;
- statements as to the possible consequences of proceedings brought against the company and certain of its former directors and officers by the Australian Securities and Investments Commission (ASIC);
- statements regarding the possible consequences and/or potential outcome of the legal proceedings brought against two of the company's subsidiaries by the New Zealand Ministry of Education and the potential product liabilities, if any, associated with such proceedings;
- expectations about the timing and amount of contributions to Asbestos Injuries Compensation Fund (AICF), a special purpose fund for the compensation of proven Australian asbestos-related personal injury and death claims;
- expectations concerning indemnification obligations;
- expectations concerning the adequacy of the company's warranty provisions and estimates for future warranty-related costs;
- statements regarding the company's ability to manage legal and regulatory matters (including but not limited to product liability, environmental, intellectual property and competition law matters) and to resolve any such pending legal and regulatory matters within current estimates and in anticipation of certain third-party recoveries; and
- statements about economic conditions, such as economic or housing recovery, the levels of new home construction and home renovations, unemployment levels, changes in consumer income, changes or stability in housing values, the availability of mortgages and other financing, mortgage and other interest rates, housing affordability and supply, the levels of foreclosures and home resales, currency exchange rates, and builder and consumer confidence.

Words such as "believe," "anticipate," "plan," "expect," "intend," "target," "estimate," "project," "predict," "forecast," "guideline," "aim," "will," "should," "likely," "continue," "may," "objective," "outlook" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Readers are cautioned not to place undue reliance on these forward-looking statements and all such forward-looking statements are qualified in their entirety by reference to the following cautionary statements.

Forward-looking statements are based on the company's current expectations, estimates and assumptions and because forward-looking statements address future results, events and conditions, they, by their very nature, involve inherent risks and uncertainties, many of which are unforeseeable and beyond the company's control. Such known and unknown risks, uncertainties and other factors may cause actual results, performance or other achievements to differ materially from the anticipated results, performance or achievements expressed, projected or implied by these forward-looking statements. These factors, some of which are discussed under "Risks Factors" in Section 3 of the Form 20-F filed with the Securities and Exchange Commission on 2 July 2012, include, but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former James Hardie subsidiaries; required contributions to AICF, any shortfall in AICF and the effect of currency exchange rate movements on the amount recorded in the company's financial statements as an asbestos liability; governmental loan facility to AICF; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which the company operates; the consequences of product failures or defects; exposure to environmental, asbestos, putative consumer class action or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; possible increases in competition and the potential that competitors could copy the company's products; reliance on a small number of customers; a customer's inability to pay; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; the effect of the transfer of the company's corporate domicile from The Netherlands to Ireland, changes in corporate governance and potential tax benefits; currency exchange risks; dependence on customer preference and the concentration of the company's customer base on large format retail customers, distributors and dealers; dependence on residential and commercial construction markets; the effect of adverse changes in climate or weather patterns; possible inability to renew credit facilities on terms favourable to the company, or at all; acquisition or sale of businesses and business segments; changes in the company's key management personnel; inherent limitations on internal controls; use of accounting estimates; and all other risks identified in the company's reports filed with Australian, Irish and US securities agencies and exchanges (as appropriate). The company cautions you that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those in forward-looking statements. Forward-looking statements speak only as of the date they are made and are statements of the company's current expectations concerning future results, events and conditions. The company assumes no obligation to update any forward-looking statements or information except as required by law.



23 May 2013

# James Hardie Industries plc Results for the 4th Quarter and Full Year Ended 31 March 2013

	Three Months and Full Year Ended 31 March					
	04 5212	04 5912	%	EX/10	EV10	%
US GAAP - USS Millions Net Sales	Q4 FY13	Q4 FY12	Change	FY13	FY12	Change
USA and Europe Fibre Cement	\$ 236.8	\$ 220.7	7	\$ 951.4	\$ 862.0	10
Asia Pacific Fibre Cement	90.0	88.6	2	369.9	375.5	(2)
Total Net Sales	\$ 326.8	\$ 309.3	6	\$ 1,321.3	\$ 1,237.5	
Cost of goods sold	(225.0)	(213.7)	(5)	(902.0)	(830.5)	(9)
Gross profit	101.8	95.6	6	419.3	407.0	3
Selling, general and administrative expenses	(58.0)	(48.9)	(19)	(218.6)	(191.0)	(14)
Research & development expenses	(9.4)	(8.8)	(7)	(37.2)	(30.4)	(22)
Asset impairments	(11.1)	(14.3)	22	(16.9)	(14.3)	(18)
Asbestos adjustments	(131.6)	(31.0)		(117.1)	(15.8)	
EBIT	(108.3)	(7.4)	_	29.5	155.5	(81)
Net interest income (expense)	0.1	(3.7)		2.4	(7.4)	_
Other income	0.6	3.5	(83)	1.8	3.0	(40)
Operating (loss) profit before income taxes	(107.6)	(7.6)	_	33.7	151.1	(78)
Income tax benefit	38.1	488.3	(92)	11.8	453.2	(97)
Net operating (loss) profit	\$ (69.5)	\$ 480.7		\$ 45.5	\$ 604.3	(92)
(Loss) earnings per share - diluted (US cents)	(15.8)	109.8	_	10.3	138.0	(93)
Volume (mmsf)						
USA and Europe Fibre Cement	379.8	351.2	8	1,488.5	1,331.8	12
Asia Pacific Fibre Cement	96.2	94.1	2	393.7	392.3	—
Average net sales price per unit (per msf)						
USA and Europe Fibre Cement	US\$ 623	US\$ 628	(1)	US\$ 639	US\$ 647	(1)
Asia Pacific Fibre Cement	A\$ 900	A\$ 891	1	A\$ 911	A\$ 916	(1)

In this Management's Analysis of Results, James Hardie may present financial measures, sales volume terms, financial ratios, and Non-US GAAP financial measures included in the Definitions section of this document starting on page 18. The company presents financial measures that it believes are customarily used by its Australian investors. Specifically, these financial measures, which are equivalent to or derived from certain US GAAP measures as explained in the definitions, include "EBIT", "EBIT margin", "Operating profit before income taxes" and "Net operating profit". The company may also present other terms for measuring its sales volume ("million square feet" or "mmsf" and "thousand square feet" or "msf"); financial ratios ("Gearing ratio", "Net interest expense cover", "Net interest paid cover", "Net debt payback", "Net debt (cash)"); and Non-US GAAP financial measures ("EBIT excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses", "EBIT margin excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses", "Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments", "Operating profit before income taxes excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses", "Operating profit before income taxes excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses", "Operating profit before income taxes excluding asbestos, asset impairments, ASIC expenses, and New Zealand product liability expenses", "Adjusted EBITDA", "General corporate costs excluding ASIC expenses, intercompany foreign exchange gain and recovery of RCI legal costs" and "Selling, general and administrative expenses excluding New Zealand product liability expenses"). Unless otherwise stated, results and comparisons are of the 4<sup>th</sup> quarter and the full year of the current fiscal year versus the 4<sup>th</sup> quarter and the full year of

# **Total Net Sales**

Total net sales for the quarter increased 6% compared to the prior corresponding quarter from US\$309.3 million to US\$326.8 million. For the full year, total net sales increased 7% from US\$1,237.5 million to US\$1,321.3 million.

For the quarter, net sales were favourably impacted by higher sales volume in both the USA and Europe and Asia Pacific Fibre Cement segments and a higher average net sales price in the Asia Pacific Fibre Cement segment, partially offset by a lower average net sales price in the USA and Europe Fibre Cement segment.

For the full year, revenue was favourably impacted by higher sales volume in the USA and Europe segment, partially offset by a lower average net sales price in both the USA and Europe segment and the Asia Pacific segment.

# **USA and Europe Fibre Cement**

# Quarter

Net sales increased 7% from US\$220.7 million to US\$236.8 million due to higher sales volume, partially offset by a lower average net sales price. Sales volume increased 8% from 351.2 million square feet in the prior corresponding quarter to 379.8 million square feet due to increased activity in both single-family and multi-family market segments relative to the prior corresponding quarter.

The average net sales price decreased 1% from US\$628 per thousand square feet to US\$623 per thousand square feet, which was primarily a result of increased sales volume in price-sensitive segments of the market, including multi-family and starter homes, when compared to the prior corresponding quarter.

#### Full year

Net sales increased 10% from US\$862.0 million in the prior corresponding period to US\$951.4 million due to higher sales volume, partially offset by a lower average net sales price. Sales volume increased 12% from 1,331.8 million square feet to 1,488.5 million square feet, reflecting increased activity in the new construction and repair and remodel markets in the US, when compared with the prior corresponding period.

The average net sales price decreased 1% from US\$647 per thousand square feet to US\$639 per thousand square feet. The lower average net sales price during the full year was consistent with the decrease during the quarter, as discussed above.

#### Discussion

For the quarter, USA and Europe Fibre Cement EBIT increased from US\$22.1 million in the prior corresponding quarter to US\$26.7 million. USA and Europe Fibre Cement EBIT was impacted by higher sales volume, lower input costs and lower asset impairment charges, partially offset by a lower average net sales price, higher fixed manufacturing costs, an unfavourable shift in product mix and increased organisational costs to enhance capability in anticipation of an improved operating environment in the US housing market, compared to the prior corresponding period.

For the full year, USA and Europe Fibre Cement EBIT decreased from US\$148.4 million in the prior corresponding period to US\$145.6 million. The decrease in EBIT for the full year was primarily driven by increased organisational costs in anticipation of higher activity levels and higher asset impairment charges, as discussed below, a lower average net sales price, an increase in fixed manufacturing costs and an unfavourable shift in product mix, partially offset by higher net sales volume and lower input costs (primarily pulp and freight).

# Management's Analysis of Results: James Hardie – 1st Quarter FY13

For the quarter, USA and Europe Fibre Cement EBIT excluding asset impairment charges increased 4% from US\$36.4 million in the prior corresponding quarter to US\$37.8 million. For the full year, USA and Europe Fibre Cement EBIT excluding asset impairment charges decreased slightly from US\$162.7 million in the prior corresponding period to US\$162.5 million.

At US\$897 per ton, the average Northern Bleached Softwood Kraft ("NBSK") pulp price in the quarter was 3% higher than in the corresponding quarter last year. For the full year, the NBSK pulp price was 8% lower at US\$878 per ton, when compared to the prior year.

According to the US Census Bureau, single family housing starts, which are one of the key drivers of the company's performance, were 135,200 in the March 2013 quarter, 28% above the March 2012 quarter. Industry data indicates that gains in both single-family and multi-family production are expected to continue to improve during calendar year 2013. Further, the National Association of Home Builders ("NAHB") reported a remodeling market index ("RMI") of 49 in the quarter ended 31 March 2013, compared to 47 in the quarter ended 31 March 2012. These increases in activity in both the new construction and remodeling markets in the US follow consistent gains in builder and consumer confidence. The company continues to expect improvement in the overall US housing market to occur steadily over a protracted period.

In anticipation of improved market demand, the company expects to incur capital expenditures during fiscal year 2014 that will expand production capacity in the USA and Europe Fibre Cement segment.

# Asia Pacific Fibre Cement

# Quarter

Net sales increased 2% to US\$90.0 million compared with US\$88.6 million in the prior corresponding quarter. Depreciation of Asia Pacific business currencies compared to the US dollar led to a 1% decrease in US dollar net sales. In Australian dollars, net sales increased 3% due to higher sales volume and an increase in the average net sales price compared to the prior corresponding quarter.

#### Full year

Net sales decreased 2% to US\$369.9 million compared with US\$375.5 million in the prior corresponding period. Depreciation of Asia Pacific business currencies compared to the US dollar led to a 2% decrease in US dollar net sales. In Australian dollars, net sales remained relatively flat due to a slight increase in sales volume, offset by a decrease in the average net sales price.

# Discussion

According to Australian Bureau of Statistics data, the total number of dwellings approved for the quarter ended 31 March 2013 were 34,300, 5% above the prior corresponding period. For the full year, the total number of dwellings approved were 155,100, an increase of 4% compared with the prior year. However, approvals for detached houses, which are the primary driver of the Asia Pacific business' net sales, were 21,000 and 89,700 for the quarter and full year, a decrease of 3% and 5% in the quarter and full year, respectively when compared to the prior corresponding periods.

Sales volume in the Australian business increased in the quarter compared with the previous corresponding quarter, but decreased in the full year ended 31 March 2013. The lower sales revenues of the Australian business relative to the prior corresponding full year continue to reflect an increasingly competitive operating environment.

For both the quarter and full year, excluding New Zealand product liability expenses, the New Zealand business' earnings increased when compared to the prior corresponding periods. The New Zealand business' full year results reflect an improved operating environment.

The Philippines business' sales volume decreased slightly in the quarter, but increased in the twelve months ended 31 March 2013, compared to the prior corresponding periods. The average net sales price for both the quarter and full year increased slightly compared to the prior corresponding quarter and full year. Overall, the Philippines business contributed slightly lower earnings during both the quarter and full year, compared to the prior corresponding periods.

# **Gross Profit**

# Quarter

Gross profit for the quarter increased 6% from US\$95.6 million to US\$101.8 million. The gross profit margin increased 0.3 percentage points from 30.9% to 31.2%.

USA and Europe Fibre Cement gross profit increased 10% and gross margin increased 0.8 percentage points compared to the prior corresponding quarter. Gross margin was unfavourably impacted by 1.1 percentage points due to an increase in fixed manufacturing costs, 0.2 percentage points due to lower average net sales price and 0.2 percentage points due to an unfavourable shift in product mix, partially offset by 0.7 percentage points due to lower input costs.

Asia Pacific Fibre Cement gross profit decreased 2% and gross margin decreased 1.2 percentage points compared to the prior corresponding quarter. Gross margin was unfavourably impacted by 1.7 percentage points due to an unfavourable shift in product mix, 1.4 percentage points due to an unfavourable shift in plant performance, 0.7 percentage points due to an increase in fixed manufacturing costs, partially offset by 1.2 percentage points due to an increase in sales volume, 1.0 percentage points due to lower input costs (primarily pulp) and 0.4 percentage points due to a favourable shift in geographic mix.

# Full year

Gross profit for the full year increased 3% to US\$419.3 million, compared to US\$407.0 million in the prior corresponding period. Gross profit margin decreased 1.2 percentage points from 32.9% to 31.7%.

USA and Europe Fibre Cement gross profit increased 7% and gross margin decreased 1.0 percentage point, compared to the same period last year. Gross margin was unfavourably impacted by 1.8 percentage points due to lower average net sales price, 1.3 percentage points due to an increase in fixed manufacturing costs and 0.2 percentage points due to an unfavourable shift in product mix, partially offset by 1.7 percentage points due to lower input costs (primarily pulp and freight).

Asia Pacific Fibre Cement gross profit decreased 6% compared to the same period last year and gross margin decreased 1.5 percentage points. Gross margin was unfavourably impacted by 0.6 percentage points due to an unfavourable shift in plant performance, 0.6 percentage points due to higher fixed manufacturing costs, 0.4 percentage points due to an unfavourable shift in product mix and 0.1 percentage points due to unfavourable foreign currency movements, partially offset by 0.1 percentage points due to an increase in sales volume and 0.1 percentage points due to lower input costs (primarily pulp).

# Selling, General and Administrative (SG&A) Expenses

# Quarter

SG&A expenses increased 19% from US\$48.9 million in the prior corresponding quarter to US\$58.0 million. Compared to the prior corresponding quarter, SG&A expenses were unfavourably impacted by higher employment and marketing costs to enhance organisational capabilities in anticipation of higher product demand in the USA & Europe Fibre Cement segment. Further, SG&A expenses were also unfavourably impacted by the increase in general corporate costs (described below), partially offset by a lower provision for New Zealand product liability expenses. These product liability expenses decreased from US\$3.4 million in the prior corresponding quarter to nil in the current quarter. As a percentage of sales, SG&A expenses increased from 15.8% to 17.7%. Excluding legacy New Zealand product liability expenses, as a percentage of sales, SG&A expenses increased from 14.7% to 17.7% compared to the prior corresponding quarter.

SG&A expenses for the quarter and prior corresponding quarter included non-claims handling related operating expenses of Asbestos Injuries Compensation Fund ("AICF") of US\$0.5 million.

# Full year

SG&A expenses increased 14%, from US\$191.0 million in the prior corresponding period to US\$218.6 million. Compared to the prior corresponding year, SG&A expenses were unfavourably impacted by higher employment and marketing costs to strengthen organisational capabilities in anticipation of higher product demand in the USA & Europe Fibre Cement segment. Additionally, SG&A expenses for the full year included US\$13.2 million related to the provision for certain New Zealand product liability claims that now have reduced access to third party recoveries to cover a portion of the costs incurred to resolve these claims. These legacy product liability claims are related to buildings that were primarily constructed during calendar years 1998 to 2004. During the prior fiscal year the company incurred US\$5.4 million in expenses associated with these product liability claims. These increases were partially offset by a decrease in general corporate costs (described below). SG&A expenses for the full year were favourably impacted by a US\$5.5 million foreign exchange gain and a recovery of US\$2.7 million (A\$2.6 million) for legal costs associated with the conclusion of RCI Pty Ltd's ("RCI") disputed amended tax assessment with the Australian Tax Office ("ATO"). As a percentage of sales, SG&A expenses increased 1.1 percentage points to 16.5%. As a percentage of sales, SG&A expenses excluding legacy New Zealand product liability expenses increased from 15.0% to 15.5% when compared to the prior corresponding period.

SG&A expenses for the full year included non-claims handling related operating expenses of AICF of US\$1.7 million, compared to US\$2.8 million in the prior corresponding period.

# New Zealand Ministry of Education

On 16 April 2013, the New Zealand Ministry of Education filed a 'representative action' in the New Zealand High Court against two of the company's New Zealand subsidiaries and other third parties in relation to various New Zealand school buildings. The company is not yet able to determine the amount or range of loss, if any, that the company's New Zealand subsidiaries may become liable for in future periods. Accordingly, the company has not recorded a provision for the New Zealand Ministry of Education claim as of 31 March 2013. However, losses and expenses arising from defending and resolving this claim may have a material adverse effect on the company's financial position, results of operations and cash flows in future periods.

# ASIC Proceedings

In April 2013, ASIC commenced without prejudice discussions with the Company, former non-executive directors and a former officer in relation to the amount of costs payable to ASIC under some of the various costs orders made in these proceedings. In respect of the costs orders made against the Company and the related indemnification payments, the Company has recorded a provision of US\$2.1 million at 31 March 2013. The Company notes that other recoveries may be available, including as a result of repayments by former directors in accordance with the terms of their indemnity agreements. Losses and expenses in future periods from these proceedings are not expected to have a material adverse effect on the Company's financial position, results of operations or cash flows.

Readers are referred to Note 13 of the company's 31 March 2013 Consolidated Financial Statements for further information on matters relating to New Zealand product liability expenses, the New Zealand Ministry of Education claim and ASIC proceedings.

#### **Research and Development Expenses**

Research and development expenses include costs associated with research projects that are designed to benefit all business units. These costs are recorded in the Research and Development ("R&D") segment rather than attributed to individual business units. These costs were 13% higher for the quarter at US\$6.0 million, compared to US\$5.3 million in the corresponding quarter of the prior year and 26% higher for the full year at US\$23.6 million, compared to US\$18.7 million in the prior corresponding period.

Other R&D costs associated with commercialisation projects in business units are included in the business unit segment results. In total, these costs were 3% lower for the quarter at US\$3.4 million, compared to US\$3.5 million in the prior corresponding quarter, and 16% higher for the full year at US\$13.6 million, compared to US\$11.7 million in the prior corresponding periods.

The increase in R&D expenses during the fourth quarter and full year are a result of the company's continued investment in core R&D projects. In addition, R&D headcount increased compared to the prior corresponding periods as a result of the company opening a new R&D facility in Chicago during the current financial year.

#### Asset Impairments

The company performs an asset impairment review on a quarterly basis in connection with its assessment of production capabilities and the company's ability to meet market demand. For the quarter and full year, the company recorded asset impairment charges of US\$11.1 million and US\$16.9 million, respectively, in the USA and Europe Fibre Cement segment.

During the fourth quarter, the company made the decision that it would not re-open its Blandon, Pennsylvania plant. As a result, the company recorded impairment charges of US\$4.4 million on related building, land and manufacturing equipment at the Blandon plant during the fourth quarter. The remaining asset impairment charges of US\$12.5 million included US\$2.8 million related to redundant equipment that is no longer being utilised to manufacture products and US\$9.7 million related to manufacturing equipment with enhanced capability in order to expand production capacity in anticipation of the continued recovery in the US housing market.

During the prior corresponding quarter and full year, the company recorded an asset impairment charge of US\$14.3 million related to machinery and equipment in the USA and Europe Fibre Cement segment.

Readers are referred to Note 7 of the company's 31 March 2013 Consolidated Financial Statements for further information on asset impairments.

# Asbestos Adjustments

The company's asbestos adjustments are derived from an estimate of future Australian asbestos-related liabilities in accordance with the Amended and Restated Final Funding Agreement ("AFFA").

The asbestos-related assets and liabilities are denominated in Australian dollars. Therefore, the reported value of these asbestos-related assets and liabilities in the company's Consolidated Balance Sheet in US dollars is subject to adjustment, with a corresponding effect on the company's Consolidated Statement of Operations, depending on the closing exchange rate between the two currencies at the balance sheet date.

The discounted central estimate of the asbestos liability increased from A\$1.580 billion at 31 March 2012 to A\$1.694 billion at 31 March 2013. The increase in the discounted central estimate of A\$114 million is primarily due to lower discount rates, an increase in the incidence of nil claims and an increase in the projected future number of claims to be reported for a number of disease types, partially offset by a decrease in the average claim settlement amount, and a decrease in the expected rate of claim inflation in the near-term.

During the 2013 financial year, mesothelioma claims reporting activity has been above actuarial expectations for the first time since the 2009 financial year. One of the critical assumptions used to derive the discounted central estimate is the estimated peak year of mesothelioma disease claims, which was targeted for 2010/2011. Potential variation in this estimate has an impact much greater than other assumptions used to derive the discounted central estimate could increase by approximately 45%.

For the quarters ended 31 March 2013 and 2012, the Australian dollar spot rate appreciated 0.5% and 2% against the US dollar, respectively. For the full year the Australian dollar spot rate appreciated slightly against the US dollar compared to a 1% depreciation during the corresponding period of the last year.

The company receives an updated actuarial estimate as of 31 March each year. The last actuarial assessment was performed at 31 March 2013. The asbestos adjustments for the quarters and full years ended 31 March 2013 and 2012 are as follows:

USS Millions	Q4 FY13	Q4 FY12	FY13	FY12
Change in actuarial estimates	\$(129.2)	\$ (9.6)	\$(129.2)	\$ (9.6)
Write-back of insurance receivables	_	_	11.9	_
Effect of foreign exchange movements	(2.4)	(21.4)	0.2	(6.2)
Asbestos adjustments	\$(131.6)	\$ (31.0)	\$ <u>(117.1</u> )	<u>\$(15.8)</u>

#### Claims Data

For the quarter ended 31 March 2013, the number of new claims reported was 141 compared to 113 in the prior corresponding quarter. During the full year ended 31 March 2013, new claims of 542 were reported compared to 456 in the prior year. The current year claims of 542 are above actuarial expectations of 504 new claims for the full year ended 31 March 2013.

There were 103 claims settled for the quarter ended 31 March 2013 compared to 100 claims settled during the quarter ended 31 March 2012. During the full year ended 31 March 2013, 519 claims were settled compared to 428 claims in the prior year. Claims settled of 519 during the current year are above actuarial expectations of 504 claims settled for the full year ended 31 March 2013.

The average claim settlement of A\$231,000 for the full year ended 31 March 2013 was A\$12,000 higher than the average claim settlement in the prior corresponding period. The increase in average claims settled is largely attributable to mesothelioma claims, which are more costly to settle and represented a larger proportion of total claims than in the prior corresponding period. However, average claim sizes for mesothelioma were below actuarial expectations for the period, with the average cost of settling other claims being in line with, or below, actuarial expectations for the period.

Asbestos claims paid totalled A\$23.3 million and A\$121.3 million for the quarter and full year ended 31 March 2013, respectively, compared to A\$25.2 million and A\$99.1 million during the same periods last year. Asbestos claims paid during the quarter of A\$23.3 million were lower than the actuarial expectation of A\$30.5 million, which was due to fewer overall claims settled during the fourth quarter compared to the first through third quarters of fiscal year 2013. The asbestos claims paid of A\$121.3 million during the full year were consistent with expected claims paid of A\$122.2 million.

All figures provided in this Claims Data section are gross of insurance and other recoveries. Readers are referred to Note 11 of the company's 31 March 2013 Consolidated Financial Statements for further information on asbestos adjustments. Readers are also referred to the 31 March 2013 KPMG Actuarial Valuation Report which was released separately today by the company.

# AICF Loan Facility

On 17 February 2012, AICF made an initial drawdown of A\$29.7 million (being US\$32.0 million translated at the prevailing spot exchange rate at 17 February 2012) under the secured standby loan facility and related agreements (the "Facility") with the State of New South Wales, Australia. The initial drawing is reflected on the consolidated balance sheet within *Current portion of long-term debt – Asbestos*at 31 March 2012.

On 2 April 2012, in accordance with arrangements agreed with the NSW Government and AICF, the Company made an early contribution of US\$138.7 million (\$A132.3 million) to AICF in respect of the Company's free cash flow for the year ended 31 March 2012. A further contribution of US\$45.4 million (A\$45.2 million) was contributed on 2 July 2012. Total contributions for the year ended 31 March 2013 were US\$184.1 million (A\$177.5 million).

Readers are referred to Note 11 of the company's 31 March 2013 Consolidated Financial Statements for further information on the AICF loan facility.

# EBIT

EBIT for the quarter decreased from a loss of US\$7.4 million in the prior corresponding quarter to a loss of US\$108.3 million. EBIT for the quarter included unfavourable asbestos adjustments of US\$131.6 million, AICF SG&A expenses of US\$0.5 million, asset impairments of US\$11.1 million, ASIC expenses of US\$2.1 million and New Zealand product liability expenses of nil. For the corresponding quarter of the prior year, EBIT included unfavourable asbestos adjustments of US\$31.0 million, AICF SG&A expenses of US\$0.5 million, asset impairments of US\$10.1 million and New Zealand product liability expenses of US\$14.3 million, ASIC expenses of US\$0.1 million and New Zealand product liability expenses of US\$3.4 million, as shown in the table below.

EBIT for the full year decreased to US\$29.5 million, compared to US\$155.5 million in the prior corresponding period. EBIT for the full year included unfavourable asbestos adjustments of US\$117.1 million, AICF SG&A expenses of US\$1.7 million, asset impairments of US\$16.9 million, ASIC expenses of US\$2.6 million and New Zealand product liability expenses of US\$13.2 million. For the corresponding

period of the prior year, EBIT included unfavourable asbestos adjustments of US\$15.8 million, AICF SG&A expenses of US\$2.8 million, asset impairments of US\$14.3 million, ASIC expenses of US\$1.1 million and New Zealand product liability expenses of US\$5.4 million, as shown in the table below.

EBIT - US\$ Millions	Three Months and Full Year Ended 31 March							
	Q4 FY13	Q4 FY12	% Change	FY13	FY12	% Change		
USA and Europe Fibre Cement	\$ 37.8	\$ 36.4	4	\$ 162.5	\$ 162.7			
Asia Pacific Fibre Cement	16.7	17.7	(6)	74.9	85.7	(13)		
Research & Development	(6.9)	(5.5)	(25)	(26.0)	(20.7)	(26)		
Asset impairments	(11.1)	(14.3)	22	(16.9)	(14.3)	(18)		
New Zealand product liability expenses	—	(3.4)	—	(13.2)	(5.4)	—		
General Corporate:								
General corporate costs	(12.7)	(6.8)	(87)	(33.0)	(33.9)	3		
Asbestos adjustment charges	(131.6)	(31.0)	_	(117.1)	(15.8)	_		
AICF SG&A expenses	(0.5)	(0.5)		(1.7)	(2.8)	39		
EBIT	(108.3)	(7.4)	_	29.5	155.5	(81)		
Excluding:								
Asbestos:								
Asbestos adjustments	131.6	31.0		117.1	15.8	—		
AICF SG&A expenses	0.5	0.5	_	1.7	2.8	(39)		
Asset Impairments	11.1	14.3	(22)	16.9	14.3	18		
ASIC expenses	2.1	0.1	_	2.6	1.1	—		
New Zealand product liability expenses		3.4		13.2	5.4			
EBIT excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses	\$ 37.0	\$ 41.9	(12)	\$ 181.0	\$ 194.9	(7)		
Net sales	\$ 276.8	\$ 200.2	6	\$1 221 2	¢1 227 5	7		
Inci saics	\$ 326.8	\$309.3	6	\$1,321.3	\$1,237.5	/		
EBIT margin excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses	11.3%	13.5%		13.7%	15.7%			

# **USA and Europe Fibre Cement EBIT**

USA and Europe Fibre Cement EBIT excluding asset impairment charges for the quarter increased 4% from US\$36.4 million in the prior corresponding quarter to US\$37.8 million.

Including asset impairment charges, USA and Europe Fibre Cement EBIT for the quarter increased 21% from US\$22.1 million in the prior corresponding period to US\$26.7 million. The increase in EBIT for the quarter was primarily driven by higher sales volume and lower input costs, partially offset by a lower average net sales price, higher fixed manufacturing costs, an unfavourable shift in product mix, increased organisational costs to enhance capability in anticipation of an improved operating environment in the US housing market and lower asset impairment charges, compared to the prior corresponding period.

For the full year, USA and Europe Fibre Cement EBIT excluding asset impairment charges decreased slightly from US\$162.7 million in the prior corresponding period to US\$162.5 million.

Including asset impairment charges, EBIT for the full year decreased 2% from US\$148.4 million in the prior corresponding year to US\$145.6 million. The decrease in EBIT for the full year was primarily driven by increased organisational costs in anticipation of higher activity levels, higher asset impairment charges, a lower average net sales price, an increase in fixed manufacturing costs and an unfavourable shift in product mix, partially offset by lower input costs (primarily pulp and freight).

For the quarter, the USA and Europe Fibre Cement EBIT margin excluding asset impairment charges was 0.5 percentage points lower at 16.0%. For the full year, the USA and Europe Fibre Cement EBIT margin excluding asset impairment charges was 1.8 percentage points lower at 17.1%.

# Asia Pacific Fibre Cement EBIT

Asia Pacific Fibre Cement EBIT excluding New Zealand product liability expenses for the quarter decreased 6% from US\$17.7 million to US\$16.7 million compared to the corresponding quarter of the prior year.

Including New Zealand product liability expenses, Asia Pacific Fibre Cement EBIT for the quarter increased 17% from US\$14.3 million in the prior corresponding period to US\$16.7 million, of which 1% was attributable to the depreciation of the Asia Pacific business' currencies compared to the US dollars. In Australian dollars, Asia Pacific Fibre Cement EBIT for the quarter increased 18%, due to an increase in sales volume, lower input costs (primarily pulp), a favourable shift in geographic mix and lower SG&A expenses due to a decrease in New Zealand product liability expenses (as discussed below) compared to the prior corresponding quarter. These increases were partially offset by higher fixed manufacturing costs, an unfavourable shift in product mix, plant performance and foreign currency translation rates within the Asia Pacific Fibre Cement business.

For the full year, Asia Pacific Fibre Cement EBIT excluding New Zealand product liability expenses decreased 13% from US\$85.7 million to US\$74.9 million.

Including New Zealand product liability expenses, Asia Pacific Fibre Cement EBIT for the full year decreased 23% from US\$80.3 million in the prior corresponding year to US\$61.7 million of which 1% was attributable to the depreciation of Asia Pacific business' currencies compared to the US dollar. In Australian dollars, Asia Pacific Fibre Cement EBIT decreased 22% compared to the prior corresponding period, due to higher fixed manufacturing costs, an unfavourable shift in product mix, plant performance and foreign currency translation rates within the Asia Pacific Fibre Cement business and higher SG&A expenses due to an increase in New Zealand product liability expenses compared to the prior year (as discussed below). These decreases were partially offset by lower input costs (primarily pulp) and a slight increase in sales volume.

The Asia Pacific Fibre Cement EBIT margin excluding New Zealand product liability expenses was 1.4 percentage points lower for the quarter at 18.6%. For the full year, EBIT margin excluding New Zealand product liability expenses was 2.5 percentage points lower at 20.3%.

# **General Corporate Costs**

General corporate costs for the quarter increased to US\$12.7 million, compared to US\$6.8 million in the prior corresponding quarter. General corporate costs for the quarter included ASIC expenses of US\$2.1 million compared to US\$0.1 million in the prior corresponding quarter. Excluding ASIC expenses, general corporate costs increased to US\$10.6 million from US\$6.7 million in the prior corresponding quarter. The remaining increase in general corporate costs during the quarter was due to an increase in legal costs.

For the full year, general corporate costs decreased to US\$33.0 million, compared to US\$33.9 million in the prior corresponding period. General corporate costs for the full year included ASIC expenses of US\$2.6 million, partially offset by a recovery of legal costs of US\$2.7 million and a foreign exchange gain of US\$5.5 million following the conclusion of RCI's disputed amended tax assessment with the ATO. During the prior corresponding period, general corporate costs included ASIC expenses of US\$1.1 million. Excluding ASIC expenses, the recovery of legal costs and foreign exchange gain, general corporate costs for the full year increased from US\$32.8 million to US\$38.6 million, primarily due to an increase in legal costs and an increase in costs related to the company's corporate structure simplification, as announced on 17 May 2011, compared to the prior corresponding period.

# Net Interest Income (Expense)

Net interest income (expense) moved from an expense of US\$3.7 million in the prior corresponding quarter to income of US\$0.1 million in the fourth quarter. Net interest income for the quarter included AICF interest income of US\$1.4 million and other interest income of US\$0.2 million, partially offset by interest and borrowing costs relating to the company's external credit facilities of US\$0.9 million and a realised loss of US\$0.6 million on interest rate swaps. Net interest expense for the quarter ended 31 March 2012 included a realised loss of US\$4.3 million on interest rate swaps and interest and borrowing costs relating to the company's external credit facilities of US\$0.8 million, partially offset by AICF interest income of US\$1.1 million and other interest income of US\$0.3 million.

For the full year, net interest income (expense) moved from an expense of US\$7.4 million in the prior corresponding period to income of US\$2.4 million. Net interest income for the full year included AICF interest income of US\$7.0 million and other interest income of US\$0.9 million, partially offset by interest and borrowing costs relating to the company's external credit facilities of US\$3.4 million and a realised loss of US\$2.1 million on interest rate swaps. Net interest expense for the full year ended 31 March 2012 included a realised loss of US\$7.5 million on interest rate swaps and interest and borrowing costs relating to the company's external credit facilities of US\$3.7 million, partially offset by AICF interest income of US\$3.3 million and other interest income of US\$0.5 million.

#### **Other Income**

Other income which relates solely to changes in the fair value of interest rate swap contracts, decreased to US\$0.6 million compared to US\$3.5 million in the corresponding quarter of the prior year.

For the full year, other income decreased from US\$3.0 million in the prior corresponding period to US\$1.8 million in the current year. This change is due solely to decreases in the fair value of interest rate swap contracts which were favourably impacted by an increase in medium-term US dollar interest rates in the full year.

# Income Tax

# Income Tax (Benefit) Expense

The company's effective tax rate was 35.4% for the quarter compared to 6,425% in the prior corresponding quarter. The effective tax rate in the prior year was materially impacted by RCI's successful appeal of the ATO's disputed 1999 amended tax assessment, resulting in an income tax benefit of US\$488.3 million, compared to an income tax benefit of US\$38.1 million in the current quarter as further discussed below. During the current quarter, the effective tax rate was impacted by unfavourable asbestos adjustments of US\$131.6 million and asset impairment charges of US\$11.1 million. During the prior corresponding quarter, the effective tax rate was also impacted by unfavourable asbestos adjustments of US\$31.0 million, asset impairment charges of US\$14.3 million and New Zealand legacy product liability expenses of US\$3.4 million.

The company's effective tax benefit rate was 35.0% for the full year compared to an income tax benefit rate of 299.9% in the prior year. During the prior corresponding full year, the effective tax benefit rate was materially impacted by RCI's successful appeal of the ATO's disputed 1999 amended tax assessment, resulting in an income tax benefit of US\$453.2 million, compared to an income tax benefit of US\$11.8 million in the current year. The effective tax benefit rate in fiscal year 2013 was impacted by New Zealand product liability expenses of US\$13.2 million, unfavourable asbestos adjustments of US\$117.1 million and asset impairment charges of US\$16.9 million. During the prior fiscal year, the effective tax benefit rate was also impacted by unfavourable asbestos adjustments of US\$15.8 million, asset impairment charges of US\$14.3 million and New Zealand legacy product liability expenses of US\$5.4 million.

Income tax expense excluding asbestos and tax adjustments for the quarter decreased from US\$6.1 million in the prior corresponding quarter to US\$5.6 million. The effective tax rate excluding asbestos, asset impairments, New Zealand product liability expenses and tax adjustments increased from 15.0% in the prior corresponding quarter to 16.4% due to a higher proportion of taxable earnings in jurisdictions with higher statutory income tax rates.

For the full year, income tax expense excluding asbestos and tax adjustments decreased from US\$42.9 million in the prior year to US\$37.4 million. The effective tax rate excluding asbestos, asset impairments, New Zealand product liability expenses and tax adjustments decreased from 23.1% in the prior year to 21.3% in the full year due to a lower proportion of taxable earnings in jurisdictions with higher tax rates.

# Tax Adjustments

The company recorded net favourable tax adjustments of US\$5.7 million and US\$16.3 million for the quarter and full year, respectively, compared to net favourable tax adjustments of US\$491.8 million and US\$493.4 million for the prior corresponding quarter and full year, respectively.

Tax adjustments for the current and prior corresponding quarter and full year consist of adjustments in the value of provisions for uncertain tax positions and net tax benefits that the company anticipates will eventually become unavailable. Tax adjustments for the quarter and full year were also impacted by New Zealand product liability expenses and asset impairment charges, as discussed above. Tax adjustments for the prior corresponding quarter and full year include a net benefit relating to the 1999 disputed amended tax assessment with the ATO, as discussed below.

# Australian Taxation Office ("ATO") – 1999 Disputed Amended Assessment

During the year ended 31 March 2012, the company recognised an income tax benefit of A\$452.9 million (US\$485.2 million) within income tax expense, which primarily included amounts refunded by the ATO noted above and the reversal of the provision for the unpaid portion of the amended assessment, partially offset by income taxes payable in respect of the reversal of general interest charges previously recognised as deductible and interest on overpayment of tax.

During the second quarter of the year ended 31 March 2013 RCI recovered A\$2.6 million (US\$2.7 million) for legal costs incurred which was recorded as income.

# Net Operating Profit (Loss)

Net operating loss for the quarter was US\$69.5 million, compared to a net operating profit of US\$480.7 million for the corresponding quarter of the prior year. Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments decreased from US\$34.5 million in the prior corresponding quarter to US\$30.7 million the quarter, as shown in the table below.

For the full year, net operating profit was US\$45.5 million, compared to US\$604.3 million for the corresponding period of the prior year. Net operating profit reflects, on a pretax basis, a US\$5.5 million foreign exchange gain and a US\$2.7 million legal cost recovery from the ATO, as discussed above. Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments decreased to US\$140.8 million from US\$144.3 million in the prior corresponding full year, as shown in the table below.

As noted above, net operating profit in the prior corresponding quarter and prior year included an income tax benefit of US\$485.2 million arising from RCI's successful appeal of a disputed amended tax assessment from the ATO, partially offset by income taxes payable in respect of the reversal of general interest charges previously recognised as deductible. Readers are referred to Note 14 of the company's 31 March 2012 Consolidated Financial Statements for further information.

Net Operating Profit - US\$ millions	Three Months and Full Year Ended 31 March						
	Q4 FY13	Q4 FY12	% Change	FY13	FY12	% Change	
Net operating (loss) profit	\$ (69.5)	\$ 480.7	_	\$ 45.5	\$ 604.3	(92)	
Excluding:							
Asbestos:							
Asbestos adjustments	131.6	31.0	_	117.1	15.8	—	
AICF SG&A expenses	0.5	0.5		1.7	2.8	(39)	
AICF interest income	(1.4)	(1.1)	(27)	(7.0)	(3.3)	_	
Tax benefit related to asbestos adjustments	(38.0)	(2.6)		(32.9)	(2.7)	_	
Asset impairments	11.1	14.3	(22)	16.9	14.3	18	
ASIC expenses	2.1	0.1		2.6	1.1	_	
New Zealand product liability expenses		3.4		13.2	5.4		
Tax adjustments <sup>1</sup>	(5.7)	(491.8)	99	(16.3)	(493.4)	97	
Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments	<u>\$ 30.7</u>	<u>\$ 34.5</u>	(11)	<u>\$140.8</u>	<u>\$ 144.3</u>	<u>(2</u> )	
Diluted earnings per share excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments	6.9	7.9	(13)	32.0	32.9	(3)	

<sup>1</sup> The prior corresponding quarter and full year includes an income tax benefit of US\$485.2 million recognised upon RCI's successful appeal of the ATO's disputed 1999 amended assessment. Readers are referred to Note 14 of the company's 31 March 2012 Consolidated Financial Statements for further information.

# **Cash Flow**

Net operating cash flow decreased from US\$387.2 million in the corresponding period of the prior year to US\$109.3 million for the full year. The movement in net operating cash flow was primarily driven by the company's current year tax payment of US\$81.3 million in respect of the 2012 financial year compared to a cash refund of US\$396.3 million which was received in the prior year. Both the tax payment and the cash refund arose from the conclusion of RCI's disputed amended tax assessment with the ATO. Additionally, the company made a contribution to AICF of US\$45.4 million (A\$45.2 million) in July 2012, compared to the prior year contribution of US\$51.5 million (A\$48.9 million) and early contribution of US\$138.7 million. The early contribution was reflected as restricted cash at 31 March 2012.

Further, net operating cash flows in the prior year included a tax refund of US\$12.3 million and a payment of withholding taxes of US\$35.5 million, arising from the company's corporate structure simplification as announced on 17 May 2011, of which US\$32.6 million was recognised as an expense in the final quarter of financial year 2011.

For the year ended 31 March 2013, net capital expenditures for the purchase of property, plant and equipment increased to US\$59.7 million, compared to US\$35.5 million in the prior year. The increase in capital expenditures is largely a result of investments made to fund facility upgrades and refurbishments of idled equipment in anticipation of a continuing recovery in the US housing market.

Dividends paid during the full year increased to US\$188.5 million, reflecting a payment of US43.0 cents per security. During the prior corresponding year, the company paid a dividend to shareholders of US\$17.4 million, reflecting a payment of US4.0 cents per security.

# **Dividend and Future Shareholder Returns**

The company today announced an ordinary dividend of US13.0 cents per security ("FY2013 second half dividend") and a special dividend of US24.0 cents per security ("FY2013 special dividend"). The FY2013 second half dividend and the FY2013 special dividend are declared in US currency and will be paid on 26 July 2013, with a record date of 28 June 2013.

The FY2013 second half dividend and the FY2013 special dividend, together totaling US37.0 cents per security, when added to the FY2013 first half ordinary dividend of US5.0 cents per security paid from earnings of the first half of financial year 2013, brings the full year dividend to US42.0 cents per security (approximately US\$185.5 million). This equals the prior full year dividend of US42.0 cents per security (US\$183.8 million).

The FY2013 second half dividend announced today represents an early increase in the company's dividend payout ratio from between 20% and 30% to between 30% and 50% of net operating profit (excluding asbestos adjustments), which was announced in November 2012 to apply for financial year 2014 onwards. The special dividend represents amounts that were not utilised in the company's share buyback program which expired in May 2013.

The company also announced today a new share buyback program to acquire up to 5% of its issued capital. The actual shares that the company may buyback will be subject to share price levels, consideration of the effect of the share buyback on return on equity, and capital requirements.

If and to the extent the company does not undertake share buybacks during FY2014 the company will consider further distributions to shareholders over and above those contemplated under the company's dividend policy subject to:

- an assessment of the current and expected industry conditions in the group's major markets of the US and Australia;
- an assessment of the group's capital requirements, especially for funding of expansion and growth initiatives;
- global economic conditions and outlook; and
- total net operating profit (excluding asbestos adjustments) for financial year 2014.

# Liquidity and Capital Resources

Excluding the AICF loan facility (which James Hardie is not a party to, guarantor of or security provider for), the company's net cash position decreased from US\$265.4 million at 31 March 2012 to US\$153.7 million at 31 March 2013. During the full year, the company's net cash position was materially impacted by dividend payments of US\$188.5 million, a contribution to AICF of US\$45.4 million (A\$45.2 million) and a tax payment of US\$81.3 million in respect of FY2012 which arose from the conclusion of RCI's disputed amended tax assessment with the ATO in the fourth quarter of the prior financial year.

On 25 January 2013, the company paid a dividend to shareholders of US5.0 cents per security. The total amount of the FY2013 first half dividend was US\$22.1 million. Additionally, on 23 July 2012, the company paid a dividend to shareholders of US38.0 cents per security. The total amount of the FY2012 second half dividend was US\$166.4 million.
At 31 March 2013, the company had credit facilities totalling US\$405.0 million, of which none were drawn. The credit facilities are all uncollateralised and consist of the following:

Description (US\$ millions)	Effective Interest Rate	Total Facility	Principal Drawn
Term facilities, can be drawn in US\$, variable interest rates based on LIBOR plus margin, can be repaid and redrawn until February 2014	_	\$ 50.0	\$ —
Term facilities, can be drawn in US\$, variable interest rates based on LIBOR plus margin, can be repaid and redrawn until March 2016	_	50.0	_
Term facilities, can be drawn in US\$, variable interest rates based on LIBOR plus margin, can be repaid and redrawn until April 2016	_	190.0	_
Term facilities, can be drawn in US\$, variable interest rates based on LIBOR plus margin, can be repaid and redrawn until March 2017	_	40.0	_
Term facilities, can be drawn in US\$, variable interest rates based on LIBOR plus margin, can be repaid and redrawn until April 2017	_	75.0	_
Total		\$405.0	<u> </u>

The company draws on and repays amounts available under its term facilities throughout the financial year. During the quarter and year ended 31 March 2013, the company drew down US\$330.0 million and repaid US\$330.0 million under the company's term facilities. The weighted average remaining term of the total credit facilities at 31 March 2013 was 3.1 years.

The Company replaced term facilities of US\$230.0 million, which matured in March 2013, with new facilities totaling US\$355.0 million; US\$50.0 million of these facilities mature in February and March 2016, US\$190.0 million mature in April 2016, US\$40.0 million mature in March 2017 and US\$75.0 million mature in April 2017, as noted in the table above.

The company has historically met its working capital needs and capital expenditure requirements from a combination of cash flow from operations, credit facilities and other borrowings. Seasonal fluctuations in working capital generally have not had a significant impact on its short-term or long-term liquidity.

The company expects to expand production capacity in anticipation of the continued improvement of the operating environment and expects to incur significant capital expenditures to increase production capacity to meet anticipated demand increases in its major markets. The company anticipates it will have sufficient funds to meet its planned working capital and other expected cash requirements for the next twelve months based on its existing cash balances and anticipated operating cash flows arising during the year. The company anticipates that any additional cash requirements will be met from existing cash balances, unutilised committed credit facilities and anticipated future net operating cash flow.

#### New Australian Manufacturing Capacity

James Hardie has entered into a contract to acquire the land upon which its existing Carole Park, Brisbane manufacturing facility is located, together with the buildings on the site. In addition, the company will construct new manufacturing capacity on the site. Capital expenditure for the purchase of the property and the construction of new manufacturing capacity is estimated to be A\$89.0 million.

The company expects to incur these capital expenditures over a two year period, with construction of the new manufacturing capacity commencing at the end of the first quarter of calendar year 2014, with production facilities projected to be fully operational in the first half of calendar year 2015.

The decision to invest in additional Australian fibre cement manufacturing capacity is in response to a long term trend in the Australian residential and commercial construction industries towards greater usage of composite building materials, of which James Hardie is a major beneficiary. The company

#### Management's Analysis of Results: James Hardie - 4th Quarter and Full year FY13

expects that this capital expenditure will allow it to service expected increases in demand for its products and also enable incremental capacity expansions in the Asia Pacific business at low capital costs in the medium term if required to meet future market demand.

The Carole Park facility was chosen as the preferred location for expansion as south-east Queensland delivers freight advantages, particularly as James Hardie enjoys strong market penetration in Queensland. Other expected benefits of the investment in the Carole Park facility include enhanced product differentiation and increased operating efficiencies, which are expected to result in manufacturing cost savings.

Production of building materials at our Rosehill plant in Sydney and of pipes at our Meeandah, Brisbane site will continue.

The company does not expect the planned capital expenditure to impact the amounts payable to the Asbestos Injuries Compensation Fund ("AICF") in the short term. However, in the medium to long term, the company expects the increased capacity to generate increased earnings, and as a consequence, lead to increased net operating cashflows which will ultimately be to the benefit of AICF and asbestos claimants.

#### Asbestos Compensation

On 2 April 2012, the company made an advance payment of US\$138.7 million (A\$132.3 million) to AICF, approximately three months earlier than this amount would ordinarily have been contributed. This early contribution was made in accordance with arrangements agreed with the NSW Government and AICF and represents 35% of amounts received from the ATO by RCI, a wholly-owned subsidiary of the company. The company made a further contribution of approximately US\$45.4 million (A\$45.2 million) to AICF on 2 July 2012. Total contributions of US\$184.1 million (A\$177.5 million) in fiscal year 2013 represented 35% of the company's free cash flow for financial year 2012, as defined by the AFFA.

Restricted cash and cash equivalents at 31 March 2012 reflected the early contribution to AICF of US\$138.7 million (A\$132.3 million). The determination of any contribution to AICF in respect of the year ended 31 March 2013 will reverse the effect of the increase in the company's free cash flow resulting from the movement in restricted cash and cash equivalents to 31 March 2013 related to the early contribution. The company's adjusted free cash flow for these purposes is net cash used by operating activities for the year ended 31 March 2013 of US\$29.4 million (A\$28.2 million). In accordance with the terms of the AFFA, the company does not anticipate making a contribution to AICF in respect of the year ended 31 March 2013.

From the time AICF was established in February 2007 through March 2013, the company has contributed A\$599.2 million to the fund.

END

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Management's Analysis of Results: James Hardie – 4th Quarter and Full year FY13

This Management's Analysis of Results forms part of a package of information about James Hardie's results. It should be read in conjunction with the other parts of this package, including the Media Release, the Management Presentation and the Consolidated Financial Statements.

These documents, along with an audio webcast of the Management Presentation of 23 May 2013, are available from the Investor Relations area of the company's website at <a href="http://www.jameshardie.com">www.jameshardie.com</a>

The company routinely posts information that may be of importance to investors in the Investor Relations section of its website, including press releases, financial results and other information. The company encourages investors to consult this section of its website regularly.

The company filed its annual report on Form 20-F for the year ended 31 March 2012 with the SEC on 2 July 2012.

All holders of the company's securities may receive, on request, a hard copy of our complete audited consolidated financial statements, free of charge. Requests can be made via the Investor Relations area of the company's website or by contacting one of the company's corporate offices. Contact details are available on the company's website.

Management's Analysis of Results: James Hardie – 4th Quarter and Full year FY13

#### Definitions

#### Non-financial Terms

ABS - Australian Bureau of Statistics.

AFFA - Amended and Restated Final Funding Agreement.

AICF - Asbestos Injuries Compensation Fund Ltd.

ASIC - Australian Securities and Investments Commission.

ATO - Australian Taxation Office.

NBSK - Northern Bleached Softwood Kraft; the company's benchmark grade of pulp.

#### Financial Measures - US GAAP equivalents

This document contains financial statement line item descriptions that are considered to be non-US GAAP, but are consistent with those used by Australian companies. Because the company prepares its consolidated financial statements under US GAAP, the following table cross-references each non-US GAAP line item description, as used in Management's Analysis of Results and Media Release, to the equivalent US GAAP financial statement line item description used in the company's consolidated financial statements:

#### Management's Analysis of Results and Media Release

Net sales Cost of goods sold Gross profit Selling, general and administrative expenses Research and development expenses Asbestos adjustments EBIT\* Net interest income (expense)\* Other income (expense) Operating profit (loss) before income taxes\*

Income tax (expense) benefit

Net operating profit (loss)\*

\*- Represents non-U.S. GAAP descriptions used by Australian companies.

**EBIT margin** – EBIT margin is defined as EBIT as a percentage of net sales.

### Sales Volume

**mmsf** – million square feet, where a square foot is defined as a standard square foot of 5/16° thickness.

msf – thousand square feet, where a square foot is defined as a standard square foot of 5/16" thickness.

Management's Analysis of Results: James Hardie – 4th Quarter and Full year FY13

### Consolidated Statements of Operations and Other Comprehensive Income (Loss) (US GAAP)

Net sales Cost of goods sold Gross profit

Selling, general and administrative expenses Research and development expenses Asbestos adjustments Operating income (loss)

Sum of interest expense and interest income Other income (expense) Income (loss) before income taxes

### Income tax (expense) benefit

Net income (loss)

#### **Financial Ratios**

Gearing ratio – Net debt (cash) divided by net debt (cash) plus shareholders' equity.

Net interest expense cover - EBIT divided by net interest expense (excluding loan establishment fees).

<u>Net interest paid cover</u> – EBIT divided by cash paid during the period for interest, net of amounts capitalised.

<u>Net debt payback</u> – Net debt (cash) divided by cash flow from operations.

<u>Net debt (cash)</u> – short-term and long-term debt less cash and cash equivalents.

<u>Return on capital employed</u> – EBIT divided by gross capital employed.

Management's Analysis of Results: James Hardie – 4th Quarter and Full year FY13

#### Non-US GAAP Financial Measures

EBIT and EBIT margin excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses- EBIT and EBIT margin excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses are not measures of financial performance under US GAAP and should not be considered to be more meaningful than EBIT and EBIT margin. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes.

USS Millions	Q4 FY 2013	Q4 FY 2012	FY 2013	FY 2012
EBIT	\$(108.3)	\$ (7.4)	\$ 29.5	\$ 155.5
Asbestos:				
Asbestos adjustments	131.6	31.0	117.1	15.8
AICF SG&A expenses	0.5	0.5	1.7	2.8
Asset impairments	11.1	14.3	16.9	14.3
ASIC expenses	2.1	0.1	2.6	1.1
New Zealand product liability expenses	_	3.4	13.2	5.4
EBIT excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability				
expenses	37.0	41.9	181.0	194.9
Net sales	\$ 326.8	\$309.3	\$1,321.3	\$1,237.5
EBIT margin excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses	11.3%	13.5%	13.7%	15.7%

Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments— Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than net operating profit. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes.

US\$ Millions	Q4 FY 2013	Q4 FY 2012	FY 2013	FY 2012
Net operating (loss) profit	\$ (69.5)	\$ 480.7	\$ 45.5	\$ 604.3
Asbestos:				
Asbestos adjustments	131.6	31.0	117.1	15.8
AICF SG&A expenses	0.5	0.5	1.7	2.8
AICF interest income	(1.4)	(1.1)	(7.0)	(3.3)
Tax benefit related to asbestos adjustments	(38.0)	(2.6)	(32.9)	(2.7)
Asset impairments	11.1	14.3	16.9	14.3
ASIC expenses	2.1	0.1	2.6	1.1
New Zealand product liability expenses	—	3.4	13.2	5.4
Tax adjustments	(5.7)	(491.8)	(16.3)	(493.4)
Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments	<u>\$ 30.7</u>	<u>\$ 34.5</u>	<u>\$140.8</u>	<u>\$ 144.3</u>

Management's Analysis of Results: James Hardie – 4th Quarter and Full year FY13

Diluted earnings per share excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments– Diluted earnings per share excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than diluted earnings per share. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes.

US\$ Millions	Q4 FY 2013	Q4 FY 2012	FY 2013	FY 2012
Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability				
expenses and tax adjustments	\$ 30.7	\$ 34.5	\$140.8	\$144.3
Weighted average common shares outstanding - Diluted (millions)	442.6	437.5	440.6	437.9
Diluted earnings per share excluding asbestos, asset impairments, ASIC expenses, New Zealand product				
liability expenses and tax adjustments (US cents)	6.9	7.9	32.0	32.9

Effective tax rate on earnings excluding asbestos, asset impairments, New Zealand product liability expenses and tax adjustments– Effective tax rate on earnings excluding asbestos, asset impairments, New Zealand product liability expenses and tax adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than effective tax rate. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes.

US \$ Millions	Q4 FY 2013	Q4 FY 2012	FY 2013	FY 2012
Operating (loss) profit before income taxes	\$(107.6)	\$ (7.6)	\$ 33.7	\$ 151.1
Asbestos:				
Asbestos adjustments	131.6	31.0	117.1	15.8
AICF SG&A expenses	0.5	0.5	1.7	2.8
AICF interest income	(1.4)	(1.1)	(7.0)	(3.3)
Asset impairments	11.1	14.3	16.9	14.3
New Zealand product liability expenses		3.4	13.2	5.4
Operating profit before income taxes excluding asbestos, asset impairments and New Zealand product liability expenses	\$ 34.2	<u>\$ 40.5</u>	<u>\$175.6</u>	<u>\$ 186.1</u>
Income tax benefit	38.1	488.3	11.8	453.2
Asbestos:				
Tax benefit related to asbestos adjustments	(38.0)	(2.6)	(32.9)	(2.7)
Tax adjustments	(5.7)	(491.8)	(16.3)	(493.4)
Income tax expense excluding asbestos and tax adjustments	(5.6)	(6.1)	(37.4)	(42.9)
Effective tax (benefit) rate	35.4%	6425.0%	(35.0%)	(299.9%)
Effective tax rate excluding asbestos, asset impairments, New Zealand product liability expenses and tax adjustments	16.4%	15.0%	21.3%	23.1%

Management's Analysis of Results: James Hardie - 4th Quarter and Full year FY13

Adjusted EBITDA – is not a measure of financial performance under US GAAP and should not be considered an alternative to, or more meaningful than, income from operations, net income or cash flows as defined by US GAAP or as a measure of profitability or liquidity. Not all companies calculate Adjusted EBITDA in the same manner as James Hardie has and, accordingly, Adjusted EBITDA may not be comparable with other companies. Management has included information concerning Adjusted EBITDA because it believes that this data is commonly used by investors to evaluate the ability of a company's earnings from its core business operations to satisfy its debt, capital expenditure and working capital requirements.

US\$ Millions	Q4 FY 2013	Q4 FY 2012	FY 2013	FY 2012
EBIT	\$(108.3)	\$ (7.4)	\$ 29.5	\$155.5
Depreciation and amortisation	13.2	17.4	61.2	65.2
Adjusted EBITDA	<u>\$ (95.1</u> )	\$ 10.0	\$ 90.7	\$220.7

General corporate costs excluding ASIC expenses, intercompany foreign exchange gain and recovery of RCI legal costs – General corporate costs excluding ASIC expenses, intercompany foreign exchange gain and recovery of RCI legal costs is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than general corporate costs. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focused on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes.

US\$ Millions	Q4 FY 2013	Q4 FY 2012	FY 2013	FY 2012
General corporate costs	\$ 12.7	\$ 6.8	\$ 33.0	\$ 33.9
Excluding:				
ASIC expenses	(2.1)	(0.1)	(2.6)	(1.1)
Intercompany foreign exchange gain	_	_	5.5	
Recovery of RCI legal costs			2.7	
General corporate costs excluding ASIC expenses, intercompany foreign exchange gain and recovery of RCI legal costs	<u>\$ 10.6</u>	<u>\$ 6.7</u>	<u>\$ 38.6</u>	\$ 32.8
gement's Analysis of Results: James Hardie – 4th Quarter and Full year FY13				

Selling, general and administrative expenses excluding New Zealand product liability expenses– Selling, general and administrative expenses excluding New Zealand product liability expenses. Selling, general and administrative expenses is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than selling, general and administrative expenses. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focused on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes.

US\$ Millions	Q4 FY 2013	Q4 FY 2012	FY 2013	FY 2012
Selling, general and administrative expenses	\$ 58.0	\$ 48.9	\$ 218.6	\$ 191.0
Excluding:				
New Zealand product liability expenses		(3.4)	(13.2)	(5.4)
Selling, general and administrative expenses excluding New Zealand product liability				
expenses	<u>\$ 58.0</u>	<u>\$ 45.5</u>	<u>\$ 205.4</u>	<u>\$ 185.6</u>
Net Sales	\$326.8	\$309.3	\$1,321.3	\$1,237.5
Selling, general and administrative expenses as a percentage of net sales	17.7%	15.8%	16.5%	15.4%
Selling, general and administrative expenses excluding New Zealand product liability				
expenses as a percentage of net sales	17.7%	14.7%	15.5%	15.0%

### **Supplemental Financial Information**

As set forth in Note 11 of the 31 March 2013 Consolidated Financial Statements, the net AFFA liability, while recurring, is based on periodic actuarial determinations, claims experience and currency fluctuations. The company's management measures its financial position, operating performance and year-over-year changes in operating results with and without the effect of the net AFFA liability. Accordingly, management believes that the following non-GAAP information is useful to it and investors in evaluating the company's financial position and ongoing operating financial performance. The following non-GAAP table should be read in conjunction with JHI plc's Consolidated Financial Statements and related notes contained in the company's 31 March 2013 Consolidated Financial Statements.

Management's Analysis of Results: James Hardie – 4th Quarter and Full year FY13

#### James Hardie Industries plc Supplementary Financial Information 31 March 2013 (Unaudited)

(Millions of US dollars)	Total Fibre Cement – Excluding Asbestos Compensation	Asbestos Compensation	As Reported (US GAAP)
Restricted cash and cash equivalents - Asbestos	\$ —	\$ 126.4	\$ 126.4
Restricted short-term investments - Asbestos	_	7.1	7.1
Insurance receivable - Asbestos <sup>1</sup>	—	231.6	231.6
Workers compensation asset - Asbestos <sup>1</sup>	_	61.6	61.6
Deferred income taxes - Asbestos <sup>1</sup>	—	452.7	452.7
Asbestos liability <sup>1</sup>	\$ —	\$ 1,693.7	\$ 1,693.7
Workers compensation liability - Asbestos <sup>1</sup>	—	61.6	61.6
Income taxes payable	31.9	(25.9)	6.0
Unfavourable asbestos adjustments	\$ —	\$ (117.1)	\$ (117.1)
Selling, general and administrative expenses	(216.9)	(1.7)	(218.6)
Net interest (expense) income	(4.6)	7.0	2.4
Income tax (expense) benefit	(21.1)	32.9	11.8

<sup>1</sup> The amounts shown on these lines are a summation of both the current and non-current portion of the respective asset or liability as presented on the company's Consolidated Balance Sheets.

 $Management's \ Analysis \ of \ Results: \ James \ Hardie - 4 {}^{th} \ Quarter \ and \ Full \ year \ FY13$ 

#### Forward-Looking Statements

This Management's Analysis of Results contains forward-looking statements. James Hardie may from time to time make forward-looking statements in its periodic reports filed with or furnished to the SEC, on Forms 20-F and 6-K, in its annual reports to shareholders, in offering circulars, invitation memoranda and prospectuses, in media releases and other written materials and in oral statements made by the company's officers, directors or employees to analysts, institutional investors, existing and potential lenders, representatives of the media and others. Statements that are not historical facts are forward-looking statements and such forward-looking statements are statements made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995.

Examples of forward-looking statements include:

- statements about the company's future performance;
- projections of the company's results of operations or financial condition;
- statements regarding the company's plans, objectives or goals, including those relating to strategies, initiatives, competition, acquisitions, dispositions and/or our products;
- expectations concerning the costs associated with the suspension or closure of operations at any of the company's plants and future plans with respect to any such plants;
- expectations regarding the extension or renewal of the company's credit facilities including changes to terms, covenants or ratios;
- expectations concerning dividend payments and share buy-backs;
- statements concerning the company's corporate and tax domiciles and structures and potential changes to them, including potential tax charges;
- statements regarding tax liabilities and related audits, reviews and proceedings;
- statements as to the possible consequences of proceedings brought against the company and certain of its former directors and officers by the Australian Securities and Investments Commission (ASIC);
- statements regarding the possible consequences and/or potential outcome of the legal proceedings brought against two of the company's subsidiaries by the New Zealand Ministry of Education and the potential product liabilities, if any, associated with such proceedings;
- expectations about the timing and amount of contributions to Asbestos Injuries Compensation Fund (AICF), a special purpose fund for the compensation of proven Australian asbestos-related personal injury and death claims;
- expectations concerning indemnification obligations;
- expectations concerning the adequacy of the company's warranty provisions and estimates for future warranty-related costs;
- statements regarding the company's ability to manage legal and regulatory matters (including but not limited to product liability, environmental, intellectual property and competition law matters) and to resolve any such pending legal and regulatory matters within current estimates and in anticipation of certain third-party recoveries; and
- statements about economic conditions, such as economic or housing recovery, the levels of new home construction and home renovations, unemployment levels, changes
  in consumer income, changes or stability in housing values, the availability of mortgages and other financing, mortgage and other interest rates, housing affordability and
  supply, the levels of foreclosures and home resales, currency exchange rates, and builder and consumer confidence.

Words such as "believe," "anticipate," "plan," "expect," "intend," "target," "estimate," "project," "predict," "forecast," "guideline," "aim," "will," "should," "likely," "continue," "may," "objective," "outlook" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Readers are cautioned not to place undue reliance on these forward-looking statements and all such forward-looking statements are qualified in their entirety by reference to the following cautionary statements.

Forward-looking statements are based on the company's current expectations, estimates and assumptions and because forward-looking statements address future results, events and conditions, they, by their very nature, involve inherent risks and uncertainties, many of which are unforeseeable and beyond the company's control. Such known and unknown risks, uncertainties and other factors may cause actual results, performance or other achievements to differ materially from the anticipated results, performance or achievements expressed, projected or implied by these forward-looking statements. These factors, some of which are discussed under "Risks Factors" in Section 3 of the Form 20-F filed with the Securities and Exchange Commission on 2 July 2012, include, but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former James Hardie subsidiaries; required contributions to AICF, any shortfall in AICF and the effect of currency exchange rate movements on the amount recorded in the company's financial statements as an asbestos liability; governmental loan facility to AICF; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which the company operates; the consequences of product failures or defects; exposure to environmental, asbestos, putative consumer class action or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; possible increases in competition and the potential that competitors could copy the company's products; reliance on a small number of customers; a customer's inability to pay; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; the effect of the company's corporate domicile from The Netherlands to Ireland, changes in croproate governance and potential tax benefits; currency exchange risks; dependence

#### Management's Analysis of Results: James Hardie - 4th Quarter and Full year FY13

company's key management personnel; inherent limitations on internal controls; use of accounting estimates; and all other risks identified in the company's reports filed with Australian, Irish and US securities agencies and exchanges (as appropriate). The company cautions you that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those in forward-looking statements. Forward-looking statements speak only as of the date they are made and are statements of the company's current expectations concerning future results, events and conditions. The company assumes no obligation to update any forward-looking statements or information except as required by law.

Management's Analysis of Results: James Hardie – 4th Quarter and Full year FY13



# **Q4 FY13 MANAGEMENT PRESENTATION**

23 May 2013





This Management Presentation contains forward-looking statements. James Hardie may from time to time make forward-looking statements in its periodic reports filed with or furnished to the SEC, on Forms 20-F and 6-K, in its annual reports to shareholders, in offering circulars, invitation memoranda and prospectuses, in media releases and other written materials and in oral statements made by the company's officers, directors or employees to analysts, institutional investors, existing and potential lenders, representatives of the media and others. Statements that are not historical facts are forward-looking statements and such forward-looking statements and such forward-looking statements are statements made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995. Examples of forward-looking statements include:

- statements about the company's future performance;
- projections of the company's results of operations or financial condition;
- statements regarding the company's plans, objectives or goals, including those relating to strategies, initiatives, competition, acquisitions, dispositions and/or our products;
- expectations concerning the costs associated with the suspension or closure of operations at any of the company's plants and future plans with respect to any such plants;
- expectations regarding the extension or renewal of the company's credit facilities including changes to terms, covenants or ratios;
- expectations concerning dividend payments and share buy-backs;
- statements concerning the company's corporate and tax domiciles and structures and potential changes to them, including potential tax charges;
- statements regarding tax liabilities and related audits, reviews and proceedings;
- statements as to the possible consequences of proceedings brought against the company and certain of its former directors and officers by the Australian Securities and Investments Commission (ASIC);
   statements regarding the possible consequences and/or potential outcome of the legal proceedings brought against two of the company's subsidiaries by the New Zealand Ministry of Education and the potential product liabilities, if any, associated with such proceedings;
- expectations about the timing and amount of contributions to Asbestos Injuries Compensation Fund (AICF), a special purpose fund for the compensation of proven Australian asbestos-related personal injury and death claims;
- expectations concerning indemnification obligations;
- expectations concerning the adequacy of the company's warranty provisions and estimates for future warranty-related costs;
- statements regarding the company's ability to manage legal and regulatory matters (including but not limited to product liability, environmental, intellectual property and competition law matters) and to resolve any such pending legal and regulatory matters within current estimates and in anticipation of certain third-party recoveries; and
- statements about economic conditions, such as economic or housing recovery, the levels of new home construction and home renovations, unemployment levels, changes in consumer income, changes or stability in housing values, the availability of mortgages and other financing, mortgage and other interest rates, housing affordability and supply, the levels of foreclosures and home resales, currency exchange rates, and builder and consumer confidence.

Words such as "believe," "anticipate," "plan," "expect," "intend," "target," "estimate," "project," "predict," "forecast," "guideline," "aim," "will," "should," "likely," "continue," "may," "objective," "outlook" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Readers are cautioned not to place undue reliance on these forward-looking statements and all such forward-looking statements are qualified in their entirety by reference to the following cautionary statements. Forward-looking statements are based on the company's current expectations, estimates and assumptions and because forward-looking statements address future results, events and conditions, they, by their very nature, involve inherent risks and uncertainties, many of which are unforeseeable and beyond the company's control. Such known and unknown risks, uncertainties and other factors may cause actual results, performance or other achievements to differ materially from the anticipated results, performance or achievements expressed, projected or implied by these forward-looking statements. These factors, some of which are discussed under "Risks Factors" in Section 3 of the Form 20-F filed with the Securities and Exchange Commission on 2 July 2012, include, but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former James Hardie subsidiaries; required contributions to AICF, any shortfall in AICF and the effect of currency exchange rate movements on the amount recorded in the company's financial statements as an asbestos liability; governmental loan facility to AICF; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which the company operates; the consequences of product failures or defects; exposure to environmental, asbestos, putative consumer class action or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; possible increases in competition and the potential that competitors could copy the company's products; reliance on a small number of customers; a customer's inability to pay; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; the effect of the transfer of the company's corporate domicile from The Netherlands to Ireland, changes in corporate governance and potential tax benefits; currency exchange risks; dependence on customer preference and the concentration of the company's customer base on large format retail customers, distributors and dealers; dependence on residential and commercial construction markets; the effect of adverse changes in climate or weather patterns; possible inability to renew credit facilities on terms favourable to the company, or at all; acquisition or sale of businesses and business segments; changes in the company's key management personnel; inherent limitations on internal controls; use of accounting estimates; and all other risks identified in the company's reports filed with Australian, Irish and US securities agencies and exchanges (as appropriate). The company cautions you that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those in forward-looking statements. Forward-looking statements speak only as of the date they are made and are statements of the company's current expectations concerning future results, events and conditions. The company assumes no obligation to update any forward-looking statements or information except as required by law.



## Overview and Operating Review – Louis Gries, CEO

## Financial Review – Russell Chenu, CFO

## Questions and Answers

In this Management Presentation, James Hardie may present financial measures, sales volume terms, financial ratios, and Non-US GAAP financial measures included in the Definitions section of this document starting on page 51. The company presents financial measures that it believes are customarily used by its Australian investors. Specifically, these financial measures, which are equivalent to or derived from certain US GAAP measures as explained in the definitions, include "EBIT", "EBIT margin", "Operating profit before income taxes" and "Net operating profit". The company may also present other terms for measuring its sales volumes ("million square feet" or "mmsf" and "thousand square feet" or "msf"); financial ratios ("Gearing ratio", "Net interest expense cover", "Net interest paid cover", "Net debt payback", "Net debt (cash)"); and Non-US GAAP financial measures ("EBIT excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses", "EBIT margin excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses", "Net operating profit before income taxes" ASIC expenses, New Zealand product liability expenses, "Derating profit before income taxes", "Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses,", "Diluted earnings "Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses, "Operating profit before income taxes excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses, "Diluted earnings excluding asbestos, asset impairments, New Zealand product liability expenses, asset impairments, ASIC expenses, New Zealand product liability expenses, "Second tax adjustments", "Diretating profit before income taxes excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses, asset impairments, ASIC expenses, New Zealand product liability expenses, "Effective tax rate on ear



## **OVERVIEW AND OPERATING REVIEW**

Louis Gries, CEO





US\$ Millions	Q4 FY 2013	Q4 FY 2012	% Change	FY 2013	FY 2012	% Change
Net operating (loss) profit	(69.5)	480.7	-	45.5	604.3	(92)
Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments	30.7	34.5	(11)	140.8	144.3	(2)
Diluted earnings per share excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments (US cents)	6.9	7.9	(13)	32.0	32.9	(3)

- Fiscal year 2013 net operating profit reflects:
  - Asset impairment charges of US\$16.9 million in the USA and Europe Fibre Cement segment
  - New Zealand product liability expenses of US\$13.2 million, in the Asia Pacific Fibre Cement segment
- Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments reflects, on a pre-tax basis, a foreign exchange gain of US\$5.5 million on an Australian dollar intercompany loan and a recovery of US\$2.7 million of legal costs relating to the conclusion of RCI's disputed amended assessment with the ATO
- FY13 second half ordinary dividend of US13.0 cents per security and FY13 special dividend of US24.0 cents per security announced today. Both dividends will be paid on 26 July 2013, with a record date of 28 June 2013

<sup>1</sup> Comparisons are of the 4<sup>th</sup> quarter and full year of the current fiscal year versus the 4th quarter and full year of the prior fiscal year



- USA and Europe Fibre Cement results reflected:
  - Higher sales volume
  - Lower average net sales price
  - Lower input costs
  - Operating costs of re-commissioning idled capacity
  - Higher fixed manufacturing costs
  - Asset impairment charges of US\$11.1 million
  - Higher organisational costs to fund initiatives that enhance capability in anticipation of an improved operating environment in the US housing market

<sup>1</sup> Comparisons are of the 4th quarter of the current fiscal year versus the 4th quarter of the prior fiscal year



### 4th Quarter Result 1

Net Sales	up	7% to US\$236.8 million
Sales Volume	up	8% to 379.8 mmsf
Average Price	down	1% to US\$623 per msf
EBIT <sup>2</sup>	up	4% to US\$37.8 million
EBIT Margin <sup>2</sup>	down	0.5 pts to 16.0%

<sup>1</sup> Comparisons are of the 4th quarter of the current fiscal year versus the 4th quarter of the prior fiscal year

<sup>2</sup> Excludes asset impairment charges of US\$11.1 million and US\$14.3 million in 4<sup>th</sup> quarter FY13 and the 4<sup>th</sup> quarter FY12, respectively



## Full Year Result

Net Sales	up	10% to US\$951.4 million
Sales Volume	up	12% to 1,488.5 mmsf
Average Price	down	1% to US\$639 per msf
EBIT <sup>2</sup>	flat	from US\$162.7 million to US\$162.5 million
EBIT Margin <sup>2</sup>	down	1.8 pts to 17.1%

<sup>1</sup> Comparisons are of the full year of the current fiscal year versus the full year of the prior fiscal year

<sup>2</sup> Excludes asset impairment charges of US\$16.9 million and US\$14.3 million in FY13 and FY12, respectively





<sup>1</sup> Excludes asset impairment charges of US\$38.6 million in 4<sup>th</sup> quarter FY08, US\$14.3 million in 4<sup>th</sup> quarter FY12, US\$5.8 million in 3<sup>rd</sup> quarter FY13 and US\$11.1 million in 4<sup>th</sup> quarter FY13





Market and category share tracked as planned in FY13

Rolling 12 month average of seasonally adjusted estimate of housing starts by US Census Bureau



Average Net Sales Price (US dollars)





- The company incurred higher employment and marketing costs to strengthen organisational capabilities in fiscal year 2013
- Such costs include:
  - Increase in headcount relative to 31 March 2012:
    - Manufacturing overheads to support start ups and capacity build up 10%
    - Marketing, Sales and General and Administrative up 15%
    - Supply Chain up 39%
    - R&D up 8%
  - Increase in sales and marketing expenses for promotions, tradeshows and advertising
  - New R&D facility opened in Q3 FY13 and continued investment in core R&D projects
- Future sales growth is anticipated to exceed organisational cost increases, with EBIT to revenue margins expected to improve in financial year 2014



- Asia Pacific Fibre Cement results reflected:
  - Higher sales volume and average net sales price
  - Higher fixed manufacturing costs
  - Lower input costs (primarily pulp)
  - Competitive operating environment in Australia
  - An improved operating environment in New Zealand
  - Lower operating earnings in the Philippines business

<sup>1</sup> Comparisons are of the 4th quarter of the current fiscal year versus the 4th quarter of the prior fiscal year



### 4th Quarter Result <sup>1</sup>

Net Sales	up	2% to US\$90.0 million
Sales Volume	up	2% to 96.2 mmsf
Average Price	up	1% to A\$900 per msf
EBIT <sup>2</sup>	down	6% to US\$16.7 million
EBIT Margin <sup>2</sup>	down	1.4 pts to 18.6%

<sup>1</sup> Comparisons are of the 4th quarter of the current fiscal year versus the 4th quarter of the prior fiscal year

<sup>2</sup> Excludes New Zealand product liability expenses of nil and US\$3.4 million in 4<sup>th</sup> quarter FY13 and 4<sup>th</sup> quarter FY12, respectively



## Full Year Result

Net Sales	down	2% to US\$369.9 million
Sales Volume	up	from 392.3 mmsf to 393.7 mmsf
Average Price	down	1% to A\$911 per msf
EBIT <sup>2</sup>	down	13% to US\$74.9 million
EBIT Margin <sup>2</sup>	down	2.5 pts to 20.3%

<sup>1</sup> Comparisons are of the current fiscal year versus the prior fiscal year

<sup>2</sup> Excludes New Zealand product liability expenses of US\$13.2 million and US\$5.4 million in FY13 and FY12, respectively



- James Hardie has entered into a contract to acquire the land and buildings at its existing Carole Park (Queensland) facility
- The company will expand capacity at the site
- Estimated expenditure of A\$89 million for the purchase of property and construction of a six tub, high-through-put JHX sheet machine and finishing line
- Construction is to commence in the first quarter of CY14 with the new capacity to be fully operational in the first half of CY15
- Expected benefits of investment in the Carole Park facility include:
  - Enhanced product capability on core product lines
  - Scyon product manufacturing in Queensland
  - Lower freight costs
  - Improved operating efficiencies leading to lower manufacturing unit costs
  - Increased capacity of the Australian business to meet future demand
- Production at our Rosehill (NSW) and Meeandah (Queensland) sites will continue



### **United States**

- US operating environment continues to reflect an increasing number of housing starts and improved house values
- NAHB expects growth of US repair and remodel market to continue into CY13, albeit at a slower rate than the new housing market
- The company is investing in capacity expansions through the re-commissioning of idled facilities, as well
  as funding market and organisational development initiatives
- The company expects EBIT to revenue margins in FY14 to increase as growth in sales revenues is expected to exceed spending on organisational initiatives

### Asia Pacific

- In Australia, the market environment is likely to remain relatively subdued and the company is not anticipating any substantial increase in net sales in CY14
- In New Zealand, the housing market continues to improve
- In the Philippines, the business is expected to contribute improved operating earnings over the next twelve months



## **FINANCIAL REVIEW**

Russell Chenu, CFO





### Summary

- Fourth quarter and full year earnings impacted by:
  - Increased sales volume in the US business reflecting an improved market environment
  - Price in the US business constrained by targeted penetration into price-sensitive market segments
  - Initiatives in the US business to support market and organisational development in anticipation of an improved operating environment
  - Unfavourable movements in accounting provisions for legacy product liability claims in New Zealand, resulting in a charge of nil (Q4 FY13) and US\$13.2 million (full year FY13)
  - Asset impairment charges of US\$11.1 million (Q4 FY13) and US\$16.9 million (full year FY13)
  - Non-recurring foreign exchange gain of US\$5.5 million and recovery of RCI legal costs of US\$2.7 million (full year FY13)
- Total contribution of US\$184.1 million (A\$177.5 million) to AICF in the 2013 financial year
- Dividends paid during the full year increased to US\$188.5 million (US\$17.4 million in FY12), reflecting a payment of US43.0 cents per security (US4.0 cents in FY12)
- FY13 second half ordinary dividends of US13.0 cents per security and FY13 special dividend of US24.0 cents per security announced today. Both dividends will be paid on 26 July 2013
- FY13 dividends announced today total US37.0 cents per security, together with the FY13 first half dividend of US5.0 cents per security, brings the full year 2013 dividend to US42.0 cents per security (US42.0 cents in FY12)



US\$ Millions	Q4 '13	Q4 '12	% Change
Net sales	326.8	309.3	6
Gross profit	101.8	95.6	6
SG&A expenses	(58.0)	(48.9)	(19)
Research & development expenses	(9.4)	(8.8)	(7)
Asset impairments	(11.1)	(14.3)	22
Asbestos adjustments	(131.6)	(31.0)	-
EBIT	(108.3)	(7.4)	-
Net interest income (expense)	0.1	(3.7)	-
Other income	0.6	3.5	(83)
Income tax benefit <sup>1</sup>	38.1	488.3	(92)
Net operating (loss) profit	(69.5)	480.7	

<sup>1</sup> 4th quarter FY12 includes US\$485.2 million tax benefit arising on conclusion of RCI's disputed amended assessment with the ATO



US\$ Millions	Q4 '13	Q4 '12	% Change
Net operating (loss) profit	(69.5)	480.7	-
Asbestos:			
Asbestos adjustments	131.6	31.0	-
Other asbestos '	(0.9)	(0.6)	(50)
Tax benefit related to asbestos adjustments	(38.0)	(2.6)	-
Asset impairments	11.1	14.3	(22)
ASIC expenses	2.1	0.1	-
New Zealand product liability expenses	-	3.4	-
Tax adjustments <sup>2</sup>	(5.7)	(491.8)	99
Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments	30.7	34.5	(11)

Includes AICF SG&A expenses and AICF interest income
 4<sup>th</sup> quarter FY12 includes US\$485.2 million tax benefit arising on conclusion of RCI's disputed amended assessment with the ATO



### US\$ Millions

	FY 2013	FY 2012	% Change
Net sales	1,321.3	1,237.5	7
Gross profit	419.3	407.0	3
SG&A expenses	(218.6)	(191.0)	(14)
Research & development expenses	(37.2)	(30.4)	(22)
Asset impairments	(16.9)	(14.3)	(18)
Asbestos adjustments	(117.1)	(15.8)	-
EBIT	29.5	155.5	(81)
Net interest income (expense)	2.4	(7.4)	-
Other income	1.8	3.0	(40)
Income tax benefit	11.8	453.2	(97)
Net operating profit	45.5	604.3	(92)

<sup>1</sup> FY12 includes US\$485.2 million tax benefit arising on conclusion of RCI's disputed amended assessment with the ATO

US\$ Millions	FY 2013	FY 2012	% Change
Net operating profit	45.5	604.3	(92)
Asbestos:			
Asbestos adjustments	117.1	15.8	-
Other asbestos 1	(5.3)	(0.5)	-
Tax benefit related to asbestos adjustments	(32.9)	(2.7)	
Asset impairments	16.9	14.3	18
ASIC expenses	2.6	1.1	
New Zealand product liability expenses	13.2	5.4	-
Tax adjustments <sup>2</sup>	(16.3)	(493.4)	97
Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments	140.9	144.2	(2)
	140.8	144.3	(2)

Includes AICF SG&A expenses and AICF interest income
 FY12 includes US\$485.2 million tax benefit arising on conclusion of RCI's disputed amended assessment with the ATO

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💮 James Hardie



US\$ Millions_	Q4 '13	Q4 '12	% Change
USA and Europe Fibre Cement <sup>1</sup>	37.8	36.4	4
Asia Pacific Fibre Cement <sup>2</sup>	16.7	17.7	(6)
Research & Development <sup>3</sup>	(6.9)	(5.5)	(25)
Total segment EBIT excluding asset impairments and New Zealand product liability expenses	47.6	48.6	(2)
General corporate costs excluding asbestos and ASIC expenses	(10.6)	(6.7)	(58)
Total EBIT excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses	37.0	41.9	(12)
Asbestos adjustments	(131.6)	(31.0)	-
AICF SG&A expenses	(0.5)	(0.5)	-
Asset impairments	(11.1)	(14.3)	22
ASIC expenses	(2.1)	(0.1)	-
New Zealand product liability expenses	-	(3.4)	-
Total EBIT	(108.3)	(7.4)	

<sup>1</sup> USA and Europe Fibre Cement EBIT excludes asset impairments

<sup>2</sup> Asia Pacific Fibre Cement EBIT excludes New Zealand product liability expenses

<sup>3</sup> Research and development expenses include costs associated with research projects that are designed to benefit all business units. These costs are recorded in the Research and Development segment rather than attributed to individual business units


FY 2013	FY 2012	% Change
162.5	162.7	-
74.9	85.7	(13)
(26.0)	(20.7)	(26)
211.4	227.7	(7)
(30.4)	(32.8)	7
181.0	194.9	(7)
(117.1)	(15.8)	-
(1.7)	(2.8)	39
(16.9)	(14.3)	(18)
(2.6)	(1.1)	-
(13.2)	(5.4)	-
29.5	155.5	(81)
	162.5 74.9 (26.0) 211.4 (30.4) <b>181.0</b> (117.1) (117.1) (117.1) (16.9) (2.6) (13.2)	162.5         162.7           74.9         85.7           (26.0)         (20.7)           211.4         227.7           (30.4)         (32.8)           181.0         194.9           (117.1)         (15.8)           (1.7)         (2.8)           (16.9)         (14.3)           (2.6)         (1.1)           (13.2)         (5.4)

1 USA and Europe Fibre Cement EBIT excludes asset impairment charges

<sup>2</sup> Asia Pacific Fibre Cement EBIT excludes New Zealand product liability expenses

<sup>3</sup> Research and development expenses include costs associated with research projects that are designed to benefit all business units. These

 <sup>4</sup> General corporate costs excluding asbestos and ASIC expenses for the current fiscal year reflects a legal cost recovery of US\$2.7 million associated with the conclusion of RCI's disputed amended tax assessment with the ATO and a US\$5.5 million foreign exchange gain related to an Australian dollar intercompany loan



US\$ Millions	Q4 '13	Q4 '12
Operating loss before income taxes	(107.6)	(7.6)
Asbestos:		
Asbestos adjustments	131.6	31.0
Other asbestos 1	(0.9)	(0.6)
Asset impairments	11.1	14.3
New Zealand product liability expenses	-	3.4
Operating profit before income taxes excluding asbestos, asset impairments and New Zealand product liability expenses	34.2	40.5
Income tax benefit <sup>2</sup> Asbestos:	38.1	488.3
Tax benefit related to asbestos adjustments	(38.0)	(2.6)
Tax adjustments <sup>2</sup>	(5.7)	(491.8)
Income tax expense excluding tax adjustments	(5.6)	(6.1)
Effective tax rate excluding asbestos, asset impairments, New Zealand product liability expenses and tax adjustments	16.4%	15.0%

Includes AICF SG&A expenses and AICF interest income
 4<sup>th</sup> quarter FY12 includes US\$485.2 million tax benefit arising on conclusion of RCI's disputed amended assessment with the ATO

## INCOME TAX EXPENSE – FULL YEAR

US\$ Millions	FY 2013	FY 2012
Operating profit before income taxes	33.7	151.1
Asbestos:		
Asbestos adjustments	117.1	15.8
Other asbestos 1	(5.3)	(0.5)
Asset impairments	16.9	14.3
New Zealand product liability expenses	13.2	5.4
Operating profit before income taxes excluding asbestos, asset impairments and New Zealand product liability expenses	175.6	186.1
Income tax benefit <sup>2</sup>	11.8	453.2
Asbestos:		
Tax benefit related to asbestos adjustments	(32.9)	(2.7)
Tax adjustments <sup>2</sup>	(16.3)	(493.4)
Income tax expense excluding tax adjustments	(37.4)	(42.9)
Effective tax rate excluding asbestos, asset impairments, New Zealand product liability expenses and tax adjustments	21.3%	23.1%

Includes AICF SG&A expenses and AICF interest income
 FY12 includes US\$485.2 million tax benefit arising on conclusion of RCI's disputed amended assessment with the ATO



US\$ Millions	FY 2013	FY 2012
EBIT	29.5	155.5
Non-cash items:		
Asbestos adjustments	117.1	15.8
Asset impairments	16.9	14.3
Other non-cash items	11.6	73.0
Net working capital movements	(34.0)	82.1
Cash Generated By Trading Activities	141.1	340.7
Tax payments, net	(83.3)	238.1
Change in other non-trading assets and liabilities <sup>2</sup>	241.0	(127.1)
Change in asbestos-related assets & liabilities	(5.3)	(1.8)
Payment to the AICF	(184.1)	(51.5)
Interest paid (net)	(0.1)	(11.2)
Net Operating Cash Flow	109.3	387.2
Purchases of property, plant & equipment	(61.1)	(35.8)
Proceeds from sale of property, plant & equipment	1.4	0.3
Deposit on acquisition	-	(14.4)
Common stock repurchased and retired	-	(19.0)
Dividends paid	(188.5)	(17.4)
Proceeds from issuance of shares	26.3	11.0
Tax benefit from stock options exercised	3.5	-
Effect of exchange rate on cash	(2.6)	(6.1)
Movement In Net (Debt) Cash	(111.7)	305.8
Beginning Net Cash (Debt)	265.4	(40.4)
Ending Net Cash	153.7	265.4

<sup>1</sup> Certain reclassifications have been reflected in the prior period to conform with current period presentation

<sup>2</sup> Includes restricted cash movements related to the early contribution made to AICF on 2 April 2012 (see page 33 for further information)



US\$ Millions	FY 2013	FY 2012	% Change
USA and Europe Fibre Cement (including Research and Development)	50.4	29.1	73
Asia Pacific Fibre Cement	10.7	6.7	60
Total	61.1	35.8	71

The company is expanding production capacity in anticipation of the continued improvement of the operating environment and expects to incur significant capital expenditures in FY14 and beyond to meet anticipated demand increases in its major markets



 The company refinanced its existing credit facilities during the fourth quarter of the 2013 financial year

### • At 31 March 2013:

US\$ Millions		
Total facilities		405.0
Gross debt	-	
Cash	153.7	
Net cash		(153.7)
Unutilised facilities and cash		558.7

Weighted average remaining term of total facilities was 3.1 years at 31 March 2013, up from 0.9 years at 31 March 2012

Net cash of US\$153.7 million compared to net cash of US\$265.4 million at 31 March 2012

James Hardie remains well within its financial debt covenants



- The company announced today an ordinary dividend of US13.0 cents per security ("FY13 second half dividend") and a special dividend of US24.0 cents per security ("FY13 special dividend")
- Both dividends are declared in US currency and will be paid on 26 July 2013, with a record date of 28 June 2013
- The FY13 second half dividend represents an early increase in the company's dividend payout ratio from between 20% and 30% to between 30% and 50% of net operating profit (excluding asbestos adjustments), which was announced in November 2012 to apply from FY14 onwards
- The FY13 special dividend represents amounts that were not utilised in the company's share buyback program which expired in May 2013
- Full year dividend of US42.0 cents per security (approximately US\$185.5 million) is equal to prior full year dividend of US42.0 cents per security (US\$183.8 million)



- The company announced in November 2012 a dividend payout ratio of between 30% and 50% of net
  operating profit (excluding asbestos adjustments) from FY14 onwards
- The company also announced today:
  - A new share buyback program to acquire up to 5% of issued capital over the next 12 months. The actual shares that the company may buyback will be subject to share price levels, consideration of the effect of the share buyback on return on equity, and capital requirements
  - If and to the extent the company does not undertake share buybacks during FY14, the company will
    consider further distributions to shareholders over and above those contemplated under the company's
    dividend policy subject to:
    - an assessment of the current and expected industry conditions in the group's major markets of the US and Australia
    - an assessment of the group's capital requirements, especially for funding of expansion and growth initiatives
    - global economic conditions and outlook, and
    - total net operating profit (excluding asbestos adjustments) for financial year 2014



## Summary

- Updated actuarial report completed as at 31 March 2013
- Discounted central estimate increased to A\$1.694 billion from A\$1.580 billion
- Total contributions of US\$184.1 million were made to AICF during FY13, including an early contribution of US\$138.7 million made on 2 April 2012
- In accordance with the terms of the AFFA, and the arrangements agreed with the NSW Government and AICF for the early contribution, the Company does not anticipate making a contribution to AICF in FY14



## Net accounting liability under AFFA

A\$ millions (except where stated)	31-Mar-13	31-Mar-12
Central Estimate – Discounted	1,693.6	1,580.1
Discounting and inflation allowance	(348.6)	(267.0)
Provision for claims handling costs of AICF	36.2	44.3
Other US GAAP adjustments	21.8	25.9
Net assets of AICF	(128.1)	(32.7)
Contributions for asbestos research and education	1.8	2.1
Effect of tax	(459.3)	(446.5)
Net post-tax unfunded liability in A\$	817.4	906.2
Exchange rate US\$ per A\$1.00	1.0420	1.0402
Net post-tax unfunded liability in US\$ millions	851.6	942.6







# Net claims paid full year FY13:

A\$ Millions	AICF Full Year 2013	KPMG Actuarial Estimate For FY 2013*	AICF Full Year 2012
Claims Paid	112.6	109.9	88.2
Legal Costs	8.7	12.3	10.9
Insurance and cross claim recoveries	(35.7)	(14.9)	(23.8)
Total net claims costs	85.6	107.3	75.3

\* FY13 Actuarial Estimate as of 31 March 2012



### A\$ millions

AICF cash and investments - 31 March 2012	62.5
Contribution to AFFA by James Hardie	177.5
Insurance and cross claim recoveries	35.7
Interest income and unrealised gain on investments	7.7
Claims paid including legal costs	(121.3)
Operating costs	(4.0)
Repayment of NSW Government loan facility	(29.7)
Other	(0.3)
AICF net cash and investments - 31 March 2013	128.1

<sup>1</sup> In accordance with Amended and Restated Final Funding Agreement



- Since FY02 James Hardie NZ subsidiaries have been joined to product liability claims that relate to buildings primarily constructed from 1998 to 2004
- These claims often involve multiple parties and poor construction practices, and allege losses due to excessive moisture penetration
- During FY13 the company recognised US\$13.2 million in expenses related to NZ product liability claims
- At 31 March 2013 the provision for NZ product liability claims was US\$15.2 million
- New Zealand Ministry of Education (MoE) claim:
  - On 16 April 2013, the MoE filed a 'representative action' against two James Hardie NZ subsidiaries and other parties
  - The company is not yet able to determine the amount or range of loss, if any, that the NZ subsidiaries may be liable for
  - Accordingly, the company has not made a provision for the MoE claim



- Net operating profit of US\$140.8 million, which excludes asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments reflected:
  - Improved sales volume in the US business reflecting an improved market environment
  - Price in the US business constrained by targeted penetration into pricesensitive market segments
  - Higher employment and marketing costs to strengthen organisational capabilities in anticipation of an improved operating environment in the US
  - Lower operating earnings from Asia Pacific
  - Non-recurring foreign exchange gain of US\$5.5 million and recovery of RCI legal costs of US\$2.7 million
- Total contribution to AICF of US\$184.1 million
- Dividends paid of US\$188.5 million



# QUESTIONS





# APPENDIX





US\$ Millions	 24 '13	24 '12	% Change	F	Y2013	F	Y2012	% Change
Net Sales								
USA and Europe Fibre Cement	\$ 236.8	\$ 220.7	7	\$	951.4	\$	862.0	10
Asia Pacific Fibre Cement	 90.0	 88.6	2		369.9		375.5	(2)
Total Net Sales	\$ 326.8	\$ 309.3	6	\$	1,321.3	\$	1,237.5	7
EBIT - US\$ Millions								
USA and Europe Fibre Cement	\$ 37.8	\$ 36.4	4	\$	162.5	s	162.7	-
Asia Pacific Fibre Cement	16.7	17.7	(6)		74.9		85.7	(13)
Research & Development	(6.9)	(5.5)	(25)		(26.0)		(20.7)	(26)
General corporate costs excluding		. ,						. ,
asbestos and ASIC	(10.6)	(6.7)	(58)		(30.4)		(32.8)	7
Total EBIT excluding asbestos, asset impairments, ASIC expenses and								
New Zealand product liability expenses	\$ 37.0	\$ 41.9	(12)	\$	181.0	\$	194.9	(7)
Net interest expense excluding AICF								
interest income	(1.3)	(4.8)	73		(4.6)		(10.7)	57
Other income	0.6	3.5	(83)		1.8		3.0	(40)
Income tax expense excluding asbestos and tax adjustments	(5.6)	(6.1)	7		(37.4)		(42.9)	13
Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax								
adjustments	\$ 30.7	\$ 34.5	(11)	\$	140.8	\$	144.3	(2)

<sup>1</sup> USA and Europe Fibre Cement EBIT excludes asset impairments of US\$11.1 million (4<sup>th</sup> quarter FY13), US\$14.3 million (4<sup>th</sup> quarter FY12), US\$16.9 million (FY13) and US\$14.3 million (FY12). Asia Pacific Fibre Cement EBIT excludes New Zealand product liability expenses of nil (4<sup>th</sup> quarter FY13), US\$3.4 million (4<sup>th</sup> quarter FY12), US\$13.2 million (FY13) and US\$5.4 million (FY12)

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**Ja**mes Hardie



	FY 2013	FY 2012	FY2011
EPS (Diluted)	32.0c	32.9c	26.7c
Dividend Paid per share	42.7c	4.0c	N/A
Return on Shareholders' Funds <sup>1,3</sup>	10.4%	11.2%	10.0%
Return on Capital Employed <sup>2,3</sup>	20.4%	21.0%	19.7%
EBIT/ Sales (EBIT margin) <sup>2</sup>	13.7%	15.7%	15.8%
Gearing Ratio <sup>1</sup>	(12.9)%	(24.4)%	3.2%
Net Interest Expense Cover <sup>2</sup>	39.3x	23.8x	22.9x
Net Interest Paid Cover <sup>2</sup>	-	24.5x	21.8x
Net Debt Payback <sup>3</sup>	-	-	0.2yrs

\* Certain reclassifications have been reflected in the prior periods shown above to conform with current period presentation

<sup>1</sup> Excludes asbestos adjustments, AICF SG&A expenses, AICF interest income, tax benefit related to asbestos adjustments, ASIC expenses/recoveries, asset impairments, New Zealand product liability expenses and tax adjustments

<sup>2</sup> Excludes asbestos adjustments, AICF SG&A expenses, asset impairments, New Zealand product liability expenses and ASIC expenses/recoveries

3 Includes restricted cash set aside for AFFA



Q4 '13	04/40	
44 10	Q4 '12	% Change
37.8	36.4	4
16.7	17.7	(6)
(6.9)	(5.5)	(25)
(10.6)	(6.7)	(58)
10.8	14.7	(27)
2.4	2.7	(11)
50.2	59.3	(15)
(131.6)	(31.0)	-
(0.5)	(0.5)	-
(11.1)	(14.3)	22
(2.1)	(0.1)	-
-	(3.4)	-
(95.1)	10.0	
	16.7 (6.9) (10.6) 10.8 2.4 <b>50.2</b> (131.6) (0.5) (11.1) (2.1) -	16.7       17.7         (6.9)       (5.5)         (10.6)       (6.7)         10.8       14.7         2.4       2.7         50.2       59.3         (131.6)       (31.0)         (0.5)       (0.5)         (11.1)       (14.3)         (2.1)       (0.1)         -       (3.4)

1 Excludes asset impairments

Excludes asset impairments
 Excludes New Zealand product liability expenses
 USA and Europe Fibre Cement depreciation and amortisation in 4<sup>th</sup> quarter of FY13 includes a favourable accounting adjustment, which is not expected to recur in the future, related to the company's estimated useful life for certain production assets



US\$ Millions	FY 2013	FY 2012	% Change
EBIT			
USA and Europe Fibre Cement <sup>1</sup>	162.5	162.7	-
Asia Pacific Fibre Cement <sup>2</sup>	74.9	85.7	(13)
Research & Development	(26.0)	(20.7)	(26)
General corporate excluding asbestos and ASIC expenses	(30.4)	(32.8)	7
Depreciation and Amortisation			
USA and Europe Fibre Cement <sup>3</sup>	51.4	54.5	(6)
Asia Pacific Fibre Cement Total EBITDA excluding asbestos, asset impairments,	9.8	10.7	(8)
ASIC expenses and New Zealand product liability expenses	242.2	260.1	(7)
Asbestos adjustments	(117.1)	(15.8)	-
AICF SG&A expenses	(1.7)	(2.8)	39
Asset impairments	(16.9)	(14.3)	(18)
ASIC expenses	(2.6)	(1.1)	-
New Zealand product liability expenses	(13.2)	(5.4)	-
Total EBITDA	90.7	220.7	(59)

1 Excludes asset impairments

Excludes asset impairments
 Excludes New Zealand product liability expenses
 USA and Europe Fibre Cement depreciation and amortisation in FY13 includes a favourable accounting adjustment, which is not expected to recur in the future, related to the company's estimated useful life for certain production assets



US\$ Millions	Q4 '13	Q4 '12	% Change
Stock compensation expense	2.1	2.7	22
Other costs	8.5	4.0	-
General corporate costs excluding ASIC expenses	10.6	6.7	(58)
ASIC expenses	2.1	0.1	-
General corporate costs	12.7	6.8	(87)

GENERAL CORPORATE COSTS – FULL YEAR

US\$ Millions	FY 2013	FY 2012	% Change
Stock compensation expense	10.8	11.1	3
Other costs	27.8	21.7	(28)
General corporate costs excluding ASIC expenses, intercompany foreign exchange gain and recovery of legal costs	38.6	32.8	(18)
ASIC expenses	2.6	1.1	-
Recovery of RCI legal costs	(2.7)	-	-
Intercompany foreign exchange gain	(5.5)	-	-
General corporate costs	33.0	33.9	3

**Ja**mes Hardie



US\$ Millions	Q4 '13	Q4 '12	FY 2013	FY 2012
Gross interest expense	(0.9)	(0.8)	(3.4)	(3.7)
Interest income	0.2	0.3	0.9	0.5
Realised loss on interest rate swaps	(0.6)	(4.3)	(2.1)	(7.5)
Net interest expense excluding AICF interest income	(1.3)	(4.8)	(4.6)	(10.7)
AICF interest income	1.4	1.1	7.0	3.3
Net interest income (expense)	0.1	(3.7)	2.4	(7.4)



March 2013 vs 31 March 2012

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U.S. Housing Starts Calendar Quarters



This Management Presentation forms part of a package of information about the company's results. It should be read in conjunction with the other parts of this package, including the Management's Analysis of Results, Media Release and Consolidated Financial Statements

### Definitions

### **Non-financial Terms**

- ABS Australian Bureau of Statistics
- AFFA Amended and Restated Final Funding Agreement
- AICF Asbestos Injuries Compensation Fund Ltd
- ASIC Australian Securities and Investments Commission
- ATO Australian Taxation Office
- NBSK Northern Bleached Soft Kraft; the company's benchmark grade of pulp



### Financial Measures – US GAAP equivalents

This document contains financial statement line item descriptions that are considered to be non-US GAAP, but are consistent with those used by Australian companies. Because the company prepares its consolidated financial statements under US GAAP, the following table cross-references each non-US GAAP line item description, as used in Management's Analysis of Results and Media Release, to the equivalent US GAAP financial statement line item description used in the company's consolidated financial statements:

and Other Comprehensive Income (Loss)
and other comprehensive meanie (2000)
(US GAAP)
Net sales
Cost of goods sold
Gross profit
Selling, general and administrative expenses
Research and development expenses
Asbestos adjustments
Operating income (loss)
Sum of interest expense and interest income
Other income (expense)
Income (loss) before income taxes
Income tax (expense) benefit
Net income (loss)



EBIT margin - EBIT margin is defined as EBIT as a percentage of net sales.

#### Sales Volumes

- mmsf million square feet, where a square foot is defined as a standard square foot of 5/16" thickness
- msf thousand square feet, where a square foot is defined as a standard square foot of 5/16" thickness

#### **Financial Ratios**

- Gearing Ratio Net debt (cash) divided by net debt (cash) plus shareholders' equity
- Net interest expense cover EBIT divided by net interest expense (excluding loan establishment fees)
- Net interest paid cover EBIT divided by cash paid during the period for interest, net of amounts capitalised
- Net debt payback Net debt (cash) divided by cash flow from operations
- Net debt (cash) Short-term and long-term debt less cash and cash equivalents
- Return on Capital employed EBIT divided by gross capital employed



EBIT and EBIT margin excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses – EBIT and EBIT margin excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability expenses are not measures of financial performance under US GAAP and should not be considered to be more meaningful than EBIT and EBIT margin. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes

	Q4	Q4	EV 2042	EV 2012
US\$ Millions	FY 2013	FY 2012	FY 2013	FY 2012
EBIT	\$ (108.3)	\$ (7.4)	\$ 29.5	\$ 155.5
Asbestos:				
Asbestos adjustments	131.6	31.0	117.1	15.8
AICF SG&A expenses	0.5	0.5	1.7	2.8
Asset impairments	11.1	14.3	16.9	14.3
ASIC expenses	2.1	0.1	2.6	1.1
New Zealand product liability expenses	-	3.4	13.2	5.4
EBIT excluding asbestos, asset impairments, ASIC expenses and New Zealand product liability				
expenses	37.0	41.9	181.0	194.9
Net sales	\$ 326.8	\$ 309.3	\$ 1,321.3	\$ 1,237.5
EBIT margin excluding asbestos, asset impairments, ASIC expenses and New Zealand				
product liability expenses	11.3%	13.5%	13.7%	15.7%



<u>Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax</u> <u>adjustments</u> – Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than net operating profit. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes

	Q4	Q4		
US\$ Millions	FY 2013	FY 2012	FY 2013	FY 2012
Net operating (loss) profit	\$ (69.5)	\$ 480.7	\$ 45.5	\$ 604.3
Asbestos:				
Asbestos adjustments	131.6	31.0	117.1	15.8
AICF SG&A expenses	0.5	0.5	1.7	2.8
AICF interest income	(1.4)	(1.1)	(7.0)	(3.3)
Tax benefit related to asbestos adjustments	(38.0)	(2.6)	(32.9)	(2.7)
Asset impairments	11.1	14.3	16.9	14.3
ASIC expenses	2.1	0.1	2.6	1.1
New Zealand product liability expenses	-	3.4	13.2	5.4
Tax adjustments	(5.7)	(491.8)	(16.3)	(493.4)
Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand product				
liability expenses and tax adjustments	\$ 30.7	\$ 34.5	\$ 140.8	\$ 144.3



Diluted earnings per share excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments – Diluted earnings per share excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than diluted earnings per share. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes

US\$ Millions	Q4 FY 2013	Q4 FY 2012	FY 2013	FY 2012
Net operating profit excluding asbestos, asset impairments, ASIC expenses, New Zealand				
product liability expenses and tax adjustments Weighted average common shares outstanding -	\$ 30.7	\$ 34.5	\$ 140.8	\$ 144.3
Diluted (millions)	442.6	437.5	440.6	437.9
Diluted earnings per share excluding asbestos, asset impairments, ASIC expenses, New Zealand product liability expenses and tax adjustments				
(US cents)	6.9	7.9	32.0	32.9



Effective tax rate excluding asbestos, asset impairments, New Zealand product liability expenses and tax adjustments – Effective tax rate on earnings excluding asbestos, asset impairments, New Zealand product liability expenses and tax adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than effective tax rate. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes

	Q4	Q4		
US\$ Millions	FY 2013	FY 2012	FY 2013	FY 2012
Operating (loss) profit before income taxes	\$ (107.6)	\$ (7.6)	\$ 33.7	\$ 151.1
Asbestos:				
Asbestos adjustments	131.6	31.0	117.1	15.8
AICF SG&A expenses	0.5	0.5	1.7	2.8
AICF interest income	(1.4)	(1.1)	(7.0)	(3.3)
Asset impairments	11.1	14.3	16.9	14.3
New Zealand product liability expenses	-	3.4	13.2	5.4
Operating profit before income taxes excluding asbestos, asset				
impairments and New Zealand product liability expenses	\$ 34.2	\$ 40.5	\$ 175.6	\$ 186.1
Income tax benefit	38.1	488.3	11.8	453.2
Asbestos:				
Tax benefit related to asbestos adjustments	(38.0)	(2.6)	(32.9)	(2.7)
Tax adjustments	(5.7)	(491.8)	(16.3)	(493.4)
Income tax expense excluding asbestos and tax adjustments	(5.6)	(6.1)	(37.4)	(42.9)
Effective tax (benefit) rate	35.4%	6425.0%	(35.0%)	(299.9%)
Effective tax rate excluding asbestos, asset impairments, New				
Zealand product liability expenses and tax adjustments	16.4%	15.0%	21.3%	23.1%



<u>Adjusted EBITDA</u> – is not a measure of financial performance under US GAAP and should not be considered an alternative to, or more meaningful than, income from operations, net income or cash flows as defined by US GAAP or as a measure of profitability or liquidity. Not all companies calculate Adjusted EBITDA in the same manner as James Hardie has and, accordingly, Adjusted EBITDA may not be comparable with other companies. Management has included information concerning Adjusted EBITDA because it believes that this data is commonly used by investors to evaluate the ability of a company's earnings from its core business operations to satisfy its debt, capital expenditure and working capital requirements

	Q4	Q4		
US\$ Millions	FY 2013	FY 2012	FY 2013	FY 2012
EBIT	\$ (108.3)	\$ (7.4)	\$ 29.5	\$ 155.5
Depreciation and amortisation	13.2	17.4	61.2	65.2
Adjusted EBITDA	\$ (95.1)	\$ 10.0	\$ 90.7	\$ 220.7



### General corporate costs excluding ASIC expenses, intercompany foreign exchange gain and recovery of RCI legal costs – General corporate costs excluding ASIC expenses, intercompany foreign exchange gain and recovery of RCI legal costs is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than general corporate costs. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes

US\$ Millions	Q4 FY 2013	Q4 FY 2012	FY 2013	FY 2012
General corporate costs	\$ 12.7	\$ 6.8	\$ 33.0	\$ 33.9
Excluding:				
ASIC expenses	(2.1)	(0.1)	(2.6)	(1.1)
Intercompany foreign exchange gain		-	5.5	-
Recovery of RCI legal costs	-	-	2.7	-
General corporate costs excluding ASIC expenses, intercompany foreign exchange gain				
and recovery of RCI legal costs	\$ 10.6	\$ 6.7	\$ 38.6	\$ 32.8



<u>Selling, general and administrative expenses excluding New Zealand product liability expenses</u> – Selling, general and administrative expenses excluding New Zealand product liability expenses is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than selling, general and administrative expenses. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes

	Q4	Q4		
US\$ Millions	FY 2013	FY 2012	FY 2013	FY 2012
Selling, general and administrative expenses Excluding:	\$ 58.0	\$ 48.9	\$ 218.6	\$ 191.0
New Zealand product liability expenses	-	(3.4)	(13.2)	(5.4)
Selling, general and administrative expenses excluding New Zealand product liability expenses _	\$ 58.0	\$ 45.5	\$ 205.4	\$ 185.6
Net Sales	\$ 326.8	\$ 309.3	\$ 1,321.3	\$ 1,237.5
Selling, general and administrative expenses as a percentage of net sales	17.7%	15.8%	16.5%	15.4%
Selling, general and administrative expenses excluding New Zealand product liability expenses as a percentage of pat sales	17 7%	14 7%	15 5%	15.0%
a percentage of net sales	17.7%	14.7%	15.5%	15.0%


# **Q4 FY13 MANAGEMENT PRESENTATION**

23 May 2013



Exhibit 99.5

James Hardie Industries plc Consolidated Financial Statements as of and for the Year Ended 31 March 2013

	Page
Item 1. Consolidated Financial Statements	
Report of Independent Registered Public Accounting Firm	F-3
Consolidated Balance Sheets as of 31 March 2013 and 2012	F-4
Consolidated Statements of Operations and Comprehensive Income (Loss) for the Years Ended 31 March 2013, 2012 and 2011	F-5
Consolidated Statements of Cash Flows for the Years Ended 31 March 2013, 2012 and 2011	F-6
Consolidated Statements of Changes in Shareholders' Equity (Deficit) for the Years Ended 31 March 2013, 2012 and 2011	F-7
Notes to Consolidated Financial Statements	F-8

#### **Report of Independent Registered Public Accounting Firm**

The Board of Directors and Shareholders of James Hardie Industries plc

We have audited the accompanying consolidated balance sheets of James Hardie Industries plc as of 31 March 2013 and 2012, and the related consolidated statements of operations and comprehensive income (loss), changes in shareholders' equity (deficit), and cash flows for each of the three years in the period ended 31 March 2013. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of James Hardie Industries plc at 31 March 2013 and 2012, and the consolidated results of its operations and its cash flows for each of the three years in the period ended 31 March 2013, in conformity with U.S. generally accepted accounting principles.

Ernet + Young LLP

Irvine, California 23 May 2013

# James Hardie Industries plc Consolidated Balance Sheets

	(Millions of	US dollars)
	31 March 2013	31 March 2012
Assets		
Current assets:		
Cash and cash equivalents	\$ 153.7	\$ 265.4
Restricted cash and cash equivalents	2.5	140.4
Restricted cash and cash equivalents - Asbestos	126.4	59.0

Restricted cash and cash equivalents - Asbestos	126.4	59.0
Restricted short-term investments - Asbestos	7.1	6.0
Accounts and other receivables, net of allowance for doubtful accounts of US\$2.1 million and US\$2.3 million as of 31 March 2013 and		
31 March 2012, respectively	143.4	137.7
Inventories	172.1	179.8
Prepaid expenses and other current assets	19.2	18.8
Insurance receivable - Asbestos	22.2	19.9
Workers' compensation - Asbestos	0.9	0.5
Deferred income taxes	24.9	15.9
Deferred income taxes - Asbestos	18.6	23.0
Total current assets	691.0	866.4
Restricted cash and cash equivalents	2.5	3.5
Property, plant and equipment, net	658.9	674.7
Insurance receivable - Asbestos	209.4	208.6
Workers' compensation - Asbestos	60.7	83.4
Deferred income taxes	20.6	11.1
Deferred income taxes - Asbestos	434.1	421.5
Other assets	30.4	40.8
Total assets	\$2,107.6	\$2,310.0
Liabilities and Sharabalders' Equity		

# Liabilities and Shareholders' Equity Current liabilities:

Current nuolinties.		
Accounts payable and accrued liabilities	\$ 98.1	\$ 92.6
Current portion of long-term debt - Asbestos	_	30.9
Accrued payroll and employee benefits	44.0	45.4
Accrued product warranties	6.6	7.4
Income taxes payable	6.0	81.7
Asbestos liability	135.0	125.3
Workers' compensation - Asbestos	0.9	0.5
Other liabilities	26.7	19.3
Total current liabilities	317.3	403.1
Deferred income taxes	95.4	100.5
Accrued product warranties	20.5	19.6
Asbestos liability	1,558.7	1,537.3
Workers' compensation - Asbestos	60.7	83.4
Other liabilities	36.8	39.7
Total liabilities	2,089.4	2,183.6

Commitments and contingencies (Note 13) Shareholders' equity:

Common stock, Euro 0.59 par value, 2.0 billion shares authorised; 441,644,484 shares issued at 31 March 2013 and 437,175,963 shares issued		
at 31 March 2012	227.3	224.0
Additional paid-in capital	101.1	67.6
Accumulated deficit	(357.6)	(214.6)
Accumulated other comprehensive income	47.4	49.4
Total shareholders' equity	18.2	
Total liabilities and shareholders' equity	\$2,107.6	\$2,310.0

The accompanying notes are an integral part of these consolidated financial statements.

# James Hardie Industries plc Consolidated Statements of Operations and Comprehensive Income (Loss)

	Ye	ars Ended 31 Mar	·ch
(Millions of US dollars, except per share data)	2013	2012	2011
Net sales	\$1,321.3	\$1,237.5	\$1,167.0
Cost of goods sold	(902.0)	(830.5)	(775.1)
Gross profit	419.3	407.0	391.9
Selling, general and administrative expenses	(218.6)	(191.0)	(173.4)
Research and development expenses	(37.2)	(30.4)	(28.0)
Asset impairments	(16.9)	(14.3)	_
Asbestos adjustments	(117.1)	(15.8)	(85.8)
Operating income	29.5	155.5	104.7
Interest expense	(5.5)	(11.2)	(9.0)
Interest income	7.9	3.8	4.6
Other income (expense)	1.8	3.0	(3.7)
Income before income taxes	33.7	151.1	96.6
Income tax benefit (expense)	11.8	453.2	(443.6)
Net income (loss)	<u>\$ 45.5</u>	\$ 604.3	<u>\$ (347.0)</u>
Net income (loss) per share			
Basic	\$ 0.10	\$ 1.39	\$ (0.80)
Diluted	\$ 0.10	\$ 1.38	\$ (0.80)
Weighted average common shares outstanding (Millions):			
Basic	439.2	436.2	435.6
Diluted	440.6	437.9	435.6
Comprehensive income (loss):			
Net income (loss)	\$ 45.5	\$ 604.3	\$ (347.0)
Pension and post-retirement benefit adjustments			1.3
Unrealised gain on investments	0.9	0.1	1.3
Currency translation adjustments	(2.9)	(5.9)	(6.6)
Comprehensive income (loss)	<u>\$ 43.5</u>	<u>\$ 598.5</u>	<u>\$ (351.0</u> )

The accompanying notes are an integral part of these consolidated financial statements.

# James Hardie Industries plc Consolidated Statements of Cash Flows

		ars Ended 31 Ma	
(Millions of US dollars) Cash Flows From Operating Activities	2013	2012	2011
Net income (loss)	\$ 45.5	\$ 604.3	\$(347.0
Adjustments to reconcile net income (loss) to net cash provided by operating activities	¢ 43.3	\$ 004.5	\$(347.0
Depreciation and amortisation	61.2	65.2	62.9
Deferred income taxes	(52.8)	11.3	(21.9
Pension cost	(32.0)		1.3
Stock-based compensation	7.0	7.8	9.1
Asbestos adjustments	117.1	15.8	85.8
Asset impairments	16.9	14.3	
Tax benefit from stock options exercised	(3.5)		(0.4
Changes in operating assets and liabilities:	(0.0)		(0.1
Restricted cash and cash equivalents	224.7	(59.1)	63.3
Restricted short-term investments	(0.1)	(0.1)	9.7
Payment to AICF	(184.1)	(51.5)	(63.7
Accounts and other receivables	(5.0)	2.2	24.9
Inventories	8.0	(26.7)	(8.1
Prepaid expenses and other assets	8.8	19.2	6.3
Insurance receivable - Asbestos	36.8	25.0	22.9
Accounts payable and accrued liabilities	(46.0)	87.4	(7.7
Asbestos liability	(127.6)	(106.3)	(97.8
Deposit with Australian Taxation Office	_	_	254.3
Australian Taxation Office - amended assessment	_	(197.4)	190.4
Other accrued liabilities	2.4	(24.2)	(37.1
Net cash provided by operating activities	\$ 109.3	\$ 387.2	\$ 147.2
Cash Flows From Investing Activities			
Purchases of property, plant and equipment	\$ (61.1)	\$ (35.8)	\$ (50.3
Proceeds from sale of property, plant and equipment	1.4	0.3	0.7
Deposit on acquisition	—	(14.4)	_
Net cash used in investing activities	\$ (59.7)	\$ (49.9)	\$ (49.6
Cash Flows From Financing Activities			
Proceeds from long-term borrowings	330.0	160.0	460.0
Repayments of long-term borrowings	(330.0)	(219.0)	(555.0
Proceeds from issuance of shares	26.3	11.0	4.9
Tax benefit from stock options exercised	3.5		0.4
Common stock repurchased and retired	_	(19.0)	
Dividends paid	(188.5)	(17.4)	_
Net cash used in financing activities	\$(158.7)	\$ (84.4)	\$ (89.7
Effects of exchange rate changes on cash	\$ (2.6)	\$ (6.1)	\$ (8.5
	·		
Net (decrease) increase in cash and cash equivalents	(111.7)	246.8	(0.6
Cash and cash equivalents at beginning of period	265.4	18.6	19.2
Cash and cash equivalents at end of period	<u>\$ 153.7</u>	\$ 265.4	\$ 18.6
Components of Cash and Cash Equivalents			
Cash at bank and on hand	\$ 55.5	\$ 256.1	\$ 9.5
Short-term deposits	98.2	9.3	9.1
Cash and cash equivalents at end of period	<u>\$ 153.7</u>	\$ 265.4	\$ 18.6
Supplemental Disclosure of Cash Flow Activities			
	\$ 0.1	\$ 11.2	\$ 9.1
Cash paid during the year for interest, net of amounts capitalised	<b>3</b> U.1		

The accompanying notes are an integral part of these consolidated financial statements.

James Hardie Industries plc Consolidated Statements of Changes in Shareholders' Equity (Deficit)

	Common	Additional Paid-in	Accumulated	Treasury	(	umulated Other orehensive	
(Millions of US dollars)	Stock	Capital	Deficit	Stock		icome	Total
Balances as of 31 March 2010	\$221.1	\$ 39.5	\$ (437.7)	<b>\$</b> —	\$	59.2	\$(117.9)
Net loss	_	_	(347.0)	—		—	(347.0)
Other comprehensive loss	—	—	—	—		(4.0)	(4.0)
Stock-based compensation	0.7	8.4	_	_		—	9.1
Tax benefit from stock options exercised	—	0.4	—	—		—	0.4
Equity awards exercised	0.7	4.2					4.9
Balances as of 31 March 2011	\$222.5	<u>\$ 52.5</u>	<u>\$ (784.7)</u>	<u>\$                                    </u>	\$	55.2	<u>\$(454.5)</u>
Net income		_	604.3			_	604.3
Other comprehensive loss				—		(5.8)	(5.8)
Stock-based compensation	2.0	5.8		_		—	7.8
Equity awards exercised	1.3	9.7	—	—		—	11.0
Dividends paid			(17.4)	_		—	(17.4)
Treasury stock purchased	—	—	—	(19.0)		—	(19.0)
Treasury stock retired	(1.8)	(0.4)	(16.8)	19.0		_	
Balances as of 31 March 2012	\$224.0	<u>\$ 67.6</u>	<u>\$ (214.6)</u>	<u>\$                                    </u>	\$	49.4	\$ 126.4
Net income			45.5	_		_	45.5
Other comprehensive loss				_		(2.0)	(2.0)
Stock-based compensation	0.6	6.4		—		_	7.0
Tax benefit from stock options exercised		3.5					3.5
Equity awards exercised	2.7	23.6	—	—		—	26.3
Dividends paid			(188.5)			_	(188.5)
Balances as of 31 March 2013	\$227.3	<u>\$ 101.1</u>	<u>\$ (357.6)</u>	<u>\$                                    </u>	\$	47.4	<u>\$ 18.2</u>

The accompanying notes are an integral part of these consolidated financial statements.

# 1. Background and Basis of Presentation

On 15 October 2012, the Company was transformed from an Irish Societas Europaea ("SE") to an Irish public limited company ("plc") and now operates under the name of James Hardie Industries plc.

# **Nature of Operations**

James Hardie Industries plc (formerly James Hardie Industries SE) manufactures and sells fibre cement building products for interior and exterior building construction applications, primarily in the United States, Australia, New Zealand, the Philippines and Europe.

# **Basis of Presentation**

The consolidated financial statements represent the financial position, results of operations and cash flows of James Hardie Industries plc and its wholly-owned subsidiaries and a special purpose entity, collectively referred to as either the "Company" or "James Hardie" and "JHI plc", together with its subsidiaries as of the time relevant to the applicable reference, the "James Hardie Group," unless the context indicates otherwise.

#### 2. Summary of Significant Accounting Policies

# Reclassifications

Certain prior year balances have been reclassified to conform to the current year presentation. The reclassifications do not impact shareholders' equity (deficit).

# **Accounting Principles**

The consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP"). The US dollar is used as the reporting currency. All subsidiaries and qualifying special purpose entities are consolidated and all significant intercompany transactions and balances are eliminated.

# **Use of Estimates**

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

# **Foreign Currency Translation**

All assets and liabilities are translated into US dollars at current exchange rates while revenues and expenses are translated at average exchange rates in effect for the period. The effects of foreign currency translation adjustments are included directly in other comprehensive income in shareholders' equity. Gains and losses arising from foreign currency transactions are recognised in income currently.

The Company has recorded on its balance sheet certain assets and liabilities, including asbestos-related assets and liabilities under the terms of the Amended and Restated Final Funding Agreement ("AFFA"), that are denominated in Australian dollars and subject to translation into US dollars at each reporting date.

Unless otherwise noted, the exchange rates used to convert Australian dollar denominated amounts into US dollars in the consolidated financial statements are as follows:

		31 March	
(US\$1 = A\$)	2013	2012	2011
Assets and liabilities	0.9597	0.9614	2011 0.9676
Statements of operations	0.9694	0.9573	1.0584
Cash flows - beginning cash	0.9614	0.9676	1.0919
Cash flows - ending cash	0.9597	0.9614	0.9676
Cash flows - current period movements	0.9694	0.9573	1.0584

# **Restricted Cash and Cash Equivalents**

Restricted cash and cash equivalents generally relate to amounts subject to letters of credit with insurance companies, which restrict the cash from use for general corporate purposes.

#### Inventories

Inventories are valued at the lower of cost or market. Cost is generally determined under the first-in, first-out method, except that the cost of raw materials and supplies is determined using actual or average costs. Cost includes the costs of materials, labour and applied factory overhead. On a regular basis, the Company evaluates its inventory balances for excess quantities and obsolescence by analysing demand, inventory on hand, sales levels and other information. Based on these evaluations, inventory costs are written down, if necessary.

# Property, Plant and Equipment

Property, plant and equipment are stated at cost. Property, plant and equipment of businesses acquired are recorded at their estimated fair value at the date of acquisition. Depreciation of property, plant and equipment is computed using the straight-line method over the following estimated useful lives:

	Years
Buildings	40
Building improvements	5 to 40
Manufacturing machinery	10 to 20
General equipment	5 to 10
Computer equipment, software, and software development	3 to 7
Office furniture and equipment	3 to 10

# **Depreciation and Amortisation**

The Company records depreciation and amortisation under both cost of goods sold and selling, general and administrative expenses, depending on the asset's business use. All depreciation and amortisation related to plant building, machinery and equipment is recorded in cost of goods sold.

# Impairment of Long-Lived Assets

Long-lived assets, such as property, plant and equipment, are evaluated each quarter for events or changes in circumstances that indicate that an asset might be impaired because the carrying amount of the asset may not be recoverable. These include, without limitation, a significant adverse change in the extent or manner in which a long-lived asset or asset group is being used, a current period operating or cash flow loss combined with a history of operating or cash flow losses, a projection or forecast that demonstrates continuing losses associated with the use of a long-lived asset or asset

group and/or a current expectation that it is more likely than not that a long lived asset or asset group will be sold or otherwise disposed of significantly before the end of its previously estimated useful life. When such indicators of potential impairment are identified, recoverability is tested by grouping long-lived assets that are used together and represent the lowest level for which cash flows are identifiable and distinct from the cash flows of other long-lived assets, which is typically at the production line or plant facility level, depending on the type of long-lived asset subject to an impairment review.

Recoverability is measured by a comparison of the carrying amount of the asset group to the estimated undiscounted future cash flows expected to be generated by the asset group. If the carrying amount exceeds the estimated undiscounted future cash flows, an impairment charge is recognized at the amount by which the carrying amount exceeds the estimated fair value of the asset group.

The methodology used to estimate the fair value of the asset group is based on a discounted cash flow analysis that considers the asset group's highest and best use that would maximize the value of the asset group. In addition, the estimated fair value of an asset group also considers, to the extent practicable, a market participant's expectations and assumptions in estimating the fair value of the asset group. If the estimated fair value of the asset group is less than the carrying value, an impairment loss is recognised at an amount equal to the excess of the carrying value over the estimated fair value of the asset group.

The Company recorded asset impairment charges of US\$16.9 million, US\$14.3 million and nil during the years ended 31 March 2013, 2012 and 2011, respectively. Readers are referred to Note 7 for additional information.

# **Environmental Remediation and Compliance Expenditures**

Environmental remediation and compliance expenditures that relate to current operations are expensed or capitalised, as appropriate. Expenditures that relate to an existing condition caused by past operations, and which do not contribute to current or future revenue generation, are expensed. Liabilities are recorded when environmental assessments and/or remedial efforts are probable and the costs can be reasonably estimated. Estimated liabilities are not discounted to present value. Generally, the timing of these accruals coincides with completion of a feasibility study or the Company's commitment to a formal plan of action.

# **Revenue Recognition**

The Company recognises revenue when the risks and obligations of ownership have been transferred to the customer, which generally occurs at the time of delivery to the customer. The Company records estimated reductions in sales for customer rebates and discounts including volume, promotional, cash and other discounts. Rebates and discounts are recorded based on management's best estimate when products are sold. The estimates are based on historical experience for similar programs and products. Management reviews these rebates and discounts on an ongoing basis and the related accruals are adjusted, if necessary, as additional information becomes available.

A portion of our revenue is made through distributors under a consignment agreement whereby revenue is not recognized until the risks and obligations of ownership have been transferred to the consignee.

# Advertising

The Company expenses the production costs of advertising the first time the advertising takes place. Advertising expense was US\$8.9 million, US\$8.6 million and US\$7.9 million during the years ended 31 March 2013, 2012 and 2011, respectively.



# **Accrued Product Warranties**

An accrual for estimated future warranty costs is recorded based on an analysis by the Company, which includes the historical relationship of warranty costs to installed product.

# Income Taxes

The Company accounts for income taxes under the asset and liability method. Under this method, deferred income taxes are recognised by applying enacted statutory rates applicable to future years to differences between the tax bases and financial reporting amounts of existing assets and liabilities. The effect on deferred taxes of a change in tax rates is recognised in income in the period that includes the enactment date. A valuation allowance is provided when it is more likely than not that all or some portion of deferred tax assets will not be realised. Interest and penalties related to uncertain tax positions are recognised in income tax expense.

# **Financial Instruments**

The Company calculates the fair value of financial instruments and includes this additional information in the notes to the consolidated financial statements when the fair value is different from the carrying value of those financial instruments. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that the Company could realise in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

Periodically, interest rate swaps, commodity swaps and forward exchange contracts are used to manage market risks and reduce exposure resulting from fluctuations in interest rates, commodity prices and foreign currency exchange rates. Where such contracts are designated as, and are effective as, a hedge, changes in the fair value of derivative instruments designated as cash flow hedges are deferred and recorded in other comprehensive income. These deferred gains or losses are recognised in income when the transactions being hedged are recognised. The ineffective portion of these hedges is recognised in income currently. Changes in the fair value of derivative instruments that are not designated as hedges for accounting purposes are recognised in income. The Company does not use derivatives for trading purposes.

#### **Stock-based Compensation**

Stock-based compensation expense represents the estimated fair value of equity-based and liability-classified awards granted to employees, adjusted for estimated forfeitures, and recognised as an expense over the vesting period. Stock-based compensation expense is included in the line item *Selling, general and administrative expenses* on the consolidated statements of operations and comprehensive income (loss).

Equity awards with vesting based solely on a service condition are typically subject to graded vesting, in that the awards vest 25% after the first year, 25% after the second year and 50% after the third year. For equity awards subject to graded vesting, the Company has elected to use the accelerated recognition method. Accordingly, each vesting tranche is valued separately, and the recognition of stock-based compensation expense is more heavily weighted earlier in the vesting period. Stock-based compensation expense for equity awards that are subject to performance or market vesting conditions are typically recognised ratably over the vesting period. The Company issues new shares to award recipients upon exercise of stock options or when the vesting condition for restricted stock units has been satisfied.

The Company estimates the fair value of stock options on the date of grant using either the Black-Scholes option-pricing model or a binomial lattice model that incorporates a Monte Carlo Simulation (the "Monte Carlo method").

For restricted stock units subject to a service vesting condition, the fair value is equal to the market value of the Company's common stock on the date of grant, adjusted for the fair value of dividends as the restricted stock holder is not entitled to dividends over the vesting period. For restricted stock units subject to a scorecard performance vesting condition, the fair value is adjusted for changes in JHI plc's common stock price at each balance sheet date until the end of the performance period. For restricted stock units subject to a market vesting condition, the fair value is estimated using the Monte Carlo method.

Compensation expense recognised for liability-classified awards are based on the fair market value of JHI plc's common stock on the date of grant and recorded as a liability. The liability is adjusted for subsequent changes in JHI plc's common stock price at each balance sheet date.

# **Earnings Per Share**

The Company discloses basic and diluted earnings per share ("EPS"). Basic EPS is calculated using net income divided by the weighted average number of common shares outstanding during the period. Diluted EPS is similar to basic EPS except that the weighted average number of common shares outstanding is increased to include the number of additional common shares calculated using the Treasury Method that would have been outstanding if the dilutive potential common shares, such as stock options and restricted stock units ("RSU's"), had been issued.

Accordingly, basic and dilutive common shares outstanding used in determining net income (loss) per share are as follows:

	Y	ears Ended 31 Marc	:h
(Millions of shares)	2013	2012	2011
Basic common shares outstanding	439.2	436.2	2011 435.6
Dilutive effect of stock awards	1.4	1.7	
Diluted common shares outstanding	440.6	437.9	435.6
(US dollars)	2013	2012	2011
Net income (loss) per share - basic	\$ 0.10	\$ 1.39	\$(0.80)
Net income (loss) per share - diluted	\$ 0.10	\$ 1.38	\$ (0.80)

Potential common shares of 4.4 million, 11.1 million and 13.8 million for the years ended 31 March 2013, 2012 and 2011, respectively, have been excluded from the calculation of diluted common shares outstanding because the effect of their inclusion would be anti-dilutive.

Unless they are anti-dilutive, RSU's which vest solely based on continued employment are considered to be outstanding as of their issuance date for purposes of computing diluted EPS and are included in the calculation of diluted EPS using the Treasury Method. Once these RSUs vest, they are included in the basic EPS calculation on a weighted-average basis.

RSUs which vest based on performance or market conditions are considered contingent shares. At each reporting date prior to the end of the contingency period, the Company determines the number of contingently issuable shares to include in the diluted EPS, as the number of shares that would be issuable under the terms of the RSU arrangement, if the end of the reporting period were the end of the contingency period. Once these RSUs vest, they are included in the basic EPS calculation on a weighted-average basis.

#### Asbestos

At 31 March 2006, the Company recorded an asbestos provision based on the estimated economic impact of the Original Final Funding Agreement ("Original FFA") entered into on 1 December 2005. The amount of the net asbestos provision of US\$715.6 million was based on the terms of the Original FFA, which included an actuarial estimate prepared by KPMG Actuarial Pty Limited ("KPMG Actuarial") as of 31 March 2006 of the projected future cash outflows, undiscounted and uninflated, and the anticipated tax deduction arising from Australian legislation which came into force on 6 April 2006. The amount represented the net economic impact that the Company was prepared to assume as a result of its voluntary funding of the asbestos liability which was under negotiation with various parties.

In February 2007, the shareholders approved the AFFA entered into on 21 November 2006 to provide long-term funding to the Asbestos Injuries Compensation Fund ("AICF"), a special purpose fund that provides compensation for Australian-related personal injuries for which certain former subsidiary companies of James Hardie in Australia (being Amaca Pty Ltd ("Amaca"), Amaba Pty Ltd ("Amaba") and ABN 60 Pty Limited ("ABN 60") (collectively, the "Former James Hardie Companies")) are found liable.

Amaca and Amaba separated from the James Hardie Group in February 2001. ABN 60 separated from the James Hardie Group in March 2003. Upon shareholder approval of the AFFA in February 2007, shares in the Former James Hardie Companies were transferred to AICF, which manages Australian asbestos-related personal injury claims made against the Former James Hardie Companies and makes compensation payments in respect of those proven claims.

#### AICF

In February 2007, the Company's shareholders approved a proposal pursuant to which the Company provides long-term funding to AICF. The Company owns 100% of James Hardie 117 Pty Ltd (the "Performing Subsidiary") that funds the AICF subject to the provisions of the AFFA. The Company appoints three of the AICF directors and the NSW Government appoints two of the AICF directors.

Under the terms of the AFFA, the Performing Subsidiary has an obligation to make payments to AICF on an annual basis. The amount of these annual payments is dependent on several factors, including the Company's free cash flow (as defined in the AFFA), actuarial estimations, actual claims paid, operating expenses of AICF and the Annual Cash Flow Cap. JHI plc guarantees the Performing Subsidiary's obligation. As a result, the Company considers itself to be the primary beneficiary of AICF.

The Company's interest in AICF is considered variable because the potential impact on the Company will vary based upon the annual actuarial assessments obtained by AICF with respect to asbestos-related personal injury claims against the Former James Hardie Companies.

Although the Company has no legal ownership in AICF, for financial reporting purposes the Company consolidates AICF due to its pecuniary and contractual interests in AICF as a result of the funding arrangements outlined in the AFFA. The Company's consolidation of AICF results in a separate recognition of the asbestos liability and certain other asbestos-related assets and liabilities on its consolidated balance sheet. Among other items, the Company records a deferred tax asset for the anticipated future tax benefit the Company believes is available to it that arise from amounts contributed to AICF by the Performing Subsidiary. Since fiscal year 2007, movements in the asbestos liability arising from changes in foreign currency or actuarial adjustments are classified as asbestos adjustments and the income tax benefit arising from contributions to AICF is included within income tax benefit (expense) on the consolidated statements of operations and comprehensive income (loss) when realised.

For the year ended 31 March 2013, the Company did not provide financial or other support to AICF that it was not previously contractually required to provide. Future funding of AICF by the Company continues to be linked under the terms of the AFFA to the Company's long-term financial success, specifically the Company's ability to generate net operating cash flow.

AICF has operating costs that are claims related and non-claims related. Claims related costs incurred by AICF are treated as reductions in the accrued asbestos liability balances previously reflected in the consolidated balance sheets. Non-claims related operating costs incurred by AICF are expensed as incurred in the line item *Selling, general and administrative expenses* in the consolidated statements of operations and comprehensive income (loss). AICF earns interest on its cash and cash equivalents and on its short-term investments; these amounts are included in the line item *Interest income* in the consolidated statements of operations and comprehensive income (loss).

See Asbestos-Related Assets and Liabilities below and Note 11 for further details on the related assets and liabilities recorded in the Company's consolidated balance sheet under the terms of the AFFA.

# Asbestos Adjustments

Adjustments in insurance receivables due to changes in the Company's assessment of recoverability are reflected as asbestos adjustments on the consolidated statements of operations and comprehensive income (loss) and comprehensive income during the period in which the adjustments occur.

# Asbestos-Related Assets and Liabilities

The Company has recorded on its consolidated balance sheets certain assets and liabilities under the terms of the AFFA. These items are Australian dollar-denominated and are subject to translation into US dollars at each reporting date. These assets and liabilities are referred to by the Company as *Asbestos-Related Assets and Liabilities* and include:

#### Asbestos Liability

The amount of the asbestos liability reflects the terms of the AFFA, which has been calculated by reference to (but is not exclusively based upon) the most recent actuarial estimate of projected future cash flows prepared by KPMG Actuarial. Based on their assumptions, they arrived at a range of possible total cash flows and proposed a central estimate which is intended to reflect an expected outcome. The Company views the central estimate as the basis for recording the asbestos liability in the Company's financial statements, which under US GAAP, it considers the best estimate. The asbestos liability includes these cash flows as undiscounted and uninflated on the basis that it is inappropriate to discount or inflate future cash flows when the timing and amounts of such cash flows are not fixed or readily determinable.

Adjustments in the asbestos liability due to changes in the actuarial estimate of projected future cash flows and changes in the estimate of future operating costs of AICF are reflected in the consolidated statements of operations and comprehensive income (loss) during the period in which they occur. Claims paid by AICF and claims-handling costs incurred by AICF are treated as reductions in the accrued balances previously reflected in the consolidated balance sheets.

# Insurance Receivable

There are various insurance policies and insurance companies with exposure to the asbestos claims. The insurance receivable determined by KPMG Actuarial reflects the recoveries expected from all such policies based on the expected pattern of claims against such policies less an allowance for credit risk based on credit agency ratings. The insurance receivable generally includes these cash flows as undiscounted and uninflated on the basis that it is inappropriate to discount or inflate future cash flows when the timing and amounts of such cash flows are not fixed or readily determinable. The Company records insurance receivables that are deemed probable of being realised.

Adjustments in insurance receivable due to changes in the actuarial estimate, or changes in the Company's assessment of recoverability are reflected in the consolidated statements of operations and comprehensive income (loss) during the period in which they occur. Insurance receivable are treated as a reduction in the insurance receivable balance.

#### Workers' Compensation

Workers' compensation claims are claims made by former employees of the Former James Hardie Companies. Such past, current and future reported claims were insured with various insurance companies and the various Australian State-based workers' compensation schemes (collectively "workers' compensation schemes or policies"). An estimate of the liability related to workers' compensation claims is prepared by KPMG Actuarial as part of the annual actuarial assessment. This estimate contains two components, amounts that will be met by a workers' compensation scheme or policy, and amounts that will be met by the Former James Hardie Companies.

The portion of the estimate that is expected to be met by the Former James Hardie Companies is included as part of the *Asbestos Liability*. Adjustments to this estimate are reflected in the consolidated statements of operations and comprehensive income (loss) during the period in which they occur.

The portion of the estimate that is expected to be met by the workers' compensation schemes or policies of the Former James Hardie Companies is recorded by the Company as a workers' compensation liability. Since these amounts are expected to be paid by the workers' compensation schemes or policies, the Company records an equivalent workers' compensation receivable.

Adjustments to the workers' compensation liability result in an equal adjustment in the workers' compensation receivable recorded by the Company and have no effect on the consolidated statements of operations and comprehensive income (loss).

#### Asbestos-Related Research and Education Contributions

The Company agreed to fund asbestos-related research and education initiatives for a period of 10 years, beginning in fiscal year 2007. The liabilities related to these agreements are included in "Other Liabilities" on the consolidated balance sheets.

# Restricted Cash and Cash Equivalents

Cash and cash equivalents of AICF are reflected as restricted assets, as the use of these assets is restricted to the settlement of asbestos claims and payment of the operating costs of AICF. The Company classifies these amounts as a current asset on the face of the consolidated balance sheet since they are highly liquid.

#### Restricted Short-Term Investments

Short-term investments consist of highly liquid investments held in the custody of major financial institutions. All short-term investments are classified as available for sale and are recorded at market value using the specific identification method. Unrealised gains and losses on the market value of these investments are included as a separate component of accumulated other comprehensive income. Realised gains and losses on short-term investments are recognised in *Other Income* on the consolidated statements of operations and comprehensive income (loss).

# AICF - Other Assets and Liabilities

Other assets and liabilities of AICF, including fixed assets, trade receivables and payables are included on the consolidated balance sheets under the appropriate captions and their use is restricted to the operations of AICF.

# Deferred Income Taxes

The Performing Subsidiary is able to claim a tax deduction for its contributions to AICF over a five-year period commencing in the year the contribution is incurred. Consequently, a deferred tax asset has been recognised equivalent to the anticipated tax benefit over the life of the AFFA. The current portion of the deferred tax asset represents Australian tax benefits that will be available to the Company during the subsequent twelve months.

Adjustments are made to the deferred income tax asset as adjustments to the asbestos-related assets and liabilities are recorded.

# Foreign Currency Translation

The asbestos-related assets and liabilities are denominated in Australian dollars and thus the reported values of these asbestos-related assets and liabilities in the Company's consolidated balance sheets in US dollars are subject to adjustment depending on the closing exchange rate between the two currencies at the balance sheet date. The effect of foreign exchange rate movements between these currencies is included in Asbestos Adjustments in the consolidated statements of operations and comprehensive income (loss).

# **Recent Accounting Pronouncements**

In June 2011, the Financial Accounting Standards board ("FASB") issued ASU No. 2011-05, which requires that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements, eliminating the option to present other comprehensive income in the statement of changes in equity. Under either choice, items that are reclassified from other comprehensive income to net income are required to be presented on the face of the financial statements where the components of net income and the components of other comprehensive income are presented. ASU No. 2011-05 is effective for fiscal years, and interim periods within those years, beginning after 15 December 2011. The adoption of this ASU did not result in a material impact on the Company's consolidated financial position, results of operations or cash flows.

In December 2011, the FASB issued ASU No. 2011-12, which defers the implementation of only those changes in ASU No. 2011-05 that relate to the presentation of reclassification adjustments out of accumulated other comprehensive income. All other requirements in ASU No. 2011-05 are not affected by this update, including the requirement to report comprehensive income either in a single continuous statement or in two separate but consecutive financial statements. The amendments in ASU No. 2011-12 are effective at the same time as the amendments in ASU No. 2011-05, being fiscal years, and interim periods within those years, beginning after 15 December 2011. The adoption of this ASU did not result in a material impact on the Company's consolidated financial position, results of operations or cash flows.

In February 2013, the FASB issued ASU No. 2013-02, which requires the presentation of significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income, either on the face of the statement where net income is presented or in the notes, but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under US GAAP to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures required under US GAAP that provide additional detail about those amounts. The amendments in ASU No. 2013-02 are effective for fiscal years and interim periods within those years, beginning after 15 December 2012. The adoption of this ASU is not expected to result in a material impact on the Company's consolidated financial position, results of operations or cash flows.

# 3. Cash and Cash Equivalents

Cash and cash equivalents include amounts on deposit in banks and cash invested temporarily in various highly liquid financial instruments with original maturities of three months or less when acquired.

Cash and cash equivalents consist of the following components:

	31 N	1arch
(Millions of US dollars)	2013	2012
Cash at bank and on hand	\$ 55.5	\$256.1
Short-term deposits	98.2	9.3
Total cash and cash equivalents	<u>\$153.7</u>	\$265.4

# 4. Restricted Cash and Cash Equivalents

Included in restricted cash and cash equivalents is US\$5.0 million and US\$5.2 million related to an insurance policy at 31 March 2013 and 2012, respectively, which restricts the cash from use for general corporate purposes.

Restricted cash and cash equivalents at 31 March 2012 reflects US\$138.7 million related to the Company's early contribution to AICF as a result of the favourable outcome of RCI Pty Ltd's ("RCI") appeal of the Australian Taxation Office ("ATO") 1999 disputed amended tax assessment. This amount was contributed to AICF on 2 April 2012.

# 5. Accounts and Other Receivables

Accounts and other receivables consist of the following components:

	31 Ma	ırch
(Millions of US dollars)	2013	2012
Trade receivables	\$128.5	\$123.3
Other receivables and advances	17.0	16.7
Allowance for doubtful accounts	(2.1)	(2.3)
Total accounts and other receivables	\$143.4	\$137.7

The collectibility of accounts receivable, consisting mainly of trade receivables, is reviewed on an ongoing basis. An allowance for doubtful accounts is provided for known and estimated bad debts by analysing specific customer accounts and assessing the risk of uncollectibility based on insolvency, disputes or other collection issues.

The following are changes in the allowance for doubtful accounts:

	31 Ma	urch
(Millions of US dollars)	2013	2012
Balance at beginning of period	\$ 2.3	\$ 2.7
Charged to expense	1.0	—
Recoveries	(1.2)	(0.4)
Balance at end of period	<u>\$ 2.1</u>	\$ 2.3

# 6. Inventories

Inventories consist of the following components:

	31 M	larch
(Millions of US dollars)	2013	2012
Finished goods	\$115.8	2012 \$117.9
Work-in-process	7.6	9.0
Raw materials and supplies	55.1	58.2
Provision for obsolete finished goods and raw materials	(6.4)	(5.3)
Total inventories	<u>\$172.1</u>	<u>\$179.8</u>

As of 31 March 2013 and 2012, US\$19.2 million and US\$12.5 million, respectively, of our finished goods inventory balance was held at third-party consignment locations.

# 7. Property, Plant and Equipment

Property, plant and equipment consist of the following components:

(Millions of US dollars)	Land	Buildings	Machinery and Equipment	truction in gress <sup>1</sup>	Total
Cost or valuation:					
At 31 March 2011	\$18.3	\$ 210.4	\$ 981.2	\$ 43.2	\$1,253.1
Additions	—	—	28.6	7.2	35.8
Disposals	—	—	(2.9)	—	(2.9)
Impairment	—	—	(26.0)	—	(26.0)
Exchange differences	—	0.1	4.0	—	4.1
Other				 0.5	0.5
At 31 March 2012	\$18.3	\$ 210.5	\$ 984.9	\$ 50.9	\$1,264.6
Additions	0.2	3.0	47.7	10.2	61.1
Disposals			(7.3)		(7.3)
Impairment	—	(3.5)	(33.6)		(37.1)
Exchange differences		0.2	3.0	 _	3.2
At 31 March 2013	\$18.5	\$ 210.2	\$ 994.7	\$ 61.1	\$1,284.5
Accumulated depreciation:					
At 31 March 2011	\$ —	\$ (67.3)	\$ (469.4)	\$ 	\$ (536.7)
Charge for the year		(8.8)	(56.4)	_	(65.2)
Disposals	_		2.6	_	2.6
Impairment	_		11.7		11.7
Exchange differences	_	(0.1)	(2.2)	_	(2.3)
At 31 March 2012	<u>\$ —</u>	\$ (76.2)	\$ (513.7)	\$ 	\$ (589.9)
Charge for the year		(8.8)	(51.2)		(60.0)
Disposals	_		6.5	_	6.5
Impairment	_	_	20.2		20.2
Exchange differences	_	(0.2)	(1.6)		(1.8)
Other	_		(0.6)		(0.6)
At 31 March 2013	<u>\$ —</u>	\$ (85.2)	<u>\$ (540.4</u> )	\$ _	\$ (625.6)
Net book amount:					
At 31 March 2012	\$18.3	\$ 134.3	\$ 471.2	\$ 50.9	\$ 674.7
At 31 March 2013	\$18.5	\$ 125.0	\$ 454.3	\$ 61.1	\$ 658.9

<sup>1</sup> Construction in progress consists of plant expansions and upgrades.

Depreciation expense for the years ended 31 March 2013 and 2012 was US\$60.0 million and US\$65.2 million, respectively. Included in property, plant and equipment are restricted assets of AICF with a net book value of US\$2.1 million and US\$2.3 million as of 31 March 2013 and 2012, respectively.

# Impairment of Long-Lived Assets

The Company performs an asset impairment review on a quarterly basis in connection with its assessment of production capabilities and the Company's ability to meet market demand.

During the year ended 31 March 2013, the Company recorded asset impairment charges of US\$16.9 million in the USA and Europe Fibre Cement segment. During the fourth quarter, the Company made the decision that it would not re-open its Blandon, Pennsylvania plant. As a result the Company recorded impairment charges of US\$4.4 million for buildings, land and manufacturing equipment at the Blandon plant during the fourth quarter. The remaining impairment charges of US\$12.5 million included US\$2.8 million related to redundant equipment that is no longer utilized to manufacture products and US\$9.7 million related to manufacturing equipment that is in the process of being replaced by plant and equipment with enhanced capability in order to expand production capacity in anticipation of the continued recovery in the US housing market. The estimated fair value for the impaired property, plant and equipment was based on a discounted cash flow analysis that considered, to the extent practicable, a market participant's expectations and assumptions and the impaired assets' highest and best use.

During the year ended 31 March 2012, the Company recorded an asset impairment charge of US\$14.3 million related to machinery and equipment no longer in service that was utilised to produce materials for certain of the Company's products. The asset impairment charge was recorded in the USA and Europe Fibre Cement segment. The impaired assets were reduced to a net book value of nil, which was the estimated fair value based on a discounted cash flow analysis that considered, to the extent practicable, a market participant's expectations and assumptions and the impaired assets' highest and best use.

# 8. Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities consist of the following components:

	31	March
(Millions of US dollars)	2013	2012
Trade creditors	\$69.6	\$67.3
Other creditors and accruals	28.5	25.3
Total accounts payable and accrued liabilities	<u>\$98.1</u>	\$92.6

# 9. Long-Term Debt

At 31 March 2013, the Company's credit facilities consisted of:

Description	Effective Interest Rate	Total Facility	Principal Drawn
(US\$ millions)			
Term facilities, can be drawn in US\$, variable interest rates based on LIBOR plus margin, can be repaid and redrawn until February 2014	_	\$ 50.0	\$ —
Term facilities, can be drawn in US\$, variable interest rates based on LIBOR plus margin, can			
be repaid and redrawn until March 2016		50.0	
Term facilities, can be drawn in US\$, variable interest rates based on LIBOR plus margin, can			
be repaid and redrawn until April 2016	_	190.0	
Term facilities, can be drawn in US\$, variable interest rates based on LIBOR plus margin, can be repaid and redrawn until March 2017	—	40.0	—
Term facilities, can be drawn in US\$, variable interest rates based on LIBOR plus margin, can			
be repaid and redrawn until April 2017	_	75.0	
Total		<u>\$405.0</u>	<u> </u>

The Company replaced term facilities of US\$230.0 million, which matured in February and March 2013, with new facilities totaling US\$355.0 million; US\$50.0 million of these facilities mature in March 2016, US\$190.0 million mature in April 2016, US\$40.0 million mature in March 2017 and US\$75.0 million mature in April 2017, as noted in the table above.

At 31 March 2013, no amounts were drawn under the combined facilities. The weighted average interest rate on the Company's total outstanding debt was nil at 31 March 2013 and 2012, respectively, and the weighted average term of all debt facilities is 3.1 years at 31 March 2013. The weighted average fixed interest rate on the Company's interest rate swap contracts is set forth in Note 12.

The Company draws down and repays amounts available under its term facilities throughout the financial year. During the year ended 31 March 2013, the Company drew down and repaid US\$330.0 million under the Company's term facilities.

For all facilities, the interest rate is calculated two business days prior to the commencement of each draw-down period based on the US\$ London Interbank Offered Rate ("LIBOR") plus the margins of individual lenders and is payable at the end of each draw-down period.

At 31 March 2013, the Company was in compliance with all restrictive debt covenants contained in its credit facility agreements. Under the most restrictive of these covenants, the Company (i) must not exceed a maximum of net debt to earnings before interest, tax, depreciation and amortisation, excluding all income, expense and other profit and loss statement impacts of AICF, Amaba, Amaca, ABN 60 and Marlew Mining Pty Limited and excluding assets, liabilities and other balance sheet items of the AICF, Amaba, Amaca, ABN 60 and Marlew Mining Pty Limited and excluding assets, liabilities and other balance sheet items of the AICF, Amaba, Amaca, ABN 60 and Marlew Mining Pty Limited, (ii) must meet or exceed a minimum ratio of earnings before interest and taxes to net interest charges, excluding all income, expense and other profit and loss statement impacts of AICF, Amaba, Amaca, ABN 60 and Marlew Mining Pty Limited, (ii) must meet or exceed a minimum ratio of earnings before interest and taxes to net interest charges, excluding all income, expense and other profit and loss statement impacts of AICF, Amaba, Amaca, ABN 60 and Marlew Mining Pty Limited, and (iii) must ensure that no more than 35% of Free Cash Flow (as defined in the AFFA), in any given financial year ("Annual Cash Flow Cap") is contributed to AICF on the payment dates under the AFFA in the next following financial year. The Annual Cash Flow Cap does not apply to payments of interest, if any, to AICF and is consistent with contractual obligations of the Performing Subsidiary and the Company under the AFFA.

# **10. Product Warranties**

The Company offers various warranties on its products, including a 30-year limited warranty on certain of its fibre cement siding products in the United States. A typical warranty program requires the Company to replace defective products within a specified time period from the date of sale. The Company records an estimate for future warranty related costs based on a trend analysis of actual historical warranty costs as they relate to sales. Based on this analysis and other factors, the adequacy of the Company's warranty provisions is adjusted as necessary. While the Company's warranty costs have historically been within its calculated estimates, it is possible that future warranty costs could differ from those estimates.

The following are the changes in the product warranty provision:

	Years Ended 31 March		
(Millions of US dollars)	2013	2012	2011
Balance at beginning of period	\$ 27.0	\$ 26.2	2011 24.9
Accruals for product warranties	12.1	13.1	9.1
Settlements made in cash or in kind	(12.0)	(12.3)	(7.8)
Balance at end of period	\$ 27.1	\$ 27.0	\$26.2

# 11. Asbestos

The AFFA was approved by shareholders in February 2007 to provide long-term funding to AICF. The accounting policies utilised by the Company to account for the AFFA are described in Note 2.

# Asbestos Adjustments

The asbestos adjustments included in the consolidated statements of operations and comprehensive income (loss) comprise the following:

	Ye	ars Ended 31 Mar	ch
(Millions of US dollars)	2013	2012	2011
Change in estimates:			
Change in actuarial estimate - asbestos liability	\$(163.0)	\$(67.8)	\$ 9.8
Change in actuarial estimate - insurance receivable	27.9	49.8	(0.5)
Change in estimate - AICF claims-handling costs	5.9	8.4	12.2
Subtotal - Change in estimates	(129.2)	(9.6)	21.5
Write-back of insurance receivables	11.9	_	_
Gain (Loss) on foreign currency exchange	0.2	(6.2)	(107.3)
Total Asbestos Adjustments	<u>\$(117.1</u> )	<u>\$(15.8</u> )	<u>\$ (85.8</u> )

# Asbestos-Related Assets and Liabilities

The Company has included on its consolidated balance sheets certain asbestos-related assets and liabilities under the terms of the AFFA. These amounts are detailed in the table below, and the net total of these asbestos-related assets and liabilities is referred to by the Company as the "Net AFFA Liability."

	31 M	arch
(Millions of US dollars)	2013	2012
Asbestos liability – current	\$ (135.0)	\$ (125.3)
Asbestos liability – non-current	(1,558.7)	(1,537.3)
Asbestos liability – Total	(1,693.7)	(1,662.6)
Insurance receivable – current	22.2	19.9
Insurance receivable – non-current	209.4	208.6
Insurance receivable – Total	231.6	228.5
Workers' compensation asset – current	0.9	0.5
Workers' compensation asset – non-current	60.7	83.4
Workers' compensation liability – current	(0.9)	(0.5)
Workers' compensation liability – non-current	(60.7)	(83.4)
Workers' compensation – Total	_	_
Loan facility		(30.9)
Other net liabilities	(1.6)	(2.3)
Restricted cash and cash equivalents and restricted short-term investment assets of the AICF	133.5	65.0
Net AFFA liability	<u>\$(1,330.2)</u>	<u>\$(1,402.3)</u>
Deferred income taxes – current	18.6	23.0
Deferred income taxes – non-current	434.1	421.5
Deferred income taxes – Total	452.7	444.5
Income tax payable	25.9	18.5
Net Unfunded AFFA liability, net of tax	<u>\$ (851.6</u> )	\$ (939.3)

On 2 April 2012, in accordance with arrangements agreed with the NSW Government and AICF, the Company contributed US\$138.7 million (A\$132.3 million) to AICF. A further contribution of US\$45.4 million (A\$45.2 million) was contributed on 2 July 2012, in accordance with the terms of the AFFA. Total contributions for the year ended 31 March 2013 were US\$184.1 million (A\$177.5 million).

Restricted cash and cash equivalents at 31 March 2012 reflected the early contribution to AICF of US\$138.7 million (A\$132.3 million). The determination of any contribution to AICF in respect of the year ended 31 March 2013 will reverse the effect of the increase in the Company's free cash flow resulting from the movement in restricted cash and cash equivalents to 31 March 2013 related to the early contribution. The Company's adjusted free cash flow for these purposes is net cash used by operating activities for the year ended 31 March 2013 of US\$29.4 million (A\$28.2 million). In accordance with the terms of the AFFA, and the arrangements agreed with the NSW Government and AICF for an early contribution based on the Company's free cash flow for the year ended 31 March 2012, the Company does not anticipate making a contribution to AICF in respect of the year ended 31 March 2013.

# Asbestos Liability

The amount of the asbestos liability reflects the terms of the AFFA, which has been calculated by reference to (but is not exclusively based upon) the most recent actuarial estimate of the projected future asbestos-related cash flows prepared by KPMG Actuarial. The asbestos liability also includes an allowance for the future claims-handling costs of AICF. The Company receives an updated actuarial estimate as of 31 March each year. The most recent actuarial assessment was performed as of 31 March 2013.

The changes in the asbestos liability for the year ended 31 March 2013 are detailed in the table below:

	A\$	A\$ to US\$	US\$
(Millions of US dollars)	Millions	rate	Millions
Asbestos liability – 31 March 2012	A\$(1,598.4)	0.9614	\$(1,662.6)
Asbestos claims paid <sup>1</sup>	121.3	0.9694	125.1
AICF claims-handling costs incurred	2.4	0.9694	2.5
Change in actuarial estimate <sup>2</sup>	(156.4)	0.9597	(163.0)
Change in estimate of AICF claims-handling costs <sup>2</sup>	5.7	0.9597	5.9
Loss on foreign currency exchange	<u> </u>		(1.6)
Asbestos liability – 31 March 2013	<u>A\$(1,625.4)</u>	0.9597	<u>\$(1,693.7)</u>

# Insurance Receivable – Asbestos

The changes in the insurance receivable for the year ended 31 March 2013 are detailed in the table below:

	A\$	A\$ to US\$	US\$
(Millions of US dollars)	Millions	rate	Millions
Insurance receivable – 31 March 2012	A\$219.7	0.9614	\$228.5
Insurance recoveries <sup>1</sup>	(35.7)	0.9694	(36.8)
Write-back of insurance receivable <sup>3</sup>	11.5	0.9717	11.9
Change in actuarial estimate <sup>2</sup>	26.8	0.9597	27.9
Gain on foreign currency exchange			0.1
Insurance receivable – 31 March 2013	<u>A\$222.3</u>	0.9597	\$231.6

Included in insurance receivable is US\$6.0 million recorded on a discounted basis because the timing of the recoveries has been agreed with the insurer.

# Deferred Income Taxes – Asbestos

The changes in the deferred income taxes - asbestos for the year ended 31 March 2013 are detailed in the table below:

	A\$	A\$ to US\$	US\$
(Millions of US dollars)	Millions	rate	Millions
Deferred tax assets – 31 March 2012	A\$427.3	0.9614	Millions \$444.5
Amounts offset against income tax payable <sup>1</sup>	(24.8)	0.9694	(25.6)
AICF earnings <sup>1</sup>	31.9	0.9694	32.9
Gain on foreign currency exchange			0.9
Deferred tax assets – 31 March 2013	A\$434.4	0.9597	<u>\$452.7</u>

<sup>1</sup> The average exchange rate for the period is used to convert the Australian dollar amount to US dollars based on the assumption that these transactions occurred evenly throughout the period.

<sup>2</sup> The spot exchange rate at 31 March 2013 is used to convert the Australian dollar amount to US dollars as the adjustment was made on that date.

<sup>3</sup> The weighted average spot exchange rates on the dates the transactions occurred are used to convert the Australian dollar amounts to US dollars as the adjustments were made on those dates.

# Income Taxes Payable

A portion of the deferred income tax asset is applied against the Company's income tax payable. At 31 March 2013 and 2012, this amount was US\$25.6 million and US\$23.1 million, respectively. During the year ended 31 March 2013, there was a US\$0.7 million unfavourable effect of foreign currency exchange.

#### Other Net Assets (Liabilities)

Other net assets (liabilities) include a provision for asbestos-related education and medical research contributions of US\$1.9 million and US\$2.3 million at 31 March 2013 and 2012, respectively.

Also included in other net assets (liabilities) are the other assets and liabilities of AICF including trade receivables, prepayments, fixed assets, trade payables and accruals. These other assets and liabilities of AICF were a net asset of US\$0.3 million and nil at 31 March 2013 and 2012, respectively. During the year ended 31 March 2013, there was nil effect of foreign currency exchange on these other assets and liabilities.

# Restricted Cash and Short-term Investments of AICF

Cash and cash equivalents and short-term investments of AICF are reflected as restricted assets as these assets are restricted for use in the settlement of asbestos claims and payment of the operating costs of AICF.

In June 2012, AICF invested US\$106.5 million (A\$105.0 million) of its excess cash in time deposits at a fixed interest rate of 5.1% and a six month maturity. In December 2012, these time deposits matured and are reflected as restricted cash and cash equivalents – asbestos on the consolidated balance sheet as of 31 March 2013.

At 31 March 2013, the Company revalued AICF's short-term investments available-for-sale resulting in a positive mark-to-market fair value adjustment of US\$0.9 million. This appreciation in the fair value of investments is recorded in *Other Comprehensive Income*.

The changes in restricted cash and short-term investments of AICF for the year ended 31 March 2013 are set forth in the table below:

	A\$	A\$ to US\$	US\$
(Millions of US dollars)	Millions	rate	Millions
Restricted cash and cash equivalents and restricted short-term investments - 31 March 2012	A\$ 62.5	0.9614	\$ 65.0
Asbestos claims paid <sup>1</sup>	(121.3)	0.9694	(125.1)
Payments received in accordance with AFFA2	177.5	0.9641	184.1
AICF operating costs paid - claims-handling	(2.4)	0.9694	(2.5)
AICF operating costs paid-non claims-handling	(1.6)	0.9694	(1.7)
Insurance recoveries <sup>1</sup>	35.7	0.9694	36.8
Interest and investment income	6.8	0.9694	7.0
Unrealised gain on investments <sup>1</sup>	0.9	0.9694	0.9
NSW loan repayment <sup>2</sup>	(29.7)	0.9901	(30.0)
Other <sup>1</sup>	(0.3)	0.9694	(0.3)
Loss on foreign currency exchange			(0.7)
Restricted cash and cash equivalents and restricted short-term investments – 31 March			
2013	<u>A\$ 128.1</u>	0.9597	\$ 133.5

<sup>1</sup> The average exchange rate for the period is used to convert the Australian dollar amount to US dollars based on the assumption that these transactions occurred evenly throughout the period.

 $^{2}$  The spot exchange rates on the date the transactions occurred are used to convert the Australian dollar amounts to US dollars.

# Actuarial Study; Claims Estimate

AICF commissioned an updated actuarial study of potential asbestos-related liabilities as of 31 March 2013. Based on KPMG Actuarial's assumptions, KPMG Actuarial arrived at a range of possible total cash flows and proposed a central estimate which is intended to reflect an expected outcome. The Company views the central estimate as the basis for recording the asbestos liability in the Company's financial statements, which under US GAAP, it considers the best estimate. Based on the results of these studies, it is estimated that the discounted (but inflated) value of the central estimate for claims against the Former James Hardie Companies was approximately A\$1.7 billion (US\$1.8 billion). The undiscounted (but inflated) value of the central estimate of the asbestos-related liabilities of Amaca and Amaba as determined by KPMG Actuarial was approximately A\$2.5 billion (US\$2.6 billion). Actual liabilities of those companies for such claims could vary, perhaps materially, from the central estimate described above. The asbestos liability includes projected future cash flows as undiscounted and uninflated on the basis that it is inappropriate to discount or inflate future cash flows when the timing and amounts of such claims sould vary.

The asbestos liability has been revised to reflect the most recent actuarial estimate prepared by KPMG Actuarial as of 31 March 2013 and to adjust for payments made to claimants during the year then ended.

In estimating the potential financial exposure, KPMG Actuarial made assumptions related to the total number of claims which were reasonably estimated to be asserted through 2074, the typical cost of settlement (which is sensitive to, among other factors, the industry in which a plaintiff claims exposure, the alleged disease type and the jurisdiction in which the action is brought), the legal costs incurred in the litigation of such claims, the rate of receipt of claims, the settlement strategy in dealing with outstanding claims and the timing of settlements.

Due to inherent uncertainties in the legal and medical environment, the number and timing of future claim notifications and settlements, the recoverability of claims against insurance contracts, and estimates of future trends in average claim awards, as well as the extent to which the above named entities will contribute to the overall settlements, the actual amount of liability could differ materially from that which is currently projected.

The potential range of costs as estimated by KPMG Actuarial is affected by a number of variables such as nil settlement rates (where no settlement is payable by the Former James Hardie Companies because the claim settlement is borne by other asbestos defendants (other than the former James Hardie subsidiaries) which are held liable, peak year of claims, past history of claims numbers, average settlement rates, past history of Australian asbestos-related medical injuries, current number of claims, average defence and plaintiff legal costs, base wage inflation and superimposed inflation. The potential range of losses disclosed includes both asserted and unasserted claims. While no assurances can be provided, the Company believes that it is likely to be able to partially recover losses from various insurance carriers. As of 31 March 2013, KPMG Actuarial's undiscounted (but inflated) central estimate of asbestos-related liabilities was A\$2.5 billion (US\$2.6 billion). This undiscounted (but inflated) central estimate is net of expected insurance recoveries of A\$342.9 million (US\$357.3 million) after making a general credit risk allowance for insurance carriers for A\$27.4 million (US\$28.6 million) and an allowance for A\$52.7 million (US\$24.9 million) of "by claim" or subrogation recoveries from other third parties. The Company has not netted the insurance receivable against the asbestos liability on its consolidated balance sheets.

A sensitivity analysis has been performed to determine how the actuarial estimates would change if certain assumptions (i.e., the rate of inflation and superimposed inflation, the average costs of claims and legal fees, and the projected numbers of claims) were different from the assumptions used to determine the central estimates. This analysis shows that the discounted (but inflated) central estimates could be in a range of A\$1.1 billion (US\$1.1 billion) to A\$2.6 billion (US\$2.7 billion). The undiscounted (but inflated) estimates could be in a range of A\$1.6 billion (US\$1.7 billion) to A\$4.2 billion (US\$4.4 billion) as of 31 March 2013. The actual cost of the liabilities could be outside of that range depending on the results of actual experience relative to the assumptions made.

During the 2013 financial year, mesothelioma claims reporting activity has been above actuarial expectations for the first time since the 2009 financial year. One of the critical assumptions is the estimated peak year of mesothelioma disease claims, which was targeted for 2010/2011. Potential variation in this estimate has an impact much greater than the other assumptions used to derive the discounted central estimate. For example, if the peak year occurs five years later, in 2015/2016, the discounted central estimate could increase by approximately 45%.

# **Claims Data**

AICF provides compensation payments for Australian asbestos-related personal injury claims against the Former James Hardie Companies. The claims data in this section are reflective of these Australian asbestos-related personal injury claims against the Former James Hardie Companies.

The following table shows the activity related to the numbers of open claims, new claims and closed claims during each of the past five years and the average settlement per settled claim and case closed:

		F	for the Years Ended 31 March		
	2013	2012	2011	2010	2009
Number of open claims at beginning of period	592	564	529	534	523
Number of new claims	542	456	494	535	607
Number of closed claims	672	428	459	540	596
Number of open claims at end of period	462	592	564	529	534
Average settlement amount per settled claim	A\$ 231,313	A\$ 218,610	A\$ 204,366	A\$ 190,627	A\$ 190,638
Average settlement amount per case closed	A\$ 200,561	A\$ 198,179	A\$ 173,199	A\$ 171,917	A\$ 168,248
Average settlement amount per settled claim	US\$ 238,615	US\$ 228,361	US\$ 193,090	US\$ 162,250	US\$ 151,300
Average settlement amount per case closed	US\$ 206,892	US\$ 207,019	US\$ 163,642	US\$ 146,325	US\$ 133,530

Included in the number of closed claims of 672 for the year ended 31 March 2013 are 153 claims primarily settled at nil settlement amounts that had been closed in prior years but not reflected as such in the year in which they were closed. Accordingly these 153 claims have been included in claims activity during the year ended 31 March 2013 to appropriately reflect the actual number of open claims at 31 March 2013. These 153 additional claims that were closed in prior years have been excluded for the purposes of determining the average settlement amount in both US and Australian dollars, as reflected in the table above, for the year ended 31 March 2013. As these 153 claims were closed in prior years, the actual number of closed claims during the year ended 31 March 2013 was 519 claims.

Under the terms of the AFFA, the Company has rights of access to actuarial information produced for AICF by the actuary appointed by AICF (the "Approved Actuary"). The Company's disclosures with respect to claims statistics are subject to it obtaining such information from the Approved Actuary. The AFFA does not provide the Company an express right to audit or otherwise require independent verification of such information or the methodologies to be adopted by the Approved Actuary. As such, the Company relies on the accuracy and completeness of the information and analysis of the Approved Actuary when making disclosures with respect to claims statistics.

# AICF - NSW Government Secured Loan Facility

On 9 December 2010, AICF, Amaca, Amaba and ABN 60 (together, the "Obligors") entered into a secured standby loan facility and related agreements (the "Facility") with The State of New South Wales, Australia ("NSW") whereby AICF may borrow, subject to certain conditions, up to an aggregate amount of A\$320.0 million (US\$333.4 million, based on the exchange rate at 31 March 2013).

The amount available to be drawn depends on the value of the insurance policies benefiting the Obligors and may be adjusted upward or downward, subject to a ceiling of A\$320.0 million. At 31 March 2013, the discounted value of insurance policies was A\$216.3 million (US\$225.4 million, based on the exchange rate at 31 March 2013).

In accordance with the terms of the Facility, drawings under the Facility may only be used by AICF to fund the payment of asbestos claims and certain operating and legal costs of the Obligors. The amount available to be drawn is subject to periodic review by NSW. The Facility is available to be drawn up to the tenth anniversary of signing and must be repaid on or by 1 November 2030.

Interest accrues daily on amounts outstanding. Interest is calculated based on a 365-day year and is payable monthly. AICF may, at its discretion, elect to capitalise interest payable on amounts outstanding under the Facility on the date interest becomes due and payable. In addition, if AICF does not pay interest on a due date, it is taken to have elected to capitalise the interest.

NSW will borrow up to 50% of the amount made available under the Facility from the Commonwealth of Australia ("Commonwealth").

To the extent that NSW's source of funding the Facility is from the Commonwealth, the interest rate on the Facility is calculated by reference to the cost of NSW's borrowings from the Commonwealth for that purpose, being calculated with reference to the Commonwealth Treasury fixed coupon bond rate for a period determined as appropriate by the Commonwealth.

In summary, to the extent that NSW's source of funding is not from the Commonwealth, the interest rate on drawings under the Facility is calculated as (i) during the period to (but excluding) 1 May 2020, a yield percent per annum calculated at the time of the first drawdown of the Facility by reference to the NSW Treasury Corporation's 6% 1/05/2020 Benchmark Bonds, (ii) during the period after 1 May 2020, a yield percent per annum calculated by reference to NSW Treasury Corporation bonds on issue at that time and maturing in 2030, or (iii) in any case, if the relevant bonds are not on issue, a yield percent per annum in respect of such other source of funding for the Facility determined by the NSW Government in good faith to be used to replace those bonds, including any guarantee fee payable to the Commonwealth in respect of the bonds (where the bonds are guaranteed by the Commonwealth) or other source of funding.

Under the Facility, Amaca, Amaba and ABN 60 each guarantee the payment of amounts owed by AICF and AICF's performance of its obligations under the Facility. Each Obligor has granted a security interest in certain property including cash accounts, proceeds from insurance claims, payments remitted by the Company to AICF and contractual rights under certain documents including the AFFA. Each Obligor may not deal with the secured property until all amounts outstanding under the Facility are paid, except as permitted under the terms of the security interest.

Under the terms of the Facility, each Obligor must, upon receipt of proceeds from insurance claims and payments remitted by the Company under the AFFA, apply all of such proceeds in repayment of amounts owing under the Facility. NSW may, at its sole discretion, waive or postpone (in such manner and for such period as it determines) the requirement for the Obligors to apply proceeds of insurance claims and payments remitted by the Company to repay amounts owed under the Facility to ensure AICF has sufficient liquidity to meet its future cash flow needs.

The Obligors are subject to certain operating covenants under the Facility and the terms of the security interest, including, without limitation, (i) positive covenants relating to providing corporate reporting documents, providing particular notifications and complying with the terms of the AFFA, and (ii) negative covenants restricting them from voiding, canceling, settling, or adversely affecting existing insurance policies, disposing of assets and granting security to secure any other financial indebtedness, other than in accordance with the terms and conditions of the Facility.

Upon an event of default, NSW may cancel the commitment and declare all amounts outstanding as immediately due and payable. The events of default include, without limitation, failure to pay or repay amounts due in accordance with the Facility, breach of covenants, misrepresentation, cross default by an obligor and an adverse judgment (other than a personal asbestos or Marlew claim) against an Obligor.

The term of the Facility expires on 1 November 2030. At that time, all amounts outstanding under the Facility become due and payable.

On 17 February 2012, AICF made an initial drawing of A\$29.7 million (being US\$32.0 million translated at the prevailing spot exchange rate on 17 February 2012) under the Facility. On 3 April 2012, all amounts outstanding under the Facility were fully repaid.

Because the Company consolidates AICF due to the Company's pecuniary and contractual interests in AICF as a result of the funding arrangements outlined in the AFFA, any drawings, repayments or payments of accrued interest by AICF under the Facility impact the Company's consolidated financial position, results of operations and cash flows.

Any drawings, repayments, or payments of accrued interest under the Facility by AICF do not impact the Company's free cash flow, as defined in the AFFA, on which annual contributions remitted by the Company to AICF are based. James Hardie Industries plc and its wholly-owned subsidiaries are not a party to, guarantor of, or security provider in respect of the Facility.

# 12. Fair Value Measurements

Assets and liabilities of the Company that are carried at fair value are classified in one of the following three categories:

Level 1 Quoted market prices in active markets for identical assets and liabilities that the Company has the ability to access at the measurement date;

Level 2 Observable market-based inputs or unobservable inputs that are corroborated by market data for the asset or liability at the measurement date;

Level 3 Unobservable inputs that are not corroborated by market data used when there is minimal market activity for the asset or liability at the measurement date.

Fair value measurements of assets and liabilities are assigned a level within the fair value hierarchy based on the lowest level of any input that is significant to the fair value measurement in its entirety.

The Company's financial instruments consist primarily of cash and cash equivalents, restricted cash and cash equivalents, restricted short-term investments, trade receivables, trade payables, debt and interest rate swaps.

At 31 March 2013, the Company's financial instruments consist primarily of cash and cash equivalents, restricted cash and cash equivalents, restricted short-term investments, trade receivables, trade payables, debt and interest rate swaps.

*Cash and cash equivalents, Restricted cash and cash equivalents, Trade receivables and Trade payables* – These items are recorded in the financial statements at historical cost. The historical cost basis for these amounts is estimated to approximate their respective fair values due to the short maturity of these instruments.

*Restricted short-term investments* – Restricted short-term investments are held and managed by AICF and are recorded in the financial statements at fair value. The fair value of restricted short-term investments is based on inputs that are observable in the market or can be derived principally from or corroborated by observable market data such as pricing for similar securities, recently executed transactions, cash flow models with yield curves and benchmark securities. Accordingly, restricted short-term investments are categorised as Level 2. Changes in fair value are recorded as other comprehensive income and included as a component in shareholders' equity.

Debt – Debt is generally recorded in the financial statements at historical cost. The carrying value of debt provided under the Company's credit facilities approximates fair value since the interest rates charged under these credit facilities are tied directly to market rates and fluctuate as market rates change. As of 31 March 2013, no debt was outstanding under the Company's existing credit facilities.

Interest Rate Swaps – The Company may from time to time enter into interest rate swap contracts to protect against upward movements in US\$ LIBOR and the associated interest the Company pays on its external credit facilities. Interest rate swaps are recorded in the financial statements at fair value. Changes in fair value are recorded in the consolidated statements of operations and comprehensive income (loss) in *Other Income (Expense)*. At 31 March 2013 and 2012, the Company had interest rate swap contracts with a total notional principal of US\$25.0 million and US\$100.0 million, respectively. For all of these interest rate swap contracts, the Company has agreed to pay fixed interest rates while receiving a floating interest rate.

The fair value of interest rate swap contracts is calculated based on the fixed rate, notional principal, settlement date and present value of the future cash inflows and outflows based on the terms of the agreement and the future floating interest rates as determined by a future interest rate yield curve. The model used to value the interest rate swap contracts is based upon well recognised financial principles, and interest rate yield curves can be validated through readily observable data by external sources. Although readily observable data is used in the valuations, different valuation methodologies could have an effect on the estimated fair value. Accordingly, the interest rate swap contracts are categorised as Level 2.

At 31 March 2013, the weighted average fixed interest rate of these contracts is 2.7% and the weighted average remaining life is 2.0 years. These contracts have a fair value of US\$1.3 million, which is included in *Accounts Payable*. For the years ended 31 March 2013 and 2012, the Company included in *Other Income (Expense)* an unrealised gain of US\$1.8 million and US\$3.0 million, respectively, on interest rate swap contracts. Included in interest expense is a realised loss on settlements of interest rate swap contracts of US\$2.1 million and US\$7.5 million for the years ended 31 March 2013 and 2012, respectively.

The following table sets forth by level within the fair value hierarchy, the Company's financial assets and liabilities that were accounted for at fair value on a recurring basis at 31 March 2013 according to the valuation techniques the Company used to determine their fair values.

	Fair Value at		Value Measureme Januts Considere	
(Millions of US dollars)	31 March 2013	Level 1	Level 2	Level 3
Assets				
Cash and cash equivalents	\$ 153.7	\$153.7	\$ —	\$ —
Restricted cash and cash equivalents	131.4	131.4	_	
Restricted short-term investments	7.1		7.1	
Total Assets	\$ 292.2	<u>\$285.1</u>	<u>\$ 7.1</u>	<u>\$</u> —
Liabilities				
Interest rate swap contracts included in Accounts Payable	1.3		1.3	_
Total Liabilities	<u>\$ 1.3</u>	<u>\$</u>	\$ 1.3	<u>\$</u>

# 13. Commitments and Contingencies

The Company is involved from time to time in various legal proceedings and administrative actions related to the normal conduct of its business, including general liability claims, putative class action lawsuits and litigation concerning its products.



Although it is impossible to predict the outcome of any pending legal proceeding, management believes that such proceedings and actions should not, individually or in the aggregate, have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows, except as they relate to asbestos, New Zealand product liability claims and income taxes as described in these financial statements.

# ASIC Proceedings

In February 2007, ASIC commenced civil proceedings in the Supreme Court of New South Wales against the Company, ABN 60 and ten then-present or former officers and directors of the James Hardie Group. While the subject matter of the allegations varied between individual defendants, the allegations against the Company were confined to alleged contraventions of provisions of the Australian Corporations Act/Law relating to continuous disclosure and engaging in misleading or deceptive conduct in respect of a security. The Company defended each of the allegations made by ASIC and the orders sought against it in the proceedings, as did the former directors and officers of the Company.

On 23 April 2009, the Supreme Court issued judgment against the Company and the ten former officers and directors of the Company. Eight of the ten defendants lodged appeals against the Supreme Court's judgments, and ASIC responded by lodging cross appeals against the appeals lodged by the former directors and officers were heard in April 2010 and the appeal lodged by the Company was heard in May 2010.

On 30 September 2010, the Company entered into agreements with third parties and subsequently received payment of US\$10.3 million relating to the costs of the ASIC proceedings for certain former officers. These recoveries were reflected as a reduction to selling, general and administrative expenses for the year ended 31 March 2011.

On 17 December 2010, the New South Wales Court of Appeal dismissed the Company's appeal against the Supreme Court's judgment and ASIC's cross appeal and ordered that the Company pay 90% of the costs incurred by ASIC in respect of the Company's appeal. The Court of Appeal also allowed the appeals brought by the non-executive directors, but dismissed ASIC's related cross-appeals, and ordered ASIC to pay the non-executive directors costs of the proceedings and the appeals. The Court of Appeal allowed the appeals and cross appeals in respect of certain former officers in part and reserved certain matters for further submissions. On 6 May 2011, the Court of Appeal rendered judgment in the exoneration, penalty and cost matters for certain former officers in which it varied certain orders made at first instance and ordered that there be no order as to the costs of the appeals of the certain former officers and ASIC's related cross-appeals.

ASIC subsequently filed applications for special leave to the High Court appealing from the Court of Appeal judgment in favour of the former directors' and former officers' appeals. Two former officers also filed special leave applications to the High Court. The Company did not file an application for special leave to the High Court. The High Court granted ASIC's application for special leave on 13 May 2011. The High Court also granted the special leave application for one of the former officers, with the other former officer withdrawing his application. Appeals brought by ASIC and the Company's former non-executive directors and former officer were heard by the High Court over three days commencing 25 October 2011.

On 3 May 2012, the High Court upheld ASIC's appeal with costs and overturned the Court of Appeal's decision in favour of the former non-executive directors and dismissed the former officer's appeal against the Court of Appeal's decision. The High Court did not render judgment on claims by the non-executive directors and former officer to be excused from liability, penalty and disqualification and on certain questions concerning costs and, instead, remitted these matters back to the Court of Appeal for further consideration.

The Court of Appeal heard submissions on the matters remitted by the High Court over a three-day period commencing 20 August 2012. The Court of Appeal delivered its judgment on 12 November 2012. In respect of five of the former non-executive directors, the Court of Appeal ordered that they each pay a penalty of A\$25,000 and in respect of two of the former non-executive directors, the Court of Appeal ordered that they each pay a penalty of A\$20,000. The Court of Appeal also imposed banning orders on each of the non-executive directors, which restrict them from serving as a director for various lengths of time, the longest of which is through 30 April 2013. The Court of Appeal ordered that the former officer pay a penalty of A\$75,000 plus interest and be banned from acting as a director for a period of seven years commencing on 27 August 2009. The Court of Appeal made costs orders against the former non-executive directors and former officer in respect of some of ASIC's costs incurred in the various Court of Appeal

The amount of ASIC's costs that the Company is required to pay as a result of costs orders made in these proceedings (including the costs orders in ASIC's favour against the Company in the first instance hearing, which orders were not disturbed by the Court of Appeal and those which may be payable by the Company under indemnities) is contingent on a number of factors. These include, without limitation, whether the costs incurred by ASIC on issues in respect of which costs orders are made are reasonable having regard to the issues pursued in the case by ASIC, the number of legal practitioners involved in such legal work and their applicable fee rates. In addition, the amount of costs is contingent on the associated legal work undertaken specifically in respect of those issues for which ASIC is awarded costs (since ASIC is not entitled to certain costs including but not limited to costs of a previous claim and related order against the Company that was withdrawn by ASIC in September 2008, the overlapping claims against other parties in the first instance or appeal proceedings for which the Company is not liable or in respect of which costs orders are not made or the successful interlocutory appeal by the Company against ASIC during the course of the first instance hearing).

In April 2013, ASIC commenced without prejudice discussions with the Company, former non-executive directors and former officer in relation to the amount of costs payable to ASIC under certain of the various costs orders made to date in these proceedings. A decision from the Court of Appeal on the outstanding costs issues in dispute between ASIC and the former non-executive directors and former officer is awaited. In respect of the costs payable by the Company under orders made against the Company and under indemnities, the Company has recorded a provision of US\$2.0 million as of 31 March 2013. The Company notes that other recoveries may be available, including as a result of repayments by former directors in accordance with the terms of their indemnity agreements. Losses and expenses in future periods from these proceedings are not expected to have a material adverse effect on the Company's financial position, results of operations or cash flows.

Throughout the proceedings, the Company has paid a proportion of the costs of the former non-executive directors and the former executive, with the remaining costs being met by third parties. It is the Company's policy to expense legal costs as incurred.

# New Zealand Product Liability

Since fiscal year 2002, the Company's New Zealand subsidiaries have been and continue to be joined in a number of product liability claims in New Zealand that relate to residential buildings (single dwellings and apartment complexes) and a small number of non-residential buildings, primarily constructed from 1998 to 2004. The product liability claims often involve multiple parties and allege that losses were incurred due to excessive moisture penetration of the buildings' structures. The claims typically include allegations of poor building design, inadequate certification of plans, inadequate construction review and compliance certification and deficient work by sub-contractors.

The Company recognises a liability for both asserted and unasserted New Zealand product liability claims in the period in which the loss becomes probable and estimable. The amount of reasonably possible loss is dependent on a number of factors including, without limitation, the specific facts and circumstances unique to each claim brought against the Company's New Zealand subsidiaries, the existence of any co-defendants involved in defending the claim, the solvency of such co-defendants (including the ability of such co-defendants to remain solvent until the related claim is ultimately resolved), the availability of claimant compensation under a Government compensation scheme, the amount of loss estimated to be allocable to the Company's New Zealand subsidiaries in instances that involve co-defendants in defending and resolving such actions. In addition to the Company's New Zealand subsidiaries have access to third-party recoveries to cover a portion of the costs incurred in defending and resolving such actions. In addition to the above limitations, the total loss incurred is also dependent on the manner and extent to which the statute of limitations will apply in future periods. Historically, the Company's New Zealand subsidiaries have been joined to these product liability claims as one of several co-defendants, including local government entities responsible for enforcing building codes and practices, resulting in the Company's New Zealand subsidiaries becoming liable for only a portion of each claim. In addition, the Company's New Zealand subsidiaries have had access to third-party recoveries to defray a significant portion of the costs incurred in resolving such claims.

The Company has made a provision for asserted and unasserted New Zealand product liability claims within Other Current and Other Non-Current Liabilities, with a corresponding estimated receivable for third-party recoveries being recognised within Accounts and Other Receivables at 31 March 2013. The amount of provision for product liability claims in New Zealand, net of estimated third-party recoveries, is US\$15.2 million at 31 March 2013. During the year ended 31 March 2013, the Company's New Zealand subsidiaries recognised US\$13.2 million in expenses related to the legacy New Zealand product liability claims.

The estimated loss incorporates assumptions that are subject to the foregoing uncertainties and are principally derived from, but not exclusively based on, historical claims experience. If the nature and extent of claims in future periods differ from the historical claims experience, then the actual amount of loss may be materially higher or lower than estimated losses accrued at 31 March 2013. For example, despite having resolved a number of legacy product liability claims in New Zealand since 2002, the Company's New Zealand subsidiaries are becoming exposed to increased losses for a greater proportion of these claims due to the insolvency of co-defendants and the expiration of some of the Company's New Zealand subsidiaries rights of third-party recoveries. Accordingly, due to the inherent uncertainties associated with estimating the amount of loss incurred for asserted and unasserted claims, as discussed above, and based on information presently available, the Company believes it is possible that the ultimate resolution of these legacy claims could result in an additional loss of up to approximately US\$10 million in excess of the amount accrued, net of estimated third-party recoveries, at 31 March 2013. Accordingly, losses incurred in connection with defending and resolving asserted and unasserted New Zealand product liability claims in the future could have a material adverse effect on the Company's financial position, liquidity, results of operations and cash flows.

# New Zealand Ministry of Education

On 16 April 2013, the New Zealand Ministry of Education and other related plaintiffs initiated a 'representative action' in the New Zealand High Court against two of the Company's New Zealand subsidiaries and other parties in relation to several thousand New Zealand school buildings. The New Zealand Ministry of Education and other plaintiffs are alleging that the cladding systems used on school buildings were defective and prone to failure, and are asserting negligent conduct, negligent misstatement and breach of the New Zealand Consumer Guarantees Act 1993 and Fair Trading Act 1986. The claim seeks an unspecified and unquantified amount of damages in relation to alleged repair costs.

Two property surveying businesses were commissioned by the Ministry of Education to conduct visual inspections of school buildings to assess the potential exposure to damage arising from moisture ingress. The results of these surveys, completed on 12 April 2010 and in April 2012, indicated the Ministry of Education's national exposure to weathertightness risk to be approximately NZ\$1.5 billion. This amount was derived by conducting visual surveys to form a high-level review of potential risk of damage due to moisture ingress, but did not employ the use of destructive testing or internal inspections. The amount of exposure to potential damage due to weathertightness risk identified in these reports may not represent damage actually incurred nor correspond with the amount of loss ultimately asserted by the Ministry of Education in the claim. In addition, the estimated remedial costs set forth in these reports are subject to inherent limitations in quantifying weathertightness risk based on limited information, as outlined in each report.

The reports having been commissioned by the Ministry of Education, the Company is unable to adequately scrutinize the reasonableness of the data inputs used or the manner in which inherent uncertainties were overcome in deriving the amount of weathertightness risk exposure. The actual amount of damage could be materially higher or lower than the amount noted by each surveyor, and may not be indicative of the actual amount of loss ultimately asserted by the Ministry of Education in the future for the purposes of the claim.

The amount of loss the Company may be liable to pay, if any, is dependent on a wide range of factors, which include, without limitation, the legal and technical merits of the claim, the amount of damages asserted by the New Zealand Ministry of Education and the other plaintiffs, the proportion of the claim specifically allocable to the Company's New Zealand subsidiaries and the extent to which statutory limitation periods (to which the claim is highly sensitive) will apply. Losses and expenses arising from defending and resolving this claim may have a material adverse effect on the Company's financial position, results of operations and cash flows in future periods. The Company and its New Zealand subsidiaries are continuing to assess the merits of the claim and intend to vigorously defend against the allegations made. The Company is not yet able to determine the amount of any loss or range of loss, if any, the New Zealand subsidiaries may become liable for in future periods.

# Environmental and Legal

The operations of the Company, like those of other companies engaged in similar businesses, are subject to a number of laws and regulations on air and water quality, waste handling and disposal. The Company's policy is to accrue for environmental costs when it is determined that it is probable that an obligation exists and the amount can be reasonably estimated.

# **Operating Leases**

As the lessee, the Company principally enters into property, building and equipment leases. The following are future minimum lease payments for non-cancellable operating leases having a remaining term in excess of one year at 31 March 2013:

Years ending 31 March (Millions of US dollars):	
2014	\$21.2
2015	19.7
2016	17.2
2017	7.2
2018	6.8
Thereafter	13.3
Total	\$85.4
Rental expense amounted to US\$16.2 million, US\$16.0 million and US\$15.3 million for the years ended 31 March 2013, 2012 and 2011, respectively.

# Capital Commitments

Commitments for the acquisition of plant and equipment and other purchase obligations contracted for but not recognised as liabilities and generally payable within one year, were nil at 31 March 2013.

# 14. Income Taxes

Income tax benefit (expense) includes income taxes currently payable and those deferred because of temporary differences between the financial statement and tax bases of assets and liabilities. Income tax benefit (expense) consists of the following components:

	Ye	ars Ended 31 Mar	rch
(Millions of US dollars)	2013	2012	2011
Income (loss) from operations before income taxes:			
Domestic <sup>1</sup>	\$110.6	\$ 97.1	\$ 66.5
Foreign	<u>(76.9</u> )	54.0	30.1
Total income before income taxes	\$ 33.7	\$151.1	\$ 96.6
Income tax (expense) benefit:			
Current:			
Domestic <sup>1</sup>	\$ (5.3)	\$ (2.5)	\$ (15.6)
Foreign	(14.7)	454.3	(447.4)
Current income tax (expense) benefit	(20.0)	451.8	(463.0)
Deferred:			
Domestic <sup>1</sup>	0.7	(4.2)	(22.2)
Foreign	31.1	5.6	41.6
Deferred income tax benefit	31.8	1.4	19.4
Total income tax benefit (expense)	<u>\$ 11.8</u>	\$453.2	<u>\$(443.6</u> )

<sup>1</sup> Since JHI plc became an Irish parent holding company during fiscal year 2011, domestic represents both Ireland and The Netherlands for fiscal year 2011.

Income tax benefit (expense) computed at the statutory rates represents taxes on income applicable to all jurisdictions in which the Company conducts business, calculated at the statutory income tax rate in each jurisdiction multiplied by the pre-tax income attributable to that jurisdiction.

Income tax benefit (expense) is reconciled to the tax at the statutory rates as follows:

		Years Ended 31 March	
(Millions of US dollars)	2013	2012	2011
Income tax benefit (expense) at statutory tax rates	\$ 8.8	\$ (28.4)	\$ (18.3)
US state income taxes, net of the federal benefit	(0.1)	(0.8)	(1.7)
Asbestos - effect of foreign exchange	(0.3)	(1.9)	(31.7)
Expenses not deductible	(2.0)	(0.7)	(4.0)
Non-assessable items	1.8	0.4	
Repatriation of foreign earnings	2.7	(0.1)	(32.6)
Amortisation of intangibles	2.0	1.7	(5.9)
Taxes on foreign income	(1.6)	2.6	(2.0)
Tax assessment in dispute	—	478.4	(349.1)
Other permanent items	0.5	2.0	1.7
Total income tax benefit (expense)	<u>\$ 11.8</u>	<u>\$ 453.2</u>	<u>\$(443.6)</u>
Effective tax (benefit) rate	(35.0%)	(299.9%)	459.2%

Deferred tax balances consist of the following components:

	31	March
(Millions of US dollars)	2013	2012
Deferred tax assets:		
Asbestos liability	\$ 452.7	\$ 444.5
Other provisions and accruals	56.5	49.0
Net operating loss carryforwards	18.9	11.0
Foreign tax credit carryforwards	123.9	130.2
Capital loss carryforwards	34.5	34.5
Total deferred tax assets	686.5	669.2
Valuation allowance	<u>(165.1</u> )	(172.3)
Total deferred tax assets, net of valuation allowance	521.4	496.9
Deferred tax liabilities:		
Depreciable and amortisable assets	(110.8)	(117.3)
Other	(7.8)	(8.6)
Total deferred tax liabilities	(118.6)	(125.9)
Net deferred tax assets	\$ 402.8	\$ 371.0

The Company establishes a valuation allowance against a deferred tax asset if it is more likely than not that some portion or all of the deferred tax asset will not be realised.

At 31 March 2013, the Company had a US tax loss carry-forward of US\$4.1 million that will expire in 2031.

At 31 March 2013, the Company had European tax loss carry-forwards of approximately US\$24.1 million that are available to offset future taxable income, of which US\$19.5 million will never expire. Carry-forwards of US\$4.6 million will expire in fiscal years 2016 through 2018. At 31 March 2013, the Company had a 100% valuation allowance against the European tax loss carry-forwards.

At 31 March 2013, the Company had US\$115.3 million in Australian capital loss carry-forwards which will never expire. At 31 March 2013, the Company had a 100% valuation allowance against the Australian capital loss carry-forwards. There was no change in the valuation allowance in fiscal year 2013 due to foreign currency fluctuations. Additionally, the Company has Australian tax loss carry-forwards of US\$31.4 million that will never expire.

At 31 March 2013, the Company had foreign tax credit carry-forwards of US\$123.9 million that are available to offset future taxes payable. At 31 March 2013, the Company had a 100% valuation allowance against the foreign tax credit carry-forwards.

In determining the need for and the amount of a valuation allowance in respect of the Company's asbestos related deferred tax asset, management reviewed the relevant empirical evidence, including the current and past core earnings of the Australian business and forecast earnings of the Australian business considering current trends. Although realisation of the deferred tax asset will occur over the life of the AFFA, which extends beyond the forecast period for the Australian business, Australia provides an unlimited carry-forward period for tax losses. Based upon managements' review, the Company believes that it is more likely than not that the Company will realise its asbestos related deferred tax asset and that no valuation allowance is necessary as of 31 March 2013. In the future, based on review of the empirical evidence by management at that time, if management determines that realisation of its asbestos related deferred tax asset is not more likely than not, the Company may need to provide a valuation allowance to reduce the carrying value of the asbestos related deferred tax asset to its realisable value.

At 31 March 2013, the undistributed earnings of non-Irish subsidiaries approximated US\$654.6 million. The Company intends to indefinitely reinvest its undistributed earnings of subsidiaries owned by its US subsidiary and has not provided for taxes that would be payable upon remittance of those earnings. The amount of the potential deferred tax liability related to these undistributed earnings is impracticable to determine at this time.

Due to the size and nature of its business, the Company is subject to ongoing reviews by taxing jurisdictions on various tax matters. The Company accrues for tax contingencies based upon its best estimate of the taxes ultimately expected to be paid, which it updates over time as more information becomes available. Such amounts are included in taxes payable or other non-current liabilities, as appropriate. If the Company ultimately determines that payment of these amounts is unnecessary, the Company reverses the liability and recognises a tax benefit during the period in which the Company determines that the liability is no longer necessary. The Company records additional tax expense in the period in which it determines that the recorded tax liability is less than the ultimate assessment it expects.

In fiscal years 2013, 2012 and 2011, the Company recorded an income tax benefit of US\$0.2 million, income tax expense of US\$0.5 million and nil, respectively, as a result of the finalisation of certain tax audits (whereby certain matters were settled), the expiration of the statute of limitations related to certain tax positions.

The Company or its subsidiaries files income tax returns in various jurisdictions including Ireland, the United States, Australia, New Zealand, the Philippines and The Netherlands. The Company is no longer subject to US federal examinations by US Internal Revenue Service ("IRS") for tax years prior to tax year 2009. The Company is no longer subject to examinations by The Netherlands tax authority, for tax years prior to tax year 2008. The Company is no longer subject to Australian federal examinations by the Australian Taxation Office ("ATO") for tax years prior to tax year 2009.

Taxing authorities from various jurisdictions in which the Company operates are in the process of auditing the Company's respective jurisdictional income tax returns for various ranges of years. The Company accrues income tax liabilities in connection with ongoing audits and reviews based on knowledge of all relevant facts and circumstances, taking into account existing tax laws, its experience with previous audits and settlements, the status of current tax examinations and how the tax authorities view certain issues.

In connection with the Company's re-domicile from The Netherlands to Ireland, the Company became an Irish tax resident on 29 June 2010. While the Company was domiciled in The Netherlands, the Company derived significant tax benefits under the US-Netherlands tax treaty. The treaty was amended during fiscal year 2005 and became effective for the Company on 1 February 2006. The amended treaty provided, among other things, requirements that the Company must meet for the Company to qualify for treaty benefits and its effective income tax rate. During fiscal year 2006, the Company made changes to its organisational and operational structure to satisfy the requirements of the amended treaty and believes that it was in compliance and qualified for treaty benefits while the Company was domiciled in The Netherlands. However, if during a subsequent tax audit or related process, the IRS determines that these changes did not meet the requirements, the Company may not qualify for treaty benefits and its effective income tax rate changes did not meet the requirements, the Company may not qualify for treaty benefits and its effective income tax rate changes did not meet the requirements, the Company may not qualify for treaty benefits and its effective income tax rate could significantly increase beginning in the fiscal year that such determination is made, and it could be liable for taxes owed for calendar year 2009 and subsequent periods in which the Company was domiciled in The Netherlands.

The Company believes that it is more likely than not that it was in compliance and should qualify for treaty benefits for calendar year 2009 and subsequent periods in which the Company was domiciled in The Netherlands. Therefore, the Company believes that the requirements for recording a liability have not been met and therefore it has not recorded any liability at 31 March 2013.

# Unrecognised Tax Benefits

A reconciliation of the beginning and ending amount of unrecognised tax benefits and interest and penalties are as follows:

(US\$ millions)	ecognised benefits	 erest and enalties
Balance at 31 March 2010	\$ 7.7	\$ (26.9)
Additions for tax positions of the current year	0.1	_
Additions for tax positions of prior year	153.3	195.8
Other reductions for the tax positions of prior periods	(0.4)	(0.2)
Foreign currency translation adjustment	 24.8	 27.6
Balance at 31 March 2011	\$ 185.5	\$ 196.3
Additions for tax positions of the current year	0.2	
Additions for tax positions of prior year		6.1
Settlements paid during the current period	(184.4)	(208.9)
Other reductions for the tax positions of prior periods	(5.2)	_
Foreign currency translation adjustment	 6.5	 7.4
Balance at 31 March 2012	\$ 2.6	\$ 0.9
Additions for tax positions of the current year	0.1	
Additions (deletions) for tax positions of prior year	2.6	(0.1)
Expiration of statute of limitations	(2.8)	(0.7)
Other reductions for the tax positions of prior periods	 (1.0)	 
Balance at 31 March 2013	\$ 1.5	\$ 0.1

As of 31 March 2013, the total amount of unrecognised tax benefits and the total amount of interest and penalties accrued or prepaid by the Company related to unrecognised tax benefits that, if recognised, would affect the effective tax rate is US\$1.5 million and US\$0.1 million, respectively.

The Company recognises penalties and interest accrued related to unrecognised tax benefits in income tax expense. During the year ended 31 March 2013, income of US\$0.8 million relating to interest and penalties was recognized within income tax expense arising from movements in unrecognized tax benefits. During the prior year, the total amount of interest and penalties recognised in income tax expense was US\$6.1 million.

The liabilities associated with uncertain tax benefits are included in other non-current liabilities on the Company's consolidated balance sheet.

A number of years may elapse before an uncertain tax position is audited or ultimately resolved. It is difficult to predict the ultimate outcome or the timing of resolution for uncertain tax positions. It is reasonably possible that the amount of unrecognised tax benefits could significantly increase or decrease within the next twelve months. These changes could result from the settlement of ongoing litigation, the completion of ongoing examinations, the expiration of the statute of limitations, or other circumstances. At this time, an estimate of the range of the reasonably possible change cannot be made.

#### 15. Stock-Based Compensation

The Company recognised stock-based compensation expense (included in selling, general and administrative expense) of US\$10.8 million, US\$11.1 million and US\$11.3 million for the years ended 31 March 2013, 2012 and 2011, respectively. Compensation expense arising from equity-based award grants, as estimated using pricing models, was US\$7.0 million, US\$7.8 million and US\$9.1 million for the years ended 31 March 2013, 2012 and 2011, respectively. Included in stock-based compensation expense for the years ended 31 March 2013, 2012 and 2011 is US\$3.8 million, US\$3.3 million and US\$2.2 million, respectively, related to liability-classified awards. As of 31 March 2013, the unrecorded future stock-based compensation expense related to outstanding equity awards was US\$11.3 million after estimated forfeitures and will be recognised over an estimated weighted average amortisation period of 1.5 years.

#### JHI plc 2001 Equity Incentive Plan

Under the JHI plc 2001 Equity Incentive Plan (the "2001 Equity Incentive Plan"), the Company can grant equity awards in the form of nonqualified stock options, performance awards, restricted stock grants, stock appreciation rights, dividend equivalent rights, phantom stock or other stock-based benefits such as restricted stock units. The 2001 Equity Incentive Plan was approved by the Company's shareholders in 2011. The Company is authorised to issue 45,077,100 shares under the 2001 Equity Incentive Plan.

Under the 2001 Equity Incentive Plan, grants have been made at fair market value to management and other employees of the Company. Each option confers the right to subscribe for one ordinary share in the capital of JHI plc. The options may be exercised as follows: 25% after the first year; 25% after the second year; and 50% after the third year. All unexercised options expire 10 years from the date of issue or 90 days after the employee ceases to be employed by the Company.

As set out in the plan rules, the exercise prices and the number of shares available on exercise may be adjusted on the occurrence of certain events, including new issues, share splits, rights issues and capital reconstructions.

Under the 2001 Equity Incentive Plan, the Company granted 265,988 and 285,358 restricted stock units to its employees in the years ended 31 March 2013 and 2012, respectively. These restricted shares may not be sold, transferred, assigned, pledged or otherwise encumbered so long as such shares remain restricted. The Company determines the conditions or restrictions of any restricted stock awards, which include requirements of continued employment. At 31 March 2013, there were 579,432 restricted stock units outstanding under this plan.

#### Long-Term Incentive Plan

At the 2006 Annual General Meeting, the Company's shareholders approved the establishment of a Long-Term Incentive Plan ("LTIP") to provide incentives to certain members of senior management ("Executives"). The shareholders also approved, in accordance with certain LTIP rules, the issue of options in the Company to Executives of the Company. At the Company's 2008 Annual General Meeting, the shareholders amended the LTIP to also allow restricted stock units to be granted under the LTIP. The LTIP was re-approved by the Company's shareholders in 2012.

As of 31 March 2013, the Company had granted 7,265,992 restricted stock units under the LTIP. These restricted stock units may not be sold, transferred, assigned, pledged or otherwise encumbered so long as such shares remain restricted. The Company determines the conditions or restrictions of any restricted stock awards, which may include requirements of continued employment, individual

performance or the Company's financial performance or other criteria. Restricted stock units expire on exercise, vesting or as set out in the LTIP rules. In November 2006 and August 2007, 1,132,000 and 1,016,000 options were granted to Executives, respectively, under the LTIP. The vesting of these equity awards are subject to 'performance hurdles' as outlined in the LTIP rules. Unexercised options expire 10 years from the date of issue unless an Executive ceases employment with the Company.

At 31 March 2013, there were 1,677,102 options and 3,424,936 restricted stock units outstanding under the LTIP.

The following table summarises the Company's shares available for grant as options, restricted stock units or other equity instruments under the LTIP and 2001 Equity Incentive Plan at 31 March 2013, 2012 and 2011:

Shares
Available for
Grant
26,588,283
(1,303,209)
—
410,914
<u>25,695,988</u>
(1,415,605)
—
223,400
24,503,783

# Stock Options

There were no stock options granted during the years ended 31 March 2013, 2012 and 2011. The following table summarises the Company's stock options activity during the noted period:

	Outstanding	Options
	Number	Weighted Average Exercise Price (A\$)
Balance at 31 March 2011	11,355,295	7.40
Exercised	(1,682,841)	6.25
Forfeited	(587,314)	7.76
Forfeitures available for re-grant		
Balance at 31 March 2012	9,085,140	7.59
Exercised	(3,622,106)	7.01
Forfeited	(306,898)	8.56
Forfeitures available for re-grant	<u> </u>	
Balance at 31 March 2013	5,156,136	7.94

The total intrinsic value of stock options exercised was A\$7.2 million, A\$2.0 million and A\$0.6 million for the years ended 31 March 2013, 2012 and 2011, respectively.

Windfall tax benefits realised in the United States from stock options exercised and included in cash flows from financing activities in the consolidated statements of cash flows were US\$3.5 million, nil and US\$0.4 million for the years ended 31 March 2013, 2012 and 2011, respectively.

The following table summarises outstanding and exercisable options under both the 2001 Equity Incentive Plan and the LTIP as of 31 March 2013:

Number_	Weighted Average Remaining Life (in Years)	Weighted Average Exercise Price (A\$)	Aggregate Intrinsic Value (A\$)
285,750	1.7	5.99	1,148,715
93,000	1.9	6.30	345,030
624,254	4.7	6.38	2,266,042
298,000	0.7	7.05	882,080
932,502	4.4	7.83	2,032,854
1,515,530	3.6	8.40	2,440,003
1,392,100	2.7	8.90	1,545,231
15,000	2.9	9.50	7,650
5,156,136	3.3	7.94	10,667,605

The aggregate intrinsic value in the preceding table represents the total pre-tax intrinsic value based on stock options with an exercise price less than the Company's closing stock price of A\$10.01 as of 31 March 2013, which would have been received by the option holders had those option holders exercised their options as of that date.

## Restricted Stock

The Company estimates the fair value of restricted stock units on the date of grant and recognises this estimated fair value as compensation expense over the periods in which the restricted stock vests.



The following table summarises the Company's restricted stock activity during the noted period:

	Shares	Weighted Average Fair Value at Grant Date (US\$)
Non-vested at 31 March 2011	5,112,095	4.52
Granted	1,303,209	4.92
Vested	(2,527,601)	3.13
Forfeited	(210,192)	5.35
Non-vested at 31 March 2012	3,677,511	5.57
Granted	1,415,605	8.41
Vested	(846,415)	7.13
Forfeited	(242,333)	5.96
Non-vested at 31 March 2013	4,004,368	6.13

#### Restricted Stock – service vesting

On 7 December 2012 and 2011, the Company granted 265,988 and 281,556 restricted stock units (service vesting), respectively, to employees under the 2001 Equity Incentive Plan. The fair value of each restricted stock unit (service vesting) is equal to the market value of the Company's common stock on the date of the grant, adjusted for the fair value of estimated dividends as the restricted stock holder is not entitled to dividends over the vesting period.

On 7 December 2012 and 2011, 240,645 and 81,619 restricted stock units (service vesting), respectively, that were previously granted as part of the 2001 Equity Incentive Plan became fully vested and the underlying common stock was issued.

Additionally, on 17 December 2011 and 30 May 2011, 316,283 and 925,024 restricted stock units (service vesting), respectively, that were previously granted as part of the 2001 Equity Incentive Plan became fully vested and the underlying common stock was issued.

## Restricted Stock - performance vesting

The Company granted 450,336 restricted stock units with a performance vesting condition under the LTIP to senior executives and managers of the Company on 14 September 2012 as part of the FY2013 long-term incentive award. The vesting of the restricted stock units is deferred for three years and is subject to a Return on Capital Employed ("ROCE") performance hurdle being met. The vesting of the restricted stock units is also subject to limited negative discretion by the Board. The Board's discretion will reflect the Board's judgment of the quality of the returns balanced against management's delivery of market share growth and a scorecard of key qualitative and quantitative performance objectives.

The Company granted 266,627 restricted stock units with a performance vesting condition under the LTIP to senior executives and managers of the Company on 7 June 2012 as part of the FY2012 long-term incentive award. On 7 June 2011, the Company granted 63,146 restricted stock units with a performance vesting condition under the LTIP. The vesting of the restricted stock units is deferred for two years and the amount of restricted stock units that will vest at that time is subject to the Board's exercise of negative discretion.

When the Board reviews the awards and determines whether any negative discretion should be applied at the vesting date, the award recipients may receive all, some, or none of their awards. The Board may only exercise negative discretion and may not enhance the maximum award that was originally granted to the award recipient.

The fair value of each restricted stock unit (performance vesting) is adjusted for changes in JHI plc's common stock price at each balance sheet date until the performance conditions are applied at the vesting date.

On 7 June 2012, 592,442 restricted stock units (performance vesting) that were granted on 7 June 2010 as part of the FY2010 long-term incentive award became fully vested and the underlying common stock was issued.

# Restricted Stock - market condition

Under the terms of the LTIP, the Company granted 432,654 and 954,705 restricted stock units (market condition) to senior executives on 14 September 2012 and 15 September 2011, respectively. The vesting of these restricted stock units is subject to a market condition as outlined in the LTIP.

The fair value of each of these restricted stock units (market condition) granted under the LTIP is estimated using a binomial lattice model that incorporates a Monte Carlo Simulation (the "Monte Carlo method"). The following table includes the assumptions used for restricted stock grants (market condition) valued during the years ended 31 March 2013 and 2012:

Date of grant	14 Sep 2012	15 Sep 2011
Dividend yield (per annum)	1.5%	2.0%
Expected volatility	52.2%	51.9%
Risk free interest rate	0.7%	1.0%
Expected life in years	3.0	3.0
JHX stock price at grant date (A\$)	8.95	5.64
Number of restricted stock units	432,654	954,705

On 15 September 2011 and 17 December 2011, 760,037 and 385,288 restricted stock units (market condition) that were previously granted became fully vested and the underlying common stock was issued.

#### Scorecard LTI - Cash Settled Units

On 21 June 2012, 501,556 of the 1,083,021 Scorecard LTI units that were previously granted on 21 June 2009 as part of the FY2010 long-term incentive award became fully vested and the balance lapsed as a result of the Board's exercise of negative discretion. The cash amount paid to award recipients was based on JHI plc's common stock on the vesting date.

Under the terms of the LTIP, the Company granted awards equivalent to 506,627 and 716,536 Scorecard LTI units during the years ended 31 March 2013 and 2012, respectively, which provide recipients a cash incentive based in JHI ple's common stock price on the vesting date and each executive's scorecard rating. The vesting of awards is measured on individual performance conditions based on certain performance measures. Compensation expense recognised for awards are based on the fair market value of JHI ple's common stock on the date of grant and recorded as a liability. The expense is recognised ratably over the vesting period and the liability is adjusted for subsequent changes in JHI ple's common stock price at each balance sheet date.



## 16. Capital Management and Dividends

During the year ended 31 March 2012, the Company acquired approximately 3.4 million shares of its common stock under a share repurchase program announced on 17 May 2011. The acquired shares had an aggregate cost of US\$19.0 million (A\$19.1 million) and the average price paid per share of common stock was US\$5.55 (A\$5.59). The US dollar amount was determined using the weighted average spot exchange rates for the days on which shares were acquired. All acquired shares were officially cancelled prior to 31 March 2012.

On 21 May 2012, the Company announced a share buyback program to acquire up to 5% of its issued capital during the subsequent twelve month period. No securities were bought back during the year ended 31 March 2013.

On 23 July 2012, the Company paid a dividend to shareholders of US38.0 cents per security ("FY2012 second half dividend"). The total amount of the FY2012 second half dividend was US\$166.4 million.

On 25 January 2013, the Company paid a dividend to shareholders of US5.0 cents per security ("FY2013 first half dividend"). The total amount of the FY2013 first half dividend was US\$22.1 million.

On 22 May 2013 the Company declared an ordinary dividend of US13.0 cents per security ("FY2013 second half dividend") and a special dividend of US24.0 cents per security ("FY2013 special dividend"). The FY2013 second half dividend and the FY2013 special dividend are declared in US currency and will be paid on 26 July 2013, with a record date of 28 June 2013.

# 17. Operating Segment Information and Concentrations of Risk

The Company has reported its operating segment information in the format that the operating segment information is available to and evaluated by senior management. USA and Europe Fibre Cement manufactures fibre cement interior linings, exterior siding products and related accessories in the United States; these products are sold in the United States, Canada and Europe. Asia Pacific Fibre Cement includes all fibre cement manufactured in Australia, New Zealand and the Philippines and sold in Australia, New Zealand, Asia, the Middle East (Israel, Kuwait, Qatar and United Arab Emirates), and various Pacific Islands. Research and Development represents the cost incurred by the research and development centres.

# **Operating Segments**

The following are the Company's operating segments and geographical information:

	Ne	Net Sales to Customers <sup>1</sup>		
	Y	Years Ended 31 March		
(Millions of US dollars)	2013	2012	2011	
USA & Europe Fibre Cement	\$ 951.4	\$ 862.0	\$ 814.0	
Asia Pacific Fibre Cement	369.9	375.5	353.0	
Worldwide total	\$1,321.3	\$1,237.5	\$1,167.0	

	Ye	Income Before Income Taxes Years Ended 31 March		
(Millions of US dollars)	2013	2012	2011	
USA & Europe Fibre Cement <sup>2, 3</sup>	\$ 145.6	\$148.4	\$ 160.3	
Asia Pacific Fibre Cement <sup>2, 8</sup>	61.7	80.3	79.4	
Research and Development <sup>2</sup>	(26.0)	(20.7)	(20.1)	
Segments total	181.3	208.0	219.6	
General Corporate <sup>4</sup>	<u>(151.8)</u>	(52.5)	(114.9)	
Total operating income	29.5	155.5	104.7	
Net interest income (expense) <sup>5</sup>	2.4	(7.4)	(4.4)	
Other income (expense)	1.8	3.0	(3.7)	
Worldwide total	\$ 33.7	\$151.1	\$ 96.6	

		Total Identifiable Assets 31 March	
(Millions of US dollars)	2013	2012	
USA & Europe Fibre Cement	\$ 725.0	\$ 749.1	
Asia Pacific Fibre Cement	230.7	238.4	
Research and Development	20.9	15.6	
Segments total	976.6	1,003.1	
General Corporate <sup>6, 7</sup>	<u>1,131.0</u>	1,306.9	
Worldwide total	\$2,107.6	\$2,310.0	

		Net Sales to Customers <sup>1</sup> Years Ended 31 March		
(Millions of US dollars)	2013	2012	2011	
USA	\$ 923.8	\$ 833.9	\$ 789.2	
Australia	272.0	282.4	266.4	
New Zealand	56.1	54.4	52.9	
Other Countries	69.4	66.8	58.5	
Worldwide total	\$1,321.3	\$1,237.5	\$1,167.0	

		Total Identifiable Assets 31 March	
(Millions of US dollars)	2013	2012	
USA	\$ 734.2	\$ 748.5	
Australia	156.3	160.5	
New Zealand	39.8	43.7	
Other Countries	46.3	50.4	
Segments total	976.6	1,003.1	
General Corporate <sup>6,7</sup>	1,131.0	1,306.9	
Worldwide total	\$2,107.6	\$2,310.0	

<sup>1</sup> Export sales and inter-segmental sales are not significant.

<sup>2</sup> Research and development costs of US\$11.9 million, US\$10.1 million and US\$9.7 million in fiscal years 2013, 2012 and 2011, respectively, were expensed in the USA and Europe Fibre Cement segment. Research and development costs of US\$1.7 million, US\$1.6 million and US\$1.4 million in fiscal years 2013, 2012 and 2011, respectively, were expensed in the Asia Pacific Fibre Cement segment. Research and development costs of US\$23.6 million, US\$18.7 million and US\$16.9 million in fiscal years 2013, 2012 and 2011, respectively, were expensed in the Research and Development segment. The Research and Development segment also included selling, general and administrative expenses of US\$2.4 million, US\$2.0 million and US\$3.2 million in fiscal years 2013, 2012 and 2011, respectively.

Research and development expenditures are expensed as incurred and in total amounted to US\$37.2 million, US\$30.4 million and US\$28.0 million for the years ended 31 March 2013, 2012 and 2011, respectively.

- <sup>3</sup> Included in the USA and Europe Fibre Cement segment for the years ended 31 March 2013, 2012 and 2011 are asset impairment charges of US\$16.9 million, US\$14.3 million and nil, respectively. See Note 7 for further information.
- <sup>4</sup> The principal components of the General Corporate segment are officer and employee compensation and related benefits, professional and legal fees, administrative costs, and rental expense net of rental income on the Company's corporate offices. Included in the General Corporate segment for the year ended 31 March 2013 are unfavourable asbestos adjustments of US\$117.1 million, AICF SG&A expenses of US\$1.7 million and ASIC expenses of US\$2.6 million. Included in the General Corporate segment for the year ended 31 March 2012 are unfavourable asbestos adjustments of US\$15.8 million, AICF SG&A expenses of US\$1.1 million. Included in the General Corporate segment for the year ended 31 March 2012 are unfavourable asbestos adjustments of US\$15.8 million, AICF SG&A expenses of US\$2.8 million and ASIC expenses of US\$2.8 million. Included in the General Corporate segment for the year ended 31 March 2011 are unfavourable asbestos adjustments of US\$85.8 million, AICF SG&A expenses of US\$2.2 million and a net benefit of US\$8.7 million related to the ASIC proceedings.
- <sup>5</sup> The Company does not report net interest expense for each operating segment as operating segments are not held directly accountable for interest expense. Included in net interest (expense) income is AICF interest income of US\$7.0 million, US\$3.3 million and US\$4.3 million in fiscal years 2013, 2012 and 2011, respectively. See Note 11 for more information.

- <sup>6</sup> The Company does not report deferred tax assets and liabilities for each operating segment as operating segments are not held directly accountable for deferred income taxes. All deferred income taxes are included in the General Corporate segment.
- <sup>7</sup> Asbestos-related assets at 31 March 2013 and 2012 are US\$882.8 million and US\$825.2 million, respectively, and are included in the General Corporate segment.
- <sup>8</sup> Included in the Asia Pacific Fibre Cement segment for the years ended 31 March 2013, 2012 and 2011 is an increase to the provision for New Zealand product liability claims of US\$13.2 million, US\$5.4 million and US\$1.4 million, respectively. See Note 13 for more information.

## **Concentrations of Risk**

The distribution channels for the Company's fibre cement products are concentrated. If the Company were to lose one or more of its major customers, there can be no assurance that the Company will be able to find a replacement. Therefore, the loss of one or more customers could have a material adverse effect on the Company's consolidated financial position, results of operations and cash flows.

The Company has two major customers that individually account for over 10% of the Company's net sales in one or all of the past three fiscal years.

These two customers' accounts receivable represented 22% and 21% of the Company's trade accounts receivable at 31 March 2013 and 2012, respectively. The following are gross sales generated by these two customers, which are all from the USA and Europe Fibre Cement segment:

	Years Ended 31 March					
(Millions of US dollars)	2013		2012		2011	
		%		%		%
Customer A	\$223.0	16.9%	\$207.4	16.8%	\$208.9	17.9%
Customer B	<u>137.7</u>	10.4%	135.7	11.0%	134.0	<u>11.5</u> %
	\$360.7		\$343.1		\$342.9	

Approximately 30% and 33% of the Company's net sales in fiscal year 2013 and 2012, respectively, were derived from outside the United States. Consequently, changes in the value of foreign currencies could significantly affect the consolidated financial position, results of operations and cash flows of the Company's non-US operations on translation into US dollars.

# 18. Reclassifications Out of Accumulated Other Comprehensive Income (Loss)

During the year ended 31 March 2013, US\$106.5 million (A\$105.0 million) of available-for-sale securities held by AICF matured, resulting in a realised gain of US\$2.7 million (A\$2.6 million). Accordingly, US\$2.7 million (A\$2.6 million) was reclassified out of *Accumulated Other Comprehensive Income* and is reflected as a component of *Net Interest Income (Expense)* on the Consolidated Statements of Operations and Comprehensive Income (Loss).

	Pen	sion and					
	Post-F	Retirement			Foreign	n Currency	
	В	enefit	Unreal	lised Gain	Tra	nslation	
(Millions of US dollars)	Adj	ustment	on Inv	restments	Adju	istments	Total
Balance at 31 March 2012	\$	(0.3)	\$	2.6	\$	47.1	Total \$49.4
Other comprehensive income before reclassifications		<u> </u>		3.6		(2.9)	0.7
Amounts reclassified from accumulated other comprehensive income to							
interest income				(2.7)			(2.7)
Net current-period other comprehensive income		_		0.9		(2.9)	(2.0)
Balance at 31 March 2013	\$	(0.3)	\$	3.5	\$	44.2	<u>\$47.4</u>

# 19. Acquisitions

During the year ended 31 March 2012, the Company entered into an agreement to acquire the assets of a US business engaged in the pultrusion of fibreglass profiles. The Company made a deposit on the acquisition of US\$14.4 million during the fourth quarter of the 2012 financial year. The deposit was reflected within other non-current assets on the consolidated balance sheet at 31 March 2012. The acquisition was completed on 1 April 2012. The acquisition was immaterial to the Company and is consolidated within the USA and Europe Fibre Cement segment.

#### James Hardie Industries plc

This Financial Report forms part of a package of information about the Company's results. It should be read in conjunction with the other parts of this package, including the Media Release, Management Presentation and Management's Analysis of Results.

#### Forward-Looking Statements

This Financial Report contains forward-looking statements. James Hardie may from time to time make forward-looking statements in its periodic reports filed with or furnished to the SEC, on Forms 20-F and 6-K, in its annual reports to shareholders, in offering circulars, invitation memoranda and prospectuses, in media releases and other written materials and in oral statements made by the company's officers, directors or employees to analysts, institutional investors, existing and potential lenders, representatives of the media and others. Statements that are not historical facts are forward-looking statements and such forward-looking statements are statements made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995.

Examples of forward-looking statements include:

- statements about the company's future performance;
- projections of the company's results of operations or financial condition;
- statements regarding the company's plans, objectives or goals, including those relating to strategies, initiatives, competition, acquisitions, dispositions and/or our products;
- expectations concerning the costs associated with the suspension or closure of operations at any of the company's plants and future plans with respect to any such plants;
- expectations regarding the extension or renewal of the company's credit facilities including changes to terms, covenants or ratios;
- expectations concerning dividend payments and share buy-backs;
- statements concerning the company's corporate and tax domiciles and structures and potential changes to them, including potential tax charges;
- statements regarding tax liabilities and related audits, reviews and proceedings;
- statements as to the possible consequences of proceedings brought against the company and certain of its former directors and officers by the Australian Securities and Investments Commission (ASIC);
- statements regarding the possible consequences and/or potential outcome of the legal proceedings brought against two of the company's subsidiaries by the New Zealand Ministry of Education and the potential product liabilities, if any, associated with such proceedings;
- expectations about the timing and amount of contributions to Asbestos Injuries Compensation Fund (AICF), a special purpose fund for the compensation of proven Australian asbestos-related personal injury and death claims;
- expectations concerning indemnification obligations;
- expectations concerning the adequacy of the company's warranty provisions and estimates for future warranty-related costs;
- statements regarding the company's ability to manage legal and regulatory matters (including but not limited to product liability, environmental, intellectual property and competition law matters) and to resolve any such pending legal and regulatory matters within current estimates and in anticipation of certain third-party recoveries; and
- statements about economic conditions, such as economic or housing recovery, the levels of new home construction and home renovations, unemployment levels, changes
  in consumer income, changes or stability in housing values, the availability of mortgages and other financing, mortgage and other interest rates, housing affordability and
  supply, the levels of foreclosures and home resales, currency exchange rates, and builder and consumer confidence.

Words such as "believe," "anticipate," "plan," "expect," "intend," "target," "estimate," "project," "forecast," "guideline," "aim," "will," "should," "likely," "continue," "may," "objective," "outlook" and similar expressions are intended to identify forward-looking statements but are not the exclusive

#### James Hardie Industries plc

means of identifying such statements. Readers are cautioned not to place undue reliance on these forward-looking statements and all such forward-looking statements are qualified in their entirety by reference to the following cautionary statements.

Forward-looking statements are based on the company's current expectations, estimates and assumptions and because forward-looking statements address future results, events and conditions, they, by their very nature, involve inherent risks and uncertainties, many of which are unforeseeable and beyond the company's control. Such known and unknown risks, uncertainties and other factors may cause actual results, performance or other achievements to differ materially from the anticipated results, performance or achievements expressed, projected or implied by these forward-looking statements. These factors, some of which are discussed under "Risks Factors" in Section 3 of the Form 20-F filed with the Securities and Exchange Commission on 2 July 2012, include, but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former James Hardie subsidiaries; required contributions to AICF, any shortfall in AICF and the effect of currency exchange rate movements on the amount recorded in the company's financial statements as an asbestos liability; governmental loan facility to AICF; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which the company operates; the consequences of product failures or defects; exposure to environmental, asbestos, putative consumer class action or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; possible increases in competition and the potential that competitors could copy the company's products; reliance on a small number of customers; a customer's inability to pay; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; the effect of the transfer of the company's corporate domicile from The Netherlands to Ireland, changes in corporate governance and potential tax benefits; currency exchange risks; dependence on customer preference and the concentration of the company's customer base on large format retail customers, distributors and dealers; dependence on residential and commercial construction markets; the effect of adverse changes in climate or weather patterns; possible inability to renew credit facilities on terms favourable to the company, or at all; acquisition or sale of businesses and business segments; changes in the company's key management personnel; inherent limitations on internal controls; use of accounting estimates; and all other risks identified in the company's reports filed with Australian, Irish and US securities agencies and exchanges (as appropriate). The company cautions you that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those in forward-looking statements. Forward-looking statements speak only as of the date they are made and are statements of the company's current expectations concerning future results, events and conditions. The company assumes no obligations to update any forward-looking statements or information except as required by law.

# Exhibit 99.6

Rule 3.8A

# Appendix 3F

# Final share buy-back notice (*except* minimum holding buy-back)

Introduced 1/9/99. Origin: Appendices 7D and 7E. Amended 30/9/2001, 11/01/10

Information and documents given to ASX become ASX's property and may be made public.

Name of entity James Hardie Industries plc	ABN/ARSN 097 829 895
We (the entity) give ASX the following information.	
Description of buy-back	
1 Type of buy-back	On-market
Details of all shares/units bought back	
2 Number of shares/units bought back	Nil
3 Total consideration paid or payable for the shares/units	Nil
4 If buy-back is an on-market buy-back - highest and lowest price paid	Not applicable

+ See chapter 19 for defined terms.

11/01/2010 Appendix 3F Page 1

# **Compliance statement**

1. The company is in compliance with all Corporations Act requirements relevant to this buy-back.

or, for trusts only:

- 1. The trust is in compliance with all requirements of the Corporations Act as modified by Class Order 07/422, and of the trust's constitution, relevant to this buy-back.
- 2. There is no information that the listing rules require to be disclosed that has not already been disclosed, or is not contained in, or attached to, this form.

Sign here:	/s/ Marcin Firek
	(Company secretary)

(Company sec

Date: 23 May 2013

Print name: Marcin Firek

+ See chapter 19 for defined terms.

Appendix 3F Page 2

11/01/2010

# Appendix 3C

# Announcement of buy-back (*except* minimum holding buy-back)

Information and documents given to ASX become ASX's property and may be made public.

Introduced 1/9/99. Origin: Appendix 7B. Amended 13/3/2000, 30/9/2001, 11/01/10

	e of entity	ABN/ARSN					
Jam	es Hardie Industries plc	097 829 895					
We (t	he entity) give ASX the following information.						
Infor	Information about buy-back						
1	Type of buy-back	On-market					
2	+Class of shares/units which is the subject of the buy-back (eg, ordinary/preference)	Ordinary shares/CUFS					
3	Voting rights (eg, one for one)	One for one					
4	Fully paid/partly paid (and if partly paid, details of how much has been paid and how much is outstanding)	Fully paid					
5	Number of shares/units in the +class on issue	441,654,684					
6	Whether shareholder/unitholder approval is required for buy-back	Not required					
7	Reason for buy-back	Ongoing capital management programme as announced to the ASX on 23 May 2013.					

+ See chapter 19 for defined terms.

11/01/2010 Appendix 3C Page 1

8 Any other information material to a shareholder's/unitholder's decision whether to accept the offer (eg, details of any proposed takeover bid)

Not applicable

### **On-market buy-back**

- 9 Name of broker who will act on the company's behalf
- 10 Deleted 30/9/2001.
- 11 If the company/trust intends to buy back a maximum number of shares that number Note: This requires a figure to be included, not a percentage.
- 12 If the company/trust intends to buy back shares/units within a period of time that period of time; if the company/trust intends that the buy-back be of unlimited duration that intention
- 13 If the company/trust intends to buy back shares/units if conditions are met those conditions

# Employee share scheme buy-back

- 14 Number of shares proposed to be bought back
- 15 Price to be offered for shares

To be advised later

Up to 22,082,734 CUFS/ordinary shares

12 months

Not applicable

Not applicable

Not applicable

## Selective buy-back

16 Name of person or description of class of person whose shares are proposed to be bought back

17 Number of shares proposed to be bought back

18 Price to be offered for shares

# Equal access scheme

- 19 Percentage of shares proposed to be bought back
- 20 Total number of shares proposed to be bought back if all offers are accepted
- 21 Price to be offered for shares
- 22 +Record date for participation in offer Cross reference: Appendix 7A, clause 9.

## **Compliance statement**

1. The company is in compliance with all Corporations Act requirements relevant to this buy-back.

# or, for trusts only:

- 1. The trust is in compliance with all requirements of the Corporations Act as modified by Class Order 07/422, and of the trust's constitution, relevant to this buy-back.
- 2. There is no information that the listing rules require to be disclosed that has not already been disclosed, or is not contained in, or attached to, this form.

Sign here: /s/ Marcin Firek (Company secretary)

Print name: Marcin Firek

+ See chapter 19 for defined terms.

11/01/2010 Appendix 3C Page 3

Not applicable

Date: 23 May 2013

KPMG cutting through complexity

> Valuation of Asbestos-Related Disease Liabilities of former James Hardie entities ("the Liable Entities") to be met by the AICF Trust

Prepared for Asbestos Injuries Compensation Fund Limited ("AICFL")

As at 31 March 2013

23 May 2013



KPMG Actuarial Pty Ltd Australian Financial Services Licence No. 392050 10 Shelley Street Sydney NSW 2000

PO Box H67 Australia Square NSW 1215 Australia ABN: 91 144 686 046 Telephone: +61 2 9335 7000 Facsimile: +61 2 9335 7001 DX: 1056 Sydney www.kpmg.com.au

23 May 2013

Narreda Grimley General Manager Asbestos Injuries Compensation Fund Limited Suite 1, Level 7, 233 Castlereagh Street Sydney NSW 2000

Cc Russell Chenu, Chief Financial Officer, James Hardie Industries plc Paul Miller, General Counsel, Department of Premier and Cabinet, The State of New South Wales The Board of Directors, Asbestos Injuries Compensation Fund Limited

#### Dear Narreda

# VALUATION OF ASBESTOS-RELATED DISEASE LIABILITIES OF FORMER JAMES HARDIE ENTITIES ("THE LIABLE ENTITIES") TO BE MET BY THE AICF TRUST

We are pleased to provide you with our actuarial valuation report relating to the asbestos-related disease liabilities of the Liable Entities which are to be met by the AICF Trust.

The report is effective as at 31 March 2013 and has taken into account claims data and information provided to us by AICFL as at 31 March 2013.

If you have any questions with respect to the contents of this report, please do not hesitate to contact us.

Yours sincerely

N Donlung

Neil Donlevy MA FIA FIAA Executive, KPMG Actuarial Pty Ltd Fellow of the Institute of Actuaries (London) Fellow of the Institute of Actuaries of Australia

Jolites

Jefferson Gibbs BSc FIA FIAA Executive, KPMG Actuarial Pty Ltd Fellow of the Institute of Actuaries (London) Fellow of the Institute of Actuaries of Australia

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# **Executive Summary**

# **Important Note: Basis of Report**

This valuation report (*'the Report*'') has been prepared by KPMG Actuarial Pty Ltd (ABN 91 144 686 046) (*'KPMG Actuarial*'') in accordance with an "Amended and Restated Final Funding Agreement in respect of the provision of long-term funding for compensation arrangements for certain victims of Asbestos-related diseases in Australia" (hereafter referred to as the *"the Amended Final Funding Agreement*'') between James Hardie Industries NV (now known as James Hardie Industries plc) (hereafter referred to as "*James Hardie*''), James Hardie 117 Pty Limited, the State of New South Wales and Asbestos Injuries Compensation Fund Limited (*#ICFL*'') which was signed on 21 November 2006.

This Report is intended to meet the requirements of the Amended Final Funding Agreement and values the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust.

This Report is not intended to be used for any other purpose and may not be suitable, and should not be used, for any other purpose. Opinions and estimates contained in the Report constitute our judgment as of the date of the Report.

The information contained in this Report is of a general nature and is not intended to address the objectives, financial situation or needs of any particular individual or entity. It is provided for information purposes only and does not constitute, nor should it be regarded in any manner whatsoever as, advice and is not intended to influence a person in making a decision in relation to any financial product or an interest in a financial product. No one should act on the information contained in this Report without obtaining appropriate professional advice after a thorough examination of the accuracy and appropriateness of the information contained in this Report having regard to their objectives, financial situation and needs.

In preparing the Report, KPMG Actuarial has relied on information supplied to it from various sources and has assumed that the information is accurate and complete in all material respects. KPMG Actuarial has not independently verified the accuracy or completeness of the data and information used for this Report.

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The Report must be read in its entirety. Individual sections of the Report, including the Executive Summary, could be misleading if considered in isolation. In particular, the opinions expressed in the Report are based on a number of assumptions and qualifications which are set out in the full Report.

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#### Introduction

The Amended Final Funding Agreement requires the completion of an Annual Actuarial Report evaluating the potential asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust. KPMG Actuarial has been retained by AICFL to provide this actuarial valuation report as required under the Amended Final Funding Agreement and this is detailed in our Engagement Letter dated 15 November 2012.

The Liable Entities are defined as being the following entities:

- Amaca Pty Ltd (formerly James Hardie & Coy);
- Amaba Pty Ltd (formerly Jsekarb, James Hardie Brakes and Better Brakes); and
- ABN60 Pty Ltd (formerly James Hardie Industries Ltd).

In addition, the liability for Baryulgil claims is deemed to be a liability of Amaca by virtue of the James Hardie (Civil Liability) Act 2005 (NSW). Under Part 4 of that Act, Amaca is liable for the "Marlew Asbestos Claims" or "Marlew Contribution Claims" as defined in that Act.

Our valuation is on a central estimate basis and is intended to be effective as at 31 March 2013. It has been based on claims data and information as at 31 March 2013 provided to us by AICFL.

# Overview of Recent Claims Experience and comparison with previous valuation projections

In this section we compare the actual experience in 2012/13 (referred to in the following tables as "FY13 Actual") with the projections for 2012/13 that were contained within our previous valuation report at 31 March 2012. We will refer to these projections for 2012/13 as "FY13 Expected" in the tables that follow.

#### Claim numbers

The number of mesothelioma claims reported has shown an increase in the year. There have been 310 claims reported in 2012/13. This compares to 260 claims reported in 2011/12, 268 claims reported in 2010/11 and 270 claims reported in 2009/10.

For non-mesothelioma claims, there have been 232 claims reported in 2012/13 compared to 196 claims reported in 2011/12, 228 claims reported in 2010/11 and 267 claims reported in 2009/10. This increase is predominantly due to a significant increase in reporting activity for asbestosis claims and lung cancer claims.

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The following table shows the comparison of actual experience with that which had been forecast at the previous valuation.

#### Table E.1. Comparison of claim numbers

	FY13 Actual	FY13 Expected	Ratio of Actual to Expected (%)	FY12 Actual
Mesothelioma	310	276	112%	260
Asbestosis	130	126	103%	110
Lung Cancer	32	18	178%	15
ARPD & Other	38	42	90%	36
Wharf	6	6	100%	6
Workers	26	36	72%	29
Total	542	504	108%	456

Average Claim Awards

Average claims awards in 2012/13 have typically been in line with, or lower than, expectations.

There have been three large mesothelioma claim settlements (being claims in excess of \$1m in 2006/07 money terms) in 2012/13. This is below our allowance of 5.5 large claims. Total claims expenditure on large claims has been 47% below expectations, reflecting the lower number of large claims.

The following table shows the comparison of actual experience with that which had been forecast at the previous valuation.

#### Table E.2. Comparison of average claim size of non-nil claims

	FV13 Actual (\$)	FY13 Expected (\$)	Ratio of Actual to Expected (%)	FY12 Actual (\$)
Mesothelioma	286,641	311,800	92%	283,234
Asbestosis	121,187	114,600	106%	108,862
Lung Cancer	115,523	143,900	80%	125,042
ARPD & Other	86,358	103,900	83%	97,571
Wharf	40,601	114,600	35%	76,090
Workers	85,000	146,600	58%	900,000
Mesothelioma Large	3 claims @	5.5 claims @	53%	4 claims @
Claims Costs	\$1,929,500	\$1,972,000		\$1,337,800
	=	=		=
	\$5,788,500	\$10,847,000		\$5,351,200

Note: FY12 Actual values are expressed in 2011/12 money terms. FY13 Actual values and FY13 Expected values are expressed in 2012/13 money terms.

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Cashflow expenditure: gross and net

Gross cashflow expenditure, at \$121.3m, was 1% below expectations.

Net cashflow expenditure, at \$85.6m, was 20% below expectations.

# Table E.3. Comparison of cashflow

	FY13 YTD Actual (\$M)	FY13 YTD Expected (\$M)	Ratio of Actual to Expected (%)	FY12 YTD Actual (\$M)
Gross Cashflow	121.3	122.2	99%	99.1
Insurance and Other Recoveries	(11.8)	(14.9)	79%	(12.4)
Insurance recoveries from HIH (under 562A(4)) and from commutations	(23.9)	0.0	n/a	(11.5)
Net Cashflow	85.6	107.3	80%	75.2

Insurance and Other Recoveries have been considerably higher than expected. This is due to proceeds from insurance collections from HIH and associated entities as a result of successful application of Section 562A(4) and other commutation proceeds.

The following chart shows the composition of the gross cashflow between current and prior years' reported claims over the past nine financial years.



# Figure E.1. Composition of gross cashflow between current and prior years' reported claims

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Payments in relation to claims reported in the financial year have shown an increase compared with the previous year. This is predominantly due to the higher number of mesothelioma claims reported in the year and which have been settled in the year.

Payments in relation to prior years' reported claims have shown a more material increase and are a consequence of the higher numbers of claims settled.

The previous observations we have made in relation to the average claim sizes being better than expected and being broadly in line with, or lower than, the previous year further demonstrates that the higher claim payments being made are substantially a consequence of the increased numbers of claims settled.

As a consequence of the settlement activity that occurred in 2012/13, the number of claims that have been received and not yet settled ("pending claims") are at their lowest levels since the formation of AICF.

#### Liability Assessment

At 31 March 2013, our projected central estimate of the liabilities of the Liable Entities (the Discounted Central Estimate) to be met by the AICF Trust is \$1,693.6m (March 2012: \$1,580.1m).

We have not allowed for the future Operating Expenses of the AICF Trust or the Liable Entities in the liability assessment.

# Table E.4. Comparison of central estimate of liabilities

		31 March 2013 \$m		
	Gross of insurance recoveries	Insurance recoveries	Net of insurance recoveries	Net of insurance recoveries
Total projected cashflows (uninflated)	1,561.1	216.1	1,345.0	1,313.1
Future inflation allowance	1,294.3	126.8	1,167.5	1,211.9
Total projected cash-flows with inflation	2,855.5	342.9	2,512.6	2,525.0
Discounting allowance	(923.7)	(104.7)	(818.9)	(944.9)
Net present value liabilities	1,931.8	238.2	1,693.6	1,580.1

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## Comparison with previous valuation

In the absence of any change to the claim projection assumptions from our 31 March 2012 valuation, other than allowing for the changes in the discount rate, we would have projected a Discounted Central Estimate liability of \$1,636.8m as at 31 March 2013, i.e. an increase of \$56.7m from our 31 March 2012 valuation result.

This increase of \$56.7m is due to:

- A reduction of \$49.9m, being the net impact of expected claims payments (which reduce the liability) and the "unwind of discount" (which increases the liability and reflects the fact that cashflows are now one year nearer and therefore are discounted by one year less).
- An increase of \$106.6m resulting from the lower discount rates prevailing at 31 March 2013 compared with those adopted at 31 March 2012.

Our liability assessment at 31 March 2013 of \$1,693.6m represents an increase of \$56.8m (or 3.5% of the liability), which arises from changes to the claim projection assumptions.

The increase of \$56.8m is principally a consequence of:

- An increase in the projected future number of claims for most disease types; and
- A decrease in projected future insurance recoveries largely as a result of the commutations entered into during 2012/13. This leads to lower future
  recoveries being available (i.e. increasing the liability) although this has been done in exchange for an immediate cash amount having been paid to AICF;

offset by

- Lower assumed average claim awards, in particular for mesothelioma;
- Higher assumed future nil settlement rate for most disease types; and
- A reduction in the assumed rate of claim inflation over the near-term in response to the current prevailing economic conditions. The long-term rate of claim inflation has not been changed.

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The following chart shows an analysis of the change in our liability assessments from March 2012 to March 2013.

### Figure E.2. Analysis of change in central estimate liability



Note: Green bars signal that this factor has given rise to an increase in the liability whilst light blue bars signal that this factor has given rise to a reduction in the liability.

The undiscounted liability as of 31 March 2013 has increased from \$2,418m (based on the 31 March 2012 valuation) to \$2,513m. This represents an increase of \$95m (approximately 4% of the undiscounted liability).

### Amended Final Funding Agreement calculations

The Amended Final Funding Agreement sets out the basis on which payments will be made to the AICF Trust.

Additionally, there are a number of other figures specified within the Amended Final Funding Agreement that we are required to calculate. These are:

- Discounted Central Estimate;
- Term Central Estimate; and
- Period Actuarial Estimate.

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### Table E.5. Amended Final Funding Agreement calculations

	311
Discounted Central Estimate (net of cross-claim recoveries, Insurance and Other Recoveries)	1,693.6
Period Actuarial Estimate (net of cross-claim recoveries, gross of Insurance and Other Recoveries)	
comprising:	384.7
Discounted value of cashflow in 2013/14	127.3
Discounted value of cashflow in 2014/15	129.0
Discounted value of cashflow in 2015/16	128.4
Term Central Estimate (net of cross-claim recoveries, Insurance and Other Recoveries)	1,688.3

The actual funding amount due at a particular date will depend upon a number of factors, including:

- the net asset position of the AICF Trust at that time;
- · the free cash flow amount of the James Hardie Group in the preceding financial year; and
- the Period Actuarial Estimate in the latest Annual Actuarial Report.

### Uncertainty

Estimates of asbestos-related disease liabilities are subject to considerable uncertainty, significantly more than personal injury liabilities in relation to other causes, such as CTP or Workers Compensation claims.

It should therefore be expected that the actual emergence of the liabilities will vary from any estimate. As indicated in Figure E.3, depending on the actual out-turn of experience relative to that currently forecast, the variation could potentially be substantial.

Thus, no assurance can be given that the actual liabilities of the Liable Entities to be met by the AICF Trust will not ultimately exceed the estimates contained in this Report. Any such variation may be significant.

We have performed sensitivity testing to identify the impact of different assumptions upon the size of the liabilities.

We note that these sensitivity test ranges are not intended to correspond to a specified probability of sufficiency, nor are they intended to indicate an upper bound or a lower bound of all possible outcomes.

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### Valuation of the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust Effective as at 31 March 2013

# Figure E.3. Sensitivity testing results – Impact around the Discounted Central Estimate (in \$m)



The single most sensitive assumption shown in the chart is the peak year of claims reporting against the Liable Entities. Shifting the peak year of claims reporting by 5 years (e.g. for mesothelioma, it would be equivalent to shifting the peak year from 2010/11 to 2015/2016) could imply an increase in the discounted central estimate of approximately 45%.

### Table E.6. Summary results of sensitivity analysis

	Undiscounted	Discounted
Central estimate	\$2,513m	\$1,694m
Range around the central estimate	-\$940m to	-\$550m to
	+\$1,700m	+\$910m
Range of liability estimates	\$1.57bn to	\$1.14bn to
	\$4.21bn	\$2.60bn

Whilst the table above indicates a range around the discounted central estimate of liabilities of -\$550m to +\$910m, the actual cost of liabilities could fall outside that range depending on the actual experience.

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# Data, Reliances and Limitations

We have been provided with the following data by AICFL:

- Claims dataset at 31 March 2013 with individual claims listings;
- Accounting transactions dataset at 31 March 2013 (which includes individual claims payment details); and
- Detailed insurance bordereaux information (being a listing of claims filed with the insurers of the Liable Entities) produced by Randall & Quilter Investment Holdings as at 31 March 2013.

While we have tested the consistency of the various data sets provided, we have not otherwise verified the data nor have we undertaken any auditing of the data at source. We have relied on the data provided as being complete and accurate in all material respects. Consequently, should there be material errors or incompleteness in the data, our assessment could be affected materially.

#### **Executive Summary Not Report**

Please note that this executive summary is intended as a brief overview of our Report. To properly understand our analysis and the basis of our liability assessment requires examination of our Report in full.

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# 1 Scope and Purpose

# 1.1 Introduction

The Amended Final Funding Agreement requires the completion of an Annual Actuarial Report evaluating the potential asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust.

1.1.1 Liable Entities

The Liable Entities are defined as being the following entities:

- Amaca Pty Ltd (formerly James Hardie & Coy);
- Amaba Pty Ltd (formerly Jsekarb, James Hardie Brakes and Better Brakes); and
- ABN60 Pty Ltd (formerly James Hardie Industries Ltd).

In addition, the liability for Baryulgil claims is deemed to be a liability of Amaca by virtue of the James Hardie (Civil Liability) Act 2005 (NSW). Under Part 4 of that Act, Amaca is liable for "Marlew Asbestos Claims" or "Marlew Contribution Claims" as defined in that Act.

#### 1.1.2 Personal asbestos claims

Under the Amended Final Funding Agreement, the liabilities to be met by the AICF Trust relate to personal asbestos-related disease liabilities of the Liable Entities.

Such claims must relate to exposure which took place in Australia and which have been brought in a Court in Australia.

The precise scope of the liabilities is documented in Section 1.2 and in Appendix H of this Report.

# 1.1.3 Purpose of report

KPMG Actuarial has been retained by AICFL to provide an Annual Actuarial Report as required under the Amended Final Funding Agreement and this is detailed in our Engagement Letter dated 15 November 2012.

The prior written consent of KPMG Actuarial is required for any other use of this Report or the information contained in it.

Our valuation is effective as at 31 March 2013 and has been based on claims data and information as at 31 March 2013 provided to us by AICFL.

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### Valuation of the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust Effective as at 31 March 2013

# 1.2 Scope of report

We have been requested to provide an actuarial assessment as at 31 March 2013 of the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust, consistent with the terms of the Amended Final Funding Agreement.

The assessment is on a central estimate basis and is based on the claims experience as at 31 March 2013.

A "central estimate" liability assessment is an estimate of the expected value of the range of potential future liability outcomes. In other words, if all the possible values of the liabilities are expressed as a statistical distribution, the central estimate is an estimate of the mean of that distribution.

It is of note that our liability assessment:

- Relates to the Liable Entities and Marlew (in relation to Marlew Claims arising from asbestos mining activities at Baryulgil).
- Is intended to cover:
  - The amount of settlements, judgments or awards for all Personal Asbestos Claims.
  - Claims Legal Costs incurred by the AICF Trust in connection with the settlement of Personal Asbestos Claims.
- Is not intended to cover:
  - Personal injury or death claims arising from exposure to asbestos which took place outside Australia.
  - Personal injury or death claims, arising from exposure to Asbestos, which are brought in Courts outside Australia.
  - · Claims for economic loss, other than any economic loss forming part of an award for damages for personal injury and/or death.
  - Claims for loss of property, including those relating to land remediation.
  - The costs of asbestos or asbestos product removal relating to asbestos or asbestos products manufactured or used by or on behalf of the Liable Entities.
- Includes an allowance for:
  - Compensation to the NSW Dust Diseases Board or a Workers Compensation Scheme by way of a claim by such parties for contribution or reimbursement from the Liable Entities, but only to the extent that the cost of such claims is within the limits of funding for such claims as outlined within the Amended Final Funding Agreement.



- Workers Compensation claims, being claims from former employees of the Liable Entities, but only to the extent that such liabilities are not met by a Workers Compensation Scheme or Policy (see section 1.2.1).
- Assumes that the product and public liability insurance policies of the Liable Entities will continue to respond to claims as and when they fall due. We have not made any allowance for the impact of any disputation concerning Insurance Recoveries, nor for any legal costs that may be incurred in resolving such disputes.
- Makes no allowance for:
  - potential Insurance Recoveries that could be made on product and public liability insurance policies placed from 1986 onwards which were placed on a "claims made" basis.
  - the future Operating Expenses of the Liable Entities or the AICF Trust. Separate allowance for future Operating Expenses should be considered by the management of AICFL.
  - the inherent uncertainty of the liability assessment. That is, no additional provision (or risk margin) has been included in excess of a central estimate.

Readers of this Report may refer to our previous reports which are available atwww.ir.jameshardie.com.au and www.aicf.org.au.

1.2.1 Workers Compensation

Workers Compensation claims are claims made by former employees of the Liable Entities. Such past, current and future reported claims were insured with, amongst others, Allianz Australia Limited, QBE and the various State-based Workers Compensation Schemes.

Under the Amended Final Funding Agreement, the part of a future Workers Compensation claim that is met by a Workers Compensation Scheme or Policy of the Liable Entities is outside of the AICF Trust. The AICF Trust is, however, to provide for any part of a claim not covered by a Workers Compensation Scheme or Policy (e.g. as a result of the existence of limits of indemnity and policy deductibles on those policies of insurance).

On this basis our liability assessment in relation to Workers Compensation claims and which relates to the AICF Trust, includes only the amount borne by the Liable Entities in excess of the anticipated recoveries due from a Workers Compensation Scheme or Policy.

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In making our assessment we have assumed that the Workers Compensation insurance programme will continue to respond to claims by former employees of the Liable Entities as and when they fall due. To the extent that they were not to respond owing to (say) insurer insolvency, Insurer Guarantee Funds may be available to meet such obligations.

# 1.2.2 Dust Disease Board and Other Reimbursements

There exists a right under Section 8E (Reimbursement Provisions) of the Dust Diseases Act 1942 for the NSW Dust Diseases Board ("DDB") to recover certain costs from common law defendants, excluding the employer of the claimant.

This component of cost is implicitly included within our liability assessment as the claims awards made in recent periods and in recent settlements contain allowance for DDB reimbursement where applicable. Furthermore, currently reported open claims have an allowance within their case estimates for the costs of DDB reimbursement where relevant and applicable.

The Amended Final Funding Agreement indicates that the AICF Trust is intended to meet Personal Asbestos Claims and that claims by the DDB or a Workers Compensation Scheme for reimbursement will only be met up to a certain specified limit (aggregated across the DDB and Workers Compensation Schemes), being:

- In the first financial year (2006/07) a limit of \$750,000 applied;
- In respect of each financial year thereafter, that limit is indexed annually in line with the Consumer Price Index;
- There is an overall unindexed aggregate cap of \$30m.

The cashflow and liability figures contained within this Report have already removed that component of any reimbursements that will not be met by the AICF Trust owing to the application of these limits and caps.

# 1.2.3 Baryulgil ("Marlew Claims")

"Marlew Asbestos Claims" and "Marlew Contribution Claims" are deemed to be liabilities of Amaca. These claims specifically include:

- Claims made against Amaca Pty Ltd or ABN60 resulting from their past ownership of the mine; and, in the case of Amaca, includes claims made in relation to the joint venture (Asbestos Mines Pty Ltd) established with Wunderlich in 1944 to begin mining at Baryulgil.
- Claims made against the subsequent owner of the mine (following its sale by James Hardie Industries to Woodsreef in 1976), being Marlew Mining Pty Ltd ("Marlew") which is in liquidation, are to be met by the AICF Trust except where such claims are Excluded Marlew Claims, which are recoverable by the Claimant from other sources.

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These claims are discussed further in Section 4.11.

### 1.2.4 Risk Margins

Australian-licensed insurance companies are required to hold, and many non-insurance companies elect to hold, insurance and self-insurance claims provisions at a level above the central estimate basis to reflect the uncertainty attaching to the liability assessment and to include an allowance in respect of that uncertainty. A risk margin is an additional amount held, above the central estimate, so as to increase the likelihood of adequacy of the provisions to meet the ultimate cost of

settlement of those liabilities. We note that the Amended Final Funding Agreement envisages the ongoing financing of the AICF Trust is to be based on a "central estimate" approach and that the

Annual Actuarial Report should provide a Discounted Central Estimate valuation.

Accordingly, we have made no allowance for any risk margins within this Report.

### 1.2.5 Discounting

We have determined a Discounted Central Estimate in this Report by discounting the projected future cashflows to 31 March 2013 using yields on Commonwealth Government Bonds.

Conceptually, the Discounted Central Estimate would normally represent an amount of money which, if fully provided in advance (i.e. as of 31 March 2013) and invested in risk-free assets (such as Commonwealth Government Bonds) of term and currency appropriate to the liabilities, would generate the necessary investment income such that (together with the capital value of those assets) it would be expected to be sufficient to pay for the liabilities as they fall due.

To the extent that the actual investments are:

- of different terms; and/or
- in different currencies; and/or
- provide different expected rates of return

investment profits or losses would emerge.

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One of the uncertainties in our valuation is the fact that fixed interest Commonwealth Government Bonds do not exist at most of the durations of our cashflow projection.

At 31 March 2013, there were 18 fixed interest Commonwealth Government Bonds on issue, with 3 of them having maturity dates 10 years or more from now, and with the longest-dated maturity being April 2029.

This means we need to take a long-term view on bond yields that is not measured by market-observable rates of return.

At this valuation, we have made some modifications to the approach taken in relation to the estimation of the bond yields between years 10 and 15. This revised approach is described in detail in Section 3.11 of this Report.

We continue to note that the actual funding mechanism under the Amended Final Funding Agreement only provides for up to three years' worth of projected Claims and Claims Legal Costs expenditure and one year's worth of Operating Expenses at any one time.

## 1.3 Areas of potential exposure

As identified in Section 1.2, there are other potential sources of claims exposure beyond those directly considered within this Report. However, in a number of cases they are unquantifiable even if they have the potential to generate claims. This is especially the case for those sources of future claim where there has been no evidence of claims to date.

### 1.3.1 General areas of potential exposure

Areas of potential changes in claims exposure we have not explicitly allowed for in our valuation include, but are not limited to:

- Future significant individual landmark and precedent-setting judicial decisions;
- Significant medical advancements;
- Unimpaired claims, i.e. claims for fear, stress, pure nervous shock or psychological illness. In this regard, we note the 2010/11 decisions by the Supreme Court (in relation to two cases: *Tamaresis v Amaca* and *Galea v Amaca*) which indicated that the AICF Trust was not required to meet the cost of nervous shock claims brought by individuals who have not been exposed to asbestos;
- A change in the basis of compensation for asymptomatic pleural plaques for which no associated physical impairment is exhibited;



- A proliferation (compared to past and current levels of activity) of "third-wave" claims, i.e. claims arising as a result of indirect exposure such as home renovation, washing clothes of family members that worked with asbestos, or from workers involved in the removal of asbestos or the demolition of buildings containing asbestos;
- Changes in legislation, especially those relating to tort reform for asbestos sufferers;
- Introduction of new, or elimination of existing, heads of damage;
- · Exemplary and aggravated or punitive damages (being damages awarded for personal injuries caused as a result of negligence or reckless conduct);
- Changes in the basis of apportionment of awards for asbestos-related diseases for claimants who have smoked (we note the decisions in *Amaca v Ellis* [2010] HCA 5 and Evans v Queanbeyan City Council [2010] NSWDDT 7 which we understand are consistent with the previous decision in Judd v Amaca [2002] NSWDDT 25);
- Any changes to GST or other taxes; and
- Future bankruptcies of other asbestos claim defendants (i.e. other liable manufacturers or distributors).

Nonetheless, implicit allowance is made in respect of some of these items in the allowance for superimposed inflation included in our liability assessment. Furthermore, to the extent that some of these have emerged in past claims experience, they are reflected in our projections.

#### 1.3.2 New Zealand and other overseas exposures

We have made no allowance for the risk of further development in relation to New Zealand exposures and the rights of claims from New Zealand claimants in Australian courts (as per *Frost vs. Amaca Pty Ltd (2005), NSWDDT 36* although this decision was successfully appealed by Amaca in August 2006) nor for the risk of additional exposures from overseas. This is because, as noted in Section 1.2, the AICF Trust is not required to meet the cost of these claims as they are Excluded Claims.



### 1.3.3 Third-wave claims

We have made some implicit allowance for so-called "third-wave" claims. These are defined as claims for personal injury and / or death arising from asbestos exposure during home renovations by individuals or to builders involved in such renovations. Such claims are allowed for within the projections to the extent to which they have arisen to date and to the extent our exposure model factors in these tertiary exposures in its projection.

We have not allowed for a surge in third-wave claims in the future arising from renovations, but conversely we have not allowed for a tempering of those third-wave claims already included within our projection as a result of improved education of individuals as to the risks of such home renovations, or of any local Councils or State Governments passing laws in this regard.

It should be noted that claims for the cost of asbestos or asbestos product removal from homes and properties or any claims for economic loss arising from asbestos or asbestos products being within such homes and properties is not required to be met by the AICF Trust.

#### *1.3.4 Recent court cases of potential significance*

In our previous valuation report at 31 March 2012, we noted the cases of Amaca vs. Booth, King vs. Amaca, Hamilton vs. BHP, and Lowes vs. Amaca in relation to the levels of general damages awards.

In our previous valuation report at 31 March 2012, we noted that the matter of *Lowes vs. Amaca* was the subject of appeal by Amaca on aspects including foreseeability and causation. That appeal was not pursued by Amaca.

During 2012/13, there have been further matters of note in this regard.

In the matter of *Perez vs. State of New South Wales*, judgment was delivered in the Dust Diseases Tribunal on 26 February 2013. Curtis J rejected the formal submission by Special Counsel for the plaintiff that he ought to have regard to the award in *King vs. Amaca* given they were based on similar facts. Curtis J assessed general damages in the sum of \$290,000. This is in line with previous awards for general damages in NSW.

We understand that in the matter of Hamilton vs. BHP, the plaintiff has appealed in relation to the amount awarded for general damages. The outcome of this appeal has not yet been determined as of the date of this report.

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### 1.4 Data reliances and limitations

KPMG Actuarial has relied upon the accuracy and completeness of the data with which it has been provided. KPMG Actuarial has not verified the accuracy or completeness of the data, although we have undertaken steps to test its consistency with data previously received. However, KPMG Actuarial has placed reliance on the data previously received, and currently provided, as being accurate and complete in all material respects.

### 1.5 Uncertainty

It must be understood that estimates of asbestos-related disease liabilities are subject to considerable uncertainty.

This is due to the fact that the ultimate disposition of future claims will be subject to the outcome of events that have not yet occurred. Examples of these events, as noted in Section 1.3, include jury decisions, court interpretations, legislative changes, epidemiological developments, medical advancements, public attitudes, potential additional third-wave exposures and social and economic conditions such as inflation.

Therefore, it should be expected that the actual emergence of the liabilities will vary, perhaps materially, from any estimate. Thus, no assurance can be given that the actual liabilities of the Liable Entities to be met by the AICF Trust will not ultimately exceed the estimates contained herein. Any such variation may be significant.

#### 1.6 Distribution and use

The purpose of this Report is as stated in Section 1.1.

This Report should not be used for any purpose other than those specified.

This Report will be provided to the Board and management of AICFL. This Report will also be provided to the Board and management of James Hardie, the NSW Government and to Ernst & Young in their capacity as auditors to both James Hardie and AICFL.

We understand that this Report will be filed with the ASX and placed on James Hardie's website in its entirety.

We understand that this Report will also be placed on AICFL's website in its entirety.

KPMG Actuarial consents to this Report being made available to the above-mentioned parties and for the Report to be distributed in the manner described above.

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To the extent permitted by law, neither KPMG Actuarial nor its Executives, directors or employees will be responsible to any third parties for the consequences of any actions they take based upon the opinions expressed with this Report, including any use of or purported reliance upon this Report not contemplated in Section 1.2. Any reliance placed is that party's sole responsibility.

Where distribution of this Report is permitted by KPMG Actuarial, the Report may only be distributed in its entirety and judgements about the conclusions and comments drawn from this Report should only be made after considering the Report in its entirety and with necessary consultation with KPMG Actuarial. Readers are also advised to refer to the "Important Note: Basis of Report" section at the front of the Executive Summary of this Report.

### 1.7 Date labelling convention used in this Report

In our analyses throughout this Report (unless otherwise stated), the "year" we refer to aligns with the financial year of AICFL and James Hardie and runs from 1 April to 31 March.

A "2008" notified claim would be a claim notified in the period 1 April 2008 to 31 March 2009. This might also be referred to as "2008/09".

Similarly, a "2012" claim settlement would be a claim settled in the period 1 April 2012 to 31 March 2013. This might also be referred to as "2012/13".

## 1.8 Author of the report

This Report is authored by Neil Donlevy, an Executive of KPMG Actuarial Pty Ltd, a Fellow of the Institute of Actuaries (London) and a Fellow of the Institute of Actuaries of Australia.

This Report is co-authored by Jefferson Gibbs, an Executive of KPMG Actuarial Pty Ltd, a Fellow of the Institute of Actuaries (London) and a Fellow of the Institute of Actuaries of Australia.

In relation to this Report, the primary regulator for both Neil Donlevy and Jefferson Gibbs is the Institute of Actuaries of Australia.

# 1.9 Professional standards and compliance

This Report details a valuation of the outstanding claims liabilities of entities which hold liabilities with features similar to general insurance liabilities as self-insured entities, and which have purchased related insurance protection.

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In preparing this Report, we have complied with the revised version of Professional Standard 300 of the Institute of Actuaries of Australia ("PS300"), "Valuation of General Insurance Claims". The revised standard is applicable for balance sheet dates occurring on or after 31 March 2013.

However, as we note in Section 1.2, this Report does not include an allowance for the future Operating Expenses of the AICF Trust (which are estimated by AICFL) and nor does it include any allowance for a risk margin to reflect the inherent uncertainty in the liability assessment.

### 1.10 Control processes and review

This valuation report and the underlying analyses have been subject to technical review and internal peer review.

The technical review focuses on ensuring that the valuation models and supporting claims experience analyses that are carried out are done correctly and that the calculations are being correctly applied. The technical review also focuses on ensuring that the data that is being used has been reconciled insofar as possible.

Internal peer review involves a review of the approach, the methods, the assumptions selected and the professional judgments applied.

Both the technical review and internal peer review processes are applied to the Report as well as the valuation models.

## 1.11 Funding position of the AICF Trust

This Report does not analyse nor provide any opinion on the current, or prospective, funding position of the AICF Trust, nor of its likely funding needs and its potential use of the loan facility provided by the NSW Government.

This is because to do so requires consideration and estimation of the future financial performance of James Hardie.

This Report only provides analysis and opinion on the estimates of the future expenditure to be met by the AICF Trust.

#### 1.12 Basis of preparation of Report

We have been advised by the management of AICFL to prepare the Report on a "going concern" basis (i.e. we should assume that AICFL will be able to meet the cost of the liabilities of the Liable Entities as they fall due).

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# 2 Data

# 2.1 Data provided to KPMG Actuarial

We have been provided with the following data by AICFL:

- Claims dataset at 31 March 2013 with individual claims listings;
- Accounting transactions dataset at 31 March 2013 (which includes individual claims payment details); and
- Detailed insurance bordereaux information (being a listing of claims filed with the insurers of the Liable Entities) produced by Randall & Quilter Investment Holdings as at 31 March 2013.

We have allowed for the benefits of the product and public liability insurance policies of the Liable Entities based on information provided to us by AICFL relating to the insurance programme's structure, coverage and layers.

We have also considered the claims data listings which formed the basis of our previous valuation assessments.

The data structures for the claims and accounting databases provided to us by AICFL as of 31 March 2013 are detailed in Appendix G.

## 2.2 Data limitations

We have tested the consistency of the various data sets provided to us at different valuation dates. Section 2.3 outlines the nature of the testing undertaken. However, we have not otherwise verified the data and have instead relied on the data provided as being complete and accurate in all material respects. We have relied upon the robustness of AICFL's internal administration and systems as to the completeness of the data provided. Consequently, should there be material errors or incompleteness in the data, our assessment could also be affected materially.

# 2.3 Data reconciliation and testing

We have performed a reconciliation of the data provided at 31 March 2013 with the data provided at 31 March 2012.

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We have undertaken a number of tests and reconciliations to test the accuracy of the data to the extent possible, noting the limitations outlined above.

- 2.3.1 Reconciliation with previous valuation's data
  - We have performed a reconciliation of the claims database as at 31 March 2013 with that provided at 31 March 2012. Our findings are:
    - Claims notifications: There were no late notifications (claims with a report date prior to 31 March 2012 that were not present in the database at 31 March 2012). In addition, no claims changed notification date between the two databases.
    - Portfolio Category: Six claims changed category. Of these, 2 claims have been re-labelled as asbestosis, 2 claims have been re-labelled as wharf claims and 2 claims have been re-labelled as Workers Compensation claims.
    - Settlement date: Two claims changed their settlement date in both cases by an immaterial amount. Additionally, there were 24 product and public liability claims that previously did not have a settlement date recorded (as at 31 March 2012) but have since had a settlement date (prior to 31 March 2012) recorded against them. These claims were identified by AICFL, during a claim review conducted by them in 2012/13, to have been settled in previous years and accordingly AICFL has now reflected the status of these claims in their database as settled and they have assigned the original settlement date to their records.<sup>1</sup>

Changing and developing data is not unexpected or to be considered as adverse. Indeed, changing data is common to all claims administration systems. We do not consider the number or extent of the changes noted above to be unreasonable.

2.3.2 Reconciliation of claims settlement amounts between claims and accounting databases

The accounting database extract contains the following fields:

- Damages which are gross of cross-claim recoveries;
- Costs;
- This matter has also been the subject of reporting and disclosure by James Hardie Industries plc in their quarterly financial statements disclosures for each of the three previous quarters of FY13.

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- DDB reimbursements;
- Other costs;
- Payments to Medicare; and
- Defence legal costs.

The claims database extract contains the following fields:

- Damages which in some cases are net of cross-claim recoveries, and which in others are gross of cross-claim recoveries. We are able to identify which
  records are gross of cross-claims recoveries and which records are net of cross-claim recoveries. We have then restated all damages data to be gross of
  cross-claim recoveries;
- Costs;
- DDB reimbursements;
- Other costs (which include payments to Medicare); and
- Defence legal costs.

We then mapped the financial data between the two databases into standardised groupings as follows:

### Table 2.1: Grouping of financial data from claims and accounting databases

	CLAIMS DATABASE	ACCOUNTING DATABASE	
Award	Damages (gross of cross-claims) <i>plus</i> DDB reimbursement <i>plus</i> Medicare (from Accounting Database)	Damages <i>plus</i> DDB reimbursements <i>plus</i> Medicare	
Costs / Other	Costs plus Other less Medicare (from accounting database)	Costs <i>plus</i> Consulting	
Defence legal costs	Defence legal costs	Defence legal costs	

Note: Recovery amounts are available from the accounting database

We have compared the payment records between the claims database and the accounting database from the earliest date to the current file position. Table 2.2 shows the results of this reconciliation for all claim transactions to date.

## Table 2.2: Comparison of amounts from claims and accounting databases (\$m)

CLAIMS DATABASE		ACCOUNTING DATABASE	
Damages (gross of recoveries, excluding medicare)	961.3	Damages (gross of recoveries)	966.3
Costs	28.6	Costs	29.1
DDB	8.8	DDB	9.1
Other (inc Medicare)	5.8	Consulting	2.4
		Medicare	3.1
Defence legal costs	137.2	Defence legal costs	137.5
Total Value	1,141.7	Total Value	1,147.5
Standardisation			
Award plus Medicare plus DDB	973.2	Award plus Medicare plus DDB	978.5
Costs / Other	31.3	Costs / Other	31.5
Defence legal costs	137.2	Defence legal costs	137.5
Total Value	1,141.7	Total Value	1,147.5

The standardisation is the most relevant comparison because, as noted earlier, the two database extracts allocate the information (particularly in relation to Medicare) in slightly different ways.

Once the standardisation has been undertaken, the two datasets reconcile closely – with reconciliation differences totalling approximately 0.5% (\$5.8m). This difference has not materially changed compared with the difference at 31 March 2012 (\$6.2m).

Our approach for each claim record has been to take the maximum value of the two databases for each claim record. This results in the following overall totals being used in our analysis:

- \$981.1m for the claims award component;
- \$31.8m for the costs / other component; and
- \$137.5m for the defence legal costs component.

This approach, of taking the maximum value for each claims record, may result in some minor prudence in our overall analysis although the amount of prudence is not considered to be significant in the context of the size of the potential liabilities and the underlying uncertainty in any valuation estimating future claims costs over the next 40 years or more.

# 2.4 Data conclusion

We have not verified the underlying data nor have we undertaken "auditing at source".

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We have assumed that any material data issues will have been identified by the Approved Auditor of AICFL (Ernst & Young) during their testing and would have been notified to us.

We have tested the data for internal consistency with the data provided at the previous valuation (31 March 2012).

Based on that testing and reconciliation, and subject to the limitations described in Section 1.4, we have formed the view that:

- Generally, the data is consistent between valuations, with any differences in the data being readily explainable;
- The financial data appears to reconcile reasonably between the two data sources (the claims dataset and the accounting dataset);
- Any data issues that have emerged are not significant in relation to the size of the liabilities; and
- Therefore, the data is appropriate for use for the purposes of this Report.

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# 3 Valuation Methodology and Approach

# 3.1 Previous valuation work and methodology changes

We have maintained the core valuation methodology adopted at our previous valuation at 31 March 2012.

We note there have been methodology changes made in the derivation of the yield curve for years 10 and onwards. We address this in detail in Section 3.11.

## 3.2 Overview of current methodology

The methodology involves assessing the liabilities in two separate components, being:

- Allowance for the cost of settling claims which have already been reported but have not yet been settled ("pending claims"); and
- Allowance for the cost of settling claims which have not yet been reported ("Incurred But Not Reported" or "IBNR" claims).

For pending claims, we have used the case estimates (where available) with some adjustments to reflect the extent to which they tend to overstate the ultimate cost. For IBNR claims we have used what can best be described as an "average cost per claim method".

In brief, the overall methodology may be summarised as follows:

- Project the future number of claims expected to be reported in each future year by disease type (for product and public liability) and for Workers
  Compensation and wharf claims taking into account the expected future incidence of mesothelioma and other diseases and also the past rate of co-joining
  of the Liable Entities;
- Analyse past average attritional claim costs of non-nil claims in mid 2012/13 money terms. We have defined attritional claims to be claims which are less than \$1m in 2006/07 money terms. We estimate a baseline attritional non-nil average claim cost in mid 2012/13 money terms. This represents the Liable Entities' share of a claim rather than the total claim settlement. For Workers Compensation claims, the average cost represents only that part of a claim which is borne by the Liable Entities (i.e. it is net of any insurance proceeds from a Workers Compensation Scheme or Policy);

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- Analyse past historical average plaintiff/other and defendant legal costs for non-nil claim settlements;
- Analyse past historical average defendant legal costs for nil claim settlements (which includes costs incurred in defending and repudiating liability);
- Estimate a "large claims loading" for mesothelioma claims by estimating the frequency, or incidence rate, and average claim size and legal cost sizes of such claims (being claims which are in excess of \$1m in 2006/07 money terms);
- Project the pattern and incidence of future claims settlements from the claims reporting profile projected. This is done by using a settlement pattern
  derived from consideration of past experience of the pattern of delay between claim reporting and claim settlement for each disease type;
- Estimate the proportion of claims which will be settled with no liability against the Liable Entities by reference to past proportions of claims settled for nil claim cost (we refer to this as the "nil settlement rate");
- Inflate average claim, plaintiff/other and defence legal costs and large claim costs to the date of settlement of claims allowing for base inflation and (where applicable) superimposed inflation;
- Multiply the claims numbers which are expected to be settled for non- nil amounts in a period by the inflated average non-nil claim costs (including the "large claims loading") and plaintiff/other and defence legal costs for that period;
- Make allowance in defence legal costs for that proportion of settled claims which are expected to be settled for no liability but for which defence costs
  will be incurred in disputing liability or contribution;
- Inflate average defence legal costs of nil claims to the date of settlement of claims allowing for base inflation;
- Multiply the claims numbers which are expected to be settled for nil amounts in a period by the inflated average defence legal costs for nil claims for that period;
- Add the expected claims and legal payments relating to pending claims (after allowance for the potential savings on case estimates) after making allowance for the assumed settlement pattern of pending claims;

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- This gives the projected future gross cashflow for each future financial year;
- Adjust the projected gross cashflow for the impact of the cap on DDB reimbursements;
- Estimate the recoveries resulting from cross-claims made by the Liable Entities against other parties ("cross-claim recoveries");
- Project Insurance Recoveries to establish the net cashflows;
- Discount the cashflows using a yield curve derived from yields on Commonwealth Government fixed interest Bonds at the valuation date to arrive at our
  present value liability assessment.

It should be noted that this description is an outline and is not intended to be exhaustive in consideration of all the stages we consider or all investigations we undertake. Those other stages are outlined in more detail elsewhere in this Report and readers are advised to refer to those sections for a more detailed understanding of the process undertaken.

As discussed elsewhere, the liabilities are established on a central estimate basis.

#### 3.3 Disease type and class subdivision

### 3.3.1 Claims records excluded from our analysis

We have excluded cross-claims brought by the Liable Entities against other defendants. Where the cross-claim is brought as part of the main proceedings the claim is automatically counted in our analysis of the number of claims. However, where the cross-claim by the Liable Entities is severed from the main proceedings, the existence of a separate record in the claims dataset does not indicate an additional claim (or liability against the Liable Entities). In these circumstances such claims records are not counted in our analysis.

We have also excluded "insurance recovery" claims records. This is because the insurance recovery record is a separate record that exists for claims records where an insurance recovery is due. In other words, the claim against the Liable Entity has already been included in our analysis and the insurance recovery record exists for operational purposes only. We have, however, made separate, explicit allowance in the valuation for future insurance recoveries.

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# 3.3.2 Categories of claim

We have sub-divided the remaining claims into the following groups:

- Product and Public Liability;
  - Workers Compensation, being claims by former employees of the Liable Entities; and
- Wharf claims, being claims by individuals whose occupations involved working on the docks or wharves, or where part of their exposure related to
  wharves.

We have separated the Workers Compensation claims from product and public liability claims because claim payments from Workers Compensation claims do not generate recoveries under the product and public liability insurance cover, so that in order to value those insurance policies we need to separately identify the cashflows from product and public liability claims and the cashflows from Workers Compensation claims.

We have separated out wharfside workers claims because such claims are likely to have a different exposure and incidence profile compared with product and public liability claims.

### 3.3.3 Categories of disease

For product and public liability claims, we have separately analysed the individual disease types.

We have split the data by disease because there is sufficient volume of claims to do so, because different disease types display substantially different average claim sizes, and because the incidence pattern of future notifications is expected to vary between the different disease types.

We have not divided the Workers Compensation or wharf claims data by disease type, given their relatively low financial significance and the reduced credibility of the data if sub-divided by disease type (given the low numbers of claims reported).

For the purposes of our analysis, we have allocated each claim once and therefore to one disease only. We have selected the following order of priority, based on the relative severity of the disease:

- Mesothelioma;
- Lung cancer / Other cancer;
- Asbestosis; and then
- Asbestos-Related Pleural Disease and Other ("ARPD & Other").



This means that if a product or public liability claim has mesothelioma as one of its listed diseases, it is automatically included as a mesothelioma claim. If a product or public liability claim has lung cancer or other cancer as one of its listed diseases (but not mesothelioma), it is included as a lung cancer claim. If a product or public liability claim has asbestosis as one of its listed diseases, it is only coded as asbestosis if it has no reference to mesothelioma, lung cancer or other cancer as one of its diseases.

# 3.4 Numbers of future claims notifications

To project the pattern of incidence of claims against the Liable Entities, we have constructed a model which utilises the following inputs:

- The exposure to asbestos in Australia, adjusted to allow for the Liable Entities' particular incidence of usage, noting that for the period to 1987 they had approximately a stable market share, but thereafter were not involved in asbestos products;
- · The average period over which claimants are typically exposed; and
- The statistical distribution of the latency period from average exposure for each disease type, together with the underlying parameters (the mean and the standard deviation) of the latency model.

Statistically speaking, the projected peak incidence of mesothelioma is not equal to the peak year of production (or consumption) plus the average latency of mesothelioma.

Instead, the projected peak of claims reporting derived from our model is a function of the overall shape of the exposure and the full distribution of the latency period. In statistical terminology, the projected claims incidence curve is a "convolution" of the statistical distribution of "modelled consumption" and the statistical distribution of the latency period.

Furthermore, the notification pattern will not be symmetrically distributed around the peak year. The notification pattern is derived from the combined impact of the exposure model and the latency model. The exposure model is not a symmetrical distribution; whereas the latency model is a symmetrical distribution.

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The following chart shows the timeline of exposure, latency, diagnosis and claims reporting.

### Figure 3.1: Illustration of timeline of exposure, latency and claim reporting (example shown is for mesothelioma)



#### 3.4.1 Exposure Model

We have constructed a proxy for an "exposure model" by reference to statistics showing the levels of Australian usage of asbestos.

We do not have detailed individual exposure information for the Liable Entities, its products or where the products were used and how many people were exposed to those products. However, given the market share of James Hardie over the years (through to 1987) and its relative stability, we have used a national pattern of usage as a reasonable proxy for the Liable Entities' exposure.

We start by constructing an exposure index from the annual consumption of asbestos within Australia from 1900-2002. We split this between the various asbestos types and by year of consumption.

We have not allowed for multiple exposures with respect to the Liable Entities from each unit of asbestos consumed, e.g. where the Liable Entities were both mining and milling the same asbestos. While there was some (moderate) mining at Baryulgil, in relative terms it is not significant. In any event, we have made separate explicit allowance for mining activities at Baryulgil within our liability assessment.

Figure 3.2 shows measures of the production and consumption of asbestos in Australia in the period 1930 to 2002.

It can be seen that the exposure, being measured in net consumption, appeared to peak in the early to mid 1970s. It can also be seen that for Australia as a whole, asbestos consumption continued at significant levels until the mid 1980s and then began to fall through to 2002.

### Figure 3.2: Consumption and production indices – Australia 1930-2002



Source: World Mineral Statistics Dataset, British Geological Survey, www.mineralsuk.com R Virta, USGS Website Annual Yearbook The data underlying this chart is shown in Appendix F.

The "modelled consumption" is derived as the consumption averaged over the previous eight years, i.e. from the implied start date of exposure to the average date of exposure.

This selection of eight years is based on the analysis contained in Section 4.8.1 which shows that a typical claimant has an average exposure period of 16 years and that the average date of exposure is therefore typically eight years after the start date of exposure.

It is the "modelled consumption" which is used, together with an assumption about the statistical distribution of the latency period, as a basis for projecting future mesothelioma claim numbers.

There is an implicit assumption within the use of the "modelled consumption" to derive the level of future claim notifications that:

- the consumption of asbestos is directly correlated with, and a suitable proxy for, the number (and extent of exposure) of people exposed to asbestos in any year; and
- the rate of incidence of individuals developing an asbestos-related disease arising from exposure to asbestos is the same for each exposure year and is
  independent of the type of asbestos used.

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## 3.4.2 Latency model

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Our assumption is that the latency pattern (from the average date of exposure) for all disease types is statistically distributed with a normal distribution. The parameters (i.e. the mean and standard deviation) of the distribution have been set by reference to previous work undertaken by Professor Berry et al, by Jim Leigh et al<sup>3</sup> and by Yeung et al<sup>4</sup>.

The parameters for the mean and, in particular, for the standard deviation have also been set taking into account the claims experience of the Liable Entities to date. The parameters vary by disease type.

The analysis supporting the selection of these parameters is summarised in Section 4.9.

3.4.3 Projecting the claims notification curve using the exposure and latency model

Our methodology is to take each year of exposure, using "modelled consumption" of asbestos in tonnage for that year, and project an index of the number of claims we project to emerge in each future reporting year resulting from that exposure year.

The latency period is assumed to be normally distributed with a mean and a standard deviation which vary by disease type.

This means that for any given exposure year, the peak incidence of reporting claims would be (in the case of mesothelioma) 35 years after the average exposure date from that exposure year.

We then aggregate the claims notification index curves projected for each exposure year to produce an overall curve which shows the index of claim notifications arising from all exposure periods.

The curve is described as an index because consumption is used as a proxy measure for the number of individuals exposed and because we don't know what proportion of those people who were exposed will develop asbestos-related diseases.

<sup>2</sup> Malignant pleural and peritoneal mesothelioma in former miners and millers of crocidolite at Wittenoom, Western Australia; G Berry, N H de Klerk et al (2004)

Malignant Mesothelioma in Australia: 1945-2000; J Leigh et al (2002)

Distribution of Mesothelioma Cases in Different Occupational Groups and Industries, 1979-1995: P Yeung, A Rogers, A Johnson (1999)

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Therefore the methodology produces a shape of the number of claims, rather than an absolute level of the number of claims to be reported.

This methodology provides not only the shape of claims reporting as an index but it also projects the peak year of incidence for mesothelioma claims reported to the Liable Entities and the rate of decay in claims reporting levels after the peak year of incidence.

The model projects the peak year of incidence for mesothelioma claims (excluding changes to the rate of co-joining the Liable Entities in claims) to have been 2010/2011.

For the other claim types, we allow for those diseases having different average latency periods to that of mesothelioma. This results in different projected peak years for the different diseases.

These are summarised in Section 4.10.

*3.4.4 Calibrating the curve index to current reporting experience* 

We take the claim curve index and then calibrate the number of notifications in each future year by reference to the recent levels of claims reporting and the number of claims we have projected for the 2013/14 financial year.

This approach implicitly assumes that:

- The future rate of incidence of asbestos-related diseases manifesting as a result of a past exposure to asbestos will remain stable;
- The pattern of diagnosis and the delay between diagnosis and reporting remain stable;
- The "propensity to claim" by individuals will remain stable; and
- The rate of co-joining the Liable Entities in claims will remain stable.
- Changes to any of these factors over time will result in changes to the actual pattern of incidence of claims reporting.

Our analysis and assumptions are summarised in Section 4.7.

# 3.5 Incidence of claim settlements from future claim notifications

We derive a settlement pattern by analysing triangulations of the numbers of settlements and claims payments by delay from the year of notification.

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From these settlement pattern analyses, we have estimated the pace at which claims notified in the future will settle, and used this to project the future number, and monetary amount, of settlements in each financial year for each disease type.

Our analysis and assumptions selected are summarised in Section 7.7.

### 3.6 Average claim costs of IBNR claims

### 3.6.1 Attritional claims

We define a large claim as one for which the award is greater than or equal to \$1m in 2006/07 money terms (which equates to approximately \$1.27m in mid 2012/13 money terms).

We define an attritional claim as a non-nil, non-large claim. We define a nil claim as one for which the award payable by the relevant Liable Entity is zero.

We need to separately consider average settlement costs in respect of future claims and average legal costs of the defendants.

We have estimated the following five components to the average cost assessment:

- Average award (sometimes including plaintiff legal costs) of a non-nil "attritional" claim.
- Average plaintiff legal / other costs of a non-nil "attritional" claim.
- Average defence legal costs of a non-nil "attritional" claim.
- Average defence legal costs of a nil claim.
- Large claim awards and legal cost allowances.

All of our analyses have been constructed using past average awards, which have been inflated to mid 2012/13 money terms using a historical base inflation index (of 4% per annum). This allows for basic inflation effects when identifying trends in historical average settlements. We then determine a prospective average cost in mid 2012/13 money terms.

We perform the same analysis for the defence legal costs for nil and non-nil claims and for plaintiff legal / other costs in respect of non-nil claims (together "Claims Legal Costs").

Our analysis and assumptions are summarised in Section 5.

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### 3.6.2 Large claims loading

We analyse the historical incidence rate of large claims (being measured as the ratio of the number of large claims to the total number of non-nil claims), and the average claim size and legal costs of these claims. We have determined a prospective incidence rate and an average cost in mid 2012/13 money terms to arrive at a "per claim" loading (being the average large claim cost multiplied by the large claim incidence rate per claim) being the additional amount we need to add to our attritional average claim size to allow for large claims.

Our analysis and assumptions are summarised in Section 5.8.

### 3.6.3 Future inflation of average claim sizes

Allowance for future claim cost inflation is made. This is modelled as a combination of base inflation plus superimposed inflation. This enables us to project future average settlement costs in each future year, which can then be applied to the IBNR claims as they settle in each future year.

Our analysis and assumptions in relation to claims inflation are summarised in Sections 7.2 to 7.4.

# 3.7 Proportion of claims settled for nil amounts

We apply a "nil settlement rate" to the overall number of settlements to estimate the number of claims which will be settled for nil claim cost (i.e. other than in relation to defence legal costs) and those which will be settled for a non-nil claim cost.

The prospective nil settlement rate is estimated by reference to the analysis of past trends in the rate of nil settlements.

Our analysis and assumptions selected are summarised in Section 6.

# 3.8 Pending claims

3.8.1 Definition of pending claims

At 31 March 2013, there were 502 claims (31 March 2012: 608) for which claim awards have not yet been fully settled by the Liable Entities.

Additionally, there are a number of other claims for which defence legal costs have not yet been settled, even though the awards have been settled.

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The reduction in the number of pending claims has predominantly been due to the closure of a large number of workers compensation claims (129) for nil amount in 2012/13 and the closure of 24 product and public liability claims (as discussed in Section 2.3.1 of this Report).

We have adopted three definitions of settlement status:

- Where there is a closure date, there are not expected to be any further award or legal costs incurred.
- Where there is no closure date but the claim has a settlement date, there is the possibility of further emerging defendant legal costs, even though the claim award has been settled.
- Where there is no settlement date, there is the possibility of award, plaintiff legal costs and defendant legal costs being incurred.

#### *3.8.2 Evaluating the liability for pending claims*

The excess amount of the liability for pending claims, over the case estimates held, is what the insurance industry terms Incurred But Not Enough Reported ("IBNER"). Depending on the case estimation procedure of a company and the nature of the liabilities, IBNER can be either positive or negative, with a negative IBNER implying that the ultimate cost of settling claims will be less than case estimates, i.e. that there is some degree of redundancy in case estimates.

In assessing the extent of IBNER (whether positive or negative) required, we have undertaken a projection of the future settlement cost of pending claims and compared this to the case estimates for such claims. Our projection is based on a blending of the following actuarial techniques:

- Projection of future claim payments by year of notification using triangulation techniques as described in Section 3.5 and comparison with the case estimates for those claims; and
- Projection of future average cost per claim for reported, but not finalised claims. The average cost is assessed by reference to the delay from when the claim was reported to when the claim settles (this method is known as the PPCF method).

Mesothelioma claims were projected separately from other disease types due to differing reporting and settlement patterns as well as differing average claim awards.



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Workers Compensation claims were excluded from the analysis due to limited data volumes and the impact of Workers Compensation insurance upon the data.

# 3.8.3 Findings

Our analysis has indicated that there is a degree of redundancy in case estimates, i.e. a negative IBNER.

The comparison of current case estimates with actuarially-projected future settlement costs for claims reported to date suggests that potential savings from case estimates in relation to the award component could be of the order of 25%.

AICFL's own analysis also suggests that historically there have also been savings which have typically varied between 20% and 30%.

Furthermore, we have assessed whether the cost of claims reported up to and including 31 March 2012 has deteriorated (or improved) compared to our prior estimate (as at 31 March 2012).

The table below shows that there has been no deterioration compared to the estimates we previously adopted and are currently adopting (both of which have already made allowance for a 25% saving on case estimates). This analysis lends further support to the view that the allowance we have made for the extent of redundancy in case estimates of 25% is reasonable and is borne out by the actual experience.

We have maintained our assumption for the level of redundancy in case estimates on currently reported claims at 25% at this valuation (March 2012: 25%). This assumption is only applied to the case estimates for the claim award, i.e. it is not applied to plaintiff/other costs or defence costs.

# Table 3.1: Change in cost of claims during 2012/13 financial year (\$m) - claim award component only

Figures in \$ millions	Current year reported claims	Prior year reported claims	Total
Estimates for pending claims at 31 March 2012 (undiscounted)	0.0	85.0	Total 85.0
Paid amounts in year to 31 March 2013	55.0	55.8	110.8
Estimates for pending claims at 31 March 2013 (undiscounted)	57.7	23.5	81.2
Incurred Cost in the financial year	112.7	(5.7)	107.0

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It should also be noted that making allowance for savings from case estimates is expected to have a more significant impact on the near term cash flows and a lesser impact on the longer-term cashflows, with more than 95% of the cost of pending claims expected to be settled within the next six years.

### 3.9 Insurance Recoveries

Insurance Recoveries are defined as proceeds which are estimated to be recoverable under the product and public liability insurance policies of the Liable Entities, and therefore exclude any such proceeds from a Workers Compensation Scheme or Policy in which the Liable Entities participate or which the Liable Entities hold. In applying the insurance programme we consider only the projected gross cashflows relating to product and public liability claims.

We split out product liability cashflows from public liability cashflows as they are covered by different sections of the insurance policy under different bases:

- Product liability claims are covered by an aggregate policy which provides cover for all product liability claims costs attached to any one year up to an overall aggregate limit for that year; and
- Public liability claims are covered by an "each and every loss" policy which provides cover for each public liability claim up to an individual limit for that year.

Historical analysis of the claims data suggests that more than 97% of all liability claims by cost have been product liability claims.

We make no allowance for the Workers Compensation cashflows in estimating the Insurance Recoveries, as the insurance programme only provides insurance cover to product and public liability exposures.

3.9.1 Programme overview

Until 31 March 1985, the Liable Entities had in place General and Products liability insurance policies with a \$1m primary policy layer.

In addition, until 31 May 1986, the Liable Entities maintained further excess "umbrella" insurance policies, with varying retentions and policy limits. That is, the insurance policies paid all costs arising from claims with exposure in a specified year from the retention up to the relevant policy limit. All claim costs in relation to a given exposure year in excess of the limit would be retained by the Liable Entities.

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Product liability claims were insured under these insurance policies on an "in the aggregate" basis whilst public liability claims were insured on an "each and every loss" basis.

These insurance policies were placed amongst a number of insurance providers on a claims occurring basis.

From 31 May 1986, the insurance policies were placed on a claims made basis in relation to asbestos-related product and public liability cover.

The insurance policies were placed as follows:

- For the period up to June 1976, the insurance policies were written on a claims occurring basis. The insurance was provided by QBE but the cover
  provided by these policies was commuted in June 2000 for a consideration of \$3.1m per annum for the following 15 years (through to 30 June 2014).
- For the period from June 1976 to 31 May 1986, the insurance policies were written on a claims occurring basis. CE Heath acted as the underwriting agent
  and insured the risk in Australia and also into Lloyd's of London and the London Market. However, during this period CE Heath Underwriting &
  Insurance (Australia) Pty Ltd (CEH U&I) also insured some of the risk, reinsuring their placement on a facultative basis.
- For the period 31 May 1986 to 31 March 1989, the insurance policies were written on a claims-made basis. CE Heath acted as the underwriting agent and insured the risk into Lloyd's of London and the London Market.
- For the period 31 March 1989 to 31 March 1997, the insurance policies were written on a claims-made basis. However, CE Heath Casualty & General Insurance Ltd (later HIH Casualty & General) acted as the insurer of the programme and reinsured it on a facultative basis into Lloyd's of London and the London Market. CE Heath Casualty & General Insurance Ltd retained some share on some of the layers.

# 3.9.2 Modelling insurance recoveries on the claims occurring programme

Our methodology for projecting the future insurance recoveries to be collected by AICFL involves the following steps:

Identify the current contract positions for each insurance policy year. This assumes that all monies due have been collected, and does not allow for the
impact of commutations that have taken place.

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- Allocate the projected future gross cashflows to individual insurance policy years using an allocation basis that has been determined by reference to the
  exposure methodology used to project future claim numbers and also using a "period of exposure" and "time on risk" allocation.
- This gives a projection of how the insurance programme is utilised over time.

This method allows us to:

- evaluate the total insurance recoveries due by payment year;
- determine how the insurance recoveries due will be assigned to each layer and therefore to each insurer; and
- identify and allow for when the individual layers are projected to be fully exhausted.

We then make an additional adjustment to the projected recoveries to exclude those projected future insurance recoveries that are assigned to the participations of insurers who have already commuted their coverage with AICFL and the Liable Entities or insurers who have settled the coverage by way of a Scheme of Arrangement.

#### 3.9.3 Commutations

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We have allowed for the value of the QBE commutation entered into in June 2000 which involves the payment of a consideration of \$3.1m per annum for 15 years to (and including) 30 June 2014.

Other commutations have been entered into, but these commutations have involved the payment of a lump sum amount, rather than an annual cashflow amount paid over a period of time. In these circumstances, we have assumed that the insurance liabilities of that company to the Liable Entities have been fully discharged and no further recoveries will fall due.

We have made no allowance for any future commutations.


#### 3.9.4 Schemes of Arrangement

For the claims occurring period, where a claim filed against a company under a Scheme of Arrangement has been accepted and payment made, we have assumed that the insurance liabilities of that company to the Liable Entities have been fully discharged and no further recoveries fall due.

#### 3.9.5 Unpaid insurance recoveries

We have not included within our liability estimate any allowance for insurance recoveries under the claims occurring period that are due but have not yet been collected ("unpaid balances"), as these are more appropriately dealt with as a debtor of AICFL.

We are advised that such monies amount to approximately \$6m at 31 March 2013 (31 March 2012: \$2m).

This large increase reflects the amounts contained within a bordereau that was submitted to London in March 2013 and which has been approved for payment. Payments are expected to be received within 3 months of the date of filing of the bordereau.

#### 3.9.6 Claims made insurance protection from 31 May 1986 onwards

Insurance protection purchased from 31 May 1986 onwards was placed on a "claims made" basis and as such may not provide protection or recoveries against the cost of future claim notifications made by claimants against the Liable Entities.

For the purpose of this Report, we have made no allowance for the value of insurance policies placed from 1986 onwards in our liability assessment.

#### 3.9.7 Bad and doubtful debt allowance on Insurance Recoveries

We have made allowance for bad and doubtful debts on future Insurance Recoveries within our valuation by use of the default rates specified in Appendix A. These have been sourced from Standard & Poors' 2012 Annual Global Corporate Default Study and Rating Transitions, March 2013 and they are based on bond default rates.

We have considered the credit rating of the insurers of the Liable Entities as at March 2013 and applied the relevant credit rating default rates to the expected future cashflows by year, treaty and insurer.

Where additional information regarding the expected payout rates of solvent and insolvent Schemes of Arrangement is available, we have instead taken the expected payout rates to assess the credit risk allowance to be made in our liability assessment.

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#### 3.9.8 Treatment of HIH insurance recoveries for the claims occurring period

In relation to those claims occurring policies where CEH U&I insured some of the risks (and then facultatively reinsured that risk), we have assumed, for the purposes of this Report, that cut-through from the reinsurers directly to the Liable Entities will not take place and that these Insurance Recoveries will therefore rank alongside other creditors of the HIH Group.

We note that this assumption is an actuarial valuation assumption and is not based on legal opinion and we pass no such opinion.

We note the decision of Amaca Pty Ltd v McGrath & Anor as liquidators of HIH Underwriting and Insurance (Australia) Pty Ltd [2011] NSWSC 90

In that decision, Justice Barrett determined that Section 562A(4) of the Corporations Act could apply in relation to proceeds already collected by the liquidator of HIH on the relevant reinsurance policies.

However, Justice Barrett also said that the Court did not have the power to make a general order under Section 562A(4) of the Corporations Act in relation to future proceeds collected by the liquidator of HIH from relevant reinsurance policies.

Accordingly, our approach for this Report is to continue to assume that future cut-through is not achieved given the obstacles that still remain.

Were cut-through to be achieved, whether under Section 562A(4) of the Corporations Act or under Section 6 of the Law Reform (Miscellaneous Provisions) Act or on some other basis, this would be expected to increase the level of insurance recoveries, as the financial strength of the reinsurers to the HIH Group is generally better than that of the HIH Group itself, so that a lower bad debt charge would apply.

## 3.10 Cross-claim recoveries

A cross-claim can be brought by, or against, one or more Liable Entities. Cross-claims brought against a Liable Entity ("Contribution Claims") are included in our analysis of the claims experience.

Cross-claims brought by a Liable Entity relate to circumstances where the Liable Entity seeks to join (as a cross-defendant) another party to the claim in which the Liable Entity is already joined.

To the extent that the Liable Entities are successful in joining such other parties to a claim, the contribution to the settlement by the Liable Entities will reduce accordingly.

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Our approach in the valuation has been to separately value the rate of recovery ("cross-claims recovery rate") as a percentage of the gross award based on historical experience of such recoveries.

Our analysis and assumptions selected are summarised in Section 7.6.

#### 3.11 Discounting cashflows

Cashflows are discounted on the basis of yields available at the valuation date on Commonwealth of Australia fixed interest Government Bonds ("Commonwealth Government Bonds") of varying coupon rates and durations to maturity (matched to the liability cashflows), with a long-term discount rate of 6.00% per annum assumed.

It should be recognised that the yield curves and therefore the discount rates applied can vary considerably between valuations and can, and do, contribute significant volatility to the present value of the liability at different valuation dates.

At 31 March 2013, as compared with 31 March 2012, there have been significant reductions in observed yields on Commonwealth Government Bonds at most durations.

Our previous approach to the determination of the discount rates, at 31 March 2012, was:

- For years 1 to 9, zero coupon spot rates were determined by reference to the prices, coupons and durations of Commonwealth Government Bonds; and
- For years 10 and onwards, we selected a uniform, long-term discount rate of 6.00% per annum.

Our revised approach for this Report is:

- For years 1 to 13, zero coupon spot rates were determined by reference to the prices, coupons and durations of Commonwealth Government Bonds;
- For years 16 and onwards, we have selected a uniform long-term discount rate of 6.00% per annum; and
- For years 14 and 15, we have selected spot rates that "linearly interpolate" between the year-13 rate and the year-16 rate (of 6.00%).

Our selected assumptions are summarised in Section 7.5.

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# 4 Claims Experience – Claim Numbers

# 4.1 Overview

Table 4.1 shows the number of claims reported by year of notification and by disease category.

# Table 4.1: Number of claims reported annually

Year of notification	Mesothelioma	Asbestosis	Lung Cancer	ARPD & Other	Wharf	Worker	Total
1997	111	32	20	17	2	50	232
1998	93	25	12	13	3	30	176
1999	95	41	16	12	14	39	217
2000	126	46	30	22	26	37	287
2001	162	93	24	30	17	59	385
2002	182	90	36	41	15	52	416
2003	189	101	26	27	10	36	389
2004	266	121	34	26	6	62	515
2005	217	103	32	17	6	33	408
2006	219	161	36	31	7	44	498
2007	276	171	28	43	8	46	572
2008	305	162	40	45	11	59	622
2009	270	120	40	43	3	61	537
2010	268	139	13	38	9	29	496
2011	260	110	15	36	6	29	456
2012	310	130	32	38	6	26	542
2000-2012	3,050	1,547	386	437	130	573	6,123
All Years	3,777	1,843	515	615	173	1,264	8,187

Note: Throughout Sections 4 to 7, the date convention used in tables and charts is that (for example) 2008/09 indicates the financial year running from 1 April 2008 to 31 March 2009. Furthermore, unless clearly identifying a calendar year, the label "2008" in charts or tables would indicate the financial year running from 1 April 2008 to 31 March 2009.







Historically, mesothelioma has accounted for more than 45% of claims by number, and approximately half of all claims reported since 2000. In both 2011/12 and 2012/13, mesothelioma claims represented 57% of claims by number.

Asbestosis has also shown an increase, from less than 20% in 2000/01 to 32% in 2006/07 but reducing to around 24% more recently.

# Figure 4.2: Mix of claims by state (all disease types)





Since 1997, NSW has contributed approximately 50% of all claims reported. However, in the past five years, its proportion has declined and NSW now contributes typically 35% to 45% of all claims by number (although a higher proportion by cost).

The reduction in the proportion of claims which have a jurisdiction of NSW since 2004/05 has likely been a consequence of the decision in *BHP Billiton vs. Schultz* [2004] HCA 61. Claims reporting activity in NSW has varied between 190 and 220 claims per annum since 2005/06.

## 4.2 Mesothelioma claims

The number of mesothelioma claim notifications increased steadily from 2000/01 (126 claims) to 2003/04 (189 claims). There was an upward step in claim numbers during 2004/05 with 266 claims reported.

In 2008/09, there were 305 claims reported.

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The next three years saw lower (and relatively stable) claim numbers reported, with the number of claims varying between 260 and 270 claims.

In 2012/13, the number of claims reported increased to 310.

# 4.2.1 Monthly analysis of notifications

We have examined the number of mesothelioma claims reported on a monthly basis to better understand the nature of the claims experience observed on an annual basis.

## Figure 4.3: Monthly notifications of mesothelioma claims



It is observed that:

- The number of claims reported in 2012/13 (310 claims) has been 12% above our previous expectations (276 claims).
- August 2012 saw an increase in claims reporting with 43 claims reported, the highest number of mesothelioma claims historically reported in one month to the Liable Entities.
- February 2013 appeared to reflect, in part, a catch-up from the low levels of reporting activity of December and January. In total, the three-month period averaged 23 claims per month.
- The first four months of the financial year averaged 25.5 claims per month; the last six months of the financial year averaged 24.2 claims per month. Accordingly, even if we exclude August 2012 from our considerations, claims reporting activity has been above previous expectations.

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# 4.2.2 Rolling averages

We have reviewed the number of mesothelioma claims reported on a monthly basis and reviewed the rolling 3-month, 6-month and 12-month averages in recent periods.

Figure 4.4: Rolling annualised averages of mesothelioma claim notifications



It can be seen that the current annualised rolling averages are between 290 (6-month average) and 310 (12-month average).

Over the past two years, the 6-month and 12-month averages have increased, ranging from 230 to 340 claims per annum.

Not surprisingly, the 3-month averages have shown more volatility, varying between 200 and 360 over the past two years.

# 4.2.3 Claims notifications by state

We have analysed the number of mesothelioma claim notifications by the state in which the claim is filed. Figure 4.5 shows the number of claims notified by year of notification and by state.

# Figure 4.5: Number of mesothelioma claims by state



■NSW ■Vic ■WA ■Qld ■SA & Other

It is of note that for 2012/13:

- Overall, mesothelioma reporting activity is slightly higher than the levels observed in 2008/09 and is 19% higher than 2011/12.
- Claim activity in NSW has increased in 2012/13 and is currently in line (by proportion) with the levels of activity observed in 2009/10 and 2010/11.
- Claim activity in Victoria is in line with experience observed in the previous 3 financial years.
- Claim activity in WA remains stable, having shown a gradual increase in the last six years.
- Claim activity in Queensland has remained stable in 2012/13.
- Claim activity in South Australia has increased in 2012/13, albeit it remains at a slightly lower level than that observed in 2008/09.

# 4.2.4 Base valuation assumption for number of mesothelioma claims

In setting a base valuation assumption for 2013/14, we have considered whether the observations in the most recent year were one-off fluctuations or may be part of a new or ongoing trend.

We have observed that following three years of claims reporting of between 260 and 270 claims, claims reporting has increased to 310 in 2012/13.

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We have also observed that the total number of claims from NSW and SA has increased in 2012/13, with reporting in other states remaining in line with recent experience.

We have also observed an increase in the volatility of the 3-month rolling average.

In setting an assumption for 2013/14, we have determined that it is appropriate at this time to give recognition to the most recent year of experience.

In setting the assumption for 2013/14, we have assumed that the increase in claims reporting in 2012/13 was due to a higher rate of joining of the Liable Entities in claims and that this feature may continue into future years.

The actual claims reporting experience in 2013/14 will provide a further indication of whether 2012/13 was an outlier or if it is a return to higher levels of claims reporting after three years of lower claims reporting.

Based on the above observations, we have assumed 300 claims for 2013/14, which equates to 25 claims per month.

This assumption means (in broad terms) that there is a 25% chance that claims numbers are less than 288 in 2013/14 and a 25% chance that claims numbers are above 312 in 2013/14.

#### 4.3 Asbestosis claims

For asbestosis, the three years of claims reporting from 2006/07 to 2008/09 saw claims reporting activity reasonably stable, at between 161 and 171 claims.

The years 2009/10 to 2011/12 saw claims reporting reduce, varying between 110 and 139 claims.

There have been 130 asbestosis claims reported in 2012/13.

We have previously observed that Victoria has historically been the most prevalent state for asbestosis claims, typically contributing more than one-third of all asbestosis claims against the Liable Entities.

In 2009/10 and 2011/12, Victoria observed abnormally low reporting of asbestosis claims and this led to the low overall numbers of asbestosis claims being observed.

In 2012/13, Victoria has observed claims reporting for asbestosis claims that are more in line with previous experience (at 43 claims).



In setting an assumption for 2013/14, we have given no recognition to the low reporting activity of 2011/12 (110 claims) and have instead assumed that year to be an outlier.

We have assumed 132 asbestosis claims will be reported in 2013/14.

# 4.4 Lung cancer claims

The number of lung cancer claims reported has typically been between 30 and 40 claims per annum.

However, reporting in 2010/11 and 2011/12 was substantially lower, at 13 and 15 claims respectively, and this reduction was attributed to then-recent court cases(*Amaca vs. Ellis [2010] HCA 5* and *Evans vs. Queanbeyan City Council* 

[2010] NSWDDT 7) in relation to the interaction of smoking and asbestos exposure upon lung cancer.

In 2012/13, the number of claims increased again to 32.

In setting an assumption for 2013/14 we consider it appropriate to give recognition to the experience in the most recent year.

We have assumed 33 lung cancer claims will be reported in 2013/14.

## 4.5 ARPD & Other claims

For ARPD & Other claims, the number of claims reported in the past three years has been stable, varying between 36 and 38 claims, having reduced from levels of 43 to 45 claims in the preceding three-year period.

We have assumed 39 ARPD & Other claims will be reported in 2013/14.

#### 4.6 Workers Compensation and wharf claims

The number of Workers Compensation claims, including those met in full by the Liable Entities' Workers Compensation insurers, has exhibited some degree of volatility ranging from 26 claims to 61 claims in the most recent five years.

In each of the last three years, there have been less than 30 claims reported.

We have assumed 30 Workers Compensation claims will be reported in 2013/14.

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It should be noted that the financial impact of this source of claim is not substantial to the Liable Entities given the proportion of claims which are settled for nil liability against the Liable Entities (typically around 90%), which results from the insurance arrangements in place.

For wharf claims, we have assumed 6 claims will be notified in 2013/14. This compares with 6 claims reported in 2012/13. Again, the financial impact of this source of claim is not significant.

#### 4.7 Summary of base claims numbers assumptions

In forming a view on the numbers of claims projected to be reported in 2013/14, we have taken into account the emerging experience in the latest financial year and a revised view of the expected numbers of claims reported based on recent trends.

As outlined in Sections 4.2 to 4.6, our assumptions as to the number of claims to be reported in 2013/14 are as follows:

# Table 4.2: Claim numbers experience and assumptions for 2013/14

	2011/12 actual	2012/13 actual	2012/13 H1 (annualised)	2012/13 H2 (annualised)	2012/13 expected	2013/14 Assumption
Mesothelioma	260	310	330	290	276	300
Asbestosis	110	130	134	126	126	132
Lung Cancer	15	32	26	38	18	33
ARPD & Other	36	38	34	42	42	39
Wharf	6	6	4	8	6	6
Worker	29	26	24	28	36	30
Total	456	542	552	532	504	540

Annualised figures do not make allowance for any seasonality of reporting

They are calculated by multiplying the half-year experience by a factor of 2.

2012/13 Expected is the assumption selected for 2012/13 in our previous valuation report.

Our projection for 2013/14 of 540 claims compares with a previous projection (as at 31 March 2012) for 491 claims in 2013/14 and predominantly reflects increases for mesothelioma (29 claims) and lung cancer (15 claims).

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# 4.8 Exposure information

# 4.8.1 Average exposure period

The following chart shows the derivation of, and support for, the assertion that claims have resulted from, on average, approximately 16 years of exposure.

#### Figure 4.6: Mix of claims by duration of exposure (years)



It can be seen that generally the average duration of exposure has varied between 15 years and 18 years.

# 4.8.2 Exposure information from claims notified to date

We have reviewed the actual exposure information available for claims notified to date. This has been conducted by using the exposure dates stored in the claims database at an individual claim level and identifying the number of person-years of exposure in each exposure year. We have reviewed the pattern of exposure for each of the disease types separately, although we note that they all tend to follow a similar pattern.

#### Figure 4.7: Exposure (person-years) of all Liable Entities' claimants to date



The chart shows that, currently, the peak year of exposure for claims reported to date is in 1970. It should be recognised that there is a degree of bias in this analysis in that the claims notified to date will tend to have arisen from the earlier periods of exposure.

Over time, we expect the right-hand side of this curve to develop and the peak year of exposure to trend towards the early to mid 1970s, and an increase in the absolute level at all periods of exposure as more claims are notified and the associated exposures from these are included in the analysis.

The relatively low level of exposure from 1987 onwards (about 4% of the total) is not unexpected given that all products ceased being manufactured by 1987. The exposure after that date likely results from usage of products already produced and sold before that date.

Figure 4.7 is a cumulative chart of the position to date and does not show temporal trends in the allocation of claims to exposure years.

For example, one would expect that more recently reported claims should be associated with, on average, later exposures; and that claims reported in future years would continue that trend towards later exposure periods.

To understand better these temporal trends, we have modelled claimants' exposures for each past claim report year.

Figure 4.8: Exposure (person years) of all claimants to date by report year and exposure period



As can be seen in Figure 4.8, there has been a general increasing shift towards the exposure period after 1970, evident by the downwards trends in the chart from left to right indicating that an increasing proportion of the claimants' exposure relates to more recent exposure periods.

We would expect that such a trend should continue for some time to come and that an increasing proportion of the exposure (in relation to future reported claims) will relate to the period 1981/82 to 1985/86.

# 4.9 Latency period of reported claims

Our latency model for mesothelioma assumes the latency period from the average date of exposure is normally distributed with a mean latency of 35 years and a standard deviation of 10 years.

We have analysed the actual latency period of the reported claims of the Liable Entities in order to test the validity of these assumptions.

We have measured the average actual latency period from the average date of exposure to the date of notification of a claim.

In strict epidemiological terms, the latency period should be measured from the date of first exposure to the date of diagnosis.

Because our model utilises latency assumptions from the average date of exposure, the latency period reported in the following charts is not directly comparable with that referred to in epidemiological literature.

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As indicated in Section 4.8, the average period of exposure for claimants against the Liable Entities is approximately 16 years. This means the actual latency period from the date of first exposure is approximately 8 years greater than indicated in the following charts.

Furthermore, given that the date of notification lags the date of diagnosis by approximately 8 months for mesothelioma and by approximately 2 to 3 years for nonmesothelioma disease types, the latency trends shown in the following charts might slightly overstate the latency to diagnosis.

The charts below show the average latency observed for claims reported in each report year from 1997/98 to 2012/13, and the 25th percentile and 75th percentile observations.

## Figure 4.9: Latency of mesothelioma claims



The above chart indicates that the observed average latency period from the average exposure is currently approximately 41 years for mesothelioma.

Epidemiological studies tend to suggest that the observed latency period (from first exposure) for mesothelioma is between 4 and 75 years, with an average latency of around 35 to 40 years and an implied standard deviation of approximately 11 years.

Given the average period of exposure is 16 years, this implies our mean latency assumption from the date of first exposure is approximately 43 years (being  $35 \pm 1/2*16$ ). Our model therefore generally accords with epidemiological literature and, if anything, assumes slightly longer latencies than epidemiological studies suggest.

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At present, given that we are approximately 40 years after the main period of exposure, claims currently being reported reflect a broad mix of claims of varying latency periods. Accordingly, any analysis of the observed average latency period of reported claims during the most recent 5 to 10 report years:

- Should provide a good indicator of the underlying average latency period of each disease type; and
- Should have shown an upwards trend given the reduction in exposure in the late 1970s and 1980s.

Over the past ten years, the observed average latency of mesothelioma claims reported in a report year has increased from 35 years to 41 years, increasing at a rate of about 0.6 years with every year that passes.

The observed average latency of claims reported in future report years should also be expected to show a further upward trend in the coming years.

The currently observed standard deviation of the latency period is 7.5 years.

The claims experience to date and the assumptions selected seem to accord with epidemiological research in relation to mesothelioma, once the relevant adjustments to standardise onto a consistent terminology are made.

The trend in latency periods for other disease types is shown in the following charts.

# Figure 4.10: Latency of asbestosis claims



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# Figure 4.11: Latency of lung cancer claims



# Figure 4.12: Latency of ARPD & Other claims



The average observed latency periods for the other disease types show a more surprising trend, appearing to be longer than epidemiological literature has tended to suggest.

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A summary of our underlying latency assumptions by disease type are shown below. The mean and standard deviation values quoted are applied to a normal distribution model for the latency period.

# Table 4.3: Assumed underlying latency distribution parameters from average date of exposure to date of notification

		Standard
	Mean latency	deviation of
	(years)	latency (years)
Mesothelioma	35	10
Asbestosis	35	8
Lung Cancer	35	10
ARPD & Other	32	10
Wharf	n/a	n/a
Workers compensation	n/a	n/a

These assumptions are unchanged from the previous valuation.

An indication of how different assumptions would affect the incidence curve and therefore the number of IBNR claims is as follows:

- A higher mean latency period would increase the peak year (i.e. a higher number of IBNR claims).
- A lower standard deviation would lead to a faster decay in the number of claims being reported after the peak year (i.e. fewer IBNR claims).

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## 4.10 Modelled peak year of claims and estimated future claim notifications

#### 4.10.1 Modelled assumptions

Based on the application of our exposure model and our latency model, and the assumptions contained explicitly or implicitly within those models, as described in detail in Section 3.4, the peak year of notification of claims reporting against the Liable Entities for each disease type is modelled to be as follows:

#### Table 4.4: Modelled peak year of claim notifications

	Current valuation	Previous valuation
Mesothelioma	2010/11	2010/11
Asbestosis	2008/09	2008/09
Lung Cancer	2010/11	2010/11
ARPD & Other	2007/08	2007/08
Wharf	2000/01	2000/01
Workers Compensation	2007/08	2007/08

These modelled assumptions are unchanged and reflect no changes to the exposure data and no changes to the latency model assumptions at this time.

4.10.2 Consideration of the increased mesothelioma claims reporting experience in 2012/13

We have considered our response to the higher level of mesothelioma claims reporting that took place in 2012/13 in two parts:

- The potential response in relation to the base level of claims to be assumed in 2013/14 (i.e. the "height" of the curve); and
- The potential response in relation to the pattern of incidence of claims in future years (i.e. the "shape" of the curve).

In relation to the first aspect, we have noted in Section 4.2.4 of this Report that we have increased the base level of claims from 276 to 300.

We are of the opinion that the increase in claim numbers is attributable to a higher rate of joining of the Liable Entities in claims and that as this feature may continue, an adjustment is warranted.

This valuation response has the effect of increasing the numbers of claims projected to be reported at each future year by approximately 10%.

This assumption change has had the effect of increasing the Discounted Central Estimate by approximately \$150m.

In relation to the second aspect, we have concluded to maintain the existing assumption at this time.

In forming this view, we have considered the following:

The claims experience was higher in the year although it only represents one "data point". It is of note that there had been three years of lower claims reporting since 2008/09 (at levels between 260 and 270 claims annually) and that these three years had been below actuarial expectations.



The trend in the observed latency period of claims reported in 2012/13 was in line with prior expectations and is in line with that projected by the exposure and latency model.

As such this does not indicate, at this time, that the assumed incidence pattern model (which is based on the exposure and the latency attributes of claims) is not being borne out by actual experience.

Overall, the actual latency experience continues to provide a very good "fit" to the modelled latency.

Were it not to provide a "good fit" or were the "fit" to reduce materially then the latency model assumptions (being a mean of 35 years and a standard deviation of 10 years) would necessitate review and may lead to higher future claim numbers or lower future claim numbers (depending on what the data showed and how the "shape" of the curve changed).

We further note that whilst the "modelled peak" derived from our model is 2010/11, this does not automatically translate to, nor does it imply that, the "highest claims reporting year" would be 2010/11 because:

- There will be, and there have been in the past, variations to, and changes in, the rate of co-joining of the Liable Entities in the overall population of claims from year to year.
- Even in the absence of any changes in the rate of co-joining of the Liable Entities, some variation from year to year is to be expected due to normal 'statistical variation' in claim numbers. For example, the probability of seeing an observation of at least 310 when the underlying base level is set at 300 (the current assumption) is 25%.

As we have observed with the base level of claims reporting, the actual experience in 2013/14 will add further insight into the underlying trends in claims reporting experience and associated latency periods, and will better aid the understanding of trends, given that the mesothelioma claims reporting experience in 2012/13 has, to date, been a single observation.

The chart below shows a comparison of the projected mesothelioma claims numbers at our current valuation (31 March 2013) and our previous valuation (31 March 2012). We have also shown the actual numbers of mesothelioma claims reported annually since 2004/05.

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#### Figure 4.13: Projected mesothelioma claim numbers



#### 4.10.3 Other models

In adopting these assumptions, we also considered various epidemiological views and models from both Australia and the UK, recognising that there are conflicting and widely diverging views as to when the peak might arise: with some projecting earlier peaks than we have assumed (e.g. Leigh & Driscoll 2003), whilst others project peak activity will be later than we have assumed (e.g. Clements et al, 2007).

In considering the relevance of the findings of the various epidemiological studies, we note the following:

- Many of the studies are based on developing an Australia-wide model of incidence of people who may develop mesothelioma based on the exposures that took place in Australia. Australia continued importing and using Chrysotile asbestos until 31 December 2003, when a ban came into effect.
- The KPMG Actuarial model is a model for the Liable Entities' exposure, and not the whole of Australia's exposure. Our model recognises the timing of
  the involvement of the former James Hardie entities with asbestos. The insulation business was closed in 1974; the building products business ceased
  using asbestos in 1985; the pipes business ceased using asbestos in 1987; and the brakes business ceased using asbestos in 1984 and was sold in 1987.
- A national model of incidence may not be relevant to individual populations of claimants, as the timing of the exposure in an individual population of claimants may be different to the exposure profile for Australia as a whole.

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## 4.10.4 Pattern of future claim notifications assumed

We have projected the future number of claim notifications from the curve we have derived using our exposure model and our latency model. We have applied this curve to the base number of claims we have estimated for each disease type for 2013/14 as summarised in Section 4.7.

The following chart shows the pattern of future notifications which have resulted from the application of our exposure and latency model and the recalibration of the curve to our revised expectations of claims reporting activity for 2013/14.





The recognition of the emerging experience in 2012/13 has increased our projected future number of claims to be reported (from 1 April 2013 onwards) by 588 claims compared with our previous valuation. This equates to an increase of approximately 11% of projected IBNR claim numbers.

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# 4.11 Baryulgil

Almost half of the claims settled which relate to asbestos mining activities at Baryulgil (as discussed previously in Section 1.2.3) have been settled with no liability against the Liable Entities; and for the remaining settled claims, the Liable Entities have typically borne one-third to one-half of the settlement amount, reflecting the contribution by other defendants to the overall settlement (including those which have since been placed in liquidation).

For the purposes of our valuation, we have estimated there to be 16 future claims reported, comprising 6 mesothelioma claims, 5 other product and public liability claims and 5 Workers Compensation claims.

We have assumed average claims and legal costs, net of Workers Compensation insurances, broadly in line with those described in Section 5.

Our projected liability assessment at 31 March 2013 of the additional provision (for claims not yet reported) that could potentially be required is an undiscounted liability of \$5.1m and a discounted liability of \$4.0m, all of which is deemed to be a liability of Amaca.

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# 5 Claims Experience – Average Claims Costs

# 5.1 Overview

We have analysed the average claim awards, average plaintiff/other costs and average defendant legal costs (where separately disclosed) by disease type in arriving at our valuation assumptions.

Table 5.1 shows how the average settlement cost for non-nil attritional claims has varied by client settlement year. All data have been converted into mid 2012/13 money terms using a historical base inflation index of 4% per annum.

We refer to these amounts as "inflated average attritional awards" in the charts and tables that follow.

The average amounts shown hereafter relate to the average amount of the contribution made by the Liable Entities, and does not reflect the total award payable to the plaintiff unless this is clearly stated to be the case.

In particular, for Workers Compensation the average award reflects the average contribution by the Liable Entities for claims in which they are joined but relates only to that amount of the award determined against the Liable Entities which is not met by a Workers Compensation Scheme or Policy.

## Table 5.1: Average attritional non-nil claim award (inflated to mid 2012/13 money terms)

				ARPD &		Workers
Client Settlement Year	Mesothelioma	Asbestosis	Lung Cancer	Other	Wharf	Compensation
2003	311,392	144,798	157,240	133,087	148,523	151,151
2004	283,587	101,733	149,862	101,695	101,023	174,030
2005	268,871	92,608	71,469	93,792	102,626	159,296
2006	275,152	105,417	114,699	82,997	148,758	120,205
2007	271,951	95,685	133,557	57,407	57,555	318,068
2008	311,475	100,303	98,739	104,723	169,228	64,342
2009	277,462	113,216	114,190	97,670	66,219	113,011
2010	281,371	91,794	148,441	78,076	55,116	0
2011	294,564	113,217	130,044	101,474	79,133	936,000
2012	286,641	121,187	115,523	86,358	40,601	85,000



#### 5.2 Mesothelioma claims

In setting our assumption for mesothelioma, we have considered average attritional awards over the past 3, 4 and 5 years.

# Figure 5.1: Average attritional awards (inflated to mid 2012/13 money terms) and number of non-nil claims settlements for mesothelioma claims (excluding large claims)



Figure 5.1 shows the historical variability in average claim sizes for mesothelioma, i.e. from \$270,000 to \$310,000 in mid 2012/13 money terms, which has been more stable than the years immediately prior to this period with average claim sizes ranging from \$250,000 to \$390,000 in mid 2012/13 money terms.

The average of the past three years is \$287,000; the average of the past four years is \$285,000 and the average of the past five years is \$290,000.

Taking all of the above factors into consideration, we have adopted a valuation assumption of \$290,000 for mesothelioma claims in mid 2012/13 money terms. This assumption represents a 7% decrease in inflation-adjusted terms.

#### Table 5.2: Average mesothelioma claims assumptions

	Claim sett	lement year
Valuation Report	2011/12	2012/13
31-Mar-12	292,500	311,800
31-Mar-13	n/a	290,000

Note: 2011/12 settlements are in 2011/12 dollars whilst 2012/13 settlements are in 2012/13 dollars.



#### 5.3 Asbestosis claims

For asbestosis, it can be seen from Table 5.1 that the period since 2003/04 has had volatile average claim size experience, with average claim sizes ranging from \$90,000 to \$140,000 (in mid 2012/13 money terms).





The average of the past three years is \$108,000; the average of the past four years is \$110,000 and the average of the past five years is \$107,000.

We have adopted an assumption of \$115,000, which broadly reflects the average observed experience in recent years excluding 2010/11. This assumption is broadly the same as that set at 31 March 2012 in inflation-adjusted terms.

# Table 5.3: Average asbestosis claims assumptions

	Claim settle	ement year
Valuation Report	2011/12	2012/13
31-Mar-12	107,500	114,600
31-Mar-13	n/a	115,000

Note: 2011/12 settlements are in 2011/12 dollars whilst 2012/13 settlements are in 2012/13 dollars.



# 5.4 Lung cancer claims

The average award for lung cancer claims has exhibited some volatility in the past five years, although this is not unexpected given the small volume of claim settlements (approximately 15 to 30 claims per annum).





The average of the past three years is \$132,000; the average of the past four years is \$126,000 and the average of the past five years is \$118,000. At this valuation, we have adopted an average award size of \$140,000, which represents a decrease of 3% in inflation-adjusted terms.

# Table 5.4: Average lung cancer claims assumptions

	Claim settl	lement year
Valuation Report	2011/12	2012/13
31-Mar-12	135,000	143,900
31-Mar-13	n/a	140,000

Note: 2011/12 settlements are in 2011/12 dollars whilst 2012/13 settlements are in 2012/13 dollars.



# 5.5 ARPD & Other claims

The average award size over the past eight years has been relatively stable, with the exception of the low average award size observed in 2007/08.

# Figure 5.4: Average awards (inflated to mid 2012/13 money terms) and number of non-nil claims settlements for ARPD & Other claims



For ARPD & Other claims, the average of the past three years is \$88,000; the average of the past four years is \$91,000 and the average of the past five years is \$94,000. We have adopted an average award size of \$100,000 recognising the experience between 2003/04 and 2012/13 (although largely ignoring the experience in 2007/08). This assumption represents a 4% decrease in inflation-adjusted terms.

# Table 5.5: Average ARPD & Other claims assumptions

	Claim settlement year	
Valuation Report	2011/12	2012/13
31-Mar-12	97,500	103,900
31-Mar-13	n/a	100,000

Note: 2011/12 settlements are in 2011/12 dollars whilst 2012/13 settlements are in 2012/13 dollars.



## 5.6 Workers Compensation claims

The average award for non-nil Workers Compensation claims has shown a large degree of volatility.

# Figure 5.5: Average awards (inflated to mid 2012/13 money terms) and number of non-nil claims settlements for Workers Compensation claims



Note: The chart has been "cut-off" at \$300,000. The observation for the 2007/08 year was \$318,068 and the observation for the 2011/12 year was \$936,000 (both figures are inflation adjusted). In both cases these high observations are affected by a single claim.

It should be noted that the high average claim size in 2011/12 is due to one claim of \$900,000. Furthermore, we understand that this claim payment was recovered from the workers compensation insurer.

Given that there has been little new information in the year in relation to average claim sizes, our approach has been to set an average claim size assumption of \$146,600 which is unchanged from the previous valuation in inflation-adjusted terms.

This assumption is not material to the overall liability given the high proportion of claims which are settled with no retained liability against the Liable Entities.

#### Table 5.6: Average Workers Compensation claims assumptions

	Claim sett	lement year
Valuation Report	2011/12	2012/13
31-Mar-12	137,500	146,600
31-Mar-13	n/a	146,600

Note: 2011/12 settlements are in 2011/12 dollars whilst 2012/13 settlements are in 2012/13 dollars.



# 5.7 Wharf claims

For wharf claims, the average of the past three years has been \$54,000; the average of the past four years has been \$57,000 and the average of the past five years has been \$90,000.



#### Figure 5.6: Average awards (inflated to mid 2012/13 money terms) and number of non-nil claims settlements for wharf claims

The experience in 2008/09 was impacted by one large claim of almost \$600,000. In the absence of this claim, the average claim size for that year would have been \$104,000.

We have adopted a valuation assumption of \$100,000 in mid 2012/13 money terms. This assumption represents a 13% decrease in inflation-adjusted terms. Given the small volume of wharf claims, this assumption is not financially significant to the overall results.

# Table 5.7: Average wharf claims assumptions

	Claim settle	Claim settlement year	
Valuation Report	2011/12	2012/13	
31-Mar-12	107,500	114,600	
31-Mar-13	n/a	100,000	

Note: 2011/12 settlements are in 2011/12 dollars whilst 2012/13 settlements are in 2012/13 dollars.



## 5.8 Large claim size and incidence rates

There have been 46 claims settled with awards in excess of \$1m in 2006/07 money terms. All of these claims are product and public liability claims and the disease diagnosed in each case was mesothelioma.



### Figure 5.7: Distribution of individual large claims by settlement year

In aggregate these claims have been settled for \$87.6m in mid 2012/13 money terms, at an average cost of approximately \$1.90m. There have been two claims of more than \$4.5m each in mid 2012/13 money terms.

There are five mesothelioma claims which have not yet been settled and for which the case estimate at 31 March 2013 is in excess of \$1m.

The incidence rate of large claims to non-nil settlements in any one year has been variable, dependent on the random incidence of large claims by settlement year:

- Over the period 1997-2012 there have been 44 large claims at an incidence rate of 1.53% (i.e. the ratio of the number of large claims to the total number of non-nil mesothelioma claims).
  - Over the period 2001-2012 there have been 38 large claims at an incidence rate of 1.48%.

In selecting a large claim incidence rate, or expected annual number of large claims, we have analysed the number of large claims by year of notification.



The chart below shows the number of claims that are currently assessed as large and we have separately shown the number of claims that have been settled and the number of claims that are yet to settle but are currently anticipated to be settled as a large claim.



# Figure 5.8: Number of large claims by year of notification

It would appear that an assumption of around 5 large claims notified per annum may be justified based on recent experience.

We have assumed a future large claim incidence rate of 2.00% over all future years. This equates to an assumption of 6 large claims in 2013/14. The incidence rate assumption (2.00%) is unchanged from our previous valuation.

We have taken the average large claim size experienced to date as our base assumption, given the small volume of such claims. This has resulted in an assumption of \$1.9m for the claim award.

Implicitly, this allows for the occasional \$4.5m claim at an incidence rate broadly equivalent to past experience (approximately one such claim every five years).

As a consequence, the overall claim cost loading per non-nil mesothelioma claim (excluding legal cost allowances) to make allowance for large claims is 33,000 (being 2.00% x 1,900,000). This is a 4% decrease from our previous valuation assumption of 339,400 (in 2012/13 money terms) (being calculated as 2.00% x 1,850,000 x 1.066).

In relation to legal costs, we have made an additional allowance of \$65,000 per claim for plaintiff legal costs where such costs are made additional to, rather than included with, the claims award.

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We have also made a separate allowance for defendant legal costs of \$100,000 per claim. We note that in the most recent three years, the average defence legal costs incurred for a large claim has been approximately \$55,000 per claim. However, we note that prior to the most recent three years, average defence legal costs for a large claim was considerably higher (in the order of \$150,000).

The actual incidence of, and settlement of, large claims is not readily predictable and therefore deviations will occur from year to year due to random fluctuations because of the small numbers of large claims (approximately 5 per annum).

For other disease types, there have been no claims settled which have exceeded \$650,000 in actual money terms (excluding the \$900,000 Workers Compensation claim to which we have previously referred). Therefore we have made no explicit allowance for large claims for other disease types.

# 5.9 Summary assumptions

The following table provides a summary of our average claim cost assumptions at this valuation, and those assumed at the previous valuation.

#### Table 5.8: Summary average claim cost assumptions

	Current Valuation	Previous Valuation
Mesothelioma	290,000	311,800
Asbestosis	115,000	114,600
Lung Cancer	140,000	143,900
ARPD & Other	100,000	103,900
Wharf	100,000	114,600
Workers Compensation	146,600	146,600
Mesothelioma Large Claims (award only)	Average Size: \$1.90m.	Average Size: \$1.97m.
	Frequency: 2.00%	Frequency: 2.00%

Note: Both the current valuation assumption and the previous valuation assumption are expressed in 2012/13 money terms.

# 6 Claims Experience – Nil Settlement Rates

# 6.1 Overview

We have analysed the nil settlement rates, being the number of nil settlements expressed as a percentage of the total number of settlements (nil and non-nil). Table 6.1 shows the observed nil settlement rates by disease type and by settlement year.

# Table 6.1: Nil settlement rates

Client Settlement Year	Mesothelioma	Asbestosis	Lung Cancer	ARPD & Other	Wharf	Workers Compensation
2003	7%	4%	23%	12%	63%	96%
2004	9%	8%	23%	9%	0%	94%
2005	11%	10%	28%	19%	20%	95%
2006	14%	10%	23%	40%	0%	96%
2007	13%	9%	31%	19%	72%	85%
2008	8%	9%	24%	13%	0%	95%
2009	8%	8%	29%	2%	14%	83%
2010	6%	6%	41%	14%	0%	100%
2011	9%	6%	32%	11%	0%	67%
2012	9%	16%	24%	22%	40%	99%

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# 6.2 Mesothelioma claims

The nil settlement rate for mesothelioma has shown some degree of volatility between settlement years. Figure 6.1 shows the number of claims settled for nil cost, the total number of claims settled and the implied nil settlement rate for each settlement year.



Figure 6.1: Mesothelioma nil claims experience

During the past six years, the nil settlement rate has varied between 6% and 13%.

In considering the future nil settlement rate assumption, we note the following:

- The nil settlement rate for the past three years has averaged 8%, for the past four years has averaged 8% and for the past five years has averaged 8%. Each of these is significantly impacted by the 6% rate observed in 2010/11;
- The experience during 2006/07 and 2007/08 showed an increased nil settlement rate to approximately 14%;
- In 2008/09 and 2009/10, the nil settlement rate fell to 8%, and in 2010/11 the nil settlement rate fell again to 6%; and
- In 2011/12 and 2012/13, the nil settlement rate was 9%.

Taking all of these factors into consideration and in particular the variability from year to year, we have increased the assumed future nil settlement rate to 8.5% from our previous assumption of 8.0%.

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## 6.3 Asbestosis claims

As with mesothelioma, the historical asbestosis nil settlement rate has been volatile.

Figure 6.2: Asbestosis nil claims experience



We have reviewed the average rate over the past 3, 4 and 5 years in determining our assumption.

The nil settlement rate for the past three years has averaged 9%, for the past four years has averaged 9% and for the past five years has averaged 8%.

The chart shows a general downward trend from 2005/06 to 2011/12, followed by an increase in 2012/13.

At our previous valuation, we observed the nil settlement rate for the two most recent years to have been 6% and accordingly we lowered the assumption to 7%.

Given the increased nil settlement rate in 2012/13, we have increased our assumption for the nil settlement rate from 7% to 8%.



Rate

Nil Settlement

### 6.4 Lung cancer claims

Given the small volumes of claims, volatility in the nil settlement rate for lung cancer claims is to be expected.



Figure 6.3: Lung cancer nil claims experience

The nil settlement rate for the past three years has averaged 33%, for the past four years has averaged 32% and for the past five years has averaged 30%.

Whilst 2012/13 has seen the nil settlement rate (at 24%) being lower than our previous assumption, we note that the nil settlement rates for the prior three financial years (2009/10 to 2011/12) have increased since the previous valuation.

In these circumstances we have selected 27% as the future nil settlement rate. This is unchanged from our previous valuation assumption of 27%.

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## 6.5 ARPD & Other claims

As with other disease types, there has been significant volatility in the historical nil settlement rate, given the low numbers of claims for this disease.



## Figure 6.4: ARPD & Other nil claims experience

The nil settlement rate for the past three years has averaged 16%, for the past four years has averaged 13% and for the past five years has averaged 13%.

The previous assumption was set with some recognition given to the 2009/10 year, which had a low nil settlement of 2%.

Given the increased nil settlement rate for 2012/13 and the observation that 2009/10 currently appears to be an outlier, we have selected 13% as our nil settlement rate assumption. This is an increase from our previous valuation assumption of 11%.



### 6.6 Workers Compensation claims

The nil settlement rates for Workers Compensation claims have been high and reflect the portion of claims whose costs are fully met by a Workers Compensation Scheme or Policy. The proportion of such claims which are fully met by insurance has been relatively stable since 1997/98, typically varying between 80% and 90%. The nil settlement rate has been in excess of 90% for seven of the past ten years, and it has been above 80% for nine out of the past ten years.





In 2012/13, there were a large number of claims (129) that were closed for nil amounts and which substantially related to prior years' claims activity. Accordingly, they should therefore be treated as one-off in nature.

Furthermore, with just one other claim being settled (and it being for a non-nil amount), there is essentially no additional information upon which to select an assumption.

In these circumstances, and given the absence of any material new information, we have assumed a nil settlement rate of 90% at this valuation, unchanged from our previous valuation assumption.

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## 6.7 Wharf claims

For wharf claims, the nil settlement rate for the past three years has averaged 20%, for the past four years has averaged 19% and for the past five years has averaged 14%, although these are affected by the high nil settlement rate in 2012/13 and the absence of nil claims in three of the five most recent years.

We have selected a nil settlement rate assumption of 20%. This is an increase from our previous valuation assumption of 18%.

Given the extremely low volume of claims activity for wharf claims, this assumption is highly subjective but is also not material to the overall liability assessment.

### Figure 6.6: Wharf nil claims experience



## 6.8 Summary assumptions

The following table provides a summary of our nil settlement rate assumptions at this valuation, and those assumed at the previous valuation.

## Table 6.2: Summary nil settlement rate assumptions

	Current	Previous
	Valuation	Valuation
Mesothelioma	8.5%	8.0%
Asbestosis	8.0%	7.0%
Lung Cancer	27.0%	27.0%
ARPD & Other	13.0%	11.0%
Wharf	20.0%	18.0%
Workers Compensation	90.0%	90.0%



## 7 Economic and Other Assumptions

## 7.1 Overview

- The two main economic assumptions required for our valuation are:
  - The underlying claims inflation assumptions adopted to project the future claims settlement amounts and related costs.
  - The discount rate adopted for the present value determinations.

These are considered in turn in Sections 7.2 to 7.5.

- We also discuss the basis of derivation of other assumptions, being:
  - The cross-claim recovery rate; and
  - The pattern of settlement of future reported claims and pending claims.

### 7.2 Claims inflation

We are required to make assumptions about the future rate of inflation of claims costs. We have adopted a standard Australian actuarial claims inflation model for liabilities of the type considered in this report that is based on:

- An underlying, or base, rate of general economic inflation relevant to the liabilities, in this case based on wage/salary (earnings) inflation; and
- A rate of superimposed inflation, i.e. the rate at which claims costs inflation exceeds base inflation.

### 7.2.1 Base inflation basis

Ideally, we would aim to derive our long term base inflation assumptions based on observable market indicators or other economic benchmarks. Unfortunately, such indicators and benchmarks typically focus on inflation measures such as CPI (e.g. CPI index bond yields and RBA inflation targets).

We have derived our base inflation assumption from CPI based indicators together with long term CPI / AWOTE relativities.

### 7.2.2 CPI assumption

We have considered two indicators for our CPI assumption:

- Market implied CPI measures.
- RBA CPI inflation targets.



We have measured the financial market implied expectations of the longer-term rate of CPI by reference to the gap between the yield on Commonwealth Government Bonds and the real yield on Commonwealth Government CPI index-linked bonds.

The chart below shows the yields available for 10-year Commonwealth Government Bonds and Index-linked bonds. The gap between the two represents the implied market expectation for CPI at the time.

### Figure 7.1: Trends in Bond Yields



### Source: http://www.rba.gov.au/Statistics/Bulletin/index.html

It can be seen that the implied rate of CPI has varied between 1.5% per annum and 4% per annum during the past 11 years, although it broadly remained between 2% and 3% per annum from March 2000 to January 2006.

At 31 March 2013, the effective annual yield on long-term Commonwealth Government Bonds was 3.51% per annum and the equivalent effective real yields on long-term index-linked bonds was approximately 1.16% per annum. This implies current market expectations for the long-term rate of CPI are of the order of 2.35% per annum.

In considering this result we note that:

The yield on both nominal and CPI-linked Commonwealth Government Bonds is driven by supply and demand. The yields on both, and their relativity, are subject to some volatility.

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- The RBA's long term target is for CPI to be maintained between 2% and 3% per annum.
- The implied CPI rate stayed consistently above 3.2% per annum from March 2006 to May 2008, peaking at almost 4.2% in May 2008.
- From May 2008 to December 2008, the implied rate of CPI showed a significant reduction from 4.2% to 1.5% per annum.
- The implied rate of CPI increased through to April 2010 (to 2.9% per annum) and remained broadly stable at 2.8% per annum until May 2011.
- The implied rate of CPI decreased through to December 2011 (to 2.2% per annum) although it increased to 2.6% per annum in March 2012.
- The implied rate of CPI decreased through to October 2012 (to 2.1% per annum) although it has increased to 2.35% per annum in March 2013.
- Weighing this evidence together suggests a long term CPI inflation benchmark of 2.50% to 3.00% per annum.

# 7.2.3 Wages (AWOTE) / CPI relativity

The following chart summarises the annualised rate of AWOTE and CPI inflation, and their relativity, for the 1970 to 2012 period. The years shown in the chart are calendar years.

### Figure 7.2: Trends in CPI and AWOTE



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In considering the above, we note:

- The period from 1995 reflects largely a continuous period of economic growth which may not be reflective of longer term trends.
- The longer periods cover a range of business cycles, albeit that the period from 1970 includes the unique events of the early 1970's (i.e. general inflationary pressures, both locally and worldwide, and the impact of high oil prices owing to the Oil Crisis in 1973).

Allowing for these factors, the historical data suggests a CPI / AWOTE relativity, or gap, of approximately 1.75% to 2.00% per annum.

Given a longer term CPI benchmark of 2.50% to 3.00%, this suggests a longer-term wage inflation (AWOTE) assumption of 4.25% to 5.00% p.a.

### 7.2.4 Impact of claimant ageing and non-AWOTE inflation effects

The overall age profile of claimants is expected to rise over future years with the consequent impact that, other factors held constant, claim amounts should tend to increase more slowly than average wage inflation (excluding any societal changes, e.g. changes in retirement age). This is due to both reduced compensation for years of income or life lost, and a tendency for post retirement age benefits to increase at a rate closer to CPI than AWOTE.

Furthermore, we note that:

- · some heads of damage, such as general damages and compensation for loss of expectation of life, would typically be expected to increase at CPI or lower;
- other heads of damage, including loss of earnings, would be expected to increase at AWOTE (ignoring the ageing effect); and
- medical expenses and care costs would be expected to increase in line with medical cost inflation which in recent years has been considerably in excess of AWOTE.

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### Figure 7.3: Age profile of mesothelioma claimants by report year



The chart indicates that the median age of mesothelioma claimants is increasing.

The claims experience does not indicate a considerable increase in the number (or proportion) of younger claimants. By way of illustration, the proportion of claimants below the age of 60 has reduced from 25% in 2003/04 to 11% in 2012/13.

The chart indicates that the trend for all of the lines in the graph is upwards, indicating that the age profile of claimants is typically increasing.

The chart also indicates that the median age of claimants is increasing by approximately 0.47 years each year, with the median age in excess of 70 years.

Figure 7.4 shows how average claim size varies by decade of age.

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#### Figure 7.4: Average mesothelioma claim settlement amounts by decade of age



The analysis suggests that the average mesothelioma award reduces by approximately 30% for each increasing decade of age when considering the typical age range of the claimants (i.e. over 60 years of age), although it can be seen that the rate of reduction in award sizes by decade of age decreases after 60 years of age.

Figure 7.3 suggests that the average mesothelioma claimant is typically ageing by approximately 0.47 years every year.

Weighing these various factors together, and allowing for the relative mix of claims between mesothelioma and non-mesothelioma, we consider that a reasonable assumption for the deflationary allowance for the impact of increases in the average age of claimants upon average sizes is approximately 0.75% to 1.00% per annum. Taking all of these factors into account, we have adopted a long-term base inflation assumption of 4.25% per annum. This assumption is therefore set after having taken into account the negative effect of ageing upon claims awards.

This is unchanged from our previous long-term assumption for base inflation.

## 7.2.5 Adjustments to base inflation assumptions in the near-term

With the current prevailing economic conditions, including lower yields and implied lower outlook for inflation measures, we consider it appropriate to revise the nearterm assumptions for wage inflation assumed within our valuation.



Our approach at this valuation is to reduce the base inflation we adopt for the next three years by 50 basis points (from 4.25% per annum assumed at our 31 March 2012 valuation to 3.75% per annum assumed at our 31 March 2013 valuation), and to reduce the base inflation we adopt for year 4 by 25 basis points (from 4.25% assumed at our 31 March 2013 valuation).

Thereafter, we have assumed that base inflation will remain unchanged compared to our previous valuation assumption (4.25% per annum).

#### 7.3 Superimposed inflation

#### 7.3.1 Overview

Superimposed inflation is a term used by actuaries to measure the rate at which claims escalate in excess of a base (usually wage) inflation measure.

As a result, superimposed inflation is a "catch-all" for a range of potential factors affecting claims costs, including (but not limited to):

- Courts making compensation payments in relation to new heads of damage;
- Courts changing the levels of compensation paid for existing heads of damage;
- Advancements in medical treatments for example, this could lead to higher medical treatment costs (e.g. the cost of the use of new drug treatments);
- Allowance for medical costs to rise faster than wages because of the use of enhanced medical technologies;
- Changes in life expectancy;
- Changes in retirement age this would have the potential to increase future economic loss awards;
- Changes in the relative share of the liability to be borne by the Liable Entities' (which we refer to as "the contribution rate"); and
- Changes in the mix of claims costs by different heads of damage.

Additionally, we have considered the potential for these factors to be offset to some extent by:

- The potential for existing heads of damage to be removed, or for the contraction of these heads of damage; and
- The effect of an ageing population of claimants on the rate of inflation of overall damages, a component of which relates to economic loss. We have already made some allowance for this by way of an adjustment to the base inflation assumption.



Whilst the future rate of superimposed inflation is uncertain, and not predictable from one year to the next, it is of note that the average claim costs appear to have been relatively stable in recent years (after adjusting for wage inflation).

For example, mesothelioma average claim sizes (adjusted for wage inflation) have increased by less than \$12,000 (4.2%, or 0.7% per annum) in a six-year period from 2006/07 to 2012/13.

However, the emergence of new or expanding heads of damage does not tend to proceed smoothly but progresses in "steps", depending on the outcome of legislative and other developments.

## 7.3.2 Analysis of past rates of superimposed inflation

We have reviewed the rate of inflation of claims costs by settlement year for the past 15 years for mesothelioma claims. We have assessed this by analysing uninflated claim costs and therefore Figure 7.5 measures the trend in the total rate of claims inflation.

Figure 7.5 can then be used to determine the rate of inflation of claim awards over and above base inflation (i.e. measuring the rate of superimposed inflation) in any one year or an annualised rate of superimposed inflation over a longer term. The rate of inflation of claims costs measured by this chart therefore includes the negative effect of ageing upon claim awards.

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## Figure 7.5: Average mesothelioma awards of the Liable Entities (uninflated)



From Figure 7.5, we have the following observations in relation to the rate of claim inflation of the Liable Entities' share of claims awards:

- Between 1998/99 and 2001/02, claims inflation of the Liable Entities' share of mesothelioma claims awards averaged approximately 23% per annum.
- Between 2001/02 and 2012/13, claims inflation of the Liable Entities' share of mesothelioma claims awards averaged around 1.09% per annum, reflecting a more benign claims environment with no new heads of damage introduced.
- The average rate of claims inflation of the Liable Entities' share of mesothelioma claims awards from 1998/99 to 2012/13 was approximately 5.41% per annum, which would imply a superimposed inflation rate of approximately 1.1% per annum (using a base inflation assumption of 4.25% per annum).
- The average rate of claims inflation of the Liable Entities' share of mesothelioma claims awards from 2005/06 to 2012/13 was approximately 5.13% per annum, which would imply a superimposed inflation rate of approximately 0.8% per annum (using a base inflation assumption of 4.25% per annum).



The actuarial approach for this report is to take an average view for superimposed inflation to be applied over the long-term, noting that there will necessarily be deviations from this average on an annual basis.

Furthermore, in considering the future rate of claim inflation, we have had regard to some of the recent court decisions and the impact they can have either directly or indirectly upon claim settlements, as well as a relatively lower level of large claim settlements in the most recent year.

Weighing all of the evidence together, and in particular recognising that the period since 2001 has generally been benign and may not therefore be reflective of a longerterm assumption, we have adopted an assumed long-term rate of future superimposed inflation of 2.25% per annum. This is unchanged from our previous assumption.

## 7.4 Summary of claims inflation assumptions

The table below summarises the claims inflation assumptions we have adopted within our current and previous liability assessments.

### Table 7.1: Claims inflation assumptions

	Current	Previous
	Valuation	Valuation
Base inflation (Yrs 1 to 3)	3.75%	4.25%
Base inflation (Yr 4)	4.00%	4.25%
Base inflation (long-term)	4.25%	4.25%
Superimposed inflation	2.25%	2.25%
Total inflation (long-term)	6.60%	6.60%

Base and superimposed Inflation are applied multiplicatively in our models so that total inflation (long term) is calculated as 1.0425 \* 1.0225 - 1.

Base inflation is net of the negative effect of ageing upon claims awards (0.5 percentage points reduction).

The above table applies to claim awards. For legal costs, we use the same base inflation assumptions that are used for claim awards, but there is no superimposed inflation allowance applied to legal costs. This approach is unchanged from our 31 March 2012 valuation.

### 7.5 Discount rates: Commonwealth bond zero coupon yields

We have calculated the zero coupon yield curve at 31 March 2013 underlying the prices, coupons and durations of Commonwealth Government Bonds for the purpose of discounting the liabilities for this report.

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The use of such discount rates is consistent with standard Australian actuarial practice for such liabilities, is in accordance with the Institute of Actuaries of Australia's Professional Standard PS300 and is also consistent with our understanding of the Australian accounting standards.

As noted in Section 3.11 of this Report, we have modified our approach to the setting of discount rates at 31 March 2013.

The table and chart below show the assumptions we have adopted under the new approach and the approach adopted at our previous report.

### Table 7.2: Zero coupon yield curve by duration



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#### Figure 7.6: Zero coupon yield curve by duration



In Section 8 of this Report, we identify that the impact of the change to the discount rates has been to increase the liability by \$106.6m (all other things being equal). This increase is caused both by the lower yields prevailing and the revised approach taken for years 10 to 15.

We have calculated the relative contributions of each of these effects as follows:

- \$73m increase for the lower yields prevailing between durations 1 and 9;
- \$30m increase for the lower yields prevailing between durations 10 and 13; and
- \$4m increase for the lower yields assumed between durations 14 and 16.

#### 7.6 Cross-claim recovery rates

Cross-claim recoveries have totalled \$33m to date. This represents 3.3% of gross claims costs.

The majority of cross-claim recoveries relate to the Hardie-BI Joint Venture with CSR, including more than \$4m paid in 2005/06 and more than \$2m paid in 2006/07 in relation to cross-claims against CSR and Bradford Insulation in relation to the Hardie-BI Joint Venture.

The following chart shows how the experience of cross-claim recoveries has varied over time, both in monetary terms and expressed as a percentage of gross payments.

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#### Figure 7.7: Cross-claim recovery experience



Cross-claim recoveries in 2005/06 (\$6.0m) and 2006/07 (\$5.1m) were significantly impacted by recoveries from CSR and were due also to the impact of the Hardie-BI Joint Venture. Our analysis indicates that such recoveries in part relate to recoveries that ought to have been made earlier (i.e. they reflected an element of catch-up). Therefore, we believe the rate of recovery exhibited in those two years is not a good guide to the likely future level of recovery.

Taking this and the recent levels of cross-claim recoveries (which have averaged 2.3% over the past three years) into account we have assumed that future levels of crossclaim recoveries will be 2.0% of the average award. This is unchanged from the previous valuation assumption at 31 March 2012.

### 7.7 Settlement Patterns

Triangulation methods are used to derive the past pattern of settlement of claims and are used in forming a view on future settlement patterns.

The following triangles provide an illustrative example of how we perform this:

### Figure 7.8: Settlement pattern derivation for mesothelioma claims: paid as % of ultimate cost

Yr of Notification	0	1	2	3	4	5	6	7	8
1996	47.2%	96.1%	96.5%	99.2%	99.2%	99.2%	99.2%	99.2%	99.2%
1997	32.9%	70.1%	70.1%	70.7%	70.7%	77.3%	80.0%	89.0%	95.8%
1998	50.2%	82.2%	87.1%	87.4%	90.8%	90.8%	96.1%	97.4%	100.0%
1999	60.9%	92.2%	92.3%	92.5%	95.3%	96.3%	99.3%	100.0%	100.0%
2000	60.3%	90.0%	95.7%	97.4%	99.4%	100.0%	100.0%	100.0%	100.0%
2001	52.0%	88.6%	91.6%	94.7%	95.9%	98.8%	98.8%	98.8%	100.0%
2002	54.9%	90.3%	95.7%	98.7%	99.6%	99.9%	100.0%	100.0%	100.0%
2003	55.2%	90.5%	95.6%	99.3%	99.3%	100.0%	100.0%	100.0%	100.0%
2004	52.7%	93.9%	97.5%	98.6%	99.7%	100.0%	100.0%	100.0%	100.0%
2005	57.9%	92.3%	97.4%	97.5%	97.9%	99.4%	100.0%	100.0%	
2006	58.4%	88.7%	92.4%	94.7%	94.7%	94.7%	94.7%		
2007	50.0%	91.6%	93.8%	94.1%	94.1%	94.3%			
2008	65.7%	94.2%	95.3%	96.9%	97.4%				
2009	57.1%	87.0%	91.3%	97.7%					
2010	70.4%	94.4%	97.6%						
2011	55.1%	93.3%							
2012	52.3%								

## Figure 7.9: Settlement pattern derivation for non-mesothelioma claims: paid as % of ultimate cost

Yr of Notification	0	1	2	3	4	5	6	7	8
1996	6.5%	22.6%	36.1%	53.3%	56.6%	56.6%	67.7%	83.2%	88.5%
1997	4.4%	36.4%	67.4%	72.7%	82.4%	85.6%	92.2%	97.8%	100.0%
1998	5.0%	43.9%	73.5%	78.0%	84.8%	91.9%	94.0%	99.6%	100.0%
1999	9.3%	56.3%	81.2%	89.9%	91.5%	96.6%	99.5%	100.0%	100.0%
2000	15.6%	45.3%	64.0%	79.4%	82.9%	85.7%	88.7%	88.7%	92.5%
2001	22.5%	56.4%	82.0%	85.3%	89.9%	92.3%	94.0%	97.1%	97.1%
2002	13.0%	61.5%	82.9%	90.5%	95.7%	98.1%	99.3%	100.0%	100.0%
2003	17.4%	68.5%	86.4%	92.2%	95.5%	99.0%	99.3%	99.3%	100.0%
2004	17.5%	58.8%	83.2%	92.4%	95.1%	96.3%	97.7%	97.7%	97.7%
2005	19.6%	81.4%	94.6%	98.1%	100.0%	100.0%	100.0%	100.0%	
2006	22.6%	72.1%	91.5%	94.7%	99.4%	100.0%	100.0%		
2007	28.5%	82.0%	91.7%	98.2%	98.7%	98.7%			
2008	25.8%	83.3%	94.7%	96.3%	98.7%				
2009	38.9%	74.8%	90.5%	92.1%					
2010	25.4%	82.2%	93.1%						
2011	35.1%	85.6%							
2012	33.8%								

We have estimated the settlement pattern for future claim reporting as follows:

## Table 7.3: Settlement pattern of claims awards by delay from claim reporting

Delay (years)	Mesothelioma	Non- Mesothelioma
0	58.0%	27.0%
1	34.0%	53.0%
2	3.0%	11.0%
3	1.0%	4.0%
4	1.0%	3.0%
5	1.0%	0.5%
6	1.0%	0.5%
7	0.5%	0.3%
8	0.5%	0.3%
9	0.0%	0.2%
10	0.0%	0.2%
11	0.0%	0.0%
12	0.0%	0.0%

These assumed settlements patterns have been modified slightly since our previous valuation, resulting in an assumption of a slight speeding up of non-mesothelioma claim settlements. The "mean term" for mesothelioma claims is unchanged even though the pattern has been modified slightly.

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## 8 Valuation Results

### 8.1 Central estimate liability

At 31 March 2013, our projected central estimate of the liabilities of the Liable Entities (the Discounted Central Estimate) to be met by the AICF Trust is \$1,693.6m (March 2012: \$1,580.1m).

We have not allowed for the future Operating Expenses of the AICF Trust or the Liable Entities in the liability assessment.

The following table shows a summary of our central estimate liability assessment and compares the current assessment with our previous valuation.

### Table 8.1: Comparison of central estimate of liabilities

		31 March 2013 \$m				
	Gross of insurance recoveries	Insurance recoveries	Net of insurance recoveries	Sm Net of insurance recoveries		
Total projected cashflows (uninflated)	1,561.1	216.1	1,345.0	1,313.1		
Future inflation allowance	1,294.3	126.8	1,167.5	1,211.9		
Total projected cash-flows with inflation	2,855.5	342.9	2,512.6	2,525.0		
Discounting allowance	(923.7)	(104.7)	(818.9)	(944.9)		
Net present value liabilities	1,931.8	238.2	1,693.6	1,580.1		

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### 8.2 Comparison with previous valuation

In the absence of any change to the claim projection assumptions from our 31 March 2012 valuation, other than allowing for the changes in the discount rate, we would have projected a Discounted Central Estimate liability of \$1,636.8m as at 31 March 2013, i.e. an increase of \$56.7m from our 31 March 2012 valuation result. This increase of \$56.7m is due to:

- A reduction of \$49.9m, being the net impact of expected claims payments (which reduce the liability) and the "unwind of discount" (which increases the liability and reflects the fact that cashflows are now one year nearer and therefore are discounted by one year less).
  - An increase of \$106.6m resulting from the lower discount rates prevailing at 31 March 2013 compared with those adopted at 31 March 2012.

Our liability assessment at 31 March 2013 of \$1,693.6m represents an increase of \$56.8m (or 3.5% of the liability), which arises from changes to the claim projection assumptions.

The increase of \$56.8m is principally a consequence of:

- An increase in the projected future number of claims for most disease types; and
- A decrease in projected future insurance recoveries largely as a result of the commutations entered into during 2012/13. This leads to lower future recoveries being available (i.e. increasing the liability) although this has been done in exchange for an immediate cash amount having been paid to AICF;

offset by

- Lower assumed average claim awards, in particular for mesothelioma;
- Higher assumed future nil settlement rate for most disease types; and
- A reduction in the assumed rate of claim inflation over the near-term in response to the current prevailing economic conditions. The long-term rate of claim inflation has not been changed.

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The following chart shows an analysis of the change in our liability assessments from March 2012 to March 2013.





Note: Green bars signal that this factor has given rise to an increase in the liability whilst light blue bars signal that this factor has given rise to a reduction in the liability.

The undiscounted liability as of 31 March 2013 has increased from \$2,418m (based on the 31 March 2012 valuation) to \$2,513m. This represents an increase of \$95m (approximately 4% of the undiscounted liability).



# 8.3 Cashflow projections

### 8.3.1 Historical cashflow expenditure

The following chart shows the monthly rate of expenditure relating to asbestos-related claim settlements over the past six years.

Figure 8.2: Historical claim-related expenditure of the Liable Entities



Cashflow payments in the 12 months to 31 March 2013 were approximately \$121m gross of insurance and other recoveries (2011/12: \$99m) and \$86m net of insurance and other recoveries (2011/12: \$75m).

Actual gross cashflow in 2012/13 was \$0.9m (1%) lower than the gross cashflow projected for 2012/13 (\$122.2m) in our 31 March 2012 valuation report.

Actual net cashflow in 2012/13 was \$21.7m (20%) lower than the net cashflow projected for 2012/13 (\$107.3m) in our 31 March 2012 valuation report.

Of this, approximately \$17m was due to the recoveries collected from HIH. A further \$7m was due to collections arising from commutations entered into with other insurers.

## 8.3.2 Future cashflow projections

Figure 8.3 shows the projected net cashflows underlying our current valuation and the projected net cashflow projection underlying our previous valuation at 31 March 2012.

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We have also indicated the actual annual net cashflows for all financial years since 2000/01 (the green bars) and the level of the actual net cashflows in the absence of HIH recoveries or commutation proceeds (the purple bars represent the incremental amount of those proceeds).

It can be seen that in the absence of the receipt of these proceeds during 2012/13, the actual net cashflow for 2012/13 would have been \$2.2m (2.1%) above our previous projections.

### Figure 8.3: Annual cashflow projections – inflated and undiscounted (\$m)



The projected inflated and undiscounted cashflows underlying this chart are documented in Appendix B.

The projected net cashflow for 2013/14 of \$114m represents an increase of approximately \$29m relative to the actual net cashflow for 2012/13. This increase is almost entirely due to the assumption of no recoveries from HIH becoming payable in 2013/14 and no commutations being entered into with other insurers.

Given the extremely long-tailed nature of asbestos-related liabilities, a small change in an individual assumption can have a significant impact upon the cashflow profile of the liabilities.



## 8.4 Amended Final Funding Agreement calculations

The Amended Final Funding Agreement sets out the basis on which payments will be made to the AICF Trust.

Additionally, there are a number of other figures specified within the Amended Final Funding Agreement that we are required to calculate. These are:

- Discounted Central Estimate;
- Term Central Estimate; and
- Period Actuarial Estimate.

### Table 8.2: Amended Final Funding Agreement calculations

	\$m
Discounted Central Estimate (net of cross-claim recoveries, Insurance and Other Recoveries)	1,693.6
Period Actuarial Estimate (net of cross-claim recoveries, gross of Insurance and Other Recoveries) comprising:	384.7
Discounted value of cashflow in 2013/14	127.3
Discounted value of cashflow in 2014/15	129.0
Discounted value of cashflow in 2015/16	128.4
Term Central Estimate (net of cross-claim recoveries, Insurance and Other Recoveries)	1,688.3

The actual funding amount due at a particular date will depend upon a number of factors, including:

- the net asset position of the AICF Trust at that time;
- the free cash flow amount of the James Hardie Group in the preceding financial year; and
- the Period Actuarial Estimate in the latest Annual Actuarial Report.



## 8.5 Insurance Recoveries

Our liability valuation has made allowance for a discounted central estimate of Insurance Recoveries of \$238.2m. This estimate is comprised as follows:

## Table 8.3: Insurance recoveries at 31 March 2013

\$m	Undiscounted central estimate	Discounted central estimate
Gross liability	2,855.5	1,931.8
Product liability recoveries	343.7	239.6
Bad and doubtful debt allowance (product)	(26.6)	(19.7)
Public liability recoveries	20.5	12.7
Bad and doubtful debt allowance (public)	(0.8)	(0.5)
QBE commutation	6.2	6.0
Insurance recovery asset	342.9	238.2
Net liability	2,512.6	1,693.6
Insurance recovery rate		13.4%
Bad and doubtful debt rate		8.0%

The combined bad and doubtful debt rate is 8.0% (2012: 10.9%) and approximately 40% of this amount relates to the HIH Group of Companies.

The reduction in the rate of bad debt reflects the beneficial impact of the collection activity in relation to HIH in 2012/13 and the successful commutation entered into with another insurer, also during 2012/13.

The AICF Facility Agreement requires the Approved Actuary to calculate the discounted central estimate value of certain Insurance Policies, being those specified in Schedule 5 of the AICF Facility Agreement.

At 31 March 2013, the discounted central estimate of the Insurance Policies, as specified in Schedule 5 of the AICF Facility Agreement, is \$216.3m (March 2012: \$209.9m). The increase in the value of the Insurance Policies, as specified in Schedule 5 of the AICF Facility Agreement, is predominantly due to lower discount rates prevailing at 31 March 2013.

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#### 8.6 Accounting liability calculations: James Hardie

The accounting liability for James Hardie is determined in accordance with US GAAP which differs from Australian actuarial standards of liability determination. The determination of the basis, and amount, of the accounting liability to be established by James Hardie is ultimately a decision for the Board of James Hardie.

However, the Board of James Hardie has indicated that the calculation of the accounting liability will, in part, be based upon the central estimate liabilities outlined within this Report.

The basis upon which the US GAAP accounting liability is calculated is set out in Appendix D, although we note that the disclosures in this Report do not represent the full extent of disclosures (or detail) provided by James Hardie in their Financial Statements.

For example, Appendix D does not split the liability between current and non-current items. Furthermore, Appendix D does not show the gross liability and the offsetting insurance receivable assets, instead Appendix D presents net liability amounts.

Readers of this Report are referred to the Financial Statements of James Hardie for detailed explanation of the liability amounts and the associated accounting policies.

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# 9 Uncertainty

#### 9.1 Overview

There is uncertainty involved in any valuation of the liabilities of an insurance company or a self-insurer. The sources of such uncertainty include, but are not limited to:

- Parameter error this is the risk that the parameters and assumptions chosen ultimately prove not to be reflective of future experience.
- Model error this is the risk that the model selected for the valuation of the liabilities ultimately proves not to be adequate for the projection of the liabilities.
- Legal and social developments this is the risk that the legal environment in which claims are settled changes relative to its current and historical position thereby causing significantly different awards.
- Future actual rates of inflation being different from that assumed.
- The general economic environment being different from that assumed.
- Potential sources of exposure this is the risk that there exist sources of exposure which are as yet unknown or unquantifiable, or for which no liabilities have yet been observed, but which may trigger future claims.

In the case of asbestos liabilities, these uncertainties are exacerbated by the extremely long latency period from exposure to onset of disease and notification of a claim. Asbestos-related claims often take in excess of 40 years from original exposure to become notified and then settled, compared with an average delay from exposure to settlement of 4-5 years for many other compensation-type liabilities such as Comprehensive Third-Party injury liabilities or other Workers Compensation liabilities.

Specific forms of uncertainty relating to asbestos-related disease liabilities include:

• The difficulty in quantifying the extent and pattern of past asbestos exposures and the number and incidence of the ultimate number of lives that may be affected by asbestos related diseases arising from such past asbestos exposures;

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- The timing of the peak level of claims reporting for mesothelioma, particularly in light of the high level of claims reporting activity in 2008/09, the lower levels of activity through to 2011/12 and the increase in claims reporting in 2012/13;
- The propensity of individuals affected by diseases arising from such exposure to file common law claims against defendants;
- The extent to which the Liable Entities will be joined in such future common law claims;
- The fact that the ultimate severity of the impact of the disease and the quantum of the claims that will be awarded will be subject to the outcome of events that have not yet occurred, including:
  - medical and epidemiological developments, including those relating to life expectancy in general;
  - court interpretations;
  - legislative changes;
  - changes to the form and range of benefits for which compensation may be awarded ("heads of damage");
  - public attitudes to claiming;
  - the potential for future procedural reforms in NSW and other States affecting the legal costs incurred in managing and settling claims;
  - · potential third-wave exposures; and
  - · social and economic conditions such as inflation.

## 9.2 Sensitivity testing

As we have noted above, there are many sources of uncertainty. Actuaries often perform "sensitivity testing" to identify the impact of different assumptions on future experience, thereby providing an indication of the degree of parameter error risk to which the valuation assessment is exposed.

Sensitivity testing may be considered as being a mechanism for testing "what will the liabilities be if instead of choosing [x] for assumption [a] we choose [y]?" It is also a mechanism for identifying how the result will change if experience turns out different in a particular way relative to that which underlies the central estimate expectations. As such, it provides an indication of the level of variability inherent in the valuation.

We have performed some sensitivity tests of the results of our central estimate valuation. We have sensitivity tested the following factors:

- number of claims notified: 5% above and below our central estimate assumption.
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- *nil settlement rate*: 5 percentage points above and below our central estimate assumption.
- average claim cost of a non-nil claim: 10% above and below our central estimate assumption.
- claims inflation (being the aggregate impact of base inflation and superimposed inflation): 2 percentage points above and below our central estimate
  assumption in each future year. Much of this uncertainty predominantly relates to the possibility of higher or lower superimposed inflation than our
  central estimate assumption.
- *peak year of claims*: increase/decrease by 1, 3 and 5 years.
- *discount rates*: 1 percentage point above and below our central estimate assumption. This produces a financially similar outcome to a 1 percentage point difference in claims inflation.

There are other factors which influence the liability assessment and which could be sensitivity tested, including:

- The cross-claim recovery rate;
- The pattern of claim notifications; and
- The pattern and delay of claim settlements from claim notification.

We have not sensitivity tested these factors, viewing them as being of less financial significance individually.

We have not sensitivity tested the value of Insurance Recoveries as uncertainties typically relate to legal risk and disputation risk, and it is not possible to parameterise a sensitivity test in an informed manner.

### 9.3 Results of sensitivity testing

Figure 9.1 shows the impact of various individual sensitivity tests on the Discounted Central Estimate of the liabilities, and of a combined sensitivity test of a number of factors.

Although we have tested multiple scenarios of each assumption, one cannot gauge an overall potential range by simply adding these tests together.

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Also, because of the interactions between assumptions, the maximum range will not be the sum of the constituent parts. Rather it is important to recognise that it is unlikely that all assumptions would deteriorate together, and there may be compensating upsides to the downsides that can arise. This is especially so when considering the inter-dependencies and correlations between parameters, such as higher inflation often being associated with higher discount rates: the former would increase the liabilities whilst the latter would decrease the present value of the liabilities.

### Figure 9.1: Sensitivity testing results - Impact around the Discounted Central Estimate (in \$m)



Whilst our combined sensitivity test of a number of factors (including superimposed inflation, average claim costs and numbers of claims) indicates a range around the Discounted Central Estimate of liabilities of -\$550m to +\$910m (i.e. \$1.14bn to \$2.60bn), the actual cost of liabilities could fall outside that range depending on the actual experience.

We further note that these sensitivity test ranges are not intended to correspond to a specified probability of sufficiency nor are they intended to indicate an upper bound or a lower bound of all possible outcomes.

The single most sensitive assumption shown in the chart is the peak year of claims reporting against the Liable Entities. Shifting the peak year of claims reporting by 5 years (e.g. for mesothelioma, it would be equivalent to shifting the peak year from 2010/11 to 2015/2016) could imply an increase in the discounted central estimate of approximately 45%.

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However, we note that the impact upon near-term cashflows (and the Period Actuarial Estimate) from an assumption of a peak in mesothelioma claims 5 years later than our central estimate scenario, would be much less significant. For example, the Period Actuarial Estimate would increase by \$10m (or 2.5%).

### Table 9.1: Summary results of sensitivity analysis

	Undiscounted	Discounted
Central estimate	\$2,513m	\$1,694m
Range around the central estimate	-\$940m to +\$1,700m	-\$550m to +\$910m
Range of liability estimates	\$1.57bn to \$4.21bn	\$1.14bn to \$2.60bn

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# APPENDICES

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## A Credit rating default rates by duration

Rating	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6	Yr. 7	Yr. 8	Yr. 9	Yr. 10	Yr. 11	Yr. 12	Yr. 13	Yr. 14	Yr. 15
AAA	0.00%	0.03%	0.14%	0.25%	0.36%	0.48%	0.54%	0.63%	0.69%	0.76%	0.79%	0.83%	0.86%	0.94%	1.02%
AA+	0.00%	0.06%	0.06%	0.12%	0.18%	0.25%	0.31%	0.38%	0.45%	0.52%	0.59%	0.67%	0.76%	0.85%	0.95%
AA	0.02%	0.04%	0.09%	0.24%	0.39%	0.53%	0.68%	0.80%	0.91%	1.03%	1.13%	1.20%	1.33%	1.42%	1.51%
AA-	0.03%	0.10%	0.21%	0.30%	0.40%	0.52%	0.61%	0.68%	0.75%	0.83%	0.91%	1.00%	1.03%	1.10%	1.18%
A+	0.06%	0.11%	0.25%	0.42%	0.55%	0.68%	0.82%	0.98%	1.16%	1.36%	1.55%	1.75%	2.00%	2.29%	2.53%
Α	0.07%	0.18%	0.28%	0.43%	0.59%	0.80%	1.01%	1.20%	1.44%	1.71%	1.93%	2.09%	2.22%	2.31%	2.54%
A-	0.07%	0.21%	0.35%	0.50%	0.71%	0.93%	1.24%	1.48%	1.67%	1.83%	1.99%	2.16%	2.33%	2.45%	2.55%
BBB+	0.14%	0.40%	0.70%	1.00%	1.33%	1.71%	1.99%	2.28%	2.62%	2.95%	3.27%	3.49%	3.77%	4.19%	4.66%
BBB	0.20%	0.52%	0.81%	1.26%	1.73%	2.18%	2.60%	3.01%	3.47%	3.93%	4.44%	4.88%	5.27%	5.41%	5.67%
BBB-	0.35%	1.05%	1.88%	2.85%	3.81%	4.68%	5.45%	6.20%	6.82%	7.45%	8.14%	8.73%	9.28%	10.12%	10.70%
BB+	0.47%	1.33%	2.49%	3.64%	4.74%	5.86%	6.89%	7.65%	8.63%	9.57%	10.27%	10.99%	11.60%	12.09%	12.96%
BB	0.71%	2.21%	4.29%	6.22%	8.05%	9.60%	10.98%	12.16%	13.18%	14.04%	14.86%	15.61%	16.03%	16.29%	16.64%
BB-	1.21%	3.66%	6.16%	8.61%	10.75%	12.89%	14.66%	16.39%	17.88%	19.16%	20.15%	20.93%	21.75%	22.52%	23.25%
B+	2.40%	6.46%	10.43%	13.86%	16.47%	18.50%	20.37%	22.03%	23.52%	25.02%	26.19%	27.08%	27.96%	28.75%	29.49%
В	5.10%	11.20%	16.04%	19.47%	22.04%	24.44%	25.95%	27.04%	28.02%	28.87%	29.67%	30.42%	31.09%	31.71%	32.48%
B-	8.17%	15.76%	21.25%	25.13%	27.98%	29.94%	31.63%	32.57%	33.19%	33.73%	34.36%	34.95%	35.35%	35.80%	36.30%
CCC/C	26.85%	35.94%	41.17%	44.19%	46.64%	47.71%	48.67%	49.44%	50.39%	51.13%	51.80%	52.58%	53.45%	54.26%	54.26%
L	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
NR	4.11%	8.05%	11.46%	14.22%	16.44%	18.30%	19.85%	21.16%	22.36%	23.46%	24.38%	25.15%	25.85%	26.48%	27.12%
CEHU&I	82.50%	82.50%	82.50%	82.50%	82.50%	82.50%	82.50%	82.50%	82.50%	82.50%	82.50%	82.50%	82.50%	82.50%	82.50%
CIC	55.00%	55.00%	55.00%	55.00%	55.00%	55.00%	55.00%	55.00%	55.00%	55.00%	55.00%	55.00%	55.00%	55.00%	55.00%
R	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Source: Standard & Poors' 2012 Annual Global Corporate Default Study and Rating Transitions, March 2013

CEHU&I and CIC default rates have been estimated based on current HIH Scheme Information, available at www.hih.com.au

L relates to Lloyds' of London and Equitas; NR relates to companies which are Not Rated; R relates to companies which have been subject to Regulatory Action regarding solvency.

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## B Projected inflated and undiscounted cashflows (\$m)

	Mesotheliom		Lung Cancer	ARPD & Other	Legal and Other	Workers Compensation	Workers Compensation Legal and	Wharf	Wharf Legal and Other		Cross Claim			
Payment Year 2013 / 2014	a Claims 97.3	Claims 11.7	Claims 3.7	Claims 3.0	Costs 13.8	Claims 0.7	Other Costs 0.2	Claims 0.3	Costs 0.1	Baryulgil 0.5	Recoveries	Gross 129.1	Insurance 15.3	<u>Net</u> 113.8
2013 / 2014	97.3	14.3	3.6	3.5	13.8	0.7	0.2	0.5	0.1	0.5	2.3	129.1	16.7	117.7
2015 / 2016	100.9	15.1	3.8	3.7	15.0	0.6	0.2	0.5	0.1	0.4	2.5	137.8	14.9	122.8
2016 / 2017	103.4	15.6	4.0	3.8	15.0	0.5	0.2	0.5	0.1	0.4	2.6	140.9	16.0	124.9
2017 / 2018	106.0	16.0	4.1	3.8	14.9	0.5	0.1	0.5	0.1	0.4	2.6	143.7	17.4	126.3
2018 / 2019	107.9	16.0	4.2	3.8	14.9	0.5	0.1	0.4	0.1	0.4	2.7	145.6	18.6	127.0
2019 / 2020	108.9	16.0	4.2	3.7	14.7	0.5	0.1	0.4	0.1	0.3	2.7	146.3	18.1	128.2
2020 / 2021	108.8	15.8	4.2	3.7	14.4	0.5	0.1	0.4	0.1	0.3	2.7	145.6	17.9	127.6
2021 / 2022	107.8	15.4	4.2	3.5	14.0	0.5	0.1	0.3	0.1	0.3	2.6	143.6	18.2	125.4
2022 / 2023	105.7	15.0	4.1	3.4	13.5	0.4	0.1	0.3	0.1	0.2	2.6	140.2	18.6	121.7
2023 / 2024	102.8	14.4	4.0	3.3	12.8	0.4	0.1	0.3	0.1	0.2	2.5	135.8	18.9	116.9
2024 / 2025	99.1	13.7	3.9	3.1	12.1	0.4	0.1	0.2	0.1	0.2	2.4	130.4	19.0	111.4
2025 / 2026	94.8 89.9	12.9	3.7	2.9 2.7	11.3 10.4	0.4	0.1 0.1	0.2	0.0 0.0	0.2	2.3 2.2	124.2	18.8	105.3 98.8
2026 / 2027 2027 / 2028	89.9	12.1 11.2	3.6 3.4	2.7	9.6	0.3	0.1	0.2	0.0	0.1	2.2	117.3 109.8	18.4 17.7	98.8
2028 / 2028	78.8	10.3	3.1	2.3	8.8	0.3	0.1	0.2	0.0	0.1	1.9	109.8	13.7	88.3
2029 / 2030	70.8	9.4	2.9	2.0	7.9	0.3	0.1	0.1	0.0	0.1	1.9	93.9	11.8	82.0
2030 / 2031	66.6	8.5	2.7	1.8	7.1	0.2	0.0	0.1	0.0	0.1	1.6	85.6	8.0	77.5
2031 / 2032	60.4	7.6	2.4	1.6	6.3	0.2	0.0	0.1	0.0	0.1	1.4	77.4	6.0	71.4
2032 / 2033	54.4	6.8	2.2	1.4	5.6	0.2	0.0	0.1	0.0	0.1	1.3	69.4	5.6	63.8
2033 / 2034	48.5	6.0	2.0	1.2	4.9	0.2	0.0	0.1	0.0	0.0	1.2	61.6	5.2	56.5
2034 / 2035	42.9	5.2	1.8	1.1	4.2	0.1	0.0	0.0	0.0	0.0	1.0	54.3	4.7	49.6
2035 / 2036	37.5	4.5	1.5	0.9	3.6	0.1	0.0	0.0	0.0	0.0	0.9	47.4	4.3	43.2
2036 / 2037	32.6	3.8	1.3	0.8	3.1	0.1	0.0	0.0	0.0	0.0	0.8	41.1	3.8	37.2
2037 / 2038	28.1	3.3	1.2	0.7	2.6	0.1	0.0	0.0	0.0	0.0	0.7	35.2	3.4	31.8
2038 / 2039	24.0	2.8	1.0	0.5	2.2	0.1	0.0	0.0	0.0	0.0	0.6	30.0	3.0	27.0
2039 / 2040	20.3	2.3	0.8	0.5	1.8	0.1	0.0	0.0	0.0	0.0	0.5	25.3	2.4	22.9
2040 / 2041 2041 / 2042	17.0 14.1	1.9 1.6	0.7 0.6	0.4	1.5 1.2	0.0	0.0	0.0 0.0	0.0 0.0	0.0	0.4	21.1 17.5	1.2 1.0	20.0 16.5
2042 / 2042	14.1	1.0	0.5	0.3	1.2	0.0	0.0	0.0	0.0	0.0	0.3	14.4	0.8	13.6
2043 / 2044	9.5	1.0	0.5	0.2	0.8	0.0	0.0	0.0	0.0	0.0	0.3	11.7	0.8	11.0
2044 / 2045	7.7	0.8	0.3	0.2	0.6	0.0	0.0	0.0	0.0	0.0	0.2	9.5	0.6	8.9
2045 / 2046	6.2	0.6	0.3	0.1	0.5	0.0	0.0	0.0	0.0	0.0	0.1	7.6	0.5	7.1
2046 / 2047	4.9	0.5	0.2	0.1	0.4	0.0	0.0	0.0	0.0	0.0	0.1	6.0	0.4	5.6
2047 / 2048	3.9	0.4	0.2	0.1	0.3	0.0	0.0	0.0	0.0	0.0	0.1	4.7	0.3	4.4
2048 / 2049	3.0	0.3	0.1	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.1	3.7	0.3	3.4
2049 / 2050	2.3	0.2	0.1	0.0	0.2	0.0	0.0	0.0	0.0	0.0	0.1	2.8	0.2	2.6
2050 / 2051	1.8	0.2	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	2.2	0.2	2.0
2051 / 2052	1.4	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	1.7	0.1	1.5
2052 / 2053	1.0	0.1	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	1.2	0.1	1.1
2053 / 2054	0.8	0.1	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.9	0.1	0.9
2054 / 2055 2055 / 2056	0.6	0.1	0.0	0.0 0.0	0.0	0.0	0.0	0.0 0.0	0.0 0.0	0.0	0.0	0.7 0.5	0.1 0.0	0.6 0.5
2056 / 2057	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.0	0.3
2057 / 2058	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.4	0.0	0.4
2058 / 2059	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0	0.2
2059 / 2060	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0	0.1
2060 / 2061	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.1
2061 / 2062	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.1
2062 / 2063	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2063 / 2064	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2064 / 2065	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2065 / 2066	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2066 / 2067	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2067 / 2068	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2068 / 2069 2069 / 2070	0.0	0.0	0.0 0.0	0.0	0.0 0.0	0.0	0.0	0.0	0.0	0.0 0.0	0.0	0.0 0.0	0.0 0.0	0.0
2070 / 2071	0.0	0.0	0.0	0.0 0.0	0.0	0.0 0.0	0.0	0.0	0.0 0.0	0.0	0.0	0.0	0.0	0.0
2071 / 2072	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2072 / 2073	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2073 / 2074	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2074 / 2075	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TOTAL	2,170.6	295.1	85.2	66.8	266.5	9.3	2.3	5.9	1.4	5.1	52.7	2,855.5	342.9	2,512.6
## C Projected inflated and discounted cashflows (\$m)

<b>N</b>	Mesotheliom		Lung Cancer	ARPD & Other	Legal and Other	Workers Compensation	Workers Compensation Legal and	Wharf	Wharf Legal and Other	_	Cross Claim			
Payment Year 2013 / 2014	a Claims 96.0	Claims 11.5	Claims 3.7	Claims 3.0	Costs 13.7	Claims 0.7	Other Costs 0.2	Claims 0.3	Costs 0.1	Baryulgil 0.5	Recoveries	Gross 127.3	Insurance 15.0	<u>Net</u> 112.3
2014 / 2015	94.9	13.7	3.5	3.4	14.1	0.6	0.2	0.4	0.1	0.5	2.3	127.5	16.1	112.9
2015 / 2016	94.1	14.1	3.5	3.4	14.0	0.5	0.1	0.4	0.1	0.4	2.3	128.4	13.9	114.5
2016 / 2017	93.5	14.1	3.6	3.4	13.6	0.5	0.1	0.4	0.1	0.4	2.3	127.4	14.5	112.9
2017 / 2018	92.7	14.0	3.6	3.3	13.0	0.5	0.1	0.4	0.1	0.3	2.3	125.8	15.2	110.5
2018/2019	91.1	13.6	3.5	3.2	12.6	0.4	0.1	0.4	0.1	0.3	2.2	123.0	15.7	107.3
2019 / 2020	88.7	13.0	3.4	3.1	12.0	0.4	0.1	0.3	0.1	0.3	2.2	119.1	14.7	104.4
2020 / 2021 2021 / 2022	85.3 81.1	12.4 11.6	3.3 3.1	2.9 2.7	11.3 10.6	0.4 0.3	0.1	0.3	0.1 0.1	0.2 0.2	2.1 2.0	114.0 108.1	14.1 13.7	100.0 94.4
2022 / 2023	76.3	10.8	3.1	2.7	9.7	0.3	0.1	0.3	0.1	0.2	1.9	108.1	13.7	87.8
2023 / 2024	71.0	9.9	2.8	2.2	8.8	0.3	0.1	0.2	0.0	0.1	1.7	93.9	13.0	80.8
2024 / 2025	65.5	9.1	2.6	2.0	8.0	0.3	0.1	0.2	0.0	0.1	1.6	86.2	12.6	73.6
2025 / 2026	59.9	8.2	2.4	1.8	7.1	0.2	0.1	0.1	0.0	0.1	1.5	78.4	11.9	66.5
2026 / 2027	54.1	7.3	2.1	1.6	6.3	0.2	0.0	0.1	0.0	0.1	1.3	70.6	11.1	59.5
2027 / 2028	48.3	6.4	1.9	1.4	5.5	0.2	0.0	0.1	0.0	0.1	1.2	62.8	10.1	52.6
2028 / 2029	42.6	5.6	1.7	1.2	4.7	0.2	0.0	0.1	0.0	0.1	1.0	55.1	7.4	47.7
2029 / 2030 2030 / 2031	37.1 32.0	4.8 4.1	1.5 1.3	1.0 0.9	4.0 3.4	0.1	0.0	0.1 0.0	0.0	0.0 0.0	0.9 0.8	47.8 41.1	6.0 3.9	41.8 37.3
2031 / 2032	27.4	3.5	1.1	0.9	2.9	0.1	0.0	0.0	0.0	0.0	0.8	35.1	2.7	32.4
2032 / 2032	23.3	2.9	0.9	0.6	2.4	0.1	0.0	0.0	0.0	0.0	0.6	29.7	2.4	27.3
2033 / 2034	19.6	2.4	0.8	0.5	2.0	0.1	0.0	0.0	0.0	0.0	0.5	24.9	2.1	22.8
2034 / 2035	16.3	2.0	0.7	0.4	1.6	0.1	0.0	0.0	0.0	0.0	0.4	20.7	1.8	18.9
2035 / 2036	13.5	1.6	0.6	0.3	1.3	0.0	0.0	0.0	0.0	0.0	0.3	17.0	1.5	15.5
2036 / 2037	11.0	1.3	0.5	0.3	1.0	0.0	0.0	0.0	0.0	0.0	0.3	13.9	1.3	12.6
2037 / 2038	9.0	1.0	0.4	0.2	0.8	0.0	0.0	0.0	0.0	0.0	0.2	11.3	1.1	10.2
2038 / 2039 2039 / 2040	7.2 5.8	0.8	0.3	0.2	0.7 0.5	0.0	0.0	0.0 0.0	0.0 0.0	0.0	0.2	9.0 7.2	0.9 0.7	8.1 6.5
2040 / 2041	4.6	0.5	0.2	0.1	0.4	0.0	0.0	0.0	0.0	0.0	0.1	5.7	0.7	5.4
2041 / 2042	3.6	0.4	0.2	0.1	0.3	0.0	0.0	0.0	0.0	0.0	0.1	4.4	0.2	4.2
2042 / 2043	2.8	0.3	0.1	0.1	0.2	0.0	0.0	0.0	0.0	0.0	0.1	3.4	0.2	3.2
2043 / 2044	2.1	0.2	0.1	0.0	0.2	0.0	0.0	0.0	0.0	0.0	0.1	2.6	0.2	2.5
2044 / 2045	1.6	0.2	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	2.0	0.1	1.9
2045 / 2046	1.2	0.1	0.1	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	1.5	0.1	1.4
2046 / 2047 2047 / 2048	0.9 0.7	0.1	0.0	0.0 0.0	0.1	0.0	0.0	0.0 0.0	0.0 0.0	0.0	0.0	1.1 0.8	0.1	1.1 0.8
2048 / 2048	0.5	0.1	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.1	0.8
2049 / 2050	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.5	0.0	0.0
2050 / 2051	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.0	0.3
2051 / 2052	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0	0.2
2052 / 2053	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0	0.2
2053 / 2054	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.1
2054 / 2055 2055 / 2056	0.1	0.0	0.0	0.0 0.0	0.0	0.0	0.0	0.0 0.0	0.0	0.0	0.0	0.1 0.1	0.0	0.1
2056 / 2057	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2057 / 2058	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2058 / 2059	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2059 / 2060	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2060 / 2061	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2061 / 2062	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2062 / 2063 2063 / 2064	0.0 0.0	0.0	0.0	0.0 0.0	0.0	0.0 0.0	0.0	0.0 0.0	0.0	0.0 0.0	0.0 0.0	0.0 0.0	0.0	0.0
2064 / 2065	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2065 / 2066	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2066 / 2067	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2067 / 2068	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2068 / 2069	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2069 / 2070	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2070 / 2071	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2071 / 2072 2072 / 2073	0.0 0.0	0.0	0.0 0.0	0.0 0.0	0.0 0.0	0.0	0.0	0.0 0.0	0.0	0.0	0.0	0.0 0.0	0.0	0.0
2072 / 2073	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2074 / 2075	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TOTAL	1,456.4	202.4	56.6	46.7	187.2	6.7	1.7	4.5	1.1	4.0	35.5	1,931.8	238.2	1,693.6

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## D Derivation of US GAAP net accounting liability of James Hardie

The following tables show how the net US GAAP accounting liability established by James Hardie is derived from, and reconciles to, the valuation estimates contained within this report. For comparison, we have shown the derivation of the net liability figures for 31 March 2012.

The tables below do not show the split between current and non-current liabilities and nor do they show the breakdown of the exact composition of the accounting liability between the gross liability and any corresponding insurance assets. Readers are referred to the financial statements of James Hardie at 31 March 2013 for specific details of the US GAAP disclosures.

## Step 1 - KPMGA estimate of uninflated and undiscounted liabilities (AUD)

		31 March 2013		31 March 2012	
	Gross	Insurance	Net	Net	Change
Discounted Central Estimate	1,931.8	238.2	1,693.6	1,580.1	113.5
Discounting allowance	923.7	104.7	818.9	944.9	(126.0)
Inflated, Undiscounted Central Estimate	2,855.5	342.9	2,512.6	2,525.0	(12.4)
Inflation allowance	(1,294.3)	(126.8)	(1,167.5)	(1,211.9)	44.4
Uninflated and Undiscounted liability	1,561.1	216.1	1,345.0	1,313.1	31.9

## Step 2 - US GAAP adjustments (AUD)

These include adjustments for:

- QBE receivable being valued on a discounted basis as the timing and monetary amounts of the receivable is known;
- Removal of recoveries arising from cross-claims;
- · Inclusion of future direct claims handling allowance on an uninflated & undiscounted basis; and
- Gross-up for recoveries from Workers Compensation insurers although the net liability impact is zero.

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	Gross	31 March 2013 Insurance	Net	31 March 2012 Net	Change
Uninflated and Undiscounted liability	1,561.1	216.1	1,345.0	1,313.1	31.9
Adjustment for QBE insurance receivable (as timing of receipts is fixed)	0.0	(0.2)	0.2	0.5	(0.3)
Other insurance receivables adjustment	0.0	6.4	(6.4)	(6.8)	0.4
Cross-claim recoveries (on UIUD basis)	28.0	0.0	28.0	27.6	0.4
Claims Handling Costs	36.2	0.0	36.2	44.3	(8.1)
Asbestos Liability	1,625.3	222.4	1,403.0	1,378.7	24.3
Workers Compensation Additional Liability	59.1	59.1	0.0	0.0	0.0
Net Accounting Liability (pre-tax)	1,684.5	281.5	1,403.0	1,378.7	24.3

# Step 3 – Conversion to US Dollars

		31 March 2013		31 March 2012	
	Gross	Insurance	Net	Net	Change
Net accounting liability (pre-tax) - AUD	1,684.5	281.5	1,403.0	1,378.7	24.3
Exchange rate	0.9597	0.9597	0.9597	0.9614	
Net accounting liability (pre-tax) - USD	1,755.3	293.2	1,462.1	1,434.1	28.0

Further adjustments are then required and these are calculated by James Hardie as follows:

• Deferred Income Tax Assets (USD478.6m);

- Restricted net assets of AICF (USD133.5m); and
- Other net liabilities (USD1.6m).

This results in a net unfunded AFFA liability, net of tax of USD851.6m at 31 March 2013 (2012: USD939.3m).

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## E Allocation of central estimate liabilities to AICFL entities

We have been requested to provide an actuarially-assessed allocation of the central estimate liabilities set out in this report to each of the three entities (namely Amaca, Amaba and ABN60).

We have also been asked to split this between current and non-current liabilities and to separately identify the gross liabilities and the associated recoveries.

### Table 1: Allocation of central estimate liabilities by Liable Entity (A\$m)

Ce ntral Es timate Bas	is (\$ million)	Amaca	Amaba	ABN 60	Total
Current C liabilities <sup>II</sup>	Gross	126.3	3.2	0.0	129.5
	QBE receivable	2.9	0.1	0.0	3.0
	Insurance receivable	11.7	0.3	0.0	12.0
	Other receivable	2.2	0.1	0.0	2.3
	Net	109.5	2.7	0.0	112.2
Non-current liabilities	Gross	1,790.0	45.9	1.8	1,837.7
	QBE receivable	2.9	0.1	0.0	3.0
	Insurance receivable	214.5	5.5	0.2	220.2
naonnues	Other receivable	32.3	0.8	0.0	33.1
	Net	1,540.3	39.5	1.6	1,581.4
	Gross	1,916.3	49.1	1.8	1,967.2
Total liabilities	QBE receivable	5.8	0.2	0.0	6.0
	Insurance receivable	226.2	5.8	0.2	232.2
	Other receivable	34.5	0.9	0.0	35.4
	Net	1,649.8	42.2	1.6	1,693.6

Note: These figures make no allowance for claims handling expenses.

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# F Australian asbestos consumption and production data: 1930-2002

Figures in this table are in 000's metric tonnes

<u>Year</u> 1930	Production	Import	Export	Consumption
1930	82 128	1,200		82 1,328
1932	120		_	130
1933	279	2,676	_	2,955
1934	170	2,471	_	2,641
1935	170	4,423	—	4,593
1936	239	7,817	—	8,056
1937	298	6,199	—	6,497
1938	173	11,179	—	11,352
1939	78	10,081	_	10,159
1940 1941	489 251	14,097 14,220	_	14,586 14,471
1942	331	20,176	_	20,507
1943	678	14,229	_	14,907
1944	764	14,091		14,855
1945	1,629	9,131	32	10,728
1946	620	18,697	496	18,821
1947	1,377	14,246	652	14,971
1948	1,327	14,857	278	15,906
1949	1,645	14,767	346	16,066
1950 1951	1,617 2,558	29,536 25,289	385 588	30,768 27,259
1952	4,059	23,289	868	27,239
1953	4,970	28,784	1,631	32,123
1954	4,713	26,406	2,298	28,821
1955	5,352	42,677	3,287	44,742
1956	8,670	32,219	6,859	34,030
1957	13,098	23,235	11,644	24,689
1958	13,900	34,721	9,315	39,306
1959	15,959	34,223	11,584	38,598
1960 1961	13,940 14,952	36,609 32,947	7,410	43,139
1961	16,443	34,915	7,196 8,695	40,703 42,663
1963	11,941	32,704	2,347	42,298
1964	12,191	38,299	6,500	43,990
1965	10,326	46,179	4,295	52,210
1966	12,024	49,243	4,146	57,121
1967	647	46,950	2,254	45,343
1968	799	59,590	718	59,671
1969	734	52,739	162	53,311
1970	739	57,250	367	57,622
1971 1972	756 16,884	71,777 61,682	174 2,387	72,359 76,179
1972	43,529	61,373	2,387	77,092
1974	30,863	57,051	29,191	58,723
1975	47,922	69,794	24,524	93,192
1976	60,642	60,490	40,145	80,987
1977	50,601	54,267	20,510	84,358
1978	62,383	42,061	37,094	67,350
1979	79,721	23,735	54,041	49,415
1980	92,418	25,239	51,172	66,485
1981 1982	45,494 18,587	20,960	38,576	27,878
1982	3,909	20,853 10,113	15,578 4,460	23,862 9,562
1985	5,909	14,432	22	14,410
1985	_	12,194		12,194
1986		10,597		10,597
1987	_	6,294	—	6,294
1988		2,072	_	2,072
1989	_	2,128	—	2,128
1990	—	1,706	—	1,706
1991	_	1,342	—	1,342
1992 1993	_	1,533 2,198	_	1,533 2,198
1995		1,843		1,843
1994	_	1,845	_	1,843
1996	_	1,488	_	1,488
1997		1,556	_	1,556
1998	_	1,471		1,471
1999	—	1,316	—	1,316
2000	—	1,246	—	1,246
2001	_	945	-	945
2002	_	515	—	515

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## G Data provided by AICFL

## **Claims Dataset**

Valuation of the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust Effective as at 31 March 2013

**Claim Details** State of jurisdiction of the claim State Old Claim ID Claim number under the old IT system New claim ID Claim number under the new IT system Include? This defines whether we count the claim record - we exclude insurance recovery records and cross-claim records Date of Birth Date of Birth Date of Death Date of Death Start 1st Exp Start Date of the first Exposure End 1st Exp End Date of the first Exposure Number of days exposed during the first exposure Days 1st Exp Start 2nd Exp Start Date of the second exposure End 2nd Exp End Date of the second exposure Days 2nd Exp Number of days exposed during the second exposure Start 3rd Exp Start Date of the third exposure End 3rd Exp End Date of the third exposure Number of days exposed during the third exposure Days 3rd Exp Start 4th Exp Start Date of the fourth exposure End 4th Exp End Date of the fourth exposure Number of days exposed during the fourth exposure Davs 4th Exp Start Date of the fifth exposure Start 5th Exp End 5th Exp End Date of the fifth exposure Days 5th Exp Number of days exposed during the fifth exposure Start 6th Exp Start Date of the sixth exposure End Date of the sixth exposure End 6th Exp Days 6th Exp Number of days exposed during the sixth exposure Start 7th Exp Start Date of the seventh exposure End 7th Exp End Date of the seventh exposure Days 7th Exp Number of days exposed during the seventh exposure Start 8th Exp Start Date of the eighth exposure End 8th Exp End Date of the eighth exposure Days 8th Exp Number of days exposed during the eighth exposure Start 9th Exp Start Date of the ninth exposure End 9th Exp End Date of the ninth exposure Days 9th Exp Number of days exposed during the ninth exposure Start 10th Exp Start Date of the tenth exposure End 10th Exp End Date of the tenth exposure Days 10th Exp Number of days exposed during the tenth exposure Start 11th Exp Start Date of the eleventh exposure End 11th Exp End Date of the eleventh exposure Days 11th Exp Number of days exposed during the eleventh exposure Start 12th Exp Start Date of the twelfth exposure End 12th Exp End Date of the twelfth exposure Days 12th Exp Number of days exposed during the twelfth exposure ClaimsPOE::OccupationType\_c Occupations of claimant ClaimsPOE::ExposureNature c Nature of Exposures of claimant Home renovator indicator field Pure Home Renovator MedicalAsbestosDiseases c A list of all the diseases specified by the claimant Disease grouping based on hierarchy (mesothelioma, cancer, asbestosis, ARPD&Other) Disease DefendantAICF c Name of Liable Entity liable for claim Notification Date Date claim was received by Liable Entity Client Sett Date Date claim was settled by the Liable Entity with the claimant Closure Date Date claim record was closed (settled all legal costs, no more activity) Date of Diag Date of diagnosis of asbestos disease Claim Type Standard claim, Cross-claim, Recovery claim, Insurance claim **Transaction Fields** Total Damages awarded to claimant (by all defendants) Settled Damages Total Damages awarded to claimant (by AICF/JH Liable Entities) AICF Damages Amount Actual Paid Damages Total Damages paid to claimant (by AICF/JH Liable Entities) Settled Costs Total Costs (by all defendants) Total Costs to be borne by AICF/JH Liable Entities AICE Costs Amount Actual Paid Costs Total Costs paid by AICF/JH Liable Entities Settled DDB Total DDB Reimbursement Costs (by all defendants) AICF DDB Total DDB Reimbursement Costs to be borne by AICF/JH Liable Entities Amount Actual Paid DDB Total DDB Reimbursement Costs paid by AICF/JH Liable Entities Settled Other Total Other Costs (by all defendants) Total Other Costs to be borne by AICF/JH Liable Entities AICF Other Total Other Costs paid by AICF/JH Liable Entities Amount Actual Paid Other AICF Legal Costs Total Total Defence Legal Costs to be borne by AICF/JH Liable Entities Total Defence Legal Costs paid by AICF/JH Liable Entities Amount Actual Paid Legal Costs Total Case Estimate Fields Reserve Damages Case estimate of damages Reserve Costs Case estimate of costs Case estimate of defence legal costs Reserve Legal Fees

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# Accounting Transactions Datasets

# Accruals File

Claim ID

Description

Amount - GST Account

Drawer of cheque

**Transactions File** 

Transaction Ref

Date Cheque Drawn

Date Cheque Banked Description

Amount

GST

Date Claim ID

Type

Amount

Amt - GST

Drawer of cheque

GST

Transaction Ref

Date

Type

Date of transaction entry Claim number under new IT system Transaction reference number Expense or Income This contains the values as follows: Bank Fees, Consulting Costs, Costs, Damages, DDB, Interest, Legal Fees, Medicare, Other Bank Charges, Recoveries (or Recovery) Amount of transaction GST component of transaction Amount of transaction, net of GST Which AICF (or MRCF) account the money is credit to or drawn from The name of the party who has drawn the cheque or from whom a cheque has been received

> Date of transaction entry into system Claim number under new IT system Transaction reference number Payment of Receipt Date Cheque Drawn Date Cheque Banked Description of transaction Amount of transaction GST component of transaction Amount of transaction Amount of transaction, net of GST The name of the party who has drawn the cheque or from whom a cheque has been received

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## H Glossary of terms used in the AFFA

The following provides a glossary of terms which are referenced in the AFFA and upon which we have relied in preparing our report.

The operation of these definitions cannot be considered in isolation but instead need to be considered in the context of the totality of the Amended Final Funding Agreement.

AICF means the trustee of the Asbestos Injuries Compensation Fund from time to time, in its capacity as trustee, initially being Asbestos Injuries Compensation Fund Limited.

## AICF Funded Liability means:

- (a) any Proven Claim;
- (b) Operating Expenses;
- (c) Claims Legal Costs;
- (d) any claim that was made or brought in legal proceedings against a Former James Hardie Company commenced before 1 December 2005;
- (e) Statutory Recoveries within the meaning and subject to the limits set out in the Amended Final Funding Agreement;
- (f) a claim or category of claim which James Hardie and the NSW Government agree in writing is a "AICF Funded Liability" or a category of "AICF Funded Liability".

but in the cases of paragraphs (a), (c) and (d) excludes any such liabilities or claims to the extent that they have been recovered or are recoverable under a Worker's Compensation Scheme or Policy.

*Claims Legal Costs* means all costs, charges, expenses and outgoings incurred or expected to be borne by AICF or the Former James Hardie Companies, in respect of legal advisors, other advisors, experts, court proceedings and other dispute resolution methods in connection with Personal Asbestos Claims and Marlew Claims but in all cases excluding any costs included as a component of calculating a Proven Claim.

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### Valuation of the asbestos-related disease liabilities of the Liable Entities to be met by the AICF Trust Effective as at 31 March 2013

*Concurrent Wrongdoer* in relation to a personal injury or death claim for damages under common law or other law (excluding any law introduced or imposed in breach of the restrictions on adverse regulatory or legislative action against the James Hardie Group under the Amended Final Funding Agreement, and which breach has been notified to the NSW Government in accordance with Amended Final Funding Agreement), means a person whose acts or omissions, together with the acts or omissions of one or more Former James Hardie Companies or Marlew or any member of the James Hardie Group (whether or not together with any other persons) caused, independently of each other or jointly, the damage or loss to another person that is the subject of that claim.

*Contribution Claim* means a cross-claim or other claim under common law or other law (excluding any law introduced or imposed in breach of the restrictions on adverse regulatory or legislative action against the James Hardie Group under the Amended Final Funding Agreement, and which breach has been notified to the NSW Government in accordance with Amended Final Funding Agreement):

- (a) for contribution by a Concurrent Wrongdoer against a Former James Hardie Company or a member of the James Hardie Group in relation to facts or circumstances which give rise to a right of a person to make a Personal Asbestos Claim or a Marlew Claim; or
- (b) by another person who is entitled under common law (including by way of contract) to be subrogated to such a first mentioned cross-claim or other claim;

Discounted Central Estimate means the central estimate of the present value (determined using the discount rate used within the relevant actuarial report) of the liabilities of the Former James Hardie Companies and Marlew in respect of expected Proven Claims and Claims Legal Costs, calculated in accordance with the Amended Final Funding Agreement.

Excluded Claims are any of the following liabilities of the Former James Hardie Companies:

- (i) personal injury or death claims arising from exposure to Asbestos outside Australia;
- (ii) personal injury or death claims arising from exposure to Asbestos made outside Australia;
- (iii) claims for economic loss (other than any economic loss forming part of the calculation of an award of damages for personal injury or death) or loss of property, including those relating to land remediation and/or Asbestos or Asbestos products removal, arising out of or in connection with Asbestos or Asbestos products manufactured, sold, distributed or used by or on behalf of the Liable Entities;

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(iv) any Excluded Marlew Claim;

(v) any liabilities of the Liable Entities other than AICF Funded Liabilities.

#### Excluded Marlew Claim means a Marlew Claim:

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- (a) covered by the indemnities granted by the Minister of Mineral Resources under the deed between the Minister, Fuller Earthmoving Pty Limited and James Hardie Industries Limited dated 11 March 1996; or
- (b) by a current or former employee of Marlew in relation to an exposure to Asbestos in the course of such employment to the extent:
  - (i) the loss is recoverable under a Worker's Compensation Scheme or Policy; or
  - (ii) the Claimant is not unable to recover damages from a Marlew Joint Tortfeasor in accordance with the Marlew Legislation;
- (c) by an individual who was or is an employee of a person other than Marlew arising from exposure to Asbestos in the course of such employment by that other person where such loss is recoverable from that person or under a Worker's Compensation Scheme or Policy; or
- (d) in which another defendant (or its insurer) is a Marlew Joint Tortfeasor from whom the plaintiff is entitled to recover compensation in proceedings in the Dust Diseases Tribunal, and the Claimant is not unable to recover damages from that Marlew Joint Tortfeasor in accordance with the Marlew Legislation.

### Former James Hardie Companies means Amaca, Amaba and ABN 60.

Insurance and Other Recoveries means any proceeds which may reasonably be expected to be recovered or recoverable for the account of a Former James Hardie Company or to result in the satisfaction (in whole or part) of a liability of a Former James Hardie Company (of any nature) to a third party, under any product liability insurance policy or public liability insurance policy or commutation of such policy or under any other contract, including any contract of indemnity, but excluding any such amount recovered or recoverable under a Worker's Compensation Scheme or Policy.

### Liable Entities see Former James Hardie Companies

Marlew means Marlew Mining Pty Ltd (in liquidation), ACN 000 049 650, previously known as Asbestos Mines Pty Ltd.

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- Marlew Claim means, subject to the limitation on Statutory Recoveries, a claim which satisfies one of the following paragraphs and which is not an Excluded Marlew Claim:
  - (a) any present or future personal injury or death claim by an individual or the legal personal representative of an individual, for damages under common law or other law (excluding any law introduced or imposed in breach of the restrictions on adverse regulatory or legislative action against the James Hardie Group under the Amended Final Funding Agreement, and which breach has been notified to the NSW Government in accordance with the Amended Final Funding Agreement) which:
    - (i) arose or arises from exposure to Asbestos in the Baryulgil region from Asbestos Mining Activities at Baryulgil conducted by Marlew, provided that:
      - A. the individual's exposure to Asbestos occurred wholly within Australia; or
      - B. where the individual has been exposed to Asbestos both within and outside Australia, the amount of damages included in the Marlew Claim shall be limited to the amount attributable to the proportion of the exposure which caused or contributed to the loss or damage giving rise to the Marlew Claim which occurred in Australia;
    - (ii) is commenced in New South Wales in the Dust Diseases Tribunal; and
    - (iii) is or could have been made against Marlew had Marlew not been in external administration or wound up, or could be made against Marlew on the assumption (other than as contemplated under the Marlew legislation) that Marlew will not be in the future in external administration;
  - (b) any claim made under compensation to relatives legislation by a relative of a deceased individual (or personal representative of such a relative) or (where permitted by law) the legal personal representative of a deceased individual in each case where the individual, but for such individual's death, would have been entitled to bring a claim of the kind described in paragraph (a); or
  - (c) a Contribution Claim relating to a claim described in paragraphs (a) or (b).

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*Marlew Joint Tortfeasor* means any person who is or would be jointly and severally liable with Marlew in respect of a Marlew Claim, had Marlew not been in external administration or wound up, or on the assumption that Marlew will not in the future be, in external administration or wound up other than as contemplated under the Marlew Legislation.

Payable Liability means any of the following:

- (a) any Proven Claim (whether arising before or after the date of this deed);
- (b) Operating Expenses;
- (c) Claims Legal Costs;
- (d) any liability of a Former James Hardie Company to the AICFL, however arising, in respect of any amounts paid by the AICFL in respect of any liability or otherwise on behalf of the Former James Hardie Company;
- (e) any claim that was made or brought in legal proceedings against a Former James Hardie Company commenced before 1 December 2005;
- (f) if regulations are made pursuant to section 30 of the Transaction Legislation and if and to the extent the AICFL and James Hardie have notified the NSW Government that any such liability is to be included in the scope of Payable Liability, any liability of a Former James Hardie Company to pay amounts received by it from an insurer in respect of a liability to a third party incurred by it for which it is or was insured under a contract of insurance entered into before 2 December 2005; and
- (g) Statutory Recoveries within the meaning and subject to the limits set out in the Amended Final Funding Agreement,

but in the cases of paragraphs (a), (c) and (e) excludes any such liabilities or claims to the extent that they have been recovered or are recoverable under a Worker's Compensation Scheme or Policy.

*Period Actuarial Estimate* means, in respect of a period, the central estimate of the present value (determined using the discount rate used in the relevant actuarial report) of the liabilities of the Former James Hardie Companies and Marlew in respect of expected Proven Claims and Claims Legal Costs (in each case which are reasonably expected to become payable in that period), before allowing for Insurance and Other Recoveries, calculated in accordance with the Amended Final Funding Agreement.

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**Personal Asbestos Claim** means any present or future personal injury or death claim by an individual or the legal personal representative of an individual, for damages under common law or under other law (excluding any law introduced or imposed in breach of the restrictions on adverse regulatory or legislative action against the James Hardie Group under the Amended Final Funding Agreement, and which breach has been notified to the NSW Government under the Amended Final Funding Agreement) which:

- (a) arises from exposure to Asbestos occurring in Australia, provided that:
  - (i) the individual's exposure to Asbestos occurred wholly within Australia; or
  - where the individual has been exposed to Asbestos both within and outside Australia, damages included in the Marlew Claim shall be limited to the amount attributable to the proportion of the exposure which caused or contributed to the loss or damage giving rise to the Personal Asbestos Claim which occurred in Australia;
- (b) is made in proceedings in an Australian court or tribunal; and
- (c) is made against:
  - (i) all or any of the Liable Entities; or
  - (ii) any member of the James Hardie Group from time to time;
- (d) any claim made under compensation to relatives legislation by a relative of a deceased individual (or personal representative of such a relative) or (where permitted by law) the legal personal representative of a deceased individual in each case where the individual, but for such individual's death, would have been entitled to bring a claim of the kind described in paragraph (a); or
- (e) a Contribution Claim made in relation to a claim described in paragraph (a) or (b)

but excludes all claims covered by a Worker's Compensation Scheme or Policy.

**Proven Claim** means a proven Personal Asbestos Claim in respect of which final judgment has been given against, or a binding settlement has been entered into by, a Former James Hardie Company, to the extent to which that entity incurs liability under that judgment or settlement, or a Proven Marlew Claim.

Statutory Recoveries means any statutory entitlement of the NSW Government or any Other Government or any governmental agency or authority of any such government ("Relevant Body") to impose liability on or to recover an amount or amounts from any person in respect of any payments made or to be made or benefits provided by a Relevant Body in respect of claims (other than as a defendant or in settlement of any claim, including a cross-claim or claim for contribution).

Term means the period

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- (i) from the date on which the principal obligations under the Amended Final Funding Agreement will commence to 31 March 2045,
- (ii) as may be extended in accordance with the terms of the Amended Final Funding Agreement.

*Term Central Estimate* means the central estimate of the present value (determined using the discount rate used in the relevant Annual Actuarial Report) of the liabilities of the Former James Hardie Companies and Marlew in respect of expected Proven Claims and Claims Legal Costs (in each case reasonably expected to become payable in the relevant period) after allowing for Insurance and Other Recoveries during that period, from and including the day following the end of the Financial Year preceding that Payment Date up to and including the last day of the Term (excluding any automatic or potential extension of the Term, unless or until the Term has been extended).

## Workers Compensation Scheme or Policy means any of the following:

- (a) any worker's compensation scheme established by any law of the Commonwealth or of any State or Territory;
- (b) any fund established to cover liabilities under insurance policies upon the actual or prospective insolvency of the insurer (including without limitation the Insurer Guarantee Fund established under the Worker's Compensation Act 1987 (NSW)); and
- (c) any policy of insurance issued under or pursuant to such a scheme.

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