



Q1 FY18 MANAGEMENT PRESENTATION

08 August 2017

CAUTIONARY NOTE ON FORWARD-LOOKING STATEMENTS

This Management Presentation contains forward-looking statements. James Hardie Industries plc (the “Company”) may from time to time make forward-looking statements in its periodic reports filed with or furnished to the Securities and Exchange Commission, on Forms 20-F and 6-K, in its annual reports to shareholders, in offering circulars, invitation memoranda and prospectuses, in media releases and other written materials and in oral statements made by the Company’s officers, directors or employees to analysts, institutional investors, existing and potential lenders, representatives of the media and others. Statements that are not historical facts are forward-looking statements and such forward-looking statements are statements made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995.

Examples of forward-looking statements include:

- statements about the Company’s future performance;
- projections of the Company’s results of operations or financial condition;
- statements regarding the Company’s plans, objectives or goals, including those relating to strategies, initiatives, competition, acquisitions, dispositions and/or its products;
- expectations concerning the costs associated with the suspension or closure of operations at any of the Company’s plants and future plans with respect to any such plants;
- expectations concerning the costs associated with the significant capital expenditure projects at any of the Company’s plants and future plans with respect to any such projects;
- expectations regarding the extension or renewal of the Company’s credit facilities including changes to terms, covenants or ratios;
- expectations concerning dividend payments and share buy-backs;
- statements concerning the Company’s corporate and tax domiciles and structures and potential changes to them, including potential tax charges;
- statements regarding tax liabilities and related audits, reviews and proceedings;
- statements regarding the possible consequences and/or potential outcome of legal proceedings brought against us and the potential liabilities, if any, associated with such proceedings;
- expectations about the timing and amount of contributions to Asbestos Injuries Compensation Fund (AICF), a special purpose fund for the compensation of proven Australian asbestos-related personal injury and death claims;
- expectations concerning the adequacy of the Company’s warranty provisions and estimates for future warranty-related costs;
- statements regarding the Company’s ability to manage legal and regulatory matters (including but not limited to product liability, environmental, intellectual property and competition law matters) and to resolve any such pending legal and regulatory matters within current estimates and in anticipation of certain third-party recoveries; and
- statements about economic conditions, such as changes in the US economic or housing recovery or changes in the market conditions in the Asia Pacific region, the levels of new home construction and home renovations, unemployment levels, changes in consumer income, changes or stability in housing values, the availability of mortgages and other financing, mortgage and other interest rates, housing affordability and supply, the levels of foreclosures and home resales, currency exchange rates, and builder and consumer confidence.

CAUTIONARY NOTE ON FORWARD-LOOKING STATEMENTS

(continued)

Words such as “believe,” “anticipate,” “plan,” “expect,” “intend,” “target,” “estimate,” “project,” “predict,” “forecast,” “guideline,” “aim,” “will,” “should,” “likely,” “continue,” “may,” “objective,” “outlook” and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Readers are cautioned not to place undue reliance on these forward-looking statements and all such forward-looking statements are qualified in their entirety by reference to the following cautionary statements.

Forward-looking statements are based on the Company’s current expectations, estimates and assumptions and because forward-looking statements address future results, events and conditions, they, by their very nature, involve inherent risks and uncertainties, many of which are unforeseeable and beyond the Company’s control. Such known and unknown risks, uncertainties and other factors may cause actual results, performance or other achievements to differ materially from the anticipated results, performance or achievements expressed, projected or implied by these forward-looking statements. These factors, some of which are discussed under “Risk Factors” in Section 3 of the Form 20-F filed with the Securities and Exchange Commission on 18 May 2017, include, but are not limited to: all matters relating to or arising out of the prior manufacture of products that contained asbestos by current and former Company subsidiaries; required contributions to AICF, any shortfall in AICF and the effect of currency exchange rate movements on the amount recorded in the Company’s financial statements as an asbestos liability; the continuation or termination of the governmental loan facility to AICF; compliance with and changes in tax laws and treatments; competition and product pricing in the markets in which the Company operates; the consequences of product failures or defects; exposure to environmental, asbestos, putative consumer class action or other legal proceedings; general economic and market conditions; the supply and cost of raw materials; possible increases in competition and the potential that competitors could copy the Company’s products; reliance on a small number of customers; a customer’s inability to pay; compliance with and changes in environmental and health and safety laws; risks of conducting business internationally; compliance with and changes in laws and regulations; currency exchange risks; dependence on customer preference and the concentration of the Company’s customer base on large format retail customers, distributors and dealers; dependence on residential and commercial construction markets; the effect of adverse changes in climate or weather patterns; possible inability to renew credit facilities on terms favorable to the Company, or at all; acquisition or sale of businesses and business segments; changes in the Company’s key management personnel; inherent limitations on internal controls; use of accounting estimates; and all other risks identified in the Company’s reports filed with Australian, Irish and US securities regulatory agencies and exchanges (as appropriate). The Company cautions you that the foregoing list of factors is not exhaustive and that other risks and uncertainties may cause actual results to differ materially from those referenced in the Company’s forward-looking statements. Forward-looking statements speak only as of the date they are made and are statements of the Company’s current expectations concerning future results, events and conditions. The Company assumes no obligation to update any forward-looking statements or information except as required by law.

USE OF NON-GAAP FINANCIAL INFORMATION; AUSTRALIAN EQUIVALENT TERMINOLOGY

This Management Presentation includes financial measures that are not considered a measure of financial performance under generally accepted accounting principles in the United States (US GAAP). These financial measures are designed to provide investors with an alternative method for assessing our performance from on-going operations, capital efficiency and profit generation. Management uses these financial measures for the same purposes. These financial measures include:

- Adjusted EBIT;
- Adjusted EBIT margin;
- Adjusted net operating profit;
- Adjusted diluted earnings per share;
- Adjusted operating profit before income taxes;
- Adjusted income tax expense;
- Adjusted effective tax rate;
- Adjusted EBITDA;
- Adjusted EBITDA excluding Asbestos; and
- Adjusted selling, general and administrative expenses (“Adjusted SG&A”)

These financial measures are or may be non-US GAAP financial measures as defined in the rules of the U.S. Securities and Exchange Commission and may exclude or include amounts that are included or excluded, as applicable, in the calculation of the most directly comparable financial measures calculated in accordance with US GAAP. These non-GAAP financial measures should not be considered to be more meaningful than the equivalent US GAAP measure. Management has included such measures to provide investors with an alternative method for assessing its operating results in a manner that is focused on the performance of its ongoing operations and excludes the impact of certain legacy items, such as asbestos adjustments. Additionally, management uses such non-GAAP financial measures for the same purposes. However, these non-GAAP financial measures are not prepared in accordance with US GAAP, may not be reported by all of the Company’s competitors and may not be directly comparable to similarly titled measures of the Company’s competitors due to potential differences in the exact method of calculation. For additional information regarding the non-GAAP financial measures presented in this Management Presentation, including a reconciliation of each non-GAAP financial measure to the equivalent US GAAP measure, see the slide titled “Non-US GAAP Financial Measures” included in the Appendix to this Management Presentation.

In addition, this Management Presentation includes financial measures and descriptions that are considered to not be in accordance with US GAAP, but which are consistent with financial measures reported by Australian companies, such as operating profit, EBIT and EBIT margin. Since the Company prepares its Consolidated Financial Statements in accordance with US GAAP, the Company provides investors with a table and definitions presenting cross-references between each US GAAP financial measure used in the Company’s Condensed Consolidated Financial Statements to the equivalent non-US GAAP financial measure used in this Management Presentation. See the section titled “Non-US GAAP Financial Measures” included in the Appendix to this Management Presentation.

AGENDA

- Overview and Operating Review – Louis Gries, CEO
- Financial Review – Matt Marsh, EVP and CFO
- Questions and Answers






OVERVIEW AND OPERATING REVIEW

Louis Gries, CEO

GROUP OVERVIEW


Adjusted Net Operating Profit¹

1st Qtr

US\$61.7M  **7%**


Adjusted Diluted EPS¹

1st Qtr

US14 cents  **7%**

Adjusted EBIT²

1st Qtr

US\$88.3M  **10%**


Net Operating Cash Flow

1st Qtr

US\$102.9M  **11%**

Adjusted EBIT Margin %²

1st Qtr

17.4%  **3.0 pts**

- North America Fiber Cement top line growth below our market index due to capacity constraints
- North America Fiber Cement margins compressed by manufacturing inefficiencies and higher production costs
- International Fiber Cement net sales increased 8% and EBIT increased 10% compared to pcp
- Net operating cash flow decreased US\$12.2 million compared to pcp
- On 3 July 2017, we made a payment of US\$102.2 million to AICF, representing our annual contribution

¹ Excludes Asbestos related expenses and adjustments and tax adjustments

² Excludes Asbestos related expenses and adjustments

NORTH AMERICA FIBER CEMENT SUMMARY

	Q1'18
Net Sales	US\$393.1M ↑ 6%
Sales Volume	561.5 mmsf ↑ 2%
Average Price	US\$693 per msf ↑ 4%
EBIT	US\$79.8M ↓ 16%

Volume

- Growth below our market index due to capacity constraints

Price

- Favorably impacted by our annual changes in strategic pricing effective April 2017

Manufacturing Capacity and Production Costs

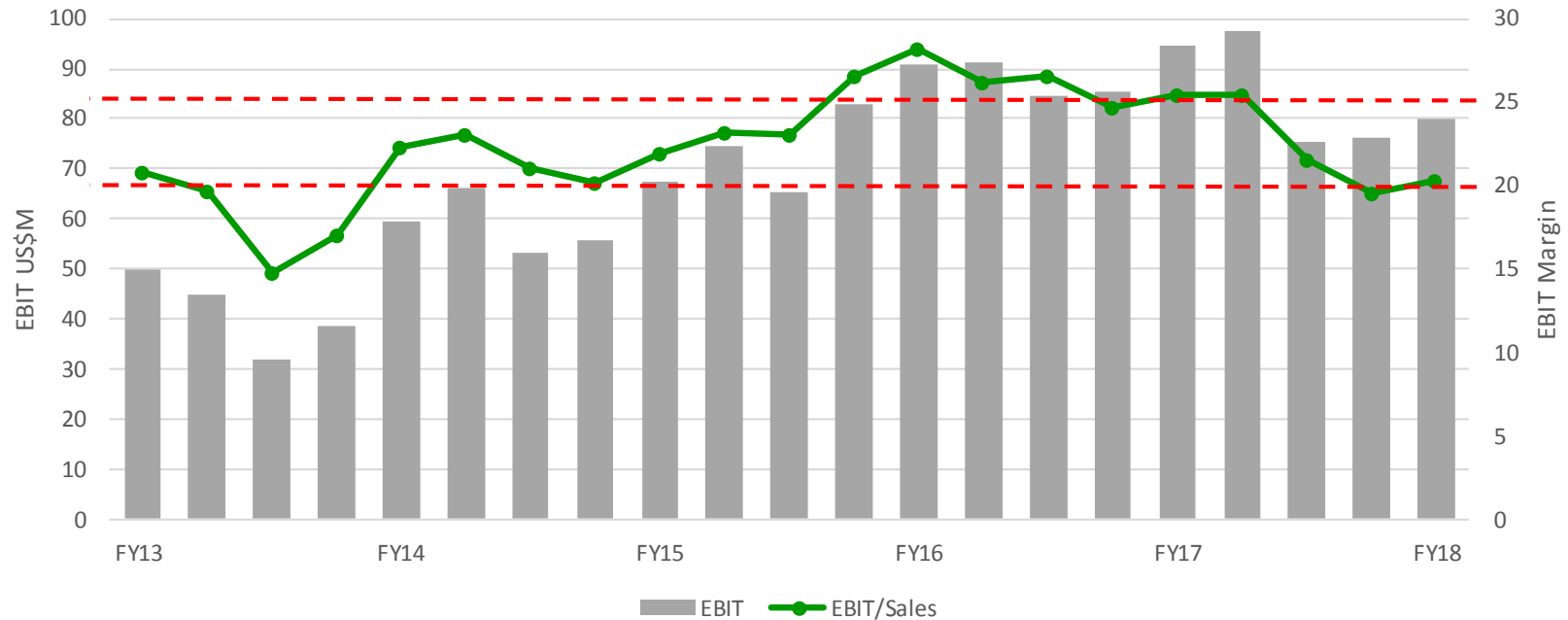
- Compared to prior corresponding period:
 - Higher labor, maintenance and other production costs
 - Continued production inefficiencies & new line start up

EBIT

- EBIT decreased compared to pcp, primarily driven by higher production costs and higher freight costs
- Partially offset by higher average net price compared to pcp

NORTH AMERICA FIBER CEMENT

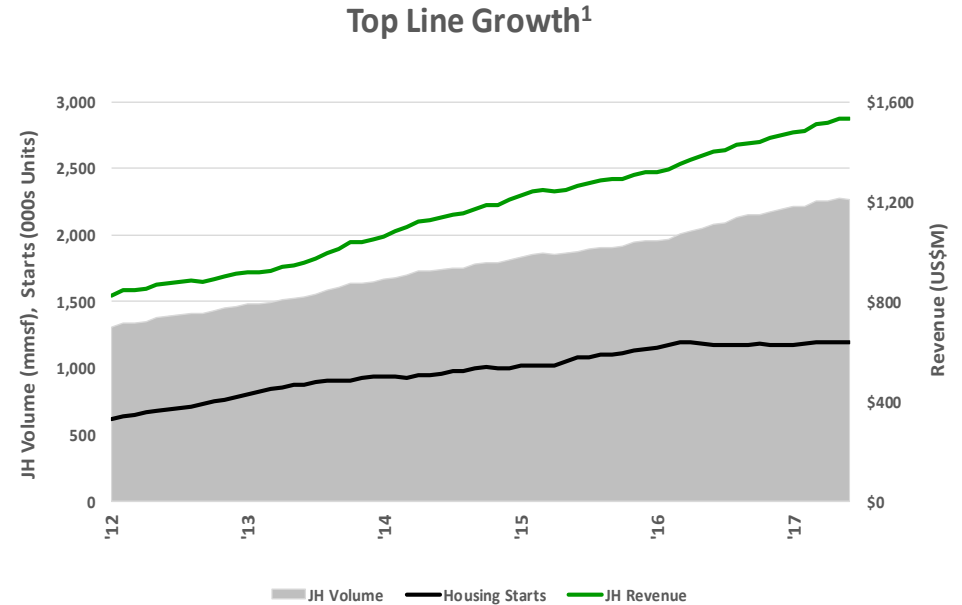
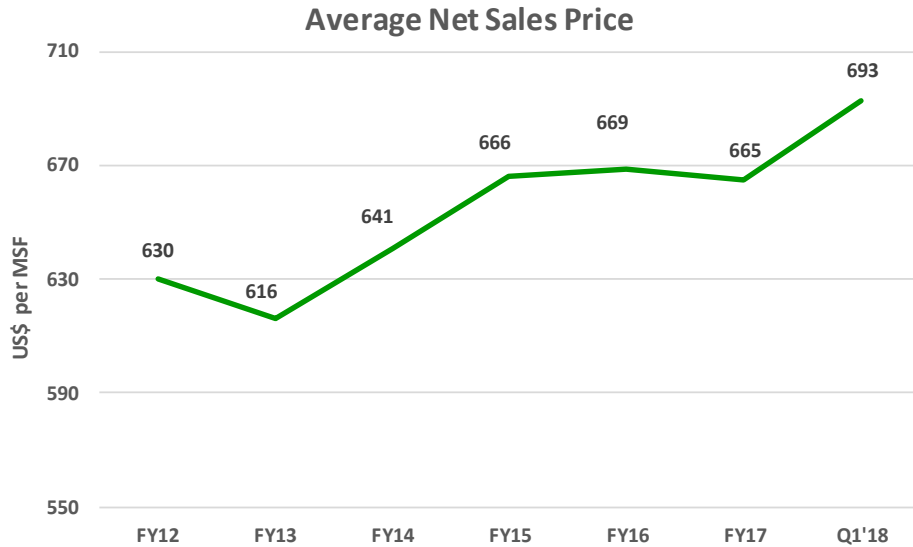
Quarterly EBIT and EBIT Margin¹



Q1 FY18 EBIT Margin % down 520 bps to 20.3% compared to pcp, but remains within target range

¹ Excludes asset impairment charges of US\$5.8 million in Q3 FY13 and US\$11.1 million in Q4 FY13

NORTH AMERICA FIBER CEMENT



- Strategic price increase effective April 2017
- Satisfied with tactical pricing and price positioning

- Q1 FY18 revenue up 6% on 2% volume growth
- US housing starts outpace our volume growth

¹ Rolling 12 month average of seasonally adjusted estimate of housing starts by US Census Bureau

INTERNATIONAL FIBER CEMENT SUMMARY

	Q1'18
Net Sales	US\$110.8M ↑ 8%
Sales Volume	128.7 mmsf ↑ 3%
Average Price	US\$766 per msf ↑ 2%
EBIT	US\$26.2M ↑ 10%

Volume

- Growth in Australian, New Zealand and Philippines
- Partially offset by volume declined in Europe

Higher average selling price compared to pcp

- Favorable product and geographic mix
- Favorably impacted by annual changes in strategic pricing

EBIT

- Higher EBIT in Australia and New Zealand driven by increase in price and volume
- Partially offset by the Philippines and European businesses

INTERNATIONAL FIBER CEMENT (USD)



Q1'18		
Australia		
Volume	Net Sales	EBIT
↑	↑	↑



Q1'18		
New Zealand		
Volume	Net Sales	EBIT
↑	↑	↑



Q1'18		
Philippines		
Volume	Net Sales	EBIT
↑	↓	↓



Q1'18		
Europe		
Volume	Net Sales	EBIT
↓	↓	↓

Australia

- Flat market growth compared to pcg
- Growth above market index → + PDG
- EBIT favorably impacted by price and product mix

New Zealand

- Higher average net sales price and volume

Philippines

- Net sales and EBIT unfavorably impacted by lower average net sales price due to tactical pricing strategies

Europe

- Lower sales and EBIT, driven by lower volume in certain regions and higher North America product costs



FINANCIAL REVIEW

Matt Marsh, EVP and CFO

RESULTS – 1st QUARTER FY18

Three Months Ended 30 June

US\$ Millions	Q1'18	Q1'17	% Change
Net sales	507.7	477.7	6
Gross profit	169.0	176.8	(4)
SG&A expenses	(73.5)	(72.0)	(2)
EBIT	84.0	117.8	(29)
Net operating profit	57.4	87.1	(34)
Adjusted EBIT ¹	88.3	97.6	(10)
Adjusted net operating profit ²	61.7	66.7	(7)

¹ Excludes Asbestos related expenses and adjustments

² Excludes Asbestos related expenses and adjustments and tax adjustments

Net sales increased 6%

- Higher average net sales price and volume in North America Fiber Cement and International Fiber Cement segments

Gross profit decreased 4%, gross margin % down 370 bps

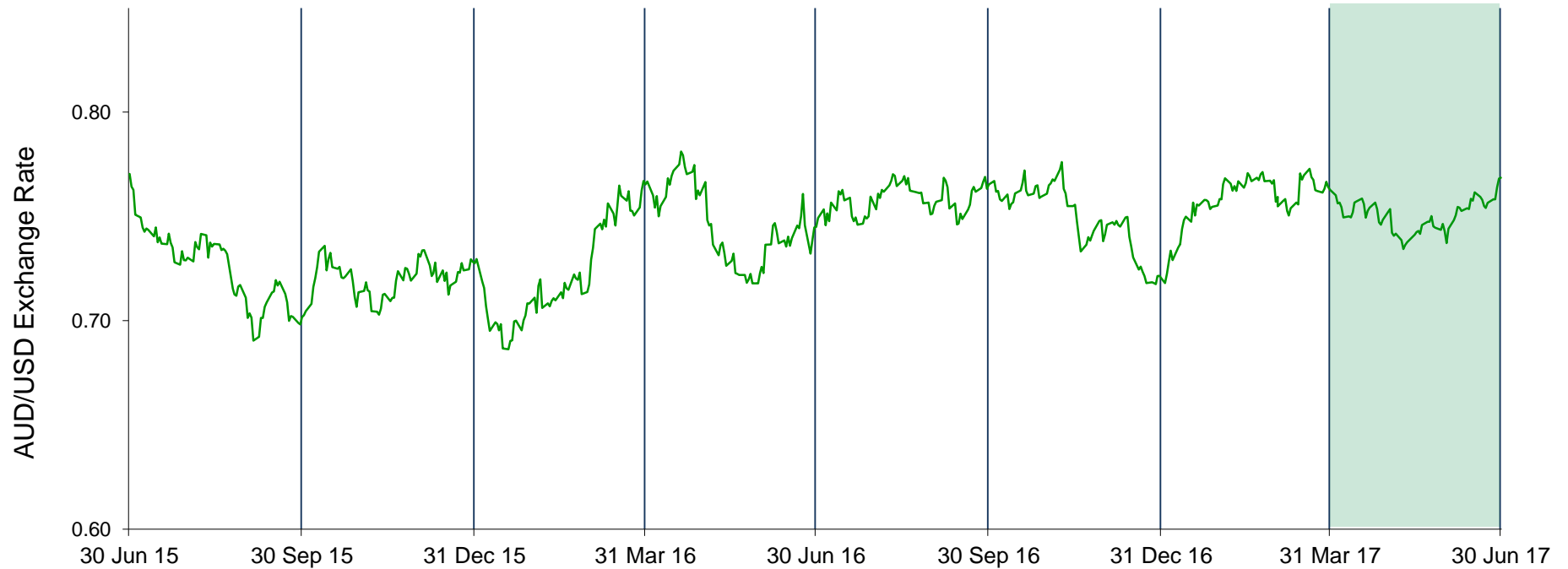
SG&A expenses increased 2%

- Continuing to invest in future growth

Adjusted net operating profit decreased 7%

- Adjusted EBIT decreased 10% compared to pcp
- North America Fiber Cement segment EBIT decreased 16% versus pcp

CHANGES IN AUD vs. USD



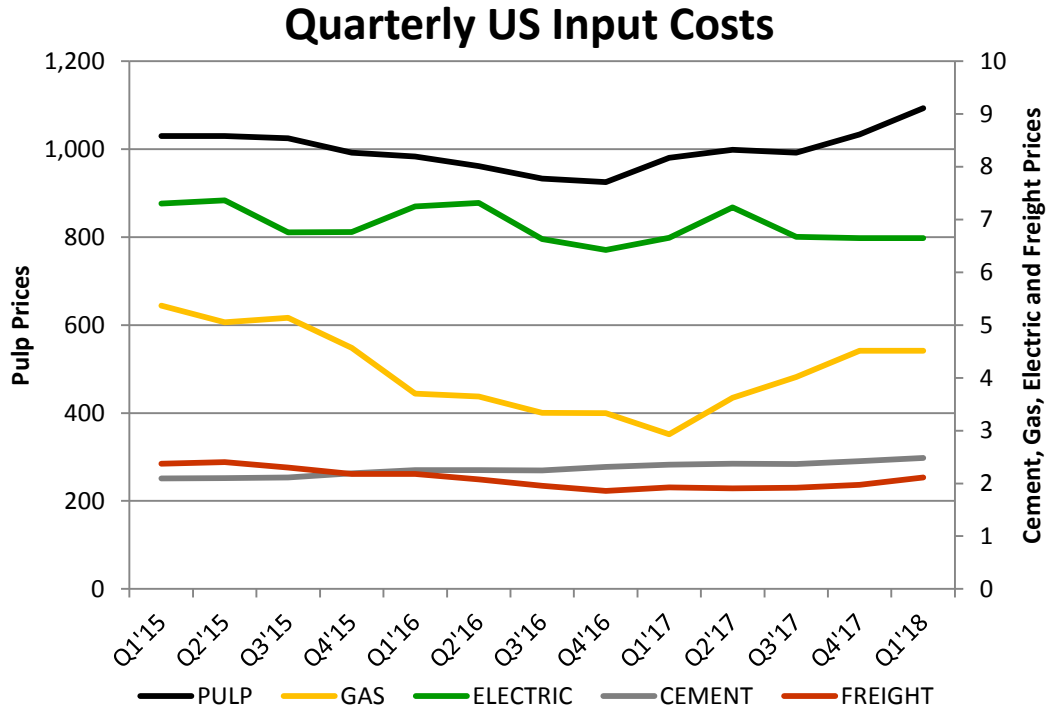
US\$ Millions	As Reported			Excluding Translation Impact ¹	
	Q1 FY18	Q1 FY17	% Change	Q1 FY18	% Change
Net Sales	\$ 507.7	\$ 477.7	▲ 6%	\$ 508.4	▲ 6%
Gross Profit	169.0	176.8	▼ 4%	169.2	▼ 4%
Adjusted EBIT	88.3	97.6	▼ 10%	88.2	▼ 10%
Adjusted net operating profit	\$ 61.7	\$ 66.7	▼ 7%	\$ 61.5	▼ 8%

Translation Impact ²	
\$ (Unfav)/Fav	%
(0.7)	-
(0.2)	-
0.1	-
0.2	▲ 1%

¹ As Reported Q1 FY18 figures converted using Q1 FY17 weighted average exchange rates

² Reflects the difference between Q1 FY18 As Reported and Q1 FY18 using Q1 FY17 weighted average exchange rates

NORTH AMERICA INPUT COSTS



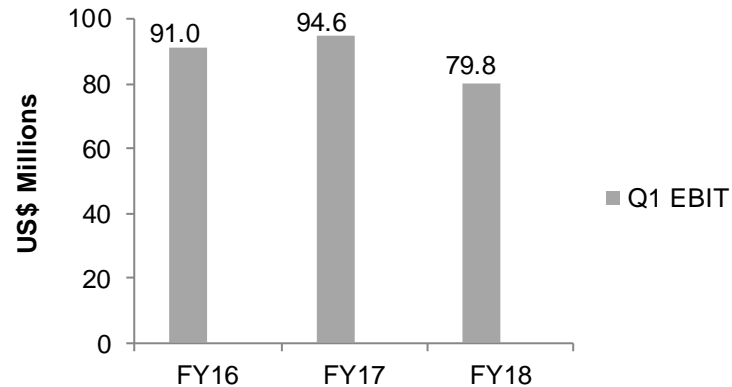
- The price of NBSK pulp **increased** 12% compared to pcp
- Cement prices continue to rise, **up** 6% compared to pcp
- Freight market prices **increased** 10% compared to pcp
- Gas prices are **up** 54% compared to pcp
- Electricity prices are flat compared to pcp

The information underlying the table above is sourced as follows:

- Pulp – Cost per ton – from RISI
- Gas – Cost per thousand cubic feet for industrial users – from US Energy Information Administration
- Electric – Cost per thousand kilowatt hour for industrial users – from US Energy Information Administration
- Cement – Relative index from the Bureau of Labor Statistics
- Freight – Cost per mile – from Dial-a-Truck Solutions
- Gas and Electric prices for Q1'18 are based on Q4'17 actuals

SEGMENT EBIT – 1st QUARTER FY18

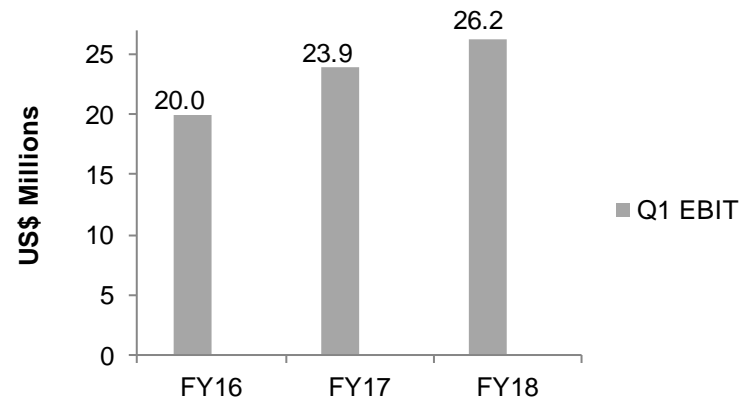
North America Fiber Cement



North America Fiber Cement EBIT summary

- EBIT decreased 16% compared to pcp
- Primarily driven by higher production costs and increased SG&A expenses
- Partially offset by higher average net sales price

International Fiber Cement

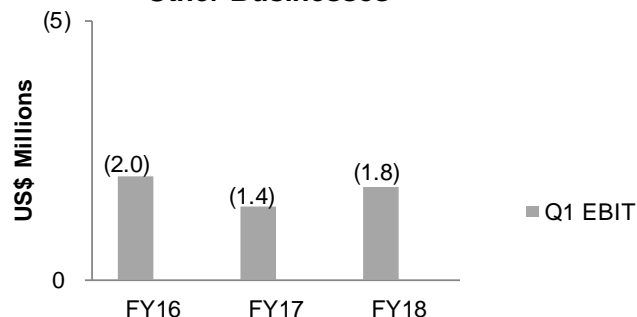


International Fiber Cement EBIT summary

- EBIT increased 10% compared to pcp
- Higher average net sales price and higher volumes in Australia and New Zealand
- Net sales and EBIT decreased in the Philippines

SEGMENT EBIT – 1st QUARTER FY18

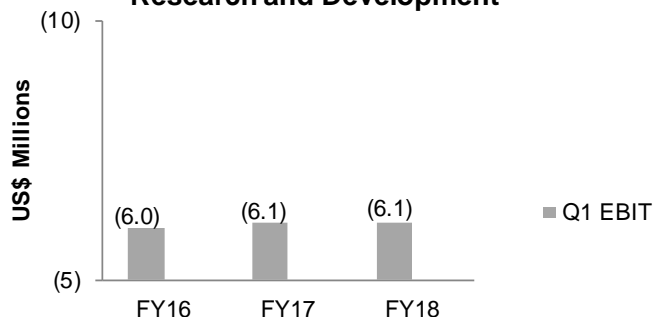
Other Businesses



Other Businesses

- Continue to incur losses from continued investment in business development opportunities

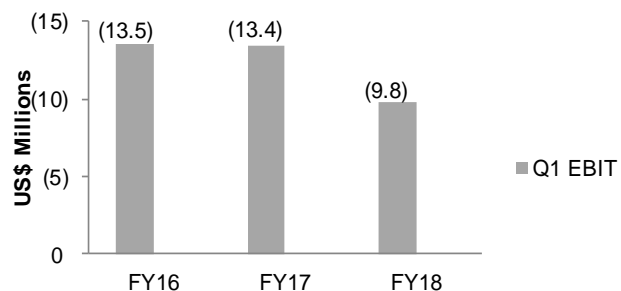
Research and Development



R&D

- On strategy to invest 2-3% of net sales
- Fluctuations reflect normal variation and timing in the number of R&D projects in process

General Corporate Costs¹



General Corporate Costs

- Decrease driven by the gain on the sale of a storage building near our Fontana facility

¹ Excludes Asbestos related expenses and adjustments

INCOME TAX

Three Months Ended 30 June

US\$ Millions	Q1'18	Q1'17
Operating profit before taxes	77.1	111.0
Asbestos adjustments ¹	4.2	(19.5)
Adjusted operating profit before income taxes	81.3	91.5
Adjusted income tax expense ²	(19.6)	(24.8)
Adjusted effective tax rate	24.1%	27.1%
Income tax expense	(19.7)	(23.9)
Income taxes paid	2.6	6.0
Income taxes payable	9.1	14.4

24.1% estimated adjusted effective tax rate for the year

- Adjusted income tax expense for the quarter decreased due to changes in geographical mix of earnings, and a lower Adjusted operating profit before income taxes
- Income taxes are paid and payable in Ireland, the US, Canada, New Zealand and the Philippines
- Income taxes are not currently paid or payable in Europe (excluding Ireland) or Australia due to tax losses. Australian tax losses primarily result from deductions relating to contributions to AICF

¹ Includes Asbestos adjustments, AICF SG&A expenses and net AICF interest (income) expense

² Excludes tax effects of Asbestos and other tax adjustments

CASHFLOW

US\$ Millions	Q1'18	Q1'17	Change (%)
Net Income	57.4	87.1	(34)
Adjustment for non-cash items	33.9	7.5	
Operating working capital ¹	10.0	29.0	(66)
Other net operating activities	1.6	(8.5)	
Cash Flow from Operations	102.9	115.1	(11)
Purchases of property, plant and equipment ²	(49.0)	(18.4)	
Proceeds from sale of property, plant and equipment	7.9	-	
Free Cash Flow³	61.8	96.7	(36)
Net repayment of credit facilities	(25.0)	(110.0)	77
Share related activities	0.2	0.1	
Free Cash Flow after Financing Activities	37.0	(13.2)	

Decrease in net operating cash flow

- Decrease in net income, primarily due to underlying business unit performance
- Rebuilding inventory levels, and normal quarterly variation in accounts payable and receivables

Higher investing activities

- Increase in capacity expansion related CAPEX
- Includes proceeds from the sale of a storage building near our Fontana facility

Lower financing activities

- Decrease in net repayments of credit facilities

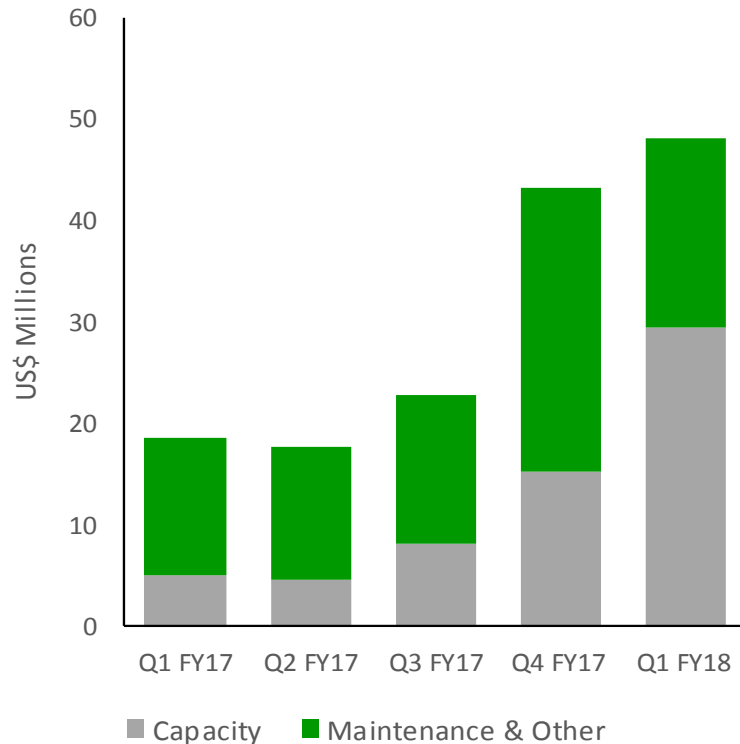
¹ Excludes AP related to capital expenditures

² Includes capitalized interest

³ Distinct from the term defined by the AFFA for purposes of calculating our annual contribution to AICF

CAPITAL EXPENDITURES

CAPEX Spend



- Q1 FY18 CAPEX spend of US\$48.1 million increased US\$30.3 million compared to pcp
- North America capacity projects:
 - Recommissioned a 4th sheet machine at our Plant City facility which continues to start-up as planned
 - Commissioned our Summerville facility which continues to start-up as planned
 - Started construction of a greenfield expansion in Tacoma, expected commissioning 1Q FY19
 - Began planning our Prattville, Alabama facility, expected commissioning in 2H FY19
- Continued to expand capacity at our Philippines facility, expected to be completed 2H FY18

FINANCIAL MANAGEMENT SUPPORTING GROWTH

Strong Financial Management

- Strong margins and operating cash flows
- Strong governance and transparency
- Investment-grade financial management

Moody's

Ba1

upgraded Jun'16
outlook stable

S&P

BB

affirmed Feb'17
outlook positive

Fitch

BBB-

affirmed Mar'17
outlook stable

Disciplined Capital Allocation

- Invest in R&D and capacity expansion to support organic growth
- Maintain ordinary dividends within the defined payout ratio
- Flexibility for:
 - Accretive and strategic inorganic opportunities
 - Cyclical market volatility
 - Further shareholder returns when appropriate

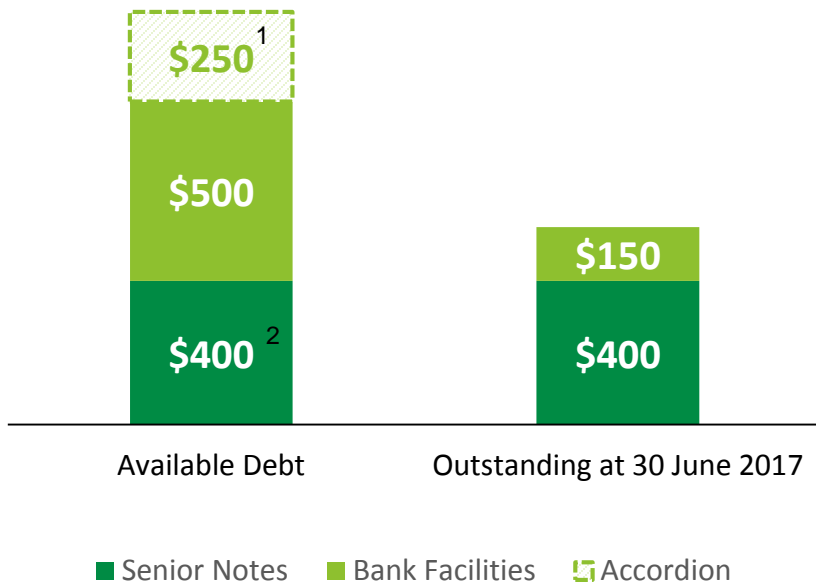
Liquidity and Funding

- Conservative leveraging of balance sheet at a target within 1-2 times Adjusted EBITDA excluding asbestos
 - US\$500 million of unsecured revolving credit facility; US\$400 million senior unsecured notes at Q1 FY18
 - Weighted average maturity of 3.4 years on bank facilities; 4.4 years on total debt at Q1 FY18
 - 70% liquidity on bank debt at Q1 FY18

Financial management consistent with investment grade credit
Ability to withstand market cycles and other unanticipated events

LIQUIDITY PROFILE

Debt Profile US\$ Millions



¹ Incremental liquidity of up to US\$250 million may be accessed via an accordion feature, which is provided for under the terms of the syndicated revolving credit facility agreement, but not credit approved

² Callable from 15 February 2018; callable at par from 15 February 2021

³ Excludes Short-term debt – Asbestos; includes unamortized OID (\$1.8 million); bond premium (\$1.9 million) and debt issuance costs (\$10.0 million)

Strong balance sheet

- US\$112.3 million cash
- US\$427.8 million net debt³ at 30 June 2017
- 70% liquidity on bank debt at 30 June 2017

Corporate debt structure

- US\$500 million unsecured revolving credit facility, with a December 2020 maturity
- US\$400 million senior unsecured notes² maturing February 2023

Leverage strategy

- 1.0x net debt to Adjusted EBITDA excluding asbestos; at the lower end of the 1-2x leverage target range

FY2018 GUIDANCE

- Management notes the range of analysts' forecasts for net operating profit excluding asbestos for the year ending 31 March 2018 is between US\$248 million and US\$297 million
- Management expects full year Adjusted net operating profit to be between US\$240 million and US\$280 million assuming, among other things, housing conditions in the United States continue to improve in line with our assumed forecast of new construction starts between approximately 1.2 and 1.3 million, and input prices remain consistent and an average USD/AUD exchange rate that is at or near current levels for the remainder of the year
- Management cautions that although US housing activity has been improving, market conditions remain somewhat uncertain and some input costs remain volatile. Management is unable to forecast the comparable US GAAP financial measure due to uncertainty regarding the impact of actuarial estimates on asbestos-related assets and liabilities in future periods



QUESTIONS



APPENDIX

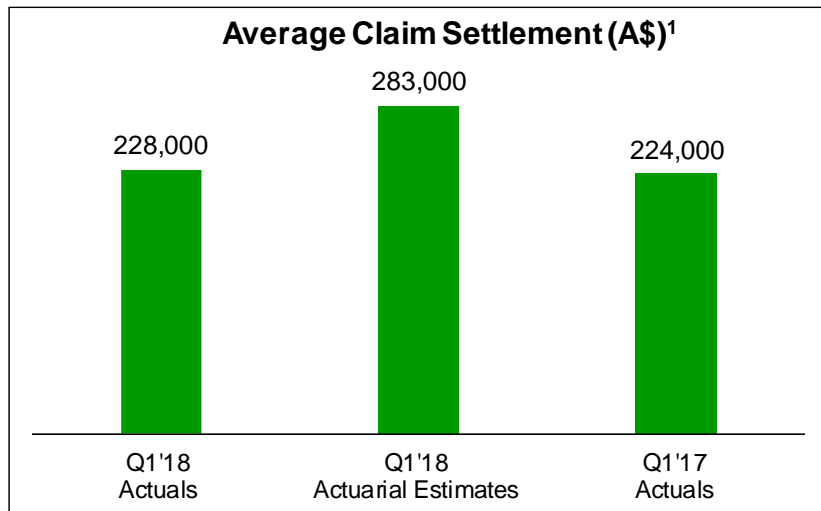
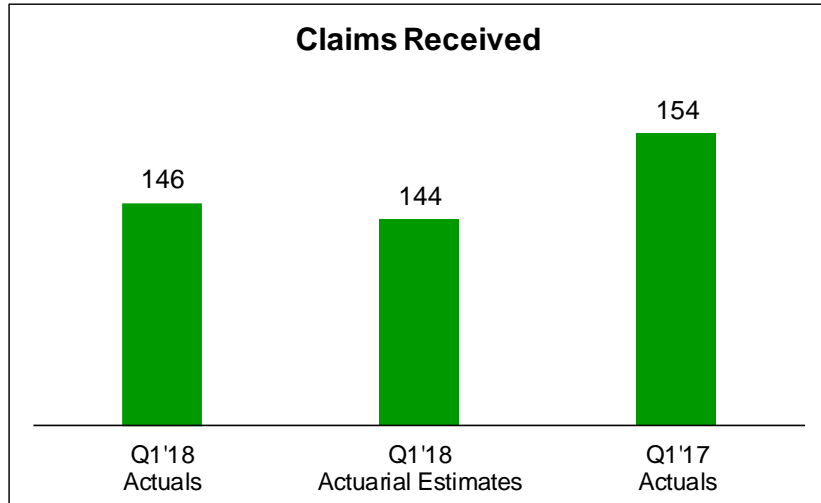
FINANCIAL SUMMARY

Three Months Ended 30 June			
US\$ Millions	Q1'18	Q1'17	% Change
Net Sales			
North America Fiber Cement	\$ 393.1	\$ 370.3	6
International Fiber Cement	110.8	102.9	8
Other Businesses	3.8	4.5	(16)
Total Net Sales	\$ 507.7	\$ 477.7	6
EBIT			
North America Fiber Cement	\$ 79.8	\$ 94.6	(16)
International Fiber Cement	26.2	23.9	10
Other Businesses	(1.8)	(1.4)	(29)
Research & Development	(6.1)	(6.1)	-
General Corporate ¹	(9.8)	(13.4)	27
Adjusted EBIT	\$ 88.3	\$ 97.6	(10)
Net interest expense ²	(6.6)	(5.4)	(22)
Other expense	(0.4)	(0.7)	43
Adjusted income tax expense	(19.6)	(24.8)	21
Adjusted net operating profit	\$ 61.7	\$ 66.7	(7)

¹ Excludes Asbestos related expenses and adjustments

² Excludes AICF interest income/expense

ASBESTOS CLAIMS DATA



- Claims received were 1% above actuarial estimates and 5% lower than pcp
- Claims reporting for mesothelioma:
 - 8% higher than actuarial estimates
 - 1% higher than pcp
- Average claim settlement was 19% below actuarial estimates and 2% higher than pcp:
 - Lower average claim settlement sizes across most disease types
 - Lower average claim size for non-large mesothelioma claims
 - Favorable large claims experience

¹ Average claim settlement is derived as the total amount paid divided by the number of non-nil claim

DEPRECIATION AND AMORTIZATION

US\$ Millions	Three Months Ended 30 June	
	Q1'18	Q1'17
Depreciation and amortization		
North America Fiber Cement	\$ 17.1	\$ 15.0
International Fiber Cement	3.1	2.9
Other Businesses	0.5	0.5
Research and Development	0.4	0.4
General Corporate	0.7	0.7
Total depreciation and amortization	\$ 21.8	\$ 19.5

NON-US GAAP FINANCIAL MEASURES AND TERMS

This Management Presentation forms part of a package of information about the company's results. It should be read in conjunction with the other parts of this package, including the Management's Analysis of Results, Media Release and Condensed Consolidated Financial Statements

Definitions

EBIT – Earnings before interest and taxes

EBIT margin – EBIT margin is defined as EBIT as a percentage of net sales

Sales Volumes

mmsf – million square feet, where a square foot is defined as a standard square foot of 5/16" thickness

msf – thousand square feet, where a square foot is defined as a standard square foot of 5/16" thickness

Non-financial Terms

AFFA – Amended and Restated Final Funding Agreement

AICF – Asbestos Injuries Compensation Fund Ltd

NON-US GAAP FINANCIAL MEASURES

Financial Measures – US GAAP equivalents

This document contains financial statement line item descriptions that are considered to be non-US GAAP, but are consistent with those used by Australian companies. Because the company prepares its Condensed Consolidated Financial Statements under US GAAP, the following table cross-references each non-US GAAP line item description, as used in Management's Analysis of Results and Media Release, to the equivalent US GAAP financial statement line item description used in the company's Condensed Consolidated Financial Statements:

Management's Analysis of Results and Media Release	Consolidated Statements of Operations and Other Comprehensive Income (Loss) (US GAAP)
Net sales	Net sales
Cost of goods sold	Cost of goods sold
Gross profit	Gross profit
Selling, general and administrative expenses	Selling, general and administrative expenses
Research and development expenses	Research and development expenses
Asbestos adjustments	Asbestos adjustments
EBIT*	Operating income (loss)
Net interest income (expense)*	Sum of interest expense and interest income
Other income (expense)	Other income (expense)
Operating profit (loss) before income taxes*	Income (loss) before income taxes
Income tax (expense) benefit	Income tax (expense) benefit
Net operating profit (loss)*	Net income (loss)

*- Represents non-US GAAP descriptions used by Australian companies.

NON-US GAAP FINANCIAL MEASURES

Financial Measures – US GAAP equivalents

Adjusted EBIT

US\$ Millions	Three Months Ended 30 June	
	FY18	FY17
EBIT	\$ 84.0	\$ 117.8
Asbestos:		
Asbestos adjustments	3.9	(20.6)
AICF SG&A expenses	0.4	0.4
Adjusted EBIT	\$ 88.3	\$ 97.6
Net sales	\$ 507.7	\$ 477.7
Adjusted EBIT margin	17.4%	20.4%

Adjusted net operating profit

US\$ Millions	Three Months Ended 30 June	
	FY18	FY17
Net operating profit	\$ 57.4	\$ 87.1
Asbestos:		
Asbestos adjustments	3.9	(20.6)
AICF SG&A expenses	0.4	0.4
AICF interest (income) expense, net	(0.1)	0.7
Asbestos and other tax adjustments	0.1	(0.9)
Adjusted net operating profit	\$ 61.7	\$ 66.7

NON-US GAAP FINANCIAL MEASURES

Adjusted diluted earnings per share

	Three Months Ended 30 June	
	FY18	FY17
Adjusted net operating profit (US\$ Millions)	\$ 61.7	\$ 66.7
Weighted average common shares outstanding - Diluted (millions)	441.6	447.3
Adjusted diluted earnings per share (US cents)	14	15

Adjusted effective tax rate

US\$ Millions	Three Months Ended 30 June	
	FY18	FY17
Operating profit before income taxes	\$ 77.1	\$ 111.0
Asbestos:		
Asbestos adjustments	3.9	(20.6)
AICF SG&A expenses	0.4	0.4
AICF interest (income) expense, net	(0.1)	0.7
Adjusted operating profit before income taxes	\$ 81.3	\$ 91.5
Income tax expense	\$ (19.7)	\$ (23.9)
Asbestos-related and other tax adjustments	0.1	(0.9)
Adjusted income tax expense	\$ (19.6)	\$ (24.8)
Effective tax rate	25.6%	21.5%
Adjusted effective tax rate	24.1%	27.1%

NON-US GAAP FINANCIAL MEASURES

Adjusted EBITDA excluding Asbestos

US\$ Millions	Three Months Ended 30 June	
	FY18	FY17
EBIT	\$ 84.0	\$ 117.8
Depreciation and amortization	21.8	19.5
Adjusted EBITDA	\$ 105.8	\$ 137.3
Asbestos:		
Asbestos adjustments	3.9	(20.6)
AICF SG&A expenses	0.4	0.4
Adjusted EBITDA excluding Asbestos	\$ 110.1	\$ 117.1

Adjusted selling, general and administrative expenses ("Adjusted SG&A")

US\$ Millions	Three Months Ended 30 June	
	FY18	FY17
SG&A expenses	\$ 73.5	\$ 72.0
Excluding:		
AICF SG&A expenses	(0.4)	(0.4)
Adjusted SG&A expenses	\$ 73.1	\$ 71.6
Net sales	\$ 507.7	\$ 477.7
SG&A expenses as a percentage of net sales	14.5%	15.1%
Adjusted SG&A expenses as a percentage of net sales	14.4%	15.0%



Q1 FY18 MANAGEMENT PRESENTATION

08 August 2017