

INVESTOR PRESENTATION

NOVEMBER 2013

DISCLAIMER

This Investor Presentation contains forward-looking statements. James Hardie may from time to time make forward-looking statements in its periodic reports filed with or furnished to the SEC, on Forms 20-F and 6-K, in its annual reports to shareholders, in offering circulars, invitation memoranda and prospectuses, in media releases and other written materials and in oral statements made by the company's officers, directors or employees to analysts, institutional investors, existing and potential lenders, representatives of the media and others. Statements that are not historical facts are forward-looking statements and such forward-looking statements are statements made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995.

Examples of forward-looking statements include:

- statements about the company's future performance;
- projections of the company's results of operations or financial condition;
- statements regarding the company's plans, objectives or goals, including those relating to strategies, initiatives, competition, acquisitions, dispositions and/or its products;
- expectations concerning the costs associated with the suspension or closure of operations at any of the company's plants and future plans with respect to any such plants;
- expectations regarding the extension or renewal of the company's credit facilities including changes to terms, covenants or ratios;
- expectations concerning dividend payments and share buy-backs;
- statements concerning the company's corporate and tax domiciles and structures and potential changes to them, including potential tax charges;
- statements regarding tax liabilities and related audits, reviews and proceedings;
- statements as to the possible consequences of proceedings brought against the company and certain of its former directors and officers by the Australian Securities and Investments Commission (ASIC);
- statements regarding the possible consequences and/or potential outcome of the legal proceedings brought against two of the company's subsidiaries by the New Zealand Ministry of Education and the potential product liabilities, if any, associated with such proceedings;
- expectations about the timing and amount of contributions to Asbestos Injuries Compensation Fund (AICF), a special purpose fund for the compensation of proven Australian asbestos-related personal injury and death claims;
- expectations concerning indemnification obligations;
- expectations concerning the adequacy of the company's warranty provisions and estimates for future warranty-related costs;
- statements regarding the company's ability to manage legal and regulatory matters (including but not limited to product liability, environmental, intellectual property and competition law matters) and to resolve any such pending legal and regulatory matters within current estimates and in anticipation of certain third-party recoveries; and
- statements about economic conditions, such as changes in the US economic or housing recovery or changes in the market conditions in the Asia Pacific region, the levels of new home construction and home renovations, unemployment levels, changes in consumer income, changes or stability in housing values, the availability of mortgages and other financing, mortgage and other interest rates, housing affordability and supply, the levels of foreclosures and home resales, currency exchange rates, and builder and consumer confidence.



DISCLAIMER (CONTINUED)

Words such as “believe,” “anticipate,” “plan,” “expect,” “intend,” “target,” “estimate,” “project,” “predict,” “forecast,” “guideline,” “aim,” “will,” “should,” “likely,” “continue,” “may,” “objective,” “outlook” and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Readers are cautioned not to place undue reliance on these forward-looking statements and all such forward-looking statements are qualified in their entirety by reference to the following cautionary statements.

Forward-looking statements are based on the company's current expectations, estimates and assumptions and because forward-looking statements address future results, events and conditions, they, by their very nature, involve inherent risks and uncertainties, many of which are unforeseeable and beyond the company's control. Such known and unknown risks, uncertainties and other factors may cause actual results, performance or other achievements to differ materially from the anticipated results, performance or achievements expressed, projected or implied by these forward-looking statements. These factors, some of which are discussed under “Risk Factors” in Section 3 of the Form 20-F filed with the Securities and Exchange Commission on 27 June 2013, include, but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former James Hardie subsidiaries; required contributions to AICF, any shortfall in AICF and the effect of currency exchange rate movements on the amount recorded in the company's financial statements as an asbestos liability; governmental loan facility to AICF; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which the company operates; the consequences of product failures or defects; exposure to environmental, asbestos, putative consumer class action or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; possible increases in competition and the potential that competitors could copy the company's products; reliance on a small number of customers; a customer's inability to pay; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; the effect of the transfer of the company's corporate domicile from The Netherlands to Ireland, including changes in corporate governance and any potential tax benefits related thereto; currency exchange risks; dependence on customer preference and the concentration of the company's customer base on large format retail customers, distributors and dealers; dependence on residential and commercial construction markets; the effect of adverse changes in climate or weather patterns; possible inability to renew credit facilities on terms favourable to the company, or at all; acquisition or sale of businesses and business segments; changes in the company's key management personnel; inherent limitations on internal controls; use of accounting estimates; and all other risks identified in the company's reports filed with Australian, Irish and US securities agencies and exchanges (as appropriate). The company cautions you that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those referenced in our forward-looking statements. Forward-looking statements speak only as of the date they are made and are statements of the company's current expectations concerning future results, events and conditions. The company assumes no obligation to update any forward-looking statements or information except as required by law.

AGENDA

- Business Overview
- USA & Europe Fibre Cement
- Asia Pacific Fibre Cement
- Group Outlook
- Summary
- Appendix

In this Investor Presentation, James Hardie may present financial measures, sales volume terms, financial ratios, and Non-US GAAP financial measures included in the Definitions section of this document starting on page 28. The company presents financial measures that it believes are customarily used by its Australian investors. Specifically, these financial measures, which are equivalent to or derived from certain US GAAP measures as explained in the definitions, include "EBIT", "EBIT margin", "Operating profit before income taxes" and "Net operating profit". The company may also present other terms for measuring its sales volumes ("million square feet" or "mmsf" and "thousand square feet" or "msf"); financial ratios ("Gearing ratio", "Net interest expense cover", "Net interest paid cover", "Net debt payback", "Net debt (cash)"); and Non-US GAAP financial measures ("EBIT excluding asbestos, ASIC expenses and New Zealand product liability expenses", "EBIT margin excluding asbestos, ASIC expenses and New Zealand product liability expenses", "Net operating profit excluding asbestos, ASIC expenses, New Zealand product liability expenses and tax adjustments", "Diluted earnings per share excluding asbestos, ASIC expenses, New Zealand product liability expenses and tax adjustments", "Operating profit before income taxes excluding asbestos and New Zealand product liability expenses", "Effective tax rate on earnings excluding asbestos, New Zealand product liability expenses and tax adjustments", "Adjusted EBITDA", "General corporate costs excluding ASIC expenses, intercompany foreign exchange gain and recovery of RCI legal costs" and "Selling, general and administrative expenses excluding New Zealand product liability expenses"). Unless otherwise stated, results and comparisons are of the 2nd quarter and 1st half of the current fiscal year versus the 2nd quarter and 1st half of the prior fiscal year.

JHX: A GROWTH FOCUSED COMPANY

 **James Hardie**
Investor Presentation



- Annual net sales US\$1.5b
- Total assets US\$1.6b
- Net cash US\$126m
- Operations in North America, Asia Pacific and Europe
- 2,700 employees
- Market cap US\$5.0b
- S&P/ASX 100 company
- NYSE ADR listing

Note: Market capitalization is at 21 November 2013. Total assets and net cash are as at 30 September 2013. Annual net sales equal 1HFY14 net sales annualised. Total assets exclude asbestos compensation

GROUP OVERVIEW¹



James Hardie

Investor Presentation

<u>US Millions</u>	Q2 FY2014	Q2 FY2013	% Change	HY2014	HY2013	% Change
Net operating profit excluding asbestos, ASIC expenses, New Zealand product liability expenses and tax adjustments	56.3	38.9	45	108.3	82.7	31
Net Operating Profit	51.9	15.0		194.1	83.5	

¹ Comparisons are of the 2nd quarter FY14 and half fiscal year as at 30 September 2013 versus the 2nd quarter FY13 and half fiscal year as at 30 September 2012

JHX: A WORLD LEADER IN FIBRE CEMENT



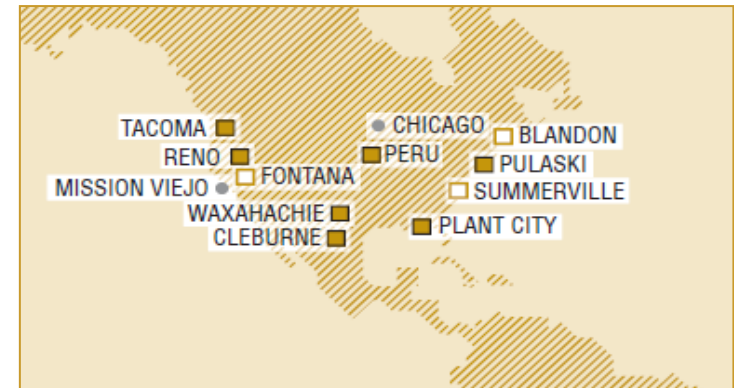
Investor Presentation

USA and Europe Fibre Cement Products

- Siding
- Soffit
- Fascia
- Trim
- Backerboard

Asia Pacific Fibre Cement Products

- Residential siding
- Commercial exteriors
- Flooring
- Ceilings and internal walls



□ James Hardie
Manufacturing Operations -
production suspended²

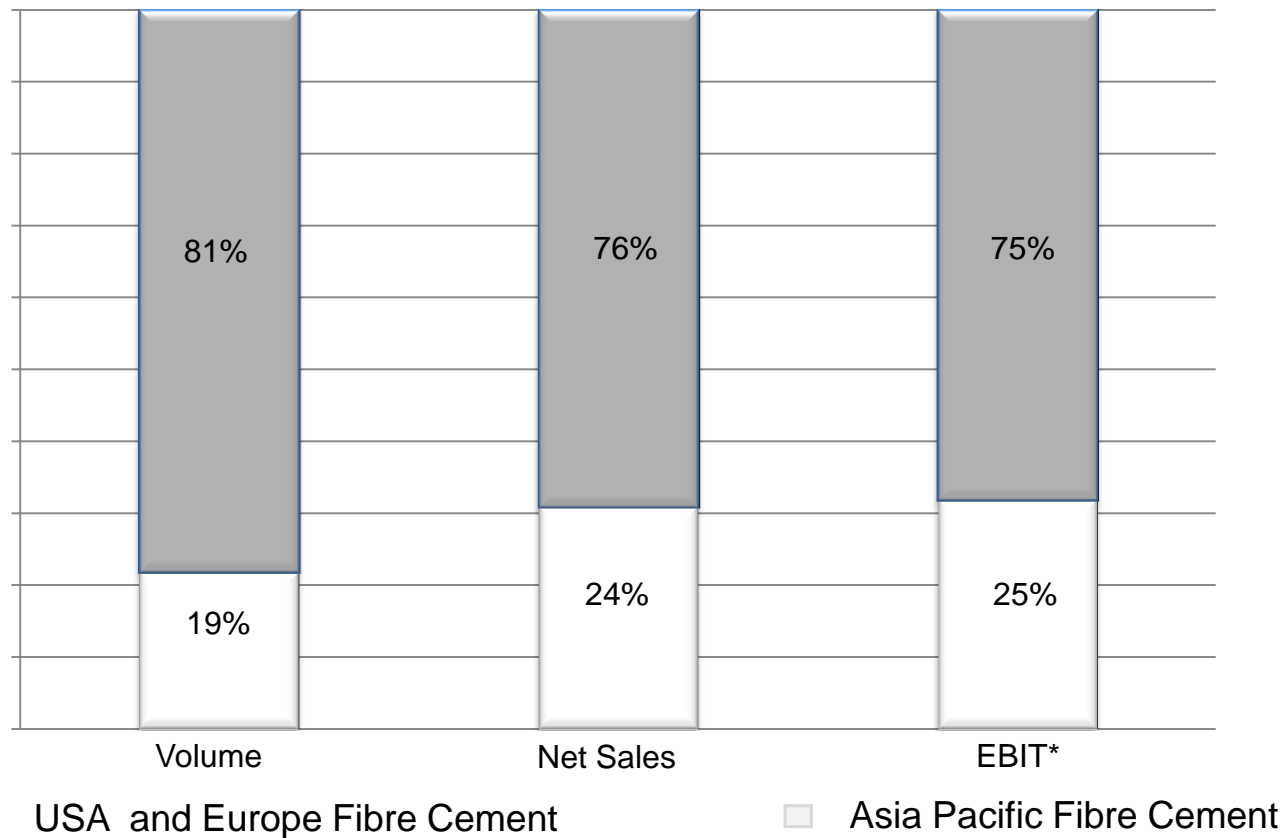
● James Hardie Sales Office

■ James Hardie
Manufacturing Operations

GLOBAL BUSINESS PORTFOLIO¹



Investor Presentation



¹ All numbers are for the 2nd quarter ended 30 September 2013

*EBIT – Excludes Research and Development EBIT, Asbestos-related items, New Zealand product liability expenses and general corporate costs

FIBRE CEMENT: SUPERIOR PRODUCT PERFORMANCE

 **James Hardie**
Investor Presentation

Fibre cement is more durable than wood and engineered wood, looks and performs better than vinyl, and is more cost effective and quicker to build with than brick

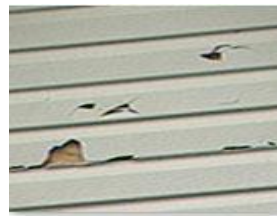
Fibre Cement



- ✓ Fire resistant
- ✓ Hail resistant
- ✓ Resists warping
- ✓ Resists buckling
- ✓ Colour lasts longer
- ✓ Dimensional stability
- ✓ Can be repainted

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Vinyl



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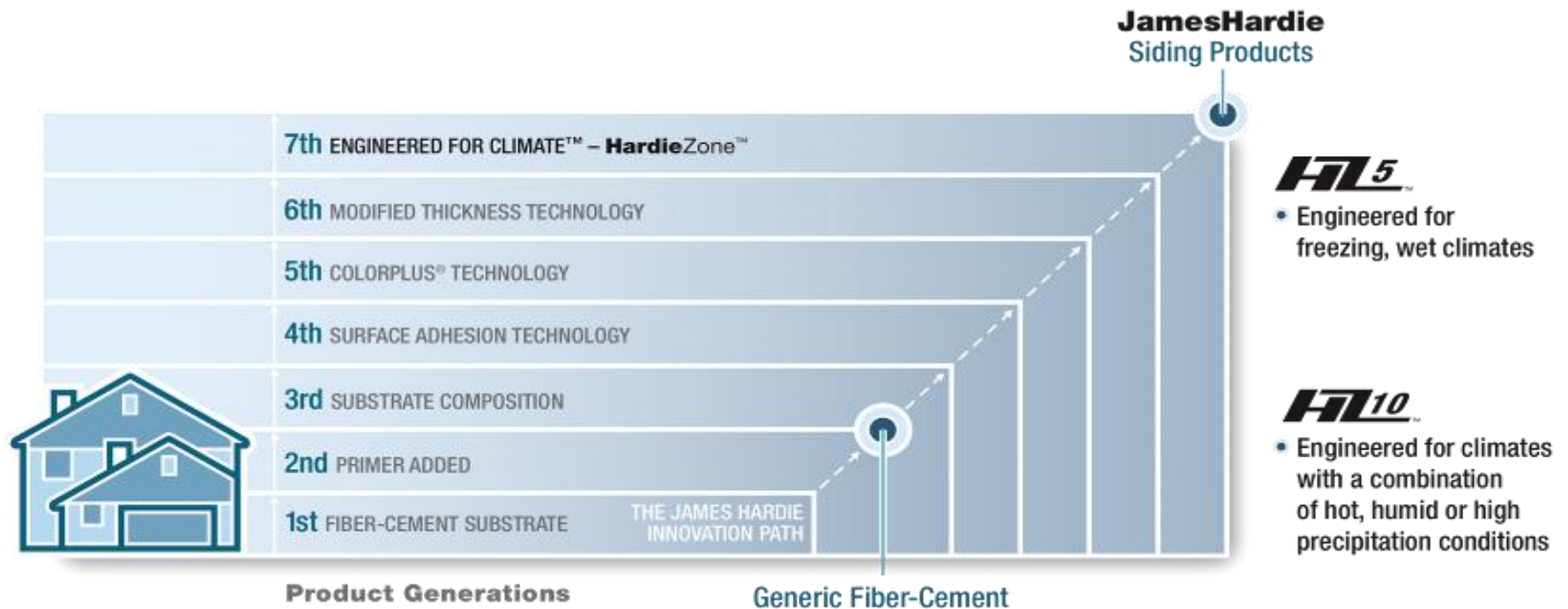
Engineered Wood



PRODUCT LEADERSHIP EXAMPLE: HARDIEZONE™ SYSTEM

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- 7th Generation versus 2nd Generation generic fibre cement
- The HardieZone™ System represents a logical extension of Hardie technology



THE USA BUSINESS: LARGEST FIBRE CEMENT PRODUCER IN NORTH AMERICA



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THE USA BUSINESS – LARGEST FIBRE CEMENT PRODUCER IN NORTH AMERICA

Plant locations

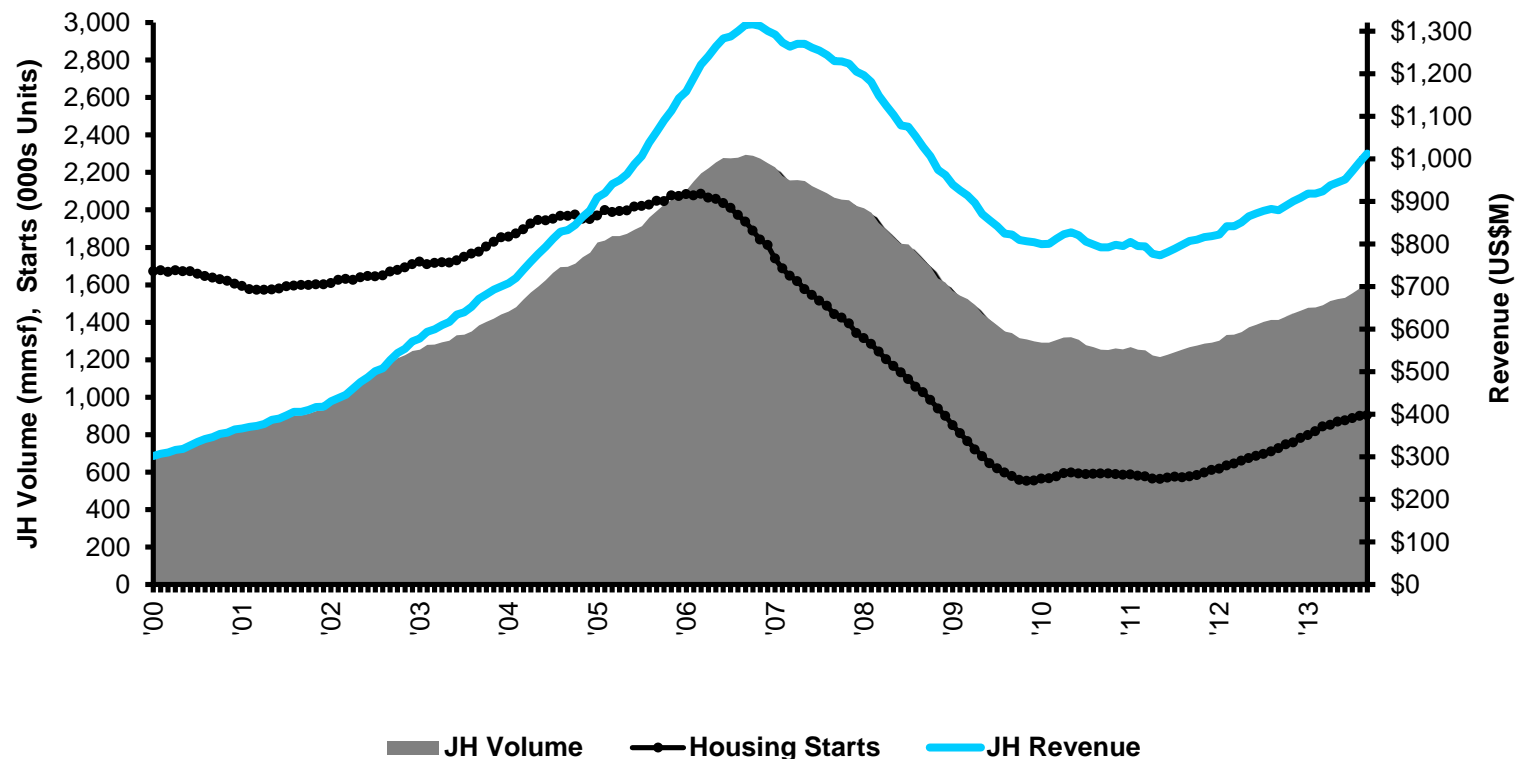


¹ Production was suspended at the Summerville plant in November 2008. The Fontana plant will re-open in early calendar year 2014.

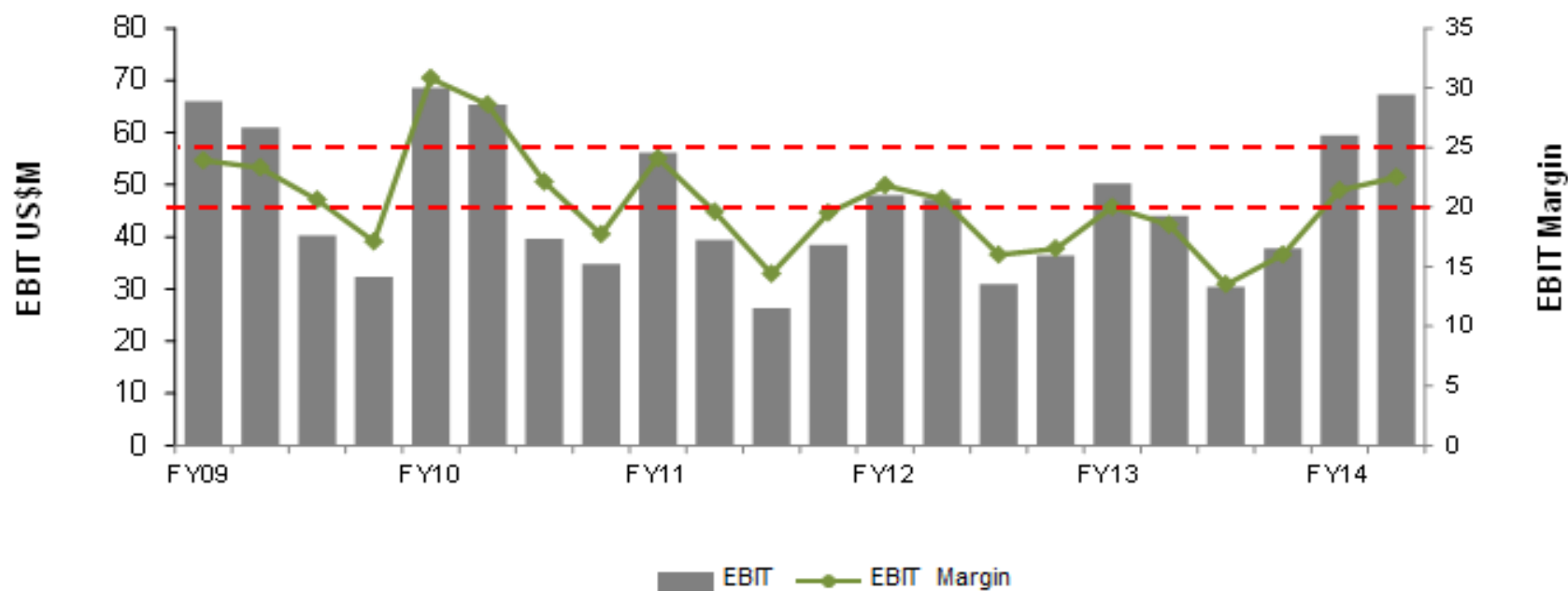
JH Plant Design Capacity

Flat Sheet Plants	Capacity (mmsf)
Plants operating	
Cleburne, Texas	500
<i>Additional capacity by mid calendar year 2015</i>	
Peru, Illinois	560
Plant City, Florida	300
<i>Additional capacity by mid calendar year 2015</i>	
Pulaski, Virginia	600
Reno, Nevada	300
Tacoma, Washington	200
Waxahachie, Texas	360
Plant re-opening early CY14	
Fontana, California ¹	300
Plant suspended	
Summerville, South Carolina ¹	190
Flat Sheet Total	3,750

Top Line Growth

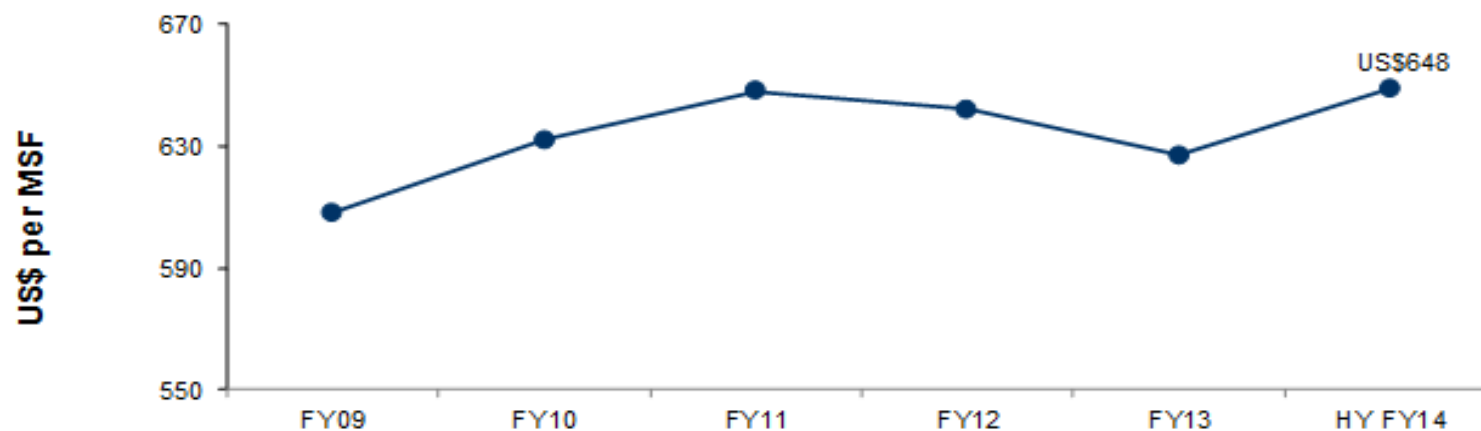


Quarterly EBIT and EBIT Margin ¹



¹ Excludes asset impairment charges of US\$14.3 million in 4th quarter FY12, US\$5.8 million in 3rd quarter FY13 and US\$11.1 million in 4th quarter FY13

Average Net Sales Price (US dollars)¹



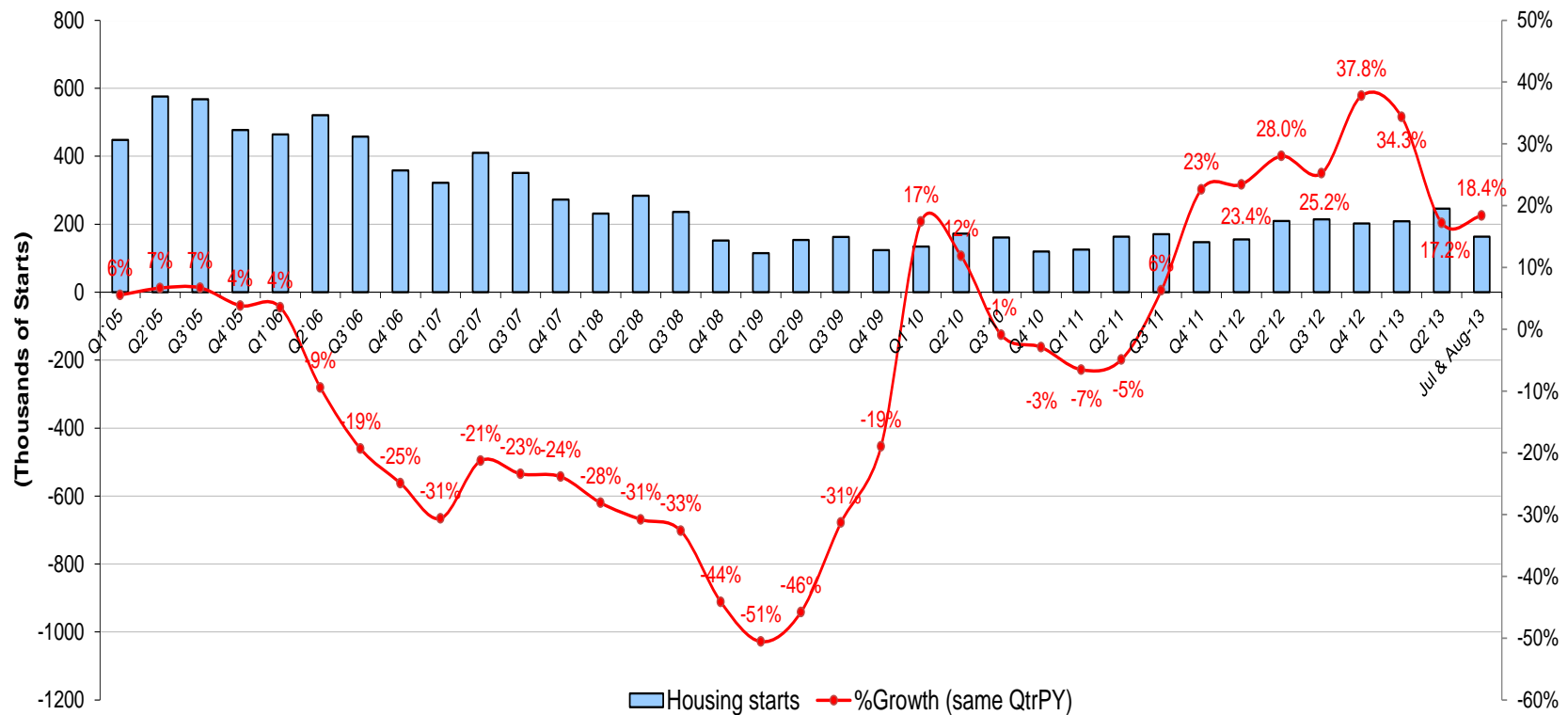
¹ Prior period amounts have been restated to conform with current year refined methodology for calculating average net sales price

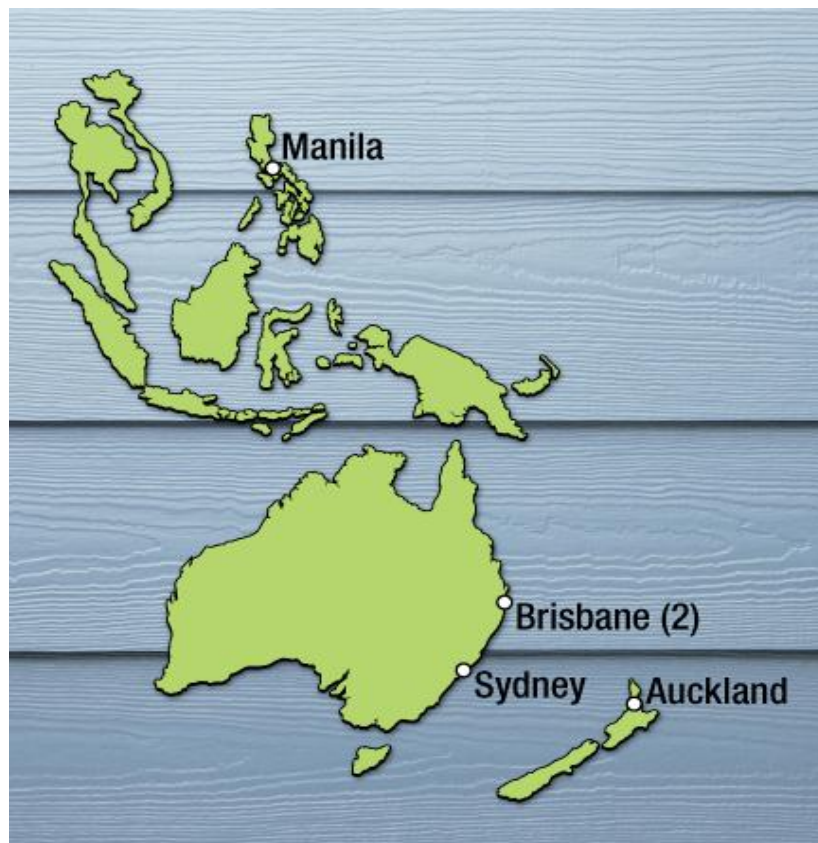
TOTAL US HOUSING STARTS



Investor Presentation

U.S. Housing Starts
Calendar Quarters





Asia Pacific manufacturing facilities

¹ Net Sales and EBIT equal to 1HFY14 annualised. EBIT excludes New Zealand product liability expenses

- Five manufacturing plants in Asia Pacific
- Net sales US\$374.8m¹
- EBIT US\$86.4m¹
- Higher value differentiated products
- Lower delivered cost
- Growth model

ASIA PACIFIC FIBRE CEMENT - EXAMPLES



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Ceilings and partitions

Philippines

Exterior cladding

Australia

Interior walls

New Zealand

IT ALL STARTS
IN HERE

Australia

General purpose flooring

- On 14 November 2013, the company announced an ordinary dividend of US8.0 cents per security, up from US5.0 cents per security in the prior corresponding half year. The dividend was declared in US currency and will be paid on 28 March 2014, with a record date of 19 December 2013
- Effective from and including FY14, dividend payout ratio increased from between 30% and 50% to between 50% and 70% of annual NPAT excluding asbestos adjustments
- An ordinary dividend of US13.0 cents per security and a special dividend of US24.0 cents per security were paid on 26 July 2013 from FY13 earnings. Total dividend paid was US\$163.6 million
- In May 2013, the company announced a new share buyback program to acquire up to 5% of its issued capital during the following 12 months
- On 31 July 2013, the company repurchased 221,000 shares of its common stock, at cost of A\$2.0 million (US\$1.8 million), at an average market price of A\$9.02 (US\$8.20)

The company will be undertaking a further review of its capital structure and capital management objectives and expects to be in a position to make further distributions to shareholders in the near term as follows:

1. subject to share price levels, the company intends to repurchase shares under the existing share buyback program, which expires in May 2014; and
2. to the extent the company does not complete the full amount of the current share buyback during FY2014 the company will consider further distributions by way of dividends to shareholders over and above those contemplated under the company's dividend policy subject to:
 - an assessment of the current and expected industry conditions in the group's major markets of the US and Australia;
 - an assessment of the group's capital requirements, especially for funding of expansion and growth initiatives;
 - global economic conditions and outlook; and
 - total net operating profit (excluding asbestos adjustments) for financial year 2014

USA and Europe Fibre Cement

- The US operating environment continues to reflect an increasing number of housing starts and improving house values
- The company is continuing with its plan to expand capacity through new capital investments and re-commissioning of idled facilities in future periods
- FY14 EBIT margin is expected to be above 20%, absent major adverse external factors

Asia Pacific Fibre Cement

- In Australia, new residential market picking up, but earnings performance expected to be only slightly improved compared to prior year
- In New Zealand, the housing market continues to improve, particularly in the Auckland and Christchurch areas
- In the Philippines, the business continues to experience steady growth in its core market segments and is expected to deliver consistent earnings in the remainder of the financial year



SUMMARY

- We have a strong, well-established, growth-focused, strong cash-generating and high return business
- We have a sustainable competitive advantage
- Our model for strong growth is based on:
 - ✓ Large market opportunity
 - ✓ Superior value proposition
 - ✓ Proprietary and/or protected technology
 - ✓ Ongoing commitment to research and development
 - ✓ Significant organisational advantages
 - ✓ Focused strategy and organisational effort
 - ✓ Scale
- Throughout the low demand environment the company has performed exceptionally well, consistently delivering solid financial returns
- The company is on track to leverage its increased capabilities as the US housing market recovery progresses

APPENDIX

Industry leadership and profitable growth

- Aggressively grow demand for our products in targeted market segments
- Grow our overall market position while defending our share in existing market segments
- Introduce differentiated products to deliver a sustainable competitive advantage



KEY RATIOS



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	HY '14	HY '13	HY '12
EPS (Diluted) ¹	24.4c	18.8c	18.5c
EBIT/ Sales (EBIT margin) ²	18.3%	16.2%	17.9%
Gearing Ratio ¹	(9.5)%	(6.4)%	2.7%
Net Interest Expense Cover ²	66.8x	54.7x	32.0x
Net Interest Paid Cover ²	77.9x	109.3x	30.3x
Net Debt Payback	-	-	0.2yrs

¹ Excludes asbestos adjustments, AICF SG&A expenses, AICF interest income, tax expense related to asbestos adjustments, ASIC expenses, New Zealand product liability expenses and tax adjustments

² Excludes asbestos adjustments, AICF SG&A expenses, New Zealand product liability expenses and ASIC expenses

USA AND EUROPE FIBRE CEMENT 5 YEAR RESULTS OVERVIEW



Investor Presentation

	FY09	FY10	FY11	FY12	FY13
Net Sales US\$m	929	828	814	862	951
Sales Volume mmsf	1,527	1,304	1,248	1,332	1,489
Average Price US\$ per msf ²	608	632	648	642	627
EBIT US\$m ¹	199	209	160	163	163
EBIT Margin % ₁	21	25	20	19	17

¹Excludes asset impairment charges of US\$14.3 million and US\$16.9 million in FY12 and FY13, respectively

²During the second quarter of FY14, the company refined its methodology for calculating average net sales price in both the USA and Europe and Asia Pacific Fibre Cement segments to exclude ancillary products that have no impact on fibre cement sales volume, which is measured and reported in million square feet ("mmsf"). As the revenue contribution of these ancillary products has been increasing, the company believes the refined methodology provides an improved disclosure of average net sales price, in line with the company's primary fibre cement business, which is a key segment performance indicator. The company has restated average net sales price in the prior periods to conform with the current quarter and half year calculation of average net sales price.

ASIA PACIFIC FIBRE CEMENT 5 YEAR RESULTS OVERVIEW



Investor Presentation

	FY09	FY10	FY11	FY12	FY13
Net Sales US\$m	273	297	353	376	370
Sales Volume mmsf	391	390	408	392	394
Average Price US\$ per msf ²	871	886	906	906	901
EBIT US\$m ¹	47	59	79	86	75
EBIT Margin % ¹	17	20	23	23	20

¹Excludes New Zealand product liability expenses of US\$5.4 million and US\$13.2 million in FY12 and FY13, respectively

²During the second quarter of FY14, the company refined its methodology for calculating average net sales price in both the USA and Europe and Asia Pacific Fibre Cement segments to exclude ancillary products that have no impact on fibre cement sales volume, which is measured and reported in million square feet ("mmsf"). As the revenue contribution of these ancillary products has been increasing, the company believes the refined methodology provides an improved disclosure of average net sales price, in line with the company's primary fibre cement business, which is a key segment performance indicator. The company has restated average net sales price in the prior periods to conform with the current quarter and half year calculation of average net sales price.

FINANCIAL SUMMARY ¹

<u>US\$ Millions</u>	<u>Q2 '14</u>	<u>Q2 '13</u>	<u>% Change</u>	<u>HY '14</u>	<u>HY '13</u>	<u>% Change</u>
Net Sales						
USA and Europe Fibre Cement	\$ 298.7	\$ 238.1	25	\$ 576.8	\$ 490.1	18
Asia Pacific Fibre Cement	93.3	96.3	(3)	187.4	184.0	2
Total Net Sales	\$ 392.0	\$ 334.4	17	\$ 764.2	\$ 674.1	13
EBIT - US\$ Millions						
USA and Europe Fibre Cement	\$ 67.3	\$ 44.0	53	\$ 126.7	\$ 94.3	34
Asia Pacific Fibre Cement ¹	22.1	21.3	4	43.2	39.0	11
Research & Development	(5.5)	(6.3)	13	(11.6)	(12.3)	6
General corporate costs excluding asbestos and ASIC expenses	(11.2)	(7.4)	(51)	(18.1)	(11.7)	(55)
Total EBIT excluding asbestos, ASIC expenses and New Zealand product liability expenses	\$ 72.7	\$ 51.6	41	\$ 140.2	\$ 109.3	28
Net interest expense excluding AICF						
interest income	(1.1)	(1.1)		(2.1)	(2.0)	(5)
Other income	0.1	0.3	(67)	0.2	0.7	(71)
Income tax expense excluding tax adjustments	(15.4)	(11.9)	(29)	(30.0)	(25.3)	(19)
Net operating profit excluding asbestos, ASIC expenses, New Zealand product liability expenses and tax adjustments	\$ 56.3	\$ 38.9	45	\$ 108.3	\$ 82.7	31

¹ Asia Pacific Fibre Cement EBIT excludes New Zealand product liability expenses of US\$0.3 million and US\$5.7 million in Q2 '14 and Q2 '13, respectively and US\$4.9 million and US\$5.7 million in HY '14 and HY '13, respectively

This Investor Presentation forms part of a package of information about the company's results. It should be read in conjunction with the other parts of this package, including the Management's Analysis of Results, Media Release and Condensed Consolidated Financial Statements

Definitions

Non-financial Terms

ABS – Australian Bureau of Statistics

AFFA – Amended and Restated Final Funding Agreement

AICF – Asbestos Injuries Compensation Fund Ltd

ASIC – Australian Securities and Investments Commission

ATO – Australian Taxation Office

NBSK – Northern Bleached Soft Kraft; the company's benchmark grade of pulp

Legacy New Zealand product liability expenses (“New Zealand product liability expenses”) – Expenses arising from defending and resolving claims in New Zealand that allege poor building design, inadequate certification of plans, inadequate construction review and compliance certification and deficient work by sub-contractors

Financial Measures – US GAAP equivalents

This document contains financial statement line item descriptions that are considered to be non-US GAAP, but are consistent with those used by Australian companies. Because the company prepares its consolidated financial statements under US GAAP, the following table cross-references each non-US GAAP line item description, as used in Management's Analysis of Results and Media Release, to the equivalent US GAAP financial statement line item description used in the company's condensed consolidated financial statements:

Management's Analysis of Results and Media Release	Consolidated Statements of Operations and Other Comprehensive Income (Loss) (US GAAP)
Net sales	Net sales
Cost of goods sold	Cost of goods sold
Gross profit	Gross profit
Selling, general and administrative expenses	Selling, general and administrative expenses
Research and development expenses	Research and development expenses
Asbestos adjustments	Asbestos adjustments
EBIT*	Operating income (loss)
Net interest income (expense)*	Sum of interest expense and interest income
Other income (expense)	Other income (expense)
Operating profit (loss) before income taxes*	Income (loss) before income taxes
Income tax (expense) benefit	Income tax (expense) benefit
Net operating profit (loss)*	Net income (loss)
*- Represents non-U.S. GAAP descriptions used by Australian companies.	

EBIT margin – EBIT margin is defined as EBIT as a percentage of net sales.

Sales Volumes

mmsf – million square feet, where a square foot is defined as a standard square foot of 5/16" thickness

msf – thousand square feet, where a square foot is defined as a standard square foot of 5/16" thickness

Financial Ratios

Gearing Ratio – Net debt (cash) divided by net debt (cash) plus shareholders' equity

Net interest expense cover – EBIT divided by net interest expense (excluding loan establishment fees)

Net interest paid cover – EBIT divided by cash paid during the period for interest, net of amounts capitalised

Net debt payback – Net debt (cash) divided by cash flow from operations

Net debt (cash) – Short-term and long-term debt less cash and cash equivalents

Return on Capital employed – EBIT divided by gross capital employed

NON-US GAAP FINANCIAL MEASURES



Investor Presentation

EBIT and EBIT margin excluding asbestos, ASIC expenses and New Zealand product liability expenses – EBIT and EBIT margin excluding asbestos, ASIC expenses and New Zealand product liability expenses are not measures of financial performance under US GAAP and should not be considered to be more meaningful than EBIT and EBIT margin. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes

US\$ Millions	Q2 FY 2014	Q2 FY 2013	HY FY 2014	HY FY 2013
EBIT	\$ 67.8	\$ 22.8	\$ 224.7	\$ 105.3
Asbestos:				
Asbestos adjustments	4.1	22.4	(90.4)	(2.8)
AICF SG&A expenses	0.5	0.4	1.0	0.7
ASIC expenses	-	0.3	-	0.4
New Zealand product liability expenses	0.3	5.7	4.9	5.7
EBIT excluding asbestos, ASIC expenses and New Zealand product liability expenses	72.7	51.6	140.2	109.3
Net sales	\$ 392.0	\$ 334.4	\$ 764.2	\$ 674.1
EBIT margin excluding asbestos, ASIC expenses and New Zealand product liability expenses	18.5%	15.4%	18.3%	16.2%

NON-US GAAP FINANCIAL MEASURES (CONT'D)

Investor Presentation

Net operating profit excluding asbestos, ASIC expenses, New Zealand product liability expenses and tax adjustments –

Net operating profit excluding asbestos, ASIC expenses, New Zealand product liability expenses and tax adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than net operating profit. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes

US\$ Millions	Q2 FY 2014	Q2 FY 2013	HY FY 2014	HY FY 2013
Net operating profit	\$ 51.9	\$ 15.0	\$ 194.1	\$ 83.5
Asbestos:				
Asbestos adjustments	4.1	22.4	(90.4)	(2.8)
AICF SG&A expenses	0.5	0.4	1.0	0.7
AICF interest income	(0.7)	(1.1)	(1.8)	(2.2)
ASIC expenses	-	0.3	-	0.4
New Zealand product liability expenses	0.3	5.7	4.9	5.7
Asbestos and other tax adjustments	0.2	(3.8)	0.5	(2.6)
Net operating profit excluding asbestos, ASIC expenses, New Zealand product liability expenses and tax adjustments	\$ 56.3	\$ 38.9	\$ 108.3	\$ 82.7

NON-US GAAP FINANCIAL MEASURES (CONT'D)



Investor Presentation

Diluted earnings per share excluding asbestos, ASIC expenses, New Zealand product liability expenses and tax adjustments – Diluted earnings per share excluding asbestos, ASIC expenses, New Zealand product liability expenses and tax adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than diluted earnings per share. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes

US\$ Millions	Q2 FY 2014	Q2 FY 2013	HY FY 2014	HY FY 2013
Net operating profit excluding asbestos, ASIC expenses, New Zealand product liability expenses and tax adjustments	\$ 56.3	\$ 38.9	\$ 108.3	\$ 82.7
Weighted average common shares outstanding - Diluted (millions)	443.5	439.7	443.2	439.3
Diluted earnings per share excluding asbestos, ASIC expenses, New Zealand product liability expenses and tax adjustments (US cents)	12.7	8.8	24.4	18.8

NON-US GAAP FINANCIAL MEASURES (CONT'D)

Investor Presentation

Effective tax rate excluding asbestos, New Zealand product liability expenses and tax adjustments – Effective tax rate on earnings excluding asbestos, New Zealand product liability expenses and tax adjustments is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than effective tax rate. Management has included this financial measure to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations. Management uses this non-US GAAP measure for the same purposes

US\$ Millions	Q2 FY 2014	Q2 FY 2013	HY FY 2014	HY FY 2013
Operating profit before income taxes	\$ 67.5	\$ 23.1	\$ 224.6	\$ 106.2
Asbestos:				
Asbestos adjustments	4.1	22.4	(90.4)	(2.8)
AICF SG&A expenses	0.5	0.4	1.0	0.7
AICF interest income	(0.7)	(1.1)	(1.8)	(2.2)
New Zealand product liability expenses	0.3	5.7	4.9	5.7
Operating profit before income taxes excluding asbestos and New Zealand product liability expenses	\$ 71.7	\$ 50.5	\$ 138.3	\$ 107.6
Income tax expense	(15.6)	(8.1)	(30.5)	(22.7)
Asbestos and other tax adjustments	0.2	(3.8)	0.5	(2.6)
Income tax expense excluding tax adjustments	(15.4)	(11.9)	(30.0)	(25.3)
Effective tax rate	23.1%	35.1%	13.6%	21.4%
Effective tax rate excluding asbestos, New Zealand product liability expenses and tax adjustments	21.5%	23.6%	21.7%	23.5%

NON-US GAAP FINANCIAL MEASURES (CONT'D)

Adjusted EBITDA – is not a measure of financial performance under US GAAP and should not be considered an alternative to, or more meaningful than, income from operations, net income or cash flows as defined by US GAAP or as a measure of profitability or liquidity. Not all companies calculate Adjusted EBITDA in the same manner as James Hardie has and, accordingly, Adjusted EBITDA may not be comparable with other companies. Management has included information concerning Adjusted EBITDA because it believes that this data is commonly used by investors to evaluate the ability of a company's earnings from its core business operations to satisfy its debt, capital expenditure and working capital requirements

US\$ Millions	Q2 FY 2014	Q2 FY 2013	HY FY 2014	HY FY 2013
EBIT	\$ 67.8	\$ 22.8	\$ 224.7	\$ 105.3
Depreciation and amortisation	15.2	14.7	30.6	30.1
Adjusted EBITDA	\$ 83.0	\$ 37.5	\$ 255.3	\$ 135.4

NON-US GAAP FINANCIAL MEASURES (CONT'D)

Investor Presentation

General corporate costs excluding ASIC expenses, intercompany foreign exchange gain and recovery of RCI legal costs

– General corporate costs excluding ASIC expenses, intercompany foreign exchange gain and recovery of RCI legal costs is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than general corporate costs. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes

US\$ Millions	Q2 FY 2014	Q2 FY 2013	HY FY 2014	HY FY 2013
General corporate costs	\$ 11.2	\$ 7.7	\$ 18.1	\$ 12.1
Excluding:				
ASIC expenses	-	(0.3)	-	(0.4)
Intercompany foreign exchange gain	-	-	-	5.5
Recovery of RCI legal costs	-	2.7	-	2.7
General corporate costs excluding ASIC expenses, intercompany foreign exchange gain and recovery of RCI legal costs	\$ 11.2	\$ 10.1	\$ 18.1	\$ 19.9

NON-US GAAP FINANCIAL MEASURES (CONT'D)

Investor Presentation

Selling, general and administrative expenses excluding New Zealand product liability expenses – Selling, general and administrative expenses excluding New Zealand product liability expenses is not a measure of financial performance under US GAAP and should not be considered to be more meaningful than selling, general and administrative expenses. Management has included these financial measures to provide investors with an alternative method for assessing its operating results in a manner that is focussed on the performance of its ongoing operations and provides useful information regarding its financial condition and results of operations. Management uses these non-US GAAP measures for the same purposes

US\$ Millions	Q2 FY 2014	Q2 FY 2013	HY FY 2014	HY FY 2013
Selling, general and administrative expenses	\$ 53.8	\$ 56.6	\$ 108.7	\$ 100.9
Excluding:				
New Zealand product liability expenses	(0.3)	(5.7)	(4.9)	(5.7)
Selling, general and administrative expenses excluding New Zealand product liability expenses	\$ 53.5	\$ 50.9	\$ 103.8	\$ 95.2
Net Sales	\$ 392.0	\$ 334.4	\$ 764.2	\$ 674.1
Selling, general and administrative expenses as a percentage of net sales	13.7%	16.9%	14.2%	15.0%
Selling, general and administrative expenses excluding New Zealand product liability expenses as a percentage of net sales	13.6%	15.2%	13.6%	14.1%

INVESTOR PRESENTATION

NOVEMBER 2013